

Supplemental Information Fourth Quarter 2018

Current period information is preliminary and based on company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America Corporation (the Corporation) does not undertake an obligation to, and disclaims any duty to, update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in the Corporation's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at the Corporation's website (www.bankofamerica.com). The Corporation's future financial performance is subject to risks and uncertainties as described in its SEC filings.

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Exhibit A: Non-GAAP Reconciliations

The Corporation reports the results of operations of its four business segments and *All Other* on a fully-taxable equivalent (FTE) basis. Additionally, the results for the total Corporation as presented on pages 14-16 are reported on an FTE basis.

Bank of America Corporation and Subsidiaries Consolidated Financial Highlights

In millions, except per share information)				Year Ended December 31		Fourth		Third		Second	First		Fourth	
	_	2018	moer	2017	°	Quarter 2018		Quarter 2018		Quarter 2018		Quarter 2018		Quarter 2017
ncome statement	_				_		_		_		_		_	
Net interest income	\$	47,432	\$	44,667	\$	12,304	\$	11,870	\$	11,650	\$	11,608	\$	11,462
Noninterest income		43,815		42,685		10,432		10,907		10,959		11,517		8,974
Total revenue, net of interest expense		91,247		87,352		22,736		22,777		22,609		23,125		20,436
Provision for credit losses		3,282		3,396		905		716		827		834		1,001
Noninterest expense		53,381		54,743		13,133		13,067		13,284		13,897		13,274
Income tax expense		6,437		10,981		1,420		1,827		1,714		1,476		3,796
Net income		28,147		18,232		7,278		7,167		6,784		6,918		2,365
Preferred stock dividends		1,451		1,614		239		466		318		428		286
Net income applicable to common shareholders		26,696		16,618		7,039		6,701		6,466		6,490		2,079
Diluted earnings per common share		2.61		1.56		0.70		0.66		0.63		0.62		0.20
Average diluted common shares issued and outstanding		10,236.9		10,778.4		9,996.0		10,170.8		10,309.4		10,472.7		10,621.8
Dividends paid per common share	\$	0.54	\$	0.39	\$	0.15	\$	0.15	\$	0.12	\$	0.12	\$	0.12
Performance ratios Return on average assets		1.21%)	0.80%		1.24%		1.23%		1.17%		1.21%		0.4
Return on average common shareholders' equity		11.04		6.72		11.57		10.99		10.75		10.85		3.29
Return on average shareholders' equity		10.63		6.72		10.95		10.74		10.26		10.57		3.43
Return on average tangible common shareholders' equity (1)		15.55		9.41		16.29		15.48		15.15		15.26		4.56
Return on average tangible shareholders' equity (1)		14.46		9.08		14.90		14.61		13.95		14.37		4.62
Efficiency ratio		58.50		62.67		57.76		57.37		58.76		60.09		64.95
,														
At period end														
Book value per share of common stock	\$	25.13	\$	23.80	\$	25.13	\$	24.33	\$	24.07	\$	23.74	\$	23.80
Tangible book value per share of common stock (1)		17.91		16.96		17.91		17.23		17.07		16.84		16.90
Market capitalization		238,251		303,681		238,251		290,424		282,259		305,176		303,68
Number of financial centers - U.S.		4,341		4,477		4,341		4,385		4,433		4,452		4,47
Number of branded ATMs - U.S.		16,255		16,039		16,255		16,089		16,050		16,011		16,039
		204,489		209,376		204,489		204,681		207,992		207,953		209,370

⁽¹⁾ Tangible equity ratios and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of ratios that utilize tangible equity provides additional useful information because they present measures of those assets that can generate income. Tangible book value per share provides additional useful information about the level of tangible assets in relation to outstanding shares of common stock. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on page 39.)

Bank of America Corporation and Subsidiaries Consolidated Statement of Income

(In millions, except per share information)												
		Year l Decem		Fourth Quarter	This Quar		Ç	Second Quarter	Q	First uarter	Ç	Fourth Quarter
	_	2018	2017	2018	201	8		2018	2	2018		2017
Interest income		40.011	0 26 221	0 10716	¢ 10	0.401	e	10.071	e.	0.622	ø	0.244
Loans and leases	\$	40,811	\$ 36,221	\$ 10,716		0,401	\$	10,071	\$	9,623	\$	9,344
Debt securities		11,724	10,471	3,078	-	2,986		2,856		2,804		2,707
Federal funds sold and securities borrowed or purchased under agreements to resell		3,176	2,390	1,046		799		709		622		732
Trading account assets		4,811	4,474	1,305		1,172		1,198		1,136		1,144
Other interest income	_	6,247	4,023	1,691		1,607	_	1,535	_	1,414		1,139
Total interest income	_	66,769	57,579	17,836	- 10	6,965		16,369	_	15,599		15,066
Interest expense												
Deposits		4,495	1,931	1,562	1	1,230		943		760		679
Short-term borrowings		5,839	3,538	1,716		1,526		1,462		1,135		1,030
Trading account liabilities		1,358	1,204	318		335		348		357		314
Long-term debt		7,645	6,239	1,936	2	2,004		1,966		1,739		1,581
Total interest expense		19,337	12,912	5,532	:	5,095		4,719		3,991		3,604
Net interest income		47,432	44,667	12,304	11	1,870		11,650		11,608		11,462
Noninterest income												
Card income		6,051	5,902	1,582	1	1,470		1,542		1,457		1,555
Service charges		7,767	7,818	1,931		1,961		1,954		1,921		1,955
Investment and brokerage services		14,160	13,836	3,544		3,494		3,458		3,664		3,522
Investment banking income		5,327	6,011	1,348		1,204		1,422		1,353		1,418
Trading account profits		8,540	7,277	1,633		1,893		2,315		2,699		1,153
Other income (loss)		1,970	1,841	394		885		268		423		(629
Total noninterest income	_	43,815	42,685	10,432	10	0,907		10,959	_	11,517	_	8,974
Total revenue, net of interest expense	_	91,247	87,352	22,736		2,777	_	22,609	_	23,125		20,436
		,		,		-,		,		,		,
Provision for credit losses		3,282	3,396	905		716		827		834		1,001
Noninterest expense												
Personnel		31,880	31,931	7,735	1	7,721		7,944		8,480		7,605
Occupancy		4,066	4,009	1,015		1,015		1,022		1,014		1,009
Equipment		1,705	1,692	427		421		415		442		411
Marketing		1,674	1,746	513		421		395		345		511
Professional fees		1,699	1,888	480		439		399		381		471
Data processing		3,222	3,139	824		791		797		810		795
Telecommunications		699	699	177		173		166		183		161
Other general operating		8,436	9,639	1,962	2	2,086		2,146		2,242		2,311
Total noninterest expense		53,381	54,743	13,133	13	3,067		13,284		13,897		13,274
Income before income taxes		34,584	29,213	8,698		8,994		8,498		8,394		6,161
Income tax expense		6,437	10,981	1,420	1	1,827		1,714		1,476		3,796
Net income	\$	28,147	\$ 18,232	\$ 7,278	\$	7,167	\$	6,784	\$	6,918	\$	2,365
Preferred stock dividends		1,451	1,614	239		466		318		428		286
Net income applicable to common shareholders	S	26,696	\$ 16,618	\$ 7,039	\$ (5,701	\$	6,466	\$	6,490	\$	2,079
Per common share information												
Earnings	S	2.64	\$ 1.63	\$ 0.71	\$	0.67	\$	0.64	\$	0.63	\$	0.20
Diluted earnings		2.61	1.56	0.70		0.66	Ф	0.63	Ψ	0.62	ψ	0.20
Dividends paid		0.54	0.39	0.70		0.00		0.03		0.02		0.12
Average common shares issued and outstanding	_	10,096.5	10,195.6	9,855.8		0.13	_	10,181.7	_	10,322.4		10,470.7
	_	10,096.5						10,181.7	_	10,322.4	_	
Average diluted common shares issued and outstanding	_	10,230.9	10,778.4	9,996.0	10,	170.8	_	10,309.4		0,472.7		10,621.8

Consolidated Statement of Comprehensive Income

(Dollars in millions)

	Year En Decembe				Fourth Quarter		Third Quarter		Second Quarter		First Quarter		Fourth Quarter
		2018		2017		2018		2018		2018		2018	2017
Net income	\$	28,147	\$	18,232	\$	7,278	\$	7,167	\$	6,784	\$	6,918	\$ 2,365
Other comprehensive income (loss), net-of-tax:													
Net change in debt and equity securities		(3,953)		61		2,213		(1,172)		(1,031)		(3,963)	(870)
Net change in debit valuation adjustments		749		(293)		566		(269)		179		273	(144)
Net change in derivatives		(53)		64		293		21		(92)		(275)	(92)
Employee benefit plan adjustments		(405)		288		(496)		31		30		30	208
Net change in foreign currency translation adjustments		(254)		86		49		(114)		(141)		(48)	(16)
Other comprehensive income (loss)		(3,916)		206		2,625		(1,503)		(1,055)		(3,983)	(914)
Comprehensive income	\$	24,231	\$	18,438	\$	9,903	\$	5,664	\$	5,729	\$	2,935	\$ 1,451

Bank of America Corporation and Subsidiaries Consolidated Balance Sheet

ts						
	De	cember 31 2018	Se	ptember 30 2018	D	ecember 31 2017
kssets						
Cash and due from banks	\$	29,063	\$	27,440	\$	29,480
nterest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks		148,341		157,418		127,954
Cash and cash equivalents		177,404		184,858		157,434
ime deposits placed and other short-term investments		7,494		7,865		11,153
ederal funds sold and securities borrowed or purchased under agreements to resell		261,131		248,237		212,747
Trading account assets		214,348		219,118		209,358
Derivative assets		43,725		45,617		37,762
Debt securities:						
Carried at fair value		238,101		251,635		315,117
Held-to-maturity, at cost		203,652		194,472		125,013
Total debt securities		441,753		446,107		440,130
oans and leases		946,895		929,801		936,749
allowance for loan and lease losses		(9,601)		(9,734)		(10,393)
Loans and leases, net of allowance		937,294		920,067		926,356
remises and equipment, net		9,906		9,680		9,247
Goodwill		68,951		68,951		68,951
oans held-for-sale		10,367		5,576		11,430
Customer and other receivables		65,814		56,962		61,623
Other assets		116,320		125,795		135,043
Total assets	\$	2,354,507	\$	2,338,833	\$	2,281,234

Bank of America Corporation and Subsidiaries Consolidated Balance Sheet (continued)

S S	2018 412,587 891,636	\$	eptember 30 2018 414,853	\$	2017
\$		\$	414,853	s	
\$		\$	414,853	\$	
\$		\$	414,853	\$	
	891,636				430,650
			844,204		796,576
	14,060		12,896		14,024
	63,193		73,696		68,295
	1,381,476		1,345,649		1,309,545
	186,988		171,600		176,865
	68,220		89,964		81,187
	37,891		36,189		34,300
	20,189		29,035		32,666
	165,078		170,138		152,123
	229,340		234,100		227,402
	2,089,182		2,076,675		2,014,088
	22,326		22,326		22,323
	118,896		123,921		138,089
	136,314		130,747		113,816
	(12,211)		(14,836)		(7,082
	265,325		262,158		267,146
\$	2,354,507	\$	2,338,833	\$	2,281,234
	\$	63,193 1,381,476 186,988 68,220 37,891 20,189 165,078 229,340 2,089,182 22,326 118,896 136,314 (12,211) 265,325	63,193 1,381,476 186,988 68,220 37,891 20,189 165,078 229,340 2,089,182 22,326 118,896 136,314 (12,211) 265,325	63,193 73,696 1,381,476 1,345,649 186,988 171,600 68,220 89,964 37,891 36,189 20,189 29,035 165,078 170,138 229,340 234,100 2,089,182 2,076,675 22,326 22,326 118,896 123,921 136,314 130,747 (12,211) (14,836) 265,325 262,158	63,193 73,696 1,381,476 1,345,649 186,988 171,600 68,220 89,964 37,891 36,189 20,189 29,035 165,078 170,138 229,340 234,100 2,089,182 2,076,675 22,326 22,326 118,896 123,921 136,314 130,747 (12,211) (14,836) 265,325 262,158

Capital Management

Dollars in millions)						
		ecember 31	S	Basel 3 eptember 30	D	ecember 31
	_	2018	_	2018	_	2017
tisk-based capital metrics (1):						
Standardized Approach				464006		100.161
Common equity tier 1 capital	\$	167,272	\$	164,386	\$	168,461
Tier 1 capital		189,038		186,189		190,189
Total capital		221,303		218,159		224,209
Risk-weighted assets		1,436,905		1,439,419		1,442,721
Common equity tier 1 capital ratio		11.6%		11.4%		11.7%
Tier 1 capital ratio		13.2		12.9		13.2
Total capital ratio		15.4		15.2		15.5
Advanced Approaches						
Common equity tier 1 capital	\$	167,272	\$	164,386	\$	168,461
Tier 1 capital		189,038		186,189		190,189
Total capital		212,855		209,950		215,311
Risk-weighted assets		1,408,264		1,424,105		1,458,979
Common equity tier 1 capital ratio		11.9%		11.5%		11.5%
Tier 1 capital ratio		13.4		13.1		13.0
Total capital ratio		15.1		14.7		14.8
everage-based metrics (1)						
Adjusted average assets	\$	2,257,559	\$	2,240,166	\$	2,223,482
Tier 1 leverage ratio		8.4%		8.3%		8.6%
Supplementary leverage exposure	\$	2,791,853	\$	2,787,880		n/a
Supplementary leverage ratio		6.8%		6.7%		n/a
angible equity ratio (2)		8.6		8.5		8.9
angible common equity ratio (2)		7.6		7.5		7.9

⁽¹⁾ Regulatory capital ratios at December 31, 2018 are preliminary. We report regulatory capital ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio is used to assess capital adequacy. Basel 3 transition provisions for regulatory capital adjustments and deductions were fully phased-in as of January 1, 2018. Prior periods are presented on a fully phased-in basis. SLR requirements became effective January 1, 2018.

⁽²⁾ Tangible equity ratio equals period-end tangible shareholders' equity divided by period-end tangible assets. Tangible common equity ratio equals period-end tangible common shareholders' equity divided by period-end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP financial measures. We believe the use of ratios that utilize tangible equity provides additional useful information because they present measures of those assets that can generate income. (See Exhibit A: Non-GAAP Reconciliations - Reconciliation to GAAP Financial Measures on page 39.)

n/a = not applicable

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis

(Dollars in millions)									
	Four	th Quarter 201	8	Thi	rd Quarter 2018		Four	th Quarter 2017	
	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate
Earning assets									
Interest-bearing deposits with the Federal Reserve, non- U.S. central banks and other banks	\$ 129,814	\$ 494	1.51%	\$ 144,411	\$ 523	1.44%	\$ 128,708	\$ 336	1.04%
Time deposits placed and other short-term investments	8,691	59	2.72	8,328	48	2.26	12,979	68	2.06
Federal funds sold and securities borrowed or purchased under agreements to resell	263,626	1,046	1.57	241,426	799	1.31	224,490	528	0.93
Trading account assets	138,046	1,327	3.82	128,896	1,195	3.68	130,370	1,183	3.61
Debt securities	440,967	3,108	2.76	445,813	3,014	2.66	441,624	2,751	2.48
Loans and leases (1):									
Residential mortgage	209,646	1,857	3.54	209,460	1,857	3.54	202,155	1,749	3.46
Home equity	50,757	634	4.96	53,050	656	4.91	59,059	641	4.32
U.S. credit card	95,766	2,533	10.49	94,710	2,435	10.20	93,531	2,299	9.75
Direct/Indirect and other consumer	91,458	823	3.57	91,828	787	3.40	96,113	724	2.99
Total consumer	447,627	5,847	5.20	449,048	5,735	5.08	450,858	5,413	4.78
U.S. commercial	308,557	3,203	4.12	303,680	3,034	3.97	297,851	2,598	3.46
Non-U.S. commercial	95,937	835	3.45	96,019	831	3.43	98,692	680	2.73
Commercial real estate	60,876	703	4.59	60,754	682	4.45	58,983	571	3.84
Commercial lease financing	21,724	182	3.36	21,235	173	3.25	21,406	159	2.98
Total commercial	487,094	4,923	4.01	481,688	4,720	3.89	476,932	4,008	3.34
Total loans and leases	934,721	10,770	4.58	930,736	10,455	4.46	927,790	9,421	4.04
Other earning assets	70,869	1,187	6.65	72,827	1,082	5.91	84,087	901	4.25
Total earning assets (2)	1,986,734	17,991	3.60	1,972,437	17,116	3.45	1,950,048	15,188	3.09
Cash and due from banks	26,081			25,639			28,114		
Other assets, less allowance for loan and lease losses	321,771			319,753			323,525		
Total assets	\$ 2,334,586	•		\$ 2,317,829			\$ 2,301,687	•	

⁽¹⁾ Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis. Purchased credit-impaired

loans are recorded at fair value upon acquisition and accrete interest income over the estimated life of the loan.

(2) The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

	Fourth Quarter 2	2018	Third Quarter 2018	Fourth Quarter 2017
Federal funds sold and securities borrowed or purchased under agreements to resell	s	(61)	\$ (52)	\$ 16
Debt securities		13	3	(2)
U.S. commercial loans and leases		(10)	(8)	(10)
Net hedge expense on assets	\$	(58)	\$ (57)	\$ 4

Quarterly Average Balances and Interest Rates – Fully Taxable-equivalent Basis (continued)

(Dollars in millions)															
		Four	th Qu	arter 2018	:		Thi	rd Qua	rter 2018			Four	th Qu	arter 2017	
		verage alance	In	terest come/ cpense	Yield/ Rate		Average Balance	In	terest come/ apense	Yield/ Rate		Average Balance	Ir	nterest ncome/ xpense	Yield/ Rate
Interest-bearing liabilities															
U.S. interest-bearing deposits:															
Savings	\$	52,523	\$	2	0.01%	\$	53,929	\$	1	0.01%	\$	54,090	\$	1	0.01%
NOW and money market deposit accounts		701,697		957	0.54		680,285		737	0.43		645,639		361	0.22
Consumer CDs and IRAs		38,899		48	0.49		39,160		40	0.41		42,595		29	0.28
Negotiable CDs, public funds and other deposits		62,719		362	2.29		54,192		275	2.01		39,200		133	1.35
Total U.S. interest-bearing deposits		855,838		1,369	0.63		827,566		1,053	0.50		781,524		524	0.27
Non-U.S. interest-bearing deposits:															
Banks located in non-U.S. countries		2,321		7	1.14		2,353		12	2.06		1,844		5	0.96
Governments and official institutions		275		_	0.04		709		_	0.01		1,016		3	1.06
Time, savings and other		64,599		186	1.14		63,179		165	1.04		67,252		147	0.87
Total non-U.S. interest-bearing deposits		67,195		193	1.14		66,241		177	1.07		70,112		155	0.88
Total interest-bearing deposits		923,033		1,562	0.67		893,807		1,230	0.55		851,636		679	0.32
Federal funds purchased, securities loaned or sold under agreements to repurchase, short-term borrowings and other interest-bearing liabilities		262,497		1,716	2.60		264,168		1,526	2.30		272,733		901	1.31
Trading account liabilities		45,329		318	2.79		50,904		335	2.60		49,643		314	2.51
Long-term debt		230,616		1,936	3.34		233,475		2,004	3.42		227,644		1,581	2.77
Total interest-bearing liabilities (1)	1	,461,475		5,532	1.50		1,442,354		5,095	1.40		1,401,656		3,475	0.98
Noninterest-bearing sources:															
Noninterest-bearing deposits		421,918					422,538					441,936			
Other liabilities		187,495					188,284					184,933			
Shareholders' equity		263,698					264,653					273,162			
Total liabilities and shareholders' equity	\$ 2	,334,586				\$	2,317,829				\$ 2	2,301,687			
Net interest spread					2.10%					2.05%					2.11%
Impact of noninterest-bearing sources			_		0.38	_				0.37			_		0.28
Net interest income/yield on earning assets (2)			\$	12,459	2.48%			\$	12,021	2.42%			\$	11,713	2.39%

⁽¹⁾ The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:

	Fourth Quarter 2018	Third Quarter 2018	Fourth Quarter 2017
NOW and money market deposit accounts	<u> </u>	\$ 1	<u> </u>
Consumer CDs and IRAs	6	5	5
Negotiable CDs, public funds and other deposits	3	2	3
Banks located in non-U.S. countries	4	6	5
Federal funds purchased, securities loaned or sold under agreements to repurchase, short-term borrowings and other interest-bearing liabilities	11	30	30
Long-term debt	(51)	24	(379)
Net hedge (income) expense on liabilities	\$ (27)	\$ 68	\$ (336)

⁽²⁾ Net interest income includes FTE adjustments of \$155 million, \$151 million and \$251 million for the fourth and third quarters of 2018 and the fourth quarter of 2017, respectively.

Annual Average Balances and Interest Rates – Fully Taxable-equivalent Basis

(Dollars in millions)							
			2018			2017	
		Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate
Earning assets	_						
Interest-bearing deposits with the Federal Reserve, non- U.S. central banks and other banks	\$	139,848	\$ 1,926	1.38%	\$ 127,43	1 \$ 1,122	0.88%
Time deposits placed and other short-term investments		9,446	216	2.29	12,112	2 241	1.99
Federal funds sold and securities borrowed or purchased under agreements to resell		251,328	3,176	1.26	222,818	3 1,806	0.81
Trading account assets		132,724	4,901	3.69	129,007	7 4,618	3.58
Debt securities		437,312	11,837	2.66	435,005	5 10,626	2.44
Loans and leases (1):							
Residential mortgage		207,523	7,294	3.51	197,766	6,831	3.45
Home equity		53,886	2,573	4.77	62,260	2,608	4.19
U.S. credit card		94,612	9,579	10.12	91,068	8,791	9.65
Non-U.S. credit card (2)		_	_	_	3,929	358	9.12
Direct/Indirect and other consumer		93,036	3,104	3.34	96,002	2 2,734	2.85
Total consumer		449,057	22,550	5.02	451,025	5 21,322	4.73
U.S. commercial		304,387	11,937	3.92	292,452	9,765	3.34
Non-U.S. commercial		97,664	3,220	3.30	95,003	5 2,566	2.70
Commercial real estate		60,384	2,618	4.34	58,502	2,116	3.62
Commercial lease financing		21,557	698	3.24	21,74	7 706	3.25
Total commercial		483,992	18,473	3.82	467,700	5 15,153	3.24
Total loans and leases (2)		933,049	41,023	4.40	918,73	36,475	3.97
Other earning assets		76,524	4,300	5.62	76,95	7 3,224	4.19
Total earning assets (3)		1,980,231	67,379	3.40	1,922,06	58,112	3.02
Cash and due from banks		25,830			27,995	5	
Other assets, less allowance for loan and lease losses		319,185			318,577	7	
Total assets	\$	2,325,246			\$ 2,268,633	3	

⁽¹⁾ Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis. Purchased credit-impaired loans are recorded at fair value upon acquisition and accrete interest income over the estimated life of the loan.

⁽³⁾ The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

	2018			2017	
Federal funds sold and securities borrowed or purchased under agreements to resell	\$	(147)	,	\$	49
Debt securities		13			(54)
U.S. commercial loans and leases		(37)			(39)
Net hedge expense on assets	\$	(171)		\$	(44)

⁽²⁾ The 2017 amount includes assets of the Corporation's non-U.S. consumer credit card business, which was sold during the second quarter of 2017.

Annual Average Balances and Interest Rates – Fully Taxable-equivalent Basis (continued)

(Dollars in millions)										
			201	.8				201	17	
	Avera Balar		Inc	terest come/ pense	Yield/ Rate		Average Balance		nterest icome/ xpense	Yield/ Rate
Interest-bearing liabilities										
U.S. interest-bearing deposits:										
Savings	\$ 54	4,226	\$	6	0.01%	\$ 53,	783	\$	5	0.01%
NOW and money market deposit accounts	670	6,382		2,636	0.39	628,	647		873	0.14
Consumer CDs and IRAs	3	9,823		157	0.39	44,	794		121	0.27
Negotiable CDs, public funds and other deposits	50	0,593		991	1.96	36,	782		354	0.96
Total U.S. interest-bearing deposits	82	1,024		3,790	0.46	764,	006		1,353	0.18
Non-U.S. interest-bearing deposits:										
Banks located in non-U.S. countries	:	2,312		39	1.69	2,	442		21	0.85
Governments and official institutions		810		_	0.01	1,	006		10	0.95
Time, savings and other	6:	5,097		666	1.02	62,	386		547	0.88
Total non-U.S. interest-bearing deposits	6	8,219		705	1.03	65,	834		578	0.88
Total interest-bearing deposits	889	9,243		4,495	0.51	829,	840		1,931	0.23
Federal funds purchased, securities loaned or sold under agreements to repurchase, short-term borrowings and other interest-bearing liabilities	269	9,748		5,839	2.17	274,	975		3,146	1.14
Trading account liabilities	50	0,928		1,358	2.67	45,	518		1,204	2.64
Long-term debt	230	0,693		7,645	3.31	225,	133		6,239	2.77
Total interest-bearing liabilities ⁽¹⁾	1,440	0,612		19,337	1.34	1,375,	466		12,520	0.91
Noninterest-bearing sources:										
Noninterest-bearing deposits	42:	5,698				439,	956			
Other liabilities	194	4,188				181,	922			
Shareholders' equity	264	4,748				271,	289			
Total liabilities and shareholders' equity	\$ 2,32	5,246				\$ 2,268,	633			
Net interest spread	<u> </u>				2.06%					2.11%
Impact of noninterest-bearing sources					0.36					0.26
Net interest income/yield on earning assets (2)			\$	48,042	2.42%			\$	45,592	2.37%

⁽¹⁾ The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:

	2018	2017
NOW and money market deposit accounts	<u> </u>	\$ (1)
Consumer CDs and IRAs	22	22
Negotiable CDs, public funds and other deposits	12	13
Banks located in non-U.S. countries	19	19
Federal funds purchased, securities loaned or sold under agreements to repurchase, short-term borrowings and other interest-bearing liabilities	100	243
Long-term debt	(283)	(1,728)
Net hedge income on liabilities	\$ (130)	\$ (1,432)

⁽²⁾ Net interest income includes FTE adjustments of \$610 million and \$925 million in 2018 and 2017.

Bank of America Corporation and Subsidiaries Debt Securities

(Dollars in millions)							
				Decembe	r 31,	2018	
	A	Amortized Cost	τ	Gross Inrealized Gains		Gross Unrealized Losses	Fair Value
Available-for-sale debt securities						·	
Mortgage-backed securities:							
Agency	\$	125,116	\$	138	\$	(3,428)	\$ 121,826
Agency-collateralized mortgage obligations		5,621		19		(110)	5,530
Commercial		14,469		11		(402)	14,078
Non-agency residential		1,792		136		(11)	1,917
Total mortgage-backed securities		146,998		304		(3,951)	143,351
U.S. Treasury and agency securities		56,239		62		(1,378)	54,923
Non-U.S. securities		9,307		5		(6)	9,306
Other taxable securities, substantially all asset-backed securities		4,387		29		(6)	4,410
Total taxable securities		216,931		400		(5,341)	211,990
Tax-exempt securities		17,349		99		(72)	17,376
Total available-for-sale debt securities		234,280		499		(5,413)	229,366
Other debt securities carried at fair value		8,595		172		(32)	8,735
Total debt securities carried at fair value		242,875		671		(5,445)	238,101
Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities (1)		203,652		747		(3,964)	200,435
Total debt securities	\$	446,527	\$	1,418	\$	(9,409)	\$ 438,536
Available-for-sale debt securities				Septembe	r 30,	2018	
Available-for-sale debt securities Mortgage-backed securities:				Septembe	r 30,	2018	
	\$	141,721	\$	Septembe	r 30,	2018 (5,710)	\$ 136,112
Mortgage-backed securities:	\$	141,721 5,878	\$	·			\$
Mortgage-backed securities: Agency	\$		\$	101		(5,710)	\$ 5,678
Mortgage-backed securities: Agency Agency-collateralized mortgage obligations	\$	5,878	\$	101		(5,710) (209)	\$ 5,678 13,510
Mortgage-backed securities: Agency Agency-collateralized mortgage obligations Commercial	\$	5,878 14,138	\$	101 9		(5,710) (209) (630)	\$ 5,678 13,510 2,137
Mortgage-backed securities: Agency Agency-collateralized mortgage obligations Commercial Non-agency residential	\$	5,878 14,138 1,926	\$	101 9 2 217		(5,710) (209) (630) (6)	\$ 5,678 13,510 2,137 157,437
Mortgage-backed securities: Agency Agency-collateralized mortgage obligations Commercial Non-agency residential Total mortgage-backed securities	\$	5,878 14,138 1,926 163,663	\$	101 9 2 217 329		(5,710) (209) (630) (6) (6,555)	\$ 5,678 13,510 2,137 157,437 52,306
Mortgage-backed securities: Agency Agency-collateralized mortgage obligations Commercial Non-agency residential Total mortgage-backed securities U.S. Treasury and agency securities	\$	5,878 14,138 1,926 163,663 54,664	\$	101 9 2 217 329 8		(5,710) (209) (630) (6) (6,555) (2,366)	\$ 5,678 13,510 2,137 157,437 52,306 7,079
Mortgage-backed securities: Agency Agency-collateralized mortgage obligations Commercial Non-agency residential Total mortgage-backed securities U.S. Treasury and agency securities Non-U.S. securities	\$	5,878 14,138 1,926 163,663 54,664 7,076	\$	101 9 2 217 329 8 5		(5,710) (209) (630) (6) (6,555) (2,366) (2)	\$ 5,678 13,510 2,137 157,437 52,306 7,079 3,876
Mortgage-backed securities: Agency Agency-collateralized mortgage obligations Commercial Non-agency residential Total mortgage-backed securities U.S. Treasury and agency securities Non-U.S. securities Other taxable securities, substantially all asset-backed securities	\$	5,878 14,138 1,926 163,663 54,664 7,076 3,806	\$	101 9 2 217 329 8 5		(5,710) (209) (630) (6) (6,555) (2,366) (2) (7)	\$ 5,678 13,510 2,137 157,437 52,306 7,079 3,876 220,698
Mortgage-backed securities: Agency Agency-collateralized mortgage obligations Commercial Non-agency residential Total mortgage-backed securities U.S. Treasury and agency securities Non-U.S. securities Other taxable securities, substantially all asset-backed securities Total taxable securities	\$	5,878 14,138 1,926 163,663 54,664 7,076 3,806 229,209	\$	101 9 2 217 329 8 5 77 419		(5,710) (209) (630) (6) (6,555) (2,366) (2) (7) (8,930)	\$ 5,678 13,510 2,137 157,437 52,306 7,079 3,876 220,698 18,350
Mortgage-backed securities: Agency Agency-collateralized mortgage obligations Commercial Non-agency residential Total mortgage-backed securities U.S. Treasury and agency securities Non-U.S. securities Other taxable securities, substantially all asset-backed securities Total taxable securities Tax-exempt securities	\$	5,878 14,138 1,926 163,663 54,664 7,076 3,806 229,209 18,401	\$	101 9 2 217 329 8 5 77 419		(5,710) (209) (630) (6) (6,555) (2,366) (2) (7) (8,930) (87)	\$ 5,678 13,510 2,137 157,437 52,306 7,079 3,876 220,698 18,350 239,048
Mortgage-backed securities: Agency Agency-collateralized mortgage obligations Commercial Non-agency residential Total mortgage-backed securities U.S. Treasury and agency securities Non-U.S. securities Other taxable securities, substantially all asset-backed securities Total taxable securities Total taxable securities Total available-for-sale debt securities	\$	5,878 14,138 1,926 163,663 54,664 7,076 3,806 229,209 18,401 247,610	\$	101 9 2 217 329 8 5 77 419 36		(5,710) (209) (630) (6) (6,555) (2,366) (2) (7) (8,930) (87) (9,017)	\$ 5,678 13,510 2,137 157,437 52,306 7,079 3,876 220,698 18,350 239,048 12,587
Mortgage-backed securities: Agency Agency-collateralized mortgage obligations Commercial Non-agency residential Total mortgage-backed securities U.S. Treasury and agency securities Non-U.S. securities Other taxable securities, substantially all asset-backed securities Total taxable securities Tax-exempt securities Tax-exempt securities Total available-for-sale debt securities Other debt securities carried at fair value	\$	5,878 14,138 1,926 163,663 54,664 7,076 3,806 229,209 18,401 247,610 12,409	\$	101 9 2 217 329 8 5 77 419 36 455		(5,710) (209) (630) (6) (6,555) (2,366) (2) (7) (8,930) (87) (9,017)	\$ 136,112 5,678 13,510 2,137 157,437 52,306 7,079 3,876 220,698 18,350 239,048 12,587 251,635

⁽¹⁾ During 2018, we transferred available-for-sale debt securities with an amortized cost of \$64.5 billion to held to maturity.

Other Debt Securities Carried at Fair Value

(Dollars in millions)	December 31 2018	September 30 2018
Non-agency residential mortgage-backed securities	\$ 1,600	\$ 1,696
U.S. Treasury and agency securities	1,282	-
Non-U.S. securities (1)	5,844	10,888
Other taxable securities, substantially all asset-backed securities	3	9
Total	\$ 8,735	\$ 12,587

⁽¹⁾ These securities are primarily used to satisfy certain international regulatory liquidity requirements.

Bank of America Corporation and Subsidiaries Supplemental Financial Data

(Dollars in millions)

	 Year Decen	Ended aber 3		Fourth Ouarter	Third Ouarter	Second Quarter	First Ouarter	Fourth Quarter
	 2018		2017	2018	2018	2018	2018	2017
Fully taxable-equivalent (FTE) basis data (1)								
Net interest income	\$ 48,042	\$	45,592	\$ 12,459	\$ 12,021	\$ 11,804	\$ 11,758	\$ 11,713
Total revenue, net of interest expense	91,857		88,277	22,891	22,928	22,763	23,275	20,687
Net interest yield	2.42%		2.37%	2.48%	2.42%	2.38%	2.39%	2.39%
Efficiency ratio	58.11		62.01	57.37	56.99	58.36	59.71	64.16

⁽¹⁾ FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. The Corporation believes that this presentation allows for comparison of amounts from both taxable and tax-exempt sources and is consistent with industry practices. Net interest income includes FTE adjustments of \$610 million and \$925 million for the years ended December 31, 2018 and 2017, and \$155 million, \$151 million, \$154 million, \$150 million and \$251 million for the fourth, third, second and first quarters of 2018 and the fourth quarter of 2017, respectively.

Quarterly Results by Business Segment and All Other

(Dollars in millions)							****				
					 Fourth Qua						
	C	Total orporation		Consumer Banking	GWIM		Global Banking		Global Markets		All Other
						_				_	
Net interest income	\$	12,459	\$	7,131	\$ 1,622	\$	2,824	\$	746	\$	136
Card income		1,582		1,387	35		136		23		1
Service charges		1,931		1,086	18		743		79		5
Investment and brokerage services		3,544		77	2,978		24		474		(9
Investment banking income (loss)		1,348		(1)	94		760		514		(19
Trading account profits		1,633		2	31		75		1,318		207
Other income (loss)		394	l	195	212		488	_	59		(560)
Total noninterest income (loss)		10,432		2,746	3,368		2,226		2,467		(375)
Total revenue, net of interest expense		22,891		9,877	4,990		5,050		3,213		(239)
Provision for credit losses		905		915	23		85		6		(124
Noninterest expense		13,133		4,483	 3,542		2,119		2,540		449
Income (loss) before income taxes		8,853		4,479	1,425		2,846		667		(564)
Income tax expense (benefit)		1,575		1,141	363		740		174		(843)
Net income	\$	7,278	\$	3,338	\$ 1,062	\$	2,106	\$	493	\$	279
Average											
Total loans and leases	\$	934,721	\$	289,862	\$ 163,516	\$	357,410	\$	70,609	\$	53,324
Total assets (1)		2,334,586		759,027	283,262		440,522		655,068		196,707
Total deposits		1,344,951		686,826	247,427		359,642		31,077		19,979
Quarter end											
Total loans and leases	\$	946,895	\$	294,335	\$ 164,854	\$	365,717	\$	73,928	\$	48,061
Total assets (1)		2,354,507	l	768,877	305,906		441,477		641,922		196,325
Total deposits		1,381,476		696,146	268,700		360,248		37,841		18,541
					Third Qua	rter 2	018				
	_	Total	(Consumer			Global		Global		All
	C	orporation		Banking	GWIM		Banking		Markets		Other
Net interest income	\$	12,021	\$	6,862	\$ 1,535	\$	2,706	\$	754	\$	164
Card income		1,470		1,281	34		132		23		_
Service charges		1,961		1,098	19		753		86		5
Investment and brokerage services		3,494		80	3,004		27		388		(5
Investment banking income (loss)		1,204		_	87		644		522		(49
Trading account profits		1,893		2	24		60		1,727		80

					Third Qua	rter 2	2018		
	Total Corporation	1	Consun Bankii		GWIM		Global Banking	Global Markets	All Other
Net interest income	\$ 12,02	1	\$ 6	5,862	\$ 1,535	\$	2,706	\$ 754	\$ 164
Card income	1,47	0 0	1	,281	34		132	23	_
Service charges	1,96	1	1	,098	19		753	86	5
Investment and brokerage services	3,49	4		80	3,004		27	388	(5)
Investment banking income (loss)	1,20	14		_	87		644	522	(49)
Trading account profits	1,89	13		2	24		60	1,727	80
Other income (loss)	88	55		80	80		416	343	(34)
Total noninterest income (loss)	10,90	17	2	2,541	3,248		2,032	3,089	(3)
Total revenue, net of interest expense	22,92	.8	ò	9,403	4,783		4,738	3,843	161
Provision for credit losses	71	.6		870	13		(70)	(2)	(95)
Noninterest expense	13,06	7		1,354	3,414		2,121	 2,613	565
Income (loss) before income taxes	9,14	5		1,179	1,356		2,687	1,232	(309)
Income tax expense (benefit)	1,97	8	1	,066	346		699	320	(453)
Net income	\$ 7,16	<u>~</u> :	\$ 3	3,113	\$ 1,010	\$	1,988	\$ 912	\$ 144
Average									
Total loans and leases	\$ 930,73	6	\$ 284	1,994	\$ 161,869	\$	352,712	\$ 71,231	\$ 59,930
Total assets (1)	2,317,82	.9	759	,665	273,581		422,255	652,481	209,847
Total deposits	1,316,34	5	687	7,530	238,291		337,685	30,721	22,118
Quarter end									
Total loans and leases	\$ 929,80	1	\$ 287	7,277	\$ 162,191	\$	352,332	\$ 73,023	\$ 54,978
Total assets (1)	2,338,83	3	765	5,497	276,146		430,846	646,359	219,985
Total deposits	1,345,64	9	692	2,770	239,654		350,748	41,102	21,375

⁽¹⁾ Total assets include asset allocations to match liabilities (i.e., deposits).

Quarterly Results by Business Segment and All Other (continued)

(Dollars in millions)				·							
						Fourth Qua	arter 2	2017			
		Total	C	onsumer		_		Global		Global	All
	С	orporation	E	Banking	(GWIM	E	Banking	1	Markets	Other
Net interest income	\$	11,713	\$	6,354	\$	1,520	\$	2,719	\$	932	\$ 188
Card income		1,555		1,354		43		134		24	_
Service charges		1,955		1,071		19		774		84	7
Investment and brokerage services		3,522		84		2,920		24		501	(7)
Investment banking income (loss)		1,418		_		71		811		597	(61)
Trading account profits		1,153		1		25		51		1,075	1
Other income (loss)		(629)		91		85		506		183	(1,494)
Total noninterest income (loss)		8,974		2,601		3,163		2,300		2,464	(1,554)
Total revenue, net of interest expense		20,687		8,955		4,683		5,019		3,396	(1,366)
Provision for credit losses		1,001		886		6		132		162	(185)
Noninterest expense		13,274		4,509		3,470		2,161		2,614	520
Income (loss) before income taxes		6,412		3,560		1,207		2,726		620	(1,701)
Income tax expense		4,047		1,364		463		1,046		210	 964
Net income (loss)	\$	2,365	\$	2,196	\$	744	\$	1,680	\$	410	\$ (2,665)
Average											
Total loans and leases	\$	927,790	\$	275,716	\$	157,063	\$	350,262	\$	73,552	\$ 71,197
Total assets (1)		2,301,687		737,755		276,153		419,513		659,412	208,854
Total deposits		1,293,572		665,536		240,126		329,761		34,250	23,899
Quarter end											
Total loans and leases	\$	936,749	\$	280,473	\$	159,378	\$	350,668	\$	76,778	\$ 69,452
Total assets (1)		2,281,234		749,325		284,321		424,533		629,013	194,042
Total deposits		1,309,545		676,530		246,994		329,273		34,029	22,719

⁽¹⁾ Total assets include asset allocations to match liabilities (i.e., deposits).

Annual Results by Business Segment and All Other

				Year Eı	nded Dece	embe	r 31, 2018			
	Co	Total rporation	 	GV	VIM					All Other
Net interest income	Corporation Banking GWIM Banking Markets Other \$ 48,042 \$ 27,123 \$ 6,294 \$ 10,881 \$ 3,171 \$ 6,051 5,289 128 541 93 7,767 4,300 73 3,027 345 vices 14,160 319 11,959 94 1,780 10ss) 5,327 (1) 337 2,891 2,296 8,540 8 112 260 7,932 1,970 485 435 1,950 446 0 (43,815 10,400 13,044 8,763 12,892 0 (43,815 10,400 13,044 8,763 12,892 0 (43,815 3,564 86 8 — expense 91,857 37,523 19,338 19,644 16,063 13,282 3,664 86 8 — 53,381 17,713 13,777 8,591 10,686 43,815 10,404 5,475 11,045 5,377 0 (7,047 4,117 1,396 2,872 1,398 0 (\$ 28,147 \$ 12,029 \$ 4,079 \$ 8,173 \$ 3,979 \$	573								
Card income		6,051	5,289		128		541	93		_
Service charges		7,767	4,300		73		3,027	345		22
Investment and brokerage services		14,160	319		11,959		94	1,780		8
Investment banking income (loss)		5,327	(1)		337		2,891	2,296		(196)
Trading account profits		8,540	8		112		260	7,932		228
Other income (loss)		1,970	485		435		1,950	446		(1,346)
Total noninterest income (loss)		43,815	10,400		13,044		8,763	12,892		(1,284)
Total revenue, net of interest expense		91,857	37,523		19,338		19,644	16,063		(711)
Provision for credit losses		3,282	3,664		86		8	_		(476)
Noninterest expense		53,381	 17,713		13,777		8,591	 10,686		2,614
Income (loss) before income taxes	·	35,194	16,146		5,475		11,045	5,377		(2,849)
Income tax expense (benefit)		7,047	4,117		1,396		2,872	 1,398		(2,736)
Net income (loss)	\$	28,147	\$ 12,029	\$	4,079	\$	8,173	\$ 3,979	\$	(113)
Average										
Total loans and leases	\$	933,049	\$ 283,807	\$	161,342	\$	354,236	\$ 72,651	\$	61,013
Total assets (1)		2,325,246	756,373		277,219		424,353	666,003		201,298
Total deposits		1,314,941	684,173		241,256		336,337	31,209		21,966
Year end										
Total loans and leases	\$	946,895	\$ 294,335	\$	164,854	\$	365,717	\$ 73,928	\$	48,061
Total assets (1)		2,354,507	768,877		305,906		441,477	641,922		196,325
Total deposits		1,381,476	696,146		268,700		360,248	37,841		18,541

					Year	Ended Dece	embei	r 31, 2017		
	C	Total orporation		onsumer Sanking		GWIM		Global Banking	Global Markets	All Other
Net interest income	\$	45,592	\$	24,307	\$	6,173	\$	10,504	\$ 3,744	\$ 864
Card income		5,902		5,070		153		518	92	69
Service charges		7,818		4,266		76		3,125	329	22
Investment and brokerage services		13,836		317		11,394		97	2,049	(21)
Investment banking income (loss)		6,011		_		318		3,471	2,476	(254)
Trading account profits		7,277		3		144		134	6,710	286
Other income (loss)		1,841	l	558		332		2,150	551	(1,750)
Total noninterest income (loss)		42,685		10,214		12,417		9,495	12,207	(1,648)
Total revenue, net of interest expense		88,277		34,521		18,590		19,999	15,951	(784)
Provision for credit losses		3,396		3,525		56		212	164	(561)
Noninterest expense		54,743		17,795		13,556		8,596	 10,731	 4,065
Income (loss) before income taxes		30,138		13,201		4,978		11,191	5,056	(4,288)
Income tax expense (benefit)		11,906		4,999		1,885		4,238	 1,763	 (979)
Net income (loss)	\$	18,232	\$	8,202	\$	3,093	\$	6,953	\$ 3,293	\$ (3,309)
Average										
Total loans and leases	\$	918,731	\$	266,058	\$	152,682	\$	346,089	\$ 71,413	\$ 82,489
Total assets (1)		2,268,633	1	725,406		281,517		416,038	638,673	206,999
Total deposits		1,269,796		653,320		245,559		312,859	32,864	25,194
Year end										
Total loans and leases	\$	936,749	\$	280,473	\$	159,378	\$	350,668	\$ 76,778	\$ 69,452
Total assets (1)		2,281,234		749,325		284,321		424,533	629,013	194,042
Total deposits		1,309,545		676,530		246,994		329,273	34,029	22,719

⁽¹⁾ Total assets include asset allocations to match liabilities (i.e., deposits).

Bank of America Corporation and Subsidiaries Consumer Banking Segment Results

(Dollars in millions)							
	Year l Decem	ber 31	Fourth Quarter	Third Quarter	Second Quarter	First Quarter	Fourth Quarter
N-4 internation	2018 \$ 27,123	\$ 24,307	2018	\$ 6,862	\$ 6,620	\$ 6,510	\$ 6,354
Net interest income	\$ 27,123	\$ 24,307	\$ 7,131	\$ 6,862	\$ 6,620	\$ 6,510	\$ 6,354
Noninterest income:	# 200	5.050	4.20	1.001	1.040	1.070	1.054
Card income	5,289	5,070	1,387	1,281	1,342	1,279	1,354
Service charges	4,300	4,266	1,086	1,098	1,072	1,044	1,071
All other income	811	878	273	162	177	199	176
Total noninterest income	10,400	10,214	2,746	2,541	2,591	2,522	2,601
Total revenue, net of interest expense	37,523	34,521	9,877	9,403	9,211	9,032	8,955
Provision for credit losses	3,664	3,525	915	870	944	935	886
Noninterest expense	17,713	17,795	4,483	4,354	4,395	4,481	4,509
Income before income taxes	16,146	13,201	4,479	4,179	3,872	3,616	3,560
Income tax expense	4,117	4,999	1,141	1,066	988	922	1,364
Net income	\$ 12,029	\$ 8,202	\$ 3,338	\$ 3,113	\$ 2,884	\$ 2,694	\$ 2,196
Net interest yield	3.78%	3.54%	3.93%	3.78%	3.68%	3.73%	3.61%
Return on average allocated capital (1)	33	22	36	33	31	30	24
Efficiency ratio	47.20	51.55	45.37	46.30	47.73	49.62	50.35
Balance Sheet							
Average							
Total loans and leases	\$ 283,807	\$ 266,058	\$ 289,862	\$ 284,994	\$ 280,689	\$ 279,557	\$ 275,716
Total earning assets (2)	717,197	686,612	719,338	720,652	720,878	707,754	699,004
Total assets (2)	756,373	725,406	759,027	759,665	759,982	746,647	737,755
Total deposits	684,173	653,320	686,826	687,530	687,812	674,351	665,536
Allocated capital (1)	37,000	37,000	37,000	37,000	37,000	37,000	37,000
Period end							
Total loans and leases	\$ 294,335	\$ 280,473	\$ 294,335	\$ 287,277	\$ 283,565	\$ 279,055	\$ 280,473
Total earning assets (2)	728,817	709,832	728,817	726,494	729,036	735,247	709,832
Total assets (2)	768,877	749,325	768,877	765,497	768,187	774,256	749,325
Total deposits	696,146	676,530	696,146	692,770	695,530	701,488	676,530

⁽¹⁾ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

Bank of America Corporation and Subsidiaries Consumer Banking Key Indicators

	Year I Decem		Fourth Quarter	Third Quarter	Second Quarter	First Quarter	Fourth Quarter
	2018	2017	2018	2018	2018	2018	2017
Average deposit balances							
Checking	\$ 350,929	\$ 326,226	\$ 356,609	\$ 354,013	\$ 351,686	\$ 341,204	\$ 334,345
Savings	52,592	52,133	50,968	52,306	54,052	53,068	52,466
MMS	241,807	231,572	241,576	243,064	242,841	239,714	236,909
CDs and IRAs	35,890	40,470	34,831	35,225	36,173	37,366	38,732
Non-U.S. and other	2,955	2,919	2,842	2,922	3,060	2,999	3,084
Total average deposit balances	\$ 684,173	\$ 653,320	\$ 686,826	\$ 687,530	\$ 687,812	\$ 674,351	\$ 665,536
Deposit spreads (excludes noninterest costs)							
Checking	2.16%	2.00%	2.23%	2.18%	2.13%	2.08%	2.039
Savings	2.43	2.30	2.49	2.45	2.40	2.37	2.34
MMS	2.07	1.58	2.29	2.15	2.00	1.85	1.70
CDs and IRAs	2.09	1.43	2.40	2.22	2.02	1.73	1.55
Non-U.S. and other	2.24	1.38	2.61	2.47	2.16	1.73	1.56
Total deposit spreads	2.14	1.84	2.28	2.19	2.10	2.00	1.91
Client brokerage assets	\$ 185,881	\$ 177,045	\$ 185,881	\$ 203,882	\$ 191,472	\$ 182,110	\$ 177,045
	26.264	24.055	26264	26.174	25.722	25.510	24.055
Active digital banking users (units in thousands) (1)	36,264	34,855	36,264	36,174	35,722	35,518	34,855
Active mobile banking users (units in thousands)	26,433	24,238	26,433	25,990	25,335	24,801	24,238
Financial centers	4,341	4,477	4,341	4,385	4,433	4,452	4,477
ATMs	16,255	16,039	16,255	16,089	16,050	16,011	16,039
Total U.S. credit card (2)							
Loans	6 04 (12	¢ 01.000	0.057((¢ 04.710	0.02.521	¢ 04.422	e 02.521
Average credit card outstandings	\$ 94,612	\$ 91,068	\$ 95,766	\$ 94,710	\$ 93,531 94,790	\$ 94,423 93,014	\$ 93,531
Ending credit card outstandings Credit quality	98,338	96,274	98,338	94,829	94,790	93,014	96,274
	\$ 2,837	\$ 2,513	\$ 699	\$ 698	\$ 739	\$ 701	\$ 655
Net charge-offs	\$ 2,837 3.00%	\$ 2,513 2.76%	\$ 699 2.90%		\$ 739 3.17%	\$ 701 3.01%	\$ 655 2.78%
20 1-1-1	\$ 1,989						
30+ delinquency	2.02%	\$ 1,847	\$ 1,989	\$ 1,805 1.90%	\$ 1,695	\$ 1,795	\$ 1,847
90+ delinquency	\$ 994	1.92% \$ 900	\$ 994	\$ 872	1.79% \$ 865	1.93% \$ 925	1.92% \$ 900
90+ definiquency	1.01%	0.93%	1.01%		0.91%	0.99%	0.93%
Other Total U.S. credit card indicators (2)	10 120/	0.650/	10.400/	10.200/	0.970/	0.020/	0.750
Gross interest yield	10.12%	9.65%	10.49%		9.86%	9.93%	9.759
Risk-adjusted margin	8.34	8.67	8.83	8.15	8.07	8.32	8.74
New accounts (in thousands) Purchase volumes	4,544 \$ 264,706	4,939 \$ 244,753	1,048 \$ 70,048	1,116 \$ 66,490	1,186 \$ 66,821	1,194 \$ 61,347	1,138 \$ 65,523
Debit card data							
Purchase volumes	\$ 318,562	\$ 298,641	\$ 81,893	\$ 79,920	\$ 80,697	\$ 76,052	\$ 77,912
Loan production (3)							
Total ⁽⁴⁾ :							
First mortgage	\$ 41,195	\$ 50,581	\$ 9,417	\$ 10,682	\$ 11,672	\$ 9,424	\$ 12,705
Home equity	14,869	16,924	3,640	3,399	4,081	3,749	4,053
Consumer Banking:	17,007	10,724	3,040	3,377	7,001	3,149	₹,033
First mortgage	\$ 27,280	\$ 34,065	\$ 6,227	\$ 7,208	\$ 7,881	\$ 5,964	\$ 8,386
Home equity	13,251	15,199	3,209	3,053	3,644	ψ 3,70 4	3,595

⁽¹⁾ Digital users represents mobile and/or online users across consumer businesses.

In addition to the U.S. credit card portfolio in *Consumer Banking*, the remaining U.S. credit card portfolio is in *GWIM*.

(3) The above loan production amounts represent the unpaid principal balance of loans and, in the case of home equity, the principal amount of the total line of credit.

⁽⁴⁾ In addition to loan production in *Consumer Banking*, there is also first mortgage and home equity loan production in *GWIM*.

Bank of America Corporation and Subsidiaries Consumer Banking Quarterly Results

(Dollars in millions)						
			Fourth	Quarter 2018		
		Consumer anking		Deposits		Consumer Lending
Net interest income	s	7,131	\$	4,297	\$	2,834
Noninterest income:						
Card income		1,387		3		1,384
Service charges		1,086		1,084		2
All other income		273		118		155
Total noninterest income		2,746		1,205		1,541
Total revenue, net of interest expense		9,877		5,502		4,375
Provision for credit losses		915		60		855
Noninterest expense		4,483		2,615		1,868
Income before income taxes		4,479		2,827		1,652
Income tax expense		1,141		720		421
Net income	S	3,338	\$	2,107	\$	1,231
Net interest yield		3.93%		2.49%		3.95%
Return on average allocated capital (1)		36		70		20
Efficiency ratio		45.37		47.50		42.68
Balance Sheet						
Average						
Total loans and leases	s	289,862	s	5,302	\$	284,560
Total earning assets (2)		719,338		684,608		284,920
Total assets (2)		759,027		713,678		295,539
Total deposits		686,826		681,478		5,348
Allocated capital (1)		37,000		12,000		25,000
Period end						
Total loans and leases	\$	294,335	s	5,470	\$	288,865
Total earning assets (2)	Ť	728,817	Ů	694,676	Ψ	289,249
Total assets (2)		768,877		724,015		299,970
Total deposits		696,146		691,666		4,480
	Total	Consumer	Third	Quarter 2018		Consumer
	B	anking		Deposits		Lending
Net interest income	\$	6,862	\$	4,067	\$	2,795
Noninterest income:		1.201				1 200
Card income		1,281		1		
Service charges				1 000		1,280
All other income		1,098		1,098		_
		162		102		60
Total noninterest income	_	162 2,541	_	102 1,201	_	60 1,340
Total revenue, net of interest expense		162		102	_	60
	_	162 2,541		102 1,201	_	60 1,340
Total revenue, net of interest expense	_	162 2,541 9,403		102 1,201 5,268	_	60 1,340 4,135 822
Total revenue, net of interest expense Provision for credit losses		162 2,541 9,403 870		102 1,201 5,268 48	_	60 1,340 4,135
Total revenue, net of interest expense Provision for credit losses Noninterest expense	_	2,541 9,403 870 4,354		102 1,201 5,268 48 2,618		60 1,340 4,135 822 1,736
Total revenue, net of interest expense Provision for credit losses Noninterest expense Income before income taxes	5	2,541 9,403 870 4,354 4,179	S	102 1,201 5,268 48 2,618 2,602	\$	60 1,340 4,135 822 1,736 1,577
Total revenue, net of interest expense Provision for credit losses Noninterest expense Income before income taxes Income tax expense Net income Net interest yield	<u>S</u>	162 2,541 9,403 870 4,354 4,179 1,066	\$	102 1,201 5,268 48 2,618 2,602 664	\$	1,340 4,135 822 1,736 1,577 402 1,175
Total revenue, net of interest expense Provision for credit losses Noninterest expense Income before income taxes Income tax expense Net income	<u>S</u>	162 2,541 9,403 870 4,354 4,179 1,066 3,113	\$	102 1,201 5,268 48 2,618 2,602 664 1,938	<u> </u>	60 1,340 4,135 822 1,736 1,577 402 1,175
Total revenue, net of interest expense Provision for credit losses Noninterest expense Income before income taxes Income tax expense Net income Net interest yield	<u>S</u>	162 2,541 9,403 870 4,354 4,179 1,066 3,113 3.78%	<u>s</u>	102 1,201 5,268 48 2,618 2,602 664 1,938	<u>s</u>	60 1,340 4,135 822 1,736 1,577 402 1,175
Total revenue, net of interest expense Provision for credit losses Noninterest expense Income before income taxes Income tax expense Net income Net interest yield Return on average allocated capital (1)	<u>s</u>	162 2,541 9,403 870 4,354 4,179 1,066 3,113	<u>s</u>	102 1,201 5,268 48 2,618 2,602 664 1,938	\$	60 1,340 4,135 822 1,736 1,577 402 1,175 3,95%
Total revenue, net of interest expense Provision for credit losses Noninterest expense Income before income taxes Income tax expense Net income Net interest yield Return on average allocated capital (1) Efficiency ratio Balance Sheet Average		162 2,541 9,403 870 4,354 4,179 1,066 3,113 3.78% 33 46.30		102 1,201 5,268 48 2,618 2,602 664 1,938 2.35% 64 49.70		1,340 4,135 822 1,736 1,577 402 1,175 3.95 9 19 41.97
Total revenue, net of interest expense Provision for credit losses Noninterest expense Income before income taxes Income tax expense Net income Net interest yield Return on average allocated capital (1) Efficiency ratio Balance Sheet Average Total loans and leases	<u>s</u>	162 2,541 9,403 870 4,354 4,179 1,066 3,113 3,78% 33 46,30	<u>s</u>	102 1,201 5,268 48 2,618 2,602 664 1,938 2,35% 64 49,70	<u>s</u>	60 1,340 4,135 822 1,736 1,577 402 1,175 3,95 % 19 41,97
Total revenue, net of interest expense Provision for credit losses Noninterest expense Income before income taxes Income tax expense Net income Net interest yield Return on average allocated capital (1) Efficiency ratio Balance Sheet Average Total loans and leases Total earning assets (2)		162 2,541 9,403 870 4,354 4,179 1,066 3,113 3.78% 33 46.30		102 1,201 5,268 48 2,618 2,602 664 1,938 2,35 % 64 49,70		1,736 1,577 402 1,175 3.95 % 19 41.97 279,725 280,637
Provision for credit losses Noninterest expense Income before income taxes Income tax expense Net income Net interest yield Return on average allocated capital (1) Efficiency ratio Balance Sheet Average Total loans and leases Total earning assets (2) Total assets (2)		162 2,541 9,403 870 4,354 4,179 1,066 3,113 3.78% 33 46.30		102 1,201 5,268 48 2,618 2,602 664 1,938 2,35 % 64 49,70 5,269 685,662 713,942		1,340 4,135 822 1,736 1,577 402 1,175 3,95 % 19 41,97 279,725 280,637 291,370
Total revenue, net of interest expense Provision for credit losses Noninterest expense Income before income taxes Income tax expense Net income Net interest yield Return on average allocated capital (1) Efficiency ratio Balance Sheet Average Total loans and leases Total earning assets (2) Total deposits		162 2,541 9,403 870 4,354 4,179 1,066 3,113 3.78% 33 46.30 284,994 720,652 759,665 687,530		102 1,201 5,268 48 2,618 2,602 664 1,938 2,35 % 64 49,70 5,269 685,662 713,942 681,726		3.95 ° 19 41.97 279,725 280,637 291,370 5,804
Provision for credit losses Noninterest expense Income before income taxes Income tax expense Net income Net interest yield Return on average allocated capital (1) Efficiency ratio Balance Sheet Average Total loans and leases Total earning assets (2) Total assets (2)		162 2,541 9,403 870 4,354 4,179 1,066 3,113 3.78% 33 46.30		102 1,201 5,268 48 2,618 2,602 664 1,938 2,35 % 64 49,70 5,269 685,662 713,942		1,340 4,135 822 1,736 1,577 402 1,175 3,95 9 41,97 279,725 280,637 291,370
Provision for credit losses Noninterest expense Income before income taxes Income tax expense Net income Net interest yield Return on average allocated capital (1) Efficiency ratio Balance Sheet Average Total loans and leases Total earning assets (2) Total assets (2) Total deposits Allocated capital (1) Period end	S	162 2,541 9,403 870 4,354 4,179 1,066 3,113 3.78% 33 46.30 284,994 720,652 759,665 687,530 37,000	s	102 1,201 5,268 48 2,618 2,602 664 1,938 2,35% 64 49,70 5,269 685,662 713,942 681,726 12,000	s	1,736 1,577 402 1,175 3.95 9 41.97 279,725 280,637 291,370 5,804 25,000
Provision for credit losses Noninterest expense Income before income taxes Income tax expense Net income Net income Net interest yield Return on average allocated capital (1) Efficiency ratio Balance Sheet Average Total loans and leases Total earning assets (2) Total deposits Allocated capital (1) Period end Total loans and leases		162 2,541 9,403 870 4,354 4,179 1,066 3,113 3.78% 33 46.30 284,994 720,652 759,665 687,530 37,000		102 1,201 5,268 48 2,618 2,602 664 1,938 2,35 % 64 49,70 5,269 685,662 713,942 681,726 12,000		1,736 1,577 402 1,175 3.95% 19 41.97 279,725 280,637 291,370 5,804 25,000
Total revenue, net of interest expense Provision for credit losses Noninterest expense Income before income taxes Income tax expense Net income Net interest yield Return on average allocated capital (1) Efficiency ratio Balance Sheet Average Total loans and leases Total earning assets (2) Total deposits Allocated capital (1) Period end Total loans and leases Total loans and leases Total capital (1)	S	162 2,541 9,403 870 4,354 4,179 1,066 3,113 3.78% 33 46.30 284,994 720,652 759,665 687,530 37,000	s	102 1,201 5,268 48 2,618 2,602 664 1,938 2,35 % 64 49,70 5,269 685,662 713,942 681,726 12,000 5,276 690,968	s	1,340 4,135 822 1,736 1,577 402 1,175 3,95% 19 41,97 279,725 280,637 291,370 5,804 25,000
Provision for credit losses Noninterest expense Income before income taxes Income tax expense Net income Net income Net interest yield Return on average allocated capital (1) Efficiency ratio Balance Sheet Average Total loans and leases Total earning assets (2) Total deposits Allocated capital (1) Period end Total loans and leases	S	162 2,541 9,403 870 4,354 4,179 1,066 3,113 3.78% 33 46.30 284,994 720,652 759,665 687,530 37,000	s	102 1,201 5,268 48 2,618 2,602 664 1,938 2,35 % 64 49,70 5,269 685,662 713,942 681,726 12,000	s	1,736 1,577 402 1,175 3,95 % 19 41,97 279,725 280,637 291,370 5,804 25,000

For footnotes, see page 20.

Consumer Banking Quarterly Results (continued)

(Dollars in millions)	Fourth Q	uarter 2017
	Total Consumer Banking D	Consumer eposits Lending
Net interest income	\$ 6,354 \$	3,549 \$ 2,805
Noninterest income:		
Card income	1,354	2 1,352
Service charges	1,071	1,071 —
All other income	176	99 77
Total noninterest income	2,601	1,172 1,429
Total revenue, net of interest expense	8,955	4,721 4,234
Provision for credit losses	886	53 833
Noninterest expense	4,509	2,680 1,829
Income before income taxes	3,560	1,988 1,572
Income tax expense	1,364	762 602
Net income	\$ 2,196	1,226 \$ 970
Net interest yield	3.61%	2.12% 4.10
Return on average allocated capital (1)	24	41 15
Efficiency ratio	50.35	56.77 43.20
Balance Sheet		
Average		
Total loans and leases	\$ 275,716 \$	5,261 \$ 270,455
Total earning assets (2)	699,004	664,054 271,129
Total assets (2)	737,755	691,610 282,324
Total deposits	665,536	659,238 6,298
Allocated capital (1)	37,000	12,000 25,000
Period end		
Total loans and leases	\$ 280,473 \$	5,143 \$ 275,330
Total earning assets (2)	709,832	675,485 275,742
Total assets (2)	749,325	703,330 287,390
Total deposits	676,530	670,802 5,728

⁽¹⁾ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

⁽²⁾ For presentation purposes, in segments or businesses where the total of liabilities and equity exceeds assets, the Corporation allocates assets from *All Other* to match the segments' and businesses' liabilities and allocated shareholders' equity. As a result, total earning assets and total assets of the businesses may not equal total *Consumer Banking*.

Bank of America Corporation and Subsidiaries Consumer Banking Annual Results (Dollars in millions)

(Dollars in millions)						
	Yea			December 31, 2	2018	
		l Consumer Banking		Deposits		Consumer Lending
Net interest income	\$	27,123	\$	16,024	\$	11,099
Noninterest income:						
Card income		5,289		8		5,281
Service charges		4,300		4,298		2
All other income		811		430		381
Total noninterest income		10,400		4,736		5,664
Total revenue, net of interest expense		37,523		20,760		16,763
Provision for credit losses		3,664		195		3,469
Noninterest expense		17,713		10,522		7,191
Income before income taxes		16,146		10,043		6,103
Income tax expense		4,117		2,561		1,556
Net income	\$	12,029	\$	7,482	\$	4,547
Net interest yield		3.78%		2.35%		3.97%
Return on average allocated capital (1)		33		62		18
Efficiency ratio		47.20		50.68		42.90
Balance Sheet						
Average						
Total loans and leases	\$	283,807	\$	5,233	\$	278,574
Total earning assets (2)		717,197		682,600		279,217
Total assets (2)		756,373		710,925		290,068
Total deposits		684,173		678,640		5,533
Allocated capital (1)		37,000		12,000		25,000
Year end						
Total loans and leases	\$	294,335	\$	5,470	\$	288,865
Total earning assets (2)		728,817		694,676		289,249
Total assets (2)		768,877		724,015		299,970
Total deposits		696,146		691,666		4,480

		Year Ended December 31, 2017				
	T	otal Consumer Banking		Deposits		Consumer Lending
Net interest income	\$	24,307	\$	13,353	\$	10,954
Noninterest income:						
Card income		5,070		8		5,062
Service charges		4,266		4,265		1
All other income		878		391		487
Total noninterest income		10,214		4,664		5,550
Total revenue, net of interest expense		34,521		18,017		16,504
Provision for credit losses		3,525		201		3,324
Noninterest expense		17,795		10,388		7,407
Income before income taxes		13,201		7,428		5,773
Income tax expense		4,999		2,813		2,186
Net income	\$	8,202	\$	4,615	\$	3,587
Net interest yield		3.54%		2.05 %		4.18%
Return on average allocated capital (1)		22	l	38		14
Efficiency ratio		51.55		57.66		44.88
Balance Sheet						
Average						
Total loans and leases	\$	266,058	\$	5,084	\$	260,974
Total earning assets (2)		686,612		651,963		261,802
Total assets (2)		725,406		679,306		273,253
Total deposits		653,320		646,930		6,390
Allocated capital (1)		37,000		12,000		25,000
Year end						
Total loans and leases	\$	280,473	\$	5,143	\$	275,330
Total earning assets (2)		709,832		675,485		275,742
Total assets (2)		749,325		703,330		287,390
Total deposits		676,530	l	670,802		5,728

For footnotes, see page 20.

Global Wealth & Investment Management Segment Results

(Dollars in millions)							
	Year F Decem		Fourth Quarter	Third Quarter	Second Quarter	First Quarter	Fourth Quarter
	2018	2017	2018	2018	2018	2018	2017
Net interest income	\$ 6,294	\$ 6,173	\$ 1,622	\$ 1,535	\$ 1,543	\$ 1,594	\$ 1,520
Noninterest income:							
Investment and brokerage services	11,959	11,394	2,978	3,004	2,937	3,040	2,920
All other income	1,085	1,023	390	244	229	222	243
Total noninterest income	13,044	12,417	3,368	3,248	3,166	3,262	3,163
Total revenue, net of interest expense	19,338	18,590	4,990	4,783	4,709	4,856	4,683
Provision for credit losses	86	56	23	13	12	38	6
Noninterest expense	13,777	13,556	3,542	3,414	3,395	3,426	3,470
Income before income taxes	5,475	4,978	1,425	1,356	1,302	1,392	1,207
Income tax expense	1,396	1,885	363	346	332	355	463
Net income	\$ 4,079	\$ 3,093	\$ 1,062	\$ 1,010	\$ 970	\$ 1,037	\$ 744
Net interest yield	2.42%	2.32%	2.43%	2.38%	2.43%	2.46%	2.32%
Return on average allocated capital (1)	28	22	29	28	27	29	21
Efficiency ratio	71.24	72.92	70.97	71.40	72.09	70.56	74.10
Balance Sheet							
Average							
Total loans and leases	\$ 161,342	\$ 152,682	\$ 163,516	\$ 161,869	\$ 160,833	\$ 159,095	\$ 157,063
Total earning assets (2)	259,807	265,670	265,037	256,285	255,145	262,775	259,550
Total assets (2)	277,219	281,517	283,262	273,581	272,316	279,716	276,153
Total deposits	241,256	245,559	247,427	238,291	236,214	243,077	240,126
Allocated capital (1)	14,500	14,000	14,500	14,500	14,500	14,500	14,000
Period end							
Total loans and leases	\$ 164,854	\$ 159,378	\$ 164,854	\$ 162,191	\$ 162,034	\$ 159,636	\$ 159,378
Total earning assets (2)	287,197	267,026	287,197	258,561	253,910	262,430	267,026
Total assets (2)	305,906	284,321	305,906	276,146	270,912	279,331	284,321
Total deposits	268,700	246,994	268,700	239,654	233,925	241,531	246,994

⁽¹⁾ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital.

Other companies may define or calculate these measures differently.

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

Global Wealth & Investment Management Key Indicators

(Dollars in millions, except as noted)	V	3 1 1	I				
	Year I Decem		Fourth Quarter	Third Ouarter	Second Quarter	First Ouarter	Fourth Quarter
	2018	2017	2018	2018	2018	2018	2017
Revenue by Business							
Merrill Lynch Global Wealth Management	\$ 15,895	\$ 15,288	\$ 4,115	\$ 3,924	\$ 3,860	\$ 3,996	\$ 3,836
U.S. Trust	3,432	3,295	865	859	848	860	845
Other	11	7	10		1		2
Total revenue, net of interest expense	\$ 19,338	\$ 18,590	\$ 4,990	\$ 4,783	\$ 4,709	\$ 4,856	\$ 4,683
Client Balances by Business, at period end							
Merrill Lynch Global Wealth Management	\$ 2,193,562	\$ 2,305,664	\$ 2,193,562	\$ 2,385,479	\$ 2,311,598	\$ 2,284,803	\$ 2,305,664
U.S. Trust	427,294	446,199	427,294	455,894	442,608	440,683	446,199
Total client balances	\$ 2,620,856	\$ 2,751,863	\$ 2,620,856	\$ 2,841,373	\$ 2,754,206	\$ 2,725,486	\$ 2,751,863
Client Balances by Type, at period end							
Assets under management (1)	\$ 1,021,221	\$ 1,080,747	\$ 1,021,221	\$ 1,144,375	\$ 1,101,001	\$ 1,084,717	\$ 1,080,747
Brokerage and other assets	1,162,997	1,261,990	1,162,997	1,292,219	1,254,135	1,236,799	1,261,990
Deposits	268,700	246,994	268,700	239,654	233,925	241,531	246,994
Loans and leases (2)	167,938	162,132	167,938	165,125	165,145	162,439	162,132
Total client balances	\$ 2,620,856	\$ 2,751,863	\$ 2,620,856	\$ 2,841,373	\$ 2,754,206	\$ 2,725,486	\$ 2,751,863
Assets Under Management Rollforward							
Assets under management, beginning balance	\$ 1,080,747	\$ 886,148	\$ 1,144,375	\$ 1,101,001	\$ 1,084,717	\$ 1,080,747	\$ 1,036,048
Net client flows	36,406	95,707	(6,181)	7,572	10,775	24,240	18,228
Market valuation/other	(95,932)	98,892	(116,973)	35,802	5,509	(20,270)	26,471
Total assets under management, ending balance	\$ 1,021,221	\$ 1,080,747	\$ 1,021,221	\$ 1,144,375	\$ 1,101,001	\$ 1,084,717	\$ 1,080,747
Associates, at period end (3)							
Number of financial advisors	17,518	17,355	17,518	17,456	17,442	17,367	17,355
Total wealth advisors, including financial advisors	19,459	19,238	19,459	19,344	19,351	19,276	19,238
Total primary sales professionals, including financial advisors and wealth advisors	20,556	20,318	20,556	20,437	20,422	20,375	20,318
Merrill Lynch Global Wealth Management Metric	0 4024	A 1007	0 10:5	0 1027	0 1017	Φ 1.022	
Financial advisor productivity (4) (in thousands)	\$ 1,034	\$ 1,005	\$ 1,046	\$ 1,035	\$ 1,017	\$ 1,038	\$ 994
U.S. Trust Metric, at period end							
Primary sales professionals	1,747	1,714	1,747	1,711	1,723	1,737	1,714

⁽¹⁾ Defined as managed assets under advisory and/or discretion of GWIM.

⁽²⁾ Includes margin receivables which are classified in customer and other receivables on the Consolidated Balance Sheet.
(3) Includes financial advisors in the *Consumer Banking* segment of 2,722, 2,618, 2,622, 2,538 and 2,402 at December 31, 2018, September 30, 2018, June 30, 2018, March 31, 2018 and December 31, 2017, respectively.

⁽⁴⁾ Financial advisor productivity is defined as annualized Merrill Lynch Global Wealth Management total revenue, excluding the allocation of certain asset and liability management (ALM) activities and certain one-time items, divided by the total average number of financial advisors (excluding financial advisors in the Consumer Banking segment).

Bank of America Corporation and Subsidiaries Global Banking Segment Results

(Dollars in millions)	Year F Decem		Fourth	Third	Second		
	2018	2017	Quarter 2018	Quarter 2018	Quarter 2018	Quarter 2018	Quarter 2017
Net interest income	\$ 10,881	\$ 10,504	\$ 2,824	\$ 2,706	\$ 2,711	\$ 2,640	\$ 2,719
Noninterest income:							
Service charges	3,027	3,125	743	753	768	763	774
Investment banking fees	2,891	3,471	760	644	743	744	811
All other income	2,845	2,899	723	635	700	787	715
Total noninterest income	8,763	9,495	2,226	2,032	2,211	2,294	2,300
Total revenue, net of interest expense	19,644	19,999	5,050	4,738	4,922	4,934	5,019
Provision for credit losses	8	212	85	(70)	(23)	16	132
Noninterest expense	8,591	8,596	2,119	2,121	2,156	2,195	2,161
Income before income taxes	11,045	11,191	2,846	2,687	2,789	2,723	2,726
Income tax expense	2,872	4,238	740	699	726	707	1,046
Net income	\$ 8,173	\$ 6,953	\$ 2,106	\$ 1,988	\$ 2,063	\$ 2,016	\$ 1,680
Net interest yield	2.98%	2.93%	2.95%	2.96%	2.98%	2.96%	3.00%
Return on average allocated capital (1)	20	17	20	19	20	20	17
Efficiency ratio	43.73	42.98	41.97	44.79	43.78	44.47	43.02
Balance Sheet							
Average							
Total loans and leases	\$ 354,236	\$ 346,089	\$ 357,410	\$ 352,712	\$ 355,088	\$ 351,689	\$ 350,262
Total earning assets (2)	364,748	358,302	379,509	362,316	364,587	361,822	359,199
Total assets (2)	424,353	416,038	440,522	422,255	423,256	420,594	419,513
Total deposits	336,337	312,859	359,642	337,685	323,215	324,405	329,761
Allocated capital (1)	41,000	40,000	41,000	41,000	41,000	41,000	40,000
Period end							
Total loans and leases	\$ 365,717	\$ 350,668	\$ 365,717	\$ 352,332	\$ 355,473	\$ 355,165	\$ 350,668
Total earning assets (2)	377,812	365,560	377,812	369,555	364,428	365,895	365,560
Total assets (2)	441,477	424,533	441,477	430,846	424,971	424,134	424,533
Total deposits	360,248	329,273	360,248	350,748	326,029	331,238	329,273

⁽¹⁾ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

Bank of America Corporation and Subsidiaries Global Banking Key Indicators

(Dollars in millions)		Year Er Decemb			Fourth Quarter	Third Quarter					Fourth Quarter
	2	018	2017		2018	2018		2018	2018		2017
Investment Banking fees (1)											
Advisory (2)	\$	1,152	\$ 1,557	\$	370	\$ 237	\$	269	\$ 276	\$	381
Debt issuance		1,327	1,506		309	295		367	356		336
Equity issuance		412	408	_	81	 112		107	112		94
Total Investment Banking fees (3)	\$	2,891	\$ 3,471	\$	760	\$ 644	\$	743	\$ 744	\$	811
Business Lending											
Corporate	\$	4,122	\$ 4,387	\$	1,019	\$ 960	\$	1,093	\$ 1,050	\$	1,065
Commercial		4,039	4,280		1,065	1,025		974	975		1,094
Business Banking		393	404		96	99		99	99		103
Total Business Lending revenue	\$	8,554	\$ 9,071	\$	2,180	\$ 2,084	\$	2,166	\$ 2,124	\$	2,262
Global Transaction Services											
Corporate	\$	3,656	\$ 3,322	\$	948	\$ 914	\$	912	\$ 882	\$	852
Commercial		3,288	3,017		847	814		811	816		800
Business Banking		973	849	_	260	 244		237	232		224
Total Global Transaction Services revenue	\$	7,917	\$ 7,188	\$	2,055	\$ 1,972	\$	1,960	\$ 1,930	\$	1,876
Average deposit balances											
Interest-bearing	\$ 13	4,486	\$ 87,390	\$	163,465	\$ 140,126	\$	120,427	\$ 113,312	\$	106,537
Noninterest-bearing	20	1,851	225,469	_	196,177	197,559		202,788	211,093		223,224
Total average deposits	\$ 33	6,337	\$ 312,859	\$	359,642	\$ 337,685	\$	323,215	\$ 324,405	\$	329,761
Loan spread		1.49%	1.58%		1.43%	1.48%		1.54%	1.53%		1.56%
Provision for credit losses	\$	8	\$ 212	\$	85	\$ (70)	\$	(23)	\$ 16	\$	132
Credit quality (4,5)											
Reservable criticized utilized exposure	\$	9,488	\$ 12,038	\$	9,488	\$ 10,065	\$	10,482	\$ 11,865	\$	12,038
		2.43%	3.21%		2.43%	2.68%		2.77%	3.13%		3.21%
Nonperforming loans, leases and foreclosed properties	\$	1,004	\$ 1,118	\$	1,004	\$ 746	\$	1,133	\$ 1,286	\$	1,118
		0.28%	0.32%		0.28%	0.21%		0.32%	0.36%		0.32%
Average loans and leases by product											
U.S. commercial	\$ 20	2,843	\$ 199,620	\$	206,350	\$ 201,372	\$	202,879	\$ 200,726	\$	201,432
Non-U.S. commercial	7	8,542	74,657		77,818	78,255		79,390	78,716		77,339
Commercial real estate	5	0,692	49,097		50,974	51,252		50,745	49,777		49,194
Commercial lease financing	2	2,157	22,713		22,266	21,831		22,069	22,469		22,297
Other		2	2		2	2		5	1		
Total average loans and leases	\$ 35	4,236	\$ 346,089	\$	357,410	\$ 352,712	\$	355,088	\$ 351,689	\$	350,262
Total Corporation Investment Banking fees											
Advisory (2)	\$	1,258	\$ 1,691	\$	397	\$ 262	\$	303	\$ 296	\$	429
Debt issuance		3,084	3,635		699	684		874	827		846
Equity issuance		1,183	940		272	307		290	314		204
Total investment banking fees including self-led deals		5,525	6,266		1,368	1,253		1,467	1,437		1,479
Self-led deals		(198)	 (255)		(20)	(49)		(45)	 (84)		(61)
Total Investment Banking fees	\$	5,327	\$ 6,011	\$	1,348	\$ 1,204	\$	1,422	\$ 1,353	\$	1,418

^[1] Investment banking fees represent total investment banking fees for Global Banking inclusive of self-led deals and fees included within Business Lending.

⁽²⁾ Advisory includes fees on debt and equity advisory and mergers and acquisitions.

⁽³⁾ Investment banking fees represent only the fee component in *Global Banking* and do not include certain other items shared with the Investment Banking Group under internal revenue sharing agreements.

⁽⁴⁾ Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total commercial reservable criticized utilized exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.

Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by loans, leases and foreclosed properties.

Investment Banking Product Rankings

		Year Ended Decem	ber 31, 2018			
	Globa	ıl	U.S.			
	Product Ranking	Market Share	Product Ranking	Market Share		
Net investment banking revenue	4	5.5%	4	7.5%		
Announced mergers and acquisitions	5	15.0	6	17.4		
Equity capital markets	5	5.5	4	9.2		
Debt capital markets	3	5.6	3	10.0		
High-yield corporate debt	6	5.4	4	7.6		
Leveraged loans	2	8.3	2	10.3		
Mortgage-backed securities	3	8.6	5	10.9		
Asset-backed securities	2	8.5	2	9.9		
Convertible debt	4	8.7	2	16.0		
Common stock underwriting	5	4.9	5	7.6		
Investment-grade corporate debt	2	5.8	1	12.4		
Syndicated loans	2	8.7	2	11.3		

Source: Dealogic data as of December 31, 2018. Figures above include self-led transactions.

- Rankings based on deal volumes except for net investment banking revenue rankings which reflect fees.
- Debt capital markets excludes loans but includes agencies.
- Mergers and acquisitions fees included in net investment banking revenue reflect 10 percent fee credit at announcement and 90 percent fee credit at completion as per Dealogic.
- Mergers and acquisitions volume rankings are for announced transactions and provide credit to all investment banks advising either side of the transaction.
 Each advisor receives full credit for the deal amount unless advising a minority stakeholder.

Highlights

Global top 3 rankings in:

Leveraged loans	Investment-grade corporate debt
Mortgage-backed securities	Syndicated loans
Asset-backed securities	Debt capital markets

U.S. top 3 rankings in:

cioriop e ramango im	
Leveraged loans	Investment-grade corporate debt
Asset-backed securities	Syndicated loans
Convertible debt	Debt capital markets

Top 3 rankings excluding self-led deals:

Global: Leveraged loans, Mortgage-backed securities, Asset-backed securities, Investment-grade corporate debt, Syndicated loans, Debt capital markets

U.S.: Leveraged loans, Asset-backed securities, Convertible debt, Investment-grade corporate debt, Syndicated loans, Debt capital markets

Bank of America Corporation and Subsidiaries Global Markets Segment Results

(Dollars in millions)			_				
		Ended iber 31	Fourth Quarter	Third Quarter	Second Quarter	First Quarter	Fourth Quarter
	2018	2017	2018	2018	2018	2018	2017
Net interest income	\$ 3,171	\$ 3,744	\$ 746	\$ 754	\$ 801	\$ 870	\$ 932
Noninterest income:							
Investment and brokerage services	1,780	2,049	474	388	430	488	501
Investment banking fees	2,296	2,476	514	522	651	609	597
Trading account profits	7,932	6,710	1,318	1,727	2,184	2,703	1,075
All other income	884	972	161	452	155	116	291
Total noninterest income	12,892	12,207	2,467	3,089	3,420	3,916	2,464
Total revenue, net of interest expense (1)	16,063	15,951	3,213	3,843	4,221	4,786	3,396
Provision for credit losses	_	164	6	(2)	(1)	(3)	162
Noninterest expense	10,686	10,731	2,540	2,613	2,715	2,818	2,614
Income before income taxes	5,377	5,056	667	1,232	1,507	1,971	620
Income tax expense	1,398	1,763	174	320	391	513	210
Net income	\$ 3,979	\$ 3,293	\$ 493	\$ 912	\$ 1,116	\$ 1,458	\$ 410
Return on average allocated capital (2)	11%	9%	6%	10%	13%	17%	5%
Efficiency ratio	66.53	67.27	79.10	67.99	64.32	58.87	77.01
Balance Sheet							
Average							
Total trading-related assets	\$ 465,132	\$ 441,812	\$ 463,998	\$ 460,279	\$ 473,126	\$ 463,169	\$ 449,737
Total loans and leases	72,651	71,413	70,609	71,231	75,053	73,763	73,552
Total earning assets	473,383	449,441	458,331	459,073	490,482	486,107	464,171
Total assets	666,003	638,673	655,068	652,481	678,500	678,367	659,412
Total deposits	31,209	32,864	31,077	30,721	30,736	32,320	34,250
Allocated capital (2)	35,000	35,000	35,000	35,000	35,000	35,000	35,000
Period end							
Total trading-related assets	\$ 447,998	\$ 419,375	\$ 447,998	\$ 456,643	\$ 441,657	\$ 450,512	\$ 419,375
Total loans and leases	73,928	76,778	73,928	73,023	73,496	75,638	76,778
Total earning assets	457,224	449,314	457,224	447,304	454,706	478,857	449,314
Total assets	641,922	629,013	641,922	646,359	637,110	648,605	629,013
Total deposits	37,841	34,029	37,841	41,102	31,450	32,301	34,029
Trading-related assets (average)							
Trading account securities	\$ 215,112	\$ 216,996	\$ 225,335	\$ 215,397	\$ 209,271	\$ 210,278	\$ 225,330
Reverse repurchases	125,084	101,795	119,341	124,842	132,257	123,948	107,125
Securities borrowed	78,889	82,210	75,374	74,648	83,282	82,376	77,580
Derivative assets	46,047	40,811	43,948	45,392	48,316	46,567	39,702
Total trading-related assets	\$ 465,132	\$ 441,812	\$ 463,998	\$ 460,279	\$ 473,126	\$ 463,169	\$ 449,737

⁽¹⁾ Substantially all of Global Markets total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other business

segments. For additional sales and trading revenue information, see page 28.

(2) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

Bank of America Corporation and Subsidiaries Global Markets Key Indicators

(Dollars in millions)														
	Year Ended December 31			Fourth Quarter		Third Quarter		Second Quarter		First Quarter		Fourth r Quarter		
		2018		2017	-	2018		2018		2018		2018		2017
Sales and trading revenue (1)														
Fixed-income, currencies and commodities	\$	8,186	\$	8,657	\$	1,491	\$	1,980	\$	2,104	\$	2,611	\$	1,595
Equities		4,876		4,120		1,065		992		1,313		1,506		944
Total sales and trading revenue	\$	13,062	\$	12,777	\$	2,556	\$	2,972	\$	3,417	\$	4,117	\$	2,539
Sales and trading revenue, excluding net debit valuation adjustment (2)														
Fixed-income, currencies and commodities	\$	8,328	\$	9,051	\$	1,446	\$	2,060	\$	2,288	\$	2,534	\$	1,707
Equities		4,896		4,154		1,058		1,011		1,308		1,519		950
Total sales and trading revenue, excluding net debit valuation adjustment	\$	13,224	\$	13,205	\$	2,504	\$	3,071	\$	3,596	\$	4,053	\$	2,657
Sales and trading revenue breakdown														
Net interest income	\$	2,669	\$	3,260	\$	617	\$	634	\$	675	\$	743	\$	805
Commissions		1,737		2,017		463		378		420		476		492
Trading		7,929		6,706		1,317		1,727		2,183		2,702		1,075
Other		727		794		159		233		139		196		167
Total sales and trading revenue	\$	13,062	\$	12,777	\$	2,556	\$	2,972	\$	3,417	\$	4,117	\$	2,539

⁽¹⁾ Includes Global Banking sales and trading revenue of \$430 million and \$236 million for the years ended December 31, 2018 and 2017, and \$123 million, \$66 million, \$75 million, \$166 million and \$61 million for the fourth, third, second and first quarters of 2018 and the fourth quarter of 2017, respectively.

⁽²⁾ For this presentation, sales and trading revenue excludes net debit valuation adjustment (DVA) gains (losses) which include net DVA on derivatives, as well as amortization of own credit portion of purchase discount and realized DVA on structured liabilities. Sales and trading revenue excluding net DVA gains (losses) represents a non-GAAP financial measure. We believe the use of this non-GAAP financial measure provides additional useful information to assess the underlying performance of these businesses and to allow better comparison of period-to-period operating performance.

Bank of America Corporation and Subsidiaries All Other Results ⁽¹⁾

(Dollars in millions)												
			Ended mber 31		Fourth Quarter		Third Quarter		Second Quarter	(First Ouarter	Fourth Ouarter
		2018		2017	2018		2018		2018		2018	2017
Net interest income	\$	573	\$	864	\$ 136	\$	164	\$	129	\$	144	\$ 188
Noninterest income (loss)		(1,284)		(1,648)	 (375)		(3)		(429)		(477)	 (1,554)
Total revenue, net of interest expense		(711)		(784)	(239)		161		(300)		(333)	(1,366)
Provision for credit losses		(476)		(561)	(124)		(95)		(105)		(152)	(185)
Noninterest expense		2,614		4,065	449		565		623		977	520
Loss before income taxes		(2,849)		(4,288)	(564)		(309)		(818)		(1,158)	 (1,701)
Income tax expense (benefit)		(2,736)		(979)	(843)		(453)		(569)		(871)	964
Net income (loss)	\$	(113)	\$	(3,309)	\$ 279	\$	144	\$	(249)	\$	(287)	\$ (2,665)
Balance Sheet												
Average												
Total loans and leases	\$	61,013	\$	82,489	\$ 53,324	\$	59,930	\$	63,155	\$	67,811	\$ 71,197
Total assets (2)		201,298		206,999	196,707		209,847		188,624		200,554	208,854
Total deposits		21,966		25,194	19,979		22,118		22,682		23,115	23,899
Period end												
Total loans and leases	\$	48,061	\$	69,452	\$ 48,061	\$	54,978	\$	61,256	\$	64,584	\$ 69,452
Total assets (3)		196,325		194,042	196,325		219,985		190,490		202,152	194,042
Total deposits		18,541		22,719	18,541		21,375		22,757		22,106	22,719

⁽¹⁾ All Other consists of ALM activities, equity investments, non-core mortgage loans and servicing activities, the net impact of periodic revisions to the mortgage servicing rights (MSR) valuation model for core and non-core MSRs and the related economic hedge results, liquidating businesses and residual expense allocations. ALM activities encompass certain residential mortgages, debt securities, interest rate and foreign currency risk management activities, the impact of certain allocation methodologies and hedge ineffectiveness. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture, as well as a portfolio of equity, real estate and other alternative investments.

⁽²⁾ Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of \$517.0 billion and \$515.6 billion for the years ended December 31, 2018 and 2017; and \$526.9 billion, \$516.3 billion, \$519.6 billion, \$514.6 billion and \$508.6 billion for the fourth, third, second and first quarters of 2018 and the fourth quarter of 2017, respectively.

⁽³⁾ Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of \$540.8 billion, \$531.3 billion, \$532.2 billion, \$543.3 billion and \$520.4 billion at December 31, 2018, September 30, 2018, June 30, 2018, March 31, 2018 and December 31, 2017, respectively.

Bank of America Corporation and Subsidiaries Outstanding Loans and Leases

(Dollars in millions)	December 31 2018		September 30 2018	De	ecember 31 2017
Consumer					
Residential mortgage	\$ 208,55	7	\$ 208,186	\$	203,811
Home equity	48,28	6	51,235		57,744
U.S. credit card	98,33	8	94,829		96,285
Direct/Indirect consumer (1)	91,10	6	91,338		96,342
Other consumer (2)	20	2	203		166
Total consumer loans excluding loans accounted for under the fair value option	446,54	9	445,791		454,348
Consumer loans accounted for under the fair value option (3)	68	2	755		928
Total consumer	447,23	1	446,546		455,276
U.S. commercial	299,2	7	285,662		284,836
Non-U.S. commercial	98,7	6	96,002		97,792
Commercial real estate (4)	60,84	5	60,835		58,298
Commercial lease financing	22,53	4	21,546		
* *************************************					22,116
	481,43	2	464,045		22,116 463,042
U.S. small business commercial ⁽⁵⁾	481,43 14,50		464,045 14,234		
		5	*	_	463,042
U.S. small business commercial (5)	14,50	7	14,234		463,042 13,649
U.S. small business commercial ⁽⁵⁾ Total commercial loans excluding loans accounted for under the fair value option	14,50 495,99	5 7 7	14,234 478,279		463,042 13,649 476,691

⁽¹⁾ Includes auto and specialty lending loans and leases of \$50.1 billion, \$50.1 billion and \$52.4 billion, unsecured consumer lending loans of \$383 million, \$392 million and \$469 million, U.S. securities-based lending loans of \$37.0 billion, \$37.4 billion and \$39.8 billion, non-U.S. consumer loans of \$2.9 billion, \$2.7 billion and \$3.0 billion and other consumer loans of \$746 million, \$756 million and \$684 million at December 31, 2018, September 30, 2018 and December 31, 2017, respectively.

⁽²⁾ Substantially all of other consumer is consumer overdrafts.

⁽³⁾ Consumer loans accounted for under the fair value option were residential mortgage loans of \$336 million, \$407 million and \$567 million and home equity loans of \$346 million, \$348 million and \$361 million at December 31, 2018, September 30, 2018 and December 31, 2017, respectively. Commercial loans accounted for under the fair value option were U.S. commercial loans of \$2.5 billion, \$3.6 billion and \$2.6 billion and non-U.S. commercial loans of \$1.1 billion, \$1.4 billion and \$2.2 billion at December 31, 2018, September 30, 2018 and December 31, 2017, respectively.

⁽⁴⁾ Includes U.S. commercial real estate loans of \$56.6 billion, \$56.9 billion and \$54.8 billion and non-U.S. commercial real estate loans of \$4.2 billion, \$3.9 billion and \$3.5 billion at December 31, 2018, September 30, 2018 and December 31, 2017, respectively.

⁽⁵⁾ Includes card-related products.

Quarterly Average Loans and Leases by Business Segment and All Other

(Dollars in millions)		Fourth Quarter 2018 Total Consumer Clobal Clobal									
	Total Corporation		Consumer Banking		GWIM		Global Banking		Global Markets		All Other
Consumer				_	== 00=	_					12 120
Residential mortgage	\$ 209,646	9		\$	75,895	\$	2	\$	4	\$	43,438
Home equity	50,757		36,664		3,652				345		10,096
U.S. credit card	95,766		92,752		3,014		_		_		
Direct/Indirect and other consumer	91,458	۱-	50,692	_	40,762	_		_	240	_	4
Total consumer	447,627		270,415		123,323		2		349		53,538
Commercial		l									
U.S. commercial	308,557		19,433		36,527		206,350		45,992		255
Non-U.S. commercial	95,937	ı	_		113		77,818		17,939		67
Commercial real estate	60,876	İ	14		3,550		50,974		6,329		9
Commercial lease financing	21,724	П	_		3		22,266				(545)
Total commercial	487,094	I٦	19,447		40,193		357,408		70,260		(214)
Total loans and leases	\$ 934,721	3	8 289,862	\$	163,516	\$	357,410	\$	70,609	\$	53,324
					Third Qua	rter '	2018				
	Total		Consumer		111114 Qua		Global		Global		All
	Corporation		Banking		GWIM		Banking		Markets		Other
Consumer		-		_		_		_		_	
Residential mortgage	\$ 209,460	1 9	86,383	\$	74,806	\$	1	\$	_	\$	48,270
Home equity	53,050	"	37,289	-	3,701	-	_	-	353	-	11,707
U.S. credit card	94,710	ı	91,646		3,064		_		_		
Direct/Indirect and other consumer	91,828	ı	50,528		41,296		1		_		3
Total consumer	449,048	-	265,846		122,867		2		353		59,980
6											
Commercial	202.000		10.124		25.202		201.252		47.200		10.1
U.S. commercial	303,680	1	19,134		35,392		201,372		47,288		494
Non-U.S. commercial	96,019				24		78,255		17,696		44
Commercial real estate	60,754		14		3,583		51,252		5,894		11
Commercial lease financing	21,235	۱-	10.140	_	30,002	_	21,831	_	70.070	_	(599)
Total commercial Total loans and leases	\$ 930,736	- 9	19,148	\$	39,002 161,869	\$	352,710 352,712		70,878 71,231	\$	(50) 59,930
Total loans and leases	\$ 750,750	1 =	204,994	Ф	101,009	-	332,712	Φ	/1,231	Ф	39,930
					Fourth Qua	ırter			01.1.1		4.11
	Total Corporation		Consumer Banking		GWIM		Global Banking		Global Markets		All Other
Consumer	Corporation	_	Danking	_	G W IIVI	_	Danking	_	Markets	_	Other
Residential mortgage	\$ 202,155	9	3 73,137	\$	71,222	\$		\$	_	\$	57,796
Home equity	\$ 202,155 59,059	1	40,537	Ф	4,201	Þ	_	Ф	360	Ф	13,961
U.S. credit card	93,531		90,479		3,052		_		300		13,701
Direct/Indirect and other consumer	96,113		53,097		43,012						4
Total consumer	450,858	-	257,250		121,487				360		71,761
Communicia											
Commercial	207.051		10.440		22.025		201 422		45.710		217
U.S. commercial Non-U.S. commercial	297,851		18,448		32,035		201,432		45,719		217
	98,692		10		25		77,339		21,226		102
Commercial lease financing	58,983		18		3,513		49,194		6,228		(012)
Commercial lease financing	21,406	-	10.466		25 576	_	22,297	-	72 102	-	(913)
Total commercial	476,932 © 027,700	-	18,466	Ф.	35,576	6	350,262	Φ.	73,192	Φ.	(564)
Total loans and leases	\$ 927,790	1 _	\$ 275,716	\$	157,063	\$	350,262	\$	73,552	\$	71,197

Bank of America Corporation and Subsidiaries Commercial Credit Exposure by Industry (1, 2, 3, 4)

(Dollars in millions)									
	(Commei	rcial Utilize	ed			Total	Commercial Comr	nitted
	ember 31 2018		ember 30 2018	De	ecember 31 2017	De	cember 31 2018	September 30 2018	December 31 2017
Asset managers and funds	\$ 71,756	\$	68,733	\$	59,190	\$	107,888	\$ 103,066	\$ 91,092
Real estate (5)	65,328		64,460		61,940		86,514	90,664	83,773
Capital goods	39,192		40,327		36,705		75,080	74,720	70,417
Finance companies	36,662		33,549		34,050		56,659	53,375	53,107
Healthcare equipment and services	35,763		34,943		37,780		56,489	54,889	57,256
Government and public education	43,675		44,436		48,684		54,749	55,296	58,067
Materials	27,347		25,727		24,001		51,865	49,461	47,386
Retailing	25,333		25,714		26,117		47,507	47,823	48,796
Consumer services	25,702		24,975		27,191		43,298	42,276	43,605
Food, beverage and tobacco	23,586		23,199		23,252		42,745	45,166	42,815
Commercial services and supplies	22,623		21,861		22,100		39,349	37,644	35,496
Energy	13,727		16,319		16,345		32,279	34,462	36,765
Transportation	22,814		21,887		21,704		31,523	30,694	29,946
Global commercial banks	26,269		25,471		29,491		28,321	27,752	31,764
Utilities	12,035		11,496		11,342		27,623	27,495	27,935
Technology hardware and equipment	13,014		10,054		10,728		26,228	21,759	22,071
Individuals and trusts	18,643		18,706		18,549		25,019	25,332	25,097
Media	12,132		10,581		19,155		24,502	28,523	33,955
Pharmaceuticals and biotechnology	7,430		7,430		5,653		23,634	19,396	18,623
Vehicle dealers	17,603		15,930		16,896		20,446	19,128	20,361
Consumer durables and apparel	9,904		9,432		8,859		20,199	18,129	17,296
Software and services	8,809		7,489		8,562		19,172	16,558	18,202
Insurance	8,674		5,818		6,411		15,807	13,785	12,990
Telecommunication services	8,686		6,837		6,389		14,166	12,786	13,108
Automobiles and components	7,131		6,990		5,988		13,893	14,271	13,318
Food and staples retailing	4,787		4,840		4,955		9,093	10,100	15,589
Religious and social organizations	3,757		3,705		4,454		5,620	5,586	6,318
Financial markets infrastructure (clearinghouses)	2,382		1,111		688		4,107	2,906	2,403
Other	6,249		7,885		3,621		6,241	7,878	3,616
Total commercial credit exposure by industry	\$ 621,013	\$	599,905	\$	600,800	\$	1,010,016	\$ 990,920	\$ 981,167

⁽¹⁾ Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are carried at fair value, reflect the effects of legally enforceable master netting agreements and have been reduced by cash collateral of \$32.5 billion, \$32.0 billion and \$34.6 billion at December 31, 2018, September 30, 2018 and December 31, 2017, respectively. Not reflected in utilized and committed exposure is additional non-cash derivative collateral held of \$29.4 billion, \$35.7 billion and \$26.2 billion, which consists primarily of other marketable securities, at December 31, 2018, September 30, 2018 and December 31, 2017, respectively.

⁽²⁾ Total utilized and total committed exposure includes loans of \$3.7 billion, \$5.0 billion and \$4.8 billion and issued letters of credit with a notional amount of \$100 million, \$5.5 million and \$232 million accounted for under the fair value option at December 31, 2018, September 30, 2018 and December 31, 2017, respectively. In addition, total committed exposure includes unfunded loan commitments accounted for under the fair value option with a notional amount of \$3.0 billion, \$3.1 billion and \$4.6 billion at December 31, 2018, September 30, 2018 and December 31, 2017, respectively.

⁽³⁾ Includes U.S. small business commercial exposure.

⁽⁴⁾ Includes the notional amount of unfunded legally binding lending commitments net of amounts distributed (e.g., syndicated or participated) to other financial institutions.

⁽⁵⁾ Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based on the primary business activity of the borrowers or the counterparties using operating cash flows and primary source of repayment as key factors.

Bank of America Corporation and Subsidiaries Top 20 Non-U.S. Countries Exposure

(Dollars in millions)

	ar	ded Loans nd Loan ivalents ⁽¹⁾	nfunded Loan imitments	No Counte Expo	rparty	Securi Oth Investme	er			Cre	Hedges and Credit Default Protection (3)		Country posure at cember 31 2018 ⁽⁴⁾	(D Sept	ncrease ecrease) from ember 30 2018
United Kingdom	\$	28,833	\$ 20,410	\$	6,419	\$	2,639	\$	58,301	\$	(3,447)	\$	54,854	\$	(2,249)
Germany		24,856	6,823		1,835		443		33,957		(5,300)		28,657		(3,756)
Japan		17,762	1,316		1,023		1,341		21,442		(1,419)		20,023		(2,126)
Canada		7,388	7,234		1,641		3,773		20,036		(521)		19,515		1,167
China		12,774	681		975		495		14,925		(284)		14,641		287
France		7,137	5,849		1,331		1,214		15,531		(2,880)		12,651		(2,446)
Netherlands		8,405	2,992		389		973		12,759		(1,182)		11,577		1,112
India		7,147	451		312		3,379		11,289		(177)		11,112		1,499
Australia		5,173	3,132		571		1,507		10,383		(453)		9,930		(309)
Brazil		6,151	544		209		3,172		10,076		(327)		9,749		(99)
South Korea		5,634	463		897		2,456		9,450		(280)		9,170		1,042
Switzerland		5,494	2,580		335		201		8,610		(846)		7,764		384
Hong Kong		5,287	442		321		1,224		7,274		(38)		7,236		(854)
Mexico		3,506	1,275		140		1,444		6,365		(129)		6,236		805
Belgium		4,684	1,016		103		147		5,950		(372)		5,578		1,083
Singapore		3,330	125		362		1,770		5,587		(70)		5,517		(200)
Spain		3,769	1,138		290		792		5,989		(1,339)		4,650		1,565
United Arab Emirates		3,371	135		138		55		3,699		(50)		3,649		368
Taiwan		2,311	13		288		623		3,235		_		3,235		479
Italy		2,372	1,065		491		597		4,525		(1,444)		3,081		355
Total top 20 non-U.S. countries exposure	\$	165,384	\$ 57,684	\$	18,070	\$	28,245	\$	269,383	\$	(20,558)	\$	248,825	\$	(1,893)

⁽¹⁾ Includes loans, leases, and other extensions of credit and funds, including letters of credit and due from placements, which have not been reduced by collateral, hedges or credit default protection.

Funded loans and loan equivalents are reported net of charge-offs but prior to any allowance for loan and lease losses.

(2) Long securities exposures are netted on a single-name basis to, but not below, zero by short exposures and net credit default swaps purchased, consisting of single-name and net indexed and tranched credit default swaps.

Represents credit default protection purchased, net of credit default protection sold, which is used to mitigate the Corporation's risk to country exposures as listed, consisting of net single-name and net indexed and tranched credit default swaps. Amounts are calculated based on the credit default swaps notional amount assuming a zero recovery rate less any fair value receivable or

payable.

(4) Represents country exposure less hedges and credit default protection purchased, net of credit default protection sold.

Nonperforming Loans, Leases and Foreclosed Properties

(Dollars in millions)										
	Dec	cember 31 2018	Sep	tember 30 2018		June 30 2018	N	March 31 2018	Dec	2017
Residential mortgage	\$	1,893	\$	2,034	\$	2,140	\$	2,262	\$	2,476
Home equity		1,893		2,226		2,452		2,598		2,644
Direct/Indirect consumer		56		46		47		46		46
Total consumer		3,842		4,306		4,639		4,906		5,166
U.S. commercial		794		699		881		1,059		814
Non-U.S. commercial		80		31		170		255		299
Commercial real estate		156		46		117		73		112
Commercial lease financing		18		14		34		27		24
		1,048		790		1,202		1,414		1,249
U.S. small business commercial		54		58		56		58		55
Total commercial		1,102		848		1,258		1,472		1,304
Total nonperforming loans and leases		4,944		5,154		5,897		6,378		6,470
Foreclosed properties (1)		300		295		284		316		288
Total nonperforming loans, leases and foreclosed properties (2,3,4)	\$	5,244	\$	5,449	\$	6,181	\$	6,694	\$	6,758
Fully-insured home loans past due 30 days or more and still accruing	\$	2,790	\$	3,183	\$	3,454	\$	3,915	\$	4,466
Consumer credit card past due 30 days or more and still accruing		1,989		1,805		1,695		1,795		1,847
Other loans past due 30 days or more and still accruing		3,539		3,255		3,682		3,684		3,845
Total loans past due 30 days or more and still accruing (3, 5, 6)	\$	8,318	\$	8,243	\$	8,831	\$	9,394	\$	10,158
Fully-insured home loans past due 90 days or more and still accruing	s	1,884	\$	2.161	\$	2,483	\$	2,885	\$	3,230
Consumer credit card past due 90 days or more and still accruing	Ψ	994	Ψ	872	Ψ	865	Ψ	925	Ψ	900
Other loans past due 90 days or more and still accruing		352		256		341		234		285
Total loans past due 90 days or more and still accruing (3, 5, 6)	\$	3,230	\$	3,289	\$	3,689	\$	4,044	\$	4,415
Nonperforming loans, leases and foreclosed properties/Total assets (7)		0.22%		0.23%		0.27%		0.29%		0.30%
Nonperforming loans, leases and foreclosed properties/Total loans, leases and foreclosed properties (7)		0.22 /6		0.2376		0.2778		0.2976		0.3070
Nonperforming loans and leases/Total loans and leases (7)		0.52		0.56		0.63		0.72		0.73
(8)						10.055		40.05		40.00
Commercial reservable criticized utilized exposure (8)	\$	11,061	\$	11,597	\$	12,357	\$	13,366	\$	13,563
Commercial reservable criticized utilized exposure/Commercial reservable utilized exposure (8)		2.08%		2.26%		2.40%		2.58%		2.65%
Total commercial criticized utilized exposure/Commercial utilized exposure (8)		1.93		2.16		2.34		2.45		2.60

⁽¹⁾ Foreclosed property balances do not include properties insured by certain government-guaranteed loans, principally loans insured by the Federal Housing Administration (FHA), that entered foreclosure of \$488 million, \$500 million, \$573 million, \$680 million and \$801 million at December 31, 2018, September 30, 2018, June 30, 2018, March 31, 2018 and December 31, 2017, respectively.

⁽³⁾ Balances do not include purchased credit-impaired loans even though the customer may be contractually past due. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.

(4) Balances do not include the following:	mber 31 2018	Sep	2018	 June 30 2018	M	March 31 2018	ember 31 2017
Nonperforming loans held-for-sale	\$ 320	\$	177	\$ 220	\$	233	\$ 341
Nonperforming loans accounted for under the fair value option	12		16	46		37	69
Nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010	14		16	17		24	26

⁽⁵⁾ Balances do not include loans held-for-sale past due 30 days or more and still accruing of \$53 million, \$30 million, \$28 million, \$83 million and \$8 million at December 31, 2018, September 30, 2018, June 30, 2018, March 31, 2018 and December 31, 2017, respectively, and loans held-for-sale past due 90 days or more and still accruing of \$2 million, \$8 million, \$11 million, \$8 million and \$0 at December 31, 2018, September 30, 2018, June 30, 2018, March 31, 2018 and December 31, 2017, respectively. At December 31, 2018, September 30, 2018, June 30, 2018, March 31, 2018 and December 31, 2017, respectively, of loans accounted for under the fair value option past due 30 days or more and still accruing interest.

Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the FHA and individually insured long-term stand-by agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate.

⁽⁶⁾ These balances are excluded from total nonperforming loans, leases and foreclosed properties.

⁽⁷⁾ Total assets and total loans and leases do not include loans accounted for under the fair value option of \$4.3 billion, \$5.7 billion, \$6.0 billion and \$5.7 billion at December 31, 2018, September 30, 2018, June 30, 2018, March 31, 2018 and December 31, 2017, respectively.

⁽⁸⁾ Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure excludes loans held-for-sale, exposure accounted for under the fair value option and other nonreservable exposure.

Nonperforming Loans, Leases and Foreclosed Properties Activity (1)

(Dollars in millions)								
		Fourth Quarter 2018		Second Quarter 2018	(First Quarter 2018	Q	Fourth Quarter 2017
Nonperforming Consumer Loans and Leases:								
Balance, beginning of period	\$	4,306	\$ 4,639	\$ 4,906	\$	5,166	\$	5,252
Additions		545	484	599		812		755
Reductions:								
Paydowns and payoffs		(214)	(238)	(261)	(245)		(241)
Sales		(438)	(145)	(117)	(269)		(88)
Returns to performing status (2)		(274)	(309)	(336)	(364)		(337)
Charge-offs (3)		(51)	(89)	(114)	(147)		(125)
Transfers to foreclosed properties		(32)	(36)	(38)	(45)		(50)
Transfers to loans held-for-sale		_	_	_		(2)		_
Total net reductions to nonperforming loans and leases		(464)	(333)	(267		(260)		(86)
Total nonperforming consumer loans and leases, end of period		3,842	4,306	4,639		4,906		5,166
Foreclosed properties		244	265	263		264		236
Foreclosed properties Nonperforming consumer loans, leases and foreclosed properties, end of period	\$	244 4,086	265 \$ 4,571	263 \$ 4,902	\$	5,170	\$	5,402
	\$				\$		\$	
Nonperforming consumer loans, leases and foreclosed properties, end of period	<u>s</u> s				\$		\$	
Nonperforming consumer loans, leases and foreclosed properties, end of period Nonperforming Commercial Loans and Leases (4):	<u>-</u>	4,086	\$ 4,571	\$ 4,902	_	5,170		5,402
Nonperforming consumer loans, leases and foreclosed properties, end of period Nonperforming Commercial Loans and Leases (4): Balance, beginning of period	<u>-</u>	4,086	\$ 4,571 \$ 1,258	\$ 4,902 \$ 1,472	_	1,304		5,402 1,318
Nonperforming consumer loans, leases and foreclosed properties, end of period Nonperforming Commercial Loans and Leases (4): Balance, beginning of period Additions	<u>-</u>	4,086	\$ 4,571 \$ 1,258	\$ 4,902 \$ 1,472	\$	1,304		5,402 1,318
Nonperforming consumer loans, leases and foreclosed properties, end of period Nonperforming Commercial Loans and Leases (4): Balance, beginning of period Additions Reductions:	<u>-</u>	848 500	\$ 4,571 \$ 1,258 235	\$ 4,902 \$ 1,472 244	\$	5,170 1,304 436		1,318 444
Nonperforming consumer loans, leases and foreclosed properties, end of period Nonperforming Commercial Loans and Leases (4): Balance, beginning of period Additions Reductions: Paydowns	<u>-</u>	4,086 848 500 (91)	\$ 4,571 \$ 1,258 235 (287)	\$ 4,902 \$ 1,472 244 (193	\$	5,170 1,304 436 (169)		1,318 444 (127)
Nonperforming consumer loans, leases and foreclosed properties, end of period Nonperforming Commercial Loans and Leases (4): Balance, beginning of period Additions Reductions: Paydowns Sales	<u>-</u>	4,086 848 500 (91) (6)	\$ 4,571 \$ 1,258 235 (287) (130)	\$ 4,902 \$ 1,472 244 (193 (50	\$	1,304 436 (169) (24)		1,318 444 (127) (20)
Nonperforming consumer loans, leases and foreclosed properties, end of period Nonperforming Commercial Loans and Leases (4): Balance, beginning of period Additions Reductions: Paydowns Sales Return to performing status (5)	<u>-</u>	4,086 848 500 (91) (6) (33)	\$ 4,571 \$ 1,258 235 (287) (130) (95)	\$ 4,902 \$ 1,472 244 (193 (50	\$	1,304 436 (169) (24) (27)		1,318 444 (127) (20) (40)
Nonperforming consumer loans, leases and foreclosed properties, end of period Nonperforming Commercial Loans and Leases (4): Balance, beginning of period Additions Reductions: Paydowns Sales Return to performing status (5) Charge-offs	<u>-</u>	4,086 848 500 (91) (6) (33) (85)	\$ 1,258 235 (287) (130) (95) (116)	\$ 4,902 \$ 1,472 244 (193 (50	\$	1,304 436 (169) (24) (27) (48)		1,318 444 (127) (20) (40) (143)
Nonperforming consumer loans, leases and foreclosed properties, end of period Nonperforming Commercial Loans and Leases (4): Balance, beginning of period Additions Reductions: Paydowns Sales Return to performing status (5) Charge-offs Transfers to foreclosed properties	<u>-</u>	4,086 848 500 (91) (6) (33) (85)	\$ 1,258 235 (287) (130) (95) (116) (12)	\$ 4,902 \$ 1,472 244 (193 (50 (91 (112	\$	1,304 436 (169) (24) (27) (48)		1,318 444 (127) (20) (40) (143) (13)
Nonperforming consumer loans, leases and foreclosed properties, end of period Nonperforming Commercial Loans and Leases (4): Balance, beginning of period Additions Reductions: Paydowns Sales Return to performing status (5) Charge-offs Transfers to foreclosed properties Transfers to loans held-for-sale	<u>-</u>	4,086 848 500 (91) (6) (33) (85) (31) —	\$ 1,258 235 (287) (130) (95) (116) (12) (5)	\$ 4,902 \$ 1,472 244 (193 (50 (91 (112	\$	1,304 436 (169) (24) (27) (48)		1,318 444 (127) (20) (40) (143) (13) (115)
Nonperforming consumer loans, leases and foreclosed properties, end of period Nonperforming Commercial Loans and Leases (4): Balance, beginning of period Additions Reductions: Paydowns Sales Return to performing status (5) Charge-offs Transfers to foreclosed properties Transfers to loans held-for-sale Total net additions (reductions) to nonperforming loans and leases	<u>-</u>	4,086 848 500 (91) (6) (33) (85) (31) — 254	\$ 1,258 235 (287) (130) (95) (116) (12) (5) (410)	\$ 4,902 \$ 1,472 244 (193 (50 (91 (112 (12 (214	\$	1,304 436 (169) (24) (27) (48) — — —		1,318 444 (127) (20) (40) (143) (13) (115) (14)

⁽¹⁾ For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes to Nonperforming Loans, Leases and Foreclosed Properties table on page 34.

⁽²⁾ Consumer loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Certain troubled debt restructurings are classified as nonperforming at the time of restructuring and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months.

Our policy is not to classify consumer credit card and non-bankruptcy related consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and, accordingly, are excluded from this table.

⁽⁴⁾ Includes U.S. small business commercial activity. Small business card loans are excluded as they are not classified as nonperforming.
(5) Commercial loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance.

Quarterly Net Charge-offs and Net Charge-off Ratios (1, 2)

(Dollars in millions)															
		Fourth Quarter 2018			Thii Quar 201	ter		Secon Quart 201	ter		Firs Quar 201	ter	Fourth Quarter 2017		
	Am	ount	Percent	Am	ount	Percent	A	Amount	Percent	A	mount	Percent	A	mount	Percent
Net Charge-offs															
Residential mortgage (3)	\$	15	0.03%	\$	12	0.02%	\$	7	0.01%	\$	(6)	(0.01)%	\$	(16)	(0.03)%
Home equity		(15)	(0.12)		(20)	(0.15)		_	_		33	0.23		16	0.11
U.S. credit card		699	2.90		698	2.92		739	3.17		701	3.01		655	2.78
Direct/Indirect consumer		53	0.23		42	0.18		41	0.18		59	0.25		65	0.27
Other consumer		52	n/m		44	n/m		43	n/m		43	n/m		49	n/m
Total consumer		804	0.71		776	0.69		830	0.74		830	0.75		769	0.68
U.S. commercial		43	0.06		70	0.10		78	0.11		24	0.03		56	0.08
Non-U.S. commercial		20	0.09		25	0.10		19	0.08		4	0.02		346	1.43
Commercial real estate		(2)	(0.02)		2	0.02		4	0.03		(3)	(0.02)		6	0.04
Commercial lease financing		(1)	(0.01)			_		1	0.01		(1)	(0.01)		5	0.09
		60	0.05		97	0.08		102	0.09		24	0.02		413	0.36
U.S. small business commercial		60	1.65		59	1.67		64	1.82		57	1.67		55	1.58
Total commercial		120	0.10		156	0.13		166	0.14		81	0.07		468	0.39
Total net charge-offs	\$	924	0.39	\$	932	0.40	\$	996	0.43	\$	911	0.40	\$	1,237	0.53
By Business Segment and All Other															
Consumer Banking	\$	889	1.22%	\$	853	1.19%	\$	896	1.28%	\$	877	1.27 %	\$	839	1.21 %
Global Wealth & Investment Management		8	0.02		13	0.03		15	0.04		25	0.06		4	0.01
Global Banking		56	0.06		85	0.10		86	0.10		19	0.02		264	0.30
Global Markets		_	_		3	0.02		14	0.08		6	0.03		146	0.83
All Other		(29)	(0.22)		(22)	(0.15)		(15)	(0.10)		(16)	(0.10)		(16)	(0.09)
Total net charge-offs	\$	924	0.39	\$	932	0.40	\$	996	0.43	\$	911	0.40	\$	1,237	0.53

⁽¹⁾ Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category.

n/m = not meaningful

⁽²⁾ Excludes write-offs of purchased credit-impaired loans of \$107 million, \$95 million, \$36 million, \$35 million and and \$46 million for the fourth, third, second and first quarters of 2018 and the fourth quarter of 2017, respectively.

⁽³⁾ Includes Ioan sales charge-offs (recoveries) of \$25 million, \$6 million, \$(5) million, \$(18) million and \$(3) million for the fourth, third, second and first quarters of 2018 and the fourth quarter of 2017, respectively.

Annual Net Charge-offs and Net Charge-off Ratios (1,2)

(Dollars in millions) Year Ended December 31 2018 2017 Amount Percent Percent Net Charge-offs Residential mortgage (3) \$ 28 0.01% (100)(0.05)%Home equity (2) 213 0.34 U.S. credit card 2,837 3.00 2,513 2.76 Non-U.S. credit card (4) 75 1.91 195 0.21 214 0.22 Direct/Indirect consumer Other consumer 182 n/m 163 n/m3,240 3,078 **Total consumer** 0.72 0.68 U.S. commercial 215 0.07 232 0.08 Non-U.S. commercial 68 0.07 440 0.48 Commercial real estate 9 0.02 Commercial lease financing (1) (0.01)5 0.02 283 0.06 686 0.15 U.S. small business commercial 240 1.70 215 1.60 523 **Total commercial** 901 0.11 0.20 3,979 Total net charge-offs 3,763 0.41 0.44 By Business Segment and All Other Consumer Banking \$ 3,515 1.24% 3,202 1.20 % Global Wealth & Investment Management 0.04 0.03 61 44 519 Global Banking 246 0.07 0.15 Global Markets 23 0.03 170 0.25 All Other (4) 44 0.05 (82)(0.14)Total net charge-offs 3,763 0.41 3,979 0.44

⁽¹⁾ Net charge-off ratios are calculated as net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the year for each loan and lease category

⁽²⁾ Excludes write-offs of purchased credit-impaired loans of \$273 million and \$207 million for the years ended December 31, 2018 and 2017.

⁽³⁾ Includes loan sales charge-offs (recoveries) of \$8 million and \$(105) million for the years ended December 31, 2018 and 2017.

^{(4) 2017} amount includes net charge-offs recorded in *All Other* related to the non-U.S. credit card loan portfolio, which was sold during the second quarter of 2017. n/m = not meaningful

Allocation of the Allowance for Credit Losses by Product Type

(Dollars in millions)									
		December 3	1, 2018		September 30), 2018		December 31	, 2017
Allowance for loan and lease losses	Amount	Percent of Total	Percent of Loans and Leases Outstanding (1,2)	Amount	Percent of Total	Percent of Loans and Leases Outstanding (1,2)	Amount	Percent of Total	Percent of Loans and Leases Outstanding (1, 2)
Residential mortgage	\$ 422	4.40%	0.20%	\$ 500	5.14%	0.24%	\$ 701	6.74%	0.34%
Home equity	506	5.27	1.05	658	6.76	1.28	1,019	9.80	1.76
U.S. credit card	3,597	37.47	3.66	3,530	36.26	3.72	3,368	32.41	3.50
Direct/Indirect consumer	248	2.58	0.27	262	2.69	0.29	264	2.54	0.27
Other consumer	29	0.30	n/m	30	0.31	n/m	31	0.30	n/m
Total consumer	4,802	50.02	1.08	4,980	51.16	1.12	5,383	51.79	1.18
U.S. commercial (3)	3,010	31.35	0.96	2,974	30.55	0.99	3,113	29.95	1.04
Non-U.S.commercial	677	7.05	0.69	687	7.06	0.72	803	7.73	0.82
Commercial real estate	958	9.98	1.57	946	9.72	1.56	935	9.00	1.60
Commercial lease financing	154	1.60	0.68	147	1.51	0.68	159	1.53	0.72
Total commercial	4,799	49.98	0.97	4,754	48.84	0.99	5,010	48.21	1.05
Allowance for loan and lease losses	9,601	100.00%	1.02	9,734	100.00%	1.05	10,393	100.00%	1.12
Reserve for unfunded lending commitments	797			792			777		
Allowance for credit losses	\$ 10,398			\$ 10,526			\$ 11,170		
Asset Quality Indicators									
Allowance for loan and lease losses/Total loans and leases (2)		1.02%			1.05%			1.12%	
Allowance for loan and lease losses/Total nonperforming loans and leases (4)		194			189			161	
Ratio of the allowance for loan and lease losses/ Annualized net charge-offs		2.62			2.63			2.12	

⁽¹⁾ Ratios are calculated as allowance for loan and lease losses as a percentage of loans and leases outstanding excluding loans accounted for under the fair value option. Consumer loans accounted for under the fair value option include residential mortgage loans of \$336 million, \$407 million and \$567 million and home equity loans of \$346 million, \$348 million and \$361 million at December 31, 2018, September 30, 2018 and December 31, 2017, respectively. Commercial loans accounted for under the fair value option include U.S. commercial loans of \$2.5 billion, \$3.6 billion and \$2.6 billion and non-U.S. commercial loans of \$1.1 billion, \$1.4 billion and \$2.2 billion at December 31, 2018, September 30, 2018 and December 31, 2017, respectively.

⁽²⁾ Total loans and leases do not include loans accounted for under the fair value option of \$4.3 billion, \$5.7 billion and \$5.7 billion at December 31, 2018, September 30, 2018 and December 31, 2017, respectively.

³⁾ Includes allowance for loan and lease losses for U.S. small business commercial loans of \$474 million, \$472 million and \$439 million at December 31, 2018, September 30, 2018 and December 31, 2017, respectively.

⁽⁴⁾ Allowance for loan and lease losses includes \$4.0 billion allocated to products (primarily the Consumer Lending portfolios within *Consumer Banking* and purchased credit-impaired loans) that are excluded from nonperforming loans and leases at each of December 31, 2018, September 30, 2018 and December 31, 2017. Excluding these amounts, allowance for loan and lease losses as a percentage of total nonperforming loans and leases was 113 percent, 111 percent and 99 percent at December 31, 2018, September 30, 2018 and December 31, 2017, respectively. n/m = not meaningful

Exhibit A: Non-GAAP Reconciliations

Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures

(Dollars in millions)

The Corporation evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average total shareholders' equity. The tangible equity ratio represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents adjusted ending common shareholders' equity divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

See the tables below for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the years ended December 31, 2018 and 2017 and the three months ended December 31, 2018, September 30, 2018, June 30, 2018, March 31, 2018 and December 31, 2017. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in understanding its results of operations and trends. Other companies may define or calculate supplemental financial data differently.

		Year Ended December 31				Fourth Quarter		Third Quarter		Second Quarter		First Quarter		Fourth Quarter		
		2018 2017		l	2018		2018		2018		2018		2017			
Reconciliation of average shareholders' equity to average tangible common shareholders' equity and average tangible shareholders' equity																
Shareholders' equity	\$	264,748	\$	271,289	\$	263,698	\$	264,653	\$	265,181	\$	265,480	\$	273,162		
Goodwill		(68,951)		(69,286)		(68,951)		(68,951)		(68,951)		(68,951)		(68,954)		
Intangible assets (excluding mortgage servicing rights)		(2,058)		(2,652)		(1,857)		(1,992)		(2,126)		(2,261)		(2,399)		
Related deferred tax liabilities		906		1,463		874		896		916		939		1,344		
Tangible shareholders' equity	\$	194,645	\$	200,814	\$	193,764	\$	194,606	\$	195,020	\$	195,207	\$	203,153		
Preferred stock		(22,949)		(24,188)		(22,326)		(22,841)		(23,868)		(22,767)		(22,324)		
Tangible common shareholders' equity	\$	171,696	\$	176,626	\$	171,438	\$	171,765	\$	171,152	\$	172,440	\$	180,829		
Reconciliation of period-end shareholders' equity to period-end tangible common shareholders' equity and period-end tangible shareholders' equity																
Shareholders' equity		265,325		267,146		265,325		262,158		264,216	\$	266,224	\$	267,146		
Goodwill		(68,951)		(68,951)		(68,951)		(68,951)		(68,951)		(68,951)		(68,951)		
Intangible assets (excluding mortgage servicing rights)		(1,774)		(2,312)		(1,774)		(1,908)		(2,043)		(2,177)		(2,312)		
Related deferred tax liabilities		858		943		858		878		900		920		943		
Tangible shareholders' equity	\$	195,458	\$	196,826	\$	195,458	\$	192,177	\$	194,122	\$	196,016	\$	196,826		
Preferred stock		(22,326)		(22,323)		(22,326)		(22,326)		(23,181)		(24,672)		(22,323)		
Tangible common shareholders' equity	\$	173,132	\$	174,503	\$	173,132	\$	169,851	\$	170,941	\$	171,344	\$	174,503		
Reconciliation of period-end assets to period-end tangible assets																
Assets	\$ 2	2,354,507	\$ 2	2,281,234	Ls	2,354,507	S	2,338,833	\$:	2,291,670	\$:	2,328,478	\$	2,281,234		
Goodwill		(68,951)	·	(68,951)		(68,951)		(68,951)		(68,951)		(68,951)		(68,951)		
Intangible assets (excluding mortgage servicing rights)		(1,774)		(2,312)		(1,774)		(1,908)		(2,043)		(2,177)		(2,312)		
Related deferred tax liabilities		858		943		858		878		900		920		943		
Tangible assets	\$ 2	2,284,640	\$2	2,210,914	\$	2,284,640	\$	2,268,852	\$2	2,221,576	\$2	2,258,270	\$	2,210,914		
			=		=		=		_		_		_			
Book value per share of common stock																
Common shareholders' equity	\$	242,999	\$	244,823	\$	242,999	\$	239,832	\$	241,035	\$	241,552	\$	244,823		
Ending common shares issued and outstanding		9,669.3		10,287.3		9,669.3		9,858.3		10,012.7		10,175.9		10,287.3		
Book value per share of common stock	\$	25.13	\$	23.80	\$	25.13	\$	24.33	\$	24.07	\$	23.74	\$	23.80		
Tangible book value per share of common stock					•											
Tangible common shareholders' equity	\$	173,132	\$	174,503	\$	173,132	\$	169,851	\$	170,941	\$	171,344	\$	174,503		
Ending common shares issued and outstanding		9,669.3		10,287.3		9,669.3		9,858.3		10,012.7		10,175.9		10,287.3		
Tangible book value per share of common stock	\$	17.91	\$	16.96	\$	17.91	\$	17.23	\$	17.07	\$	16.84	\$	16.96		