



**John J. (Jamie) Kalamarides**

**Full Service Solutions**

Jamie Kalamarides is head of Full Service Solutions and CEO of Prudential Bank & Trust, FSB, businesses within Prudential Retirement, a unit of Prudential Financial, Inc. (NYSE: PRU).

Since 1924, Prudential Retirement delivers more than \$371B of retirement account values for 7,800 public, private and not-for-profit organizations and 4.1 mm individuals.

Recognized as one of the “Most Influential People in Defined Contribution,” Kalamarides’ writes and speaks frequently on expanding retirement coverage for underserved workers, increasing savings among low-to-moderate income families and providing effective lifetime income solutions for all.

Kalamarides has also co-authored several white papers, including:

- *Multiple Employer Plans: Expanding Retirement Savings Opportunities*
- *Guaranteed Lifetime Income and The Importance of Plan Design;*
- *Stable Value Products: An Increasingly Important Component of the U.S. Retirement Market; and*
- *Meeting the U.S. Retirement Challenge: How Insurers & Governments Can Work Together*

Kalamarides is frequently quoted by the *Institutional Investor*, *Pensions & Investments* and *The Wall Street Journal*. Kalamarides speaks often at AARP, Aspen Institute, and US Chamber of Commerce forums. He has also appeared on Bloomberg, CNBC, CNN, C-SPAN, and NBC News.

Kalamarides serves as a director for the Corporation for Enterprise Development (CFED), a national not-for-profit that creates economic opportunity to alleviate poverty.

Kalamarides is a graduate of Colgate University and earned a master's in business administration with high distinction from the Amos Tuck School of Business Administration at Dartmouth College.

Prudential Retirement delivers retirement plan solutions for public, private, and nonprofit organizations. Services include defined contribution, defined benefit and non-qualified deferred compensation record keeping, administrative services, investment management, comprehensive employee education and communications, and trustee services, as well as a variety of products and strategies, including institutional investment and income products, pension risk transfer solutions and structured settlement services. With more than 85 years of retirement experience, Prudential Retirement helps meet the needs of 4.1 million participants and annuitants. Prudential Retirement has \$374.9 billion in retirement account values as of June 30, 2016. Retirement products and services are provided by Prudential Retirement Insurance and Annuity Company (PRIAC), Hartford, CT, or its affiliates.