

News Release



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CORPORATION

SCHWAB REPORTS MONTHLY ACTIVITY HIGHLIGHTS

SAN FRANCISCO, June 14, 2016 – The Charles Schwab Corporation released its Monthly Activity Report today. Company highlights for the month of May 2016 include:

- Net new assets brought to the company by new and existing clients in May 2016 totaled \$16.0 billion.
- Total client assets were a record \$2.61 trillion as of month-end May, up 1% from May 2015 and up 1% compared to April 2016.
- Client assets receiving ongoing advisory services were also a record \$1.31 trillion as of month-end May, up 3% from May 2015 and up 1% compared to April 2016.

About Charles Schwab

The Charles Schwab Corporation (NYSE: SCHW) is a leading provider of financial services, with more than 325 offices and 9.9 million active brokerage accounts, 1.6 million corporate retirement plan participants, 1.1 million banking accounts, and \$2.61 trillion in client assets as of May 31, 2016. Through its operating subsidiaries, the company provides a full range of wealth management, securities brokerage, banking, money management, custody, and financial advisory services to individual investors and independent investment advisors. Its broker-dealer subsidiary, Charles Schwab & Co., Inc. (member SIPC, <http://www.sipc.org>), and affiliates offer a complete range of investment services and products including an extensive selection of mutual funds; financial planning and investment advice; retirement plan and equity compensation plan services; referrals to independent fee-based investment advisors; and custodial, operational and trading support for independent, fee-based investment advisors through Schwab Advisor Services. Its banking subsidiary, Charles Schwab Bank (member FDIC and an Equal Housing Lender), provides banking and lending services and products. More information is available at www.schwab.com and www.aboutschwab.com.

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The Charles Schwab Corporation Monthly Activity Report For May 2016

	2015						2016						Change		
	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Mo.	Yr.
Market Indices															
(at month end)															
Dow Jones Industrial Average	18,011	17,620	17,690	16,528	16,285	17,664	17,720	17,425	16,466	16,517	17,685	17,774	17,787	-	(1%)
Nasdaq Composite	5,070	4,987	5,128	4,777	4,620	5,054	5,109	5,007	4,614	4,558	4,870	4,775	4,948	4%	(2%)
Standard & Poor's 500	2,107	2,063	2,104	1,972	1,920	2,079	2,080	2,044	1,940	1,932	2,060	2,065	2,097	2%	-
Client Assets															
(in billions of dollars)															
Beginning Client Assets	2,549.3	2,568.8	2,543.3	2,562.5	2,462.4	2,415.9	2,539.9	2,553.3	2,513.8	2,428.3	2,433.6	2,556.7	2,576.2		
Net New Assets ⁽¹⁾	10.1	17.8	9.8	9.2	11.8	10.5	17.2	15.2	8.1	10.9	13.0	1.3	16.0	N/M	58%
Net Market Gains (Losses)	9.4	(43.3)	9.4	(109.3)	(58.3)	113.5	(3.8)	(54.7)	(93.6)	(5.6)	110.1	18.2	15.0		
Total Client Assets (at month end)	2,568.8	2,543.3	2,562.5	2,462.4	2,415.9	2,539.9	2,553.3	2,513.8	2,428.3	2,433.6	2,556.7	2,576.2	2,607.2	1%	1%
Receiving Ongoing Advisory Services															
(at month end)															
Investor Services	192.8	191.4	193.3	187.2	184.9	193.3	194.5	192.6	187.3	187.9	197.9	200.3	202.7	1%	5%
Advisor Services ⁽²⁾	1,079.3	1,066.7	1,079.0	1,039.5	1,019.9	1,072.4	1,075.6	1,061.1	1,029.9	1,032.3	1,084.0	1,093.2	1,103.7	1%	2%
Client Accounts															
(at month end, in thousands)															
Active Brokerage Accounts	9,572	9,605	9,631	9,671	9,691	9,712	9,731	9,769	9,792	9,826	9,869	9,916	9,948	-	4%
Banking Accounts	1,000	1,004	1,011	1,021	1,027	1,029	1,033	1,033	1,039	1,045	1,047	1,053	1,060	1%	6%
Corporate Retirement Plan Participants	1,469	1,474	1,483	1,488	1,492	1,502	1,514	1,519	1,518	1,523	1,532	1,532	1,555	2%	6%
Client Activity															
(in thousands)															
New Brokerage Accounts	80	89	87	87	80	88	76	98	83	84	98	103	81	(21%)	1%
Inbound Calls	1,621	1,763	1,788	1,807	1,631	1,716	1,554	1,844	1,736	1,737	1,902	1,867	1,554	(17%)	(4%)
Web Logins	32,112	31,644	33,498	34,167	29,550	33,574	30,488	32,156	33,268	33,283	38,078	37,854	38,000	-	18%
Client Cash as a Percentage of Client Assets ⁽³⁾	11.6%	11.7%	11.8%	12.6%	12.9%	12.3%	12.3%	13.0%	13.7%	13.7%	13.1%	12.8%	12.7%	(10) bp	110 bp
Mutual Fund and Exchange-Traded Fund															
Net Buys (Sells) ^(4,5)															
(in millions of dollars)															
Large Capitalization Stock	(1,410)	(804)	(702)	(664)	(608)	(214)	637	451	(162)	(212)	(462)	(857)	(799)		
Small / Mid Capitalization Stock	(108)	78	149	(540)	(108)	17	(2)	(572)	(952)	58	685	(86)	(272)		
International	2,718	2,255	947	(266)	(560)	72	427	(918)	469	(28)	833	324	(207)		
Specialized	25	8	410	(390)	(643)	667	744	(495)	(668)	260	191	815	265		
Hybrid	(238)	(133)	(152)	(1,144)	(726)	(110)	(410)	(1,361)	(377)	38	281	14	1,133		
Taxable Bond	1,757	421	(111)	(634)	(91)	628	(1,250)	(4,020)	99	546	1,628	1,098	1,526		
Tax-Free Bond	(101)	(132)	156	111	35	494	260	731	379	641	949	479	940		
Net Buy (Sell) Activity															
(in millions of dollars)															
Mutual Funds ⁽⁴⁾	813	(725)	(1,101)	(4,712)	(4,336)	(910)	(3,602)	(10,988)	(1,215)	197	1,769	(207)	620		
Exchange-Traded Funds ⁽⁵⁾	1,830	2,418	1,798	1,185	1,635	2,464	4,008	4,804	3	1,106	2,336	1,994	1,966		
Money Market Funds	421	(358)	2,208	4,730	(717)	(451)	251	4,538	1,994	1,359	(2,101)	(3,959)	(738)		
Average Interest-Earning Assets ⁽⁶⁾															
(in millions of dollars)															
	153,466	155,369	158,238	160,638	162,639	165,351	167,388	172,334	177,332	178,610	181,529	183,341	184,432	1%	20%

⁽¹⁾ May 2016 includes an inflow of \$2.7 billion from a mutual fund clearing services client. November, September and June 2015 include inflows of \$10.2 billion, \$4.9 billion and \$8.1 billion, respectively, from certain mutual fund clearing services clients.

⁽²⁾ Excludes Retirement Business Services Trust and Corporate Brokerage Retirement Services.

⁽³⁾ Schwab One[®], certain cash equivalents, bank deposits and money market fund balances as a percentage of total client assets.

⁽⁴⁾ Represents the principal value of client mutual fund transactions handled by Schwab, including transactions in proprietary funds. Includes institutional funds available only to Investment Managers. Excludes money market fund transactions.

⁽⁵⁾ Represents the principal value of client ETF transactions handled by Schwab, including transactions in proprietary ETFs.

⁽⁶⁾ Represents total interest-earning assets on the Company's balance sheet.

N/M Not meaningful.