

# Merck & Co., Inc. Financial Highlights Package Second Quarter 2015 Table of Contents

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# MERCK & CO., INC. CONSOLIDATED STATEMENT OF INCOME - GAAP (AMOUNTS IN MILLIONS, EXCEPT PER SHARE FIGURES) (UNAUDITED)

### Table 1

	GA	AP			GA	AP	
	2Q15	2Q14	% Change	June 20		June YTD 2014	% Change
Sales	\$ 9,785	\$ 10,934	-11%	\$	19,210	\$ 21,198	-9%
Costs, Expenses and Other							
Materials and production <sup>(1)</sup>	3,754	4,893	-23%		7,323	8,796	-17%
Marketing and administrative <sup>(1)</sup>	2,624	2,973	-12%		5,226	5,707	-8%
Research and development <sup>(1)</sup>	1,670	1,664			3,407	3,238	5%
Restructuring costs (2)	191	163	17%		273	288	-5%
Other (income) expense, net $^{(1)}$ $^{(3)}$	739	(650)	*		793	(813	;) *
Income Before Taxes	807	1,891	-57%		2,188	3,982	-45%
Income Tax Provision	119	(142)			542	218	
Net Income	688	2,033	-66%		1,646	3,764	-56%
Less: Net Income Attributable to Noncontrolling Interests	1	29			7	55	;
Net Income Attributable to Merck & Co., Inc.	\$ 687	\$ 2,004	-66%	\$	1,639	\$ 3,709	-56%
Earnings per Common Share Assuming Dilution	\$ 0.24	\$ 0.68	-65%	\$	0.57	\$ 1.25	-54%
Average Shares Outstanding Assuming Dilution	2,850	2,949			2,856	2,957	·]
Tax Rate <sup>(4)</sup>	14.7%	-7.5%			24.8%	5.59	6

\* 100% or greater

(1) Amounts include the impact of acquisition and divestiture-related costs, restructuring costs and certain other items. See accompanying tables for details.

(2) Represents separation and other related costs associated with restructuring activities under the company's formal restructuring programs.

(3) Other (income) expense, net in the second quarter and first six months of 2015 includes foreign exchange losses of \$715 million to revalue the company's net monetary assets in Venezuela. Other (income) expense, net in the second quarter and first six months of 2014 includes a gain of \$741 million related to AstraZeneca's option exercise. In addition, other (income) expense, net in the first six months of 2014 includes gains of \$204 million related to the divestiture of the company's Sirna Therapeutics, Inc. subsidiary. Other (income) expense, net includes equity income from affiliates. Prior period amounts have been reclassified to conform to the current presentation.

(4) The effective income tax rates for the second quarter and first six months of 2015 reflect a net benefit of \$370 million related to the settlement of certain federal income tax issues, partially offset by the unfavorable impact of foreign exchange losses recorded in connection with the revaluation of the company's net monetary assets in Venezuela for which no tax benefit was recorded. The effective income tax rates for the second quarter and first six months of 2014 reflect a net benefit of \$517 million recorded in connection with AstraZeneca's option exercise. In addition, the effective income tax rate for the first six months of 2014 reflects a benefit of approximately \$300 million associated with a capital loss generated in the first quarter of 2014.

## MERCK & CO., INC. CONSOLIDATED STATEMENT OF INCOME - GAAP (AMOUNTS IN MILLIONS, EXCEPT PER SHARE FIGURES) (UNAUDITED)

Table 1a

		2015							20	14					% CI	nange
	1Q	2Q	Ju	ne YTD		1Q	2Q	J	une YTD		3Q	4Q	D	ec YTD	2Q	June YTD
Sales	\$ 9,425	\$ 9,785	\$	19,210	\$	10,264	\$ 10,934	\$	21,198	\$	10,557	\$ 10,482	\$	42,237	-11%	-9%
Costs, Expenses and Other																
Materials and production	3,569	3,754		7,323		3,903	4,893		8,796		4,223	3,749		16,768	-23%	-17%
Marketing and administrative	2,601	2,624		5,226		2,734	2,973		5,707		2,975	2,924		11,606	-12%	-8%
Research and development	1,737	1,670		3,407		1,574	1,664		3,238		1,659	2,283		7,180		5%
Restructuring costs	82	191		273		125	163		288		376	349		1,013	17%	-5%
Other (income) expense, net (1)	55	739		793		(163)	(650)		(813)		(166)	(10,634)		(11,613)	*	*
Income Before Taxes	1,381	807		2,188		2,091	1,891		3,982		1,490	11,811		17,283	-57%	-45%
Income Tax Provision (Benefit)	423	119		542		360	(142)		218		648	4,484		5,349		
Net Income	958	688		1,646		1,731	2,033		3,764		842	7,327		11,934	-66%	-56%
Less: Net Income (Loss) Attributable to Noncontrolling Interests	5	1		7		26	29		55		(53)	11		14		
Net Income Attributable to Merck & Co., Inc.	\$ 953	\$ 687	\$	1,639	\$	1,705	\$ 2,004	\$	3,709	\$	895	\$ 7,316	\$	11,920	-66%	-56%
Earnings per Common Share Assuming Dilution	\$ 0.33	\$ 0.24	\$	0.57	\$	0.57	\$ 0.68	\$	1.25	\$	0.31	\$ 2.54	\$	4.07	-65%	-54%
Average Shares Outstanding Assuming Dilution	2,865	2,850		2,856		2,971	2,949		2,957		2,911	2,880		2,928		
Tax Rate	30.6%	14.7%		24.8%		17.2%	-7.5%		5.5%		43.5%	38.0%		30.9%		

\* 100% or greater

Sum of quarterly amounts may not equal year-to-date amounts due to rounding.

<sup>(1)</sup> Other (income) expense, net includes equity income from affiliates. Prior periods have been reclassified to conform to the current presentation.

## MERCK & CO., INC. CONSOLIDATED STATEMENT OF INCOME GAAP TO NON-GAAP RECONCILIATION SECOND QUARTER 2015 (AMOUNTS IN MILLIONS, EXCEPT PER SHARE FIGURES) (UNAUDITED) Table 2a

	GAAP	Acquisition and Divestiture- Related Costs <sup>(1)</sup>	Restructuring Costs <sup>(2)</sup>	Certain Other Items <sup>(3)</sup>	Adjustment Subtotal	Non-GAAP
Sales	\$ 9,785					\$ 9,785
Costs, Expenses and Other						
Materials and production	3,754	1,241	105		1,346	2,408
Marketing and administrative	2,624	136	17		153	2,471
Research and development	1,670	71	15		86	1,584
Restructuring costs	191		191		191	-
Other (income) expense, net <sup>(4)</sup>	739			715	715	24
Income Before Taxes	807	(1,448)	(328)	(715)	(2,491)	3,298
Taxes on Income	119				(737) (5)	856
Net Income	688				(1,754)	2,442
Less: Net Income Attributable to Noncontrolling Interests	1					1
Net Income Attributable to Merck & Co., Inc.	\$ 687				(1,754)	\$ 2,441
Earnings per Common Share Assuming Dilution	\$ 0.24					\$ 0.86
Average Shares Outstanding Assuming Dilution	2,850					2,850
Tax Rate	14.7%					26.0%

Merck is providing non-GAAP information that excludes certain items because of the nature of these items and the impact they have on the analysis of underlying business performance and trends. Management believes that providing this information enhances investors' understanding of the company's performance. This information should be considered in addition to, but not in lieu of, information prepared in accordance with GAAP.

(1) Amounts included in materials and production costs reflect \$1.2 billion of expenses for the amortization of intangible assets recognized as a result of acquisitions, as well as \$44 million of amortization of purchase accounting adjustments to inventories as a result of the Cubist acquisition. Amounts included in marketing and administrative expenses reflect integration, transaction and certain other costs related to business acquisitions, including severance costs which are not part of the company's formal restructuring programs, as well as transaction and certain other costs related to divestitures. Amounts included in research and development expenses reflect \$59 million of in-process research and development ("IPR&D") impairment charges, as well as \$12 million of charges to increase the fair value of liabilities for contingent consideration.

(2) Amounts primarily include employee separation costs and accelerated depreciation associated with facilities to be closed or divested related to activities under the company's formal restructuring programs.

(3) Represents foreign exchange losses of \$715 million to revalue the company's net monetary assets in Venezuela.

(4) Other (income) expense, net includes equity income from affiliates.

(5) Represents the estimated tax impact on the reconciling items, as well as a net benefit of \$370 million on the settlement of certain federal income tax issues.

## MERCK & CO., INC. CONSOLIDATED STATEMENT OF INCOME GAAP TO NON-GAAP RECONCILIATION SIX MONTHS ENDED JUNE 30, 2015 (AMOUNTS IN MILLIONS, EXCEPT PER SHARE FIGURES) (UNAUDITED) Table 2b

	C	GAAP	Acquisition and Divestiture- Related Costs <sup>(1)</sup>	Restructuring Costs <sup>(2)</sup>	Certain Other Items <sup>(3)</sup>	Adjustment Subtotal	No	n-GAAP
Sales	\$	19,210					\$	19,210
Costs, Expenses and Other								
Materials and production		7,323	2,491	210		2,701		4,622
Marketing and administrative		5,226	363	53		416		4,810
Research and development		3,407	134	17		151		3,256
Restructuring costs		273		273		273		-
Other (income) expense, net <sup>(4)</sup>		793			701	701		92
Income Before Taxes		2,188	(2,988)	(553)	(701)	(4,242)		6,430
Taxes on Income		542				(1,015) <sup>(5)</sup>		1,557
Net Income		1,646				(3,227)		4,873
Less: Net Income Attributable to Noncontrolling Interests		7						7
Net Income Attributable to Merck & Co., Inc.	\$	1,639				(3,227)	\$	4,866
Earnings per Common Share Assuming Dilution	\$	0.57					\$	1.70
Average Shares Outstanding Assuming Dilution		2,856						2,856
Tax Rate		24.8%						24.2%

Merck is providing non-GAAP information that excludes certain items because of the nature of these items and the impact they have on the analysis of underlying business performance and trends. Management believes that providing this information enhances investors' understanding of the company's performance. This information should be considered in addition to, but not in lieu of, information prepared in accordance with GAAP.

(1) Amounts included in materials and production costs reflect \$2.4 billion of expenses for the amortization of intangible assets recognized as a result of acquisitions, as well as \$65 million of amortization of purchase accounting adjustments to inventories as a result of the Cubist acquisition. Amounts included in marketing and administrative expenses reflect integration, transaction and certain other costs related to business acquisitions, including severance costs which are not part of the company's formal restructuring programs, as well as transaction and certain other costs related to divestitures. Amounts included in research and development expenses reflect \$73 million of charges to increase the fair value of liabilities for contingent consideration, as well as \$61 million of in-process research and development ("IPR&D") impairment charges.

(2) Amounts primarily include employee separation costs and accelerated depreciation associated with facilities to be closed or divested related to activities under the company's formal restructuring programs.

(3) Includes foreign exchange losses of \$715 million to revalue the company's net monetary assets in Venezuela.

(4) Other (income) expense, net includes equity income from affiliates.

(5) Represents the estimated tax impact on the reconciling items, as well as a net benefit of \$370 million on the settlement of certain federal income tax issues.

## MERCK & CO., INC. CONSOLIDATED STATEMENT OF INCOME GAAP TO NON-GAAP RECONCILIATION SECOND QUARTER 2014 (AMOUNTS IN MILLIONS, EXCEPT PER SHARE FIGURES) (UNAUDITED) Table 2c

	GAAP	Acquisition and Divestiture- Related Costs <sup>(1)</sup>	Restructuring Costs <sup>(2)</sup>	Certain Other Items <sup>(3)</sup>	Adjustment Subtotal	Non-C	GAAP
Sales	\$ 10,934					\$	10,934
Costs, Expenses and Other							
Materials and production	4,893	1,724	171		1,895		2,998
Marketing and administrative	2,973	32	44		76		2,897
Research and development	1,664		43		43		1,621
Restructuring costs	163		163		163		-
Other (income) expense, net	(650)			(741)	(741)		91
Income Before Taxes	1,891	(1,756)	(421)	741	(1,436)		3,327
Taxes on Income	(142)				(947) (4)		805
Net Income	2,033				(489)		2,522
Less: Net Income Attributable to Noncontrolling Interests	29						29
Net Income Attributable to Merck & Co., Inc.	\$ 2,004				(489)	\$	2,493
Earnings per Common Share Assuming Dilution	\$ 0.68					\$	0.85
Average Shares Outstanding Assuming Dilution	2,949						2,949
Tax Rate	-7.5%						24.2%

Merck is providing non-GAAP information that excludes certain items because of the nature of these items and the impact they have on the analysis of underlying business performance and trends. Management believes that providing this information enhances investors' understanding of the company's performance. This information should be considered in addition to, but not in lieu of, information prepared in accordance with GAAP.

(1) Amounts included in materials and production costs reflect expenses of \$1.1 billion for the amortization of intangible assets recognized as a result of mergers and acquisitions, as well as \$660 million of impairment charges on product intangibles. Amounts included in marketing and administrative expenses reflect merger integration costs, as well as transaction and certain other costs related to business acquisitions and divestitures.

(2) Amounts primarily include employee separation costs and accelerated depreciation associated with facilities to be closed or divested related to actions under the company's formal restructuring programs.

(3) Represents a gain related to AstraZeneca's option exercise.

(4) Represents the estimated tax impact on the reconciling items, including a net benefit of \$517 million recorded in connection with AstraZeneca's option exercise.

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## MERCK & CO., INC. CONSOLIDATED STATEMENT OF INCOME GAAP TO NON-GAAP RECONCILIATION SIX MONTHS ENDED JUNE 30, 2014 (AMOUNTS IN MILLIONS, EXCEPT PER SHARE FIGURES) (UNAUDITED) Table 2d

	GAAP	Acquisition and Divestiture- Related Costs <sup>(1)</sup>	Restructuring Costs <sup>(2)</sup>	Certain Other Items <sup>(3)</sup>	Adjustment Subtotal	No	n-GAAP
Sales	\$ 21,198					\$	21,198
Costs, Expenses and Other							
Materials and production	8,796	2,850	290		3,140		5,656
Marketing and administrative	5,707	43	75		118		5,589
Research and development	3,238		94		94		3,144
Restructuring costs	288		288		288		-
Other (income) expense, net	(813)			(741)	(741)		(72)
Income Before Taxes	3,982	(2,893)	(747)	741	(2,899)		6,881
Taxes on Income	218				(1,514) <sup>(4)</sup>		1,732
Net Income	3,764				(1,385)		5,149
Less: Net Income Attributable to Noncontrolling Interests	55						55
Net Income Attributable to Merck & Co., Inc.	\$ 3,709				(1,385)	\$	5,094
Earnings per Common Share Assuming Dilution	\$ 1.25					\$	1.72
Average Shares Outstanding Assuming Dilution	2,957						2,957
Tax Rate	5.5%						25.2%

Merck is providing non-GAAP information that excludes certain items because of the nature of these items and the impact they have on the analysis of underlying business performance and trends. Management believes that providing this information enhances investors' understanding of the company's performance. This information should be considered in addition to, but not in lieu of, information prepared in accordance with GAAP.

(1) Amounts included in materials and production costs reflect expenses of \$2.2 billion for the amortization of intangible assets recognized as a result of mergers and acquisitions, as well as \$660 million of impairment charges on product intangibles. Amounts included in marketing and administrative expenses reflect merger integration costs, as well as transaction and certain other costs related to business acquisitions and divestitures.

(2) Amounts primarily include employee separation costs and accelerated depreciation associated with facilities to be closed or divested related to actions under the company's formal restructuring programs.

(3) Represents a gain related to AstraZeneca's option exercise.

(4) Represents the estimated tax impact on the reconciling items, including a net benefit of \$517 million recorded in connection with AstraZeneca's option exercise, as well as a benefit of approximately \$300 million associated with a capital loss generated in the first quarter.

### MERCK & CO., INC. FRANCHISE / KEY PRODUCT SALES (AMOUNTS IN MILLIONS) Table 3

		2015				20	14			% Ch	ange
	1Q	2Q	June YTD	1Q	2Q	June YTD	3Q	4Q	Full Year	2Q	June YTD
TOTAL SALES <sup>(1)</sup>	\$ 9,425	\$ 9,785	\$ 19,210	\$ 10,264	\$ 10,934	\$ 21,198	\$ 10,557	\$ 10,482	\$ 42,237	-11	-9
PHARMACEUTICAL Primary Care & Women's Health	8,266	8,564	16,830	8,451	9,087	17,538	9,134	9,370	36,042	-6	-4
Cardiovascular Zetia Vytorin	568 320	635 320	1,202 640	611 361	717 417	1,328 777	660 369	662 370	2,650 1,516	-11 -23	-9 -18
Diabetes Januvia	884	1.044	1.928	858	1.058	1.916	933	1.082	3.931	-1	1
Janumet General Medicine & Women's Health	509	554	1,063	476	519	995	505	570	2,071	7	7
NuvaRing Implanon / Nexplanon	166 137	182 124	348 261	168 102	178 119	346 221	186 158	191 123	723 502	2 4	1 18
Dulera Follistim AQ	130 82	120 111	251 193	102 110	103 102	205 213	124 97	132 102	460 412	17 9	22 -9
Hospital and Specialty Hepatitis	02		100	110	102	210	57	102	712	5	
PegIntron HIV	56	52	108	112	103	216	84	81	381	-50	-50
Isentress Hospital Acute Care	385	375	760	390	453	843	412	418	1,673	-17	-10
Cubicin <sup>(2)</sup> Cancidas	187 163	293 134	480 297	5 166	6 156	11 322	7 183	7 175	25 681	* -14	* -8
Invanz	132	139 117	271 228	114 74	134 98	249 172	141 107	139 122	529 402	4	9 32
Noxafil Bridion	111 85	87	172	73	82	155	90	95	340	19 6	32 11
Primaxin Immunology	65	88	153	71	81	151	91	86	329	9	1
Remicade Simponi	501 158	455 169	956 327	604 157	607 174	1,211 330	604 170	557 188	2,372 689	-25 -3	-21 -1
Oncology Emend	122	134	255	122	144	266	136	151	553	-7	-4
Keytruda	83	110	192	0	0	0	4	50	55	*	*
Temodar <b>Diversified Brands</b> Respiratory	74	80	155	83	93	176	88	86	350	-14	-12
Nasonex Singulair	289 245	215 212	504 457	312 271	258 284	570 554	261 218	268 319	1,099 1,092	-16 -25	-11 -18
Clarinex Other	51	55	106	62	69	131	49	52	232	-20	-19
Cozaar / Hyzaar Arcoxia	185 123	189 115	374 238	205 128	214 141	419 268	195 132	192 118	806 519	-12 -18	-11 -11
Fosamax	94	96	190	123	121	245	114	112	470	-21	-22
Zocor Propecia	49 53	63 39	112 92	64 74	69 58	133 131	61 66	64 67	258 264	-9 -32	-16 -30
Vaccines Gardasil / Gardasil 9	359	427	785	383	409	792	590	356	1,738	4	-1
ProQuad, M-M-R II and Varivax Zostavax	348 175	358 149	705 324	280 142	326 156	606 298	421 181	366 285	1,394 765	10 -4	16 9
RotaTeq Pneumovax 23	192 110	89 106	281 216	169 101	147 102	316 203	174 197	169 346	659 746	-40 4	-11 7
Other Pharmaceutical <sup>(3)</sup>	1,075	1,128	2,206	1,378	1,389	2,769	1,326	1,269	5,356	-19	-20
ANIMAL HEALTH	829	840	1,669	813	872	1,685	885	885	3,454	-4	-1
CONSUMER CARE <sup>(4)</sup>	2	0	2	546	583	1,130	401	16	1,547	*	*
Other Revenues <sup>(5)</sup> * 100% or greater	328	381	709	454	392	845	137	211	1,194	-3	-16

\* 100% or greater

Sum of quarterly amounts may not equal year-to-date amounts due to rounding.

<sup>(1)</sup> Only select products are shown.

<sup>(2)</sup> Cubicin results for the first quarter 2015 represent sales for the two months following Merck's acquisition of Cubist. Cubicin sales for 2014 represent the previous licensing agreement in Japan prior to the acquisition.

(3) Includes Pharmaceutical products not individually shown above. Other Vaccines sales included in Other Pharmaceutical were \$78 million and \$76 million for the first and second quarters of 2015. Other Vaccines sales included in Other Pharmaceutical were \$98 million, \$16 million and \$88 million for the first, second, third and fourth quarters of 2014, respectively.

## $^{\scriptscriptstyle (4)}$ On October 1, 2014, the company divested the Consumer Care business to Bayer.

<sup>(5)</sup>Other revenues are comprised primarily of alliance revenue, third-party manufacturing sales and miscellaneous corporate revenues, including revenue hedging activities. On June 30, 2014, AstraZeneca exercised its option to buy Merck's interest in a subsidiary and through it, Merck's interest in Nexium and Prilosec. As a result, the company no longer records supply sales for these products. Other revenues in the first quarter 2014 include \$232 million of revenue recognized in connection with the sale of U.S. *Saphris* rights.

#### MERCK & CO., INC. FRANCHISE / KEY PRODUCT SALES SECOND QUARTER 2015 (AMOUNTS IN MILLIONS) Table 3a

		Global			U.S.			International	
	2Q 2015	2Q 2014	% Change	2Q 2015	2Q 2014	% Change	2Q 2015	2Q 2014	% Change
TOTAL SALES <sup>(1)</sup>	\$9,785	\$10,934	-11	\$4,265	\$4,429	-4	\$5,520	\$6,505	-15
PHARMACEUTICAL	8,564	9,087	-6	3,934	3,462	14	4,631	5,625	-18
Primary Care and Women's Health									
Cardiovascular Zetia Vytorin	635 320	717 417	-11 -23	409 123	408 158	-22	226 197	309 259	-27 -24
Diabetes Januvia Janumet	1,044 554	1,058 519	-1 7	648 263	566 235	14 12	396 292	492 284	-20 3
General Medicine & Women's Health NuvaRing Implanon / Nexplanon Dulera Follistim AQ	182 124 120 111	178 119 103 102	2 4 17 9	126 74 116 52	112 67 98 30	13 10 18 71	56 50 5 60	66 52 5 72	-16 -3 -10 -17
Hospital and Specialty									
Hepatitis PegIntron	52	103	-50		8	*	52	95	-46
HIV Isentress	375	453	-17	212	228	-7	163	225	-27
Hospital Acute Care Cubicin <sup>(2)</sup>	293	6	*	266			27	6	*
Cancidas Invanz Noxafil Bridion Primaxin	134 139 117 87 88	156 134 98 82 81	-14 4 19 6 9	7 79 50 1	4 64 35	57 24 43 *	127 60 67 87 87	152 71 63 82 81	-16 -15 6 7
Immunology Remicade Simponi	455 169	607 174	-25 -3				455 169	607 174	-25 -3
<b>Oncology</b> Emend Keytruda Temodar	134 110 80	144 93	-7 * -14	79 86 2	78 5	1 * -57	55 24 78	66 88	-17 * -11
Diversified Brands									
Respiratory Nasonex Singulair Clarinex	215 212 55	258 284 69	-16 -25 -20	124 10 6	141 8 5	-12 19 27	91 201 49	117 275 64	-22 -27 -24
Other Cozaar / Hyzaar Arcoxia Fosamax Zocor Propecia	189 115 96 63 39	214 141 121 69 58	-12 -18 -21 -9 -32	9 3 5 4	8 6 5 5	6 -44 -7 -23	180 115 93 58 35	206 141 116 63 53	-12 -18 -20 -9 -33
<b>Vaccines</b> Gardasil / Gardasil 9 ProQuad, M-M-R II and Varivax	427 358	409 326	4 10	308 301	294 276	5 9	118 57	115 50	3 13
Zostavax RotaTeq Pneumovax 23	149 89 106	156 147 102	-4 -40 4	107 48 70	116 101 85	-8 -53 -17	43 41 35	40 46 17	5 -11 *
Other Pharmaceutical <sup>(3)</sup>	1,128	1,389	-19	346	316	9	782	1,073	-27
ANIMAL HEALTH	840	872	-4	215	185	16	625	687	-9
CONSUMER CARE <sup>(4)</sup>	0	583	*	0	406	*	0	177	*
Other Revenues <sup>(5)</sup>	381	392	-3	117	376	-69	264	16	*

\* 100% or greater

<sup>(1)</sup> Only select products are shown.

 $^{\mbox{(2)}}$  Cubicin sales for 2014 represent the previous licensing agreement in Japan prior to the acquisition.

(3) Includes Pharmaceutical products not individually shown above. Other Vaccines sales included in Other Pharmaceutical were \$76 million on a global basis for both second quarter 2015 and 2014.

 $^{\left( 4\right) }$  On October 1, 2014, the company divested the Consumer Care business to Bayer.

<sup>(5)</sup> Other revenues are comprised primarily of alliance revenue, third-party manufacturing sales and miscellaneous corporate revenues, including revenue hedging activities. On June 30, 2014, AstraZeneca exercised its option to buy Merck's interest in a subsidiary and through it, Merck's interest in Nexium and Prilosec. As a result, the company no longer records supply sales for these products.

#### MERCK & CO., INC. FRANCHISE / KEY PRODUCT SALES JUNE YEAR-TO-DATE 2015 (AMOUNTS IN MILLIONS) Table 3b

		Global			U.S.			International	
	June YTD 15	June YTD 14	% Change	June YTD 15	June YTD 14	% Change	June YTD 15	June YTD 14	% Change
TOTAL SALES (1)	\$19,210	\$21,198	-9	\$8,218	\$8,574	-4	\$10,992	\$12,624	-13
PHARMACEUTICAL	16,830	17,538	-4	7,571	6,592	15	9,259	10,946	-15
Primary Care and Women's Health									
Cardiovascular Zetia Vytorin	1,202 640	1,328 777	-9 -18	754 234	732 277	3 -16		596 500	-25 -19
Diabetes Januvia Janumet	1,928 1,063	1,916 995	1 7	1,149 475	1,040 448	10 6		876 547	-11 8
General Medicine & Women's Health NuvaRing Implanon / Nexplanon Dulera Follistim AQ	348 261 251 193	346 221 205 213	1 18 22 -9	238 158 241 86	215 127 194 64	11 25 24 33	10	131 94 10 148	-16 10 -1 -28
Hospital and Specialty									
Hepatitis PegIntron	108	216	-50		12	*	108	203	-47
HIV Isentress	760	843	-10	399	419	-5	362	424	-15
Hospital Acute Care Cubicin <sup>(2)</sup> Cancidas	480	11 322	*	432			48	11	*
Invanz	297 271	322 249	-8 9	13 146	11 123	16 18		311 125	-9
Noxafil Bridion Primaxin	228 172 153	172 155 151	32 11 1	95 4	55 3	74 33	172	118 155 148	13 11
Immunology Remicade Simponi	956 327	1,211 330	-21 -1				956 327	1,211 330	-21 -1
<b>Oncology</b> Emend Keytruda	255 192	266	-4 *	157 152	148	6	98 40	118	-17 *
Temodar	155	176	-12		4	*	155	172	-10
Diversified Brands									
Respiratory Nasonex Singulair Clarinex	504 457 106	570 554 131	-11 -18 -19	267 16 12	274 13 11	-3 20 1		295 541 120	-20 -19 -21
Other Cozaar / Hyzaar Arcoxia	374 238	419 268	-11 -11	17	14	17	357 238	405 268	-12 -11
Fosamax Zocor Propecia	190 112 92	245 133 131	-22 -16 -30	6 10 8	9 10 10	-36 -1 -20	184 102 85	235 123 122	-22 -17 -30
Vaccines	52	101	-30	0	10	-20	00	122	-30
Gardasil / Gardasil 9 ProQuad, M-M-R II and Varivax Zostavax	785 705 324	792 606 298	-1 16 9	603 609 257	564 517 245	7 18 5	67	228 89 53	-20 8 25 -10
RotaTeq Pneumovax 23	281 216	316 203	-11 7	205 147	231 168	-11 -12		85 35	-10 97
Other Pharmaceutical <sup>(3)</sup>	2,206	2,769	-20	681	654	4	1,524	2,119	-28
ANIMAL HEALTH	1,669	1,685	-1	417	362	15	1,251	1,323	-5
CONSUMER CARE <sup>(4)</sup>	2	1,130	*	0	796	*	2	334	-99
Other Revenues <sup>(5)</sup>	709	845	-16	230	825	-72	479	20	*

\* 100% or greater

<sup>(1)</sup> Only select products are shown.

(2) Cubicin results for the June YTD 2015 period represent sales for the five months following Merck's acquisition of Cubist. Cubicin sales for 2014 represent the previous licensing agreement in Japan prior to the acquisition.

(3) Includes Pharmaceutical products not individually shown above. Other Vaccines sales included in Other Pharmaceutical were \$156 million and \$175 million on a global basis for June YTD 2015 and 2014, respectively.

 $^{\rm (4)}$  On October 1, 2014, the company divested the Consumer Care business to Bayer.

(a) Other revenues are comprised primarily of alliance revenue, third-party manufacturing sales and miscellaneous corporate revenues, including revenue hedging activities. Other revenues in 2014 include \$232 million of revenue recognized in connection with the sale of U.S. Saphris rights. On June 30, 2014, AstraZeneca exercised its option to buy Merck's interest in a subsidiary and through it, Merck's interest in Nexium and Prilosec. As a result, the company no longer records supply sales for these products.

## MERCK & CO., INC. PHARMACEUTICAL GEOGRAPHIC SALES (AMOUNTS IN MILLIONS) (UNAUDITED) Table 3c

		2015				201	4				
	1Q 2015	2Q 2015	June YTD	1Q 2014	2Q 2014	June YTD	3Q 2014	4Q 2014	Full Year	% Change 2Q	% Change June YTD
TOTAL PHARMACEUTICAL	\$8,266	\$8,564	\$16,830	\$8,451	\$9,087	\$17,538	\$9,134	\$9,370	\$36,042	-6	-4
United States % Pharmaceutical Sales	<b>3,637</b> 44.0%	<b>3,934</b> 45.9%	<b>7,571</b> 45.0%	<b>3,130</b> 37.0%	<b>3,462</b> 38.1%	,	<b>3,837</b> 42.0%	<b>3,786</b> 40.4%	<b>14,214</b> 39.4%	14	15
Europe <sup>(1)</sup> % Pharmaceutical Sales	<b>2,024</b> 24.5%	<b>1,896</b> 22.1%	<b>3,920</b> 23.3%	<b>2,478</b> 29.3%	<b>2,537</b> 27.9%	<b>5,015</b> 28.6%	<b>2,297</b> 25.2%	<b>2,269</b> 24.2%	<b>9,581</b> 26.6%	-25	-22
Japan % Pharmaceutical Sales	<b>627</b> 7.6%	<b>629</b> 7.3%	<b>1,256</b> 7.5%	<b>835</b> 9.9%	<b>859</b> 9.5%	<b>1,694</b> 9.7%	<b>730</b> 8.0%	<b>965</b> 10.3%	<b>3,389</b> 9.4%	-27	-26
Asia Pacific % Pharmaceutical Sales	<b>809</b> 9.8%	<b>822</b> 9.6%	<b>1,630</b> 9.7%	<b>809</b> 9.6%	<b>840</b> 9.2%	<b>1,650</b> 9.4%	<b>878</b> 9.6%	<b>910</b> 9.7%	<b>3,438</b> 9.5%	-2	-1
China	318	335	653	282	309	592	318	332	1,242	8	10
Latin America % Pharmaceutical Sales	<b>630</b> 7.6%	<b>676</b> 7.9%	<b>1,306</b> 7.8%	<b>538</b> 6.4%	<b>668</b> 7.3%	,	<b>673</b> 7.4%	<b>678</b> 7.2%	<b>2,557</b> 7.1%	1	8
Eastern Europe/Middle East Africa % Pharmaceutical Sales	<b>321</b> 3.9%	<b>372</b> 4.3%	<b>693</b> 4.1%	<b>415</b> 4.9%	<b>459</b> 5.1%	<b>874</b> 5.0%	<b>443</b> 4.9%	<b>500</b> 5.3%	<b>1,817</b> 5.0%	-19	-21
Canada % Pharmaceutical Sales	<b>170</b> 2.1%	<b>167</b> 2.0%	<b>337</b> 2.0%	<b>200</b> 2.4%	<b>218</b> 2.4%	<b>418</b> 2.4%	<b>218</b> 2.4%	<b>218</b> 2.3%	<b>854</b> 2.4%	-23	-19
Other % Pharmaceutical Sales	<b>48</b> 0.6%	<b>68</b> 0.8%	<b>117</b> 0.7%	<b>46</b> 0.5%	<b>44</b> 0.5%	<b>90</b> 0.5%	<b>58</b> 0.6%	<b>44</b> 0.5%	<b>192</b> 0.5%	55	30

(1) Europe primarily represents all European Union countries and the European Union accession markets.

## MERCK & CO., INC. SECOND QUARTER 2015 OTHER (INCOME) EXPENSE, NET - GAAP (AMOUNTS IN MILLIONS) (UNAUDITED) Table 4

## OTHER (INCOME) EXPENSE, NET

	2Q15	2Q14	J	lune YTD 2015	J	une YTD 2014
INTEREST INCOME	\$ (71)	\$ (59)	\$	(146)	\$	(121)
INTEREST EXPENSE	174	188		338		376
EXCHANGE LOSSES (1)	716	20		810		53
EQUITY INCOME FROM AFFILIATES (2)	(2)	(92)		(147)		(217)
Other, net <sup>(3)</sup>	(78)	(707)		(62)		(904)
TOTAL	\$ 739	\$ (650)	\$	793	\$	(813)

<sup>(1)</sup> Includes foreign exchange losses of \$715 million in the second quarter and first six months of 2015 recorded in connection with the revaluation of the company's net monetary assets in Venezuela.

<sup>(2)</sup> Includes the performance of the company's joint ventures and other equity method affiliates, including the Sanofi Pasteur MSD partnership, certain investment funds, as well as AstraZeneca LP until the termination of that relationship on June 30, 2014. Equity income from AstraZeneca LP was \$94 million and \$192 million in the second quarter and first six months of 2014, respectively.

<sup>(3)</sup> Other, net in the second quarter and first six months of 2014 includes a \$741 million gain on AstraZeneca's option exercise.