



Clean Energy and Mansfield Strategic Partnership Fact Sheet

Partnership Overview

- Joint Marketing and Bilateral Sales
 - Includes marketing natural gas and diesel fuel to current and potential clients; RFP identification and submission; tradeshow representation and support
- Acquisition of Mansfield's Compressed Natural Gas (CNG) Business by Clean Energy
 - Represents 43 service and operations contracts and 20 new CNG stations under development
 - Clean Energy will become the Western distributor of Mansfield Gas Equipment Systems' FuelMaker, a small scale home re-fueling system
- In addition, Clean Energy and Mansfield intend to work together on:
 - Back Office Products and Support
 - Gas-2-Gallons Fuel Management System
 - Energy Services
 - Direct supply of natural gas and electricity and automated invoicing and tracking as well as motor fuel tax processing and filing
 - o Joint Development of Locations to Provide Fueling Services
 - Designed to leverage Mansfield's and Clean Energy's sprawling North American real estate footprint

Company Snapshots

Clean Energy	Mansfield
Nationwide network of 100 sales	Nationwide network of 60 sales agents
agents	
675+ Fleet customers	3,500+ Fleet customers
8,600+ Transactions per day	 2,000+ Truck Loads Per Day
• 31,000 Natural gas vehicles fueled	25,000 Transactions per day
per day	 18,000 Locations Supplied
North American leader in both CNG	Largest fuel provider to private
and LNG fueling; 195 million	fueling stations in North America;
gasoline gallons equivalents	three billion gallons of fuel delivered
delivered in 2012	per year
• 358 Natural gas stations in 32 states;	 1,000+ waste fueling sites
37 airport stations	Only North American operator to
• Two renewable natural gas (RNG)	supply fuel and services in all fifty
production facilities	U.S. states and all Canadian
	provinces





Clean Energy

- Two LNG plants
- 70 America's Natural Gas Highway® stations completed and more in 2013
- Cryogenic tanker fleet
- Vehicle conversion capability
- Facilities Modification Services
- Best-in-class CNG/LNG/LCNG fueling station engineering, design and construction
- Construction management
- Consulting services
- Grants and financing
- Natural gas fleet cards and support
- Strategic partnerships represent 11 billion gallons of gasoline and diesel delivered per year:
 - Pilot Flying J, largest public truck stop operator in the U.S.
 - o GE
 - o Covanta Energy
 - Westport Innovations, Inc
 - Waste Management
 - Republic Services

Mansfield

- Retail, bulk and mobile fueling
- Energy Services for supply of natural gas and electricity
- Gas-2-Gallons Fuel Management services and supply of natural gas and electricity. Includes payment and filing of all fuel taxes for clients.
- 500 million gallons of alternative fuels supplied annually – Ethanol, BioDiesel, and Synthetic Renewable Diesel
- 550+ Tanker transport common carriers; 250+ Less-than-truckload and tank wagon distributors
- Proprietary and Private Label Fleet cards issuance and processing on Voyager, WEX, Fleetcor, Comdata, MasterCard networks
- 55 information technology developers creating cutting-edge fuel management technologies and applications
- FuelNet online management system for monitoring, replenishing, reporting and tracking of all fuel consumed by fleets
- Risk Management and Hedging Services
- Best-in-class gasoline and diesel fueling station engineering, design and construction
- Engineering and design
- Construction management
- Consulting services
- Systems integration
- Equipment supply
- Imperial Oil/Exxon; provides fuel across Canada