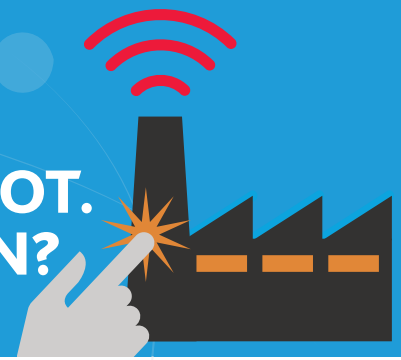


2017 MPI INTERNET OF THINGS STUDY, SPONSORED BY BDO

MANUFACTURING IS GETTING A REBOOT. ARE YOU READY FOR THE REVOLUTION?



80%
of manufacturers are
investing in the IoT



72%
of manufacturers say IoT application
increased their productivity



14%
of manufacturers say they
are IoT leaders



**IOT INVESTMENT
IMPERATIVE:
DO YOU
LEAD OR
LAG?**

69%
of manufacturers say IoT
application increased their
profitability



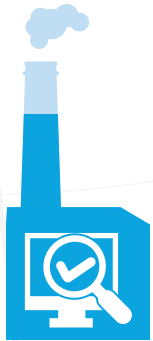
51%
of manufacturers consider themselves
as IoT-competitive companies



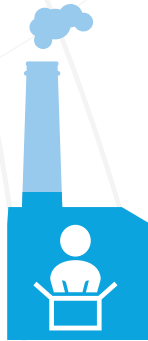
60%
of manufacturers have a strategy in
place to apply IoT to their processes



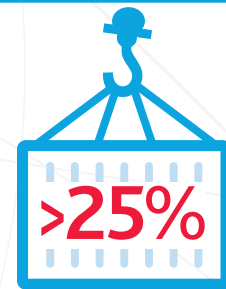
ROOM FOR IMPROVEMENT IN IOT SECURITY



81%
are confident in
their cyber risk
management
program to address
the IoT



53%
think about cybersecurity
after the product is
designed – too late in the
process for effective
security



do not or do
not know if
they have a
security policy
for supply chain
partners and
vendors



R&D TAX CREDITS FLY UNDER THE RADAR



37% aren't aware that R&D tax credits
are available to them



58% of manufacturers are not planning to
claim tax credits and incentives
available for IoT investments

Last year, >6,000 manufacturers claimed an estimated
\$10B in R&D tax credits, saving an average of over \$1M



People who know Manufacturing, know BDO.

For more information, access the full report at www.bdo.com/manufacturing or contact:

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The MPI Internet of Things Study, conducted by The MPI Group and sponsored by BDO and SAS, evaluated the readiness of U.S. manufacturers to incorporate smart devices and embedded intelligence within their plants and into their companies' products. In November and December 2016, 374 manufacturers participated in the study.

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The MPI Group (MPI) serves leaders with research, advice, and performance-targeted solutions that provide a competitive advantage in today's fierce marketplace. MPI combines the disciplines of research, strategic advice, knowledge development, and hands-on leadership to create a difference — in performance, in profits, and in the people who make them possible.