

Regions Financial Corporation and Subsidiaries
Financial Supplement
Fourth Quarter 2014

# Regions Financial Corporation and Subsidiaries Financial Supplement to Fourth Quarter 2014 Earnings Release

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## **Consolidated Balance Sheets (unaudited)**

(\$ amounts in millions)	12/31/2014	9/30/2014	6/30/2014	3/31/2014	12/31/2013
Assets:		-			
Cash and due from banks	\$ 1,601	\$ 1,770	\$ 2,094	\$ 2,072	\$ 1,661
Interest-bearing deposits in other banks	2,303	2,993	2,705	3,114	3,612
Federal funds sold and securities purchased under agreements to resell	100	20	20	10	_
Trading account securities	106	103	100	117	111
Securities held to maturity	2,175	2,222	2,275	2,317	2,353
Securities available for sale	22,580	22,379	21,963	21,615	21,485
Loans held for sale	541	504	514	395	1,055
Loans, net of unearned income	77,307	76,607	76,513	75,680	74,609
Allowance for loan losses	(1,103)	(1,178)	(1,229)	(1,261)	(1,341)
Net loans	76,204	75,429	75,284	74,419	73,268
Other interest-earning assets	67	91	65	86	86
Premises and equipment, net	2,193	2,192	2,194	2,194	2,216
Interest receivable	310	310	308	316	313
Goodwill	4,816	4,816	4,816	4,816	4,816
Residential mortgage servicing rights at fair value (MSRs)	257	277	276	288	297
Other identifiable intangible assets	275	287	281	294	295
Other assets	6,151	5,833	5,824	5,880	5,828
Total assets	\$ 119,679	\$ 119,226	\$ 118,719	\$ 117,933	\$ 117,396
Liabilities and stockholders' equity:					
Deposits:					
Non-interest-bearing	\$ 31,747	\$ 31,388	\$ 31,277	\$ 31,154	\$ 30,083
Interest-bearing	62,453	62,742	62,545	62,239	62,370
Total deposits	94,200	94,130	93,822	93,393	92,453
Borrowed funds:					
Short-term borrowings:					
Federal funds purchased and securities sold under agreements to repurchase	1,753	1,893	1,818	1,981	2,182
Other short-term borrowings	500	_	_	_	_
Total short-term borrowings	2,253	1,893	1,818	1,981	2,182
Long-term borrowings	3,462	3,813	3,824	4,226	4,830
Total borrowed funds	5,715	5,706	5,642	6,207	7,012
Other liabilities	2,775	2,230	2,226	2,201	2,163
Total liabilities	102,690	102,066	101,690	101,801	101,628
Stockholders' equity:					
Preferred stock, non-cumulative perpetual	884	900	920	442	450
Common stock	14	14	14	14	14
Additional paid-in capital	18,767	19,069	19,121	19,179	19,216
Retained earnings (deficit)	(1,061)	(1,272)	(1,597)	(1,897)	(2,216)
Treasury stock, at cost	(1,377)	(1,377)	(1,377)	(1,377)	(1,377)
Accumulated other comprehensive income (loss), net	(238)	(174)	(52)	(229)	(319)
Total stockholders' equity	16,989	17,160	17,029	16,132	15,768
Total liabilities and stockholders' equity	\$ 119,679	\$ 119,226	\$ 118,719	\$ 117,933	\$ 117,396

## **Consolidated Statements of Income (unaudited)**

				Quarter Ended			
(\$ amounts in millions, except per share data)	12/3	1/2014	9/30/2014	6/30/2014	3/31/2014	12/31/2013	
Interest income on:							
Loans, including fees	\$	736	\$ 736	\$ 737	\$ 732	\$ 758	
Securities—taxable		151	154	156	154	151	
Loans held for sale		5	5	4	8	6	
Trading account securities		1	_	_	2	1	
Other interest-earning assets		1	2	2	2	1	
Total interest income		894	897	899	898	917	
Interest expense on:							
Deposits		27	26	25	27	29	
Short-term borrowings		1	_	1	_	_	
Long-term borrowings		46	50	51	55	56	
Total interest expense		74	76	77	82	85	
Net interest income		820	821	822	816	832	
Provision for loan losses		8	24	35	2	79	
Net interest income after provision for loan losses		812	797	787	814	753	
Non-interest income:							
Service charges on deposit accounts		167	181	174	173	185	
Card and ATM fees		86	85	84	79	80	
Mortgage income		27	39	43	40	43	
Securities gains, net		12	7	6	2	_	
Other		156	166	150	144	218	
Total non-interest income		448	478	457	438	526	
Non-interest expense:							
Salaries and employee benefits		456	456	443	455	464	
Net occupancy expense		93	92	90	93	91	
Furniture and equipment expense		74	73	70	70	71	
Other		346	205	217	199	320	
Total non-interest expense		969	826	820	817	946	
Income from continuing operations before income taxes		291	449	424	435	333	
		77	127	125	128	92	
Income tax expense Income from continuing operations		214	322	299	307	241	
· .		214	322	299	307	241	
Discontinued operations:		(5)	-	2	19	(25)	
Income (loss) from discontinued operations before income taxes		(5)	5			(25)	
Income tax expense (benefit)		(2)	2	1	7	(11)	
Income (loss) from discontinued operations, net of tax		(3)	3	1	12	(14)	
Net income	<u>\$</u>	211	\$ 325 \$ 302	\$ 300	\$ 319 \$ 299	\$ 227 \$ 233	
Net income from continuing operations available to common shareholders	<u>\$</u>	198		\$ 291			
Net income available to common shareholders	<u>s</u>	195	\$ 305	\$ 292	\$ 311	\$ 219	
Weighted-average shares outstanding—during quarter:				4.000		4.250	
Basic		1,365	1,378	1,378	1,378	1,378	
Diluted		1,377	1,389	1,390	1,390	1,395	
Actual shares outstanding—end of quarter		1,354	1,379	1,378	1,378	1,378	
Earnings per common share from continuing operations:							
Basic	\$	0.14	\$ 0.22	\$ 0.21	\$ 0.22	\$ 0.17	
Diluted	\$	0.14	\$ 0.22	\$ 0.21	\$ 0.21	\$ 0.17	
Earnings per common share:							
Basic	\$	0.14		\$ 0.21		\$ 0.16	
Diluted	\$	0.14			\$ 0.22		
Cash dividends declared per common share	\$	0.05			\$ 0.03		
Taxable-equivalent net interest income from continuing operations	\$	837	\$ 837	\$ 837	\$ 831	\$ 846	

# Consolidated Statements of Income (Continued) (unaudited)

Security         Month of Security         40         20		Year Ende	d December 31	l
Loans including feet         \$ 2,000         \$ 3,000           Securities - Loude         6,15         6           Coans hed for side         3,3         3           Toding account securities         3,38         3,000           Double internets acquaintegrates         3,58         3,000           Double internets acquaintegrates         3,58         3,000           Description         1,500         3,000         3,000           Short-kern Dorrowing         2,000         3,000         3,000           College from Dorrowing         3,000         3,000         3,000           College from England         3,000	(\$ amounts in millions, except per share data)	2014	2013	
Security         Month of Security         40         20	Interest income on:			
「日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日	Loans, including fees	\$ 2,941	\$ 3	3,005
Indication controls         3         1           One interestering         358         358           Intersterance         358         358           Intersterance         358         358           Intersterance         358         358           Stort controlled in controlled	Securities—taxable	615		603
Oble interest income         35.8         35.8           Foat latest income         35.8         35.8           Incote test centers         15.9         3.8         35.8           Dispose         16.9         2.2         3.2           Long stem browings         20.9         3.0         3.0           Foat interest capeas         30.9         3.0         3.0           Position from long loses         30.9         3.0         3.0           Rich interest income         30.9         3.0         3.0           Rich in East in Eas	Loans held for sale	22		29
Reserve inceres components         3,500         3,600         3	Trading account securities	3		3
Depose         18         5           Depose         18         2           Stort-demotrowings         2         2           Call almerced suppose         309         38           Net intentinome         309         38           Provision for loan loses         309         30           Net intentinome         301         31           Not intentinome         301         31           Not intentinome         301         31           Not intentinome         301         31           Value and Marken         301         31           Mangais frome         301         31           Margain from         301         32           Storing along Marken         301         32           Caudinal Art Marken         302         32           Margais from         30         32         32           Storing age inome         30         32         32           Oble         30         32         32         32           Storing age inome         30         32         32         32         32         32         32         32         32         32         32         32         32	Other interest-earning assets	7		6
Deposits         105         115           Stort-ten browings         20         2           Competem browings         202         2           Total interest regions         202         3           Retire interest regions         302         3           Provision from losses         302         3           No interest regions         302         3           No interest regions         305         3           Storic clauges and departs actousts         305         3           Cand and MTMes         308         3         3           Group and Cand and MTMes         308         3         3           Group and Captain actousts         408         3         3         3           Group and ATMES         308         3	Total interest income	3,588		3,646
Shert-temborowings         2         1           Long-thorrowing         309         3           Notal interest received         309         3           Notivision for loan loses         309         3           Notivision for loan loses         309         3           Notivision for loan loses         301         3           Notivision for loan loses         301         3           Structer structure         301         3           Structed algorithms of the loan loses         308         3           Structed algorithms of the loan loses         301         3           Mortage income         301         3           Structed algorithms of the loan loan loan loan loan loan loan loan	Interest expense on:			
Long tour tour tour tour tour tour tour tour	Deposits	105		135
Note interest recover         3.89         3.89           Net interest income         3.279         3.28           Provision for landsoss         3.60         3.70           Net interest income         3.20         3.20           Non-titutest income         3.20         3.20           Strive claused oppositate counts         3.93         3.93           Carl and MTM fees         3.93         3.20           Olar Gangian free         3.94         3.20           Studies gains, and         3.61         3.00           Olar Gangian free         3.61         3.00           Studies and employe benefis         3.61         3.61           Studies and employee benefis         3.62         3.62           Studies and employee benefis	Short-term borrowings	2		2
Netwers income         3,29         3,20           Provision for lans lasses         3,00         3,30           Retinates incomes         3,00         3,00           Service dangs on glospia focusions         3,00         3,00           Scripting for Service (all grounds)         3,00         3,00           Activated Affects         3,00         3,00           Card and Affects         3,00         3,00           Scripting significant         3,00         3,00           Scripting significant         3,00         3,00           Scripting significant         3,00         3,00           Scripting significant (all grounds)         3,00	Long-term borrowings	202		247
Promision for loan losses         6         13           Ne inseitest mome after provisor for loan losses         3.70         3.70           Nes inseitest mome after provisor for loan losses         3.70         3.70           Stevice charges and eposit accounts         6         7.87           Card and ATM fees         6         1.80         2.00           Other         6         1.00         2.00           Other         1.00         1.00         2.00           Scatifies gains, net         1.00         1.00         2.00           Other         6         1.00         2.00           Stall and employee benefits         1.00         1.00         3.00           Stall cand employee benefits         1.00         3.00         3.00           Stall cand employee benefits         2.00         3.0	Total interest expense	309	-	384
Non-interest incomes         3,121         3,121           Non-interest incomes         8         8         8           Service charges diopsist accounts         6         8         3         1           Card and ATM fees         3         3         1         2         2         2         1         2         2         2         1         2         2         2         2         1         2         2         2         2         1         2	Net interest income	3,279	3	3,262
Nomineter informeter         Service chapes on deposita counts         695         303         303           Adra and ATM fees         304         303	Provision for loan losses	69		138
Nomineter informeter         Service chapes on deposita counts         695         303         303           Adra and ATM fees         304         303	Net interest income after provision for loan losses	3,210		3,124
Serice charges on deposit accounts         65         73           Card and ATM fees         324         324           Motorage income         626         326           Securities gains, et         66         70           Other         66         70           Toll and continued science         327         70           Non-interest science         328         328           Non-interest science         328         328           Note county expense         328         328           Other         343         355           Furthurs and employee benefits         328         328           Other county expense         328         328           Other         343         355           Other county expense         340         325           Other county expense         340         325           Other county expense         340         325           Roome form continuing operations before income taxes         31         32           Roome form continuing operations before income taxes         32         32           Roome form continuing operations and albet occumen sharefolders         310         32           Net income form continuing operations and albet occumen shareformy cont	·			
Kandan Affres         318         318           Morganemen         149         233           Scartise gainer         260         360           Otto         660         360         360           Total namerie stream         361         360         360           Non-interest kensers         360         381         381           Statissi and nephope herifis         368         381         382           Statissi and peop herifis         368         382         383           Statissi and peop herifis         368         382         383           Statissi and peop herifis         368         382         383         383         383         383         383         384	Service charges on deposit accounts	695		734
Mongaignicome         149         2 de 20           Otcom         66         76         2 de 20           Otcom         66         76         2 de 20           Collamination         180         2 de 20           Non-interest expense         3         181         3 de 20           Kel Coccupación         368         3 de 36				319
Security gains, ed         27         2 cc           Other         6.06         7.00		149		236
Other         6.00         7.00 <t< td=""><td></td><td></td><td></td><td>26</td></t<>				26
Total naminers income         1,81         2,01           Nominers expense:         1,81         3,61           Stanciand employe Brefish         1,81         3,62           Nee occupancy expense         2,62         3,62         3,62           Uniter and cquipment expense         2,62         1,02         3,10 <td></td> <td></td> <td></td> <td></td>				
Non-interest expense:         Salins and employee benfits         1,81         3,181           Not coccupancy expense         368         3,68         3,88           Furniture and equipment expense         368         3,68         3,68           Other         967         1,09         3,58         3,58           Total non-interest expense         3,432         3,58         3,58           Income from continuing operations before income taxes         1,59         3,58           Rome from continuing operations         1,59         3,58           Rome from continuing operations         1,10         3,18           Rome from continuing operations before income taxes         2,10         3,18           Rome (loss) from discontinued operations before income taxes         2,1         3,18           Rome (loss) from discontinued operations per loss and income tax expense (benefit)         3,10         3,10           Rome (loss) from discontinued operations net of tax         3,10         3,10           Rome (loss) from discontinued operations net of tax         3,10         3,10           Rome (loss) from discontinued operations net of tax         3,10         3,10           Rome (loss) from discontinued operations net of tax         3,10         3,10           Rome (loss) from discontinued operatio				
Salaries and employee benefits         1,81         1,81           Net occupancy expense         368         3,65           Furniture and equipment expense         287         2,82           Other         967         1,90           Otal nomiterest expense         3,432         3,535           Iconomiform continuing operations before income taxes         1,50         4,52           Iconome from continuing operations         1,50         4,52           Iconome from continuing operations         1,50         4,52           Iconome from continuing operations         2,1         3,10         3,10           Iconome from continuing operations before income taxes         2,1         3,10		1,821	2	2,019
Net occupancy expense         36         36           Furniture and equipment expense         287         2.82           Other         367         2.93           Total continuity operations before income taxes         3.32         3.55           Income from continuity operations before income taxes         4.55         4.55           Income from continuity operations         3.12         4.55           Income from continuity operations         3.13         4.55           Income (loss) from discontinued operations before income taxes         3.13         4.55           Income (loss) from discontinued operations before income taxes         3.13         4.55           Income (loss) from discontinued operations, net of tax         3.13         4.10           Income (loss) from discontinuity operations, net of tax         3.13         4.10           Net income from continuing operations natarbolders         3.13         9.11           Net income from continuing operations natarbolders         3.13         9.11           Net income from continuing operations natarbolders         3.13         9.13           Net income from continuing operations natarbolders         3.13         9.13           Patient         1.35         1.35         1.35           State         1.35         1.3		1 010	1	1 010
Funiture and equipment expense         287         288           Other         967         1,00           Total non-interest expense         3,432         3,555           Income from continuing operations before income taxes         1,59         4,58           Income from continuing operations         1,10         4,15           Income (loss) from discontinued operations         21         C           Income (loss) from discontinued operations before income taxes         21         C           Income (loss) from discontinued operations before income taxes         21         C           Income (loss) from discontinued operations before income taxes         21         C           Income (loss) from discontinued operations before income taxes         21         C           Income (loss) from discontinued operations operations         21         C           Income (loss) from discontinued operations operations         1         C         C           Income (loss) from discontinued operations operations         21         C         C           Income (loss) from discontinued operations operations         3         1,10         C         C         1,10         C         C         1,10         C         C         1,10         C         C         C         1,10         C				
Other         967         1,00           Total non-interest expense         3,432         3,55           Income from continuing operations before income taxes         4,57         4,58           Income from continuing operations         1,50         4,51           Income from continuing operations         1,50         1,50           Income (loss) from discontinued operations before income taxes         2,1         2,0           Income (loss) from discontinued operations before income taxes         2,1         2,0           Income (loss) from discontinued operations before income taxes         2,1         2,0           Income (loss) from discontinued operations before income taxes         1,1         2,0           Income (loss) from discontinued operations before income taxes         1,1         2,0           Income (loss) from discontinued operations         2,1         2,0           Income (loss) from discontinued operations         2,1         2,0           Income (loss) from discontinued operations         2,1         2,1           Income (loss) from discontinued operations         2,1,1         2,1           Income (loss) from discontinued operations         3,1,2         3,1           Income (loss) from discontinued operations         1,3,5         1,3,5           Income (loss) from discontinu				
Total non-interest expense         3,43         3,55           Income from continuing operations before income taxes         1,599         1,588           Income from continuing operations         4,57         4,55           Income from continuing operations         1,512         4,55           Discontinued operations         2,11         2,12           Income (loss) from discontinued operations before income taxes         2,1         2,1           Income (loss) from discontinued operations, net of tax         3,1         3,1           Income (loss) from discontinued operations, net of tax         3,1         3,1           Income (loss) from discontinued operations, net of tax         3,1         3,1           Income (loss) from discontinued operations, net of tax         3,1         3,1           Income (loss) from discontinued operations, net of tax         3,1         3,1           Income (loss) from discontinuing operations available to common sharefolders         3,1,35         3,1,32           Income (loss) from discontinuing operations available to common sharefolders         3,1,35         3,1,35         3,1,35           Basic         1,3,57         1,35         1,35         1,35         1,35         1,35         1,35         1,35         1,35         1,35         1,35         1,35         1,35 </td <td></td> <td></td> <td></td> <td>280</td>				280
Income from continuing operations before income taxes         1,58           Income tax expense         457         455           Income from continuing operations         1,12         1,133           Discontinued operations         21         0           Income (loss) from discontinued operations before income taxes         21         0           Income (loss) from discontinued operations per form         8         0           Income (loss) from discontinued operations, net of tax         13         0           Income (loss) from discontinued operations, net of tax         13         0           Net income         5         1,05         1,125         1,125           Net income from continuing operations available to common shareholders         5         1,09         1,10 <th< td=""><td></td><td></td><td></td><td>1,093</td></th<>				1,093
Income tax expense         457         455           Income from continuing operations         1,142         1,133           Discontinued operations         211         2           Income (loss) from discontinued operations before income taxes         211         2           Income (loss) from discontinued operations before income taxes         211         2           Income (loss) from discontinued operations, net of tax         1         1         2           Net income         2         1,155         2         1,150	·			3,556
Income from continuing operations         1,142         1,132           Discontinued operations:         21         02           Income (loss) from discontinued operations before income taxes         21         02           Income (loss) from discontinued operations, net of tax         13         01           Income (loss) from discontinued operations, net of tax         13         01           Net income         5         1,155         5         1,122           Net income available to common shareholders         5         1,00         5         1,10           Net income available to common shareholders         1,375         1,30         1,00           Weighted-average shares outstanding—during year:         1,375         1,375         1,375           Diluted         1,375         1,375         1,375         1,375         1,375           Diluted         1,375<	Income from continuing operations before income taxes			1,587
Discontinued operations:         Second (loss) from discontinued operations before income taxes         21         Q           Income (loss) from discontinued operations per of tax         8         1           Income (loss) from discontinued operations, net of tax         13         1           Net income         \$ 1,155         \$ 1,152           Net income from continuing operations available to common shareholders         \$ 1,000         \$ 1,000           Net income available to common shareholders         \$ 1,000         \$ 1,000           Weighted-average shares outstanding—during year:         \$ 1,375         \$ 1,300           Diluted         1,335         1,345         \$ 1,400           Actual shares outstanding—end of period         1,335         1,410           Earnings per common share from continuing operations:         \$ 0,07         \$ 0,07           Diluted         \$ 0,07         \$ 0,07           Basic         \$ 0,07         \$ 0,07           Earnings per common share:         \$ 0,07         \$ 0,07           Diluted         \$ 0,00         \$ 0,07           Earnings per common share:         \$ 0,00         \$ 0,07           Earnings per common share:         \$ 0,00         \$ 0,00           Basic         \$ 0,00         \$ 0,00	Income tax expense			452
Income (loss) from discontinued operations before income taxes         21         2           Income tax expense (benefit)         8         (1           Income (loss) from discontinued operations, net of tax         113         (1           Net income         \$ 1,155         \$ 1,125           Net income from continuing operations available to common shareholders         \$ 1,00         \$ 1,00           Net income available to common shareholders         \$ 1,375         \$ 1,30           Weighted-average shares outstanding—during year:         \$ 1,375         \$ 1,30           Basic         1,387         \$ 1,37           Actual shares outstanding—end of period         1,354         \$ 1,37           Earnings per common share from continuing operations:         \$ 0,79         \$ 0,7           Diluted         \$ 0,79         \$ 0,7           Earnings per common share:         \$ 0,80         \$ 0,7           Earnings per common share:         \$ 0,80         \$ 0,7           Diluted         \$ 0,80         \$ 0,7           Earnings per common share:         \$ 0,80         \$ 0,7           Cash dividends declared per common share         \$ 0,80         \$ 0,7	Income from continuing operations	1,142	1	1,135
Income tax expense (benefit)         8         1           Income (loss) from discontinued operations, net of tax         13         (1           Net income         \$ 1,155         \$ 1,152           Net income from continuing operations available to common shareholders         \$ 1,000         \$ 1,000           Net income available to common shareholders         \$ 1,000         \$ 1,000           Weighted-average shares outstanding—during year:         \$ 1,375         1,390           Diluted         1,387         1,410           Actual shares outstanding—end of period         1,354         1,375           Earnings per common share from continuing operations:         \$ 0.79         \$ 0.75           Diluted         \$ 0.79         \$ 0.75           Earnings per common share:         \$ 0.79         \$ 0.75           Earnings per common share:         \$ 0.80         \$ 0.75           Diluted         \$ 0.80         \$ 0.75           Earnings per common share:         \$ 0.80         \$ 0.	Discontinued operations:			
Income (loss) from discontinued operations, net of tax         13         Cl           Net income         \$ 1,155         \$ 1,155         \$ 1,125           Net income from continuing operations available to common shareholders         \$ 1,000         \$ 1,000           Net income available to common shareholders         \$ 1,000         \$ 1,000           Weighted-average shares outstanding—during year:         \$ 1,375         1,395           Basic         1,354         1,354         1,375           Actual shares outstanding—end of period         1,354         1,375         1,375           Earnings per common share from continuing operations:         \$ 0.79         \$ 0.75           Diluted         \$ 0.79         \$ 0.75           Earnings per common share:         \$ 0.79         \$ 0.75           Earnings per common share:         \$ 0.80         \$ 0.77           Diluted         \$ 0.80         \$ 0.77           Earnings per common share:         \$ 0.80         \$ 0.77           Cash dividends declared per common share:         \$ 0.80         \$ 0.77	Income (loss) from discontinued operations before income taxes	21		(24)
Net income         \$ 1,155         \$ 1,100           Net income from continuing operations available to common shareholders         \$ 1,000         \$ 1,100           Net income available to common shareholders         \$ 1,100         \$ 1,000           Weighted-average shares outstanding—during year:         \$ 1,375         1,395           Basic         1,387         1,410           Actual shares outstanding—end of period         1,375         1,375           Earnings per common share from continuing operations:         \$ 0.79         \$ 0.79           Diluted         \$ 0.79         \$ 0.79           Diluted         \$ 0.79         \$ 0.79           Earnings per common share:         Basic         \$ 0.80         \$ 0.77           Earnings per common share:         \$ 0.80	Income tax expense (benefit)	8		(11)
Net income from continuing operations available to common shareholders         \$ 1,000         \$ 1,100           Net income available to common shareholders         \$ 1,103         \$ 1,000           Weighted-average shares outstanding—during year:         \$ 1,375         1,390           Basic         1,387         1,410           Actual shares outstanding—end of period         1,354         1,370           Earnings per common share from continuing operations:         \$ 0.79         \$ 0.70           Diluted         \$ 0.79         \$ 0.70           Earnings per common share:         \$ 0.80         \$ 0.70           Earnings per common share:         \$ 0.80         \$ 0.70           Diluted         \$ 0.80         \$ 0.70           Diluted         \$ 0.80         \$ 0.70           Cash dividends declared per common share:         \$ 0.80         \$ 0.70	Income (loss) from discontinued operations, net of tax	13	_	(13)
Net income available to common shareholders         \$ 1,103         \$ 1,009           Weighted-average shares outstanding—during year:         \$ 1,375         1,395           Basic         1,387         1,410           Actual shares outstanding—end of period         1,354         1,375           Earnings per common share from continuing operations:         \$ 0.79         \$ 0.79           Diluted         \$ 0.79         \$ 0.79           Earnings per common share:         \$ 0.80         \$ 0.79           Diluted         \$ 0.80         \$ 0.79           Diluted         \$ 0.80         \$ 0.79           Cash dividends declared per common share         \$ 0.80         \$ 0.79	Net income			1,122
Weighted-average shares outstanding—during year:         Basic       1,375       1,395         Diluted       1,387       1,410         Actual shares outstanding—end of period       1,354       1,378         Earnings per common share from continuing operations:       S       0.79       \$       0.79         Diluted       \$       0.79       \$       0.79         Earnings per common share:       Basic       S       0.80       \$       0.79         Diluted       \$       0.80       \$       0.79         Cash dividends declared per common share       \$       0.80       \$       0.79         Cash dividends declared per common share       \$       0.18       \$       0.18	Net income from continuing operations available to common shareholders		\$ 1	1,103
Basic       1,375       1,390         Diluted       1,387       1,410         Actual shares outstanding—end of period       1,354       1,375         Earnings per common share from continuing operations:       8       0,79       \$       0,79         Diluted       \$       0,79       \$       0,79         Earnings per common share:       8       0,80       \$       0,79         Basic       \$       0,80       \$       0,79         Diluted       \$       0,80       \$       0,79         Cash dividends declared per common share       \$       0,80       \$       0,77         Cash dividends declared per common share       \$       0,18       \$       0,18	Net income available to common shareholders	\$ 1,103	\$ 1	1,090
Diluted         1,387         1,410           Actual shares outstanding—end of period         1,354         1,375           Earnings per common share from continuing operations:         5         0.79         \$         0.79           Diluted         \$         0.79         \$         0.79           Earnings per common share:         5         0.80         \$         0.79           Basic         \$         0.80         \$         0.79           Diluted         \$         0.80         \$         0.79           Cash dividends declared per common share         \$         0.80         \$         0.79	Weighted-average shares outstanding—during year:			
Actual shares outstanding—end of period       1,354       1,375         Earnings per common share from continuing operations:       S 0.79       \$ 0.79         Diluted       \$ 0.79       \$ 0.79         Earnings per common share:       Basic       S 0.80       \$ 0.79         Diluted       S 0.80       \$ 0.79         Cash dividends declared per common share       S 0.18       \$ 0.10	Basic	1,375	1	1,395
Earnings per common share from continuing operations:       \$ 0.79 \$ 0.79         Basic       \$ 0.79 \$ 0.79         Diluted       \$ 0.79 \$ 0.79         Earnings per common share:       \$ 0.80 \$ 0.79         Basic       \$ 0.80 \$ 0.79         Diluted       \$ 0.80 \$ 0.79         Cash dividends declared per common share       \$ 0.80 \$ 0.79         Cash dividends declared per common share       \$ 0.18 \$ 0.10	Diluted	1,387	1	1,410
Basic       \$ 0.79 \$ 0.79         Diluted       \$ 0.79 \$ 0.79         Earnings per common share:       \$ 0.80 \$ 0.79         Basic       \$ 0.80 \$ 0.79         Diluted       \$ 0.80 \$ 0.79         Cash dividends declared per common share       \$ 0.80 \$ 0.79	Actual shares outstanding—end of period	1,354	1	1,378
Diluted       \$ 0.79       \$ 0.77         Earnings per common share:       \$ 0.80       \$ 0.77         Basic       \$ 0.80       \$ 0.77         Diluted       \$ 0.80       \$ 0.77         Cash dividends declared per common share       \$ 0.18       \$ 0.10	Earnings per common share from continuing operations:			
Earnings per common share:         Basic       \$ 0.80 \$ 0.70         Diluted       \$ 0.80 \$ 0.70         Cash dividends declared per common share       \$ 0.18 \$ 0.10	Basic	\$ 0.79	\$	0.79
Basic         \$ 0.80 \$ 0.75           Diluted         \$ 0.80 \$ 0.7           Cash dividends declared per common share         \$ 0.18 \$ 0.16	Diluted	\$ 0.79	\$	0.78
Diluted         \$         0.80         \$         0.77           Cash dividends declared per common share         \$         0.18         \$         0.10	Earnings per common share:			
Diluted         \$         0.80         \$         0.77           Cash dividends declared per common share         \$         0.18         \$         0.10		\$ 0.80	\$	0.78
Cash dividends declared per common share \$ 0.18 \$ 0.10				0.77
				0.10
Taxable-equivalent net interest income from continuing operations \$ 3,342 \$ 3,310	•			3,316

### **Selected Ratios and Other Information**

Return on average assets from continuing operations*  Return on average tangible common stockholders' equity (non-GAAP)* (1)  Adjusted efficiency ratio from continuing operations (non-GAAP) (1)  Common book value per share  Tangible common book value per share (non-GAAP) (1)  Tangible common stockholders' equity to tangible assets (non-GAAP) (1)  Tier 1 common equity risk-based ratio (non-GAAP) (1)(2)  Basel III common equity Tier 1 ratio (non-GAAP) (1)(2)	12		As of and for Quarter Ended										
Return on average tangible common stockholders' equity (non-GAAP)* (1)  Adjusted efficiency ratio from continuing operations (non-GAAP) (1)  Common book value per share  Tangible common book value per share (non-GAAP) (1)  Tangible common stockholders' equity to tangible assets (non-GAAP) (1)  Tier 1 common equity risk-based ratio (non-GAAP) (1)(2)  Basel III common equity Tier 1 ratio (non-GAAP) (1)(2)		31/2014	9/30/	2014	6/30	)/2014	3/31/20	4	12/31/2013				
Adjusted efficiency ratio from continuing operations (non-GAAP) (1)  Common book value per share  Tangible common book value per share (non-GAAP) (1)  Tangible common stockholders' equity to tangible assets (non-GAAP) (1)  Tier 1 common equity risk-based ratio (non-GAAP) (1)(2)  Basel III common equity Tier 1 ratio (non-GAAP) (1)(2)		0.66%		1.01%		0.99%	1.0	3%	0.79%				
Common book value per share  Tangible common book value per share (non-GAAP) (1)  Tangible common stockholders' equity to tangible assets (non-GAAP) (1)  Tier 1 common equity risk-based ratio (non-GAAP) (1)(2)  Basel III common equity Tier 1 ratio (non-GAAP) (1)(2)		6.78%	10	0.78%	į	10.68%	11.8	4%	8.58%				
Tangible common book value per share (non-GAAP) (1)  Tangible common stockholders' equity to tangible assets (non-GAAP) (1)  Tier 1 common equity risk-based ratio (non-GAAP) (1)(2)  Basel III common equity Tier 1 ratio (non-GAAP) (1)(2)		67.5%		63.6%		64.2%	66.	9%	66.3%				
Tangible common stockholders' equity to tangible assets (non-GAAP) (1)  Tier 1 common equity risk-based ratio (non-GAAP) (1)(2)  Basel III common equity Tier 1 ratio (non-GAAP) (1)(2)	\$	11.89	\$ 1	1.79	\$	11.69	\$ 11.3	8	\$ 11.12				
Tier 1 common equity risk-based ratio (non-GAAP) (1)(2) Basel III common equity Tier 1 ratio (non-GAAP) (1)(2)	\$	8.26	\$	8.23	\$	8.12	\$ 7.8	1	\$ 7.54				
Basel III common equity Tier 1 ratio (non-GAAP) (1)(2)		9.75%		9.92%		9.84%	9.5	3%	9.24%				
		11.6%		11.8%		11.6%	11.	4%	11.2%				
		11.1%		11.2%		11.0%	10.	8%	10.6%				
Tier 1 capital ratio (2)		12.5%		12.7%		12.5%	11.	8%	11.7%				
Total risk-based capital ratio (2)		15.2%		15.5%		15.3%	14.	9%	14.7%				
Leverage ratio (2)		10.9%		11.0%		10.8%	10.	2%	10.0%				
Allowance for loan losses as a percentage of loans, net of unearned income		1.43%		1.54%		1.61%	1.6	7%	1.80%				
Allowance for loan losses to non-performing loans, excluding loans held for sale		1.33x		1.41x		1.37x	1.1	3x	1.24x				
Net interest margin (FTE) from continuing operations*		3.17%	:	3.18%		3.24%	3.2	6%	3.26%				
Loans, net of unearned income, to total deposits		82.1%		81.4%		81.6%	81.	0%	80.7%				
Net charge-offs as a percentage of average loans*		0.42%		0.39%		0.35%	0.4	4%	1.46%				
Adjusted net charge-offs as a percentage of average loans (non-GAAP)* (1)		0.42%	(	0.39%		0.35%	0.4	4%	0.67%				
Non-accrual loans, excluding loans held for sale, as a percentage of loans		1.07%		1.09%		1.17%	1.4	1%	1.45%				
Non-performing assets (excluding loans 90 days past due) as a percentage of loans, foreclosed properties and non-performing loans held for sale		1.28%		1.30%		1.37%	1.6	3%	1.74%				
Non-performing assets (including loans 90 days past due) as a percentage of loans, foreclosed properties and non-performing loans held for sale (3)2		1.57%		1.61%		1.69%	1.9	7%	2.08%				
Associate headcount (4)		23,723	23,	,599	23	3,416	23,68	7	24,255				
ATMs		1,997	1,	,995		1,990	2,00	2	2,029				
Branch Statistics													
Full service		1,584	1,	,589		1,592	1,59	2	1,624				
Drive-thru/transaction service only		82		82		81	8	1	81				
Total branch outlets		1,666	1,	,671		1,673	1,67	3	1,705				

<sup>(1)</sup> 

<sup>(2)</sup> 

See reconciliation of GAAP to non-GAAP Financial Measures on pages 14 and 18-20.

Current quarter Tier 1 common, Basel III common equity Tier 1, Tier 1 capital, Total risk-based capital and Leverage ratios are estimated.

Excludes guaranteed residential first mortgages that are 90+ days past due and still accruing. Refer to the footnotes on page 16 for amounts related to these loans.

Reflects the number of active full-time and part-time associates as of the last pay period of the month.

<sup>(4)</sup> 

## Consolidated Average Daily Balances and Yield/Rate Analysis from Continuing Operations

	Quarter Ended								
		12/31/2014			9/30/2014	Yield/ Rate			
(\$ amounts in millions; yields on taxable-equivalent basis)	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense				
Assets									
Interest-earning assets:									
Federal funds sold and securities purchased under agreements to resell	\$ 20	s —	0.86%	\$ 4	\$ —	0.86%			
Trading account securities	103	1	3.70	101	_	0.94			
Securities:									
Taxable	24,590	151	2.44	24,264	154	2.51			
Tax-exempt	2	_	_	3	_	_			
Loans held for sale	480	5	3.74	512	5	3.95			
Loans, net of unearned income:									
Commercial and industrial	32,484	289	3.54	31,255	285	3.61			
Commercial real estate mortgage—owner-occupied	8,466	104	4.89	8,886	110	4.89			
Commercial real estate construction—owner-occupied	367	4	4.23	351	4	4.12			
Commercial investor real estate mortgage	4,837	37	3.05	5,071	39	3.08			
Commercial investor real estate construction	2,032	17	3.17	1,876	15	3.27			
Residential first mortgage	12,273	121	3.91	12,212	122	3.97			
Home equity	10,939	100	3.60	10,999	99	3.59			
Indirect	3,627	31	3.41	3,504	30	3.39			
Consumer credit card	975	28	11.23	952	27	11.33			
Other consumer	1,182	22	7.40	1,173	21	7.12			
Total loans, net of unearned income	77,182	753	3.87	76,279	752	3.91			
Other interest-earning assets	2,387	1	0.25	3,266	2	0.25			
Total interest-earning assets	104,764	911	3.45	104,429	913	3.47			
Allowance for loan losses	(1,162)			(1,214)					
Cash and due from banks	1,805			1,781					
Other non-earning assets	13,835			13,792					
	\$ 119,242			\$ 118,788					
Liabilities and Stockholders' Equity									
Interest-bearing liabilities:									
Savings (1)	\$ 6,635	3	0.12	\$ 6,639	1	0.12			
Interest-bearing checking	21,003	5	0.10	20,944	5	0.10			
Money market (1)	25,752	7	0.11	26,348	7	0.11			
Time deposits	8,683	12	0.58	8,856	13	0.56			
Total interest-bearing deposits (2)	62,073	27	0.17	62,787	26	0.17			
Federal funds purchased and securities sold under agreements to repurchase	1,872	1	0.09	1,796	_	0.06			
Other short-term borrowings	163	_	0.20	_	_	_			
Long-term borrowings	3,618	46	5.07	3,820	50	5.12			
Total interest-bearing liabilities	67,726	74	0.43	68,403	76	0.44			
Non-interest-bearing deposits (2)	31,951	_	_	31,184	_	_			
Total funding sources	99,677	74	0.29	99,587	76	0.30			
Net interest spread			3.02			3.03			
Other liabilities	2,385			2,168					
Stockholders' equity	17,180			17,033					
Siconificate equity	\$ 119,242			\$ 118,788					
Net interest income/margin FTE basis	\$ 117,242	\$ 837	3 170/	\$ 110,700	\$ 837	3.18%			
Not interest medite/findigiti FTE 0asis		<b>3</b> 63 /	3.17%		\$ 837	3.1070			

<sup>(1)</sup> In the fourth quarter of 2014, approximately \$214 million of average IRA account balances were reclassified from money market to savings. Prior period amounts have been revised to conform to the current period classification.

<sup>(2)</sup> Total deposit costs from continuing operations may be calculated by dividing total interest expense on deposits by the sum of interest-bearing deposits and non-interest bearing deposits. The rates for total deposit costs from continuing operations equal 0.11% and 0.11% for the quarters ended December 31, 2014 and September 30, 2014, respectively.

### Consolidated Average Daily Balances and Yield/Rate Analysis from Continuing Operations (Continued)

		6/30/2014			3/31/2014		12/31/2013				
(0	A			A							
(\$ amounts in millions; yields on taxable-equivalent basis)	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate		
Assets											
Interest-earning assets:											
Federal funds sold and securities purchased under agreements to resell	\$ 16	s —	0.86%	\$ 9	s —	0.86%	s —	s —	<u> </u>		
Trading account securities	115	_	0.76	111	2	6.31	110	1	3.86		
Securities:											
Taxable	23,856	156	2.62	23,872	154	2.62	23,771	151	2.52		
Tax-exempt	3	_	_	4	_	_	5	_	_		
Loans held for sale	413	4	3.96	854	8	3.89	625	6	3.94		
Loans, net of unearned income:											
Commercial and industrial	31,058	284	3.68	29,993	278	3.75	29,950	287	3.81		
Commercial real estate mortgage—owner-occupied	9,170	111	4.85	9,391	111	4.81	9,613	116	4.81		
Commercial real estate construction—owner-occupied	357	4	4.09	341	3	4.00	302	3	3.86		
Commercial investor real estate mortgage	5,296	42	3.20	5,287	45	3.42	5,405	47	3.46		
Commercial investor real estate construction	1,822	15	3.18	1,524	12	3.28	1,426	13	3.44		
Residential first mortgage	12,137	121	3.99	12,127	122	4.07	12,752	126	3.92		
Home equity	11,106	100	3.62	11,216	101	3.64	11,311	102	3.59		
Indirect	3,376	29	3.46	3,189	29	3.66	3,014	29	3.77		
Consumer credit card	926	25	11.10	926	26	11.23	910	28	11.83		
Other consumer	1,142	21	7.31	1,145	20	7.26	1,160	21	7.21		
Total loans, net of unearned income	76,390	752	3.95	75,139	747	4.03	75,843	772	4.04		
Other interest-earning assets	2,844	2	0.25	3,469	2	0.25	2,579	1	0.24		
Total interest-earning assets	103,637	914	3.54	103,458	913	3.58	102,933	931	3.59		
Allowance for loan losses	(1,246)			(1,321)			(1,512)				
Cash and due from banks	1,767			1,817			1,807				
Other non-earning assets	13,838			13,874			13,735				
	\$ 117,996			\$ 117,828			\$ 116,963				
Liabilities and Stockholders' Equity											
Interest-bearing liabilities:											
Savings (1)	\$ 6,673	2	0.11	\$ 6,434	2	0.12	\$ 6,245	2	0.10		
Interest-bearing checking	20,476	4	0.09	20,791	5	0.09	19,815	4	0.09		
Money market (1)	25,907	7	0.10	26,013	8	0.13	25,885	8	0.13		
Time deposits	9,067	12	0.52	9,419	12	0.53	9,888	15	0.59		
Total interest-bearing deposits (2)	62,123	25	0.16	62,657	27	0.17	61,833	29	0.19		
Federal funds purchased and securities sold under agreements to repurchase	2,017	1	0.09	2,097	_	0.08	2,021	_	0.07		
Other short-term borrowings	54	_	0.23	_	_	_	159	_	0.20		
Long-term borrowings	4,161	51	4.98	4,643	55	4.78	4,840	56	4.56		
Total interest-bearing liabilities	68,355	77	0.45	69,397	82	0.48	68,853	85	0.49		
Non-interest-bearing deposits (2)	30,866	_	_	30,268	_	_	30,218	_	_		
Total funding sources	99,221	77	0.31	99,665	82	0.33	99,071	85	0.34		
Net interest spread			3.09			3.10			3.10		
Other liabilities	2,107			2,162			2,386				
Stockholders' equity	16,668			16,001			15,506				
	\$ 117,996			\$ 117,828			\$ 116,963				
Net interest income/margin FTE basis		\$ 837	3.24%		\$ 831	3.26%		\$ 846	3.26%		

<sup>(1)</sup> In the fourth quarter of 2014, approximately \$214 million of average IRA account balances were reclassified from money market to savings. Prior period amounts have been revised to conform to the current period classification.

<sup>(2)</sup> Total deposit costs from continuing operations may be calculated by dividing total interest expense on deposits by the sum of interest-bearing deposits and non-interest bearing deposits. The rates for total deposit costs from continuing operations equal 0.11%, 0.12%, and 0.12% for the quarters ended June 30, 2014, March 31, 2014 and December 31, 2013, respectively.

## Consolidated Average Daily Balances and Yield/Rate Analysis from Continuing Operations (Continued)

			Year Ended	December 31							
_		2014		2013							
(\$ amounts in millions; yields on taxable-equivalent basis)	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate					
Assets	Danance	Expense			Expense						
Interest-earning assets:											
Federal funds sold and securities purchased under agreements to resell \$	12	s —	0.86%	s —	s —	-%					
Trading account securities	107	3	2.92	114	3	2.24					
Securities:	101			11.		2,2 .					
Taxable	24,148	615	2.55	25,349	603	2.38					
Tax-exempt	3	_	_	6	_	_					
Loans held for sale	564	22	3.89	864	29	3.41					
Loans, net of unearned income:											
Commercial and industrial	31,205	1,136	3.64	28,667	1,103	3.85					
Commercial real estate mortgage—owner-occupied	8,975	436	4.86	9,767	462	4.73					
Commercial real estate construction—owner-occupied	354	15	4.11	328	15	4.45					
Commercial investor real estate mortgage	5,121	163	3.19	5,959	211	3.54					
Commercial investor real estate construction	1,815	59	3.22	1,180	42	3.55					
Residential first mortgage	12,188	486	3.99	12,827	513	4.00					
Home equity	11,064	400	3.61	11,450	413	3.61					
Indirect	3,426	119	3.47	2,715	109	4.00					
Consumer credit card	945	106	11.23	878	107	12.14					
Other consumer	1,160	84	7.27	1,153	84	7.31					
Total loans, net of unearned income	76,253	3,004	3.94	74,924	3,059	4.08					
Other interest-earning assets	2,989	7	0.25	2,428	6	0.25					
Total interest-earning assets	104,076	3,651	3.51	103,685	3,700	3.57					
Allowance for loan losses	(1,235)			(1,680)							
Cash and due from banks	1,793			1,775							
Other non-earning assets	13,834			14,025							
<u>s</u>	118,468			\$ 117,805							
Liabilities and Stockholders' Equity											
Interest-bearing liabilities:											
Savings (1)	6,596	8	0.12	\$ 6,226	6	0.10					
Interest-bearing checking	20,804	19	0.09	19,873	19	0.10					
Money market (1)	26,006	29	0.11	25,768	35	0.13					
Time deposits	9,003	49	0.55	11,148	75	0.67					
Total interest-bearing deposits (2)	62,409	105	0.17	63,015	135	0.21					
Federal funds purchased and securities sold under agreements to repurchase	1,944	2	0.08	2,020	2	0.08					
Other short-term borrowings	55	_	0.21	219	_	0.19					
Long-term borrowings	4,057	202	4.98	5,206	247	4.75					
Total interest-bearing liabilities	68,465	309	0.45	70,460	384	0.54					
Non-interest-bearing deposits (2)	31,072	_	_	29,631	_	_					
Total funding sources	99,537	309	0.31	100,091	384	0.38					
Net interest spread	,		3.06	,		3.03					
Other liabilities	2,206			2,212		3.03					
Stockholders' equity	16,725			15,502 \$ 117,805							
	110,408	0 2242	2 210/	φ 117,603	0 2216	2.2007					
Net interest income/margin FTE basis		\$ 3,342	3.21%		\$ 3,316	3.20%					

<sup>(1)</sup> In 2014, approximately \$207 million of average IRA account balances were reclassified from money market to savings. Prior period amounts have been revised to conform to the current period classification.

<sup>(2)</sup> Total deposit costs from continuing operations may be calculated by dividing total interest expense on deposits by the sum of interest-bearing deposits and non-interest bearing deposits. The rates for total deposit costs from continuing operations equal 0.11% and 0.15% for the years ended December 31, 2014 and 2013, respectively.

#### Loans

					As of				
(D)	12/21/2014	0/20/2014	6/20/2014	2/21/2014	10/21/2012	12/31			/2014
(\$ amounts in millions)	12/31/2014	9/30/2014	6/30/2014	3/31/2014	12/31/2013	vs. 9/30			31/2013
Commercial and industrial	\$ 32,732	\$ 31,857	\$ 31,354	\$ 30,466	\$ 29,413	\$ 875		\$ 3,319	11.3 %
Commercial real estate mortgage—owner-occupied	8,263	8,666	9,024	9,257	9,495	(403)	(4.7)%	(1,232)	(13.0)%
Commercial real estate construction—owner-occupied	407	350	366	375	310	57	16.3 %	97	31.3 %
Total commercial	41,402	40,873	40,744	40,098	39,218	529	1.3 %	2,184	5.6 %
Commercial investor real estate mortgage	4,680	4,940	5,193	5,338	5,318	(260)	(5.3)%	(638)	(12.0)%
Commercial investor real estate construction	2,133	1,878	1,780	1,654	1,432	255	13.6 %	701	49.0 %
Total investor real estate	6,813	6,818	6,973	6,992	6,750	(5)	(0.1)%	63	0.9 %
Residential first mortgage	12,315	12,264	12,187	12,136	12,163	51	0.4 %	152	1.2 %
Home equity—first lien	6,195	6,114	6,068	6,008	5,998	81	1.3 %	197	3.3 %
Home equity—second lien	4,737	4,854	4,996	5,140	5,296	(117)	(2.4)%	(559)	(10.6)%
Indirect	3,642	3,543	3,422	3,253	3,075	99	2.8 %	567	18.4 %
Consumer credit card	1,009	964	945	917	948	45	4.7 %	61	6.4 %
Other consumer	1,194	1,177	1,178	1,136	1,161	17	1.4 %	33	2.8 %
Total consumer	29,092	28,916	28,796	28,590	28,641	176	0.6 %	451	1.6 %
Total Loans	\$ 77,307	\$ 76,607	\$ 76,513	\$ 75,680	\$ 74,609	\$ 700	0.9 %	\$ 2,698	3.6 %
				, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,					
		_		A	verage Balance	s			
(\$ amounts in millions)	4Q14	3Q14	2Q14	1Q14	4Q13	4Q14 v			s. 4Q13
Commercial and industrial	\$ 32,484	\$ 31,255	\$ 31,058	\$ 29,993	\$ 29,950	\$ 1,229	3.9 %	\$ 2,534	8.5 %
Commercial real estate mortgage—owner-occupied	8,466	8,886	9,170	9,391	9,613	(420)	(4.7)%	(1,147)	(11.9)%
Commercial real estate construction—owner-occupied	367	351	357	341	302	16	4.6 %	65	21.5 %
Total commercial	41,317	40,492	40,585	39,725	39,865	825	2.0 %	1,452	3.6 %
Commercial investor real estate mortgage	4,837	5,071	5,296	5,287	5,405	(234)	(4.6)%	(568)	(10.5)%
Commercial investor real estate construction	2,032	1,876	1,822	1,524	1,426	156	8.3 %	606	42.5 %
Total investor real estate	6,869	6,947	7,118	6,811	6,831	(78)	(1.1)%	38	0.6 %
Residential first mortgage (1)	12,273	12,212	12,137	12,127	12,752	61	0.5 %	(479)	(3.8)%
Home equity—first lien	6,161	6,096	6,052	6,014	5,963	65	1.1 %	198	3.3 %
Home equity—second lien	4,778	4,903	5,054	5,202	5,348	(125)	(2.5)%	(570)	(10.7)%
Indirect	3,627	3,504	3,376	3,189	3,014	123	3.5 %	613	20.3 %
Consumer credit card	975	952	926	926	910	23	2.4 %	65	7.1 %
Other consumer	1,182	1,173	1,142	1,145	1,160	9	0.8 %	22	1.9 %
Total consumer	28,996	28,840	28,687	28,603	29,147	156	0.5 %	(151)	(0.5)%
Total Loans	\$ 77,182	\$ 76,279	\$ 76,390	\$ 75,139	\$ 75,843	\$ 903	1.2 %	\$ 1,339	1.8 %
							As of		
End of Period Loan Portfolio Balances by Percenta	ıσe				12/31/2014	9/30/2014	6/30/2014	3/31/2014	12/31/2013
Commercial and industrial	.g.				42.4%	41.6%	41.0%	40.3%	39.4%
Commercial real estate mortgage—owner-occupied					10.7%	11.3%	11.8%	12.2%	12.8%
Commercial real estate construction—owner-occupied	d				0.5%	0.5%	0.5%	0.5%	0.4%
Total commercial					53.6%	53.4%	53.3%	53.0%	52.6%
Commercial investor real estate mortgage					6.0%	6.4%	6.8%	7.0%	7.1%
Commercial investor real estate construction					2.8%	2.5%	2.3%	2.2%	1.9%
Total investor real estate					8.8%	8.9%	9.1%	9.2%	9.0%
Residential first mortgage					15.9%	16.0%	15.9%	16.0%	16.3%
Home equity—first lien					8.0%	8.0%	7.9%	8.0%	8.0%
Home equity—second lien					6.1%	6.3%	6.6%	6.8%	7.1%
Indirect					4.7%	4.6%	4.5%	4.3%	4.1%
Consumer credit card					1.3%	1.3%	1.2%	1.2%	1.3%
Other consumer					1.6%	1.5%	1.5%	1.5%	1.6%
Total consumer					37.6%	37.7%	37.6%	37.8%	38.4%
Total Loans					100.0%	100.0%	100.0%	100.0%	100.0%

NM - Not Meaningful

<sup>(1)</sup> Regions transferred approximately \$686 million of primarily performing restructured residential first mortgage loans to held for sale at the end of the fourth quarter of 2013. This transaction impacts the fourth quarter 2014 to fourth quarter 2013 and first quarter 2014 to fourth quarter 2013 average balance variances.

#### **Deposits**

Deposits									
		,			As of				
						12/31	/2014	12/31	1/2014
(\$ amounts in millions)	12/31/2014	9/30/2014	6/30/2014	3/31/2014	12/31/2013	vs. 9/3	0/2014	vs. 12/3	31/2013
<b>Customer Deposits</b>									
Interest-free deposits	\$ 31,747	\$ 31,388	\$ 31,277	\$ 31,154	\$ 30,083	\$ 359	1.1 %	\$ 1,664	5.5 %
Interest-bearing checking	21,544	21,152	21,159	20,605	20,789	392	1.9 %	755	3.6 %
Savings <sup>(1)</sup>	6,653	6,597	6,646	6,664	6,250	56	0.8 %	403	6.4 %
Money market—domestic <sup>(1)</sup>	25,396	25,983	25,566	25,529	25,435	(587)	(2.3)%	(39)	(0.2)%
Money market—foreign	265	243	223	222	220	22	9.1 %	45	20.5 %
Low-cost deposits	85,605	85,363	84,871	84,174	82,777	242	0.3 %	2,828	3.4 %
Time deposits	8,595	8,767	8,951	9,219	9,608	(172)	(2.0)%	(1,013)	(10.5)%
Total customer deposits	94,200	94,130	93,822	93,393	92,385	70	0.1 %	1,815	2.0 %
Corporate Treasury Deposits			_						
Time deposits	_	_	_	_	68	_	NM	(68)	(100.0)%
Total Deposits	\$ 94,200	\$ 94,130	\$ 93,822	\$ 93,393	\$ 92,453	\$ 70	0.1 %	\$ 1,747	1.9 %
					verage Balanc				
(\$ amounts in millions)	4Q14	3Q14	2Q14	1Q14	4Q13	4Q14 v	s. 3Q14	4Q14 v	rs. 4Q13
<b>Customer Deposits</b>									
Interest-free deposits	\$ 31,951	\$ 31,184	\$ 30,866	\$ 30,268	\$ 30,218	\$ 767	2.5 %	\$ 1,733	5.7 %
Interest-bearing checking	21,003	20,944	20,476	20,791	19,815	59	0.3 %	1,188	6.0 %
Savings <sup>(1)</sup>	6,635	6,639	6,673	6,434	6,245	(4)	(0.1)%	390	6.2 %
Money market—domestic <sup>(1)</sup>	25,506	26,095	25,684	25,788	25,638	(589)	(2.3)%	(132)	(0.5)%
Money market—foreign	246	253	223	225	247	(7)	(2.8)%	(1)	(0.4)%
Low-cost deposits	85,341	85,115	83,922	83,506	82,163	226	0.3 %	3,178	3.9 %
Time deposits	8,683	8,856	9,067	9,417	9,843	(173)	(2.0)%	(1,160)	(11.8)%
Total customer deposits	94,024	93,971	92,989	92,923	92,006	53	0.1 %	2,018	2.2 %
<b>Corporate Treasury Deposits</b>									
Time deposits				2	45		NM	(45)	(100.0)%
<b>Total Deposits</b>	\$ 94,024	\$ 93,971	\$ 92,989	\$ 92,925	\$ 92,051	\$ 53	0.1 %	\$ 1,973	2.1 %
							As of		
End of Period Deposits by Percentage					12/31/2014	9/30/2014	6/30/2014	3/31/2014	12/31/2013
<b>Customer Deposits</b>									
Interest-free deposits					33.7%	33.3 %	33.3 %	33.4%	32.5 %
Interest-bearing checking					22.9%	22.5 %	22.6 %	22.1 %	22.5 %
Savings <sup>(1)</sup>					7.0%	7.0%	7.1 %	7.1 %	6.8 %
Money market—domestic <sup>(1)</sup>					27.0%	27.6%	27.3 %	27.3 %	27.5 %
Money market—foreign					0.3%	0.3 %	0.2 %		
Low-cost deposits					90.9%	90.7 %	90.5 %	90.1%	89.5 %
Time deposits					9.1%	9.3 %	9.5 %	9.9%	10.4 %
Total customer deposits					100.0%	100.0%	100.0 %	100.0%	99.9 %
Corporate Treasury Deposits									
Time deposits					%	%	%	%	0.1 %

NM - Not Meaningful

**Total Deposits** 

100.0%

100.0%

100.0 %

100.0%

100.0 %

<sup>(1)</sup> In the fourth quarter of 2014, approximately \$219 million and \$214 million of period end and average IRA account balances, respectively, were reclassified from money market to savings. Prior period amounts have been revised to conform to the current period classification.

#### Regions Financial Corporation and Subsidiaries Financial Supplement to Fourth Quarter 2014 Earnings Release

#### Pre-Tax Pre-Provision Income ("PPI") and Adjusted PPI (non-GAAP)

The Pre-Tax Pre-Provision Income table below presents computations of pre-tax pre-provision income from continuing operations excluding certain adjustments (non-GAAP). Regions believes that the presentation of PPI and the exclusion of certain items to PPI provides a meaningful base for period-to-period comparisons, which management believes will assist investors in analyzing the operating results of the Company and predicting future performance. These non-GAAP financial measures are also used by management to assess the performance of Regions' business. It is possible that the activities related to the adjustments may recur; however, management does not consider the activities related to the adjustments to be indications of ongoing operations. Regions believes that presentation of these non-GAAP financial measures will permit investors to assess the performance of the Company on the same basis as that applied by management. Non-GAAP financial measures have inherent limitations, are not required to be uniformly applied and are not audited. Although these non-GAAP financial measures are frequently used by stakeholders in the evaluation of a company, they have limitations as analytical tools, and should not be considered in isolation, or as a substitute for analyses of results as reported under GAAP. In particular, a measure of income that excludes certain adjustments does not represent the amount that effectively accrues directly to stockholders.

			_					Quar	ter End	ded					
(\$ amounts in millions)	12/31/	12/31/2014		2014	6/30/	6/30/2014		3/31/2014		/2013	4Q14 vs. 3Q14			4Q14 vs	. 4Q13
Net income from continuing operations available to common shareholders (GAAP)	\$	198	\$	302	\$	291	\$	299	\$	233	\$	(104)	(34.4)%	\$ (35)	(15.0)%
Preferred dividends (GAAP) <sup>(1)</sup>		16		20		8		8		8		(4)	(20.0)%	8	100.0 %
Income tax expense (GAAP)		77		127		125		128		92		(50)	(39.4)%	(15)	(16.3)%
Income from continuing operations before income taxes (GAAP)		291		449		424		435		333		(158)	(35.2)%	(42)	(12.6)%
Provision for loan losses (GAAP)		8		24		35		2		79		(16)	(66.7)%	(71)	(89.9)%
Pre-tax pre-provision income from continuing operations (non-GAAP)		299		473		459		437		412		(174)	(36.8)%	(113)	(27.4)%
Other adjustments:															
Securities gains, net		(12)		(7)		(6)		(2)		_		(5)	71.4 %	(12)	NM
Leveraged lease termination gains, net <sup>(2)</sup>		_		(9)		_		(1)		(39)		9	(100.0)%	39	(100.0)%
Professional, legal and regulatory expenses <sup>(3)(4)</sup>		100		_		(7)		_		58		100	NM	42	72.4 %
Branch consolidation and property and equipment charges		10		_		_		6		5		10	NM	5	100.0 %
Gain on sale of TDRs held for sale, net		_		_		_		(35)		_			NM	_	NM
Total other adjustments		98		(16)		(13)		(32)		24		114	NM	74	308.3 %
Adjusted pre-tax pre-provision income from continuing operations (non-GAAP)	\$	397	\$	457	\$	446	\$	405	\$	436	\$	(60)	(13.1)%	\$ (39)	(8.9)%

#### NM - Not Meaningful

Due to the timing of the second quarter 2014 preferred stock issuance, preferred dividends in the third quarter of 2014 reflect a longer coupon period. Total third quarter 2014 preferred dividends were approximately \$4\$ million higher than the amount expected for future quarterly coupon periods based on the current amount of preferred stock outstanding.
 The majority of net leveraged lease termination gains reported during each period are offset by related income taxes.

 <sup>(2)</sup> The majority of net leveraged lease termination gains reported during each period are offset by related income taxes.
 (3) Regions recorded \$100 million of contingent legal and regulatory accruals during the fourth quarter of 2014 related to previously disclosed matters.

<sup>(4)</sup> Regions recorded a non-tax deductible regulatory charge of \$58 million during the fourth quarter of 2013 related to previously disclosed inquiries from government authorities. These matters were settled in the second quarter of 2014 for \$7 million less than originally estimated.

#### Non-Interest Income

	Quarter Ended														
(\$ amounts in millions)	12/31/201	14	9/30/2014	6/30/2014		3/31/2014		12	2/31/2013		4Q14 vs. 3Q14			4Q14 vs	4Q13
Service charges on deposit accounts	\$ 1	67	\$ 181	\$	174	\$	173	\$	185	\$	(14)	(7.7)%	\$	(18)	(9.7)%
Card and ATM fees		86	85		84		79		80		1	1.2 %		6	7.5 %
Investment management and trust fee income		50	47		47		49		48		3	6.4 %		2	4.2 %
Insurance commissions and fees		31	31		32		30		28		_	NM		3	10.7 %
Mortgage income		27	39		43		40		43		(12)	(30.8)%		(16)	(37.2)%
Bank-owned life insurance		23	20		23		19		20		3	15.0 %		3	15.0 %
Capital markets fee income and other (1)		20	24		16		13		29		(4)	(16.7)%		(9)	(31.0)%
Commercial credit fee income		15	16		15		15		16		(1)	(6.3)%		(1)	(6.3)%
Securities gains, net		12	7		6		2		_		5	71.4 %		12	NM
Investment services fee income		10	12		11		10		8		(2)	(16.7)%		2	25.0 %
Leveraged lease termination gains, net		_	9		_		1		39		(9)	(100.0)%		(39)	(100.0)%
Net revenue (loss) from affordable housing	(	(12)	(19)		(17)		(18)		1		7	(36.8)%		(13)	NM
Other		19	26		23		25		29		(7)	(26.9)%		(10)	(34.5)%
Total non-interest income from continuing operations	\$ 4	48	\$ 478	\$	457	\$	438	\$	526	\$	(30)	(6.3)%	\$	(78)	(14.8)%

### Mortgage Income

								Q	uart	ter Ended				
(\$ amounts in millions)	12/3	31/2014	9/3	0/2014	6/3	30/2014	3/3	31/2014	12	/31/2013	4Q14 vs	s. 3Q14	4Q14 vs	. 4Q13
Production and sales	\$	20	\$	25	\$	26	\$	24	\$	25	\$ (5)	(20.0)%	\$ (5)	(20.0)%
Loan servicing		21		21		22		21		22	_	NM	(1)	(4.5)%
MSR and related hedge impact:														
MSRs fair value increase (decrease) including payment decay		(36)		(8)		(19)		(17)		5	(28)	350.0 %	(41)	NM
MSRs hedge gain (loss)		22		1		14		12		(9)	21	NM	31	(344.4)%
MSR and related hedge impact		(14)		(7)		(5)		(5)		(4)	(7)	100.0 %	(10)	250.0 %
Total mortgage income	\$	27	\$	39	\$	43	\$	40	\$	43	\$ (12)	(30.8)%	\$ (16)	(37.2)%
Mortgage production - purchased	\$	817	\$	961	\$	968	\$	662	\$	802	\$ (144)	(15.0)%	\$ 15	1.9 %
Mortgage production - refinanced		351		324		302		304		436	27	8.3 %	(85)	(19.5)%
Total mortgage production <sup>(2)</sup>	\$	1,168	\$	1,285	\$	1,270	\$	966	\$	1,238	\$ (117)	(9.1)%	\$ (70)	(5.7)%

#### Wealth Management Income

						Q	uart	er Ended				
(\$ amounts in millions)	12/31/	2014	9/30/2014	6/30/2014	3/	31/2014	12/	31/2013	4Q14 vs	s. 3Q14	4Q14 vs	. 4Q13
Investment management and trust fee income	\$	50	\$ 47	\$ 47	\$	49	\$	48	\$ 3	6.4 %	\$ 2	4.2%
Insurance commissions and fees		31	31	32		30		28	_	NM	3	10.7%
Investment services fee income		10	12	11		10		8	(2)	(16.7)%	2	25.0%
Total wealth management income (3)	\$	91	\$ 90	 \$ 90	\$	89	\$	84	\$ 1	1.1 %	\$ 7	8.3%

# NM - Not Meaningful

- (1) Capital markets fee income and other primarily relates to securities underwriting and placement, loan syndications, foreign exchange and customer derivatives.
- (2) Represents total mortgage production during the period, including amounts sold into the secondary market as well as amounts retained in Regions' residential first mortgage loan portfolio.
- (3) Total Wealth Management income presented above does not include the portion of service charges on deposit accounts and similar smaller dollar amounts that are also attributable to the Wealth Management segment.

### **Selected Non-Interest Income Variance Analysis**

• Service charges declined \$14 million dollars in the fourth quarter of 2014 primarily driven by an \$8 million reserve for customer reimbursements, as well as a \$4 million reduction of fees resulting from a product discontinuation during the quarter.

## Non-Interest Expense

	10/01/0011			Quarter Ended										
(\$ amounts in millions)	12/3	1/2014	9/30/			/2014	3/31	1/2014	12/3	1/2013	4Q14 vs	s. 3Q14	4Q14 vs	. 4Q13
Salaries and employee benefits	\$	456	\$	456	\$	443	\$	455	\$	464	\$ _	NM	\$ (8)	(1.7)%
Professional, legal and regulatory expenses <sup>(1)(2)</sup>		134		36		30		35		104	98	272.2 %	30	28.8 %
Net occupancy expense		93		92		90		93		91	1	1.1 %	2	2.2 %
Furniture and equipment expense		74		73		70		70		71	1	1.4 %	3	4.2 %
Outside services		37		32		35		27		31	5	15.6 %	6	19.4 %
Marketing		24		23		24		24		25	1	4.3 %	(1)	(4.0)%
Deposit administrative fee		20		20		13		22		20	_	NM	_	NM
Branch consolidation and property and equipment charges		10		_		_		6		5	10	NM	5	100.0 %
Provision (credit) for unfunded credit losses		_		(24)		11		_		4	24	(100.0)%	(4)	(100.0)%
Gain on sale of TDRs held for sale, net		_		_		_		(35)		_	_	NM	_	NM
Other		121		118		104		120		131	3	2.5 %	(10)	(7.6)%
Total non-interest expense from continuing operations	\$	969	\$	826	\$	820	\$	817	\$	946	\$ 143	17.3 %	\$ 23	2.4 %

### NM - Not Meaningful

- The fourth quarter of 2014 includes \$100 million of accruals for contingent legal and regulatory items related to previously disclosed matters.

  The fourth quarter of 2013 includes a non-tax deductible regulatory charge of \$58 million related to previously disclosed inquiries from government authorities. The matter was settled in the second quarter of 2014 for \$7 million less than originally estimated.

## **Selected Non-Interest Expense Variance Analysis**

As previously announced, the Company intends to consolidate approximately 50 branches during 2015 and incurred \$10 million of related expenses during the fourth quarter of 2014.

#### **Credit Quality**

		As of a	nd for Quarte	r Ended	
(\$ amounts in millions)	12/31/2014	9/30/2014	6/30/2014	3/31/2014	12/31/2013
Components:					
Allowance for loan losses (ALL)	\$ 1,103	\$ 1,178	\$ 1,229	\$ 1,261	\$ 1,341
Reserve for unfunded credit commitments	65	65	89	78	78
Allowance for credit losses (ACL)	\$ 1,168	\$ 1,243	\$ 1,318	\$ 1,339	\$ 1,419
Provision for loan losses	\$ 8	\$ 24	\$ 35	\$ 2	\$ 79
Provision (credit) for unfunded credit losses	_	(24)	11	<b>5</b> 2	4
Net loans charged-off:					
Commercial and industrial	23	15	15	10	36
Commercial real estate mortgage—owner-occupied	11	12	11	13	27
Commercial real estate construction—owner-occupied		1		1	(1)
Total commercial	34	28	26	24	62
Commercial investor real estate mortgage	(2)	_	2	1	(2)
Commercial investor real estate construction	(1)	(1)	(2)		(1)
Total investor real estate	(3)	(1)		1	(3)
Residential first mortgage (3)	6	6	7	9	164
Home equity—first lien	5	4	3	7	8
Home equity—second lien	11	9	8	14	18
Indirect Consumer credit card	7 8	6 8	4 8	7 8	6
Other consumer	15	15	11	12	15
Total consumer (3)	52	48	41	57	219
Total <sup>(3)</sup>	\$ 83	\$ 75	\$ 67	\$ 82	\$ 278
Net loan charge-offs as a % of average loans, annualized:	<del>3</del> 65	<del>3</del> /3	3 07	\$ 62	3 270
Commercial and industrial	0.28 %	<b>6</b> 0.19 %	0.20 %	0.14 %	0.48 %
	0.54 %				1.13 %
Commercial real estate mortgage—owner-occupied  Commercial real estate construction—owner-occupied	(0.02)%			0.38 %	(0.10)%
Total commercial	0.33 %			0.47 %	0.63 %
Commercial investor real estate mortgage	(0.11)%				(0.13)%
Commercial investor real estate construction	(0.32)%	, ,		(0.13)%	(0.44)%
Total investor real estate	(0.17)%				(0.20)%
Residential first mortgage (3)	0.18 %				5.10 %
Home equity—first lien	0.29 %	0.25 %	0.24 %	0.44 %	0.51 %
Home equity—second lien	0.93 %	0.73 %	0.62 %	1.13 %	1.35 %
Indirect	0.77 %				0.78 %
Consumer credit card	3.29 %				3.65 %
Other consumer	4.90 %				5.04 %
Total consumer <sup>(3)</sup> Total <sup>(3)</sup>	0.70 %			0.81 %	2.98 %
	\$ 829	0.39 % \$ 837	\$ 899	\$ 1,070	1.46 %
Non-accrual loans, excluding loans held for sale  Non-performing loans held for sale				*	
	38	38 875	919	40	82
Non-accrual loans, including loans held for sale	867			1,110	1,164
Foreclosed properties	124	125	128	129	136
Non-performing assets (NPAs)	\$ 991	\$ 1,000	\$ 1,047	\$ 1,239	\$ 1,300
Loans past due > 90 days (1)	\$ 222	\$ 233	\$ 251	\$ 257	\$ 256
Accruing restructured loans not included in categories above (2)	\$ 1,260	\$ 1,319	\$ 1,412	\$ 1,578	\$ 1,676
Accruing restructured loans held for sale not included in categories above (2)	\$ 1	\$ 1	\$ 7	\$ 11	\$ 545
Credit Ratios:					
ACL/Loans, net	1.51 %				1.90 %
ALL/Loans, net	1.43 %				1.80 %
Allowance for loan losses to non-performing loans, excluding loans held for sale	1.33x		1.37x	1.18x	1.24x
Non-accrual loans, excluding loans held for sale/Loans, net	1.07 %				1.45 %
NPAs (ex. 90+ past due)/Loans, foreclosed properties and non-performing loans held for sale	1.28 %	i 1.30 %	1.37 %	1.63 %	1.74 %
NPAs (inc. 90+ past due)/Loans, foreclosed properties and non-performing loans held for sale (1)	1.57 %	6 1.61 %	1.69 %	1.97 %	2.08 %

Excludes guaranteed residential first mortgages that are 90+ days past due and still accruing. Refer to the footnotes on page 16 for amounts related to these loans.

See page 17 for detail of restructured loans.

<sup>(2)</sup> (3) Includes \$151 million in residential first mortgage net charge-offs on loans transferred to loans held for sale during the fourth quarter of 2013. Excluding these net charge-offs, the adjusted net charge-off percentage for residential first mortgages for the fourth quarter of 2013 would have been 0.41% (non-GAAP). Excluding these net charge-offs, the adjusted net charge-off percentage for total consumer loans for the fourth quarter of 2013 would have been 0.93% (non-GAAP). The adjusted net charge-off percentage for all loans would have been 0.67% (non-GAAP). See page 14 for a reconciliation of these GAAP to non-GAAP net charge-off ratios.

#### **Credit Quality (Continued)**

### Allowance for Credit Losses

(\$ amounts in millions)  Balance at beginning of year  Net loans charged off	2014	2013
		2013
Net loans charged off	1,419	\$ 2,002
	(307)	(716)
Provision for loan losses	69	138
Provision (credit) for unfunded credit losses	(13)	(5)
Balance at end of year	1,168	\$ 1,419

### Adjusted Net Charge-Offs and Ratios (non-GAAP)

Select calculations for annualized net charge-offs as a percentage of average loans (GAAP) are presented in the table below. During the fourth quarter of 2013, Regions made the strategic decision to transfer certain primarily accruing restructured residential first mortgage loans to loans held for sale. These loans were marked down to fair value through net charge-offs upon transfer to held for sale. Management believes that excluding the incremental increase to net charge-offs from the affected net charge-off ratios to arrive at an adjusted net charge-off ratio (non-GAAP) will assist investors in analyzing the Company's credit quality performance as well as provide a better basis from which to predict future performance. Non-GAAP financial measures have inherent limitations, are not required to be uniformly applied and are not audited. Although these non-GAAP financial measures are frequently used by stakeholders in the evaluation of a company, they have limitations as analytical tools, and should not be considered in isolation, or as a substitute for analyses of results as reported under GAAP.

					As of an	ıd foı	Quarte	r En	ıded		
(\$ amounts in millions)		12	/31/2014	9/3	0/2014	6/3	0/2014	3/	31/2014	12	/31/2013
Residential first mortgage net charge-offs (GAAP)	A	\$	6	\$	6	\$	7	\$	9	\$	164
Less: Net charge-offs associated with transfer to loans held for sale			_		_		_		_		151
Adjusted residential first mortgage net charge-offs (non-GAAP)	В	\$	6	\$	6	\$	7	\$	9	\$	13
Total consumer net charge-offs (GAAP)	C	\$	52	\$	48	\$	41	\$	57	\$	219
Less: Net charge-offs associated with transfer to loans held for sale											151
Adjusted total consumer net charge-offs (non-GAAP)	D	\$	52	\$	48	\$	41	\$	57	\$	68
Total net charge-offs (GAAP)	E	\$	83	\$	75	\$	67	\$	82	\$	278
Less: Net charge-offs associated with transfer to loans held for sale							_				151
Adjusted net charge-offs (non-GAAP)	F	\$	83	\$	75	\$	67	\$	82	\$	127
Average residential first mortgage loans (GAAP)	G	\$	12,273	\$ 1	2,212	\$ 1	2,137	\$	12,127	\$	12,752
Add: Average balances of residential first mortgage loans transferred to loans held for sale											74
Adjusted average residential first mortgage loans (non-GAAP)	Н	\$	12,273	\$ 1	2,212	\$ 1	2,137	\$	12,127	\$	12,826
Average total consumer loans (GAAP)	I	\$	28,996	\$ 2	8,840	\$ 2	28,687	\$	28,603	\$	29,147
Add: Average balances of residential first mortgage loans transferred to loans held for sale											74
Adjusted average total consumer loans (non-GAAP)	J	\$	28,996	\$ 2	8,840	\$ 2	28,687	\$	28,603	\$	29,221
Total average loans (GAAP)	K	\$	77,182	\$ 7	6,279	\$ 7	6,390	\$	75,139	\$	75,843
Add: Average balances of residential first mortgage loans transferred to loans held for sale			_		_		_		_		74
Adjusted total average loans (non-GAAP)	L	\$	77,182	\$ 7	6,279	\$ 7	6,390	\$	75,139	\$	75,917
Residential first mortgage net charge-off percentage (GAAP)*	A/G		0.18%		0.22%		0.20%		0.32%		5.10%
Adjusted residential first mortgage net charge-off percentage (non-GAAP)*	B/H		0.18%		0.22%		0.20%		0.32%		0.41%
Total consumer net charge-off percentage (GAAP)*	C/I		0.70%		0.67%		0.57%		0.81%		2.98%
Adjusted total consumer net charge-off percentage (non-GAAP)*	D/J		0.70%		0.67%		0.57%		0.81%		0.93%
Total net charge-off percentage (GAAP)*	E/K		0.42%		0.39%		0.35%		0.44%		1.46%
Adjusted total net charge-off percentage (non-GAAP)*	F/L		0.42%		0.39%		0.35%		0.44%		0.67%

<sup>\*</sup> Annualized

	Year Ended December 31									
(\$ amounts in millions)	- 2	2014		2013		2014 vs 2	2013			
Total net charge-offs (GAAP)	\$	307	\$	716	\$	(409)	(57.1)%			
Less: Net charge-offs associated with transfer to loans held for sale				151		(151)	(100.0)%			
Adjusted net charge-offs (non-GAAP)	\$	307	\$	565	\$	(258)	(45.7)%			

### Non-Accrual Loans (excludes loans held for sale)

					As	of				
(\$ amounts in millions)	12/31/2014		9/30/2	2014	6/30/2	2014	3/31/2	2014	12/31/	2013
Commercial and industrial	\$ 252	0.77%	\$ 199	0.62%	\$ 200	0.64%	\$ 280	0.92%	\$ 257	0.87%
Commercial real estate mortgage—owner-occupied	238	2.88%	278	3.20%	294	3.25%	307	3.31%	303	3.19%
Commercial real estate construction—owner-occupied	3	0.64%	2	0.56%	8	2.32%	16	4.31%	17	5.33%
Total Commercial	493	1.19%	479	1.17%	502	1.23%	603	1.50%	577	1.47%
Commercial investor real estate mortgage	123	2.64%	133	2.69%	158	3.05%	209	3.91%	238	4.47%
Commercial investor real estate construction	2	0.09%	2	0.11%	9	0.49%	8	0.51%	10	0.70%
Total Investor Real Estate	125	1.84%	135	1.98%	167	2.39%	217	3.11%	248	3.67%
Residential first mortgage	109	0.88%	117	0.96%	119	0.98%	136	1.12%	146	1.21%
Home equity	102	0.94%	106	0.97%	111	1.00%	114	1.02%	111	0.98%
Total Consumer	211	0.72%	223	0.77%	230	0.80%	250	0.87%	257	0.90%
Total Non-Accrual Loans	\$ 829	1.07%	\$ 837	1.09%	\$ 899	1.17%	\$1,070	1.41%	\$1,082	1.45%

### Criticized and Classified Loans—Commercial and Investor Real Estate

								As	of					
											12/31	/2014	12/31/	2014
(\$ amounts in millions)	12/	31/2014	9/3	30/2014	6/3	30/2014	3/3	31/2014	12/3	31/2013	vs. 9/3	0/2014	vs. 12/3	1/2013
Special Mention	\$	1,206	\$	1,297	\$	1,327	\$	1,067	\$	927	\$ (91)	(7.0)%	\$ 279	30.1 %
Accruing Classified Loans		875		1,074		1,055		1,094		1,263	(199)	(18.5)%	(388)	(30.7)%
Non-Accruing Classified Loans		618		614		669		820		825	4	0.7 %	(207)	(25.1)%
Total	\$	2,699	\$	2,985	\$	3,051	\$	2,981	\$	3,015	\$ (286)	(9.6)%	\$ (316)	(10.5)%

# Home Equity Lines of Credit - Future Principal Payment Resets<sup>(1)</sup>

			As of 12/31/2014					
(\$ amounts in millions)	First Lien	% of Total	Second Lien	% of Total	Total			
2015	\$ 26	0.31%	\$ 188	2.22%	\$ 214			
2016	28	0.34%	38	0.45%	66			
2017	5	0.06%	11	0.13%	16			
2018	15	0.18%	25	0.29%	40			
2019	116	1.37%	105	1.24%	221			
2020-2024	1,475	17.42%	1,322	15.62%	2,797			
2025-2029	2,418	28.56%	2,688	31.75%	5,106			
Thereafter	2	0.02%	4	0.04%	6			
Total	\$ 4,085	48.26%	\$ 4,381	51.74%	\$ 8,466			

<sup>(1)</sup> The balance of Regions' home equity portfolio was \$10,932 million at December 31, 2014 consisting of \$8,466 million of home equity lines of credit and \$2,466 million of closed-end home equity loans. The home equity lines of credit presented in the table above are based on maturity date for lines with a balloon payment and draw period expiration date for lines that convert to a repayment period. The closed-end loans were primarily originated as amortizing loans, and were therefore excluded from the table above.

#### **Early and Late Stage Delinquencies**

Accruing 30-89 Days Past Due Loans					As	of				
(\$ amounts in millions)	12/31	/2014	9/30/	2014	6/30/	/2014	3/31/	/2014	12/31	/2013
Commercial and industrial	\$ 23	0.07%	\$ 57	0.18%	\$ 35	0.11%	\$ 27	0.09%	\$ 43	0.15%
Commercial real estate mortgage—owner-occupied	34	0.41%	38	0.44%	56	0.63%	37	0.39%	56	0.59%
Commercial real estate construction—owner-occupied	1	0.13%	2	0.71%	1	0.21%	_	0.10%	_	0.06%
Total Commercial	58	0.14%	97	0.24%	92	0.23%	64	0.16%	99	0.25%
Commercial investor real estate mortgage	20	0.42%	38	0.78%	61	1.17%	75	1.41%	35	0.66%
Commercial investor real estate construction	_	<u>_%</u>	12	0.61%	_	0.01%	2	0.15%	5	0.32%
Total Investor Real Estate	20	0.29%	50	0.73%	61	0.87%	77	1.11%	40	0.59%
Residential first mortgage—non-guaranteed (1)	139	1.17%	142	1.20%	153	1.30%	146	1.24%	187	1.58%
Home equity	111	1.02%	115	1.05%	111	1.00%	123	1.10%	146	1.30%
Indirect	53	1.45%	47	1.33%	45	1.31%	42	1.28%	50	1.62%
Consumer credit card	13	1.32%	13	1.29%	11	1.13%	11	1.26%	13	1.38%
Other consumer	17	1.45%	18	1.52%	18	1.53%	16	1.39%	19	1.64%
Total Consumer (1)	333	1.16%	335	1.18%	338	1.19%	338	1.20%	415	1.47%
Total Accruing 30-89 Days Past Due Loans (1)	\$ 411	0.53%	\$ 482	0.63%	\$ 491	0.64%	\$479	0.64%	\$ 554	0.75%
Accruing 90+ Days Past Due Loans					As	of				
Accruing 90+ Days Past Due Loans (\$ amounts in millions)	12/31	/2014	9/30/	2014		of /2014	3/31/	/2014	12/31	/2013
•	12/31 \$ 7	/2014 0.02%	9/30/	2014			\$ 7	/2014 0.02%	\$ 6	/2013 0.02%
(\$ amounts in millions)					6/30/	/2014				
(§ amounts in millions) Commercial and industrial	\$ 7	0.02%	\$ 5	0.02%	\$ 9	0.03%	\$ 7	0.02%	\$ 6	0.02%
(§ amounts in millions)  Commercial and industrial  Commercial real estate mortgage—owner-occupied	\$ 7 5	0.02% 0.06%	\$ 5 6	0.02%	6/30/ \$ 9 5	/2014 0.03% 0.05%	\$ 7 3	0.02% 0.04%	\$ 6 6	0.02% 0.06%
(\$ amounts in millions)  Commercial and industrial  Commercial real estate mortgage—owner-occupied  Total Commercial	\$ 7 5 12	0.02% 0.06% 0.03%	\$ 5 6 11	0.02% 0.07% 0.03%	6/30/ \$ 9 5	0.03% 0.05% 0.03%	\$ 7 3 10	0.02% 0.04% 0.03%	\$ 6 6 12	0.02% 0.06% 0.03%
(§ amounts in millions)  Commercial and industrial  Commercial real estate mortgage—owner-occupied  Total Commercial  Commercial investor real estate mortgage	\$ 7 5 12 3	0.02% 0.06% 0.03% 0.06%	\$ 5 6 11 5	0.02% 0.07% 0.03% 0.10%	6/30/ \$ 9 5 14 17	0.03% 0.05% 0.03% 0.03% 0.32%	\$ 7 3 10 2	0.02% 0.04% 0.03% 0.04%	\$ 6 6 12 6	0.02% 0.06% 0.03% 0.10%
(§ amounts in millions)  Commercial and industrial  Commercial real estate mortgage—owner-occupied  Total Commercial  Commercial investor real estate mortgage  Total Investor Real Estate	\$ 7 5 12 3	0.02% 0.06% 0.03% 0.06% 0.04%	\$ 5 6 11 5	0.02% 0.07% 0.03% 0.10% 0.07%	6/30/ \$ 9 5 14 17 17	0.03% 0.05% 0.03% 0.32% 0.24%	\$ 7 3 10 2 2	0.02% 0.04% 0.03% 0.04% 0.03%	\$ 6 6 12 6	0.02% 0.06% 0.03% 0.10% 0.08%
(§ amounts in millions)  Commercial and industrial  Commercial real estate mortgage—owner-occupied  Total Commercial  Commercial investor real estate mortgage  Total Investor Real Estate  Residential first mortgage—non-guaranteed (2)	\$ 7 5 12 3 122	0.02% 0.06% 0.03% 0.06% 0.04% 1.03%	\$ 5 6 11 5 5 131	0.02% 0.07% 0.03% 0.10% 0.07% 1.10%	6/30, \$ 9 5 14 17 17 136	0.03% 0.05% 0.03% 0.32% 0.24% 1.15%	\$ 7 3 10 2 2 154	0.02% 0.04% 0.03% 0.04% 0.03% 1.31%	\$ 6 6 12 6 6 142	0.02% 0.06% 0.03% 0.10% 0.08% 1.21%
(§ amounts in millions)  Commercial and industrial  Commercial real estate mortgage—owner-occupied  Total Commercial  Commercial investor real estate mortgage  Total Investor Real Estate  Residential first mortgage—non-guaranteed (2)  Home equity	\$ 7 5 12 3 3 122 63	0.02% 0.06% 0.03% 0.06% 0.04% 1.03% 0.57%	\$ 5 6 11 5 5 131 66	0.02% 0.07% 0.03% 0.10% 0.07% 1.10% 0.60%	6/30/ \$ 9  5  14  17  136  65	0.03% 0.05% 0.03% 0.32% 0.24% 1.15% 0.58%	\$ 7 3 10 2 2 154 71	0.02% 0.04% 0.03% 0.04% 0.03% 1.31% 0.63%	\$ 6 6 12 6 6 142 75	0.02% 0.06% 0.03% 0.10% 0.08% 1.21% 0.66%
(S amounts in millions)  Commercial and industrial  Commercial real estate mortgage—owner-occupied  Total Commercial  Commercial investor real estate mortgage  Total Investor Real Estate  Residential first mortgage—non-guaranteed (2)  Home equity  Indirect	\$ 7 5 12 3 122 63 7	0.02% 0.06% 0.03% 0.06% 0.04% 1.03% 0.57% 0.20%	\$ 5 6 11 5 5 131 66 6	0.02% 0.07% 0.03% 0.10% 0.07% 1.10% 0.60% 0.18%	6/30/ \$ 9 5 14 17 17 136 65 5	/2014 0.03% 0.05% 0.03% 0.32% 0.24% 1.15% 0.58% 0.16%	\$ 7 3 10 2 2 154 71 5	0.02% 0.04% 0.03% 0.04% 0.03% 1.31% 0.63% 0.15%	\$ 6 6 12 6 6 142 75 5	0.02% 0.06% 0.03% 0.10% 0.08% 1.21% 0.66% 0.17%
(S amounts in millions)  Commercial and industrial  Commercial real estate mortgage—owner-occupied  Total Commercial  Commercial investor real estate mortgage  Total Investor Real Estate  Residential first mortgage—non-guaranteed (2)  Home equity  Indirect  Consumer credit card	\$ 7 5 12 3 122 63 7	0.02% 0.06% 0.03% 0.06% 0.04% 1.03% 0.57% 0.20% 1.21%	\$ 5 6 11 5 5 131 66 6	0.02% 0.07% 0.03% 0.10% 0.07% 1.10% 0.60% 0.18% 1.15%	6/30/ \$ 9 5 14 17 17 136 65 5	72014 0.03% 0.05% 0.03% 0.32% 0.24% 1.15% 0.58% 0.16% 1.19%	\$ 7 3 10 2 2 154 71 5 12	0.02% 0.04% 0.03% 0.04% 0.03% 1.31% 0.63% 0.15% 1.30%	\$ 6 6 12 6 6 142 75 5	0.02% 0.06% 0.03% 0.10% 0.08% 1.21% 0.66% 0.17% 1.28%
(S amounts in millions)  Commercial and industrial  Commercial real estate mortgage—owner-occupied  Total Commercial  Commercial investor real estate mortgage  Total Investor Real Estate  Residential first mortgage—non-guaranteed (2)  Home equity  Indirect  Consumer credit card  Other consumer	\$ 7 5 12 3 3 122 63 7 12	0.02% 0.06% 0.03% 0.06% 0.04% 1.03% 0.57% 0.20% 1.21%	\$ 5 6 11 5 5 131 66 6 11	0.02% 0.07% 0.03% 0.10% 0.07% 1.10% 0.60% 0.18% 1.15% 0.26%	6/30/ \$ 9 5 14 17 136 65 5 11	72014 0.03% 0.05% 0.03% 0.32% 0.24% 1.15% 0.58% 0.16% 1.19% 0.27%	\$ 7 3 10 2 2 154 71 5 12 3	0.02% 0.04% 0.03% 0.04% 0.03% 1.31% 0.63% 0.15% 1.30% 0.27%	\$ 6 6 12 6 142 75 5 12	0.02% 0.06% 0.03% 0.10% 0.08% 1.21% 0.66% 0.17% 1.28% 0.29%

<sup>(1)</sup> Excludes loans that are 100% guaranteed by FHA. Total 30-89 days past due guaranteed loans excluded were \$24 million at 12/31/14, \$21 million at 9/30/14, \$19 million at 6/30/14, \$16 million at 3/31/14, and \$17 million at 12/31/13.

<sup>(2)</sup> Excludes loans that are 100% guaranteed by FHA and all guaranteed loans sold to GNMA where Regions has the right but not the obligation to repurchase. Total 90 days or more past due guaranteed loans excluded were \$125 million at 12/31/14, \$121 million at 9/30/14, \$88 million at 6/30/14, \$94 million at 3/31/14, and \$106 million at 12/31/13.

## **Troubled Debt Restructurings**

				As of			
(§ amounts in millions)	12/31/20	14	9/30/2014	6/30/2014	3/31/2014	12	/31/2013
Current:							
Commercial	\$ 2	44	\$ 278	\$ 332	\$ 408	\$	441
Investor real estate	2	81	304	321	441		498
Residential first mortgage	3	01	269	261	240		212
Home equity	3	20	326	332	334		332
Consumer credit card		2	2	2	2		2
Other consumer		16	17	20	22		25
Total Current	1,1	64	1,196	1,268	1,447		1,510
Accruing 30-89 DPD:							
Commercial		7	11	23	18		27
Investor real estate		9	24	34	18		13
Residential first mortgage		55	61	61	70		95
Home equity		23	25	24	23		29
Other consumer		2	2	2	2		2
Total Accruing 30-89 DPD		96	123	144	131		166
Total Accruing and <90 DPD	1,2	60	1,319	1,412	1,578		1,676
Non-accrual or 90+ DPD:							
Commercial		93	145	146	207		156
Investor real estate		67	70	96	145		157
Residential first mortgage	1	12	122	130	147		156
Home equity		25	25	27	29		30
Total Non-accrual or 90+DPD	2	97	362	399	528		499
Total TDRs - Loans	\$ 1,5	57	\$ 1,681	\$ 1,811	\$ 2,106	\$	2,175
TDRs - Held For Sale (1)		29	13	16	38		579
Total TDRs		_					
TOTAL TIPES	\$ 1,5	00	\$ 1,694	\$ 1,827	\$ 2,144	\$	2,754

# **Total TDRs - Loans by Portfolio**

	As of									
(\$ amounts in millions)	12/3	12/31/2014		30/2014	6/30/2014		14 3/31/201		12/3	31/2013
Total Commercial TDRs	\$	344	\$	434	\$	501	\$	633	\$	624
Total Investor Real Estate TDRs		357		398		451		604		668
Total Consumer TDRs		856		849		859		869		883
Total TDRs - Loans	\$	1,557	\$	1,681	\$	1,811	\$	2,106	\$	2,175

<sup>(1)</sup> The majority of TDRs held for sale at December 31, 2013 were comprised of residential first mortgage loans transfered during the fourth quarter of 2013 and subsequently sold in the first quarter of 2014.

#### Reconciliation to GAAP Financial Measures—Continuing Operations

#### Adjusted Efficiency Ratios, Adjusted Fee Income Ratios, and Adjusted Non-Interest Income/Expense

The table below presents computations of the efficiency ratio (non-GAAP), which is a measure of productivity, generally calculated as non-interest expense divided by total revenue. Management uses these ratios to monitor performance and believes these measures provide meaningful information to investors. Non-interest expense (GAAP) is presented excluding certain adjustments to arrive at adjusted non-interest expense (non-GAAP), which is the numerator for the efficiency ratio. Non-interest income (GAAP) is presented excluding certain adjustments to arrive at adjusted non-interest income (non-GAAP), which is the numerator for the fee income ratio. Not interest income on a taxable-equivalent basis and non-interest income are added together to arrive at total revenue on a taxable-equivalent basis. Adjustments are made to arrive at adjusted total revenue on a taxable-equivalent basis (non-GAAP), which is the denominator for the fee income and efficiency ratios. Regions believes that the exclusion of these adjustments provides a meaningful base for period-to-period comparisons, which management believes will assist investors in analyzing the operating results of the Company and predicting future performance. These non-GAAP financial measures are also used by management to assess the performance of Regions' business. It is possible that the activities related to the adjustments may recur; however, management does not consider the activities related to the adjustments of ongoing operations. Regions believes that presentation of these non-GAAP financial measures will permit investors to assess the performance of the Company on the same basis as that applied by management.

									Qua	rter	Ended						
(\$ amounts in millions)		12	/31/2014	4 9/30/2014		6/30/2014		3/31/2014		12/31/2013		4Q14 vs. 3Q14			4Q14 v	4 vs. 4Q13	
Non-interest expense (GAAP)		\$	969	\$	826	\$	820	\$	817	\$	946	\$	143	17.3 %	\$ 23	2.4 %	
Adjustments:																	
Professional, legal and regulatory expenses <sup>(1)(2)</sup>			(100)		_		7		_		(58)		(100)	NM	(42)	72.4 %	
Branch consolidation and property and equipment charges			(10)		_		_		(6)		(5)		(10)	NM	(5)	100.0 %	
Gain on sale of TDRs held for sale, net			_		_		_		35		_		_	NM	_	NM	
Adjusted non-interest expense (non-GAAP)	A	\$	859	\$	826	\$	827	\$	846	\$	883	\$	33	4.0 %	\$ (24)	(2.7)%	
Net interest income (GAAP)		\$	820	\$	821	\$	822	\$	816	\$	832	\$	(1)	(0.1)%	\$ (12)	(1.4)%	
Taxable-equivalent adjustment			17		16		15		15		14		1	6.3 %	3	21.4 %	
Net interest income, taxable-equivalent basis	В	\$	837	\$	837	\$	837	\$	831	\$	846	\$	_	NM	\$ (9)	(1.1)%	
Non-interest income (GAAP)	C	\$	448	\$	478	\$	457	\$	438	\$	526	\$	(30)	(6.3)%	\$ (78)	(14.8)%	
Adjustments:																	
Securities gains, net			(12)		(7)		(6)		(2)		_		(5)	71.4 %	(12)	NM	
Leveraged lease termination gains, net			_		(9)		_		(1)		(39)		9	(100.0)%	39	(100.0)%	
Adjusted non-interest income (non-GAAP)	D	\$	436	\$	462	\$	451	\$	435	\$	487	\$	(26)	(5.6)%	\$ (51)	(10.5)%	
Total revenue, taxable-equivalent basis	В+С	\$	1,285	\$	1,315	\$	1,294	\$	1,269	\$	1,372	\$	(30)	(2.3)%	\$ (87)	(6.3)%	
Adjusted total revenue, taxable-equivalent basis (non-GAAP)	B+D=E	\$	1,273	\$	1,299	\$	1,288	\$	1,266	\$	1,333	\$	(26)	(2.0)%	\$ (60)	(4.5)%	
Adjusted efficiency ratio (non-GAAP)	A/E		67.5%		63.6%		64.2%		66.9%		66.3%						
Adjusted fee income ratio (non-GAAP)	D/E		34.3%		35.6%		35.0%		34.4%		36.5%						

		Year Ended December 31								
(\$ amounts in millions)	•	2014	2014 v	s. 2013						
Non-interest expense (GAAP)	•	\$ 3,432	\$ 3,5	56	\$ (124)	(3.5)%				
Adjustments:										
Professional, legal and regulatory expenses <sup>(1)(2)</sup>		(93)	(	58)	(35)	60.3 %				
Branch consolidation and property and equipment charges		(16)		(5)	(11)	220.0 %				
Gain on sale of TDRs held for sale, net		35		_	35	NM				
Loss on early extinguishment of debt		_	(	61)	61	(100.0)%				
Adjusted non-interest expense (non-GAAP)	F	\$ 3,358	\$ 3,4	32	\$ (74)	(2.2)%				
Net interest income (GAAP)	•	\$ 3,279	\$ 3,2	52	\$ 17	0.5 %				
Taxable-equivalent adjustment		63		54	9	16.7 %				
Net interest income, taxable-equivalent basis	G	\$ 3,342	\$ 3,3	16	\$ 26	0.8 %				
Non-interest income (GAAP)	Н	\$ 1,821	\$ 2,0	19	\$ (198)	(9.8)%				
Adjustments:										
Securities gains, net		(27)	(	26)	(1)	3.8 %				
Leveraged lease termination gains, net		(10)	(	39)	29	(74.4)%				
Gain on sale of other assets (3)		_	(	24)	24	(100.0)%				
Adjusted non-interest income (non-GAAP)	I	\$ 1,784	\$ 1,9	30	\$ (146)	(7.6)%				
Total revenue, taxable-equivalent basis	G+H	\$ 5,163	\$ 5,3	35	\$ (172)	(3.2)%				
Adjusted total revenue, taxable-equivalent basis (non-GAAP)	G+I=J	\$ 5,126	\$ 5,2	16	\$ (120)	(2.3)%				
Adjusted efficiency ratio (non-GAAP)	F/J	65.5%	65	.4%						
Adjusted fee income ratio (non-GAAP)	I/J	34.8%	36	.8%						

### NM - Not Meaningful

<sup>(1)</sup> Regions recorded \$100 million of contingent legal and regulatory accruals during the fourth quarter of 2014 related to previously disclosed matters.

<sup>(2)</sup> Regions recorded a non-tax deductible regulatory charge of \$58 million during the fourth quarter of 2013 related to previously disclosed inquiries from government authorities. These matters were settled in the second quarter of 2014 for \$7 million less than originally estimated.

<sup>(3)</sup> Gain on sale on a non-core portion of a Wealth Management business.

#### **Reconciliation to GAAP Financial Measures**

#### Return Ratios, Tangible Common Ratios, Capital

The following tables provide calculations of "return on average tangible common stockholders' equity", end of period "tangible common stockholders' equity" ratios and a reconciliation of stockholders' equity (GAAP) to tangible common stockholders' equity (non-GAAP). Tier 1 capital (regulatory) and "Tier 1 common equity" (non-GAAP). Tangible common stockholders' equity ratios have become a focus of some investors and management believes they may assist investors in analyzing the capital position of the Company absent the effects of intangible assets and preferred stock. Traditionally, the Federal Reserve and other banking regulatory bodies have assessed a bank's capital adequacy based on Tier 1 capital, the calculation of which is prescribed in amount by federal banking regulations. In connection with the Company's Comprehensive Capital Analysis and Review ("CCAR"), these regulators are supplementing their assessment of the capital adequacy of a bank based on a variation of Tier 1 capital, known as Tier 1 common equity. While not prescribed in amount by federal banking regulations (under Basel I), analysts and banking regulators have assessed Regions' capital adequacy using the tangible common stockholders' equity and/or the Tier 1 common equity measures. Because tangible common stockholders' and Tier 1 common equity are not formally defined by GAAP or prescribed in any amount by federal banking regulations (under Basel I), these measures are currently considered to be non-GAAP financial measures and other entities may calculate them differently than Regions' disclosed calculations. Since analysts and banking regulators may assess Regions' capital adequacy using tangible common stockholders' equity and Tier 1 common equity, management believes that it is useful to provide investors the ability to assess Regions' capital adequacy on these same bases.

Tier 1 common equity is often expressed as a percentage of risk-weighted assets. Under the risk-based capital framework, a company's balance sheet assets and credit equivalent amounts of off-balance sheet items are assigned to one of four broad risk categories. The aggregated dollar amount in each category is then multiplied by the risk-weighted category. The resulting weighted values from each of the four categories are added together and this sum is the risk-weighted assets total that, as adjusted, comprises the denominator of certain risk-based capital ratios. Tier 1 capital is then divided by this denominator (risk-weighted assets) to determine the Tier 1 capital ratio. Adjustments are made to Tier 1 capital to arrive at Tier 1 common equity (non-GAAP). Tier 1 common equity (non-GAAP) is also divided by the risk-weighted assets to determine the Tier 1 common equity ratio (non-GAAP). The amounts disclosed as risk-weighted assets are calculated consistent with banking regulatory requirements.

The following tables also provide calculations of "Common equity Tier 1" (CET1), based on Regions' current understanding of the Final Basel III requirements. In December 2010, the Basel Committee on Banking Supervision (the "Basel Committee") released its final framework for Basel III, which will strengthen international capital and liquidity regulation. In June 2012, U.S. Regulators released three separate Notices of Proposed Rulemaking covering U.S. implementation of the Basel III framework. In July 2013, U.S. Regulators released final rules covering the U.S. implementation of the Basel III framework, which will change capital requirements and place greater emphasis on common equity. For Regions, the Basel III framework will be phased in beginning in 2015 with full implementation complete beginning in 2019. The calculations provided below are estimates, based on Regions' current understanding of the final framework, including the Company's interpretation of the requirements, and informal feedback received through the regulatory process. Regions' understanding of the framework is evolving and will likely change as analysis and discussions with regulators continue. Because the Basel III implementation regulations are not formally defined by GAAP, these measures are considered to be non-GAAP financial measures, and other entities may calculate them differently from Regions' disclosed calculations. Since analysts and banking regulators may assess Regions' capital adequacy using the Basel III framework, we believe that it is useful to provide investors the ability to assess Regions' capital adequacy on the same basis.

		As of and for Quarter Ended											
(§ amounts in millions, except per share data)		12/	12/31/2014		/30/2014	6/30/201		30/2014 3/3		12	/31/2013		
RETURN ON AVERAGE TANGIBLE COMMON STOCKHOLDERS' EQUITY													
Net income available to common shareholders (GAAP)	A	\$	195	\$	305	\$	292	\$	311	\$	219		
Average stockholders' equity (GAAP)		\$	17,194	\$	17,049	\$	16,680	\$	16,002	\$	15,504		
Less:													
Average intangible assets (GAAP)			5,097		5,105		5,104		5,107		5,118		
Average deferred tax liability related to intangibles (GAAP)			(176)		(182)		(184)		(187)		(189)		
Average preferred stock (GAAP)			886		903		779		444		452		
Average tangible common stockholders' equity (non-GAAP)	В	\$	11,387	\$	11,223	\$	10,981	\$	10,638	\$	10,123		
Return on average tangible common stockholders' equity (non-GAAP) <sup>(1)</sup>	A/B		6.78%		10.78%		10.68%		11.84%		8.58%		
TANGIBLE COMMON RATIOS—CONSOLIDATED													
Stockholders' equity (GAAP)		\$	16,989	\$	17,160	\$	17,029	\$	16,132	\$	15,768		
Less:													
Preferred stock (GAAP)			884		900		920		442		450		
Intangible assets (GAAP)			5,091		5,103		5,097		5,110		5,111		
Deferred tax liability related to intangibles (GAAP)			(172)		(181)		(183)		(186)		(188)		
Tangible common stockholders' equity (non-GAAP)	C	\$	11,186	\$	11,338	\$	11,195	\$	10,766	\$	10,395		
Total assets (GAAP)		\$ 1	119,679	\$	119,226	\$	118,719	\$	117,933	\$	117,396		
Less:													
Intangible assets (GAAP)			5,091		5,103		5,097		5,110		5,111		
Deferred tax liability related to intangibles (GAAP)			(172)		(181)		(183)		(186)		(188)		
Tangible assets (non-GAAP)	D	\$ 1	114,760	\$	114,304	\$	113,805	\$	113,009	\$	112,473		
Shares outstanding—end of quarter	E		1,354		1,379		1,378		1,378		1,378		
Tangible common stockholders' equity to tangible assets (non-GAAP)	C/D		9.75%		9.92%		9.84%		9.53%		9.24%		
Tangible common book value per share (non-GAAP)	C/E	\$	8.26	\$	8.23	\$	8.12	\$	7.81	\$	7.54		

## Reconciliation to GAAP Financial Measures

## Return Ratios, Tangible Common Ratios, Capital (Continued)

		As of and for Quarter Ended															
(\$ amounts in millions)		12/31/2014		12/31/2014		12/31/2014		12/31/2014		9/30/2014		6	/30/2014	/2014 3/31/2014		12	/31/2013
TIER 1 COMMON RISK-BASED RATIO <sup>(2)</sup> —CONSOLIDATED																	
Stockholders' equity (GAAP)		\$	16,989	\$	17,160	\$	17,029	\$	16,132	\$	15,768						
Accumulated other comprehensive (income) loss			238		174		52		229		319						
Non-qualifying goodwill and intangibles			(4,809)		(4,808)		(4,797)		(4,804)		(4,798)						
Disallowed servicing assets			(27)		(29)		(28)		(29)		(31)						
Tier 1 capital (regulatory)		\$	12,391	\$	12,497	\$	12,256	\$	11,528	\$	11,258						
Preferred stock (GAAP)			(884)		(900)		(920)		(442)		(450)						
Tier 1 common equity (non-GAAP)	F	\$	11,507	\$	11,597	\$	11,336	\$	11,086	\$	10,808						
Risk-weighted assets (regulatory)	G	\$	98,974	\$	98,381	\$	98,098	\$	97,418	\$	96,416						
Tier 1 common risk-based ratio (non-GAAP)	F/G		11.6%		11.8%		11.6%		11.4%		11.2%						
BASEL III COMMON EQUITY TIER 1 RATIO (2)																	
Stockholder's equity (GAAP)		\$	16,989	\$	17,160	\$	17,029	\$	16,132	\$	15,768						
Non-qualifying goodwill and intangibles (3)			(4,906)		(4,918)		(4,911)		(4,923)		(4,922)						
Adjustments, including all components of accumulated other comprehensive income, disallowed deferred tax assets, threshold deductions and other adjustments			116		36		(100)		61		130						
Preferred stock (GAAP)			(884)		(900)		(920)		(442)		(450)						
Basel III common equity Tier 1 (non-GAAP)	Н	\$	11,315	\$	11,378	\$	11,098	\$	10,828	\$	10,526						
Basel III risk-weighted assets (non-GAAP) <sup>(4)</sup>	I	\$	101,997	\$	101,390	\$	100,968	\$	100,566	\$	99,483						
Basel III common equity Tier 1 ratio (non-GAAP)	H/I		11.1%		11.2%		11.0%		10.8%		10.6%						

Annualized

<sup>(2)</sup> Current quarter amounts and the resulting ratio are estimated.

Under Basel III, regulatory capital must be reduced by purchased credit card relationship intangible assets. These assets are partially allowed in Basel I capital.

Regions continues to develop systems and internal controls to precisely calculate risk-weighted assets as required by Basel III. The amount included above is a reasonable approximation, based on our understanding of the requirements. (3)

#### **Statements of Discontinued Operations (unaudited)**

On January 11, 2012, Regions entered into a stock purchase agreement to sell Morgan Keegan and Company, Inc. and related affiliates to Raymond James Financial Inc. The sale was closed on April 2, 2012. Regions Investment Management, Inc. (formerly known as Morgan Asset Management, Inc.) and Regions Trust were not included in the sale. In connection with the agreement, the results of the entities sold are reported as discontinued operations. The following table represents the unaudited condensed results of operations for discontinued operations.

	Quarter Ended										
(\$ amounts in millions, except per share data)	12/31/2014		9/30	/30/2014		30/2014	3/31/2014		12/3	1/2013	
Non-interest income:											
Insurance proceeds	\$		\$	19	\$		\$		\$		
Total non-interest income				19						_	
Non-interest expense:											
Professional and legal expenses		5		14		(3)		(19)		24	
Other						1				1	
Total non-interest expense		5		14		(2)		(19)		25	
Income (loss) from discontinued operations before income tax		(5)		5		2		19		(25)	
Income tax expense (benefit)		(2)		2		1		7		(11)	
Income (loss) from discontinued operations, net of tax	\$	(3)	\$	3	\$	1	\$	12	\$	(14)	
Weighted-average shares outstanding—during quarter (1):						-					
Basic		1,365		1,378		1,378		1,378		1,378	
Diluted		1,365		1,389		1,390		1,390		1,378	
Earnings (loss) per common share from discontinued operations:											
Basic	\$	(0.00)	\$	0.00	\$	0.00	\$	0.01	\$	(0.01)	
Diluted	\$	(0.00)	\$	0.00	\$	0.00	\$	0.01	\$	(0.01)	

<sup>(1)</sup> In a quarter where there is a loss from discontinued operations, basic and diluted weighted-average common shares outstanding are the same.

#### Forward-Looking Statements

This release may include forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995, which reflect Regions' current views with respect to future events and financial performance. Forward-looking statements are not based on historical information, but rather are related to future operations, strategies, financial results or other developments. Forward-looking statements are based on management's expectations as well as certain assumptions and estimates made by, and information available to, management at the time the statements are made. Those statements are based on general assumptions and are subject to various risks, uncertainties and other factors that may cause actual results to differ materially from the views, beliefs and projections expressed in such statements. These risks, uncertainties and other factors include, but are not limited to, those described below:

- Current and future economic and market conditions in the United States generally or in the communities we serve, including the effects of declines in property values, unemployment rates and potential reduction of economic growth.
- Possible changes in trade, monetary and fiscal policies of, and other activities undertaken by, governments, agencies, central banks and similar organizations.
- The effects of a possible downgrade in the U.S. government's sovereign credit rating or outlook.
- · Possible changes in market interest rates.
- Any impairment of our goodwill or other intangibles, or any adjustment of valuation allowances on our deferred tax assets due to adverse changes in
  the economic environment, declining operations of the reporting unit, or other factors.
- · Possible changes in the creditworthiness of customers and the possible impairment of the collectability of loans.
- Changes in the speed of loan prepayments, loan origination and sale volumes, charge-offs, loan loss provisions or actual loan losses.
- Possible acceleration of prepayments on mortgage-backed securities due to low interest rates, and the related acceleration of premium amortization on those securities.
- Our ability to effectively compete with other financial services companies, some of whom possess greater financial resources than we do and are subject
  to different regulatory standards than we are.
- Loss of customer checking and savings account deposits as customers pursue other, higher-yield investments.
- Our ability to develop and gain acceptance from current and prospective customers for new products and services in a timely manner.
- Changes in laws and regulations affecting our businesses, including changes in the enforcement and interpretation of such laws and regulations by applicable governmental and self-regulatory agencies.
- Our ability to obtain regulatory approval (as part of the CCAR process or otherwise) to take certain capital actions, including paying dividends and any
  plans to increase common stock dividends, repurchase common stock under current or future programs, or redeem preferred stock or other regulatory
  capital instruments.
- Our ability to comply with applicable capital and liquidity requirements (including finalized Basel III capital standards), including our ability to generate
  capital internally or raise capital on favorable terms.
- The costs and other effects (including reputational harm) of any adverse judicial, administrative, or arbitral rulings or proceedings, regulatory enforcement actions, or other legal actions to which we or any of our subsidiaries are a party.
- Any adverse change to our ability to collect interchange fees in a profitable manner, whether such change is the result of regulation, litigation, legislation, or other governmental action.
- Our ability to manage fluctuations in the value of assets and liabilities and off-balance sheet exposure so as to maintain sufficient capital and liquidity to support our business.
- Possible changes in consumer and business spending and saving habits and the related effect on our ability to increase assets and to attract deposits.
- Any inaccurate or incomplete information provided to us by our customers or counterparties.
- Inability of our framework to manage risks associated with our business such as credit risk and operational risk, including third-party vendors and other service providers.
- · The inability of our internal disclosure controls and procedures to prevent, detect or mitigate any material errors or fraudulent acts.
- The effects of geopolitical instability, including wars, conflicts and terrorist attacks.
- · The effects of man-made and natural disasters, including fires, floods, droughts, tornadoes, hurricanes and environmental damage.
- Our ability to keep pace with technological changes.
- · Our ability to identify and address cyber-security risks such as data security breaches, "denial of service" attacks, "hacking" and identity theft.
- Possible downgrades in our credit ratings or outlook.
- The effects of problems encountered by other financial institutions that adversely affect us or the banking industry generally.
- The effects of the failure of any component of our business infrastructure which is provided by a third party.
- Our ability to receive dividends from our subsidiaries.
- · Changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board or other regulatory agencies.
- The effects of any damage to our reputation resulting from developments related to any of the items identified above.

The foregoing list of factors is not exhaustive. For discussion of these and other factors that may cause actual results to differ from expectations, look under the captions "Forward-Looking Statements" and "Risk Factors" of Regions' Annual Report on Form 10-K for the year ended December 31, 2013, as filed with the Securities and Exchange Commission.

The words "anticipates," "intends," "plans," "seeks," "believes," "estimates," "expects," "targets," "projects," "outlook," "forecast," "will," "may," "could," "should," "can," and similar expressions often signify forward-looking statements. You should not place undue reliance on any forward-looking statements, which speak only as of the date made. We assume no obligation to update or revise any forward-looking statements that are made from time to time.

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