

# Supplemental Information First Quarter 2018

Current period information is preliminary and based on company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

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Effective January 1, 2018, the Corporation adopted new accounting standards, among which are:

- Tax effects in accumulated other comprehensive income (OCI), which addresses certain tax effects in accumulated OCI related to the Tax Cuts and Jobs Act. In connection with the adoption, the Corporation reclassified \$1.3 billion from accumulated OCI to retained earnings;

- Hedge accounting, which simplifies and expands the ability to apply hedge accounting to certain risk management activities. This standard does not have a material impact on the Corporation's Consolidated Financial Statements;

- Presentation of pension costs, which requires separate presentation of the service cost component of pension expense from all other components of net pension benefit/cost. This standard requires restatement of all prior periods in the Consolidated Statement of Income and is not material to any period presented; and

- Revenue from contracts with customers, which addresses the recognition of revenue for certain contracts with customers. This standard does not have a material impact on the Corporation's Consolidated Financial Statements.

The Corporation also reclassified prior periods in the Consolidated Statement of Income to include mortgage banking income and gains on sales of debt securities in other income, and in the Consolidated Balance Sheet to include mortgage servicing rights in other assets.

## Bank of America Corporation and Subsidiaries Consolidated Financial Highlights

(Dollars in millions, except per share information; shares in thousands)

	First Quarter 2018	Fourth Quarter 2017	Third Quarter 2017	Second Quarter 2017	First Quarter 2017
Income statement					
Net interest income	\$ 11,608	\$ 11,462	\$ 11,161	\$ 10,986	\$ 11,058
Noninterest income	11,517	8,974	10,678	11,843	11,190
Total revenue, net of interest expense	23,125	20,436	21,839	22,829	22,248
Provision for credit losses	834	1,001	834	726	835
Noninterest expense	13,897	13,274	13,394	13,982	14,093
Income tax expense	1,476	3,796	2,187	3,015	1,983
Net income	6,918	2,365	5,424	5,106	5,337
Preferred stock dividends	428	286	465	361	502
Net income applicable to common shareholders	6,490	2,079	4,959	4,745	4,835
Diluted earnings per common share	0.62	0.20	0.46	0.44	0.45
Average diluted common shares issued and outstanding	10,472,706	10,621,809	10,746,666	10,834,807	10,919,668
Dividends paid per common share	\$ 0.12	\$ 0.12	\$ 0.12	\$ 0.075	\$ 0.075
Performance ratios					
Return on average assets	1.21%	<b>o</b> 0.41%	0.95%	0.90%	0.979
Return on average common shareholders' equity	10.85	3.29	7.89	7.75	8.09
Return on average shareholders' equity	10.57	3.43	7.88	7.56	8.09
Return on average tangible common shareholders' equity (1)	15.26	4.56	10.98	10.87	11.44
Return on average tangible shareholders' equity <sup>(1)</sup>	14.37	4.62	10.59	10.23	11.01
At period end					
Book value per share of common stock	\$ 23.74	\$ 23.80	\$ 23.87	\$ 24.85	\$ 24.34
Tangible book value per share of common stock <sup>(1)</sup>	16.84	16.96	17.18	17.75	17.22
Market price per share of common stock:					
Closing price	\$ 29.99	\$ 29.52	\$ 25.34	\$ 24.26	\$ 23.59
High closing price for the period	32.84	29.88	25.45	24.32	25.50
Low closing price for the period	29.17	25.45	22.89	22.23	22.05
Market capitalization	305,176	303,681	264,992	239,643	235,291
Number of financial centers - U.S.	4,435	4,470	4,511	4,542	4,559
Number of branded ATMs - U.S.	16,011	16,039	15,973	15,972	15,939
Headcount	207,953	209,376	209,839	210,904	210,533

(1) Tangible equity ratios and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of ratios that utilize tangible equity provides additional useful information because they present measures of those assets that can generate income. Tangible book value per share provides additional useful information about the level of tangible assets in relation to outstanding shares of common stock. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 34-35.)

(Dollars in millions, except per share information; shares in thousands)

	First Quarter 2018	Fourth Quarter 2017	Quarter Quarter		First Quarter 2017
Interest income					
Loans and leases	\$ 9,623	\$ 9,344	\$ 9,203	\$ 8,920	\$ 8,754
Debt securities	2,804	2,707	2,629	2,594	2,541
Federal funds sold and securities borrowed or purchased under agreements to resell	622	732	659	560	439
Trading account assets	1,136	1,144	1,091	1,163	1,076
Other interest income	1,414	1,139	1,075	909	900
Total interest income	15,599	15,066	14,657	14,146	13,710
Interest expense					
Deposits	760	679	624	346	282
Short-term borrowings	1,135	1,030	944	917	647
Trading account liabilities	357	314	319	307	264
Long-term debt	1,739	1,581	1,609	1,590	1,459
Total interest expense	3,991	3,604	3,496	3,160	2,652
Net interest income	11,608	11,462	11,161	10,986	11,058
Noninterest income					
Card income	1,457	1,555	1,429	1,469	1,449
Service charges	1,921	1,955	1,968	1,977	1,918
Investment and brokerage services	3,664	3,522	3,437	3,460	3,417
Investment banking income	1,353	1,418	1,477	1,532	1,584
Trading account profits	2,699	1,153	1,837	1,956	2,331
Other income (loss)	423	(629)	530	1,449	491
Total noninterest income	11,517	8,974	10,678	11,843	11,190
Total revenue, net of interest expense	23,125	20,436	21,839	22,829	22,248
Provision for credit losses	834	1,001	834	726	835
Noninterest expense					
Personnel	8,480	7,605	7,811	8,040	8,475
Occupancy	1,014	1,009	999	1,001	1,000
Equipment	442	411	416	427	438
Marketing	345	511	461	442	332
Professional fees	381	471	476	485	456
Data processing	810	795	777	773	794
Telecommunications	183	161	170	177	191
Other general operating	2,242	2,311	2,284	2,637	2,407
Total noninterest expense	13,897	13,274	13,394	13,982	14,093
Income before income taxes	8,394	6,161	7,611	8,121	7,320
Income tax expense	1,476	3,796	2,187	3,015	1,983
Net income	\$ 6,918	\$ 2,365	\$ 5,424	\$ 5,106	\$ 5,337
Preferred stock dividends	428	286	465	361	502
Net income applicable to common shareholders	\$ 6,490	\$ 2,079	\$ 4,959	\$ 4,745	\$ 4,835
Per common share information					
Earnings	\$ 0.63	\$ 0.20	\$ 0.49	\$ 0.47	\$ 0.48
Diluted earnings	0.62	0.20	0.46	0.44	0.45
Dividends paid	0.12	0.12	0.12	0.075	0.075
Average common shares issued and outstanding	10,322,394	10,470,672	10,197,891	10,013,503	10,099,557
	10,472,706	10,621,809	10,746,666	10,834,807	10,919,668

## Bank of America Corporation and Subsidiaries

## **Consolidated Statement of Comprehensive Income**

(Dollars in millions)

	Q	First warter 2018	Q	ourth Juarter 2017	Ç	Third Juarter 2017	Q	econd uarter 2017	Q	First uarter 2017
Net income	\$	6,918	\$	2,365	\$	5,424	\$	5,106	\$	5,337
Other comprehensive income (loss), net-of-tax:										
Net change in debt and equity securities		(3,963)		(870)		462		568		(99)
Net change in debit valuation adjustments		273		(144)		(80)		(78)		9
Net change in derivatives		(275)		(92)		24		94		38
Employee benefit plan adjustments		30		208		26		27		27
Net change in foreign currency translation adjustments		(48)		(16)		5		100		(3)
Other comprehensive income (loss)		(3,983)		(914)		437		711		(28)
Comprehensive income	\$	2,935	\$	1,451	\$	5,861	\$	5,817	\$	5,309

## Bank of America Corporation and Subsidiaries Consolidated Balance Sheet

(Dollars in millions)

	N	March 31 2018	De	ecember 31 2017	 March 31 2017
Assets					
Cash and due from banks	\$	26,247	\$	29,480	\$ 28,955
Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks		177,994		127,954	139,070
Cash and cash equivalents		204,241		157,434	168,025
Time deposits placed and other short-term investments		8,069		11,153	11,967
Federal funds sold and securities borrowed or purchased under agreements to resell		244,630		212,747	210,733
Trading account assets		198,477		209,358	209,044
Derivative assets		47,869		37,762	40,078
Debt securities:					
Carried at fair value		303,298		315,117	312,012
Held-to-maturity, at cost		123,539		125,013	116,033
Total debt securities		426,837		440,130	428,045
Loans and leases		934,078		936,749	906,242
Allowance for loan and lease losses		(10,260)		(10,393)	(11,112)
Loans and leases, net of allowance		923,818		926,356	895,130
Premises and equipment, net		9,399		9,247	9,319
Goodwill		68,951		68,951	68,969
Loans held-for-sale		9,227		11,430	14,751
Customer and other receivables		58,127		61,623	59,534
Assets of business held for sale		_		_	11,025
Other assets		128,833		135,043	121,174
Total assets	\$	2,328,478	\$	2,281,234	\$ 2,247,794

Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)

Trading account assets	\$ 6,065 \$	6,521	\$ 5,180
Loans and leases	46,590	48,929	53,187
Allowance for loan and lease losses	(984)	(1,016)	(1,004)
Loans and leases, net of allowance	45,606	47,913	52,183
Loans held-for-sale	13	27	128
All other assets	399	1,694	2,161
Total assets of consolidated variable interest entities	\$ 52,083 \$	56,155	\$ 59,652

## Bank of America Corporation and Subsidiaries Consolidated Balance Sheet (continued)

(Dollars in millions)

All other liabilities

Liabilities	March 31 2018		December 31 2017			March 31 2017
Deposits in U.S. offices:						
•	¢	434,709	¢	430,650	¢	436,972
Noninterest-bearing	\$	,	\$		\$	
Interest-bearing		811,212		796,576		762,161
Deposits in non-U.S. offices:		10 8/0		14.004		12 222
Noninterest-bearing		13,768		14,024		13,223
Interest-bearing		68,975		68,295		59,785
Total deposits		1,328,664		1,309,545		1,272,141
Federal funds purchased and securities loaned or sold under agreements to repurchase		178,528		176,865		186,098
Trading account liabilities		100,218		81,187		77,283
Derivative liabilities		33,900		34,300		36,428
Short-term borrowings		38,073		32,666		44,162
Accrued expenses and other liabilities (includes \$782, \$777 and \$757 of reserve for unfunded lending commitments)		150,615		152,123		142,307
Long-term debt		232,256		227,402		221,385
Total liabilities		2,062,254		2,014,088		1,979,804
Shareholders' equity						
Preferred stock, \$0.01 par value; authorized – <b>100,000,000</b> shares; issued and outstanding – <b>3,931,683</b> , 3,837,683 and 3,887,329 shares		24,672		22,323		25,220
Common stock and additional paid-in capital, \$0.01 par value; authorized – <b>12,800,000,000</b> shares; issued and outstanding – <b>10,175,910,851</b> , 10,287,302,431 and 9,974,189,863 shares		133,532		138,089		144,782
Retained earnings		120,298		113,816		105,304
Accumulated other comprehensive income (loss)		(12,278)		(7,082)		(7,316)
Total shareholders' equity		266,224		267,146		267,990
Total liabilities and shareholders' equity	\$	2,328,478	\$	2,281,234	\$	2,247,794
Liabilities of consolidated variable interest entities included in total liabilities above						
Short-term borrowings	\$	286	\$	312	\$	185
Long-term debt		10,051		9,873		11,944

38

\$

10,375

\$

37

\$

10,222

37

12,166

Certain prior period amounts have been reclassified to conform to current period presentation.

Total liabilities of consolidated variable interest entities

## **Bank of America Corporation and Subsidiaries**

### **Capital Management**

(Dollars in millions)						
				Basel 3		
	-	March 31 2018	December 31 2017			March 31 2017
Risk-based capital metrics <sup>(1)</sup> :	-	2018		2017		2017
Standardized Approach						
Common equity tier 1 capital	\$	6 164,828	\$	168,461	\$	164,333
Tier 1 capital	ų	188,900	Ψ	190,189	Ψ	188,954
Total capital		223,763		224,209		223,955
Risk-weighted assets		1,451,828		1,442,721		1,416,127
Common equity tier 1 capital ratio		11.4%		11.7%		11.6%
Tier 1 capital ratio		13.0		13.2		13.3
Total capital ratio		15.4		15.5		15.8
		1011		10.0		10.0
Advanced Approaches						
Common equity tier 1 capital	\$	6 164,828	\$	168,461	\$	164,333
Tier 1 capital		188,900		190,189		188,954
Total capital		215,247		215,311		214,817
Risk-weighted assets		1,457,566		1,458,979		1,497,553
Common equity tier 1 capital ratio		11.3%		11.5%		11.0%
Tier 1 capital ratio		13.0		13.0		12.6
Total capital ratio		14.8		14.8		14.3
Leverage-based metrics <sup>(2)</sup>						
Adjusted average assets	\$	5 2,247,448	\$	2,223,482	\$	2,152,232
Tier 1 leverage ratio		8.4%		8.6%		8.8%
Bank Holding Company Supplementary leverage exposure	\$	5 2,793,667	\$	2,755,698	\$	2,715,589
Bank Holding Company Supplementary leverage ratio		6.8%		6.9%		7.0%
Tangible equity ratio <sup>(3)</sup>		8.7		8.9		9.1
Tangible common equity ratio <sup>(3)</sup>		7.6		7.9		7.9

(1) As an Advanced approaches institution, we are required to report regulatory capital ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is used to assess capital adequacy, which is the Advanced approaches for the periods presented. Transition provisions of Basel 3 are fully phased-in as of January 1, 2018. Prior periods are presented on a fully phased-in basis.

<sup>(2)</sup> The numerator of the supplementary leverage ratio (SLR) and Tier 1 leverage ratio is quarter-end Basel 3 Tier 1 capital. The denominator of supplementary leverage exposure is total leverage exposure based on the daily average of the sum of on-balance sheet exposures less permitted Tier 1 deductions, as well as the simple average of certain off-balance sheet exposures, as of the end of each month in a quarter. Off-balance sheet exposures primarily include undrawn lending commitments, letters of credit, potential future derivative exposures and repo-style transactions. SLR requirements became effective on January 1, 2018.

(3) Tangible equity ratio equals period-end tangible shareholders' equity divided by period-end tangible assets. Tangible common equity ratio equals period-end tangible common shareholders' equity divided by period-end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP financial measures. We believe the use of ratios that utilize tangible equity provides additional useful information because they present measures of those assets that can generate income. (See Exhibit A: Non-GAAP Reconciliations - Reconciliation to GAAP Financial Measures on pages 34-35.)

## Bank of America Corporation and Subsidiaries Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis

(Dollars in millions)

(Dollars in millions)	г.			r.	4 0 4 2017		г.		
	Firs	t Quarter 2018		Four	th Quarter 2017		Fir	st Quarter 2017	
	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate
Earning assets									
Interest-bearing deposits with the Federal Reserve, non- U.S. central banks and other banks	\$ 140,247	\$ 422	1.22%	\$ 128,708	\$ 336	1.04%	\$ 123,921	\$ 202	0.66%
Time deposits placed and other short-term investments	10,786	61	2.31	12,979	68	2.06	11,497	47	1.65
Federal funds sold and securities borrowed or purchased under agreements to resell	248,320	622	1.02	224,490	528	0.93	216,402	356	0.67
Trading account assets	131,123	1,147	3.54	130,370	1,183	3.61	125,661	1,111	3.58
Debt securities	433,096	2,830	2.58	441,624	2,751	2.48	430,234	2,573	2.38
Loans and leases (1):									
Residential mortgage	204,830	1,782	3.48	202,155	1,749	3.46	193,627	1,661	3.44
Home equity	56,952	643	4.56	59,059	641	4.32	65,508	639	3.94
U.S. credit card	94,423	2,313	9.93	93,531	2,299	9.75	89,628	2,111	9.55
Non-U.S. credit card (2)	—	_	—	—	—	—	9,367	211	9.15
Direct/Indirect consumer	92,478	701	3.07	93,547	693	2.94	93,291	608	2.65
Other consumer	2,814	27	4.00	2,566	31	4.71	2,547	27	4.07
Total consumer	451,497	5,466	4.89	450,858	5,413	4.78	453,968	5,257	4.68
U.S. commercial	299,850	2,717	3.68	297,851	2,598	3.46	287,468	2,222	3.14
Non-U.S. commercial	99,504	738	3.01	98,692	680	2.73	92,821	595	2.60
Commercial real estate	59,231	587	4.02	58,983	571	3.84	57,764	479	3.36
Commercial lease financing	21,833	175	3.20	21,406	159	2.98	22,123	231	4.17
Total commercial	480,418	4,217	3.56	476,932	4,008	3.34	460,176	3,527	3.11
Total loans and leases (2)	931,915	9,683	4.20	927,790	9,421	4.04	914,144	8,784	3.88
Other earning assets	84,345	984	4.72	84,087	901	4.25	73,514	760	4.19
Total earning assets <sup>(3)</sup>	1,979,832	15,749	3.21	1,950,048	15,188	3.09	1,895,373	13,833	2.96
Cash and due from banks	26,275			28,114			27,196		
Other assets, less allowance for loan and lease losses	319,771			323,525			309,080		
Total assets	\$ 2,325,878			\$ 2,301,687			\$ 2,231,649		

<sup>(1)</sup> Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis. Purchased credit-impaired loans are recorded at fair value upon acquisition and accrete interest income over the estimated life of the loan.
 <sup>(2)</sup> The first quarter of 2017 includes assets of the Corporation's non-U.S. consumer credit card business, which was sold during the second quarter of 2017.

<sup>(3)</sup> The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

	First Quarter 2018		Fourth Quarter 20	17	First Quarter 2	017
Federal funds sold and securities borrowed or purchased under agreements to resell	\$	5	\$	16	\$	15
Debt securities		(3)		(2)		(22)
U.S. commercial loans and leases		(9)		(10)		(10)
Net hedge expense on assets	\$	(7)	\$	4	\$	(17)

## Bank of America Corporation and Subsidiaries Quarterly Average Balances and Interest Rates – Fully Taxable-equivalent Basis (continued)

(Dollars in millions)

(Dollars in millions)			_				_						_				
		Firs		rter 2018			Four	<u>`</u>	arter 2017		First Quarter 2017						
	Aver Bala	0	In	iterest icome/ xpense	Yield/ Rate		Average Balance	In	Interest Income/ Yield/ Expense Rate		Average Balance		Interest Income/ Expense		Yield/ Rate		
Interest-bearing liabilities					<u> </u>												
U.S. interest-bearing deposits:																	
Savings	\$ 5	54,747	\$	1	0.01%	\$	54,090	\$	1	0.01%	\$	52,193	\$	1	0.01%		
NOW and money market deposit accounts	65	9,033		406	0.25		645,639		361	0.22		617,749		74	0.05		
Consumer CDs and IRAs	4	1,313		33	0.33		42,595		29	0.28		46,711		31	0.27		
Negotiable CDs, public funds and other deposits	4	10,639		157	1.56		39,200		133	1.35		33,695		52	0.63		
Total U.S. interest-bearing deposits	79	5,732		597	0.30		781,524		524	0.27		750,348		158	0.09		
Non-U.S. interest-bearing deposits:																	
Banks located in non-U.S. countries		2,243		9	1.67		1,844		5	0.96		2,616		5	0.76		
Governments and official institutions		1,154		—	0.02		1,016		3	1.06		1,013		2	0.81		
Time, savings and other	6	57,334		154	0.92		67,252		147	0.87		58,418		117	0.81		
Total non-U.S. interest-bearing deposits	7	0,731		163	0.93		70,112		155	0.88		62,047		124	0.81		
Total interest-bearing deposits	86	6,463		760	0.36	_	851,636		679	0.32	_	812,395		282	0.14		
Federal funds purchased, securities loaned or sold under agreements to repurchase, short-term borrowings and other interest-bearing liabilities	27	/8,931		1,135	1.65		270,403		901	1.32		266,837		573	0.87		
Trading account liabilities	5	5,362		357	2.62		49,643		314	2.51		38,731		264	2.76		
Long-term debt	22	9,603		1,739	3.06		227,644		1,581	2.77		221,468		1,459	2.65		
Total interest-bearing liabilities <sup>(1)</sup>	1,43	0,359		3,991	1.13	_	1,399,326		3,475	0.99	1	,339,431		2,578	0.78		
Noninterest-bearing sources:																	
Noninterest-bearing deposits	43	0,805					441,936					444,237					
Other liabilities	19	9,234					187,263					180,281					
Shareholders' equity	26	5,480					273,162					267,700					
Total liabilities and shareholders' equity	\$ 2,32	5,878				\$	2,301,687				\$ 2	2,231,649					
Net interest spread					2.08%					2.10%					2.18%		
Impact of noninterest-bearing sources					0.31					0.29					0.21		
Net interest income/yield on earning assets			\$	11,758	2.39%			\$	11,713	2.39%			\$	11,255	2.39%		

(1) The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:

	First Quarter 2018	Fourth Quarter 2017	First Quarter 2017
Consumer CDs and IRAs	\$ 5	\$ 5	\$ 6
Negotiable CDs, public funds and other deposits	3	3	3
Banks located in non-U.S. countries	5	5	5
Federal funds purchased, securities loaned or sold under agreements to repurchase, short-term borrowings and other interest-bearing liabilities	29	30	92
Long-term debt	(246)	(379)	(530)
Net hedge income on liabilities	\$ (204)	\$ (336)	\$ (424)

# Bank of America Corporation and Subsidiaries **Debt Securities**

(Dollars in millions)							
				March	31, 201	8	
	A	amortized Cost	Ur	Gross realized Gains	U	Gross nrealized Losses	Fair Value
Available-for-sale debt securities							
Mortgage-backed securities:							
Agency	\$	189,426	\$	168	\$	(5,483)	\$ 184,111
Agency-collateralized mortgage obligations		6,525		15		(142)	6,398
Commercial		13,998		1		(440)	13,559
Non-agency residential		2,354		260		(10)	2,604
Total mortgage-backed securities		212,303		444		(6,075)	206,672
U.S. Treasury and agency securities		54,753		13		(1,794)	52,972
Non-U.S. securities		6,918		7		—	6,925
Other taxable securities, substantially all asset-backed securities		4,619		100		(5)	4,714
Total taxable securities		278,593		564	_	(7,874)	271,283
Tax-exempt securities		19,133		58		(114)	19,077
Total available-for-sale debt securities		297,726		622		(7,988)	290,360
Other debt securities carried at fair value		12,682		291		(35)	12,938
Total debt securities carried at fair value		310,408		913		(8,023)	303,298
Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities		123,539		12		(4,419)	119,132
Total debt securities	\$	433,947	\$	925	\$	(12,442)	\$ 422,430
				December	r 31, 20	017	
Available-for-sale debt securities							
Mortgage-backed securities:							
Agency	\$	194,119	\$	506	\$	(1,696)	\$ 192,929
Agency-collateralized mortgage obligations		6.846		39		(81)	6.804

Agency	\$ 194,119	\$ 506	\$ (1,696)	\$ 192,929
Agency-collateralized mortgage obligations	6,846	39	(81)	6,804
Commercial	13,864	28	(208)	13,684
Non-agency residential	2,410	267	(8)	2,669
Total mortgage-backed securities	217,239	840	(1,993)	216,086
U.S. Treasury and agency securities	54,523	18	(1,018)	53,523
Non-U.S. securities	6,669	9	(1)	6,677
Other taxable securities, substantially all asset-backed securities	 5,699	73	 (2)	 5,770
Total taxable securities	284,130	940	(3,014)	282,056
Tax-exempt securities	20,541	138	(104)	20,575
Total available-for-sale debt securities	304,671	1,078	(3,118)	302,631
Other debt securities carried at fair value	12,273	252	(39)	12,486
Total debt securities carried at fair value	316,944	1,330	(3,157)	315,117
Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities	 125,013	111	(1,825)	123,299
Total debt securities	\$ 441,957	\$ 1,441	\$ (4,982)	\$ 438,416
Available-for-sale marketable equity securities <sup>(1)</sup>	\$ 27	\$	\$ (2)	\$ 25

(1) Classified in other assets on the Consolidated Balance Sheet.

### Other Debt Securities Carried at Fair Value

(Dollars in millions)	March 31 2018	December 31 2017
Mortgage-backed securities:		
Agency-collateralized mortgage obligations	\$	- \$ 5
Non-agency residential	2,73	6 2,764
Total mortgage-backed securities	2,73	6 2,769
Non-U.S. securities <sup>(1)</sup>	9,97	<b>6</b> 9,488
Other taxable securities, substantially all asset-backed securities	22	6 229
Total	\$ 12,93	8 \$ 12,486

<sup>(1)</sup> These securities are primarily used to satisfy certain international regulatory liquidity requirements.

(Dollars in millions)

<u>Fully taxable-equivalent (FTE) basis data</u> <sup>(1)</sup>	First Quarter 2018	Fourth Quarter 2017	Third Quarter 2017	Second Quarter 2017	First Quarter 2017
Net interest income	\$ 11,758	\$ 11,713	\$ 11,401	\$ 11,223	\$ 11,255
Total revenue, net of interest expense	23,275	20,687	22,079	23,066	22,445
Net interest yield	2.39%	2.39%	2.36%	2.34%	2.39%
Efficiency ratio	59.71	64.16	60.67	60.62	62.79

(1) FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. The Corporation believes that this presentation allows for comparison of amounts from both taxable and tax-exempt sources and is consistent with industry practices. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 34-35.)

## Bank of America Corporation and Subsidiaries Quarterly Results by Business Segment and All Other

(Dollars in millions)

				First Quar	rter 2	018		
	C	Total orporation	onsumer anking	GWIM		Global Sanking	Global Iarkets	All Other
Net interest income (FTE basis)	\$	11,758	\$ 6,510	\$ 1,594	\$	2,640	\$ 870	\$ 144
Card income		1,457	1,279	21		135	22	_
Service charges		1,921	1,044	19		763	90	5
Investment and brokerage services		3,664	82	3,040		25	488	29
Investment banking income (loss)		1,353	—	84		744	609	(84)
Trading account profits (loss)		2,699	2	29		61	2,703	(96)
Other income (loss)		423	 115	 69		566	 4	 (331)
Total noninterest income		11,517	2,522	3,262		2,294	 3,916	(477)
Total revenue, net of interest expense (FTE basis)		23,275	9,032	 4,856		4,934	 4,786	 (333)
Provision for credit losses		834	935	38		16	(3)	(152)
Noninterest expense		13,897	 4,480	 3,428		2,195	 2,818	 976
Income (loss) before income taxes (FTE basis)		8,544	3,617	1,390		2,723	1,971	 (1,157)
Income tax expense (benefit) (FTE basis)		1,626	 922	 355		707	 513	 (871)
Net income (loss)	\$	6,918	\$ 2,695	\$ 1,035	\$	2,016	\$ 1,458	\$ (286)
Average								
Total loans and leases	\$	931,915	\$ 279,557	\$ 159,095	\$	351,689	\$ 73,763	\$ 67,811
Total assets <sup>(1)</sup>		2,325,878	746,647	279,716		420,594	678,368	200,553
Total deposits		1,297,268	674,351	243,077		324,405	32,320	23,115
Period end								
Total loans and leases	\$	934,078	\$ 279,055	\$ 159,636	\$	355,165	\$ 75,638	\$ 64,584
Total assets (1)		2,328,478	774,256	279,331		424,134	648,605	202,152
Total deposits		1,328,664	701,488	241,531		331,238	32,301	22,106

				Fourth Qua	arter 2	017		
	0	Total Corporation	onsumer Banking	GWIM		Global Banking	Global Markets	All Other
Net interest income (FTE basis)	\$	11,713	\$ 6,354	\$ 1,520	\$	2,719	\$ 932	\$ 188
Card income		1,555	1,354	43		134	24	_
Service charges		1,955	1,071	19		774	84	7
Investment and brokerage services		3,522	84	2,920		24	501	(7)
Investment banking income (loss)		1,418	—	71		811	597	(61)
Trading account profits		1,153	1	25		51	1,075	1
Other income (loss)		(629)	91	85		506	183	(1,494)
Total noninterest income		8,974	2,601	3,163		2,300	2,464	(1,554)
Total revenue, net of interest expense (FTE basis)		20,687	8,955	 4,683		5,019	3,396	 (1,366)
Provision for credit losses		1,001	886	6		132	162	(185)
Noninterest expense		13,274	4,507	3,473		2,161	2,614	519
Income (loss) before income taxes (FTE basis)		6,412	3,562	1,204		2,726	620	(1,700)
Income tax expense (FTE basis)		4,047	1,365	462		1,046	210	964
Net income (loss)	\$	2,365	\$ 2,197	\$ 742	\$	1,680	\$ 410	\$ (2,664)
Average								
Total loans and leases	\$	927,790	\$ 275,716	\$ 157,063	\$	350,262	\$ 73,552	\$ 71,197
Total assets <sup>(1)</sup>		2,301,687	737,755	276,153		419,513	659,411	208,855
Total deposits		1,293,572	665,536	240,126		329,761	34,250	23,899
Period end								
Total loans and leases	\$	936,749	\$ 280,473	\$ 159,378	\$	350,668	\$ 76,778	\$ 69,452
Total assets <sup>(1)</sup>		2,281,234	749,325	284,321		424,533	629,007	194,048
Total deposits		1,309,545	676,530	246,994		329,273	34,029	22,719

(1) Total assets include asset allocations to match liabilities (i.e., deposits).

## **Bank of America Corporation and Subsidiaries** Quarterly Results by Business Segment and All Other (continued)

(Dollars in millions)			First Quar	tor 20	017			
	 Total orporation	onsumer Banking	 GWIM		Global Banking	Global Markets		 All Other
Net interest income (FTE basis)	\$ 11,255	\$ 5,781	\$ 1,560	\$	2,602	\$	1,049	\$ 263
Card income	1,449	1,224	36		125		22	42
Service charges	1,918	1,050	20		765		77	6
Investment and brokerage services	3,417	82	2,791		17		531	(4)
Investment banking income (loss)	1,584	—	51		925		666	(58)
Trading account profits	2,331	_	59		32		2,177	63
Other income (loss)	 491	 147	 75		489		186	 (406)
Total noninterest income	11,190	2,503	3,032		2,353		3,659	(357)
Total revenue, net of interest expense (FTE basis)	 22,445	 8,284	 4,592		4,955		4,708	 (94)
Provision for credit losses	835	838	23		17		(17)	(26)
Noninterest expense	 14,093	 4,410	 3,329		2,163		2,757	 1,434
Income (loss) before income taxes (FTE basis)	 7,517	 3,036	 1,240		2,775		1,968	 (1,502)
Income tax expense (benefit) (FTE basis)	 2,180	 1,144	 467		1,046		671	 (1,148)
Net income (loss)	\$ 5,337	\$ 1,892	\$ 773	\$	1,729	\$	1,297	\$ (354)
Average								
Total loans and leases	\$ 914,144	\$ 257,945	\$ 148,405	\$	342,857	\$	70,064	\$ 94,873
Total assets <sup>(1)</sup>	2,231,649	707,647	293,432		415,908		607,010	207,652
Total deposits	1,256,632	635,594	257,386		305,197		33,158	25,297
Period end								
Total loans and leases (2)	\$ 915,747	\$ 258,421	\$ 149,110	\$	344,452	\$	71,053	\$ 92,711
Total assets (1)	2,247,794	734,087	291,177		416,763		604,014	201,753
Total deposits	1,272,141	661,607	254,595		297,163		33,629	25,147

(1) Total assets include asset allocations to match liabilities (i.e., deposits).
 (2) Includes \$9.5 billion of non-U.S. credit card loans, which were included in assets of business held for sale on the Consolidated Balance Sheet and in *All Other* at March 31, 2017, and sold in the second quarter of 2017.

## Bank of America Corporation and Subsidiaries

## **Consumer Banking Segment Results**

(Dollars in millions)	Fii	rst	F	Fourth		Third	Second			First
	Qua	rter 18	Q	uarter 2017	(	Quarter 2017		Quarter 2017	Ç	Quarter 2017
Net interest income (FTE basis)	\$ 6	5,510	\$	6,354	\$	6,212	\$	5,961	\$	5,781
Noninterest income:										
Card income	1	1,279		1,354		1,243		1,248		1,224
Service charges	1	1,044		1,071		1,082		1,061		1,050
All other income		199		176		237		239		229
Total noninterest income	2	2,522		2,601		2,562		2,548		2,503
Total revenue, net of interest expense (FTE basis)	9	9,032		8,955		8,774		8,509		8,284
Provision for credit losses		935		886		967		834		838
Noninterest expense	4	4,480		4,507		4,460		4,411		4,410
Income before income taxes (FTE basis)	3	3,617		3,562		3,347		3,264		3,036
Income tax expense (FTE basis)		922		1,365		1,260		1,233		1,144
Net income	\$ 2	2,695	\$	2,197	\$	2,087	\$	2,031	\$	1,892
Net interest yield (FTE basis)		3.73%		3.61%		3.56%		3.48%		3.50
Return on average allocated capital (1)		30		24		22		22		21
Efficiency ratio (FTE basis)	4	19.60		50.33		50.83		51.84		53.24
Balance Sheet										
Average										
Total loans and leases	\$ 279	9,557	\$ 2	275,716	\$	268,810	\$	261,537	\$	257,945
Total earning assets (2)	707	7,754	e	599,004		692,122		686,064		668,865
Total assets <sup>(2)</sup>	746	5,647	7	37,755		731,077		724,753		707,647
Total deposits	674	4,351	e	65,536		658,974		652,787		635,594
Allocated capital <sup>(1)</sup>	37	7,000		37,000		37,000		37,000		37,000
Period end										
Total loans and leases	\$ 279	9,055	\$ 2	280,473	\$	272,360	\$	265,938	\$	258,421
Total earning assets <sup>(2)</sup>	735	5,247	7	709,832		703,277		696,350		694,883
Total assets (2)	774	1,256	7	49,325		742,513		735,176		734,087
Total deposits	701	1,488	e	576,530		669,647		662,678		661,607

Other companies may define or calculate these measures differently. <sup>(2)</sup> Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

## Bank of America Corporation and Subsidiaries Consumer Banking Quarterly Results

(Dollars in millions)					
			First	Quarter 2018	
	То	tal Consumer Banking		Deposits	nsumer ending
Net interest income (FTE basis)	\$	6,510	\$	3,741	\$ 2,769
Noninterest income:					
Card income		1,279		2	1,277
Service charges		1,044		1,044	_
All other income		199		108	 91
Total noninterest income		2,522		1,154	1,368
Total revenue, net of interest expense (FTE basis)		9,032		4,895	4,137
Provision for credit losses		935		41	894
Noninterest expense		4,480		2,651	1,829
Income before income taxes (FTE basis)		3,617		2,203	1,414
Income tax expense (FTE basis)		922		561	361
Net income	<u> </u>	2,695	\$	1,642	\$ 1,053
Net interest yield (FTE basis)		3.73%		2.25%	4.09
Return on average allocated capital (1)		30		55	17
Efficiency ratio (FTE basis)		49.60		54.15	44.21
Balance Sheet					
Average					
Total loans and leases	\$	279,557	\$	5,170	\$ 274,387
Total earning assets <sup>(2)</sup>		707,754		673,641	274,748
Total assets <sup>(2)</sup>		746,647		701,418	285,864
Total deposits		674,351		668,983	5,368
Allocated capital (1)		37,000		12,000	25,000
Period end					
Total loans and leases	\$	279,055	\$	5,111	\$ 273,944
Total earning assets (2)		735,247		700,420	274,977
Total assets (2)		774,256		728,063	286,343
Total deposits		701,488		695,514	5,974

			Fourt	h Quarter 2017	
Noninterest income Card income Service charges All other income Total noninterest income Total rorenue, net of interest expense (FTE basis) Provision for credit losses Noninterest expense Income before income taxes (FTE basis) Income tax expense (FTE basis) Income tax expense (FTE basis) Net interest yield (FTE basis) Return on average allocated capital <sup>(1)</sup> EBalance Sheet Total loans and leases Total leases Total leases <sup>(2)</sup> Total leaseis <sup>(2)</sup> Total deposits Allocated capital <sup>(1)</sup> Period end Total loans and leases Total loans and leases Total leaseis Total leasei Total leasei Total leaseis Total leaseis Total leasei Total leaseis Total leasei Total leaseis Total leasei Total lea	To	otal Consumer Banking		Deposits	Consumer Lending
Net interest income (FTE basis)	\$	6,354	\$	3,549	\$ 2,805
Noninterest income:					
Card income		1,354		2	1,352
Service charges		1,071		1,071	_
All other income		176		99	77
Total noninterest income		2,601		1,172	 1,429
Total revenue, net of interest expense (FTE basis)		8,955		4,721	4,234
Provision for credit losses		886		53	833
Noninterest expense		4,507		2,678	1,829
Income before income taxes (FTE basis)		3,562		1,990	 1,572
Income tax expense (FTE basis)		1,365		763	 602
Net income	<u></u>	2,197	\$	1,227	\$ 970
Net interest yield (FTE basis)		3.61 %		2.12 %	4.10%
Return on average allocated capital (1)		24		41	15
Efficiency ratio (FTE basis)		50.33		56.73	43.20
Balance Sheet					
Average					
	\$	275,716	\$	5,261	\$ 270,455
		699,004		664,054	271,129
Total assets <sup>(2)</sup>		737,755		691,610	282,324
		665,536		659,238	6,298
Allocated capital <sup>(1)</sup>		37,000		12,000	25,000
Period end					
	\$	280,473	\$	5,143	\$ 275,330
Total earning assets (2)		709,832		675,485	275,742
Total assets (2)		749,325		703,330	287,390
Total deposits		676,530	I	670,802	5,728

For footnotes see page 16.

## Bank of America Corporation and Subsidiaries Consumer Banking Quarterly Results (continued)

(Dollars in millions)

#### First Quarter 2017 Total Consumer Consumer Banking Lending Deposits Net interest income (FTE basis) \$ 5,781 \$ 3,063 \$ 2,718 Noninterest income: Card income 1,224 2 1,222 Service charges 1,050 1,050 127 102 All other income 229 Total noninterest income 2,503 1,154 1,349 4,067 8,284 Total revenue, net of interest expense (FTE basis) 4.217 Provision for credit losses 838 55 783 1,883 4 4 1 0 2,527 Noninterest expense Income before income taxes (FTE basis) 3,036 1,635 1,401 528 Income tax expense (FTE basis) 1,144 616 Net income 1,892 1,019 873 \$ Net interest yield (FTE basis) 3.50% 1.96% 4.34% Return on average allocated capital (1) 21 14 34 Efficiency ratio (FTE basis) 59.94 53.24 46.29 **Balance Sheet** Average 252,966 \$ 257.945 \$ Total loans and leases \$ 4.979 Total earning assets (2) 668,865 634,704 254,066 Total assets (2) 707,647 661.769 265,783 Total deposits 635,594 629,337 6,257 Allocated capital (1) 37,000 12,000 25,000 Period end Total loans and leases s 258,421 4,938 \$ 253,483 \$ Total earning assets (2) 694,883 660,888 254,291 Total assets (2) 734,087 688,277 266,106 Total deposits 661,607 655,714 5,893

(1) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

(2) For presentation purposes, in segments or businesses where the total of liabilities and equity exceeds assets, the Corporation allocates assets from *All Other* to match the segments' and businesses' liabilities and allocated shareholders' equity. As a result, total earning assets and total assets of the businesses may not equal total *Consumer Banking*.

## Bank of America Corporation and Subsidiaries

## **Consumer Banking Key Indicators**

(Dollars in millions)								
	Qu	first arter 018	Fourth Quarter 2017	Third Quarter 2017		Second Quarter 2017	Qu	irst arter 017
Average deposit balances								
Checking	\$ 34	1,204	\$ 334,345	\$ 329,048	\$	325,503	\$ 31	5,772
Savings	5	53,068	52,466	52,687		52,809	5	50,544
MMS	23	39,714	236,909	234,288		230,363	22	24,563
CDs and IRAs	3	37,366	38,732	40,067		41,196	4	1,923
Non-U.S. and other		2,999	3,084	2,884	_	2,916		2,792
Total average deposit balances	\$ 67	4,351	\$ 665,536	\$ 658,974	\$	652,787	\$ 63	35,594
Deposit spreads (excludes noninterest costs)								
Checking		2.08%	2.03%	2.01%	<i></i> 0	2.03%		1.94%
Savings		2.37	2.34	2.35		2.30		2.21
MMS		1.85	1.70	1.66		1.71		1.24
CDs and IRAs		1.73	1.55	1.48		1.41		1.29
Non-U.S. and other		1.73	1.56	1.45		1.31		1.16
Total deposit spreads		2.00	1.91	1.88		1.89		1.67
Client brokerage assets	\$ 18	82,110	\$ 177,045	\$ 167,274	\$	159,131	\$ 15	53,786
Active digital banking users (units in thousands) <sup>(1)</sup>	3	35,518	34,855	34,472		33,971	3	33,702
Active mobile banking users (units in thousands)	2	24,801	24,238	23,572		22,898	2	22,217
Financial centers		4,435	4,470	4,511		4,542		4,559
ATMs	1	6,011	16,039	15,973		15,972	1	5,939
Total U.S. credit card <sup>(2)</sup>								
Loans								
Average credit card outstandings	\$ 9	94,423	\$ 93,531	\$ 91,602	\$	89,464	\$ 8	39,628
Ending credit card outstandings		03,014	96,274	92,602		90,776		38,552
Credit quality		-,	, ,_, .	, _, • • -		, ,,, , ,		,
Net charge-offs	\$	701	\$ 655	\$ 612	\$	640	\$	606
	Ŷ	3.01%	2.78%	2.65%		2.87%	Ŷ	2.74%
30+ delinquency	\$	1,795	\$ 1,847	\$ 1,657	\$	1,550	\$	1,580
50° definquency	Ψ	1.93%	1.92%	1.79%		1,550	ψ	1.78%
90+ delinquency	\$	925	\$ 900	\$ 810	\$	772	\$	801
yor company	Ψ	0.99%	0.93%	0.87%		0.85%	Ψ	0.90%
Other Total U.S. credit card indicators <sup>(2)</sup>								
Gross interest yield		9.93%	9.75%	9.76%	ó	9.54%		9.55%
Risk adjusted margin		8.32	8.74	8.63		8.40		8.89
New accounts (in thousands)		1,194	1,138	1,315		1,302		1,184
Purchase volumes	\$ 6	51,347	\$ 65,523	\$ 62,244	\$	61,665	\$ 5	5,321
Debit card data								
Purchase volumes	\$ 7	76,052	\$ 77,912	\$ 74,769	\$	75,349	\$ 7	70,611
Loan production <sup>(3)</sup>								
Total <sup>(4)</sup> :								
First mortgage		9,424	\$ 12,705	\$ 13,183	\$			1,442
Home equity		3,749	4,053	4,133		4,685		4,053
Consumer Banking:								
First mortgage		5,964	\$ 8,386	\$ 9,044	\$	9,006		7,629
Home equity		3,345	3,595	3,722		4,215		3,667

(1) Digital users represents mobile and/or online users across consumer businesses; historical information has been restated primarily due to the sale of the Corporation's non-U.S. consumer credit card business during the second quarter of 2017. <sup>(2)</sup> In addition to the U.S. credit card portfolio in *Consumer Banking*, the remaining U.S. credit card portfolio is primarily in *GWIM*.

(3) The above loan production amounts represent the unpaid principal balance of loans and, in the case of home equity, the principal amount of the total line of credit.

<sup>(4)</sup> In addition to loan production in *Consumer Banking*, there is also first mortgage and home equity loan production in *GWIM*.

## Bank of America Corporation and Subsidiaries **Global Wealth & Investment Management Segment Results**

(Dollars in millions)									
	Q	First uarter 2018	Fourth Quarter 2017		Third Quarter 2017		Second Quarter 2017		First Quarter 2017
Net interest income (FTE basis)	\$	1,594	\$ 1,520	\$	1,496	\$	1,597	\$	1,560
Noninterest income:									
Investment and brokerage services		3,040	2,920		2,854		2,829		2,791
All other income		222	243		270		269		241
Total noninterest income		3,262	3,163		3,124		3,098		3,032
Total revenue, net of interest expense (FTE basis)		4,856	4,683		4,620		4,695		4,592
Provision for credit losses		38	6		16		11		23
Noninterest expense		3,428	3,473		3,371		3,392		3,329
Income before income taxes (FTE basis)		1,390	1,204	_	1,233	_	1,292	_	1,240
Income tax expense (FTE basis)		355	462		464		488		467
Net income	\$	1,035	\$ 742	\$	769	\$	804	\$	773
Net interest yield (FTE basis)		2.46%	2.32%		2.29%		2.41%		2.28
Return on average allocated capital (1)		29	21		22		23		22
Efficiency ratio (FTE basis)		70.60	74.14		72.95		72.24		72.51
Balance Sheet									
Average									
Total loans and leases	<b>\$</b> 1	159,095	\$ 157,063	\$	154,333	\$	150,812	\$	148,405
Total earning assets <sup>(2)</sup>	2	262,775	259,550		259,564		265,845		277,989
Total assets <sup>(2)</sup>	2	279,716	276,153		275,570		281,167		293,432
Total deposits	2	243,077	240,126		239,647		245,329		257,386
Allocated capital (1)		14,500	14,000		14,000		14,000		14,000
Period end									
Total loans and leases	<b>\$</b> 1	159,636	\$ 159,378	\$	155,871	\$	153,468	\$	149,110
Total earning assets <sup>(2)</sup>	2	262,430	267,026		259,548		258,744		275,214
Total assets <sup>(2)</sup>	2	279,331	284,321		276,187		274,746		291,177
Total deposits	2	241,531	246,994		237,771		237,131		254,595

(1) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.
 (2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

## Bank of America Corporation and Subsidiaries **Global Wealth & Investment Management Key Indicators**

(Dollars in millions, except as noted)

	First Quarter 2018		Quarter Quarter			Third Quarter 2017		Second Quarter 2017	(	First Quarter 2017
Revenue by Business									_	
Merrill Lynch Global Wealth Management	\$	3,996	\$	3,836	\$	3,796	\$	3,874	\$	3,782
U.S. Trust		860		845		822		819		809
Other			_	2	_	2	_	2	_	1
Total revenue, net of interest expense (FTE basis)	\$	4,856	\$	4,683	\$	4,620	\$	4,695	\$	4,592
Client Balances by Business, at period end										
Merrill Lynch Global Wealth Management	\$ 2	,284,803	\$ 2	2,305,664	\$ 2	2,245,499	\$ 2	2,196,238	\$ 2	2,167,536
U.S. Trust		440,683		446,199		430,684		421,180		417,841
Total client balances	\$ 2	,725,486	\$ 2	2,751,863	\$ 2	2,676,183	\$ 2	2,617,418	\$ 2	2,585,377
<u>Client Balances by Type, at period end</u>										
Assets under management <sup>(1)</sup>	\$ 1	,084,717	\$	,080,747	<b>\$</b> 1	1,036,048	\$	990,709	\$	946,778
Brokerage and other assets	1	,236,799	:	,261,990	1	1,243,858		1,233,313		1,232,195
Deposits		241,531		246,994		237,771		237,131		254,595
Loans and leases (2)		162,439		162,132		158,506		156,265		151,809
Total client balances	\$ 2	,725,486	\$ 2	2,751,863	\$ 2	2,676,183	\$ 2	2,617,418	\$ 2	2,585,377
Assets Under Management Rollforward										
Assets under management, beginning balance	\$ 1	,080,747	\$	,036,048	\$	990,709	\$	946,778	\$	886,148
Net client flows		24,240		18,228		20,749		27,516		29,214
Market valuation/other		(20,270)		26,471		24,590		16,415		31,416
Total assets under management, ending balance	\$ 1	,084,717	\$	,080,747	<b>\$</b> 1	1,036,048	\$	990,709	\$	946,778
Associates, at period end. <sup>(3)</sup>										
Number of financial advisors		17,367		17,355		17,221		17,017		16,678
Total wealth advisors, including financial advisors		19,276		19,238		19,108		18,881		18,538
Total primary sales professionals, including financial advisors and wealth advisors		20,398		20,344		20,115		19,863		19,536
Merrill Lynch Global Wealth Management Metric										
Financial advisor productivity <sup>(4)</sup> (in thousands)	\$	1,038	\$	994	\$	994	\$	1,040	\$	993
U.S. Trust Metric, at period end										
Primary sales professionals		1,737		1,714		1,696		1,665		1,657

(1) Defined as managed assets under advisory and/or discretion of GWIM.

<sup>(2)</sup> Includes margin receivables which are classified in customer and other receivables on the Consolidated Balance Sheet.
 <sup>(3)</sup> Includes financial advisors in the *Consumer Banking* segment of 2,538, 2,402, 2,267, 2,206 and 2,121 at March 31, 2018, December 31, 2017, September 30, 2017, June 30, 2017 and March 31, 2017, respectively.
 <sup>(4)</sup> View of the later of the

<sup>(4)</sup> Financial advisor productivity is defined as annualized Merrill Lynch Global Wealth Management total revenue, excluding the allocation of certain ALM activities, divided by the total average number of financial advisors (excluding financial advisors in the Consumer Banking segment).

## Bank of America Corporation and Subsidiaries **Global Banking Segment Results**

Total assets (2)

(Dollars in millions)					
	First Quarter 2018	Fourth Quarter 2017	Third Quarter 2017	Second Quarter 2017	First Quarter 2017
Net interest income (FTE basis)	\$ 2,640	\$ 2,719	\$ 2,642	\$ 2,541	\$ 2,602
Noninterest income:					
Service charges	763	774	776	809	765
Investment banking fees	744	811	806	929	925
All other income	787	715	763	760	663
Total noninterest income	2,294	2,300	2,345	2,498	2,353
Total revenue, net of interest expense (FTE basis)	4,934	5,019	4,987	5,039	4,955
Provision for credit losses	16	132	48	15	17
Noninterest expense	2,195	2,161	2,119	2,154	2,163
Income before income taxes (FTE basis)	2,723	2,726	2,820	2,870	2,775
Income tax expense (FTE basis)	707	1,046	1,062	1,084	1,046
Net income	\$ 2,016	\$ 1,680	\$ 1,758	\$ 1,786	\$ 1,729
Net interest yield (FTE basis)	2.96%	3.00%	2.94%	2.85%	2.93
Return on average allocated capital (1)	20	17	17	18	18
Efficiency ratio (FTE basis)	44.47	43.02	42.52	42.72	43.66
Balance Sheet					
Average					
Total loans and leases	\$ 351,689	\$ 350,262	\$ 346,093	\$ 345,063	\$ 342,857
Total earning assets <sup>(2)</sup>	361,822	359,199	357,014	357,407	359,605
Total assets <sup>(2)</sup>	420,594	419,513	414,755	413,950	415,908
Total deposits	324,405	329,761	315,692	300,483	305,197
Allocated capital <sup>(1)</sup>	41,000	40,000	40,000	40,000	40,000
Period end					
Total loans and leases	\$ 355,165	\$ 350,668	\$ 349,838	\$ 344,457	\$ 344,452
Total earning assets <sup>(2)</sup>	365,895	365,560	364,591	353,649	360,288
(2)					

Total deposits 331,238 329,273 319,545 303,205 297,163 (1) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital.

424,134

424,533

423,185

410,580

416,763

Other companies may define or calculate these measures differently.

<sup>(2)</sup> Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

## Bank of America Corporation and Subsidiaries Global Banking Key Indicators

C	First Quarter 2018		Fourth Quarter 2017		Third Quarter 2017			(	First Quarter 2017
		-				_			
\$	276	\$	381	\$	321	\$	465	\$	390
	356		336		397		361		412
	112		94		88		103		123
\$	744	\$	811	\$	806	\$	929	\$	925
\$	1,050	\$	1,065	\$	1,127	\$	1,093	\$	1,102
	975		1,094		1,090		1,052		1,044
									101
\$	2,124	\$	2,262	\$	2,318	\$	2,244	\$	2,247
\$	882	\$	852	\$	840	\$	833	\$	797
	816								707
									197
\$	1,930	\$	1,876	\$	1,815	\$	1,796	\$	1,701
s	113 312	\$	106 537	s	94 232	s	77 490	\$	70,831
	<i>`</i>	Ψ		Ψ		Ψ			234,366
		\$	· · · · ·	\$	<u> </u>	\$			305,197
-		-	525,701	-	515,672	-	500,105	-	505,177
	1.53%		1.56%		1.56%		1.56%		1.65%
\$	16	\$	132	\$	48	\$	15	\$	17
\$	11,865	\$	12,038	\$	13,273	\$	14,074	\$	14,567
	3.13%		3.21%		3.55%		3.80%		3.95%
\$	1,286	\$	1,118	\$	1,123	\$	1,345	\$	1,527
	0.36%		0.32%		0.32%		0.39%		0.44%
\$	200,726	\$	201,432	\$	197,841	\$	200,577	\$	198,620
					· ·				72,261
									48,818
									23,152
							1		6
\$		\$	350,262	\$		\$		\$	342,857
		_							
\$	296	\$	429	\$	374	\$	483	\$	405
Ψ		Ψ	846	Ψ	962	Ψ	901	Ŷ	926
	827		010		102		201		312
	827 314		204		193		231		
	314		204		193		231		
			204 1,479 (61)		193 1,529 (52)	_	231 1,615 (83)	_	1,643 (59)
	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Quarter         2018         \$       276         356         112         \$       744         \$       1,050         975         99         \$       2,124         \$       2,124         \$       2,124         \$       2,124         \$       1,050         \$       2,124         \$       1,930         \$       1,930         \$       1,930         \$       324,405         \$       1,53%         \$       324,405         \$       324,405         \$       3,13%         \$       1,286         0,36%       3,13%         \$       1,286         0,36%       3,13%         \$       200,726         78,716       49,777         22,469       1         \$       351,689	Quarter       2018         \$       276       \$         356       112       \$         \$       744       \$         \$       744       \$         \$       744       \$         \$       1.050       \$         975       99       \$         \$       2,124       \$         \$       2,124       \$         \$       2,124       \$         \$       1,930       \$         \$       1,930       \$         \$       1,930       \$         \$       1,53%       \$         \$       1,53%       \$         \$       1,53%       \$         \$       1,286       \$         \$       3,13%       \$         \$       1,286       \$         \$       3,13%       \$         \$       2,469       \$         \$       351,689       \$	Quarter 2018         Quarter 2017           \$         276         \$         381           356         336           112         94           \$         744         \$         811           \$         744         \$         811           \$         744         \$         811           \$         744         \$         811           \$         744         \$         811           \$         99         103         \$           \$         2,124         \$         2,262           \$         2,124         \$         2,262           \$         2,124         \$         2,262           \$         1,232         2,240           \$         1,301         \$         1,876           \$         1,312         \$         106,537           \$         1,3140         \$         329,761           \$         324,405         \$         329,761           \$         324,405         \$         1,56%           \$         1,665         \$         1,56%           \$         1,865         \$         1,2038           \$ <td>Quarter 2018         Quarter 2017           \$         276         \$         381         \$           356         336         336         336         336           112         94         4         4         4           \$         744         \$         811         \$           \$         1,050         \$         1,065         \$           \$         975         1,094         \$         \$           \$         2,124         \$         2,262         \$           \$         2,124         \$         2,262         \$           \$         1,301         \$         1,876         \$           \$         1,312         \$         106,537         \$           \$         1,3312         \$         106,537         \$           \$         1,312         \$         329,761         \$           \$         324,405         \$         329,761         \$           \$         16         \$         132         \$           \$         16         \$         132         \$           \$         1,3865         \$         1,118         \$           \$<!--</td--><td>Quarter 2018         Quarter 2017         Quarter 2017           \$         276         \$         381         \$         321           356         336         397           112         94         88           \$         744         \$         811         \$         806           \$         1,050         \$         1,065         \$         1,127           975         1,094         1,090         99         103         101           \$         2,124         \$         2,262         \$         2,318           \$         2,124         \$         2,262         \$         2,318           \$         1,090         758         315         758           232         224         217         \$         1,815           \$         1,930         \$         1,876         \$         1,815           \$         1,930         \$         1,876         \$         1,815           \$         1,930         \$         1,876         \$         1,815           \$         1,876         \$         3,15,692         \$         3,15,692           \$         1,865         \$</td><td>Quarter 2018         Quarter 2017         Quarter 2017           \$         276         \$         381         \$         321         \$           356         336         397        </td><td>Quarter 2018         Quarter 2017         Quarter 2017         Quarter 2017         Quarter 2017           \$         276         \$         381         \$         321         \$         465           356         336         397         361         112         94         88         103           \$         744         \$         811         \$         806         \$         929           \$         744         \$         811         \$         806         \$         929           \$         1,050         \$         1,065         \$         1,127         \$         1,093           975         1,094         1,090         1,052         99         103         101         99           \$         2,124         \$         2,262         \$         2,318         \$         2,244           \$         16         800         758         752         223         224         217         211           \$         1,330         \$         1,876         \$         94,232         \$         77,490           211,093         223,224         221,460         222,993         \$         300,483         1.56%         1.56%&lt;</td><td>Quarter 2018         Quarter 2017         Quarter 2017         Quarter 2017         Quarter 2017           \$         276         \$         381         \$         321         \$         465         \$           356         336         397         361        </td></td>	Quarter 2018         Quarter 2017           \$         276         \$         381         \$           356         336         336         336         336           112         94         4         4         4           \$         744         \$         811         \$           \$         1,050         \$         1,065         \$           \$         975         1,094         \$         \$           \$         2,124         \$         2,262         \$           \$         2,124         \$         2,262         \$           \$         1,301         \$         1,876         \$           \$         1,312         \$         106,537         \$           \$         1,3312         \$         106,537         \$           \$         1,312         \$         329,761         \$           \$         324,405         \$         329,761         \$           \$         16         \$         132         \$           \$         16         \$         132         \$           \$         1,3865         \$         1,118         \$           \$ </td <td>Quarter 2018         Quarter 2017         Quarter 2017           \$         276         \$         381         \$         321           356         336         397           112         94         88           \$         744         \$         811         \$         806           \$         1,050         \$         1,065         \$         1,127           975         1,094         1,090         99         103         101           \$         2,124         \$         2,262         \$         2,318           \$         2,124         \$         2,262         \$         2,318           \$         1,090         758         315         758           232         224         217         \$         1,815           \$         1,930         \$         1,876         \$         1,815           \$         1,930         \$         1,876         \$         1,815           \$         1,930         \$         1,876         \$         1,815           \$         1,876         \$         3,15,692         \$         3,15,692           \$         1,865         \$</td> <td>Quarter 2018         Quarter 2017         Quarter 2017           \$         276         \$         381         \$         321         \$           356         336         397        </td> <td>Quarter 2018         Quarter 2017         Quarter 2017         Quarter 2017         Quarter 2017           \$         276         \$         381         \$         321         \$         465           356         336         397         361         112         94         88         103           \$         744         \$         811         \$         806         \$         929           \$         744         \$         811         \$         806         \$         929           \$         1,050         \$         1,065         \$         1,127         \$         1,093           975         1,094         1,090         1,052         99         103         101         99           \$         2,124         \$         2,262         \$         2,318         \$         2,244           \$         16         800         758         752         223         224         217         211           \$         1,330         \$         1,876         \$         94,232         \$         77,490           211,093         223,224         221,460         222,993         \$         300,483         1.56%         1.56%&lt;</td> <td>Quarter 2018         Quarter 2017         Quarter 2017         Quarter 2017         Quarter 2017           \$         276         \$         381         \$         321         \$         465         \$           356         336         397         361        </td>	Quarter 2018         Quarter 2017         Quarter 2017           \$         276         \$         381         \$         321           356         336         397           112         94         88           \$         744         \$         811         \$         806           \$         1,050         \$         1,065         \$         1,127           975         1,094         1,090         99         103         101           \$         2,124         \$         2,262         \$         2,318           \$         2,124         \$         2,262         \$         2,318           \$         1,090         758         315         758           232         224         217         \$         1,815           \$         1,930         \$         1,876         \$         1,815           \$         1,930         \$         1,876         \$         1,815           \$         1,930         \$         1,876         \$         1,815           \$         1,876         \$         3,15,692         \$         3,15,692           \$         1,865         \$	Quarter 2018         Quarter 2017         Quarter 2017           \$         276         \$         381         \$         321         \$           356         336         397	Quarter 2018         Quarter 2017         Quarter 2017         Quarter 2017         Quarter 2017           \$         276         \$         381         \$         321         \$         465           356         336         397         361         112         94         88         103           \$         744         \$         811         \$         806         \$         929           \$         744         \$         811         \$         806         \$         929           \$         1,050         \$         1,065         \$         1,127         \$         1,093           975         1,094         1,090         1,052         99         103         101         99           \$         2,124         \$         2,262         \$         2,318         \$         2,244           \$         16         800         758         752         223         224         217         211           \$         1,330         \$         1,876         \$         94,232         \$         77,490           211,093         223,224         221,460         222,993         \$         300,483         1.56%         1.56%<	Quarter 2018         Quarter 2017         Quarter 2017         Quarter 2017         Quarter 2017           \$         276         \$         381         \$         321         \$         465         \$           356         336         397         361

(1) Investment banking fees represent total investment banking fees for *Global Banking* inclusive of self-led deals and fees included within Business Lending.

<sup>(2)</sup> Advisory includes fees on debt and equity advisory and mergers and acquisitions.

<sup>(3)</sup> Investment banking fees represent only the fee component in *Global Banking* and do not include certain other items shared with the Investment Banking Group under internal revenue sharing agreements.

(4) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total commercial utilized reservable criticized exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.

<sup>(5)</sup> Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by loans, leases and foreclosed properties.

	Three Months Ended March 31, 2018									
	Globa	al	U.S.							
	Product Ranking	Market Share	Product Ranking	Market Share						
Net investment banking revenue	4	5.7%	4	7.8%						
Announced mergers and acquisitions	4	20.9	5	20.2						
Equity capital markets	5	5.9	5	8.8						
Debt capital markets	3	6.3	1	11.0						
High-yield corporate debt	4	5.6	4	7.6						
Leveraged loans	1	9.9	1	12.7						
Mortgage-backed securities	3	10.3	4	12.2						
Asset-backed securities	2	10.7	2	12.4						
Convertible debt	3	7.5	2	17.7						
Common stock underwriting	5	5.7	6	6.7						
Investment-grade corporate debt	1	6.7	1	13.4						
Syndicated loans	2	9.8	2	13.3						

Source: Dealogic data as of April 2, 2018. Figures above include self-led transactions.

Rankings based on deal volumes except for net investment banking revenue rankings which reflect fees. ٠

. Debt capital markets excludes loans but includes agencies.

Mergers and acquisitions fees included in net investment banking revenue reflect 10 percent fee credit at announcement and 90 percent fee credit at completion as per Dealogic.

Mergers and acquisitions volume rankings are for announced transactions and provide credit to all investment banks advising either side of the transaction.
Each advisor receives full credit for the deal amount unless advising a minor stakeholder.

#### **Highlights**

#### Global top 3 rankings in:

Leveraged loans	Investment-grade corporate debt
Mortgage-backed securities	Syndicated loans
Asset-backed securities	Debt capital markets
Convertible debt	

#### U.S. top 3 rankings in:

Leveraged loans	Investment-grade corporate debt
Asset-backed securities	Syndicated loans
Convertible debt	Debt capital markets

#### Top 3 rankings excluding self-led deals:

Global: Leveraged loans, Mortgage-backed securities, Asset-backed securities, Convertible debt, Investment-grade corporate debt, Syndicated loans, Debt capital markets

U.S.: Leveraged loans, Asset-backed securities, Convertible debt, Investment-grade corporate debt, Syndicated loans, Debt capital markets

## Bank of America Corporation and Subsidiaries **Global Markets Segment Results**

(Dollars in millions)					
	First Quarter 2018	Fourth Quarter 2017	Third Quarter 2017	Second Quarter 2017	First Quarter 2017
Net interest income (FTE basis)	\$ 870	\$ 932	\$ 899	\$ 864	\$ 1,049
Noninterest income:					
Investment and brokerage services	488	501	496	521	531
Investment banking fees	609	597	624	590	666
Trading account profits	2,703	1,075	1,714	1,743	2,177
All other income	116	291	168	229	285
Total noninterest income	3,916	2,464	3,002	3,083	3,659
Total revenue, net of interest expense (FTE basis) <sup>(1)</sup>	4,786	3,396	3,901	3,947	4,708
Provision for credit losses	(3)	162	(6)	25	(17)
Noninterest expense	2,818	2,614	2,711	2,650	2,757
Income before income taxes (FTE basis)	1,971	620	1,196	1,272	1,968
Income tax expense (FTE basis)	513	210	440	442	671
Net income	<u>\$ 1,458</u>	\$ 410	\$ 756	\$ 830	\$ 1,297
Return on average allocated capital <sup>(2)</sup>	17%	5%	9%	10%	15%
Efficiency ratio (FTE basis)	58.87	77.01	69.48	67.12	58.56
Balance Sheet					
Average					
Total trading-related assets (3)	\$ 463,169	\$ 449,737	\$ 442,283	\$ 452,563	\$ 422,359
Total loans and leases	73,763	73,552	72,347	69,638	70,064
Total earning assets <sup>(3)</sup>	486,107	464,171	446,754	456,588	429,906
Total assets	678,368	659,411	642,430	645,227	607,010
Total deposits	32,320	34,250	32,125	31,919	33,158
Allocated capital <sup>(2)</sup>	35,000	35,000	35,000	35,000	35,000
Period end					
Total trading-related assets (3)	\$ 450,512	\$ 419,375	\$ 426,371	\$ 436,193	\$ 418,259
Total loans and leases	75,638	76,778	76,225	73,973	71,053
Total earning assets <sup>(3)</sup>	478,857	449,314	441,656	448,613	425,582
Total assets	648,605	629,007	629,270	633,193	604,014
Total deposits	32,301	34,029	33,382	33,363	33,629
Trading-related assets (average)					
Trading account securities	\$ 210,278	\$ 225,330	\$ 216,988	\$ 221,569	\$ 203,866
Reverse repurchases	123,948	107,125	101,556	101,551	96,835
Securities borrowed	82,376	77,580	81,950	88,041	81,312
Derivative assets	46,567	39,702	41,789	41,402	40,346
Total trading-related assets <sup>(3)</sup>	\$ 463,169	\$ 449,737	\$ 442,283	\$ 452,563	\$ 422,359

Substantially all of Global Markets total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other business

<sup>(2)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.
 <sup>(3)</sup> Trading-related assets include derivative assets, which are considered non-earning assets.

## Bank of America Corporation and Subsidiaries Global Markets Key Indicators

(Dollars in millions)

	First Quarter 2018		Fourth Quarter 2017	Q	Third Quarter 2017		Second Quarter 2017		First uarter 2017
Sales and trading revenue <sup>(1)</sup>									
Fixed income, currency and commodities	\$ 2,614	\$	1,597	\$	2,152	\$	2,106	\$	2,810
Equities	1,503		942		977		1,104		1,089
Total sales and trading revenue	\$ 4,117	\$	2,539	\$	3,129	\$	3,210	\$	3,899
Sales and trading revenue, excluding debit valuation adjustment <sup>(2)</sup>									
Fixed income, currency and commodities	\$ 2,536	\$	1,709	\$	2,166	\$	2,254	\$	2,930
Equities	1,517		948		984		1,115		1,099
Total sales and trading revenue, excluding debit valuation adjustment	\$ 4,053	\$	2,657	\$	3,150	\$	3,369	\$	4,029
Sales and trading revenue breakdown									
Net interest income	\$ 743	\$	805	\$	777	\$	749	\$	929
Commissions	476		492		487		514		524
Trading	2,702		1,075		1,712		1,743		2,176
Other	196		167		153		204		270
Total sales and trading revenue	\$ 4,117	\$	2,539	\$	3,129	\$	3,210	\$	3,899

(1) Includes *Global Banking* sales and trading revenue of \$166 million for the first quarter of 2018, and \$61 million, \$61 million, \$56 million and \$58 million for the fourth, third, second and first quarters of 2017, respectively.
 (2) For this presentation, sales and trading revenue excludes net debit valuation adjustment (DVA) gains (losses) which include net DVA on derivatives, as well as amortization of own credit portion

<sup>2)</sup> For this presentation, sales and trading revenue excludes net debit valuation adjustment (DVA) gains (losses) which include net DVA on derivatives, as well as amortization of own credit portion of purchase discount and realized DVA on structured liabilities. Sales and trading revenue excluding net DVA gains (losses) represents a non-GAAP financial measure. We believe the use of this non-GAAP financial measure provides additional useful information to assess the underlying performance of these businesses and to allow better comparison of period-to-period operating performance.

## Bank of America Corporation and Subsidiaries

## All Other Results <sup>(1)</sup>

(Dollars in millions)										
	Q	First Quarter 2018		Fourth Quarter 2017	Third Quarter 2017		Second Quarter 2017		(	First Quarter 2017
Net interest income (FTE basis)	\$	144	\$	188	\$	152	\$	260	\$	263
Noninterest income (loss)		(477)		(1,554)		(355)		616		(357)
Total revenue, net of interest expense (FTE basis)		(333)		(1,366)		(203)		876		(94)
Provision for credit losses		(152)		(185)		(191)		(159)		(26)
Noninterest expense		976		519		733		1,375		1,434
Loss before income taxes (FTE basis)		(1,157)		(1,700)		(745)		(340)		(1,502)
Income tax expense (benefit) (FTE basis)		(871)		964		(799)		5		(1,148)
Net income (loss)	\$	(286)	\$	(2,664)	\$	54	\$	(345)	\$	(354)
Balance Sheet										
Average										
Total loans and leases	\$	67,811	\$	71,197	\$	76,546	\$	87,667	\$	94,873
Total assets <sup>(2)</sup>		200,553		208,855		207,272		204,196		207,652
Total deposits		23,115		23,899		25,273		26,320		25,297
Period end										
Total loans and leases (3)	\$	64,584	\$	69,452	\$	72,823	\$	78,830	\$	92,711
Total assets <sup>(4)</sup>		202,152		194,048		213,019		201,019		201,753
Total deposits		22,106		22,719		24,072		26,603		25,147

(1) All Other consists of ALM activities, equity investments, non-core mortgage loans and servicing activities, the net impact of periodic revisions to the MSR valuation model for both core and non-core MSRs and the related economic hedge results, liquidating businesses and residual expense allocations. ALM activities encompass certain residential mortgages, debt securities, interest rate and foreign currency risk management activities, the impact of certain allocation methodologies and hedge ineffectiveness. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture, as well as a portfolio of equity, real estate and other alternative investments.

(2) Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of \$514.6 billion for the first quarter of 2018, and \$508.6 billion, \$510.1 billion, \$521.8 billion and \$522.0 billion for the fourth, third, second, and first quarters of 2017, respectively.

(3) Includes \$9.5 billion of non-U.S. credit card loans, which were included in assets of business held for sale on the Consolidated Balance Sheet at March 31, 2017. During the second quarter of 2017, the Corporation sold its non-U.S. consumer credit card business.

(4) Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of \$543.3 billion, \$520.4 billion, \$515.0 billion, \$517.7 billion and \$543.4 billion at March 31, 2018, December 31, 2017, September 30, 2017, June 30, 2017 and March 31, 2017, respectively.

## Bank of America Corporation and Subsidiaries Outstanding Loans and Leases

(Dollars in millions)			
	March 31 2018	December 31 2017	March 31 2017
Consumer			
Residential mortgage <sup>(1)</sup>	\$ 204,112	203,81	\$ 193,843
Home equity	55,308	<b>s</b> 57,74	4 63,915
U.S. credit card	93,014	96,28	5 88,552
Non-U.S. credit card <sup>(2)</sup>	-	- –	- 9,505
Direct/Indirect consumer <sup>(3)</sup>	91,213	93,83	) 92,794
Other consumer <sup>(4)</sup>	2,860	2,67	2,539
Total consumer loans excluding loans accounted for under the fair value option	446,507	454,34	3 451,148
Consumer loans accounted for under the fair value option <sup>(5)</sup>	894	92	3 1,032
Total consumer	447,401	455,27	5 452,180

#### Commercial

302,368	298,485	288,170
97,365	97,792	89,179
60,085	58,298	57,849
21,764	22,116	21,873
481,582	476,691	457,071
5,095	4,782	6,496
486,677	481,473	463,567
—		(9,505)
\$ 934,078	\$ 936,749	\$ 906,242
	97,365 60,085 21,764 481,582 5,095 486,677 —	97,365         97,792           60,085         58,298           21,764         22,116           481,582         476,691           5,095         4,782           486,677         481,473

(1) Includes pay option loans of \$1.3 billion, \$1.4 billion and \$1.8 billion at March 31, 2018, December 31, 2017 and March 31, 2017, respectively. The Corporation no longer originates pay option loans.

<sup>(2)</sup> During the second quarter of 2017, the Corporation sold its non-U.S. consumer credit card business.

(3) Includes auto and specialty lending loans of \$49.1 billion, \$49.9 billion and \$48.7 billion, unsecured consumer lending loans of \$428 million, \$469 million and \$530 million, U.S. securitiesbased lending loans of \$38.1 billion, \$39.8 billion and \$39.5 billion, non-U.S. consumer loans of \$2.9 billion, \$3.0 billion and \$2.9 billion, student loans of \$0, \$0 and \$479 million and other consumer loans of \$676 million, \$684 million at March 31, 2018, December 31, 2017 and March 31, 2017, respectively.

(4) Includes consumer finance loans of \$0, \$0 and \$441 million, consumer leases of \$2.7 billion, \$2.5 billion and \$2.0 billion and consumer overdrafts of \$129 million, \$163 million and \$124 million at March 31, 2018, December 31, 2017 and March 31, 2017, respectively.

(5) Consumer loans accounted for under the fair value option were residential mortgage loans of \$523 million, \$567 million and \$694 million and home equity loans of \$371 million, \$361 million and \$338 million at March 31, 2018, December 31, 2017 and March 31, 2017, respectively. Commercial loans accounted for under the fair value option were U.S. commercial loans of \$3.2 billion, \$2.6 billion and \$3.5 billion and non-U.S. commercial loans of \$1.9 billion, \$2.2 billion and \$3.0 billion at March 31, 2017, and March 31, 2017, respectively.

(a) Includes U.S. small business commercial loans, including card-related products, of \$13.9 billion, \$13.6 billion and \$13.3 billion at March 31, 2018, December 31, 2017 and March 31, 2017, respectively.

(7) Includes U.S. commercial real estate loans of \$55.6 billion, \$54.8 billion and \$54.7 billion and non-U.S. commercial real estate loans of \$4.5 billion, \$3.5 billion and \$3.1 billion at March 31, 2018, December 31, 2017 and March 31, 2017, respectively.

(8) Represents non-U.S. credit card loans, which were included in assets of business held for sale on the Consolidated Balance Sheet. See footnote 2 for more information.

## Bank of America Corporation and Subsidiaries Quarterly Average Loans and Leases by Business Segment and All Other

(Dollars in millions)

	 First Quarter 2018												
Consumer	otal oration	Consumer Banking GWIM				Global anking		Global Markets		All Other			
Residential mortgage	\$ 204,830	\$	77,265	\$	72,587	\$	_	\$	_	\$	54,978		
Home equity	56,952		39,407		3,997		_		362		13,186		
U.S. credit card	94,423		91,372		3,051		_		_		_		
Direct/Indirect consumer	92,478		50,063		42,413		_		_		2		
Other consumer	2,814		2,804		6		1		_		3		
Total consumer	451,497		260,911		122,054		1		362		68,169		
Commercial													
U.S. commercial	299,850		18,626		33,333		200,726		46,933		232		
Non-U.S. commercial	99,504		_		27		78,716		20,737		24		
Commercial real estate	59,231		20		3,678		49,777		5,731		25		
Commercial lease financing	 21,833				3		22,469				(639)		
Total commercial	480,418		18,646		37,041		351,688		73,401		(358)		
Total loans and leases	\$ 931,915	\$	279,557	\$	159,095	\$	351,689	\$	73,763	\$	67,811		

				Fourth Qua	irter 2	2017			
	Total Corporation		Consumer Banking	 GWIM		Global Banking		lobal arkets	 All Other
Consumer									
Residential mortgage	\$ 202,155		\$ 73,137	\$ 71,222	\$	—	\$	—	\$ 57,796
Home equity	59,059		40,537	4,201		_		360	13,961
U.S. credit card	93,531		90,479	3,052		_		—	—
Direct/Indirect consumer	93,547		50,535	43,009		_		_	3
Other consumer	2,566		2,562	3		—		—	1
Total consumer	450,858	Ϊ	257,250	121,487		_	_	360	 71,761
Commercial									
U.S. commercial	297,851		18,448	32,035		201,432		45,719	217
Non-U.S. commercial	98,692		_	25		77,339		21,226	102
Commercial real estate	58,983		18	3,513		49,194		6,228	30
Commercial lease financing	21,406			3		22,297		19	(913)
Total commercial	476,932	1-	18,466	35,576		350,262		73,192	(564)
Total loans and leases	\$ 927,790		\$ 275,716	\$ 157,063	\$	350,262	\$	73,552	\$ 71,197

				First Quar	ter 20	017		
	Total Corporation	1	nsumer anking	 GWIM		Global Banking	 Global Markets	 All Other
Consumer								
Residential mortgage	\$ 193,62	27	\$ 58,521	\$ 66,151	\$	5	\$ —	\$ 68,950
Home equity	65,50	8	43,785	4,754		1	343	16,625
U.S. credit card	89,62	8	86,677	2,951		_	_	_
Non-U.S. credit card <sup>(1)</sup>	9,30	57	_	_		_	_	9,367
Direct/Indirect consumer	93,29	1	49,448	43,351		_	—	492
Other consumer	2,54	7	2,086	4		_	_	457
Total consumer	453,90	58	240,517	117,211		6	 343	95,891
Commercial								
U.S. commercial	287,40	58	17,409	28,192		198,620	43,119	128
Non-U.S. commercial	92,82	1	_	21		72,261	20,526	13
Commercial real estate	57,70	54	19	2,978		48,818	5,887	62
Commercial lease financing	22,12	3		 3		23,152	189	(1,221)
Total commercial	460,17	6	17,428	31,194		342,851	69,721	(1,018)
Total loans and leases <sup>(1)</sup>	\$ 914,14	4	\$ 257,945	\$ 148,405	\$	342,857	\$ 70,064	\$ 94,873

(1) Non-U.S. credit card loans were included in assets of business held for sale on the Consolidated Balance Sheet. During the second quarter of 2017, the Corporation sold its non-U.S. consumer credit card business.

## Bank of America Corporation and Subsidiaries Commercial Credit Exposure by Industry <sup>(1, 2, 3, 4)</sup>

(Dollars in millions)

		(	Commercial	Utilize	ed			Total	Comn	ercial Comm	nitted	
	М	arch 31 2018	December 2017		N	March 31 2017	М	arch 31 2018	Dec	cember 31 2017	N	larch 31 2017
Asset managers and funds	\$	70,819	\$ 5	59,190	\$	56,009	\$	103,466	\$	91,092	\$	83,888
Real estate <sup>(5)</sup>		64,507	(	51,940		63,384		88,750		83,773		85,286
Capital goods		39,560	3	36,705		34,234		73,650		70,417		64,304
Healthcare equipment and services		37,456	3	37,780		38,737		58,960		57,256		62,117
Government and public education		47,499	4	48,684		45,843		57,269		58,067		54,354
Finance companies		31,984	3	34,050		32,051		52,392		53,107		49,053
Materials		26,213	2	24,001		23,645		50,569		47,386		46,485
Retailing		25,679	2	26,117		25,273		45,241		48,796		47,315
Food, beverage and tobacco		22,351	2	23,252		21,205		44,620		42,815		41,273
Consumer services		27,160	2	27,191		28,994		43,005		43,605		44,141
Media		13,089	1	19,155		13,156		36,778		33,955		25,492
Commercial services and supplies		22,686	2	22,100		21,372		36,387		35,496		34,164
Energy		15,888	1	16,345		18,002		35,564		36,765		37,920
Global commercial banks		28,142	2	29,491		27,413		30,218		31,764		30,831
Transportation		21,652	2	21,704		19,645		30,121		29,946		27,609
Utilities		11,515	1	11,342		12,805		28,639		27,935		27,925
Individuals and trusts		19,276	1	18,549		16,404		25,161		25,097		22,854
Technology hardware and equipment		10,116	1	10,728		10,863		21,691		22,071		25,278
Software and services		7,971		8,562		9,540		20,757		18,202		19,084
Vehicle dealers		16,621	1	16,896		16,275		20,409		20,361		19,688
Pharmaceuticals and biotechnology		4,785		5,653		5,943		20,116		18,623		18,858
Consumer durables and apparel		9,286		8,859		8,225		18,535		17,296		17,315
Automobiles and components		7,097		5,988		5,744		13,993		13,318		13,111
Insurance		6,230		6,411		6,724		12,853		12,990		13,779
Telecommunication services		6,234		6,389		7,020		12,823		13,108		17,593
Food and staples retailing		5,298		4,955		5,724		11,452		15,589		9,565
Religious and social organizations		3,823		4,454		4,732		5,697		6,318		6,419
Financial markets infrastructure (clearinghouses)		1,499		688		922		3,261		2,403		2,917
Other		5,252		3,621	_	4,338		5,247		3,616		4,341
Total commercial credit exposure by industry	\$	609,688	\$ 60	00,800	\$	584,222	\$	1,007,624	\$	981,167	\$	952,959

(1) Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are carried at fair value, reflect the effects of legally enforceable master netting agreements and have been reduced by cash collateral of \$36.5 billion, \$34.6 billion and \$35.5 billion at March 31, 2018, December 31, 2017 and March 31, 2017, respectively. Not reflected in utilized and committed exposure is additional non-cash derivative collateral held of \$33.7 billion, \$26.2 billion and \$24.8 billion, which consists primarily of other marketable securities, at March 31, 2018, December 31, 2017, respectively.

(2) Total utilized and total committed exposure includes loans of \$5.1 billion, \$4.8 billion and \$6.5 billion and issued letters of credit with a notional amount of \$193 million, \$232 million and \$308 million accounted for under the fair value option at March 31, 2018, December 31, 2017 and March 31, 2017, respectively. In addition, total committed exposure includes unfunded loan commitments accounted for under the fair value option with a notional amount of \$4.2 billion, \$4.6 billion and \$5.6 billion at March 31, 2018, December 31, 2017, respectively.

<sup>(3)</sup> Includes U.S. small business commercial exposure.

(4) Includes the notional amount of unfunded legally binding lending commitments net of amounts distributed (e.g., syndicated or participated) to other financial institutions.

(5) Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based on the borrowers' or counterparties' primary business activity using operating cash flows and primary source of repayment as key factors.

## Bank of America Corporation and Subsidiaries **Top 20 Non-U.S. Countries Exposure**

(Dollars in millions)

	ar	ded Loans nd Loan ivalents <sup>(1)</sup>	Unfunded Loan Commitmen	ts	Net Counterparty Exposure	Securities/ Other Investments <sup>(2)</sup>		Country Exposure at March 31 2018	Cre	edges and dit Default otection <sup>(3)</sup>	Net Count Exposure March 3 2018 <sup>(4)</sup>	at 1	Increase (Decrease) from December 31 2017
United Kingdom	\$	26,362	\$ 18,1	05	\$ 6,710	\$ 1,478	\$	52,655	\$	(5,714)	\$ 46,	941	\$ 9,346
Germany		18,749	8,7	51	1,590	1,766		30,856		(3,250)	27,	606	6,103
Canada		7,262	7,3	73	1,838	2,020		18,493		(844)	17,	649	(1,074)
China		13,118	9	40	1,293	1,255		16,606		(282)	16,	324	399
Japan		12,992	6	39	1,318	473		15,422		(1,472)	13,	950	4,860
France		5,539	5,8	18	2,436	3,070		16,863		(5,098)	11,	765	1,222
India		7,332	3	57	344	3,366		11,399		(78)	11,	321	824
Brazil		7,309	1,0	78	606	2,796		11,789		(532)	11,	257	541
Australia		5,422	2,8	79	566	1,618		10,485		(431)	10,	054	(535)
Netherlands		6,897	2,3	32	769	1,287		11,285		(1,785)	9,	500	1,033
Hong Kong		7,388	1	88	559	1,051		9,186		(79)	9,	107	429
South Korea		5,054	6	09	632	2,736		9,031		(357)	8,	674	773
Switzerland		4,951	2,9	66	215	229		8,361		(1,122)	7,	239	1,442
Singapore		3,488	1	53	591	2,316		6,548		(76)	6,	472	209
Mexico		3,088	1,9	54	112	248		5,402		(485)	4,	917	(570)
Spain		2,618	1,0	62	193	1,440		5,313		(730)	4,	583	1,475
Belgium		2,741	9	68	112	1,077		4,898		(411)	4,	487	522
Italy		2,947	1,4	91	520	825		5,783		(1,350)	4,	433	187
United Arab Emirates		2,824	3	49	273	60		3,506		(42)	3,	464	77
Turkey		2,707		83	49	321		3,160		(12)	3,	148	159
Total top 20 non-U.S. countries exposure	\$	148,788	\$ 58,0	_	\$ 20,726	\$ 29,432	_	, -	\$	(24,150)		891	

(1) Includes loans, leases, and other extensions of credit and funds, including letters of credit and due from placements, which have not been reduced by collateral, hedges or credit default protection. Funded loans and loan equivalents are reported net of charge-offs but prior to any allowance for loan and lease losses.

<sup>(2)</sup> Long securities exposures are netted on a single-name basis to, but not below, zero by short exposures and net credit default swaps purchased, consisting of single-name and net indexed and tranched credit default swaps.

 <sup>(3)</sup> Represents credit default protection purchased, net of credit default protection sold, which is used to mitigate the Corporation's risk to country exposures as listed, consisting of net single-name and net indexed and tranched credit default swaps. Amounts are calculated based on the credit default swaps notional amount assuming a zero recovery rate less any fair value receivable or payable.
 <sup>(4)</sup> Represents country exposure less hedges and credit default protection purchased, net of credit default protection sold.

## Bank of America Corporation and Subsidiaries Nonperforming Loans, Leases and Foreclosed Properties

(Dollars in millions)										
	Μ	larch 31 2018	Dec	ember 31 2017	Sep	tember 30 2017	J	June 30 2017	М	larch 31 2017
Residential mortgage	\$	2,262	\$	2,476	\$	2,518	\$	2,579	\$	2,729
Home equity		2,598		2,644		2,691		2,681		2,796
Direct/Indirect consumer		46		46		43		19		19
Other consumer		—		—		_		3		2
Total consumer		4,906		5,166	_	5,252		5,282		5,546
U.S. commercial	_	1,059		814		863		1,039		1,246
Non-U.S. commercial		255		299		244		269		311
Commercial real estate		73		112		130		123		74
Commercial lease financing		27		24		26		28		37
		1,414		1,249		1,263		1,459		1,668
U.S. small business commercial		58		55		55		61		60
Total commercial		1,472		1,304		1,318		1,520		1,728
Total nonperforming loans and leases		6,378		6,470		6,570		6,802		7,274
Foreclosed properties <sup>(1)</sup>		316		288		299		325		363
Total nonperforming loans, leases and foreclosed properties <sup>(2, 3, 4)</sup>	\$	6,694	\$	6,758	\$	6,869	\$	7,127	\$	7,637
Fully-insured home loans past due 30 days or more and still accruing	\$	3,915	\$	4,466	\$	4,721	\$	4,970	\$	5,531
Consumer credit card past due 30 days or more and still accruing (5)		1,795		1,847		1,657		1,550		1,717
Other loans past due 30 days or more and still accruing		3,684		3,845		3,885		3,428		4,170
Total loans past due 30 days or more and still accruing <sup>(3, 6, 7)</sup>	\$	9,394	\$	10,158	\$	10,263	\$	9,948	\$	11,418
Fully-insured home loans past due 90 days or more and still accruing	\$	2,885	\$	3,230	\$	3,372	\$	3,699	\$	4,226
Consumer credit card past due 90 days or more and still accruing (8)		925		900		810		772		872
Other loans past due 90 days or more and still accruing		234		285		220		199		270
Total loans past due 90 days or more and still accruing <sup>(3, 6, 7)</sup>	\$	4,044	\$	4,415	\$	4,402	\$	4,670	\$	5,368
Nonperforming loans, leases and foreclosed properties/Total assets (9)		0.29%		0.30%		0.30%		0.32%		0.34%
Nonperforming loans, leases and foreclosed properties/Total loans, leases and foreclosed properties (9)		0.72		0.73		0.75		0.78		0.84
Nonperforming loans and leases/Total loans and leases (9)		0.69		0.69		0.71		0.75		0.80
Commercial utilized reservable criticized exposure (10)	\$	13,366	\$	13,563	\$	14,824	\$	15,640	\$	16,068
Commercial utilized reservable criticized exposure/Commercial utilized reservable exposure (10)		2.58%		2.65%		2.91%		3.13%		3.27%
Total commercial utilized criticized exposure/Commercial utilized exposure (10)		2.45		2.60		2.93		3.14		3.19

<sup>(1)</sup> Foreclosed property balances do not include properties insured by certain government-guaranteed loans, principally loans insured by the Federal Housing Administration (FHA), that entered foreclosure of \$680 million, \$801 million, \$879 million, \$1.0 billion and \$1.1 billion at March 31, 2018, December 31, 2017, September 30, 2017, June 30, 2017 and March 31, 2017, respectively.

(2) Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the FHA and individually insured long-term stand-by agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate.

(3) Balances do not include purchased credit-impaired loans even though the customer may be contractually past due. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.

<sup>(4)</sup> Balances do not include the following:	 rch 31 018	December 31 2017	Septemb 201		June 30 2017	March 31 2017
Nonperforming loans held-for-sale	\$ 233	\$ 341	\$	325	\$ 267	\$ 426
Nonperforming loans accounted for under the fair value option	37	69		62	79	95
Nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010	24	26		24	22	28

<sup>(5)</sup> Includes \$137 million of non-U.S. credit card loans at March 31, 2017, which were included in assets of business held for sale on the Consolidated Balance Sheet. During the second quarter of 2017, the Corporation sold its non-U.S. consumer credit card business.

(6) Balances do not include loans held-for-sale past due 30 days or more and still accruing of \$83 million, \$8 million, \$42 million, \$25 million and \$137 million at March 31, 2018, December 31, 2017, September 30, 2017, June 30, 2017 and March 31, 2017, respectively, and loans held-for-sale past due 90 days or more and still accruing of \$8 million, \$0, \$6 million, \$0 and \$82 million at March 31, 2018, December 31, 2017, September 30, 2017, June 30, 2017, June 30, 2017 and March 31, 2017, respectively. At March 31, 2018, December 31, 2017, September 30, 2017, June 30, 2017 and March 31, 2017, respectively. At March 31, 2018, December 31, 2017, September 30, 2017, June 30, 2017 and March 31, 2017, respectively, of loans accounted for under the fair value option past due 30 days or more and still accruing interest.

<sup>(7)</sup> These balances are excluded from total nonperforming loans, leases and foreclosed properties.

(8) Includes \$71 million of non-U.S. credit card loans at March 31, 2017, which were included in assets of business held for sale on the Consolidated Balance Sheet.

<sup>(9)</sup> Total assets and total loans and leases do not include loans accounted for under the fair value option of \$6.0 billion, \$5.7 billion, \$6.3 billion, \$7.3 billion and \$7.5 billion at March 31, 2018, December 31, 2017, September 30, 2017, June 30, 2017 and March 31, 2017, respectively.

(10) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure excludes loans heldfor-sale, exposure accounted for under the fair value option and other nonreservable exposure.

## **Bank of America Corporation and Subsidiaries**

## Nonperforming Loans, Leases and Foreclosed Properties Activity<sup>(1)</sup>

	Q	First uarter 2018	Q	ourth uarter 2017	Q	Third Juarter 2017	Q	econd uarter 2017	Q	First warter 2017
Nonperforming Consumer Loans and Leases:										
Balance, beginning of period	\$	5,166	\$	5,252	\$	5,282	\$	5,546	\$	6,004
Additions		812		755		999		682		818
Reductions:										
Paydowns and payoffs		(245)		(241)		(253)		(262)		(296)
Sales		(269)		(88)		(162)		(119)		(142)
Returns to performing status <sup>(2)</sup>		(364)		(337)		(347)		(368)		(386)
Charge-offs <sup>(3)</sup>		(147)		(125)		(210)		(167)		(174)
Transfers to foreclosed properties		(45)		(50)		(57)		(53)		(57)
Transfers (to) from loans held-for-sale		(2)		—		_		23		(221)
Total net reductions to nonperforming loans and leases		(260)		(86)		(30)		(264)		(458)
Total nonperforming consumer loans and leases, end of period		4,906		5,166		5,252		5,282		5,546
Foreclosed properties		264		236		259		285		328
Nonperforming consumer loans, leases and foreclosed properties, end of period	\$	5,170	\$	5,402	\$	5,511	\$	5,567	\$	5,874
Nonperforming Commercial Loans and Leases <sup>(4)</sup> :										
Balance, beginning of period	\$	1,304	\$	1,318	\$	1,520	\$	1,728	\$	1,703
Additions		436		444		412		288		472
Reductions:										
Paydowns		(169)		(127)		(270)		(266)		(267)
Sales		(24)		(20)		(61)		(33)		(22)
Return to performing status (5)		(27)		(40)		(100)		(86)		(54)
Charge-offs		(48)		(143)		(145)		(85)		(82)
Transfers to foreclosed properties		_		(13)				(5)		(22)
Transfers to loans held-for-sale		_		(115)		(38)		(21)		
Total net additions (reductions) to nonperforming loans and leases		168		(14)		(202)		(208)		25
Total nonperforming commercial loans and leases, end of period		1,472		1,304		1,318		1,520		1,728
Foreclosed properties		52		52		40		40		35
Nonperforming commercial loans, leases and foreclosed properties, end of period	\$	1,524	\$	1,356	\$	1,358	\$	1,560	\$	1,763

(1) For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes to Nonperforming Loans, Leases and Foreclosed Properties table on page 30.

(2) Consumer loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Certain troubled debt restructurings are classified as nonperforming at the time of restructuring and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months.

<sup>(3)</sup> Our policy is not to classify consumer credit card and non-bankruptcy related consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and, accordingly, are excluded from this table.

 <sup>(4)</sup> Includes U.S. small business commercial activity. Small business card loans are excluded as they are not classified as nonperforming.
 <sup>(5)</sup> Commercial loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance.

## Bank of America Corporation and Subsidiaries Quarterly Net Charge-offs and Net Charge-off Ratios <sup>(1, 2)</sup>

(Dollars in millions)

(Donars in minions)															
		Firs Ouar			Four Ouar			Thir Quart			Seco Quar			Fir Quai	
		201			201			201			201			201	
	Am	ount	Percent	Α	mount	Percent	А	mount	Percent	Ar	nount	Percent	Am	ount	Percent
Net Charge-offs															
Residential mortgage (3)	\$	(6)	(0.01)%	\$	(16)	(0.03)%	\$	(82)	(0.16)%	\$	(19)	(0.04)%	\$	17	0.04%
Home equity		33	0.23		16	0.11		83	0.54		50	0.32		64	0.40
U.S. credit card		701	3.01		655	2.78		612	2.65		640	2.87		606	2.74
Non-U.S. credit card <sup>(4)</sup>		_	_		—	—		_	—		31	1.89		44	1.91
Direct/Indirect consumer		58	0.26		64	0.27		67	0.28		32	0.14		48	0.21
Other consumer		44	6.34		50	7.91		51	7.23		17	2.64		48	7.61
Total consumer		830	0.75		769	0.68		731	0.65		751	0.67		827	0.74
U.S. commercial <sup>(5)</sup>		24	0.03		56	0.08		80	0.11		52	0.08		44	0.06
Non-U.S. commercial		4	0.02		346	1.43		33	0.14		46	0.21		15	0.07
Commercial real estate		(3)	(0.02)		6	0.04		2	0.02		5	0.03		(4)	(0.03)
Commercial lease financing		(1)	(0.01)		5	0.09		(1)	(0.02)		1	0.01			—
		24	0.02		413	0.36		114	0.10		104	0.09		55	0.05
U.S. small business commercial		57	1.67		55	1.58		55	1.61		53	1.60		52	1.61
Total commercial		81	0.07		468	0.39		169	0.14		157	0.14		107	0.10
Total net charge-offs	\$	911	0.40	\$	1,237	0.53	\$	900	0.39	\$	908	0.40	\$	934	0.42
By Business Segment and All Other															
Consumer Banking	\$	877	1.27 %	\$	839	1.21 %	\$	800	1.18 %	\$	791	1.21 %	\$	772	1.21%
Global Wealth & Investment Management		25	0.06		4	0.01		11	0.03		8	0.02		21	0.06
Global Banking		19	0.02		264	0.30		106	0.12		98	0.11		51	0.06
Global Markets		6	0.03		146	0.83		23	0.13		1	0.01		_	_
All Other <sup>(4)</sup>		(16)	(0.10)		(16)	(0.09)		(40)	(0.21)		10	0.05		90	0.39
Total net charge-offs	\$	911	0.40	\$	1,237	0.53	\$	900	0.39	\$	908	0.40	\$	934	0.42

(1) Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category.

(2) Excludes write-offs of purchased credit-impaired loans of \$35 million for the first quarter of 2018, and \$46 million, \$73 million, \$55 million and \$33 million for the fourth, third, second and first quarters of 2017, respectively.

(3) Includes loan sales recoveries of \$18 million for the first quarter of 2018, and \$3 million, \$88 million, \$3 million and \$11 million for the fourth, third, second and first quarters of 2017, respectively.

(4) Represents net charge-offs of non-U.S. credit card loans recorded in *All Other*, which were included in assets of business held for sale on the Consolidated Balance Sheet at March 31, 2017. During the second quarter of 2017, the Corporation sold its non-U.S. consumer credit card business.

<sup>(5)</sup> Excludes U.S. small business commercial loans.

## Bank of America Corporation and Subsidiaries Allocation of the Allowance for Credit Losses by Product Type

(Dollars in millions)

		March 31,	2018	-	December 31	, 2017		March 31, 2	2017
	Amount	Percent of Total	Percent of Loans and Leases Outstanding <sup>(1, 2)</sup>	Amount	Percent of Total	Percent of Loans and Leases Outstanding <sup>(1, 2)</sup>	Amount	Percent of Total	Percent of Loans and Leases Outstanding <sup>(1, 2)</sup>
Allowance for loan and lease losses									
Residential mortgage	\$ 611	5.96%	0.30%	\$ 701	6.74%	0.34%	\$ 1,018	8.97%	0.53%
Home equity	919	8.96	1.66	1,019	9.80	1.76	1,547	13.62	2.42
U.S. credit card	3,425	33.38	3.68	3,368	32.41	3.50	3,003	26.45	3.39
Non-U.S.credit card (3)		—	—	—	—		242	2.13	2.54
Direct/Indirect consumer	262	2.55	0.29	262	2.52	0.28	276	2.43	0.30
Other consumer	33	0.32	1.17	33	0.32	1.22	50	0.44	2.00
Total consumer	5,250	51.17	1.18	5,383	51.79	1.18	6,136	54.04	1.36
U.S. commercial <sup>(4)</sup>	3,091	30.12	1.02	3,113	29.95	1.04	3,306	29.12	1.15
Non-U.S.commercial	801	7.81	0.82	803	7.73	0.82	850	7.49	0.95
Commercial real estate	953	9.29	1.59	935	9.00	1.60	927	8.16	1.60
Commercial lease financing	165	1.61	0.76	159	1.53	0.72	135	1.19	0.62
Total commercial	5,010	48.83	1.04	5,010	48.21	1.05	5,218	45.96	1.14
Total allowance for loan and lease losses	10,260	100.00%	1.11	10,393	100.00%	1.12	11,354	100.00%	1.25
Less: Allowance included in assets of business held for sale <sup>(5)</sup>							(242)		
Allowance for loan and lease losses	10,260			10,393			11,112		
Reserve for unfunded lending commitments	782			777			757		
Allowance for credit losses	\$ 11,042			\$ 11,170			\$ 11,869		
Asset Quality Indicators (5)									
Allowance for loan and lease losses/Total loans and leases <sup>(2)</sup>		1.11%			1.12%			1.25%	
Allowance for loan and lease losses/Total nonperforming loans and leases <sup>(6)</sup>		161			161			156	
Ratio of the allowance for loan and lease losses/ Annualized net charge-offs		2.78			2.12			3.00	

(1) Ratios are calculated as allowance for loan and lease losses as a percentage of loans and leases outstanding excluding loans accounted for under the fair value option. Consumer loans accounted for under the fair value option include residential mortgage loans of \$523 million, \$567 million and \$694 million and home equity loans of \$371 million, \$361 million and \$338 million at March 31, 2018, December 31, 2017 and March 31, 2017, respectively. Commercial loans accounted for under the fair value option include U.S. commercial loans of \$3.2 billion at \$3.5 billion and \$3.5 billion and non-U.S. commercial loans of \$1.9 billion, \$2.2 billion at March 31, 2018, December 31, 2017 and March 31, 2017, respectively.

(2) Total loans and leases do not include loans accounted for under the fair value option of \$6.0 billion, \$5.7 billion and \$7.5 billion at March 31, 2018, December 31, 2017 and March 31, 2017, respectively.

<sup>(3)</sup> During the second quarter of 2017, the Corporation sold its non-U.S. consumer credit card business.

(4) Includes allowance for loan and lease losses for U.S. small business commercial loans of \$446 million, \$439 million and \$415 million at March 31, 2018, December 31, 2017 and March 31, 2017, respectively.

<sup>(5)</sup> Indicators at March 31, 2017 include \$242 million of non-U.S. credit card allowance and \$9.5 billion of non-U.S. credit card loans, which were included in assets of business held for sale on the Consolidated Balance Sheet at March 31, 2017. See footnote 3 for more information.

(6) Allowance for loan and lease losses includes \$4.0 billion allocated to products (primarily the Consumer Lending portfolios within *Consumer Banking* and purchased credit-impaired loans) that are excluded from nonperforming loans and leases at each of March 31, 2018, December 31, 2017 and March 31, 2017. Excluding these amounts, allowance for loan and lease losses as a percentage of total nonperforming loans and leases was 98 percent, 99 percent and 100 percent at March 31, 2018, December 31, 2017 and March 31, 2017, respectively.

### Bank of America Corporation and Subsidiaries Reconciliations to GAAP Financial Measures

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. Total revenue, net of interest expense, on a fully taxable-equivalent basis includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation believes that this presentation allows for comparison of amounts from both taxable and tax-exempt sources and is consistent with industry practices. The Corporation presents related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 21 percent for the first quarter of 2018 and 35 percent for all prior periods. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible equity ratio represents adjusted ending common share holders' equity divided by extended to evaluate the Corporation's earnings contribution as a percentage of adjusted average total shareholders' equity at liabilities. Tangible book value per common share tepresents adjusted ending common shareholders' equity divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

See the tables below and on page 35 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the three months ended March 31, 2018, December 31, 2017, September 30, 2017, June 30, 2017 and March 31, 2017. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in understanding its results of operations and trends. Other companies may define or calculate supplemental financial data differently.

	(	First Quarter 2018		Fourth Quarter 2017		Third Quarter 2017		Second Quarter 2017	(	First Quarter 2017
Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis										
Net interest income	\$	11,608	\$	11,462	\$	11,161	\$	10,986	\$	11,058
Fully taxable-equivalent adjustment		150		251		240		237		197
Net interest income on a fully taxable-equivalent basis	\$	11,758	\$	11,713	\$	11,401	\$	11,223	\$	11,255
Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully ta	xable	-equivalen	t ba	<u>sis</u>						
Total revenue, net of interest expense	\$	23,125	\$	20,436	\$	21,839	\$	22,829	\$	22,248
Fully taxable-equivalent adjustment		150		251		240		237		197
Total revenue, net of interest expense on a fully taxable-equivalent basis	\$	23,275	\$	20,687	\$	22,079	\$	23,066	\$	22,445
Reconciliation of income tax expense to income tax expense on a fully taxable-equivalent basis										
Income tax expense	\$	1,476	\$	3,796	\$	2,187	\$	3,015	\$	1,983
Fully taxable-equivalent adjustment		150		251		240		237		197
Income tax expense on a fully taxable-equivalent basis	\$	1,626	\$	4,047	\$	2,427	\$	3,252	\$	2,180
Reconciliation of average common shareholders' equity to average tangible common shareholders' equity	_				-		_			
Common shareholders' equity	\$	242,713	\$	250,838	\$	249,214	\$	245,756	\$	242,480
Goodwill	Ψ	(68,951)	φ	(68,954)	Ψ	(68,969)	Ψ	(69,489)	Ψ	(69,744)
Intangible assets (excluding mortgage servicing rights)		(2,261)		(2,399)		(2,549)		(2,743)		(2,923)
Related deferred tax liabilities		939		1,344		1,465		1,506		1,539
Tangible common shareholders' equity	\$	172,440	\$	180,829	\$	179,161	\$	175,030	\$	171,352
Reconciliation of average shareholders' equity to average tangible shareholders' equity	_				_		_			
Shareholders' equity	\$	265,480	\$	273,162	\$	273,238	\$	270,977	\$	267,700
Goodwill		(68,951)		(68,954)	·	(68,969)	·	(69,489)		(69,744)
Intangible assets (excluding mortgage servicing rights)		(2,261)		(2,399)		(2,549)		(2,743)		(2,923)
Related deferred tax liabilities		939		1,344		1,465		1,506		1,539
Tangible shareholders' equity	\$	195,207	\$	203,153	\$	203,185	\$	200,251	\$	196,572
	_		-		_		-		_	

### Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

## **Reconciliations to GAAP Financial Measures**

(Dollars in millions)

	_	First Quarter 2018		Fourth Quarter 2017	 Third Quarter 2017	 Second Quarter 2017	 First Quarter 2017
Reconciliation of period-end common shareholders' equity to period-end t	angible common sha	reholders' equ	<u>iity</u>				
Common shareholders' equity	\$	241,552	\$	244,823	\$ 249,646	\$ 245,440	\$ 242,770
Goodwill		(68,951)		(68,951)	(68,968)	(68,969)	(69,744)
Intangible assets (excluding mortgage servicing rights)		(2,177)		(2,312)	(2,459)	(2,610)	(2,827)
Related deferred tax liabilities		920		943	1,435	1,471	1,513
Tangible common shareholders' equity	\$	171,344	\$	174,503	\$ 179,654	\$ 175,332	\$ 171,712
Reconciliation of period-end shareholders' equity to period-end tangible sl	nareholders' equity						
Shareholders' equity	\$	266,224	\$	267,146	\$ 271,969	\$ 270,660	\$ 267,990
Goodwill		(68,951)		(68,951)	(68,968)	(68,969)	(69,744
Intangible assets (excluding mortgage servicing rights)		(2,177)		(2,312)	(2,459)	(2,610)	(2,827
Related deferred tax liabilities		920		943	1,435	1,471	1,513
Tangible shareholders' equity	\$	196,016	\$	196,826	\$ 201,977	\$ 200,552	\$ 196,932
Reconciliation of period-end assets to period-end tangible assets							
Assets	\$	2,328,478	\$	2,281,234	\$ 2,284,174	\$ 2,254,714	\$ 2,247,794
Goodwill		(68,951)		(68,951)	(68,968)	(68,969)	(69,744
Intangible assets (excluding mortgage servicing rights)		(2,177)		(2,312)	(2,459)	(2,610)	(2,827
Related deferred tax liabilities		920		943	1,435	1,471	1,513
Tangible assets	\$	2,258,270	\$	2,210,914	\$ 2,214,182	\$ 2,184,606	\$ 2,176,736
Book value per share of common stock							
Common shareholders' equity	\$	241,552	\$	244,823	\$ 249,646	\$ 245,440	\$ 242,770
Ending common shares issued and outstanding		10,175,911		10,287,302	10,457,474	9,878,118	9,974,190
Book value per share of common stock	\$	23.74	\$	23.80	\$ 23.87	\$ 24.85	\$ 24.34
Tangible book value per share of common stock							
Tangible common shareholders' equity	\$	171,344	\$	174,503	\$ 179,654	\$ 175,332	\$ 171,712
Ending common shares issued and outstanding		10,175,911		10,287,302	10,457,474	9,878,118	9,974,190
			\$	16.96	\$ 17.18	\$ 17.75	\$