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# OPPORTUNE PARTNERS

# OPPORTUNE PARTNERS LLC

Opportune Partners LLC is an independent, conflict-free investment banking and financial advisory affiliate of Opportune LLP, a leading global energy business advisory firm. Opportune Partners specializes in assisting clients by helping them consider alternatives to achieve financial, operating and strategic goals and objectives. We leverage our deep experience in restructuring, due diligence, tax advisory and valuation to provide expertise that drives transactional execution. Opportune Partners employs a team approach by applying all of our accumulated experience in investment banking to our clients, both large and small, listed and private, and domestic and international. With our operating and financial expertise we are able to help meet strategic objectives.

## SERVICES WE OFFER

- Merger & Acquisition Advisory
- Capital Advisory
- Equity & Debt Private Placements
- Asset Sales/Purchases
- Fairness & Solvency Opinions



## MERGER & ACQUISITION ADVISORY

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In the current challenging environment of capital conservation, strategic combinations or joint ventures may have significant value creation and impact for both sellers and buyers. Thorough knowledge of both sides of the balance sheet is key to providing objective and thoughtful advice. Opportune Partners has experience across the energy industry in all aspects of mergers and acquisition advisory assignments.

## CAPITAL ADVISORY

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The firm has over 40 years of experience in both the capital structure and financial strategy advisory business. We have a deep understanding of operating and financial issues coupled with strong relationships with capital market providers. In the public domain, we can assist not only in the IPO process, but also on capital structure issues once public. On the private side, we are experienced at all levels of the capital structure.

We are familiar with many capital providers in the sector, from commercial and investment banks to debt capital providers and private capital sponsors. We are familiar with teams, their products and their capabilities.

## EQUITY & DEBT PRIVATE PLACEMENTS

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There are two facets of our private placements practice. First, we work with management startup teams seeking equity commitments from private equity financial sponsors. We help prepare introductory materials and negotiate appropriate terms to maximize management incentives. We arrange and accompany teams on visits. Also, we assist in the origination of private placements for existing public and private companies. Services include: origination, structuring, marketing and assistance in pricing of debt and equity capital.



## ASSET SALES/PURCHASES

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The firm is experienced in assisting companies evaluate and execute both asset sales and purchases. Extensive due diligence and market checks help provide the basis for our advice. We have extensive contacts in all energy sectors and can provide experienced insight to any transaction.

## FAIRNESS & SOLVENCY OPINIONS

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We believe this practice is critically important as public boards and private equity sponsor firms are called on increasingly to affect transactions to enhance shareholder value. Opinions, both fairness and solvency, must be carefully assessed by significant due diligence. Additionally, as many opinions are time sensitive, we are able to respond quickly and professionally.

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