

Regions Financial Corporation and Subsidiaries
Financial Supplement
First Quarter 2016

# Regions Financial Corporation and Subsidiaries Financial Supplement to First Quarter 2016 Earnings Release

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# Financial Highlights

|  |    |                   |       |                  | Quai | ter Ende | d  |         |    |         |
|--|----|-------------------|-------|------------------|------|----------|----|---------|----|---------|
| (\$ amounts in millions, except per share data)                                | 3/ | 31/2016           | 12/31 | /2015            | 9/   | 30/2015  | 6/ | 30/2015 | 3/ | 31/2015 |
| Earnings Summary   |    |                   |       |                  |      |          |    |         |    |         |
| Interest income and other financing income - taxable equivalent                | \$ | 984               | \$    | 953              | \$   | 920      | \$ | 902     | \$ | 903     |
| Interest expense - taxable equivalent  |    | 74                |       | 69               |      | 65       |    | 63      |    | 71      |
| Depreciation expense on operating lease assets                                 |    | 27                |       | 28               |      | _        |    | _       |    | _       |
| Net interest income and other financing income - taxable equivalent            |    | 883               |       | 856              |      | 855      |    | 839     |    | 832     |
| Less: Taxable-equivalent adjustment  |    | 21                |       | 20               |      | 19       |    | 19      |    | 17      |
| Net interest income and other financing income                                 |    | 862               |       | 836              |      | 836      | _  | 820     | _  | 815     |
| Provision for loan losses  |    | 113               |       | 69               |      | 60       |    | 63      |    | 49      |
| Net interest income and other financing income after provision for loan losses | _  | 749               |       | 767              |      | 776      |    | 757     |    | 766     |
| Non-interest income  |    | 506               |       | 514              |      | 497      |    | 590     |    | 470     |
| Non-interest expense   |    | 869               |       | 873              |      | 895      |    | 934     |    | 905     |
| Income from continuing operations before income taxes                          |    | 386               |       | 408              |      | 378      |    | 413     |    | 331     |
| Income tax expense   |    | 113               |       | 120              |      | 116      |    | 124     |    | 95      |
| Income from continuing operations  |    | 273               |       | 288              |      | 262      |    | 289     |    | 236     |
| Income (loss) from discontinued operations before income taxes                 | _  |                   |       | (6)              |      | (6)      |    | (6)     |    | (4)     |
| Income tax expense (benefit)   |    | _                 |       | (3)              |      | (2)      |    | (2)     |    | (2)     |
| Income (loss) from discontinued operations, net of tax                         |    |                   |       | (3)              |      | (4)      |    | (4)     |    | (2)     |
| Net income   | \$ | 273               | \$    | 285              | \$   | 258      | \$ | 285     | \$ | 234     |
| Income from continuing operations available to common shareholders             | \$ | 257               | \$    | 272              | \$   | 246      | \$ | 273     | \$ | 220     |
| Net income available to common shareholders                                    | \$ | 257               | \$    | 269              | \$   | 242      | \$ | 269     | \$ | 218     |
|  | _  |                   |       |                  |      |          |    |         |    |         |
| Earnings per common share from continuing operations - basic                   | \$ | 0.20              | \$    | 0.21             | \$   | 0.19     | \$ | 0.20    | \$ | 0.16    |
| Earnings per common share from continuing operations - diluted                 |    | 0.20              |       | 0.21             |      | 0.19     |    | 0.20    |    | 0.16    |
| Earnings per common share - basic  |    | 0.20              |       | 0.21             |      | 0.18     |    | 0.20    |    | 0.16    |
| Earnings per common share - diluted  |    | 0.20              |       | 0.21             |      | 0.18     |    | 0.20    |    | 0.16    |
|  |    |                   |       |                  |      |          |    |         |    |         |
| Balance Sheet Summary  |    |                   |       |                  |      |          |    |         |    |         |
| At quarter-end—Consolidated  |    |                   |       |                  |      |          |    |         |    |         |
| Loans, net of unearned income  | \$ | 81,606            | \$    | 31,162           | \$   | 81,063   | \$ | 80,149  | \$ | 78,243  |
| Allowance for loan losses  |    | (1,151)           |       | (1,106)          |      | (1,115)  |    | (1,115) |    | (1,098) |
| Assets   |    | 125,539           | 12    | 26,050           |      | 124,789  |    | 121,855 |    | 122,447 |
| Deposits   |    | 98,154            | 9     | 98,430           |      | 97,178   |    | 97,075  |    | 97,477  |
| Long-term debt   |    | 7,851             |       | 8,349            |      | 7,364    |    | 3,602   |    | 3,208   |
| Stockholders' equity   |    | 17,211            |       | 6,844            |      | 16,952   |    | 16,899  |    | 17,051  |
| Average balances—Continuing Operations   |    |                   |       |                  |      |          |    |         |    |         |
|  |    |                   |       |                  |      |          | ¢. | 70.175  | Ф  | 77,942  |
| Loans, net of unearned income  | s  | 81,510            | \$    | 30,760           | \$   | 80,615   | \$ | 79,175  | \$ | , , , , |
| Assets   | \$ | 81,510<br>125,960 |       | 30,760<br>24,645 | \$   | 80,615   | Ф  | 120,875 | \$ | 120,566 |
|  | \$ |                   | 12    |                  | \$   |          | Þ  |         | \$ |         |
| Assets   | \$ | 125,960           | 12    | 24,645           | \$   | 122,920  | \$ | 120,875 | \$ | 120,566 |

#### **Selected Ratios and Other Information**

|  | As of and for Quarter Ended |            |           |           |           |  |  |  |  |  |  |
|--|-----------------------------|------------|-----------|-----------|-----------|--|--|--|--|--|--|
|  | 3/31/2016                   | 12/31/2015 | 9/30/2015 | 6/30/2015 | 3/31/2015 |  |  |  |  |  |  |
| Return on average assets from continuing operations*   | 0.82%                       | 0.87%      | 0.79%     | 0.90%     | 0.74%     |  |  |  |  |  |  |
| Return on average tangible common stockholders' equity (non-GAAP)* (1)   | 9.16%                       | 9.61%      | 8.65%     | 9.66%     | 7.91%     |  |  |  |  |  |  |
| Adjusted efficiency ratio from continuing operations (non-GAAP) (1)(2)   | 60.6%                       | 63.4%      | 66.8%     | 64.5%     | 64.9%     |  |  |  |  |  |  |
| Common book value per share  | \$ 12.86                    | \$ 12.35   | \$ 12.36  | \$ 12.06  | \$ 12.05  |  |  |  |  |  |  |
| Tangible common book value per share (non-GAAP) (1)  | \$ 8.97                     | \$ 8.52    | \$ 8.58   | \$ 8.37   | \$ 8.39   |  |  |  |  |  |  |
| Tangible common stockholders' equity to tangible assets (non-GAAP) (1)   | 9.48%                       | 9.13%      | 9.34%     | 9.52%     | 9.59%     |  |  |  |  |  |  |
| Basel III common equity (3)  | \$ 11,496                   | \$ 11,543  | \$ 11,438 | \$ 11,527 | 11,477    |  |  |  |  |  |  |
| Basel III common equity Tier 1 ratio (3)   | 10.9%                       | 10.9%      | 11.0%     | 11.3%     | 11.4%     |  |  |  |  |  |  |
| Basel III common equity Tier 1 ratio—Fully Phased-In Pro-Forma (non-GAAP) (1)(3)   | 10.7%                       | 10.7%      | 10.8%     | 11.1%     | 11.2%     |  |  |  |  |  |  |
| Tier 1 capital ratio (3)   | 11.6%                       | 11.7%      | 11.7%     | 12.1%     | 12.2%     |  |  |  |  |  |  |
| Total risk-based capital ratio (3)   | 13.8%                       | 13.9%      | 14.0%     | 14.4%     | 14.6%     |  |  |  |  |  |  |
| Leverage ratio (3)   | 10.1%                       | 10.3%      | 10.4%     | 10.6%     | 10.6%     |  |  |  |  |  |  |
| Effective tax rate (4)   | 29.3%                       | 29.3%      | 30.7%     | 30.1%     | 28.7%     |  |  |  |  |  |  |
| Allowance for loan losses as a percentage of loans, net of unearned income   | 1.41%                       | 1.36%      | 1.38%     | 1.39%     | 1.40%     |  |  |  |  |  |  |
| Allowance for loan losses to non-performing loans, excluding loans held for sale   | 1.16x                       | 1.41x      | 1.41x     | 1.49x     | 1.37x     |  |  |  |  |  |  |
| Net interest margin (FTE) from continuing operations*(5)   | 3.19%                       | 3.08%      | 3.13%     | 3.16%     | 3.18%     |  |  |  |  |  |  |
| Loans, net of unearned income, to total deposits   | 83.1%                       | 82.5%      | 83.4%     | 82.6%     | 80.3%     |  |  |  |  |  |  |
| Net charge-offs as a percentage of average loans*  | 0.34%                       | 0.38%      | 0.30%     | 0.23%     | 0.28%     |  |  |  |  |  |  |
| Non-accrual loans, excluding loans held for sale, as a percentage of loans   | 1.22%                       | 0.96%      | 0.97%     | 0.94%     | 1.02%     |  |  |  |  |  |  |
| Non-performing assets (excluding loans 90 days past due) as a percentage of loans, foreclosed properties and non-performing loans held for sale          | 1.36%                       | 1.13%      | 1.14%     | 1.13%     | 1.24%     |  |  |  |  |  |  |
| Non-performing assets (including loans 90 days past due) as a percentage of loans, foreclosed properties and non-performing loans held for sale $^{(6)}$ | 1.61%                       | 1.39%      | 1.40%     | 1.38%     | 1.51%     |  |  |  |  |  |  |
| Associate headcount—full-time equivalent   | 22,855                      | 23,393     | 23,423    | 23,155    | 23,062    |  |  |  |  |  |  |
| ATMs   | 1,950                       | 1,962      | 1,966     | 1,960     | 1,966     |  |  |  |  |  |  |
|  |                             |            |           |           |           |  |  |  |  |  |  |
| Branch Statistics  |                             |            |           |           |           |  |  |  |  |  |  |
| Full service   | 1,525                       | 1,548      | 1,549     | 1,549     | 1,551     |  |  |  |  |  |  |
| Drive-thru/transaction service only  | 80                          | 79         | 81        | 82        | 82        |  |  |  |  |  |  |
| Total branch outlets   | 1,605                       | 1,627      | 1,630     | 1,631     | 1,633     |  |  |  |  |  |  |

## \*Annualized

- (1) See reconciliation of GAAP to non-GAAP Financial Measures on pages 9 and 19.
- (2) During the fourth quarter of 2015, Regions corrected the accounting for certain leases, for which Regions is the lessor. These leases had been previously classified as capital leases but were subsequently determined to be operating leases and totaled approximately \$834 million at December 31, 2015. The aggregate impact of this adjustment lowered net interest income and other financing income \$15 million. Excluding the negative impact of the \$15 million, the adjusted efficiency ratio would have been 62.7%. During the third quarter of 2015, approximately \$23 million of FDIC insurance assessment adjustments to prior assessments were recorded. Excluding the \$23 million, the adjusted efficiency ratio would have been 65.0%.
- (3) Current quarter Basel III common equity as well as the Basel III common equity Tier 1, Tier 1 capital, Total risk-based capital and Leverage ratios are estimated.
- (4) The first quarter of 2016 includes an income tax benefit related to the conclusion of a state tax examination. The fourth quarter of 2015 reflects the impact of higher than expected income tax benefits related to affordable housing investments. The second quarter of 2015 includes an income tax benefit related to the conclusion of certain state and federal examinations. The first quarter of 2015 includes an income tax benefit related to state deferred tax asset adjustments.
- (5) Excluding the negative impact of the \$15 million lease adjustment discussed above, net interest margin would have been 3.13% for the fourth quarter of 2015.
- (6) Excludes guaranteed residential first mortgages that are 90+ days past due and still accruing. Refer to the footnotes on page 13 for amounts related to these loans.

### **Consolidated Statements of Income (unaudited)**

|  |          |        |            | Qua     | arter Ended | <u> </u>      |          |        |
|--|----------|--------|------------|---------|-------------|---------------|----------|--------|
| (\$ amounts in millions, except per share data)  | 3/31     | 1/2016 | 12/31/2015 | Ģ       | 0/30/2015   | 6/30/2015     | 3/3      | 1/2015 |
| Interest income, including other financing income on:  |          |        |            |         |             |               |          |        |
| Loans, including fees (1)  | \$       | 768    | \$ 741     | \$      | 748         | \$ 728        | \$       | 725    |
| Securities—taxable   |          | 147    | 140        | )       | 137         | 141           |          | 145    |
| Loans held for sale  |          | 3      | 4          |         | 5           | 4             |          | 3      |
| Trading account securities   |          | 3      | 1          |         | _           | 1             |          | 3      |
| Other earning assets   |          | 10     | 14         |         | 11          | 9             |          | 10     |
| Operating lease assets (1)   |          | 32     | 33         |         | _           | _             |          | _      |
| Total interest income, including other financing income                                      |          | 963    | 933        |         | 901         | 883           |          | 886    |
| Interest expense on:   |          |        |            |         |             |               |          |        |
| Deposits   |          | 27     | 27         | ,       | 27          | 27            |          | 28     |
| Short-term borrowings  |          | _      | -          | -       | _           | 1             |          | _      |
| Long-term borrowings   |          | 47     | 42         | :       | 38          | 35            |          | 43     |
| Total interest expense   |          | 74     | 69         |         | 65          | 63            |          | 71     |
| Depreciation expense on operating lease assets (1)   |          | 27     | 28         | ;       | _           | _             |          | _      |
| Total interest expense and depreciation expense on operating lease assets                    |          | 101    | 97         |         | 65          | 63            |          | 71     |
| Net interest income and other financing income   |          | 862    | 836        |         | 836         | 820           |          | 815    |
| Provision for loan losses  |          | 113    | 69         | )       | 60          | 63            |          | 49     |
| Net interest income and other financing income after provision for loan losses               |          | 749    | 767        |         | 776         | 757           |          | 766    |
| Non-interest income:   |          |        |            |         |             |               |          |        |
| Service charges on deposit accounts  |          | 159    | 166        | ,       | 167         | 168           |          | 161    |
| Card and ATM fees  |          | 95     | 96         | ,       | 93          | 90            |          | 85     |
| Mortgage income  |          | 38     | 37         | ,       | 39          | 46            |          | 40     |
| Securities gains (losses), net   |          | (5)    | 11         |         | 7           | 6             |          | 5      |
| Other  |          | 219    | 204        |         | 191         | 280           |          | 179    |
| Total non-interest income  |          | 506    | 514        |         | 497         | 590           |          | 470    |
| Non-interest expense:  |          |        |            |         |             |               |          |        |
| Salaries and employee benefits   |          | 475    | 478        | ;       | 470         | 477           |          | 458    |
| Net occupancy expense  |          | 86     | 91         |         | 90          | 89            |          | 91     |
| Furniture and equipment expense  |          | 78     | 79         |         | 77          | 76            |          | 71     |
| Other  |          | 230    | 225        |         | 258         | 292           |          | 285    |
| Total non-interest expense   |          | 869    | 873        |         | 895         | 934           |          | 905    |
| Income from continuing operations before income taxes  |          | 386    | 408        |         | 378         | 413           |          | 331    |
| Income tax expense   |          | 113    | 120        |         | 116         | 124           |          | 95     |
| Income from continuing operations  |          | 273    | 288        |         | 262         | 289           | _        | 236    |
| Discontinued operations:   |          |        |            |         |             |               |          | 250    |
| Income (loss) from discontinued operations before income taxes                               |          | _      | (6         | 9       | (6)         | (6)           |          | (4     |
| Income tax expense (benefit)   |          | _      | (3         |         | (2)         | (2)           |          | (2     |
| Income (loss) from discontinued operations, net of tax                                       |          |        | (3         |         | (4)         | (4)           |          | (2     |
| Net income   | \$       | 273    | \$ 285     |         | 258         | \$ 285        | \$       | 234    |
| Net income from continuing operations available to common shareholders                       | \$       | 257    | \$ 272     |         | 246         | \$ 273        | \$       | 220    |
| Net income available to common shareholders  | \$       | 257    | \$ 269     |         | 242         | \$ 269        | \$       | 218    |
| Weighted-average shares outstanding—during quarter:  | <b>J</b> | 231    | \$ 205     | <b></b> | 242         | \$ 209        | <u> </u> | 210    |
| Basic  |          | 1,286  | 1 201      |         | 1 210       | 1 225         |          | 1 246  |
|  |          |        | 1,301      |         | 1,319       | 1,335         |          | 1,346  |
| Diluted  |          | 1,291  | 1,308      |         | 1,326       | 1,346         |          | 1,358  |
| Actual shares outstanding—end of quarter   |          | 1,275  | 1,297      |         | 1,304       | 1,331         |          | 1,343  |
| Earnings per common share from continuing operations:  | 0        | 0.20   | 0 00       | 0       | 0.10        | 0.00          | •        | 0.16   |
| Basic  | \$       | 0.20   | \$ 0.21    |         | 0.19        | \$ 0.20       | \$       | 0.16   |
| Diluted  | \$       | 0.20   | \$ 0.21    | \$      | 0.19        | \$ 0.20       | \$       | 0.16   |
| Earnings per common share:   |          | 0.60   | Φ 0.7      |         | 0.10        | <b>6</b> 2.2- | •        | 0.1    |
| Basic  | \$       | 0.20   | \$ 0.21    |         | 0.18        | \$ 0.20       | \$       | 0.16   |
| Diluted  | \$       | 0.20   | \$ 0.21    |         |             | \$ 0.20       | \$       | 0.16   |
| Cash dividends declared per common share   | \$       | 0.06   | \$ 0.06    |         | 0.06        |               | \$       | 0.05   |
| Taxable-equivalent net interest income and other financing income from continuing operations | \$       | 883    | \$ 856     | \$      | 855         | \$ 839        | \$       | 832    |

<sup>(1)</sup> During the fourth quarter of 2015, Regions corrected the accounting for certain leases, for which Regions is the lessor. These leases had been previously classified as capital leases but were subsequently determined to be operating leases and totaled approximately \$834 million at December 31, 2015. The aggregate impact of this adjustment lowered net interest income and other financing income \$15 million.

# Consolidated Average Daily Balances and Yield/Rate Analysis from Continuing Operations

|  |                    |                    | Quartei        | r Ended            |                    |                |
|--|--------------------|--------------------|----------------|--------------------|--------------------|----------------|
|  | -                  | 3/31/2016          |                |                    | 12/31/2015         |                |
| (\$ amounts in millions; yields on taxable-equivalent basis)               | Average<br>Balance | Income/<br>Expense | Yield/<br>Rate | Average<br>Balance | Income/<br>Expense | Yield/<br>Rate |
| Assets   | <u> </u>           | - Expense          |                | Butanee            | Emperior           |                |
| Earning assets:  |                    |                    |                |                    |                    |                |
| Federal funds sold and securities purchased under agreements to resell     | <b>\$</b> 11       | s –                | <b>_%</b>      | \$ 10              | \$ —               | %              |
| Trading account securities   | 132                | 3                  | 10.20          | 138                | 1                  | 3.71           |
| Securities:  |                    |                    |                |                    |                    |                |
| Taxable  | 24,618             | 147                | 2.39           | 24,325             | 140                | 2.28           |
| Tax-exempt   | 1                  | _                  | _              | 1                  | _                  | _              |
| Loans held for sale  | 362                | 3                  | 3.30           | 404                | 4                  | 4.18           |
| Loans, net of unearned income:   |                    |                    |                |                    |                    |                |
| Commercial and industrial (1)  | 36,103             | 321                | 3.56           | 35,511             | 290                | 3.24           |
| Commercial real estate mortgage—owner-occupied                             | 7,512              | 91                 | 4.79           | 7,675              | 97                 | 5.04           |
| Commercial real estate construction—owner-occupied                         | 359                | 4                  | 4.17           | 415                | 5                  | 4.48           |
| Commercial investor real estate mortgage                                   | 4,430              | 34                 | 3.07           | 4,332              | 35                 | 3.20           |
| Commercial investor real estate construction                               | 2,591              | 20                 | 3.11           | 2,576              | 19                 | 2.97           |
| Residential first mortgage   | 12,828             | 125                | 3.89           | 12,753             | 127                | 3.93           |
| Home equity  | 10,956             | 99                 | 3.63           | 10,948             | 96                 | 3.48           |
| Indirect—vehicles  | 4,056              | 32                 | 3.18           | 3,969              | 32                 | 3.22           |
| Indirect—other consumer  | 599                | 10                 | 6.41           | 523                | 8                  | 5.71           |
| Consumer credit card   | 1,050              | 31                 | 12.01          | 1,031              | 30                 | 11.52          |
| Other consumer   | 1,026              | 22                 | 8.47           | 1,027              | 22                 | 8.50           |
| Total loans, net of unearned income (1)                                    | 81,510             | 789                | 3.87           | 80,760             | 761                | 3.74           |
| Investment in operating leases, net (1)                                    | 825                | 5                  | 2.71           | 852                | 5                  | 2.60           |
| Other earning assets   | 4,046              | 10                 | 0.98           | 3,709              | 14                 | 1.39           |
| Total earning assets   | 111,505            | 957                | 3.43           | 110,199            | 925                | 3.33           |
| Allowance for loan losses  | (1,108)            |                    |                | (1,120)            |                    |                |
| Cash and due from banks  | 1,710              |                    |                | 1,642              |                    |                |
| Other non-earning assets   | 13,853             |                    |                | 13,924             |                    |                |
|  | \$ 125,960         |                    |                | \$ 124,645         |                    |                |
| Liabilities and Stockholders' Equity                                       |                    |                    |                |                    |                    |                |
| Interest-bearing liabilities:  |                    |                    |                |                    |                    |                |
| Savings  | \$ 7,491           | 3                  | 0.16           | \$ 7,245           | 2                  | 0.12           |
| Interest-bearing checking  | 21,244             | 5                  | 0.10           | 21,052             | 5                  | 0.08           |
| Money market   | 26,821             | 7                  | 0.10           | 26,627             | 7                  | 0.10           |
| Time deposits  | 7,368              | 12                 | 0.67           | 7,818              | 13                 | 0.67           |
| Total interest-bearing deposits (2)  | 62,924             | 27                 | 0.18           | 62,742             | 27                 | 0.17           |
| Federal funds purchased and securities sold under agreements to repurchase | _                  | _                  | _              | 10                 | _                  | _              |
| Other short-term borrowings  | 8                  | _                  | _              | 3                  | _                  | _              |
| Long-term borrowings   | 8,806              | 47                 | 2.13           | 7,740              | 42                 | 2.19           |
| Total interest-bearing liabilities   | 71,738             | 74                 | 0.42           | 70,495             | 69                 | 0.39           |
| Non-interest-bearing deposits (2)  | 34,826             | 17                 | U-72           | 34,746             |                    | 0.57           |
|  |                    |                    |                |                    |                    | 0.26           |
| Total funding sources  | 106,564            | 74                 | 0.28           | 105,241            | 69                 | 0.26           |
| Net interest spread  |                    |                    | 3.01           |                    |                    | 2.94           |
| Other liabilities  | 2,310              |                    |                | 2,503              |                    |                |
| Stockholders' equity   | 17,086             |                    |                | 16,901             |                    |                |
|  | \$ 125,960         |                    |                | \$ 124,645         |                    |                |
| Net interest income and other financing income/margin FTE basis (1)        |                    | \$ 883             | 3.19%          |                    | \$ 856             | 3.08%          |

<sup>(1)</sup> During the fourth quarter of 2015, Regions corrected the accounting for approximately \$852 million of average balances of leases, for which Regions is the lessor. These leases had been previously classified as capital leases but were subsequently determined to be operating leases. Net interest margin, excluding the negative impact of the \$15 million lease adjustment recorded in the fourth quarter of 2015 would have been 3.13%.

<sup>(2)</sup> Total deposit costs from continuing operations may be calculated by dividing total interest expense on deposits by the sum of interest-bearing deposits and non-interest bearing deposits. The rates for total deposit costs from continuing operations equal 0.11% for both quarters ended March 31, 2016 and December 31, 2015.

## Consolidated Average Daily Balances and Yield/Rate Analysis from Continuing Operations (Continued)

|  |                    |                    |             |                    | Quarter Ende       | i           |                    |                    |             |
|--|--------------------|--------------------|-------------|--------------------|--------------------|-------------|--------------------|--------------------|-------------|
|  |                    | 9/30/2015          |             |                    | 6/30/2015          |             |                    | 3/31/2015          |             |
| (\$ amounts in millions; yields on taxable-equivalent basis)               | Average<br>Balance | Income/<br>Expense | Yield/ Rate | Average<br>Balance | Income/<br>Expense | Yield/ Rate | Average<br>Balance | Income/<br>Expense | Yield/ Rate |
| Assets   |                    |                    |             |                    |                    |             |                    |                    |             |
| Earning assets:  |                    |                    |             |                    |                    |             |                    |                    |             |
| Federal funds sold and securities purchased under agreements to resell     | \$ 3               | s —                | %           | \$ 2               | s —                | %           | \$ 21              | s —                | %           |
| Trading account securities   | 111                | _                  | _           | 112                | 1                  | 1.06        | 104                | 3                  | 12.91       |
| Securities:  |                    |                    |             |                    |                    |             |                    |                    |             |
| Taxable  | 23,912             | 137                | 2.28        | 24,114             | 142                | 2.35        | 24,170             | 145                | 2.43        |
| Tax-exempt   | 1                  | _                  | _           | 2                  | _                  | _           | 2                  | _                  | _           |
| Loans held for sale  | 492                | 5                  | 3.58        | 463                | 4                  | 3.44        | 406                | 3                  | 3.46        |
| Loans, net of unearned income:   |                    |                    |             |                    |                    |             |                    |                    |             |
| Commercial and industrial  | 35,647             | 302                | 3.37        | 34,480             | 291                | 3.38        | 33,418             | 287                | 3.48        |
| Commercial real estate mortgage—owner-occupied                             | 7,768              | 99                 | 5.04        | 7,921              | 97                 | 4.89        | 8,143              | 98                 | 4.90        |
| Commercial real estate construction—owner-occupied                         | 443                | 5                  | 4.31        | 430                | 5                  | 4.25        | 422                | 4                  | 4.22        |
| Commercial investor real estate mortgage                                   | 4,441              | 35                 | 3.14        | 4,549              | 36                 | 3.15        | 4,629              | 36                 | 3.15        |
| Commercial investor real estate construction                               | 2,455              | 18                 | 2.96        | 2,416              | 18                 | 3.00        | 2,236              | 17                 | 3.04        |
| Residential first mortgage   | 12,649             | 123                | 3.86        | 12,471             | 121                | 3.91        | 12,330             | 121                | 3.97        |
| Home equity  | 10,902             | 96                 | 3.51        | 10,867             | 96                 | 3.55        | 10,885             | 97                 | 3.61        |
| Indirect—vehicles  | 3,863              | 31                 | 3.23        | 3,768              | 31                 | 3.29        | 3,708              | 31                 | 3.37        |
| Indirect—other consumer  | 439                | 6                  | 5.44        | 328                | 4                  | 4.83        | 237                | 2                  | 3.96        |
| Consumer credit card   | 1,004              | 30                 | 11.57       | 975                | 27                 | 11.23       | 977                | 28                 | 11.73       |
| Other consumer   | 1,004              | 22                 | 8.61        | 970                | 21                 | 8.63        | 957                | 21                 | 8.81        |
| Total loans, net of unearned income  | 80,615             | 767                | 3.78        | 79,175             | 747                | 3.78        | 77,942             | 742                | 3.86        |
| Investment in operating leases, net  | _                  | _                  | _           | _                  | _                  | _           | _                  | _                  | _           |
| Other earning assets   | 3,441              | 11                 | 1.21        | 2,659              | 8                  | 1.44        | 3,486              | 10                 | 1.11        |
| Total earning assets   | 108,575            | 920                | 3.36        | 106,527            | 902                | 3.40        | 106,131            | 903                | 3.45        |
| Allowance for loan losses  | (1,111)            |                    |             | (1,097)            |                    |             | (1,098)            |                    |             |
| Cash and due from banks  | 1,687              |                    |             | 1,706              |                    |             | 1,773              |                    |             |
| Other non-earning assets   | 13,769             |                    |             | 13,739             |                    |             | 13,760             |                    |             |
|  | \$ 122,920         |                    |             | \$ 120,875         |                    |             | \$ 120,566         |                    |             |
| Liabilities and Stockholders' Equity                                       |                    |                    |             |                    |                    |             |                    |                    |             |
| Interest-bearing liabilities:  |                    |                    |             |                    |                    |             |                    |                    |             |
| Savings  | \$ 7,182           | 2                  | 0.13        | \$ 7,165           | 3                  | 0.12        | \$ 6,878           | 2                  | 0.14        |
| Interest-bearing checking  | 20,992             | 4                  | 0.08        | 21,494             | 4                  | 0.08        | 21,769             | 5                  | 0.09        |
| Money market   | 26,793             | 7                  | 0.10        | 26,483             | 7                  | 0.11        | 26,381             | 7                  | 0.11        |
| Time deposits  | 8,110              | 14                 | 0.67        | 8,250              | 13                 | 0.67        | 8,500              | 14                 | 0.65        |
| Total interest-bearing deposits (1)  | 63,077             | 27                 | 0.17        | 63,392             | 27                 | 0.17        | 63,528             | 28                 | 0.18        |
| Federal funds purchased and securities sold under agreements to repurchase | 46                 | _                  | _           | 637                | _                  | _           | 1,685              | _                  | _           |
| Other short-term borrowings  | 250                | _                  | _           | 942                | 1                  | 0.21        | 161                | _                  | _           |
| Long-term borrowings   | 6,112              | 38                 | 2.45        | 2,903              | 35                 | 4.83        | 3,371              | 43                 | 5.20        |
| Total interest-bearing liabilities   | 69,485             | 65                 | 0.37        | 67,874             | 63                 | 0.37        | 68,745             | 71                 | 0.42        |
| Non-interest-bearing deposits (2)  | 34,089             | _                  | _           | 33,708             | _                  | _           | 32,255             | _                  | _           |
| Total funding sources  | 103,574            | 65                 | 0.25        | 101,582            | 63                 | 0.25        | 101,000            | 71                 | 0.29        |
| Net interest spread  |                    |                    | 2.99        |                    |                    | 3.03        |                    |                    | 3.03        |
| Other liabilities  | 2,472              |                    |             | 2,343              |                    |             | 2,603              |                    |             |
| Stockholders' equity   | 16,874             |                    |             | 16,950             |                    |             | 16,963             |                    |             |
|  | \$ 122,920         |                    |             | \$ 120,875         |                    |             | \$ 120,566         |                    |             |
| Net interest income and other financing income/margin FTE basis            |                    | \$ 855             | 3.13%       |                    | \$ 839             | 3.16%       |                    | \$ 832             | 3.18%       |
|  |                    |                    |             |                    |                    |             |                    |                    |             |

<sup>(1)</sup> Total deposit costs from continuing operations may be calculated by dividing total interest expense on deposits by the sum of interest-bearing deposits and non-interest bearing deposits. The rates for total deposit costs from continuing operations equal 0.11%, 0.11% and 0.12% for each of the quarters ended September 31, 2015, June 30, 2015, and March 31, 2015, respectively.

#### Pre-Tax Pre-Provision Income ("PPI") and Adjusted PPI (non-GAAP)

The Pre-Tax Pre-Provision Income table below presents computations of pre-tax pre-provision income from continuing operations excluding certain adjustments (non-GAAP). Regions believes that the presentation of PPI and the exclusion of certain items from PPI provides a meaningful base for period-to-period comparisons, which management believes will assist investors in analyzing the operating results of the Company and predicting future performance. These non-GAAP financial measures are also used by management to assess the performance of Regions' business. It is possible that the activities related to the adjustments may recur; however, management does not consider the activities related to the adjustments to be indications of ongoing operations. Regions believes that presentation of these non-GAAP financial measures will permit investors to assess the performance of the Company on the same basis as that applied by management. Non-GAAP financial measures have inherent limitations, are not required to be uniformly applied and are not audited. Although these non-GAAP financial measures are frequently used by stakeholders in the evaluation of a company, they have limitations as analytical tools, and should not be considered in isolation, or as a substitute for analyses of results as reported under GAAP. In particular, a measure of income that excludes certain adjustments does not represent the amount that effectively accrues directly to stockholders.

|   |        |     |      |        |      |        |       | Quart | er End | led  |            |          |    |         |          |
|---|--------|-----|------|--------|------|--------|-------|-------|--------|------|------------|----------|----|---------|----------|
| (\$ amounts in millions)  | 3/31/2 | 016 | 12/3 | 1/2015 | 9/30 | 0/2015 | 6/30/ | 2015  | 3/31/  | 2015 | 1Q16 v:    | s. 4Q15  | 1  | IQ16 vs | s. 1Q15  |
| Net income from continuing operations available to common shareholders (GAAP) | \$     | 257 | \$   | 272    | \$   | 246    | \$    | 273   | \$     | 220  | \$<br>(15) | (5.5)%   | \$ | 37      | 16.8 %   |
| Preferred dividends (GAAP)  |        | 16  |      | 16     |      | 16     |       | 16    |        | 16   | _          | — %      |    | _       | — %      |
| Income tax expense (GAAP)   |        | 113 |      | 120    |      | 116    |       | 124   |        | 95   | (7)        | (5.8)%   |    | 18      | 18.9 %   |
| Income from continuing operations before income taxes (GAAP)                  |        | 386 |      | 408    |      | 378    |       | 413   |        | 331  | (22)       | (5.4)%   |    | 55      | 16.6 %   |
| Provision for loan losses (GAAP)  |        | 113 |      | 69     |      | 60     |       | 63    |        | 49   | <br>44     | 63.8 %   |    | 64      | 130.6 %  |
| Pre-tax pre-provision income from continuing operations (non-GAAP)            |        | 499 |      | 477    |      | 438    |       | 476   |        | 380  | 22         | 4.6 %    |    | 119     | 31.3 %   |
| Other adjustments:  |        |     |      |        |      |        |       |       |        |      |            |          |    |         |          |
| Securities (gains) losses, net  |        | 5   |      | (11)   |      | (7)    |       | (6)   |        | (5)  | 16         | (145.5)% |    | 10      | (200.0)% |
| Insurance proceeds (1)  |        | (3) |      | (1)    |      | _      |       | (90)  |        | _    | (2)        | 200.0 %  |    | (3)     | NM       |
| Leveraged lease termination gains, net  |        | _   |      | _      |      | (6)    |       | _     |        | (2)  | _          | NM       |    | 2       | (100.0)% |
| Salaries and employee benefits—severance charges                              |        | 12  |      | 6      |      | _      |       | _     |        | _    | 6          | 100.0 %  |    | 12      | NM       |
| Professional, legal and regulatory expenses (2)                               |        | _   |      | _      |      | _      |       | 48    |        | _    | _          | NM       |    | _       | NM       |
| Branch consolidation, property and equipment charges (3)                      |        | 14  |      | 6      |      | 1      |       | 27    |        | 22   | 8          | 133.3 %  |    | (8)     | (36.4)%  |
| Loss on early extinguishment of debt  |        | _   |      | _      |      | _      |       | _     |        | 43   | _          | NM       |    | (43)    | (100.0)% |
| Total other adjustments   |        | 28  |      |        |      | (12)   |       | (21)  |        | 58   | 28         | NM       |    | (30)    | (51.7)%  |
| Adjusted pre-tax pre-provision income from continuing operations (non-GAAP)   | \$     | 527 | \$   | 477    | \$   | 426    | \$    | 455   | \$     | 438  | \$<br>50   | 10.5 %   | \$ | 89      | 20.3 %   |

## NM - Not Meaningful

- (1) Insurance proceeds recognized in all periods presented are related to the settlement of the previously disclosed 2010 class-action lawsuit.
- (2) Regions recorded \$50 million and \$100 million of contingent legal and regulatory accruals during the second quarter of 2015 and the fourth quarter of 2014, respectively, related to previously disclosed matters. The fourth quarter of 2014 accruals were settled in the second quarter of 2015 for \$2 million less than originally estimated and a corresponding recovery was recognized.
- (3) Charges in the second quarter of 2015 resulted from the transfer of land, previously held for future branch expansion, to held for sale based on changes in management's intent.

#### **Non-Interest Income**

|  | Quarter Ended |       |       |       |       |      |      |        |      |       |    |         |          |           |          |
|--|---------------|-------|-------|-------|-------|------|------|--------|------|-------|----|---------|----------|-----------|----------|
| (\$ amounts in millions)                             | 3/31          | /2016 | 12/31 | /2015 | 9/30/ | 2015 | 6/30 | )/2015 | 3/31 | /2015 |    | 1Q16 vs | . 4Q15   | 1Q16 vs   | . 1Q15   |
| Service charges on deposit accounts                  | \$            | 159   | \$    | 166   | \$    | 167  | \$   | 168    | \$   | 161   | \$ | (7)     | (4.2)%   | \$<br>(2) | (1.2)%   |
| Card and ATM fees                                    |               | 95    |       | 96    |       | 93   |      | 90     |      | 85    |    | (1)     | (1.0)%   | 10        | 11.8 %   |
| Investment management and trust fee income           |               | 50    |       | 51    |       | 49   |      | 51     |      | 51    |    | (1)     | (2.0)%   | (1)       | (2.0)%   |
| Mortgage income                                      |               | 38    |       | 37    |       | 39   |      | 46     |      | 40    |    | 1       | 2.7 %    | (2)       | (5.0)%   |
| Insurance commissions and fees                       |               | 40    |       | 34    |       | 38   |      | 33     |      | 35    |    | 6       | 17.6 %   | 5         | 14.3 %   |
| Capital markets fee income and other (1)             |               | 41    |       | 28    |       | 29   |      | 27     |      | 20    |    | 13      | 46.4 %   | 21        | 105.0 %  |
| Insurance proceeds                                   |               | 3     |       | 1     |       | _    |      | 90     |      | _     |    | 2       | 200.0 %  | 3         | NM       |
| Commercial credit fee income                         |               | 19    |       | 19    |       | 20   |      | 21     |      | 16    |    | _       | — %      | 3         | 18.8 %   |
| Bank-owned life insurance                            |               | 33    |       | 19    |       | 17   |      | 18     |      | 20    |    | 14      | 73.7 %   | 13        | 65.0 %   |
| Investment services fee income                       |               | 16    |       | 15    |       | 15   |      | 13     |      | 12    |    | 1       | 6.7 %    | 4         | 33.3 %   |
| Securities gains (losses), net                       |               | (5)   |       | 11    |       | 7    |      | 6      |      | 5     |    | (16)    | (145.5)% | (10)      | (200.0)% |
| Net revenue from affordable housing                  |               | 11    |       | 14    |       | 2    |      | 6      |      | 2     |    | (3)     | (21.4)%  | 9         | 450.0 %  |
| Other  |               | 6     |       | 23    |       | 21   |      | 21     |      | 23    |    | (17)    | (73.9)%  | (17)      | (73.9)%  |
| Total non-interest income from continuing operations | \$            | 506   | \$    | 514   | \$    | 497  | \$   | 590    | \$   | 470   | \$ | (8)     | (1.6)%   | \$<br>36  | 7.7 %    |

### Mortgage Income

|  | Quarter Ended |        |     |         |     |        |     |        |     |        |    |         |          |             |         |
|--|---------------|--------|-----|---------|-----|--------|-----|--------|-----|--------|----|---------|----------|-------------|---------|
| (\$ amounts in millions)   | 3/3           | 1/2016 | 12/ | 31/2015 | 9/3 | 0/2015 | 6/3 | 0/2015 | 3/3 | 1/2015 |    | 1Q16 vs | . 4Q15   | 1Q16 vs     | . 1Q15  |
| Production and sales   | \$            | 27     | \$  | 23      | \$  | 30     | \$  | 31     | \$  | 27     | \$ | 4       | 17.4 %   | \$<br>_     | — %     |
| Loan servicing   |               | 20     |     | 20      |     | 20     |     | 20     |     | 21     |    | _       | — %      | (1)         | (4.8)%  |
| MSR and related hedge impact:  |               |        |     |         |     |        |     |        |     |        |    |         |          |             |         |
| MSRs fair value increase (decrease) due to change in valuation inputs or assumptions |               | (36)   |     | 12      |     | (25)   |     | 28     |     | (17)   |    | (48)    | (400.0)% | (19)        | 111.8 % |
| MSRs hedge gain (loss)   |               | 35     |     | (9)     |     | 25     |     | (22)   |     | 17     |    | 44      | (488.9)% | 18          | 105.9 % |
| MSRs change due to payment decay   |               | (8)    |     | (9)     |     | (11)   |     | (11)   |     | (8)    |    | 1       | (11.1)%  | _           | — %     |
| MSR and related hedge impact   |               | (9)    |     | (6)     |     | (11)   |     | (5)    |     | (8)    |    | (3)     | 50.0 %   | (1)         | 12.5 %  |
| Total mortgage income  | \$            | 38     | \$  | 37      | \$  | 39     | \$  | 46     | \$  | 40     | \$ | 1       | 2.7 %    | \$<br>(2)   | (5.0)%  |
|  |               |        |     |         |     |        |     |        |     |        |    |         |          |             |         |
| Mortgage production - purchased  | \$            | 756    | \$  | 852     | \$  | 1,057  | \$  | 1,097  | \$  | 743    | \$ | (96)    | (11.3)%  | \$<br>13    | 1.7 %   |
| Mortgage production - refinanced   |               | 355    |     | 338     |     | 364    |     | 505    |     | 527    |    | 17      | 5.0 %    | (172)       | (32.6)% |
| Total mortgage production (2)  | \$            | 1,111  | \$  | 1,190   | \$  | 1,421  | \$  | 1,602  | \$  | 1,270  | \$ | (79)    | (6.6)%   | \$<br>(159) | (12.5)% |

### Wealth Management Income

|  |      |           |    |         |     |         |     | Quai   | rter Ei | ıded  |           |         |           |        |
|--|------|-----------|----|---------|-----|---------|-----|--------|---------|-------|-----------|---------|-----------|--------|
| (\$ amounts in millions)                   | 3/31 | 3/31/2016 |    | 31/2015 | 9/3 | 30/2015 | 6/3 | 0/2015 | 3/31    | /2015 | 1Q16 v    | s. 4Q15 | 1Q16 vs   | . 1Q15 |
| Investment management and trust fee income | \$   | 50        | \$ | 51      | \$  | 49      | \$  | 51     | \$      | 51    | \$<br>(1) | (2.0)%  | \$<br>(1) | (2.0)% |
| Insurance commissions and fees             |      | 40        |    | 34      |     | 38      |     | 33     |         | 35    | 6         | 17.6 %  | 5         | 14.3 % |
| Investment services fee income             |      | 16        |    | 15      |     | 15      |     | 13     |         | 12    | 1         | 6.7 %   | 4         | 33.3 % |
| Total wealth management income (3)         | \$   | 106       | \$ | 100     | \$  | 102     | \$  | 97     | \$      | 98    | \$<br>6   | 6.0 %   | \$<br>8   | 8.2 %  |

#### NM - Not Meaningful

- (1) Capital markets fee income and other primarily relates to capital raising activities that includes securities underwriting and placement, loan syndication and placement, as well as foreign exchange, derivative and advisory services. Beginning in the fourth quarter of 2015, this category also includes revenue derived from the purchase of BlackArch Partners, a private, middle-market mergers and acquisitions advisory firm headquartered in Charlotte, North Carolina.
- (2) Total mortgage production represents production during the period, including amounts sold into the secondary market as well as amounts retained in Regions' residential first mortgage loan portfolio.
- (3) Total Wealth Management income presented above does not include the portion of service charges on deposit accounts and similar smaller dollar amounts that are also attributable to the Wealth Management segment.

# **Selected Non-Interest Income Variance Analysis**

- Service charges on deposit accounts decreased compared to the fourth quarter of 2015 primarily due to posting order changes that went into effect in early November of 2015 as well
  as seasonality, partially offset by checking account growth.
- Total wealth management income increased compared to the fourth quarter of 2015 primarily due to seasonal increases in insurance combined with recent insurance related
  acquisitions and increased investment services fee income; partially offset by lower investment management fees.
- Capital markets and other income increased compared to the fourth quarter of 2015 primarily driven by revenue contributions from the recently expanded mergers and acquisition advisory services group, fees generated from placement of permanent financing for real estate customers, as well as syndicated loan transactions.
- Bank-owned life insurance increased compared to the fourth quarter of 2015 primarily due to claims benefits as well as a gain on exchange of policies.
- · Securities gains (losses) decreased compared to the fourth quarter of 2015 as the Company reduced its energy exposure in its investment portfolio.
- Other non-interest income decreased compared to the fourth quarter of 2015 and included a reduction to revenue of \$12 million reflecting a market value decline related to assets held for certain employment benefits, which is offset in salaries and benefits expense.

### Non-Interest Expense

|   | Quarter Ended |           |    |       |      |        |       |       |      |       |    |         |         |    |        |          |
|---|---------------|-----------|----|-------|------|--------|-------|-------|------|-------|----|---------|---------|----|--------|----------|
| (\$ amounts in millions)                              | 3/3           | 3/31/2016 |    | /2015 | 9/30 | )/2015 | 6/30/ | /2015 | 3/31 | /2015 | 1  | 1Q16 vs | s. 4Q15 | 1  | Q16 vs | s. 1Q15  |
| Salaries and employee benefits                        | \$            | 475       | \$ | 478   | \$   | 470    | \$    | 477   | \$   | 458   | \$ | (3)     | (0.6)%  | \$ | 17     | 3.7 %    |
| Net occupancy expense                                 |               | 86        |    | 91    |      | 90     |       | 89    |      | 91    |    | (5)     | (5.5)%  |    | (5)    | (5.5)%   |
| Furniture and equipment expense                       |               | 78        |    | 79    |      | 77     |       | 76    |      | 71    |    | (1)     | (1.3)%  |    | 7      | 9.9 %    |
| Outside services                                      |               | 36        |    | 40    |      | 38     |       | 40    |      | 31    |    | (4)     | (10.0)% |    | 5      | 16.1 %   |
| Marketing   |               | 25        |    | 23    |      | 24     |       | 25    |      | 26    |    | 2       | 8.7 %   |    | (1)    | (3.8)%   |
| Professional, legal and regulatory expenses           |               | 13        |    | 22    |      | 25     |       | 71    |      | 19    |    | (9)     | (40.9)% |    | (6)    | (31.6)%  |
| FDIC insurance assessments                            |               | 25        |    | 22    |      | 46     |       | 15    |      | 22    |    | 3       | 13.6 %  |    | 3      | 13.6 %   |
| Credit/checkcard expenses                             |               | 13        |    | 13    |      | 15     |       | 13    |      | 13    |    | _       | NM      |    | _      | NM       |
| Branch consolidation, property and equipment charges  |               | 14        |    | 6     |      | 1      |       | 27    |      | 22    |    | 8       | 133.3 % |    | (8)    | (36.4)%  |
| Loss on early extinguishment of debt                  |               | _         |    | _     |      | _      |       | _     |      | 43    |    | _       | NM      |    | (43)   | (100.0)% |
| Other   |               | 104       |    | 99    |      | 109    |       | 101   |      | 109   |    | 5       | 5.1 %   |    | (5)    | (4.6)%   |
| Total non-interest expense from continuing operations | \$            | 869       | \$ | 873   | \$   | 895    | \$    | 934   | \$   | 905   | \$ | (4)     | (0.5)%  | \$ | (36)   | (4.0)%   |

NM - Not Meaningful

### **Selected Non-Interest Expense Variance Analysis**

- Salaries and employee benefits decreased compared to the fourth quarter of 2015. The decrease for the quarter was primarily due to a 2 percent decrease in staffing and the benefit from lower expenses associated with liabilities held for employee benefit purposes; partially offset by seasonal increases in payroll taxes and a net \$6 million increase in severance related expenses.
- Professional, legal, and regulatory expenses decreased compared to the fourth quarter of 2015 primarily due to a favorable legal settlement of \$7 million.
- Branch consolidation, property and equipment charges in the first quarter of 2016 and the first and fourth quarters of 2015 include costs related to branch
  consolidations as well as occupancy optimization initiatives. The second quarter of 2015 charges resulted from the transfer of land, previously held for future
  branch expansion, to held for sale based on changes in management's intent.

#### **Reconciliation to GAAP Financial Measures**

### Adjusted Efficiency Ratios, Adjusted Fee Income Ratios, Adjusted Non-Interest Income/Expense, and Return Ratios

The table below presents computations of the efficiency ratio (non-GAAP), which is a measure of productivity, generally calculated as non-interest expense divided by total revenue. The table also shows the fee income ratio (non-GAAP), generally calculated as non-interest income divided by total revenue. Management uses these ratios to monitor performance and believes these measures provide meaningful information to investors. Non-interest expense (GAAP) is presented excluding certain adjustments to arrive at adjusted non-interest expense (non-GAAP), which is the numerator for the efficiency ratio. Non-interest income (GAAP) is presented excluding certain adjustments to arrive at adjusted non-interest income (non-GAAP), which is the numerator for the fee income ratio. Net interest income and other financing income on a taxable-equivalent basis and non-interest income are added together to arrive at total revenue on a taxable-equivalent basis. Adjustments are made to arrive at adjusted total revenue on a taxable-equivalent basis (non-GAAP), which is the denominator for the fee income and efficiency ratios. Regions believes that the exclusion of these adjustments provides a meaningful base for period-to-period comparisons, which management believes will assist investors in analyzing the operating results of the Company and predicting future performance. These non-GAAP financial measures are also used by management to assess the performance of Regions' business. It is possible that the activities related to the adjustments may recur; however, management does not consider the activities related to the adjustments to be indications of ongoing operations. Regions believes that presentation of these non-GAAP financial measures will permit investors to assess the performance of the Company on the same basis as that applied by management.

The following table also provides a calculation of "return on average tangible common stockholders' equity". Tangible common stockholders' equity ratios have become a focus of some investors and management believes they may assist investors in analyzing the capital position of the Company absent the effects of intangible assets and preferred stock. Analysts and banking regulators have assessed Regions' capital adequacy using the tangible common stockholders' equity measure. Because tangible common stockholders' equity is not formally defined by GAAP or prescribed in any amount by federal banking regulations it is currently considered to be a non-GAAP financial measure and other entities may calculate it differently than Regions' disclosed calculations. Since analysts and banking regulators may assess Regions' capital adequacy using tangible common stockholders' equity, management believes that it is useful to provide investors the ability to assess Regions' capital adequacy on this same basis.

**Ouarter Ended** 

878

7.91%

11,168

856

9.66%

11,178

|  |       |    |          |    |          |      |           |    |          |    |          |            |          | <br>       |          |
|--|-------|----|----------|----|----------|------|-----------|----|----------|----|----------|------------|----------|------------|----------|
| (\$ amounts in millions)   |       | 3/ | 31/2016  | 12 | /31/2015 | 9/   | 30/2015   | 6/ | 30/2015  | 3/ | 31/2015  | 1Q16 v:    | s. 4Q15  | 1Q16 v     | s. 1Q15  |
| ADJUSTED EFFICIENCY AND FEE INCOME RAT<br>ADJUSTED NON-INTEREST INCOME/EXPENSE-<br>CONTINUING OPERATIONS | ios,  |    |          |    |          |      |           |    |          |    |          |            |          |            |          |
| Non-interest expense (GAAP)  |       | \$ | 869      | \$ | 873      | \$   | 895       | \$ | 934      | \$ | 905      | \$<br>(4)  | (0.5)%   | \$<br>(36) | (4.0)%   |
| Adjustments:   |       |    |          |    |          |      |           |    |          |    |          |            |          |            |          |
| Professional, legal and regulatory expenses (1)  |       |    | _        |    | _        |      | _         |    | (48)     |    | _        | _          | NM       | _          | NM       |
| Branch consolidation, property and equipment charges <sup>(1)</sup>                                      |       |    | (14)     |    | (6)      |      | (1)       |    | (27)     |    | (22)     | (8)        | 133.3 %  | 8          | (36.4)%  |
| Loss on early extinguishment of debt   |       |    | _        |    | _        |      | _         |    | _        |    | (43)     | _          | NM       | 43         | (100.0)% |
| Salary and employee benefits—severance charges   |       |    | (12)     |    | (6)      |      | _         |    | _        |    | _        | (6)        | 100.0 %  | (12)       | NM       |
| Adjusted non-interest expense (non-GAAP)   | A     | \$ | 843      | \$ | 861      | \$   | 894       | \$ | 859      | \$ | 840      | \$<br>(18) | (2.1)%   | \$<br>3    | 0.4 %    |
| Net interest income and other financing income (GAAP)  |       | \$ | 862      | \$ | 836      | \$   | 836       | \$ | 820      | \$ | 815      | \$<br>26   | 3.1 %    | \$<br>47   | 5.8 %    |
| Taxable-equivalent adjustment  |       |    | 21       |    | 20       |      | 19        |    | 19       |    | 17       | 1          | 5.0 %    | 4          | 23.5 %   |
| Net interest income and other financing income, taxable-equivalent basis                                 | В     | \$ | 883      | \$ | 856      | \$   | 855       | \$ | 839      | \$ | 832      | \$<br>27   | 3.2 %    | \$<br>51   | 6.1 %    |
| Non-interest income (GAAP)   | C     | \$ | 506      | \$ | 514      | \$   | 497       | \$ | 590      | \$ | 470      | \$<br>(8)  | (1.6)%   | \$<br>36   | 7.7 %    |
| Adjustments:   |       |    |          |    |          |      |           |    |          |    |          |            |          |            |          |
| Securities (gains) losses, net   |       |    | 5        |    | (11)     |      | (7)       |    | (6)      |    | (5)      | 16         | (145.5)% | 10         | (200.0)% |
| Insurance proceeds (1)   |       |    | (3)      |    | (1)      |      | _         |    | (90)     |    | _        | (2)        | 200.0 %  | (3)        | NM       |
| Leveraged lease termination gains, net   |       |    | _        |    | _        |      | (6)       |    | _        |    | (2)      | _          | NM       | 2          | (100.0)% |
| Adjusted non-interest income (non-GAAP)  | D     | \$ | 508      | \$ | 502      | \$   | 484       | \$ | 494      | \$ | 463      | \$<br>6    | 1.2 %    | \$<br>45   | 9.7 %    |
| Total revenue, taxable-equivalent basis  | В+С   | \$ | 1,389    | \$ | 1,370    | \$   | 1,352     | \$ | 1,429    | \$ | 1,302    | \$<br>19   | 1.4 %    | \$<br>87   | 6.7 %    |
| Adjusted total revenue, taxable-equivalent basis (non-GAAP)  | B+D=E | \$ | 1,391    | \$ | 1,358    | \$   | 1,339     | \$ | 1,333    | \$ | 1,295    | \$<br>33   | 2.4 %    | \$<br>96   | 7.4 %    |
| Adjusted efficiency ratio (non-GAAP) (2)(3)  | A/E   |    | 60.6%    |    | 63.4%    |      | 66.8%     |    | 64.5%    |    | 64.9%    |            |          |            |          |
| Adjusted fee income ratio (non-GAAP)   | D/E   |    | 36.5%    |    | 37.0%    |      | 36.2%     |    | 37.0%    |    | 35.7%    |            |          |            |          |
|  |       |    |          |    | Ç        | )uar | ter Endec | i  |          |    |          |            |          |            |          |
| (\$ amounts in millions)   |       | 3, | /31/2016 | 12 | /31/2015 | 9/   | /30/2015  | 6  | /30/2015 | 3. | /31/2015 |            |          |            |          |
| RETURN ON AVERAGE TANGIBLE COMMON<br>STOCKHOLDERS' EQUITY- CONSOLIDATED                                  |       |    |          |    |          |      |           |    |          |    |          |            |          |            |          |
| Net income available to common shareholders (GAAP)   | F     | \$ | 257      | \$ | 269      | \$   | 242       | \$ | 269      | \$ | 218      |            |          |            |          |
| Average stockholders' equity (GAAP)  |       | \$ | 17,086   | \$ | 16,889   | \$   | 16,866    | \$ | 16,946   | \$ | 16,963   |            |          |            |          |
| Less:  |       |    |          |    |          |      |           |    |          |    |          |            |          |            |          |
| Average intangible assets (GAAP)   |       |    | 5,131    |    | 5,132    |      | 5,089     |    | 5,083    |    | 5,089    |            |          |            |          |
| Average deferred tax liability related to intangibles (GAAP)   |       |    | (165)    |    | (167)    |      | (169)     |    | (171)    |    | (172)    |            |          |            |          |
| A C 1 (CAAP)   |       |    | 000      |    | 000      |      | 020       |    | 056      |    | 0.70     |            |          |            |          |

(non-GAAP)\*

NM - Not Meaningful

Average preferred stock (GAAP)

Average tangible common stockholders' equity (non-

Return on average tangible common stockholders' equity

822

9.61%

11,102

838

8.65%

11,108

820

9.16%

G \$ 11,300

F/G

<sup>\*</sup>Annualized

<sup>(1)</sup> See page 6 for additional information regarding these adjustments.

<sup>2)</sup> Excluding \$23 million of FDIC insurance assessment adjustments to prior assessments recorded in the third quarter of 2015, the adjusted efficiency ratio would have been 65.0%.

<sup>(3)</sup> During the fourth quarter of 2015, Regions corrected the accounting for certain leases, for which Regions is the lessor. These leases had been previously classified as capital leases but were subsequently determined to be operating leases and totaled approximately \$834 million at December 31, 2015. The aggregate impact of this adjustment lowered net interest income and other financing income \$15 million. Excluding the negative impact of the \$15 million adjustment, the adjusted efficiency ratio would have been 62.7%.

## Regions Financial Corporation and Subsidiaries Financial Supplement to First Quarter 2016 Earnings Release

### **Statements of Discontinued Operations (unaudited)**

On January 11, 2012, Regions entered into a stock purchase agreement to sell Morgan Keegan and Company, Inc. and related affiliates to Raymond James Financial Inc. The sale was closed on April 2, 2012. Regions Investment Management, Inc. (formerly known as Morgan Asset Management, Inc.) and Regions Trust were not included in the sale. In connection with the agreement, the results of the entities sold are reported as discontinued operations. The following tables represent the unaudited condensed results for discontinued operations.

|  |     |        |      | (      | Quart | er Ended |      |        |      |        |
|--|-----|--------|------|--------|-------|----------|------|--------|------|--------|
| (\$ amounts in millions, except per share data)                | 3/3 | 1/2016 | 12/3 | 1/2015 | 9/3   | 0/2015   | 6/30 | 0/2015 | 3/31 | /2015  |
| Non-interest expense:  |     | ,      |      |        |       |          |      |        |      |        |
| Professional and legal expenses                                | \$  | _      | \$   | 5      | \$    | 7        | \$   | 5      | \$   | 4      |
| Other  |     | _      |      | 1      |       | (1)      |      | 1      |      | _      |
| Total non-interest expense                                     |     |        |      | 6      |       | 6        |      | 6      |      | 4      |
| Income (loss) from discontinued operations before income tax   |     |        |      | (6)    |       | (6)      |      | (6)    |      | (4)    |
| Income tax expense (benefit)                                   |     | _      |      | (3)    |       | (2)      |      | (2)    |      | (2)    |
| Income (loss) from discontinued operations, net of tax         | \$  |        | \$   | (3)    | \$    | (4)      | \$   | (4)    | \$   | (2)    |
| Weighted-average shares outstanding—during quarter (1):        |     |        |      |        |       |          |      |        |      |        |
| Basic  |     | 1,286  |      | 1,301  |       | 1,319    |      | 1,335  |      | 1,346  |
| Diluted  |     | 1,291  |      | 1,301  |       | 1,319    |      | 1,335  |      | 1,346  |
| Earnings (loss) per common share from discontinued operations: |     |        |      |        |       |          |      |        |      |        |
| Basic  | \$  | 0.00   | \$   | (0.00) | \$    | (0.00)   | \$   | (0.00) | \$   | (0.00) |
| Diluted  | \$  | 0.00   | \$   | (0.00) | \$    | (0.00)   | \$   | (0.00) | \$   | (0.00) |

<sup>(1)</sup> In a period where there is a loss from discontinued operations, basic and diluted weighted-average common shares outstanding are the same.

# **Credit Quality**

|   |    |                 |     | As of and        | for ( | Quarter E        | nde | d               |     |                  |
|---|----|-----------------|-----|------------------|-------|------------------|-----|-----------------|-----|------------------|
| (\$ amounts in millions)  | 3/ | 31/2016         | 12/ | 31/2015          | 9/.   | 30/2015          | 6/  | 30/2015         | 3/3 | 31/2015          |
| Components:   |    |                 |     |                  |       |                  |     |                 |     |                  |
| Allowance for loan losses (ALL)   | \$ | 1,151           | \$  | 1,106            | \$    | 1,115            | \$  | 1,115           | \$  | 1,098            |
| Reserve for unfunded credit commitments   |    | 53              |     | 52               | _     | 64               | _   | 64              | _   | 66               |
| Allowance for credit losses (ACL)   | \$ | 1,204           | \$  | 1,158            | \$    | 1,179            | \$  | 1,179           | \$  | 1,164            |
| Provision for loan losses   | \$ | 113             | \$  | 69               | \$    | 60               | \$  | 63              | \$  | 49               |
| Provision (credit) for unfunded credit losses   | φ  | 1               | φ   | (12)             | Ф     | _                | Ф   | (2)             | Ф   | 1                |
|   |    | _               |     | ()               |       |                  |     | (-)             |     |                  |
| Net loans charged-off:  |    |                 |     |                  |       |                  |     |                 |     |                  |
| Commercial and industrial   |    | 18              |     | 43               |       | 16               |     | 4               |     | 16               |
| Commercial real estate mortgage—owner-occupied  |    | 3               |     | 1                |       | 3                |     | 3               |     | 1                |
| Commercial real estate construction—owner-occupied  |    | 11              |     |                  |       |                  |     |                 | _   |                  |
| Total commercial  |    | 22              |     | 44               | _     | 19               | _   | 7               |     | 17               |
| Commercial investor real estate mortgage  |    | (3)             |     | (2)              |       | (2)              |     | 1               |     | 2                |
| Commercial investor real estate construction  |    | (1)             |     | (7)              |       |                  | _   | (2)             |     | (2)              |
| Total investor real estate  |    | (4)             |     | (9)              |       | (2)              | _   | (1)             | _   |                  |
| Residential first mortgage  |    | 3               |     | 5                |       | 6                |     | 4               |     | 3                |
| Home equity—first lien  |    | 5               |     | 2                |       | 4                |     | 5               |     | 3                |
| Home equity—second lien   |    | 9               |     | 5                |       | 7                |     | 7               |     | 7                |
| Indirect—vehicles   |    | 8               |     | 9                |       | 6                |     | 5               |     | 6                |
| Indirect—other consumer   |    | 3               |     | _                |       | _                |     | _               |     | _                |
| Consumer credit card  |    | 9               |     | 8                |       | 7                |     | 8               |     | 8                |
| Other consumer  |    | 13              |     | 14               | _     | 13               | _   | 11              |     | 10               |
| Total consumer  |    | 50              |     | 43               |       | 43               |     | 40              |     | 37               |
| Total   | \$ | 68              | \$  | 78               | \$    | 60               | \$  | 46              | \$  | 54               |
| Net loan charge-offs as a % of average loans, annualized:   |    |                 |     |                  |       |                  |     |                 |     |                  |
| Commercial and industrial   |    | 0.20 %          |     | 0.48 %           |       | 0.18 %           |     | 0.04 %          |     | 0.20 %           |
| Commercial real estate mortgage—owner-occupied  |    | 0.19 %          |     | 0.08 %           |       | 0.14 %           |     | 0.14 %          |     | 0.05 %           |
| Commercial real estate construction—owner-occupied  |    | 0.73 %          |     | (0.13)%          | _     | (0.09)%          | _   | (0.03)%         |     | (0.03)%          |
| Total commercial Commercial   |    | 0.20 %          | _   | 0.40 %           |       | 0.17 %           | _   | 0.06 %          |     | 0.17 %           |
| Commercial investor real estate mortgage  Commercial investor real estate construction  |    | (0.23)%         |     | (0.22)%          |       | (0.17)%          |     | 0.09 %          |     | 0.17 %           |
| Total investor real estate  | _  | (0.15)%         |     | (1.00)%          | _     | (0.15)%          | _   | (0.23)%         |     | (0.40)%          |
|   |    | 0.11 %          | _   |                  | _     |                  | _   | 0.15 %          |     | 0.10 %           |
| Residential first mortgage  |    | 0.11 %          |     | 0.16 %<br>0.11 % |       | 0.17 %<br>0.24 % |     | 0.15 %          |     |                  |
| Home equity—first lien  |    | 0.29 %          |     | 0.11 %           |       | 0.24 %           |     | 0.50 %          |     | 0.19 %<br>0.58 % |
| Home equity—second lien Indirect—vehicles   |    | 0.86 %          |     | 0.47 %           |       | 0.62 %           |     | 0.67 %          |     | 0.58 %           |
| Indirect—other consumer   |    | 1.79 %          |     | — %              |       | — %              |     | — %             |     | — %              |
| Consumer credit card  |    | 3.31 %          |     | 3.14 %           |       | 3.01 %           |     | 3.13 %          |     | 3.43 %           |
| Other consumer  |    | 5.02 %          |     | 5.25 %           |       | 5.37 %           |     | 4.27 %          |     | 4.43 %           |
| Total consumer  |    | 0.65 %          |     | 0.55 %           |       | 0.59 %           |     | 0.54 %          |     | 0.53 %           |
| Total   |    | 0.34 %          |     | 0.38 %           |       | 0.30 %           |     | 0.23 %          |     | 0.28 %           |
| Non-accrual loans, excluding loans held for sale  | \$ | 993             | \$  | 782              | \$    | 789              | \$  | 751             | \$  | 800              |
| Non-performing loans held for sale  |    | 22              |     | 38               |       | 26               |     | 26              |     | 32               |
| Non-accrual loans, including loans held for sale  |    | 1,015           |     | 820              |       | 815              |     | 777             |     | 832              |
| Foreclosed properties   |    | 97              |     | 100              |       | 111              |     | 134             |     | 138              |
| Non-performing assets (NPAs)  | \$ | 1,112           | \$  | 920              | \$    | 926              | \$  | 911             | \$  | 970              |
| Loans past due > 90 days (1)  | \$ | 201             | \$  | 213              | \$    | 210              | \$  | 197             | \$  | 211              |
| Accruing restructured loans not included in categories above (2)  | \$ | 993             | \$  | 1,039            | \$    | 1,046            | \$  | 1,150           | \$  | 1,220            |
| Credit Ratios:  |    |                 |     |                  |       |                  |     |                 |     |                  |
| ACL/Loans, net  |    | 1.48 %          |     | 1.43 %           |       | 1.45 %           |     | 1.47 %          |     | 1.49 %           |
|   |    | 1.41 %          |     | 1.36 %           |       | 1.38 %           |     | 1.39 %          |     | 1.40 %           |
| ALL/Loans, net  |    |                 |     |                  |       | 1 41             |     |                 |     | 1.37x            |
|   |    | 1.16x           |     | 1.41x            |       | 1.41x            |     | 1.49x           |     | 1.J/A            |
| ALL/Loans, net  Allowance for loan losses to non-performing loans, excluding loans held for sale  Non-accrual loans, excluding loans held for sale/Loans, net |    | 1.16x<br>1.22 % |     | 1.41x<br>0.96 %  |       | 1.41x<br>0.97 %  |     | 1.49x<br>0.94 % |     | 1.02 %           |
| Allowance for loan losses to non-performing loans, excluding loans held for sale  |    |                 |     |                  |       |                  |     |                 |     |                  |

<sup>(1)</sup> Excludes guaranteed residential first mortgages that are 90+ days past due and still accruing. Refer to the footnotes on page 13 for amounts related to these loans.

(2) See page 14 for detail of restructured loans.

## Non-Accrual Loans (excludes loans held for sale)

| (\$ amounts in millions)                           | 3/31/2016 |           | 12/31/2015 |       | 9/30/2015 |       | 6/30/2 | 2015  | 3/31/  | 31/2015 |  |
|--|-----------|-----------|------------|-------|-----------|-------|--------|-------|--------|---------|--|
| Commercial and industrial                          | \$ 556    | 1.53%     | \$ 325     | 0.91% | \$ 350    | 0.97% | \$ 297 | 0.84% | \$ 298 | 0.89%   |  |
| Commercial real estate mortgage—owner-occupied     | 254       | 3.44%     | 268        | 3.55% | 233       | 3.01% | 203    | 2.60% | 216    | 2.68%   |  |
| Commercial real estate construction—owner-occupied | 2         | 0.68%     | 2          | 0.50% | 3         | 0.81% | 4      | 0.96% | 3      | 0.63%   |  |
| Total commercial                                   | 812       | 1.85%     | 595        | 1.36% | 586       | 1.33% | 504    | 1.16% | 517    | 1.23%   |  |
| Commercial investor real estate mortgage           | 28        | 0.62%     | 31         | 0.73% | 39        | 0.89% | 63     | 1.38% | 85     | 1.89%   |  |
| Commercial investor real estate construction       | _         | <b>—%</b> | _          | %     | 1         | 0.02% | 2      | 0.08% | _      | 0.01%   |  |
| Total investor real estate                         | 28        | 0.39%     | 31         | 0.45% | 40        | 0.57% | 65     | 0.93% | 85     | 1.23%   |  |
| Residential first mortgage                         | 54        | 0.42%     | 63         | 0.49% | 67        | 0.53% | 86     | 0.68% | 101    | 0.81%   |  |
| Home equity  | 99        | 0.90%     | 93         | 0.84% | 96        | 0.88% | 96     | 0.88% | 97     | 0.90%   |  |
| Total consumer                                     | 153       | 0.50%     | 156        | 0.51% | 163       | 0.54% | 182    | 0.61% | 198    | 0.68%   |  |
| Total non-accrual loans                            | \$ 993    | 1.22%     | \$ 782     | 0.96% | \$ 789    | 0.97% | \$ 751 | 0.94% | \$ 800 | 1.02%   |  |

# Criticized and Classified Loans—Business Services (1)(2)

|                          |      |       |      |        |      |       |     | A      | s of |        |           |         |              |         |
|--------------------------|------|-------|------|--------|------|-------|-----|--------|------|--------|-----------|---------|--------------|---------|
|                          |      |       |      |        |      |       |     |        |      |        | 3/31/2    | 2016    | 3/31/2       | 016     |
| (\$ amounts in millions) | 3/31 | /2016 | 12/3 | 1/2015 | 9/30 | /2015 | 6/3 | 0/2015 | 3/3  | 1/2015 | vs. 12/3  | 1/2015  | <br>vs. 3/31 | /2015   |
| Accruing classified      | \$   | 1,800 | \$   | 1,311  | \$   | 1,212 | \$  | 1,218  | \$   | 1,125  | \$<br>489 | 37.3 %  | \$<br>675    | 60.0 %  |
| Non-accruing classified  |      | 840   |      | 626    |      | 626   |     | 569    |      | 602    | 214       | 34.2 %  | <br>238      | 39.5 %  |
| Total classified         |      | 2,640 |      | 1,937  |      | 1,838 |     | 1,787  |      | 1,727  | 703       | 36.3 %  | 913          | 52.9 %  |
|                          |      |       |      |        |      |       |     |        |      |        |           |         |              |         |
| Special mention          |      | 985   |      | 1,434  |      | 1,416 |     | 1,163  |      | 1,097  | (449)     | (31.3)% | (112)        | (10.2)% |
| Total criticized         | \$   | 3,625 | \$   | 3,371  | \$   | 3,254 | \$  | 2,950  | \$   | 2,824  | \$<br>254 | 7.5 %   | \$<br>801    | 28.4 %  |

<sup>(1)</sup> Business services represents the combined total of commercial and investor real estate loans.

# Home Equity Lines of Credit - Future Principal Payment Resets (3)

|                          |      |        |            | As of 3/31/2016 |            |          |
|--------------------------|------|--------|------------|-----------------|------------|----------|
| (\$ amounts in millions) | Firs | t Lien | % of Total | Second Lien     | % of Total | Total    |
| 2016                     | \$   | 20     | 0.26%      | \$ 38           | 0.49%      | \$ 58    |
| 2017                     |      | 4      | 0.05%      | 10              | 0.13%      | 14       |
| 2018                     |      | 13     | 0.17%      | 20              | 0.26%      | 33       |
| 2019                     |      | 89     | 1.16%      | 79              | 1.02%      | 168      |
| 2020                     |      | 181    | 2.35%      | 139             | 1.81%      | 320      |
| 2021-2025                |      | 1,548  | 20.11%     | 1,519           | 19.74%     | 3,067    |
| 2026-2030                |      | 2,011  | 26.14%     | 2,023           | 26.29%     | 4,034    |
| Thereafter               |      |        | %          | 1               | 0.02%      | 1        |
| Total                    | \$   | 3,866  | 50.24%     | \$ 3,829        | 49.76%     | \$ 7,695 |

<sup>(3)</sup> The balance of Regions' home equity portfolio was \$10,914 million at March 31, 2016 consisting of \$7,695 million of home equity lines of credit and \$3,219 million of closed-end home equity loans. The home equity lines of credit presented in the table above are based on maturity date for lines with a balloon payment and draw period expiration date for lines that convert to a repayment period. The closed-end loans were primarily originated as amortizing loans, and were therefore excluded from the table above.

Beginning primarily in the third quarter of 2015, low oil prices began to drive the migration of a number of large energy credits into criticized (primarily in the exploration and production and oil field services sectors). Continued low oil prices prompted further migration of some of those credits into accruing classified and non-accruing classified during the first quarter of 2016.

### **Early and Late Stage Delinquencies**

| Accruing 30-89 Days Past Due Loans  |  |   |   |  | As  | of   |   |  |   |  |
|---|--|---|---|--|---|--|---|--|---|--|
| (\$ amounts in millions)  | 3/31   | /2016   | 12/31   | /2015  | 9/30/   | /2015  | 6/30/   | 2015   | 3/31/   | 2015   |
| Commercial and industrial   | \$ 24  | 0.07%   | \$ 17   | 0.05%  | \$ 16   | 0.05%  | \$ 23   | 0.06%  | \$ 27   | 0.08%  |
| Commercial real estate mortgage—owner-occupied  | 34   | 0.46%   | 31  | 0.42%  | 41  | 0.53%  | 38  | 0.49%  | 30  | 0.37%  |
| Commercial real estate construction—owner-occupied  | 1  | 0.18%   | 1   | 0.29%  | 1   | 0.18%  | _   | 0.10%  | _   | %  |
| Total commercial  | 59   | 0.13%   | 49  | 0.11%  | 58  | 0.13%  | 61  | 0.14%  | 57  | 0.13%  |
| Commercial investor real estate mortgage  | 21   | 0.47%   | 27  | 0.63%  | 24  | 0.54%  | 18  | 0.39%  | 9   | 0.19%  |
| Commercial investor real estate construction  | 3  | 0.12%   | 2   | 0.06%  | 1   | 0.02%  | _   | 0.01%  | 4   | 0.17%  |
| Total investor real estate  | 24   | 0.34%   | 29  | 0.41%  | 25  | 0.35%  | 18  | 0.26%  | 13  | 0.18%  |
| Residential first mortgage—non-guaranteed (1)   | 108  | 0.86%   | 122   | 0.98%  | 116   | 0.94%  | 124   | 1.02%  | 109   | 0.91%  |
| Home equity   | 75   | 0.68%   | 84  | 0.76%  | 98  | 0.89%  | 84  | 0.77%  | 101   | 0.93%  |
| Indirect—vehicles   | 49   | 1.20%   | 63  | 1.59%  | 52  | 1.33%  | 46  | 1.21%  | 41  | 1.10%  |
| Indirect—other consumer   | 3  | 0.50%   | 3   | 0.57%  | 2   | 0.33%  | 1   | 0.14%  | _   | %  |
| Consumer credit card  | 11   | 1.08%   | 12  | 1.08%  | 11  | 1.13%  | 10  | 1.02%  | 11  | 1.14%  |
| Other consumer  | 12   | 1.20%   | 15  | 1.44%  | 14  | 1.41%  | 14  | 1.42%  | 12  | 0.99%  |
| Total consumer (1)  | 258  | 0.85%   | 299   | 0.99%  | 293   | 0.99%  | 279   | 0.95%  | 274   | 0.95%  |
| Total accruing 30-89 days past due loans (1)  | \$ 341   | 0.42%   | \$377   | 0.47%  | \$376   | 0.47%  | \$ 358  | 0.45%  | \$344   | 0.44%  |
|   |  |   |   |  |   |  |   |  |   |  |
| Accruing 90+ Days Past Due Loans  |  |   |   | 12012  |   | of   | 6/20  |  | 2/24  |  |
| (\$ amounts in millions)  |  | /2016   | 12/31   | /2015  |   | /2015  | 6/30/   | 2015   | 3/31/   | 2015   |
| Commercial and industrial   |  | 0.0407  |   |  |   |  |   | 0.0407   |   |  |
|   | \$ 3   | 0.01%   | \$ 9  | 0.02%  | \$ 7  | 0.02%  | \$ 3  | 0.01%  | \$ 4  | 0.01%  |
| Commercial real estate mortgage—owner-occupied  | 3  | 0.04%   | 3   | 0.03%  | 6   | 0.08%  | 2   | 0.02%  | 7   | 0.01%<br>0.09%   |
| Total commercial  | 3<br>6   | 0.04%   | 12  | 0.03%  | 13  | 0.08%  | 5   | 0.02%  | 7   | 0.01%<br>0.09%<br>0.03%  |
| Total commercial Commercial investor real estate mortgage   | 3<br>6<br>2  | 0.04%<br>0.02%<br>0.04%   | 3   | 0.03%<br>0.03%<br>0.10%  | 6   | 0.08%  | 2   | 0.02%<br>0.01%<br>0.01%  | 7   | 0.01%<br>0.09%<br>0.03%<br>0.05%   |
| Total commercial  Commercial investor real estate mortgage  Commercial investor real estate construction  | 3<br>6<br>2<br>8   | 0.04%<br>0.02%<br>0.04%<br>0.30%  | 3<br>12<br>4<br>—                                   | 0.03%<br>0.03%<br>0.10%<br>—%  | 13<br>2<br>—  | 0.08%<br>0.03%<br>0.05%<br>—%  | 2<br>5<br>1<br>—                                    | 0.02%<br>0.01%<br>0.01%<br>—%  | 7<br>11<br>2<br>—                                   | 0.01%<br>0.09%<br>0.03%<br>0.05%<br>—%   |
| Total commercial  Commercial investor real estate mortgage  Commercial investor real estate construction  Total investor real estate  | 3<br>6<br>2<br>8<br>10                                     | 0.04%<br>0.02%<br>0.04%<br>0.30%<br>0.14%   | 3<br>12<br>4<br>—<br>4                              | 0.03%<br>0.03%<br>0.10%<br>—%<br>0.06%   | 6<br>13<br>2<br>—<br>2                              | 0.08%<br>0.03%<br>0.05%<br>—%<br>0.03%   | 2<br>5<br>1<br>—                                    | 0.02%<br>0.01%<br>0.01%<br>-%<br>0.01%   | 7<br>11<br>2<br>—                                   | 0.01%<br>0.09%<br>0.03%<br>0.05%<br>—%<br>0.03%  |
| Total commercial  Commercial investor real estate mortgage  Commercial investor real estate construction  Total investor real estate  Residential first mortgage—non-guaranteed (2)   | 3<br>6<br>2<br>8<br>10<br>115                              | 0.04%<br>0.02%<br>0.04%<br>0.30%<br>0.14%<br>0.92%  | 3<br>12<br>4<br>—<br>4<br>113                       | 0.03%<br>0.03%<br>0.10%<br>-%<br>0.06%<br>0.91%  | 6<br>13<br>2<br>—<br>2<br>121                       | 0.08%<br>0.03%<br>0.05%<br>-%<br>0.03%<br>0.98%  | 2<br>5<br>1<br>—<br>1<br>109                        | 0.02%<br>0.01%<br>0.01%<br>-%<br>0.01%<br>0.89%  | 7<br>11<br>2<br>—<br>2<br>109                       | 0.01%<br>0.09%<br>0.03%<br>0.05%<br>—%<br>0.03%  |
| Total commercial  Commercial investor real estate mortgage  Commercial investor real estate construction  Total investor real estate  Residential first mortgage—non-guaranteed (2)  Home equity  | 3<br>6<br>2<br>8<br>10<br>115<br>45                        | 0.04%<br>0.02%<br>0.04%<br>0.30%<br>0.14%<br>0.92%<br>0.42%                                     | 3<br>12<br>4<br>—<br>4<br>113<br>59                 | 0.03%<br>0.03%<br>0.10%<br>—%<br>0.06%<br>0.91%<br>0.54%                                     | 6<br>13<br>2<br>—<br>2<br>121<br>51                 | 0.08%<br>0.03%<br>0.05%<br>—%<br>0.03%<br>0.98%<br>0.47%                                     | 2<br>5<br>1<br>—<br>1<br>109<br>61                  | 0.02%<br>0.01%<br>0.01%<br>-%<br>0.01%<br>0.89%<br>0.55%                                     | 7<br>11<br>2<br>—<br>2<br>109<br>67                 | 0.01%<br>0.09%<br>0.03%<br>0.05%<br>-%<br>0.03%<br>0.90%<br>0.62%                            |
| Total commercial  Commercial investor real estate mortgage  Commercial investor real estate construction  Total investor real estate  Residential first mortgage—non-guaranteed (2)  Home equity  Indirect—vehicles   | 3<br>6<br>2<br>8<br>10<br>115<br>45                        | 0.04%<br>0.02%<br>0.04%<br>0.30%<br>0.14%<br>0.92%<br>0.42%<br>0.20%                            | 3<br>12<br>4<br>——————————————————————————————————  | 0.03%<br>0.03%<br>0.10%<br>%<br>0.06%<br>0.91%<br>0.54%<br>0.22%                             | 6<br>13<br>2<br>——————————————————————————————————  | 0.08%<br>0.03%<br>0.05%<br>%<br>0.03%<br>0.98%<br>0.47%<br>0.20%                             | 2<br>5<br>1<br>——————————————————————————————————   | 0.02%<br>0.01%<br>0.01%<br>%<br>0.01%<br>0.89%<br>0.55%<br>0.18%                             | 7<br>11<br>2<br>—————————————————————————————————   | 0.01%<br>0.09%<br>0.03%<br>0.05%<br>—%<br>0.03%<br>0.90%<br>0.62%                            |
| Total commercial  Commercial investor real estate mortgage  Commercial investor real estate construction  Total investor real estate  Residential first mortgage—non-guaranteed (2)  Home equity  Indirect—vehicles  Consumer credit card                                     | 3<br>6<br>2<br>8<br>10<br>115<br>45<br>8                   | 0.04%<br>0.02%<br>0.04%<br>0.30%<br>0.14%<br>0.92%<br>0.42%<br>0.20%<br>1.10%                   | 3<br>12<br>4<br>—<br>4<br>113<br>59<br>9            | 0.03%<br>0.03%<br>0.10%<br>-%<br>0.06%<br>0.91%<br>0.54%<br>0.22%<br>1.12%                   | 6<br>13<br>2<br>—<br>2<br>121<br>51<br>8<br>11      | 0.08%<br>0.03%<br>0.05%<br>-%<br>0.03%<br>0.98%<br>0.47%<br>0.20%<br>1.07%                   | 2<br>5<br>1<br>——————————————————————————————————   | 0.02%<br>0.01%<br>0.01%<br>-%<br>0.01%<br>0.89%<br>0.55%<br>0.18%<br>1.10%                   | 7<br>11<br>2<br>—<br>2<br>109<br>67<br>6<br>12      | 0.01%<br>0.09%<br>0.03%<br>0.05%<br>-%<br>0.03%<br>0.90%<br>0.62%<br>0.16%                   |
| Total commercial  Commercial investor real estate mortgage  Commercial investor real estate construction  Total investor real estate  Residential first mortgage—non-guaranteed (2)  Home equity  Indirect—vehicles  Consumer credit card  Other consumer                     | 3<br>6<br>2<br>8<br>10<br>115<br>45<br>8<br>12             | 0.04%<br>0.02%<br>0.04%<br>0.30%<br>0.14%<br>0.92%<br>0.42%<br>0.20%<br>1.10%                   | 3<br>12<br>4<br>—<br>4<br>113<br>59<br>9<br>12<br>4 | 0.03%<br>0.03%<br>0.10%<br>-%<br>0.06%<br>0.91%<br>0.54%<br>0.22%<br>1.12%<br>0.37%          | 6<br>13<br>2<br>—<br>2<br>121<br>51<br>8<br>11<br>4 | 0.08%<br>0.03%<br>0.05%<br>—%<br>0.03%<br>0.98%<br>0.47%<br>0.20%<br>1.07%<br>0.40%          | 2<br>5<br>1<br>—<br>1<br>109<br>61<br>6<br>11       | 0.02%<br>0.01%<br>0.01%<br>-%<br>0.01%<br>0.89%<br>0.55%<br>0.18%<br>1.10%<br>0.37%          | 7<br>11<br>2<br>—<br>2<br>109<br>67<br>6<br>12<br>4 | 0.01%<br>0.09%<br>0.03%<br>0.05%<br>-%<br>0.03%<br>0.90%<br>0.62%<br>0.16%<br>1.25%          |
| Total commercial  Commercial investor real estate mortgage  Commercial investor real estate construction  Total investor real estate  Residential first mortgage—non-guaranteed (2)  Home equity  Indirect—vehicles  Consumer credit card  Other consumer  Total consumer (2) | 3<br>6<br>2<br>8<br>10<br>115<br>45<br>8<br>12<br>5<br>185 | 0.04%<br>0.02%<br>0.04%<br>0.30%<br>0.14%<br>0.92%<br>0.42%<br>0.20%<br>1.10%<br>0.42%<br>0.61% | 3<br>12<br>4<br>——————————————————————————————————  | 0.03%<br>0.03%<br>0.10%<br>-%<br>0.06%<br>0.91%<br>0.54%<br>0.22%<br>1.12%<br>0.37%<br>0.66% | 6<br>13<br>2<br>——————————————————————————————————  | 0.08%<br>0.03%<br>0.05%<br>—%<br>0.03%<br>0.98%<br>0.47%<br>0.20%<br>1.07%<br>0.40%<br>0.66% | 2<br>5<br>1<br><br>109<br>61<br>6<br>11<br>4<br>191 | 0.02%<br>0.01%<br>0.01%<br>-%<br>0.01%<br>0.89%<br>0.55%<br>0.18%<br>1.10%<br>0.37%<br>0.65% | 7<br>11<br>2<br>—————————————————————————————————   | 0.01%<br>0.09%<br>0.03%<br>0.05%<br>-%<br>0.03%<br>0.90%<br>0.62%<br>0.16%<br>1.25%<br>0.31% |
| Total commercial  Commercial investor real estate mortgage  Commercial investor real estate construction  Total investor real estate  Residential first mortgage—non-guaranteed (2)  Home equity  Indirect—vehicles  Consumer credit card  Other consumer                     | 3<br>6<br>2<br>8<br>10<br>115<br>45<br>8<br>12             | 0.04%<br>0.02%<br>0.04%<br>0.30%<br>0.14%<br>0.92%<br>0.42%<br>0.20%<br>1.10%                   | 3<br>12<br>4<br>—<br>4<br>113<br>59<br>9<br>12<br>4 | 0.03%<br>0.03%<br>0.10%<br>-%<br>0.06%<br>0.91%<br>0.54%<br>0.22%<br>1.12%<br>0.37%          | 6<br>13<br>2<br>—<br>2<br>121<br>51<br>8<br>11<br>4 | 0.08%<br>0.03%<br>0.05%<br>—%<br>0.03%<br>0.98%<br>0.47%<br>0.20%<br>1.07%<br>0.40%          | 2<br>5<br>1<br>—<br>1<br>109<br>61<br>6<br>11       | 0.02%<br>0.01%<br>0.01%<br>-%<br>0.01%<br>0.89%<br>0.55%<br>0.18%<br>1.10%<br>0.37%          | 7<br>11<br>2<br>—<br>2<br>109<br>67<br>6<br>12<br>4 | 0.01%<br>0.09%<br>0.03%<br>0.05%<br>-%<br>0.03%<br>0.90%<br>0.62%<br>0.16%<br>1.25%          |

<sup>(1)</sup> Excludes loans that are 100% guaranteed by FHA. Total 30-89 days past due guaranteed loans excluded were \$19 million at 3/31/2016, \$26 million at 12/31/2015, \$23 million at 9/30/2015, \$23 million at 6/30/2015, and \$18 million at 3/31/2015.

<sup>(2)</sup> Excludes loans that are 100% guaranteed by FHA and all guaranteed loans sold to GNMA where Regions has the right but not the obligation to repurchase. Total 90 days or more past due guaranteed loans excluded were \$105 million at 3/31/2016, \$107 million at 12/31/2015, \$110 million at 9/30/2015, \$103 million at 6/30/2015, and \$116 million at 3/31/2015.

# $Troubled\ Debt\ Restructurings$

|                             |      |       |            |     | As of     |           |     |        |
|-----------------------------|------|-------|------------|-----|-----------|-----------|-----|--------|
| (\$ amounts in millions)    | 3/31 | /2016 | 12/31/2015 |     | 9/30/2015 | 6/30/2015 | 3/3 | 1/2015 |
| Current:                    |      |       |            |     |           |           |     |        |
| Commercial                  | \$   | 136   | \$ 135     | 5 : | \$ 147    | \$ 202    | \$  | 244    |
| Investor real estate        |      | 103   | 149        | )   | 145       | 194       |     | 227    |
| Residential first mortgage  |      | 345   | 34         |     | 334       | 328       |     | 333    |
| Home equity                 |      | 301   | 300        | 5   | 309       | 317       |     | 316    |
| Consumer credit card        |      | 2     | 2          | 2   | 2         | 2         |     | 2      |
| Other consumer              |      | 12    | 12         | 2   | 13        | 14        |     | 15     |
| Total current               |      | 899   | 945        | 5   | 950       | 1,057     |     | 1,137  |
| Accruing 30-89 DPD:         |      |       |            |     |           |           |     |        |
| Commercial                  |      | 10    | 1          |     | 12        | 16        |     | 5      |
| Investor real estate        |      | 16    | 8          | 3   | 6         | 5         |     | 7      |
| Residential first mortgage  |      | 52    | 57         | 7   | 58        | 53        |     | 49     |
| Home equity                 |      | 15    | 17         | 7   | 19        | 18        |     | 21     |
| Other consumer              |      | 1     |            | _   | 1         | 1         |     | 1      |
| Total accruing 30-89 DPD    |      | 94    | 94         |     | 96        | 93        |     | 83     |
| Total accruing and <90 DPD  |      | 993   | 1,039      | )   | 1,046     | 1,150     |     | 1,220  |
| Non-accrual or 90+ DPD:     |      |       |            |     |           |           |     |        |
| Commercial                  |      | 149   | 135        | 5   | 118       | 93        |     | 104    |
| Investor real estate        |      | 27    | 22         | 2   | 25        | 31        |     | 42     |
| Residential first mortgage  |      | 80    | 8          |     | 88        | 90        |     | 96     |
| Home equity                 |      | 19    | 18         | 3   | 21        | 22        |     | 24     |
| Total non-accrual or 90+DPD |      | 275   | 250        | 5   | 252       | 236       |     | 266    |
| Total TDRs - Loans          | \$   | 1,268 | \$ 1,295   | 5 : | \$ 1,298  | \$ 1,386  | \$  | 1,486  |
| TDRs - Held For Sale        |      | 8     | - 8        | 3   | 14        | 18        |     | 19     |
| Total TDRs                  | \$   | 1,276 | \$ 1,303   | 3   | \$ 1,312  | \$ 1,404  | \$  | 1,505  |

# **Total TDRs - Loans by Portfolio**

|                                 |     |         |    |          |    | As of    |    |         |     |         |
|---------------------------------|-----|---------|----|----------|----|----------|----|---------|-----|---------|
| (\$ amounts in millions)        | 3/. | 31/2016 | 12 | /31/2015 | 9. | /30/2015 | 6/ | 30/2015 | 3/2 | 31/2015 |
| Total commercial TDRs           | \$  | 295     | \$ | 281      | \$ | 277      | \$ | 311     | \$  | 353     |
| Total investor real estate TDRs |     | 146     |    | 179      |    | 176      |    | 230     |     | 276     |
| Total consumer TDRs             |     | 827     |    | 835      |    | 845      |    | 845     |     | 857     |
| Total TDRs - Loans              | \$  | 1,268   | \$ | 1,295    | \$ | 1,298    | \$ | 1,386   | \$  | 1,486   |

## **Consolidated Balance Sheets (unaudited)**

| Assert         Carl and adde from banks         \$ 1,08         \$ 1,08         \$ 1,02  |  |    |          |            |    | As of    |     |         |     |         |
|--|--|----|----------|------------|----|----------|-----|---------|-----|---------|
| Cash and due from banks         \$ 1,000  | (\$ amounts in millions)   | 3, | /31/2016 | 12/31/2015 | 9  | /30/2015 | 6/3 | 30/2015 | 3/3 | 31/2015 |
| Interest-barring deposits in other banks         2,68         3,935         3,217         2,04         4,02           Federal flord sold and securities purchased under agreements to result         1         4         6         5         5         5           Securities sould and securities purchased under agreements to result         1,00         1,00         2,00         2,02         2,23           Securities bald to muturity         2,00         2,00         2,20   | Assets:  |    |          |            |    |          |     |         |     |         |
| Geoder Infants out all and securities purchased under agreements reteried         —         —         6.6         —         6.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         1.0         2.0         2.2 <td>Cash and due from banks</td> <td>\$</td> <td>1,708</td> <td>\$ 1,382</td> <td>\$</td> <td>1,726</td> <td>\$</td> <td>1,661</td> <td>\$</td> <td>1,737</td>   | Cash and due from banks  | \$ | 1,708    | \$ 1,382   | \$ | 1,726    | \$  | 1,661   | \$  | 1,737   |
| Trading accounts exeruits         110         114         116         116         120         200 <td>Interest-bearing deposits in other banks</td> <td></td> <td>2,682</td> <td>3,932</td> <td></td> <td>3,217</td> <td></td> <td>2,094</td> <td></td> <td>4,224</td>   | Interest-bearing deposits in other banks                                   |    | 2,682    | 3,932      |    | 3,217    |     | 2,094   |     | 4,224   |
| Scenifies held nomarity         1,00         2,04         2,00         2,0         2,0         2,0         2,0 </td <td>Federal funds sold and securities purchased under agreements to resell</td> <td></td> <td>_</td> <td>_</td> <td></td> <td>65</td> <td></td> <td>_</td> <td></td> <td>65</td>   | Federal funds sold and securities purchased under agreements to resell     |    | _        | _          |    | 65       |     | _       |     | 65      |
| Securities available for sale         23,095         22,701         22,004         22,005         23,105         20,005         22,005 </td <td>Trading account securities</td> <td></td> <td>110</td> <td>143</td> <td></td> <td>106</td> <td></td> <td>110</td> <td></td> <td>107</td>   | Trading account securities   |    | 110      | 143        |    | 106      |     | 110     |     | 107     |
| Loans held für sale         351         448         453         511         491           Loans held für saler (numendinome)***         81,66         81,66         81,60         81,60         81,60         18,10  | Securities held to maturity  |    | 1,901    | 1,946      |    | 2,001    |     | 2,067   |     | 2,129   |
| Louis, net of unemand income (°)         81,606         81,60         81,60         80,40         80,40         70,42         10,00         10,15         10,10  | Securities available for sale  |    | 23,095   | 22,710     |    | 22,034   |     | 22,045  |     | 22,375  |
| Allowance for loan loanses         (I.156)         (I.106)         (I.115)         (I.107)         (I.108)           Net loan         88.455         80.056         79.048         79.047         77.145           Other caming assers (1)         1,574         1,652         1.73         6.96         78.78           Premises and equipment, net         21.34         2,132         2,122         2,124         2,124           Interst sereivable         31.4         3.19         3.13         3.05         3.13           Goodwill         4.87         4.87         4.81         4.816         4.8   | Loans held for sale  |    | 351      | 448        |    | 453      |     | 511     |     | 491     |
| Net loans         80.55         80,55         80,55         79,04         77,145           Other earing assets <sup>11</sup> 1,57         1,65         773         67         587           Permiss and quipment, net         2,134         2,152         2,12         2,147         2,134           Interest receivable         314         319         316         305         313           Goodwil         4,878         4,878         4,811         4,816         4,816           Residential mortgage servicing rights at fair value (MSRs)         246         259         201         268         272           Other identifiable intangible asses         246         259         12,03         12,83         2,733           Other assets         5,852         1,521         1,628         2,832         2,733           Other assets         5,852         1,529         1,218         2,1825         2,128         2,124 <td< td=""><td>Loans, net of unearned income (1)</td><td></td><td>81,606</td><td>81,162</td><td></td><td>81,063</td><td></td><td>80,149</td><td></td><td>78,243</td></td<>  | Loans, net of unearned income (1)  |    | 81,606   | 81,162     |    | 81,063   |     | 80,149  |     | 78,243  |
| Other earning assets <sup>(1)</sup> 1,574         1,652         77.3         697         888           Pemiss and equipment, net         2,134         2,152         2,124         2,174           Identifies the recivable         314         318         313         318           Goodwill         4,878         4,878         4,818         4,818         4,818         4,816         4,816           Residential indrugae servicing rights at fair value (MSRs)         230         252         261         268         272           Other assers         5,852         5,912         260         28,28         273           Total assers         5,852         5,912         26,92         21,832         21,832         21,832         21,832         21,832         21,832         21,832         21,832         21,832         21,832         21,832         21,832         21,832         21,832         21,832         21,832         21,832         21,8   | Allowance for loan losses  |    | (1,151)  | (1,106)    |    | (1,115)  |     | (1,115) |     | (1,098) |
| Premises and equipment net         2,134         2,152         2,124         2,174           Interst recivable         314         316         316         313           Goodwill         4,878         4,878         4,811         4,816         4,816           Residential mortgage servicing rights at fair value (MSRs)         239         252         241         268         239           Other identifiable intangible assets         246         259         269         5,832         5,733           Other short selectification         3,852         3,260         5,832         5,733         5,733           Total assets         5,852         5,260         5,832         5,243         5,248   | Net loans  | _  | 80,455   | 80,056     |    | 79,948   |     | 79,034  |     | 77,145  |
| Interest recivable         314         319         316         305         313           Godwill         4.878         4.878         4.811         4.816         4.816           Residential mortgage servicing rights at fair value (MSRs)         239         4.26         2.26         2.27           Other identifiable intangible assets         5.82         5.82         5.92         6.03         5.83         7.73           Other assets         5.82         5.92         6.09         5.83         5.82         7.73           Total assets         5.82         5.92         6.09         5.83         5.24         7.73 </td <td>Other earning assets (1)</td> <td></td> <td>1,574</td> <td>1,652</td> <td></td> <td>773</td> <td></td> <td>697</td> <td></td> <td>587</td>   | Other earning assets (1)   |    | 1,574    | 1,652      |    | 773      |     | 697     |     | 587     |
| Goodwill         4,878         4,878         4,819         4,816         2,816           Residual mortgage servicing right at fair value (MSRs)         239         252         241         268         239           Other sidentifiable intangible assets         246         258         2592         6,903         5,832         7,732           Other assets         5,825         5,921         6,603         5,832         7,732           Total assets         5,825         1,826         1,247         1,247         2,247           Libilities and stockholders' equity         8,515         8,1862         9,147         9,33,80         33,853           Interest-bearing         5,515         9,842         9,610         9,33,80         33,853           Interest-bearing         5,515         9,842         9,170         9,707         9,747           Stock-term borrowing         3,515         9,842         9,109         9,707         9,747           Stock-term borrowings         3         5         5         5         5         9,707         9,747           Total short-term borrowings         3         7         4         9         9         9         9         9         9         9   | Premises and equipment, net  |    | 2,134    | 2,152      |    | 2,122    |     | 2,147   |     | 2,174   |
| Residential mortgage servicing rights at fair value (MSRs)         239         252         241         268         239           Other identifiable intangible assets         246         259         263         268         272           Other saces         5,852         5,921         6,693         5,832         5,733           Total assets         5,253         5,260         12,789         21,285         5,212,497           Liabilities and stockholders' equity:         Total assets         Service Ser  | Interest receivable  |    | 314      | 319        |    | 316      |     | 305     |     | 313     |
| Other identifiable intangible assets         246         259         263         268         270           Other assets         5,852         5,921         6,693         5,832         7,734           Total assets         8,255,39         1,260         1,240  | Goodwill   |    | 4,878    | 4,878      |    | 4,831    |     | 4,816   |     | 4,816   |
| Other assets         5.852         5.921         6.693         5.832         5.733           Total assets         \$ 25.539         \$ 26.050         \$ 21.089         \$ 21.082         \$ 21.042           Libitirs and stockholders' equity:         Total stockholders' equity:           Deposits         S 3.5153         \$ 34.862         \$ 34.117         \$ 33.810         \$ 3.53.53           Monimeres bearing         \$ 36.00         \$ 63   | Residential mortgage servicing rights at fair value (MSRs)                 |    | 239      | 252        |    | 241      |     | 268     |     | 239     |
| Total assets         \$ 125,539         \$ 120,000         \$ 121,000         \$ 121,000         \$ 122,000   | Other identifiable intangible assets                                       |    | 246      | 259        |    | 263      |     | 268     |     | 272     |
| Deposits   | Other assets   |    | 5,852    | 5,921      |    | 6,693    |     | 5,832   |     | 5,773   |
| Non-interest-bearing   \$35,153   \$34,862   \$34,117   \$33,810   \$33,553     Interest-bearing   \$35,153   \$34,862   \$34,117   \$33,810   \$33,553     Interest-bearing   \$63,001   \$63,568   \$63,001   \$63,265   \$63,924     Total deposits   \$98,154   \$98,430   \$97,178   \$97,077     Forther Horrowings   \$78,51   \$98,40   \$98,40   \$97,178   \$97,077     Foderal funds purchased and securities sold under agreements to repurchase   \$98,154   \$98,40   \$98,40   \$97,178   \$97,077     Foderal funds purchased and securities sold under agreements to repurchase   \$98,50   \$98,50   \$98,50   \$98,50   \$98,50   \$98,50   \$98,50   \$98,70 | Total assets   | \$ | 125,539  | \$ 126,050 | \$ | 124,789  | \$  | 121,855 | \$  | 122,447 |
| Non-interest-bearing         \$ 35,153         \$ 34,802         \$ 34,117         \$ 33,803         \$ 33,533           Interest-bearing         63,001         63,568         63,001         63,268         63,001         63,268         63,001         63,268         63,001         63,268         63,001         63,268         63,001         63,268         63,001         63,268         63,001         63,268         63,001         63,268         63,001         63,268         63,001         63,268         63,001         73,007         73  | Liabilities and stockholders' equity:                                      | _  |          |            |    |          |     |         |     |         |
| Interest-bearing         63,001         63,568         63,061         63,265         63,924           Total deposits         98,154         98,30         97,178         97,075         97,477           Borrowed funds:           Short-term borrowings:           Federal funds purchased and securities sold under agreements to repurchase         —         —         —         96         2,085           Other short-term borrowings         —         —         —         —         1,750         —           Total short-term borrowings         —         —         —         —         1,846         2,085           Long-term borrowings         —         —         —         —         1,846         2,085           Long-term borrowings         —         —         —         —         1,846         2,085           Long-term borrowings         —         —         —         —         —         1,846         2,085           Long-term borrowings         —         —         —         —         —         —         —         9,243         3,002         3,208           Total short-term borrowings         —         —         —         —         — <td< td=""><td>Deposits:</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>   | Deposits:  |    |          |            |    |          |     |         |     |         |
| Total deposits         98,154         98,430         97,178         97,075         97,477           Borrowed funds:         Short-term borrowings:           Federal funds purchased and securities sold under agreements to repurchase         —         —         —         96         2,085           Other short-term borrowings         —         —         —         —         1,750         —           Total short-term borrowings         —         —         10         —         1,846         2,085           Long-term borrowings         —         10         —         1,846         2,085           Other lines borrowed funds         7,851         8,399         7,364         5,448         5,293           Other lines borrowed funds         2,323         2,417         3,295         2,433         2,626           Total liabilities         8         8         8         8         8         8  | Non-interest-bearing   | \$ | 35,153   | \$ 34,862  | \$ | 34,117   | \$  | 33,810  | \$  | 33,553  |
| Borrowed funds:         Short-term borrowings:           Federal funds purchased and securities sold under agreements to repurchase         —         —         —         96         2,085           Other short-term borrowings         —         10         —         1,750         —           Total short-term borrowings         —         10         —         1,846         2,085           Long-term borrowings         7,851         8,349         7,364         3,602         3,208           Total borrowed funds         7,851         8,359         7,364         5,448         5,293           Other liabilities         18,323         2,417         3,295         2,433         2,626           Total liabilities         18,328         109,206         107,837         104,956         105,396           Stockholders' equity:         Preferred stock, non-cumulative perpetual         820         820         836         852         868           Common stock         13         13         13         14         14           Additional paid-in capital         17,716         17,883         18,019         18,355         18,604           Retained earnings (deficit)         62         (115)         (400)         (658) </td <td>Interest-bearing</td> <td></td> <td>63,001</td> <td>63,568</td> <td></td> <td>63,061</td> <td></td> <td>63,265</td> <td></td> <td>63,924</td>   | Interest-bearing   |    | 63,001   | 63,568     |    | 63,061   |     | 63,265  |     | 63,924  |
| Short-term borrowings:         Federal funds purchased and securities sold under agreements to repurchase         —         —         —         96         2,085           Other short-term borrowings         —         10         —         1,750         —           Total short-term borrowings         —         10         —         1,846         2,085           Long-term borrowings         —         1,849         7,364         3,602         3,208           Total borrowed funds         7,851         8,359         7,364         5,448         5,293           Other liabilities         108,328         109,06         107,837         104,956         105,396           Stockholders' equity         Preferred stock, non-cumulative perpetual         820         820         836         852         868           Common stock         13         13  | Total deposits   |    | 98,154   | 98,430     |    | 97,178   |     | 97,075  | _   | 97,477  |
| Federal funds purchased and securities sold under agreements to repurchase         —         —         —         96         2,885           Other short-term borrowings         —         10         —         1,846         2,085           Total short-term borrowings         —         10         —         1,846         2,085           Long-term borrowings         7,851         8,349         7,364         3,602         3,208           Total borrowed funds         7,851         8,359         7,364         5,448         5,293           Other liabilities         2,323         2,417         3,295         2,433         2,626           Total liabilities         108,328         109,206         107,837         104,956         105,396           Stockholders' equity:         Preferred stock, non-cumulative perpetual         820         820         836         852         868           Common stock         13         13         13         14         14           Additional paid-in capital         17,716         17,883         18,019         18,355         18,604           Retained earnings (deficit)         62         (115)         (400)         (658)         (943)           Total stockholders' equity         (1377) <td>Borrowed funds:</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>  | Borrowed funds:  |    |          |            |    |          |     |         |     |         |
| Other short-term borrowings         —         10         —         1,750         —           Total short-term borrowings         —         10         —         1,846         2,085           Long-term borrowings         7,851         8,349         7,364         3,602         3,208           Total borrowed funds         7,851         8,359         7,364         5,448         5,293           Other liabilities         2,323         2,417         3,295         2,433         2,626           Total liabilities         108,328         109,206         107,837         104,956         105,396           Stockholders' equity:         Preferred stock, non-cumulative perpetual         820         820         836         852         868           Common stock         13         13         13         14         14           Additional paid-in capital         17,716         17,883         18,019         18,355         18,604           Retained earnings (deficit)         62         (115)         (400)         (658)         (943)           Teasury stock, at cost         (1,377)         (1,377)         (1,377)         (1,377)         (1,377)         (1,377)         (1,377)         (1,377)         (1,377)  | Short-term borrowings:   |    |          |            |    |          |     |         |     |         |
| Total short-term borrowings         —         10         —         1,846         2,085           Long-term borrowings         7,851         8,349         7,364         3,602         3,208           Total borrowed funds         7,851         8,359         7,364         5,448         5,293           Other liabilities         2,323         2,417         3,295         2,433         2,626           Total liabilities         108,328         109,206         107,837         104,956         105,396           Stockholders' equity:         Preferred stock, non-cumulative perpetual         820         820         836         852         868           Common stock         13         13         13         14         14           Additional paid-in capital         17,716         17,883         18,019         18,355         18,604           Retained earnings (deficit)         62         (115)         (400)         (658)         (943)           Treasury stock, at cost         (1,377)         (1,377)         (1,377)         (1,377)         (1,377)         (1,377)         (1,377)         (1,377)         (1,377)         (1,377)         (1,377)         (1,377)         (1,377)         (1,377)         (1,377)         (1,37  | Federal funds purchased and securities sold under agreements to repurchase |    | _        | _          |    | _        |     | 96      |     | 2,085   |
| Long-term borrowings         7,851         8,349         7,364         3,602         3,208           Total borrowed funds         7,851         8,359         7,364         5,448         5,293           Other liabilities         2,323         2,417         3,295         2,433         2,626           Total liabilities         108,328         109,206         107,837         104,956         105,396           Stockholders' equity:         Preferred stock, non-cumulative perpetual         820         820         836         852         868           Common stock         13         13         13         14         14           Additional paid-in capital         17,716         17,883         18,019         18,355         18,604           Retained earnings (deficit)         62         (115)         (400)         (658)         (943)           Treasury stock, at cost         (1,377)         (1,377)         (1,377)         (1,377)         (1,377)         (1,377)         (1,377)         (1,377)         (1,377)         (1,577)         (1,577)         (1,577)         (1,577)         (1,577)         (1,577)         (1,577)         (1,577)         (1,577)         (1,577)         (1,577)         (1,577)         (1,577)         (1,577) <td>Other short-term borrowings</td> <td></td> <td>_</td> <td>10</td> <td></td> <td>_</td> <td></td> <td>1,750</td> <td></td> <td></td>   | Other short-term borrowings  |    | _        | 10         |    | _        |     | 1,750   |     |         |
| Total borrowed funds         7,851         8,359         7,364         5,448         5,293           Other liabilities         2,323         2,417         3,295         2,433         2,626           Total liabilities         108,328         109,206         107,837         104,956         105,396           Stockholders' equity:         Preferred stock, non-cumulative perpetual         820         820         836         852         868           Common stock         13         13         13         14         14           Additional paid-in capital         17,716         17,883         18,019         18,355         18,604           Retained earnings (deficit)         62         (115)         (400)         (658)         (943)           Treasury stock, at cost         (1,377)  | Total short-term borrowings  |    | _        | 10         |    | _        |     | 1,846   |     | 2,085   |
| Other liabilities         2,323         2,417         3,295         2,433         2,626           Total liabilities         108,328         109,206         107,837         104,956         105,396           Stockholders' equity:           Preferred stock, non-cumulative perpetual         820         820         836         852         868           Common stock         13         13         13         14         14           Additional paid-in capital         17,716         17,883         18,019         18,355         18,604           Retained earnings (deficit)         62         (115)         (400)         (658)         (943)           Treasury stock, at cost         (1,377) <t< td=""><td>Long-term borrowings</td><td></td><td>7,851</td><td>8,349</td><td></td><td>7,364</td><td></td><td>3,602</td><td></td><td>3,208</td></t<>  | Long-term borrowings   |    | 7,851    | 8,349      |    | 7,364    |     | 3,602   |     | 3,208   |
| Total liabilities         108,328         109,206         107,837         104,956         105,396           Stockholders' equity:         Preferred stock, non-cumulative perpetual         820         820         836         852         868           Common stock         13         13         13         14         14           Additional paid-in capital         17,716         17,883         18,019         18,355         18,604           Retained earnings (deficit)         62         (115)         (400)         (658)         (943)           Treasury stock, at cost         (1,377) <td< td=""><td>Total borrowed funds</td><td>_</td><td>7,851</td><td>8,359</td><td></td><td>7,364</td><td></td><td>5,448</td><td></td><td>5,293</td></td<>   | Total borrowed funds   | _  | 7,851    | 8,359      |    | 7,364    |     | 5,448   |     | 5,293   |
| Stockholders' equity:         820         820         836         852         868           Common stock         13         13         13         14         14           Additional paid-in capital         17,716         17,883         18,019         18,355         18,604           Retained earnings (deficit)         62         (115)         (400)         (658)         (943)           Treasury stock, at cost         (1,377) <td>Other liabilities</td> <td></td> <td>2,323</td> <td>2,417</td> <td></td> <td>3,295</td> <td></td> <td>2,433</td> <td></td> <td>2,626</td>   | Other liabilities  |    | 2,323    | 2,417      |    | 3,295    |     | 2,433   |     | 2,626   |
| Preferred stock, non-cumulative perpetual         820         820         836         852         868           Common stock         13         13         13         14         14           Additional paid-in capital         17,716         17,883         18,019         18,355         18,604           Retained earnings (deficit)         62         (115)         (400)         (658)         (943)           Treasury stock, at cost         (1,377)   | Total liabilities  | _  | 108,328  | 109,206    |    | 107,837  |     | 104,956 |     | 105,396 |
| Common stock         13         13         13         14         14           Additional paid-in capital         17,716         17,883         18,019         18,355         18,604           Retained earnings (deficit)         62         (115)         (400)         (658)         (943)           Treasury stock, at cost         (1,377) <td< td=""><td>Stockholders' equity:</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>  | Stockholders' equity:  |    |          |            |    |          |     |         |     |         |
| Additional paid-in capital       17,716       17,883       18,019       18,355       18,604         Retained earnings (deficit)       62       (115)       (400)       (658)       (943)         Treasury stock, at cost       (1,377)<  | Preferred stock, non-cumulative perpetual                                  |    | 820      | 820        |    | 836      |     | 852     |     | 868     |
| Retained earnings (deficit)       62       (115)       (400)       (658)       (943)         Treasury stock, at cost       (1,377)   | Common stock   |    | 13       | 13         |    | 13       |     | 14      |     | 14      |
| Treasury stock, at cost         (1,377)  | Additional paid-in capital   |    | 17,716   | 17,883     |    | 18,019   |     | 18,355  |     | 18,604  |
| Accumulated other comprehensive income (loss), net         (23)         (380)         (139)         (287)         (115)           Total stockholders' equity         17,211         16,844         16,952         16,899         17,051  | Retained earnings (deficit)  |    | 62       | (115)      |    | (400)    |     | (658)   |     | (943)   |
| Total stockholders' equity 17,211 16,844 16,952 16,899 17,051  | Treasury stock, at cost  |    | (1,377)  | (1,377)    | 1  | (1,377)  |     | (1,377) |     | (1,377) |
|  | Accumulated other comprehensive income (loss), net                         |    | (23)     | (380)      |    | (139)    |     | (287)   |     | (115)   |
| Total liabilities and stockholders' equity \$ 125,539 \$ 126,050 \$ 124,789 \$ 121,855 \$ 122,447  | Total stockholders' equity   |    | 17,211   | 16,844     |    | 16,952   |     | 16,899  |     | 17,051  |
|  | Total liabilities and stockholders' equity                                 | \$ | 125,539  | \$ 126,050 | \$ | 124,789  | \$  | 121,855 | \$  | 122,447 |

<sup>(1)</sup> During the fourth quarter of 2015, certain capital leases, for which Regions is the lessor, were determined to be operating leases resulting in their reclassification out of loans into other earning assets. These lease balances were \$834 million at December 31, 2015 and \$803 million at March 31, 2016.

### **Loans and Leases**

|   |   |   |  |  | As of  |   |   |  |   |
|---|---|---|--|--|--|---|---|--|---|
|   |   |   | 0.00.00.00.00  | £ /2.0 /2.0 4 #  | 2/21/2017  |   | 31/2016   | 3/31/  |   |
| (\$ amounts in millions)  | 3/31/2016<br>\$ 36,200  | 12/31/2015<br>\$ 35.821   | 9/30/2015  | 6/30/2015  | 3/31/2015  |   | 2/31/2015   | vs. 3/3  |   |
| Commercial and industrial   |   | ,,.   | \$ 35,906  | \$ 35,347  | \$ 33,681  | \$ 379  |   | , ,- ,-  | 7.5 %   |
| Commercial real estate mortgage—owner-occupied  | 7,385   | 7,538   | 7,741  | 7,797  | 8,043  | (153  |   | (658)  | (8.2)%  |
| Commercial real estate construction—owner-occupied  |   | 423   | 406  | 448  | 437  | (77   |   | (91)   | (20.8)%   |
| Total commercial  | 43,931  | 43,782  | 44,053   | 43,592   | 42,161   | 149   |   | 1,770  | 4.2 %   |
| Commercial investor real estate mortgage  | 4,516   | 4,255   | 4,386  | 4,509  | 4,499  | 261   |   | 17   | 0.4 %   |
| Commercial investor real estate construction  | 2,554   | 2,692   | 2,525  | 2,419  | 2,422  | (138  | _ ` _ `   | 132  | 5.5 %   |
| Total investor real estate  | 7,070   | 6,947   | 6,911  | 6,928  | 6,921  | 123   |   | 149  | 2.2 %   |
| Total business  | 51,001  | 50,729  | 50,964   | 50,520   | 49,082   | 272   |   | 1,919  | 3.9 %   |
| Residential first mortgage  | 12,895  | 12,811  | 12,730   | 12,589   | 12,418   | 84  |   | 477  | 3.8 %   |
| Home equity—first lien  | 6,723   | 6,696   | 6,577  | 6,424  | 6,261  | 27  |   | 462  | 7.4 %   |
| Home equity—second lien   | 4,191   | 4,282   | 4,370  | 4,475  | 4,593  | (91   |   | (402)  | (8.8)%  |
| Indirect—vehicles   | 4,072   | 3,984   | 3,895  | 3,782  | 3,701  | 88  |   | 371  | 10.0 %  |
| Indirect—other consumer   | 652   | 545   | 490  | 383  | 272  | 107   |   | 380  | 139.7 %   |
| Consumer credit card  | 1,045   | 1,075   | 1,016  | 992  | 966  | (30   |   | 79   | 8.2 %   |
| Other consumer  | 1,027   | 1,040   | 1,021  | 984  | 950  | (13   | ) (1.3)%  | 77   | 8.1 %   |
| Total consumer  | 30,605  | 30,433  | 30,099   | 29,629   | 29,161   | 172   | 0.6 %   | 1,444  | 5.0 %   |
| Total Loans   | \$ 81,606   | \$ 81,162   | \$ 81,063  | \$ 80,149  | \$ 78,243  | \$ 444  | 0.5 %   | \$ 3,363   | 4.3 %   |
| Operating leases previously reported as capital leases  | 803   | 834   |  |  |  | NI  | M NM  | 803  | NM  |
| Adjusted Total Loans and Leases (non-GAAP) (1)  | \$ 82,409   | \$ 81,996   | \$ 81,063  | \$ 80,149  | \$ 78,243  | NI  | M NM  | \$ 4,166   | 5.3 %   |
|   |   |   |  | Av   | erage Balanc   | es  |   |  |   |
| (\$ amounts in millions)  | 1Q16  | 4Q15  | 3Q15   | 2015   | 1Q15   | 101   | 5 vs. 4Q15  | 1016   | 1015  |
| Commercial and industrial   |   |   | 24.5   | 2Q13   | 1Q15   | 1Q1   | 7 VS. 4Q13  | 1Q16 V   | s. 1Q15   |
|   | \$ 36,103   | \$ 35,511   | \$ 35,647  | \$ 34,480  | \$ 33,418  | \$ 592  | <u>`</u>  |  | s. 1Q15<br>8.0 %  |
| Commercial real estate mortgage—owner-occupied  | \$ 36,103<br>7,512  | \$ 35,511<br>7,675  |  |  |  |   | 1.7 %   |  |   |
|   | 7,512   | · ·   | \$ 35,647  | \$ 34,480  | \$ 33,418  | \$ 592  | 1.7 %<br>) (2.1)%   | \$ 2,685   | 8.0 %   |
| Commercial real estate mortgage—owner-occupied  | 7,512   | 7,675   | \$ 35,647<br>7,768   | \$ 34,480<br>7,921   | \$ 33,418<br>8,143   | \$ 592<br>(163  | 1.7 %<br>(2.1)%<br>(13.5)%  | \$ 2,685<br>(631)  | 8.0 %<br>(7.7)%   |
| Commercial real estate mortgage—owner-occupied Commercial real estate construction—owner-occupied   | 7,512<br>359  | 7,675<br>415  | \$ 35,647<br>7,768<br>443  | \$ 34,480<br>7,921<br>430  | \$ 33,418<br>8,143<br>422  | \$ 592<br>(163<br>(56   | 1.7 % ) (2.1)% ) (13.5)% 0.9 %  | \$ 2,685<br>(631)<br>(63)  | 8.0 %<br>(7.7)%<br>(14.9)%  |
| Commercial real estate mortgage—owner-occupied Commercial real estate construction—owner-occupied Total commercial  | 7,512<br>359<br>43,974  | 7,675<br>415<br>43,601  | \$ 35,647<br>7,768<br>443<br>43,858  | \$ 34,480<br>7,921<br>430<br>42,831  | \$ 33,418<br>8,143<br>422<br>41,983  | \$ 592<br>(163<br>(56<br>373  | 1.7 %<br>) (2.1)%<br>) (13.5)%<br>0.9 %<br>2.3 %  | \$ 2,685<br>(631)<br>(63)<br>1,991   | 8.0 %<br>(7.7)%<br>(14.9)%<br>4.7 %   |
| Commercial real estate mortgage—owner-occupied Commercial real estate construction—owner-occupied Total commercial Commercial investor real estate mortgage   | 7,512<br>359<br>43,974<br>4,430   | 7,675<br>415<br>43,601<br>4,332   | \$ 35,647<br>7,768<br>443<br>43,858<br>4,441   | \$ 34,480<br>7,921<br>430<br>42,831<br>4,549   | \$ 33,418<br>8,143<br>422<br>41,983<br>4,629   | \$ 592<br>(163<br>(56<br>373  | 1.7 % ) (2.1)% ) (13.5)% 0.9 % 2.3 % 0.6 %  | \$ 2,685<br>(631)<br>(63)<br>1,991<br>(199)  | 8.0 %<br>(7.7)%<br>(14.9)%<br>4.7 %<br>(4.3)%   |
| Commercial real estate mortgage—owner-occupied Commercial real estate construction—owner-occupied Total commercial Commercial investor real estate mortgage Commercial investor real estate construction  | 7,512<br>359<br>43,974<br>4,430<br>2,591  | 7,675<br>415<br>43,601<br>4,332<br>2,576  | \$ 35,647<br>7,768<br>443<br>43,858<br>4,441<br>2,455  | \$ 34,480<br>7,921<br>430<br>42,831<br>4,549<br>2,416  | \$ 33,418<br>8,143<br>422<br>41,983<br>4,629<br>2,236  | \$ 592<br>(163<br>(56<br>373<br>98  | 1.7 % ) (2.1)% ) (13.5)% 0.9 % 2.3 % 0.6 % 1.6 %  | \$ 2,685<br>(631)<br>(63)<br>1,991<br>(199)<br>355   | 8.0 %<br>(7.7)%<br>(14.9)%<br>4.7 %<br>(4.3)%<br>15.9 %   |
| Commercial real estate mortgage—owner-occupied Commercial real estate construction—owner-occupied Total commercial Commercial investor real estate mortgage Commercial investor real estate construction Total investor real estate   | 7,512<br>359<br>43,974<br>4,430<br>2,591<br>7,021   | 7,675<br>415<br>43,601<br>4,332<br>2,576<br>6,908   | \$ 35,647<br>7,768<br>443<br>43,858<br>4,441<br>2,455<br>6,896   | \$ 34,480<br>7,921<br>430<br>42,831<br>4,549<br>2,416<br>6,965   | \$ 33,418<br>8,143<br>422<br>41,983<br>4,629<br>2,236<br>6,865   | \$ 592<br>(163<br>(56<br>373<br>98<br>15  | 1.7 % ) (2.1)% ) (3.5)% 0.9 % 2.3 % 0.6 % 1.6 % 1.0 %   | \$ 2,685<br>(631)<br>(63)<br>1,991<br>(199)<br>355<br>156  | 8.0 %<br>(7.7)%<br>(14.9)%<br>4.7 %<br>(4.3)%<br>15.9 %<br>2.3 %                                  |
| Commercial real estate mortgage—owner-occupied Commercial real estate construction—owner-occupied Total commercial Commercial investor real estate mortgage Commercial investor real estate construction Total investor real estate Total business  | 7,512<br>359<br>43,974<br>4,430<br>2,591<br>7,021<br>50,995   | 7,675<br>415<br>43,601<br>4,332<br>2,576<br>6,908<br>50,509                               | \$ 35,647<br>7,768<br>443<br>43,858<br>4,441<br>2,455<br>6,896<br>50,754   | \$ 34,480<br>7,921<br>430<br>42,831<br>4,549<br>2,416<br>6,965<br>49,796   | \$ 33,418<br>8,143<br>422<br>41,983<br>4,629<br>2,236<br>6,865<br>48,848   | \$ 592<br>(163<br>(56<br>373<br>98<br>15<br>113<br>486                                      | 1.7 % ) (2.1)% ) (3.5)% 0.9 % 2.3 % 0.6 % 1.6 % 1.0 % 0.6 %   | \$ 2,685<br>(631)<br>(63)<br>1,991<br>(199)<br>355<br>156<br>2,147   | 8.0 %<br>(7.7)%<br>(14.9)%<br>4.7 %<br>(4.3)%<br>15.9 %<br>2.3 %<br>4.4 %                         |
| Commercial real estate mortgage—owner-occupied Commercial real estate construction—owner-occupied Total commercial Commercial investor real estate mortgage Commercial investor real estate construction Total investor real estate Total business Residential first mortgage   | 7,512<br>359<br>43,974<br>4,430<br>2,591<br>7,021<br>50,995<br>12,828   | 7,675 415 43,601 4,332 2,576 6,908 50,509 12,753  | \$ 35,647<br>7,768<br>443<br>43,858<br>4,441<br>2,455<br>6,896<br>50,754<br>12,649   | \$ 34,480<br>7,921<br>430<br>42,831<br>4,549<br>2,416<br>6,965<br>49,796<br>12,471   | \$ 33,418<br>8,143<br>422<br>41,983<br>4,629<br>2,236<br>6,865<br>48,848<br>12,330   | \$ 592<br>(163<br>(56<br>373<br>98<br>15<br>113<br>486                                      | 1.7 % ) (2.1)% ) (2.1)% (13.5)% 0.9 % 2.3 % 0.6 % 1.6 % 1.0 % 0.6 % 1.2 %   | \$ 2,685<br>(631)<br>(63)<br>1,991<br>(199)<br>355<br>156<br>2,147<br>498  | 8.0 % (7.7)% (14.9)% 4.7 % (4.3)% 15.9 % 2.3 % 4.4 % 4.0 %  |
| Commercial real estate mortgage—owner-occupied Commercial real estate construction—owner-occupied Total commercial Commercial investor real estate mortgage Commercial investor real estate construction Total investor real estate Total business Residential first mortgage Home equity—first lien  | 7,512<br>359<br>43,974<br>4,430<br>2,591<br>7,021<br>50,995<br>12,828<br>6,725  | 7,675 415 43,601 4,332 2,576 6,908 50,509 12,753 6,643                                    | \$ 35,647<br>7,768<br>443<br>43,858<br>4,441<br>2,455<br>6,896<br>50,754<br>12,649<br>6,510  | \$ 34,480<br>7,921<br>430<br>42,831<br>4,549<br>2,416<br>6,965<br>49,796<br>12,471<br>6,355  | \$ 33,418<br>8,143<br>422<br>41,983<br>4,629<br>2,236<br>6,865<br>48,848<br>12,330<br>6,234  | \$ 592<br>(163<br>(56<br>373<br>98<br>15<br>113<br>486<br>75                                | 1.7 % (2.1)% (2.1)% (13.5)% 0.9 % 2.3 % 0.6 % 1.6 % 1.0 % 0.6 % 1.2 % (1.7)%  | \$ 2,685<br>(631)<br>(63)<br>1,991<br>(199)<br>355<br>156<br>2,147<br>498<br>491   | 8.0 % (7.7)% (14.9)% 4.7 % (4.3)% 15.9 % 2.3 % 4.4 % 4.0 % 7.9 %                                  |
| Commercial real estate mortgage—owner-occupied Commercial real estate construction—owner-occupied Total commercial Commercial investor real estate mortgage Commercial investor real estate construction Total investor real estate Total business Residential first mortgage Home equity—first lien Home equity—second lien  | 7,512<br>359<br>43,974<br>4,430<br>2,591<br>7,021<br>50,995<br>12,828<br>6,725<br>4,231                                   | 7,675 415 43,601 4,332 2,576 6,908 50,509 12,753 6,643 4,305                              | \$ 35,647<br>7,768<br>443<br>43,858<br>4,441<br>2,455<br>6,896<br>50,754<br>12,649<br>6,510<br>4,392   | \$ 34,480<br>7,921<br>430<br>42,831<br>4,549<br>2,416<br>6,965<br>49,796<br>12,471<br>6,355<br>4,512   | \$ 33,418<br>8,143<br>422<br>41,983<br>4,629<br>2,236<br>6,865<br>48,848<br>12,330<br>6,234<br>4,651   | \$ 592<br>(163<br>(56<br>373<br>98<br>15<br>113<br>486<br>75<br>82<br>(74                   | 1.7 % (2.1)% (2.1)% (13.5)% 0.9 % 2.3 % 0.6 % 1.6 % 0.6 % 1.2 %   | \$ 2,685<br>(631)<br>(63)<br>1,991<br>(199)<br>355<br>156<br>2,147<br>498<br>491<br>(420)                                    | 8.0 % (7.7)% (14.9)% 4.7 % (4.3)% 15.9 % 2.3 % 4.4 % 4.0 % 7.9 % (9.0)%                           |
| Commercial real estate mortgage—owner-occupied Commercial real estate construction—owner-occupied Total commercial Commercial investor real estate mortgage Commercial investor real estate construction Total investor real estate Total business Residential first mortgage Home equity—first lien Home equity—second lien Indirect—vehicles  | 7,512<br>359<br>43,974<br>4,430<br>2,591<br>7,021<br>50,995<br>12,828<br>6,725<br>4,231<br>4,056                          | 7,675 415 43,601 4,332 2,576 6,908 50,509 12,753 6,643 4,305 3,969                        | \$ 35,647<br>7,768<br>443<br>43,858<br>4,441<br>2,455<br>6,896<br>50,754<br>12,649<br>6,510<br>4,392<br>3,863                                    | \$ 34,480<br>7,921<br>430<br>42,831<br>4,549<br>2,416<br>6,965<br>49,796<br>12,471<br>6,355<br>4,512<br>3,768                                | \$ 33,418<br>8,143<br>422<br>41,983<br>4,629<br>2,236<br>6,865<br>48,848<br>12,330<br>6,234<br>4,651<br>3,708                                | \$ 592<br>(163<br>(56<br>373<br>98<br>15<br>113<br>486<br>75<br>82<br>(74                   | 1.7 % ) (2.1)% ) (2.1)% 0.9 % 2.3 % 0.6 % 1.6 % 1.0 % 0.6 % 1.2 % ) (1.7)% 2.2 % 14.5 %                               | \$ 2,685<br>(631)<br>(63)<br>1,991<br>(199)<br>355<br>156<br>2,147<br>498<br>491<br>(420)<br>348                             | 8.0 % (7.7)% (14.9)% 4.7 % (4.3)% 15.9 % 2.3 % 4.4 % 4.0 % 7.9 % (9.0)% 9.4 %                     |
| Commercial real estate mortgage—owner-occupied Commercial real estate construction—owner-occupied Total commercial Commercial investor real estate mortgage Commercial investor real estate construction Total investor real estate Total business Residential first mortgage Home equity—first lien Home equity—second lien Indirect—vehicles Indirect—other consumer  | 7,512<br>359<br>43,974<br>4,430<br>2,591<br>7,021<br>50,995<br>12,828<br>6,725<br>4,231<br>4,056<br>599                   | 7,675 415 43,601 4,332 2,576 6,908 50,509 12,753 6,643 4,305 3,969 523                    | \$ 35,647<br>7,768<br>443<br>43,858<br>4,441<br>2,455<br>6,896<br>50,754<br>12,649<br>6,510<br>4,392<br>3,863<br>439                             | \$ 34,480<br>7,921<br>430<br>42,831<br>4,549<br>2,416<br>6,965<br>49,796<br>12,471<br>6,355<br>4,512<br>3,768<br>328                         | \$ 33,418<br>8,143<br>422<br>41,983<br>4,629<br>2,236<br>6,865<br>48,848<br>12,330<br>6,234<br>4,651<br>3,708<br>237                         | \$ 592<br>(163<br>(56<br>373<br>98<br>15<br>113<br>486<br>75<br>82<br>(74                   | 1.7 % ) (2.1)% ) (2.1)% 0.9 % 2.3 % 0.6 % 1.6 % 1.0 % 0.6 % 1.2 % ) (1.7)% 2.2 % 14.5 % 1.8 %                         | \$ 2,685<br>(631)<br>(63)<br>1,991<br>(199)<br>355<br>156<br>2,147<br>498<br>491<br>(420)<br>348<br>362                      | 8.0 % (7.7)% (14.9)% 4.7 % (4.3)% 15.9 % 2.3 % 4.4 % 4.0 % 7.9 % (9.0)% 9.4 %                     |
| Commercial real estate mortgage—owner-occupied Commercial real estate construction—owner-occupied Total commercial Commercial investor real estate mortgage Commercial investor real estate construction Total investor real estate Total business Residential first mortgage Home equity—first lien Home equity—second lien Indirect—vehicles Indirect—other consumer Consumer credit card                               | 7,512 359 43,974 4,430 2,591 7,021 50,995 12,828 6,725 4,231 4,056 599 1,050  | 7,675 415 43,601 4,332 2,576 6,908 50,509 12,753 6,643 4,305 3,969 523 1,031              | \$ 35,647<br>7,768<br>443<br>43,858<br>4,441<br>2,455<br>6,896<br>50,754<br>12,649<br>6,510<br>4,392<br>3,863<br>439<br>1,004                    | \$ 34,480<br>7,921<br>430<br>42,831<br>4,549<br>2,416<br>6,965<br>49,796<br>12,471<br>6,355<br>4,512<br>3,768<br>328<br>975                  | \$ 33,418<br>8,143<br>422<br>41,983<br>4,629<br>2,236<br>6,865<br>48,848<br>12,330<br>6,234<br>4,651<br>3,708<br>237<br>977                  | \$ 592<br>(163<br>(56<br>373<br>98<br>15<br>113<br>486<br>75<br>82<br>(74<br>87             | 1.7 % ) (2.1)% ) (2.1)% 0.9 % 2.3 % 0.6 % 1.6 % 1.0 % 0.6 % 1.2 % ) (1.7)% 2.2 % 14.5 % 1.8 % ) (0.1)%                | \$ 2,685<br>(631)<br>(63)<br>1,991<br>(199)<br>355<br>156<br>2,147<br>498<br>491<br>(420)<br>348<br>362<br>73                | 8.0 % (7.7)% (14.9)% 4.7 % (4.3)% 15.9 % 2.3 % 4.4 % 4.0 % 7.9 % (9.0)% 9.4 % 152.7 % 7.5 %       |
| Commercial real estate mortgage—owner-occupied Commercial real estate construction—owner-occupied Total commercial Commercial investor real estate mortgage Commercial investor real estate construction Total investor real estate Total business Residential first mortgage Home equity—first lien Home equity—second lien Indirect—vehicles Indirect—other consumer Consumer credit card Other consumer                | 7,512<br>359<br>43,974<br>4,430<br>2,591<br>7,021<br>50,995<br>12,828<br>6,725<br>4,231<br>4,056<br>599<br>1,050<br>1,026 | 7,675 415 43,601 4,332 2,576 6,908 50,509 12,753 6,643 4,305 3,969 523 1,031 1,027        | \$ 35,647<br>7,768<br>443<br>43,858<br>4,441<br>2,455<br>6,896<br>50,754<br>12,649<br>6,510<br>4,392<br>3,863<br>439<br>1,004<br>1,004           | \$ 34,480<br>7,921<br>430<br>42,831<br>4,549<br>2,416<br>6,965<br>49,796<br>12,471<br>6,355<br>4,512<br>3,768<br>328<br>975<br>970           | \$ 33,418<br>8,143<br>422<br>41,983<br>4,629<br>2,236<br>6,865<br>48,848<br>12,330<br>6,234<br>4,651<br>3,708<br>237<br>977<br>957           | \$ 592<br>(163<br>(56<br>373<br>98<br>15<br>113<br>486<br>75<br>82<br>(74<br>87<br>76       | 1.7 % ) (2.1)% ) (2.1)% ) (3.5)% 0.9 % 2.3 % 0.6 % 1.6 % 1.0 % 0.6 % 1.2 % ) (1.7)% 2.2 % 14.5 % 1.8 % ) (0.1)%       | \$ 2,685<br>(631)<br>(63)<br>1,991<br>(199)<br>355<br>156<br>2,147<br>498<br>491<br>(420)<br>348<br>362<br>73<br>69<br>1,421 | 8.0 % (7.7)% (14.9)% 4.7 % (4.3)% 15.9 % 2.3 % 4.4 % 4.0 % 7.9 % (9.0)% 9.4 % 152.7 % 7.5 % 7.2 % |
| Commercial real estate mortgage—owner-occupied Commercial real estate construction—owner-occupied Total commercial Commercial investor real estate mortgage Commercial investor real estate construction Total investor real estate Total business Residential first mortgage Home equity—first lien Home equity—second lien Indirect—vehicles Indirect—other consumer Consumer credit card Other consumer Total consumer | 7,512 359 43,974 4,430 2,591 7,021 50,995 12,828 6,725 4,231 4,056 599 1,050 1,026 30,515                                 | 7,675 415 43,601 4,332 2,576 6,908 50,509 12,753 6,643 4,305 3,969 523 1,031 1,027 30,251 | \$ 35,647<br>7,768<br>443<br>43,858<br>4,441<br>2,455<br>6,896<br>50,754<br>12,649<br>6,510<br>4,392<br>3,863<br>439<br>1,004<br>1,004<br>29,861 | \$ 34,480<br>7,921<br>430<br>42,831<br>4,549<br>2,416<br>6,965<br>49,796<br>12,471<br>6,355<br>4,512<br>3,768<br>328<br>975<br>970<br>29,379 | \$ 33,418<br>8,143<br>422<br>41,983<br>4,629<br>2,236<br>6,865<br>48,848<br>12,330<br>6,234<br>4,651<br>3,708<br>237<br>977<br>957<br>29,094 | \$ 592<br>(163<br>(56<br>373<br>98<br>15<br>113<br>486<br>75<br>82<br>(74<br>87<br>76<br>19 | 1.7 % ) (2.1)% ) (2.1)% ) (3.5)% 0.9 % 2.3 % 0.6 % 1.6 % 1.0 % 0.6 % 1.2 % ) (1.7)% 2.2 % 14.5 % 1.8 % ) (0.1)% 0.9 % | \$ 2,685<br>(631)<br>(63)<br>1,991<br>(199)<br>355<br>156<br>2,147<br>498<br>491<br>(420)<br>348<br>362<br>73<br>69<br>1,421 | 8.0 % (7.7)% (14.9)% 4.7 % (4.3)% 15.9 % 2.3 % 4.4 % 4.0 % 7.9 % (9.0)% 9.4 % 152.7 % 7.2 % 4.9 % |

NM - Not Meaningful

<sup>(1)</sup> Regions believes including the impact of the operating leases, reported as capital leases prior to the fourth quarter of 2015, provides a meaningful calculation of loan and lease growth rates and presents them on the same basis as that applied by management. All of these leases were previously included in the commercial and industrial loan category. Beginning in 2016, the linked quarter growth rates do not require an adjustment for operating leases because these leases are excluded from total loans in both periods.

# Loans and Leases (Continued)

|   |           |            | As of     |           |           |
|---|-----------|------------|-----------|-----------|-----------|
| End of Period Loan Portfolio Balances by Percentage | 3/31/2016 | 12/31/2015 | 9/30/2015 | 6/30/2015 | 3/31/2015 |
| Commercial and industrial                           | 44.4%     | 44.1%      | 44.3 %    | 44.1%     | 43.0 %    |
| Commercial real estate mortgage—owner-occupied      | 9.0%      | 9.3%       | 9.5 %     | 9.7%      | 10.3 %    |
| Commercial real estate construction—owner-occupied  | 0.4%      | 0.5%       | 0.5 %     | 0.6%      | 0.6 %     |
| Total commercial                                    | 53.8%     | 53.9%      | 54.3 %    | 54.4%     | 53.9 %    |
| Commercial investor real estate mortgage            | 5.6%      | 5.3%       | 5.4 %     | 5.6%      | 5.7 %     |
| Commercial investor real estate construction        | 3.1%      | 3.3%       | 3.1 %     | 3.0%      | 3.1 %     |
| Total investor real estate                          | 8.7%      | 8.6%       | 8.5 %     | 8.6%      | 8.8 %     |
| Total business                                      | 62.5%     | 62.5%      | 62.8 %    | 63.0%     | 62.7 %    |
| Residential first mortgage                          | 15.8%     | 15.8%      | 15.7 %    | 15.7%     | 15.9 %    |
| Home equity—first lien                              | 8.2%      | 8.2%       | 8.1 %     | 8.0%      | 8.0 %     |
| Home equity—second lien                             | 5.1%      | 5.3%       | 5.4 %     | 5.6%      | 5.9 %     |
| Indirect—vehicles                                   | 5.0%      | 4.9%       | 4.8 %     | 4.7%      | 4.7 %     |
| Indirect—other consumer                             | 0.8%      | 0.7%       | 0.6 %     | 0.5%      | 0.4 %     |
| Consumer credit card                                | 1.3%      | 1.3%       | 1.3 %     | 1.3%      | 1.2 %     |
| Other consumer                                      | 1.3%      | 1.3%       | 1.3 %     | 1.2%      | 1.2%      |
| Total consumer                                      | 37.5%     | 37.5%      | 37.2 %    | 37.0%     | 37.3 %    |
| Total Loans   | 100.0%    | 100.0%     | 100.0 %   | 100.0%    | 100.0 %   |

# Deposits

| Deposits                                    |           |          |        |          |        |           |               |          |          |                  |                  |                    |
|---|-----------|----------|--------|----------|--------|-----------|---------------|----------|----------|------------------|------------------|--------------------|
|   |           |          |        |          |        |           | As of         |          |          |                  |                  |                    |
|   | -         |          |        |          |        |           |               |          | 3/31/2   | 2016             | 3/31/            | 2016               |
| (\$ amounts in millions)                    | 3/31/2016 | 12/31    | /2015  | 9/3      | 0/2015 | 6/30/2015 | 3/31/2015     |          | vs. 12/3 | 1/2015           | vs. 3/3          | 1/2015             |
| <b>Customer Deposits</b>                    |           |          |        |          |        |           | _             |          |          |                  |                  |                    |
| Interest-free deposits                      | \$ 35,153 | \$ 3     | 34,862 | \$       | 34,117 | \$ 33,810 | \$ 33,553     | \$       | 291      | 0.8 %            | \$ 1,600         | 4.8 %              |
| Interest-bearing checking                   | 21,172    | 2        | 21,902 |          | 21,096 | 21,315    | 21,780        |          | (730)    | (3.3)%           | (608)            | (2.8)%             |
| Savings                                     | 7,768     |          | 7,287  |          | 7,184  | 7,157     | 7,146         |          | 481      | 6.6 %            | 622              | 8.7 %              |
| Money market—domestic                       | 26,607    | 2        | 26,468 |          | 26,541 | 26,417    | 26,371        |          | 139      | 0.5 %            | 236              | 0.9 %              |
| Money market—foreign                        | 270       |          | 243    |          | 256    | 258       | 238           |          | 27       | 11.1 %           | 32               | 13.4 %             |
| Low-cost deposits                           | 90,970    | 9        | 90,762 | _        | 89,194 | 88,957    | 89,088        |          | 208      | 0.2 %            | 1,882            | 2.1 %              |
| Time deposits                               | 7,161     |          | 7,468  |          | 7,784  | 8,118     | 8,389         |          | (307)    | (4.1)%           | (1,228)          | (14.6)%            |
| Total Customer Deposits                     | 98,131    |          | 98,230 | _        | 96,978 | 97,075    | 97,477        |          | (99)     | (0.1)%           | 654              | 0.7 %              |
| Corporate Treasury Deposits                 |           |          | -,     | _        | ,      |           |               |          | ()       | (013)/10         |                  |                    |
| Time deposits                               | 23        |          | 200    |          | 200    | _         | _             |          | (177)    | (88.5)%          | 23               | NM                 |
| Total Deposits                              | \$ 98,154 | \$ 9     | 98,430 | \$       | 97,178 | \$ 97,075 | \$ 97,477     | \$       | (276)    | (0.3)%           |                  | 0.7 %              |
| Total Deposits                              | 3 76,134  | <b>3</b> | 70,430 | <b>—</b> | 97,176 | \$ 97,073 | \$ 97,477     | <u> </u> | (270)    | (0.5)/6          | 3 0//            | 0.7 /6             |
|   |           |          |        |          |        |           |               |          |          |                  |                  |                    |
|   |           |          |        |          |        |           | verage Balanc | es       |          |                  |                  |                    |
| (\$ amounts in millions)                    | 1Q16      | 4Q       | 15     | 3        | 3Q15   | 2Q15      | 1Q15          |          | 1Q16 vs  | . 4Q15           | 1Q16 v           | s. 1Q15            |
| <b>Customer Deposits</b>                    |           |          |        |          |        |           |               |          |          |                  |                  |                    |
| Interest-free deposits                      | \$ 34,826 | \$ 3     | 34,746 | \$       | 34,089 | \$ 33,708 | \$ 32,255     | \$       | 80       | 0.2 %            | \$ 2,571         | 8.0 %              |
| Interest-bearing checking                   | 21,244    | 2        | 21,052 |          | 20,992 | 21,494    | 21,769        |          | 192      | 0.9 %            | (525)            | (2.4)%             |
| Savings                                     | 7,491     |          | 7,245  |          | 7,182  | 7,165     | 6,878         |          | 246      | 3.4 %            | 613              | 8.9 %              |
| Money market—domestic                       | 26,575    | 2        | 26,371 |          | 26,522 | 26,233    | 26,132        |          | 204      | 0.8 %            | 443              | 1.7 %              |
| Money market—foreign                        | 246       |          | 256    |          | 271    | 250       | 249           |          | (10)     | (3.9)%           | (3)              | (1.2)%             |
| Low-cost deposits                           | 90,382    | 8        | 39,670 |          | 89,056 | 88,850    | 87,283        |          | 712      | 0.8 %            | 3,099            | 3.6 %              |
| Time deposits                               | 7,277     |          | 7,618  |          | 7,958  | 8,250     | 8,500         |          | (341)    | (4.5)%           | (1,223)          | (14.4)%            |
| <b>Total Customer Deposits</b>              | 97,659    | 9        | 97,288 |          | 97,014 | 97,100    | 95,783        |          | 371      | 0.4 %            | 1,876            | 2.0 %              |
| Corporate Treasury Deposits                 |           |          |        |          |        |           |               |          |          |                  |                  |                    |
| Time deposits                               | 91        |          | 200    | _        | 152    |           |               | _        | (109)    | (54.5)%          | 91               | NM                 |
| Total Deposits                              | \$ 97,750 | \$ 9     | 97,488 | \$       | 97,166 | \$ 97,100 | \$ 95,783     | \$       | 262      | 0.3 %            | \$ 1,967         | 2.1 %              |
|   |           |          |        |          |        |           |               |          |          |                  |                  |                    |
|   |           |          |        |          |        |           |               |          |          | As of            |                  |                    |
| <b>End of Period Deposits by Percentage</b> |           |          |        |          |        |           | 3/31/2016     | 12/3     | 31/2015  | 9/30/2015        | 6/30/2015        | 3/31/2015          |
| <b>Customer Deposits</b>                    |           |          |        |          |        |           |               |          |          |                  |                  |                    |
| Interest-free deposits                      |           |          |        |          |        |           | 35.8%         |          | 35.4%    | 35.1 %           | 34.8 %           | 34.4 %             |
| Interest-bearing checking                   |           |          |        |          |        |           | 21.6%         |          | 22.3%    | 21.7 %           | 22.0%            | 22.4 %             |
| Savings                                     |           |          |        |          |        |           | 7.9%          |          | 7.4%     | 7.4 %            | 7.4 %            | 7.3 %              |
| Money market—domestic                       |           |          |        |          |        |           | 27.1%         |          | 26.9%    | 27.3 %           | 27.2 %           | 27.1 %             |
| Money market—foreign                        |           |          |        |          |        |           | 0.3%          |          | 0.2%     | 0.3 %            | 0.3 %            | 0.2 %              |
| Low-cost deposits                           |           |          |        |          |        |           | 92.7%         |          | 92.2%    | 91.8 %           | 91.7%            | 91.4 %             |
| Time deposits                               |           |          |        |          |        |           | 7.3%          |          | 7.6%     | 8.0 %            | 8.3 %            | 8.6 %              |
| Total Customer Deposits                     |           |          |        |          |        |           | 100.0%        |          | 99.8%    | 99.8 %           | 100.0%           | 100.0 %            |
| Corporate Treasury Deposits                 |           |          |        |          |        |           | 0.7           |          | 0.20/    | 0.2.0/           | 0/               | 0.7                |
| Time deposits  Total Deposits               |           |          |        |          |        |           | 100.0%        |          | 0.2%     | 0.2 %<br>100.0 % | <u>-%</u> 100.0% | <u>- %</u> 100.0 % |
| i otai Deposits                             |           |          |        |          |        |           | 100.0%        | _        | 100.070  | 100.0 %          | 100.0 %          | 100.0 %            |

### **Reconciliation to GAAP Financial Measures**

#### **Tangible Common Ratios and Capital**

The following tables provide the calculation of the end of period "tangible common stockholders' equity" and "tangible common book value per share" ratios, a reconciliation of stockholders' equity (GAAP) to tangible common stockholders' equity (non-GAAP), and the fully phased-in pro-forma of Basel III common equity Tier 1 (non-GAAP).

The calculation of the fully phased-in pro-forma "Common equity Tier 1" (CET1) is based on Regions' understanding of the Final Basel III requirements. For Regions, the Basel III framework became effective on a phased-in approach starting in 2015 with full implementation beginning in 2019. The calculation provided below includes estimated pro-forma amounts for the ratio on a fully phased-in basis. Regions' current understanding of the final framework includes certain assumptions, including the Company's interpretation of the requirements, and informal feedback received through the regulatory process. Regions' understanding of the framework is evolving and will likely change as analysis and discussions with regulators continue. Because Regions is not currently subject to the fully phased-in capital rules, this pro-forma measure is considered to be a non-GAAP financial measure, and other entities may calculate it differently from Regions' disclosed calculation.

A company's regulatory capital is often expressed as a percentage of risk-weighted assets. Under the risk-based capital framework, a company's balance sheet assets and credit equivalent amounts of off-balance sheet items are assigned to broad risk categories. The aggregated dollar amount in each category is then multiplied by the prescribed risk-weighted percentage. The resulting weighted values from each of the categories are added together and this sum is the risk-weighted assets total that, as adjusted, comprises the denominator of certain risk-based capital ratios. Common equity Tier 1 capital is then divided by this denominator (risk-weighted assets) to determine the common equity Tier 1 capital ratio. The amounts disclosed as risk-weighted assets are calculated consistent with banking regulatory requirements on a fully phased-in basis.

Since analysts and banking regulators may assess Regions' capital adequacy using tangible common stockholders' equity and the fully phased-in Basel III framework, we believe that it is useful to provide investors the ability to assess Regions' capital adequacy on these same bases.

|   |     | As of and for Quarter Ended |            |            |            |            |
|---|-----|-----------------------------|------------|------------|------------|------------|
| (\$ amounts in millions, except per share data)   |     | 3/31/2016                   | 12/31/2015 | 9/30/2015  | 6/30/2015  | 3/31/2015  |
| Tangible Common Ratios—Consolidated   |     |                             |            |            |            |            |
| Stockholders' equity (GAAP)   |     | \$ 17,211                   | \$ 16,844  | \$ 16,952  | \$ 16,899  | \$ 17,051  |
| Less:   |     |                             |            |            |            |            |
| Preferred stock (GAAP)  |     | 820                         | 820        | 836        | 852        | 868        |
| Intangible assets (GAAP)  |     | 5,124                       | 5,137      | 5,094      | 5,084      | 5,088      |
| Deferred tax liability related to intangibles (GAAP)  |     | (164)                       | (165)      | (168)      | (170)      | (173)      |
| Tangible common stockholders' equity (non-GAAP)   | A   | \$ 11,431                   | \$ 11,052  | \$ 11,190  | \$ 11,133  | \$ 11,268  |
| Total assets (GAAP)   |     | \$ 125,539                  | \$ 126,050 | \$ 124,789 | \$ 121,855 | \$ 122,447 |
| Less:   |     |                             |            |            |            |            |
| Intangible assets (GAAP)  |     | 5,124                       | 5,137      | 5,094      | 5,084      | 5,088      |
| Deferred tax liability related to intangibles (GAAP)  |     | (164)                       | (165)      | (168)      | (170)      | (173)      |
| Tangible assets (non-GAAP)  | В   | \$ 120,579                  | \$ 121,078 | \$ 119,863 | \$ 116,941 | \$ 117,532 |
| Shares outstanding—end of quarter   | C   | 1,275                       | 1,297      | 1,304      | 1,331      | 1,343      |
| Tangible common stockholders' equity to tangible assets (non-GAAP)                          | A/B | 9.48%                       | 9.13%      | 9.34%      | 9.52%      | 9.59%      |
| Tangible common book value per share (non-GAAP)   | A/C | \$ 8.97                     | \$ 8.52    | \$ 8.58    | \$ 8.37    | \$ 8.39    |
|   |     |                             |            |            |            |            |
| (\$ amounts in millions)  |     | 3/31/2016                   | 12/31/2015 | 9/30/2015  | 6/30/2015  | 3/31/2015  |
| Basel III Common Equity Tier 1 Ratio—Fully Phased-In Pro-Forma (1)                          |     | 3/31/2010                   | 12/31/2013 | 7/30/2013  | 0/30/2013  | 3/31/2013  |
| Stockholder's equity (GAAP)   |     | \$ 17,211                   | \$ 16,844  | \$ 16,952  | \$ 16,899  | \$ 17,051  |
| Non-qualifying goodwill and intangibles   |     | (4,947)                     | (4,958)    | (4,913)    | (4,902)    | (4,910)    |
| Adjustments, including all components of accumulated other comprehensive income, disallowed |     | (1,517)                     | (1,700)    | (1,713)    | (1,502)    | (1,210)    |
| deferred tax assets, threshold deductions and other adjustments                             |     | (71)                        | 286        | 41         | 183        | 1          |
| Preferred stock (GAAP)  |     | (820)                       | (820)      | (836)      | (852)      | (868)      |
| Basel III common equity Tier 1—Fully Phased-In Pro-Forma (non-GAAP)                         | D   | \$ 11,373                   | \$ 11,352  | \$ 11,244  | \$ 11,328  | \$ 11,274  |
| Basel III risk-weighted assets—Fully Phased-In Pro-Forma (non-GAAP) (2)                     | E   | \$ 106,320                  | \$ 106,188 | \$ 104,645 | \$ 102,479 | \$ 101,027 |
| Basel III common equity Tier 1 ratio—Fully Phased-In Pro-Forma (non-GAAP)                   | D/E | 10.7%                       | 10.7%      | 10.8 %     | 11.1%      | 11.2%      |

<sup>(1)</sup> Current quarter amounts and the resulting ratio are estimated.

<sup>(2)</sup> Regions continues to develop systems and internal controls to precisely calculate risk-weighted assets as required by Basel III on a fully phased-in basis. The amounts included above are a reasonable approximation, based on our understanding of the requirements.

#### Forward-Looking Statements

This release may include forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995, which reflect Regions' current views with respect to future events and financial performance. Forward-looking statements are not based on historical information, but rather are related to future operations, strategies, financial results or other developments. Forward-looking statements are based on management's expectations as well as certain assumptions and estimates made by, and information available to, management at the time the statements are made. Those statements are based on general assumptions and are subject to various risks, uncertainties and other factors that may cause actual results to differ materially from the views, beliefs and projections expressed in such statements. These risks, uncertainties and other factors include, but are not limited to, those described below:

- Current and future economic and market conditions in the United States generally or in the communities we serve, including the effects of declines in property values, unemployment rates and potential reductions of economic growth, which may adversely affect our lending and other businesses and our financial results and conditions.
- Possible changes in trade, monetary and fiscal policies of, and other activities undertaken by, governments, agencies, central banks and similar organizations, which could have a material adverse effect on our earnings.
- The effects of a possible downgrade in the U.S. government's sovereign credit rating or outlook, which could result in risks to us and general economic conditions that we are not able to predict.
- Possible changes in market interest rates or capital markets could adversely affect our revenue and expense, the value of assets and obligations, and the
  availability and cost of capital and liquidity.
- Any impairment of our goodwill or other intangibles, or any adjustment of valuation allowances on our deferred tax assets due to adverse changes in the economic environment, declining operations of the reporting unit, or other factors.
- Possible changes in the creditworthiness of customers and the possible impairment of the collectability of loans.
- Changes in the speed of loan prepayments, loan origination and sale volumes, charge-offs, loan loss provisions or actual loan losses where our allowance for loan losses may not be adequate to cover our eventual losses.
- Possible acceleration of prepayments on mortgage-backed securities due to low interest rates, and the related acceleration of premium amortization on those securities.
- Our ability to effectively compete with other financial services companies, some of whom possess greater financial resources than we do and are subject to different regulatory standards than we are.
- · Loss of customer checking and savings account deposits as customers pursue other, higher-yield investments, which could increase our funding costs.
- Our inability to develop and gain acceptance from current and prospective customers for new products and services in a timely manner could have a negative
  impact on our revenue.
- The effects of any developments, changes or actions relating to any litigation or regulatory proceedings brought against us or any of our subsidiaries.
- Changes in laws and regulations affecting our businesses, such as the Dodd-Frank Act and other legislation and regulations relating to bank products and
  services, as well as changes in the enforcement and interpretation of such laws and regulations by applicable governmental and self-regulatory agencies,
  which could require us to change certain business practices, increase compliance risk, reduce our revenue, impose additional costs on us, or otherwise
  negatively affect our businesses.
- Our ability to obtain a regulatory non-objection (as part of the comprehensive capital analysis and review ("CCAR") process or otherwise) to take certain
  capital actions, including paying dividends and any plans to increase common stock dividends, repurchase common stock under current or future programs,
  or redeem preferred stock or other regulatory capital instruments, may impact our ability to return capital to stockholders and market perceptions of us.
- Our ability to comply with stress testing and capital planning requirements (as part of the CCAR process or otherwise) may continue to require a significant investment of our managerial resources due to the importance and intensity of such tests and requirements.
- Our ability to comply with applicable capital and liquidity requirements (including, among other things, the Basel III capital standards and the liquidity
  coverage ratio "LCR" rule), including our ability to generate capital internally or raise capital on favorable terms, and if we fail to meet requirements, our
  financial condition could be negatively impacted.
- The Basel III framework calls for additional risk-based capital surcharges for globally systemically important banks. Although we are not subject to such surcharges, it is possible that in the future we may become subject to similar surcharges.
- The costs, including possibly incurring fines, penalties, or other negative effects (including reputational harm) of any adverse judicial, administrative, or arbitral rulings or proceedings, regulatory enforcement actions, or other legal actions to which we or any of our subsidiaries are a party, and which may adversely affect our results.
- Our ability to manage fluctuations in the value of assets and liabilities and off-balance sheet exposure so as to maintain sufficient capital and liquidity to support our business.
- Our ability to execute on our strategic and operational plans, including our ability to fully realize the financial and non-financial benefits relating to our strategic initiatives.
- The success of our marketing efforts in attracting and retaining customers.
- Possible changes in consumer and business spending and saving habits and the related effect on our ability to increase assets and to attract deposits, which could adversely affect our net income.
- Our ability to recruit and retain talented and experienced personnel to assist in the development, management and operation of our products and services
  may be affected by changes in laws and regulations in effect from time to time.
- Fraud or misconduct by our customers, employees or business partners.
- Any inaccurate or incomplete information provided to us by our customers or counterparties.
- The risks and uncertainties related to our acquisition and integration of other companies.

#### Forward-Looking Statements (Continued)

- Inability of our framework to manage risks associated with our business such as credit risk and operational risk, including third-party vendors and other service providers, which could, among other things, result in a breach of operating or security systems as a result of a cyber attack or similar act.
- · The inability of our internal disclosure controls and procedures to prevent, detect or mitigate any material errors or fraudulent acts.
- · The effects of geopolitical instability, including wars, conflicts and terrorist attacks and the potential impact, directly or indirectly, on our businesses.
- The effects of man-made and natural disasters, including fires, floods, droughts, tornadoes, hurricanes, and environmental damage, which may negatively affect our operations and/or our loan portfolios and increase our cost of conducting business.
- Changes in commodity market prices and conditions could adversely affect the cash flows of our borrowers operating in industries that are impacted by changes in commodity prices (including businesses indirectly impacted by commodities prices such as businesses that transport commodities or manufacture equipment used in the production of commodities), which could impair their ability to service any loans outstanding to them and/or reduce demand for loans in those industries.
- Our inability to keep pace with technological changes could result in losing business to competitors.
- Our ability to identify and address cyber-security risks such as data security breaches, "denial of service" attacks, "hacking" and identity theft, a failure of which could disrupt our business and result in the disclosure of and/or misuse or misappropriation of confidential or proprietary information; increased costs; losses; or adverse effects to our reputation.
- Significant disruption of, or loss of public confidence in, the Internet and services and devices used to access the Internet could affect the ability of our customers to access their accounts and conduct banking transactions.
- · Possible downgrades in our credit ratings or outlook could increase the costs of funding from capital markets.
- The effects of problems encountered by other financial institutions that adversely affect us or the banking industry generally could require us to change certain business practices, reduce our revenue, impose additional costs on us, or otherwise negatively affect our businesses.
- The effects of the failure of any component of our business infrastructure provided by a third party could disrupt our businesses; result in the disclosure of and/or misuse of confidential information or proprietary information; increase our costs; negatively affect our reputation; and cause losses.
- Our ability to receive dividends from our subsidiaries could affect our liquidity and ability to pay dividends to stockholders.
- Changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board ("FASB") or other regulatory agencies could
  materially affect how we report our financial results.
- · Other risks identified from time to time in reports that we file with the Securities and Exchange Commission ("SEC").
- The effects of any damage to our reputation resulting from developments related to any of the items identified above.

The foregoing list of factors is not exhaustive. For discussion of these and other factors that may cause actual results to differ from expectations, look under the captions "Forward-Looking Statements" and "Risk Factors" of Regions' Annual Report on Form 10-K for the year ended December 31, 2015, as filed with the SEC.

The words "anticipates," "intends," "plans," "seeks," "believes," "estimates," "expects," "targets," "projects," "outlook," "forecast," "will," "may," "could," "should," "can," and similar expressions often signify forward-looking statements. You should not place undue reliance on any forward-looking statements, which speak only as of the date made. We assume no obligation to update or revise any forward-looking statements that are made from time to time.

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