

# **Supplemental Information First Quarter 2019**

Current period information is preliminary and based on company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America Corporation (the Corporation) does not undertake an obligation to, and disclaims any duty to, update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in the Corporation's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at the Corporation's website (www.bankofamerica.com). The Corporation's future financial performance is subject to risks and uncertainties as described in its SEC filings.

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#### Financial Reporting Changes and Reclassifications

Effective January 1, 2019, the Corporation made certain financial reporting changes and reclassifications, which were adopted on a retrospective basis. The changes and reclassifications reflect changes to both the format of the Consolidated Statement of Income and segment allocations. For additional information, see the Corporation's Current Report on Form 8-K filed with the SEC on April 1, 2019. Prior-period financial information presented herein for the Consolidated Statement of Income, Consolidated Balance Sheet, certain consolidated quarterly averages and segment results has been updated to reflect the changes and reclassifications.

#### **Business Segment Operations**

The Corporation reports the results of operations of its four business segments and *All Other* on a fully taxable-equivalent (FTE) basis. Additionally, the results for the total Corporation as presented on pages 11-12 are reported on an FTE basis.

# Bank of America Corporation and Subsidiaries Consolidated Financial Highlights

In millions, except per share information)							
	Firs Quart 2019	ter	Fourth Quarter 2018	Third Quarter 2018	Second Quarter 2018	arter (	
Income statement							
Net interest income	\$ 12,3	375 \$	12,504	\$ 12,061	\$ 11,828	\$	11,769
Noninterest income	10,0	629	10,173	10,663	10,721		11,301
Total revenue, net of interest expense	23,0	004	22,677	22,724	22,549		23,070
Provision for credit losses	1,0	013	905	716	827		834
Noninterest expense	13,2	224	13,074	13,014	13,224		13,842
Income tax expense	1,4	456	1,420	1,827	1,714		1,476
Net income	7,3	311	7,278	7,167	6,784		6,918
Preferred stock dividends	4	442	239	466	318		428
Net income applicable to common shareholders	6,8	869	7,039	6,701	6,466		6,490
Diluted earnings per common share	0	0.70	0.70	0.66	0.63		0.62
Average diluted common shares issued and outstanding	9,78	87.3	9,996.0	10,170.8	10,309.4		10,472.7
Dividends paid per common share	\$ 0	0.15 \$	0.15	\$ 0.15	\$ 0.12	\$	0.12
Performance ratios  Return on average assets	1	1.26%	1.24%	1.23%	1.17%		1.21%
Return on average common shareholders' equity		1.42	11.57	10.99	10.75		10.85
Return on average common statements equity		1.14	10.95	10.74	10.75		10.57
Return on average snarchoteers equity  Return on average tangible common shareholders' equity (1)		6.01	16.29	15.48	15.15		15.26
Return on average tangible shareholders' equity (1)		5.10	14.90	14.61	13.15		14.37
Efficiency ratio		7.48	57.65	57.27	58.65		60.00
Efficiency ratio	37	7.40	37.03	31.21	36.03		00.00
At period end							
Book value per share of common stock	\$ 25	5.57 \$	25.13	\$ 24.33	\$ 24.07	\$	23.74
Tangible book value per share of common stock (1)	18	8.26	17.91	17.23	17.07		16.84
Market capitalization	263,9	992	238,251	290,424	282,259		305,176
Number of financial centers - U.S.	4,;	353	4,341	4,385	4,433		4,452
Number of branded ATMs - U.S.	16,3	378	16,255	16,089	16,050		16,011
Headcount	205,2		204,489	204,681	207,992		207,953

<sup>(1)</sup> Tangible equity ratios and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of ratios that utilize tangible equity provides additional useful information because they present measures of those assets that can generate income. Tangible book value per share provides additional useful information about the level of tangible assets in relation to outstanding shares of common stock. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on page 31.)

# **Bank of America Corporation and Subsidiaries Consolidated Statement of Income**

(In millions, except per share information)	Q	First Fourth Quarter Quarter 2019 2018			Third Quarter		Second Quarter	First Quarter		
N		2019		2018	_	2018	_	2018	_	2018
Net interest income		40.450	Φ	17.026	•	16065	Φ.	16.260	Φ.	15.500
Interest income	\$	18,170	\$	17,836	\$	,	\$	16,369	\$	15,599
Interest expense		5,795		5,332		4,904	_	4,541		3,830
Net interest income		12,375		12,504		12,061		11,828		11,769
Noninterest income										
Fees and commissions		7,838		8,345		8,076		8,317		8,340
Trading account income		2,338		1,448		1,717		2,151		2,553
Other income		453		380		870		253		408
Total noninterest income		10,629		10,173		10,663		10,721		11,301
Total revenue, net of interest expense		23,004		22,677		22,724		22,549		23,070
Provision for credit losses		1,013		905		716		827		834
Noninterest expense										
Compensation and benefits		8,249		7,735		7,721		7,944		8,480
Occupancy and equipment		1,605		1,593		1,589		1,591		1,607
Information processing and communications		1,164		1,156		1,113		1,121		1,165
Product delivery and transaction related		662		708		687		706		756
Marketing		442		513		421		395		345
Professional fees		360		480		439		399		381
Other general operating		742		889		1,044		1,068		1,108
Total noninterest expense		13,224		13,074		13,014		13,224		13,842
Income before income taxes		8,767		8,698		8,994		8,498		8,394
Income tax expense		1,456		1,420		1,827		1,714		1,476
Net income	S	7,311	\$	7,278	\$	7,167	\$	6,784	\$	6,918
Preferred stock dividends		442		239		466		318		428
Net income applicable to common shareholders	\$	6,869	\$	7,039	\$	6,701	\$	6,466	\$	6,490
Per common share information										
Earnings	\$	0.71	\$	0.71	\$	0.67	\$	0.64	\$	0.63
Diluted earnings		0.70		0.70		0.66		0.63		0.62
Average common shares issued and outstanding		9,725.9		9,855.8		10,031.6		10,181.7		10,322.4
Average diluted common shares issued and outstanding		9,787.3		9,996.0		10,170.8		10,309.4		10,472.7

# **Consolidated Statement of Comprehensive Income**

(Dollars in millions)										
	Q	First Quarter 2019		Fourth Quarter 2018		Chird uarter 2018	Second Quarter 2018		Q	First Juarter 2018
Net income	\$	7,311	\$	7,278	\$	7,167	\$	6,784	\$	6,918
Other comprehensive income (loss), net-of-tax:				,						
Net change in debt and equity securities		2,309		2,213		(1,172)		(1,031)		(3,963)
Net change in debit valuation adjustments		(363)		566		(269)		179		273
Net change in derivatives		229		293		21		(92)		(275)
Employee benefit plan adjustments		28		(496)		31		30		30
Net change in foreign currency translation adjustments		(34)		49		(114)		(141)		(48)
Other comprehensive income (loss)		2,169		2,625		(1,503)		(1,055)		(3,983)
Comprehensive income	\$	9,480	\$	9,903	\$	5,664	\$	5,729	\$	2,935
								,		

#### **Net Interest Income and Noninterest Income**

(Dollars in millions)		First Quarter		Fourth Duarter		Third Ouarter	Second Ouarter		First Duarter
	`	2019	`	2018	•	2018	`	2018	2018
Net interest income					_				 -
Interest income									
Loans and leases	\$	10,885	\$	10,716	\$	10,401	\$	10,071	\$ 9,623
Debt securities		3,119		3,078		2,986		2,856	2,804
Federal funds sold and securities borrowed or purchased under agreements to resell		1,195		1,046		799		709	622
Trading account assets		1,322		1,305		1,172		1,198	1,136
Other interest income		1,649		1,691		1,607		1,535	1,414
Total interest income		18,170		17,836		16,965		16,369	15,599
Interest expense									
Deposits		1,795		1,562		1,230		943	760
Short-term borrowings		1,852		1,716		1,526		1,462	1,135
Trading account liabilities		345		318		335		348	357
Long-term debt		1,803		1,736		1,813		1,788	1,578
Total interest expense		5,795		5,332		4,904		4,541	3,830
Net interest income	\$	12,375	\$	12,504	\$	12,061	\$	11,828	\$ 11,769
Noninterest income									
Fees and commissions									
Card income									
Interchange fees (1)	\$	896	\$	1,016	\$	925	\$	1,011	\$ 914
Other card income		479		506		492		472	488
Total card income		1,375		1,522		1,417		1,483	1,402
Service charges									
Deposit-related fees		1,580		1,659		1,682		1,680	1,646
Lending-related fees		259		272		279		274	275
Total service charges		1,839		1,931		1,961		1,954	1,921
Investment and brokerage services									
Asset management fees		2,440		2,536		2,576		2,513	2,564
Brokerage fees		920		1,008		918		945	1,100
Total investment and brokerage services		3,360		3,544		3,494		3,458	3,664
Investment banking fees									
Underwriting income		666		562		701		719	740
Syndication fees		255		389		241		400	317
Financial advisory services		343		397		262		303	296
Total investment banking fees		1,264		1,348		1,204		1,422	1,353
Total fees and commissions		7,838		8,345		8,076		8,317	8,340
Trading account income		2,338		1,448		1,717		2,151	2,553
Other income		453		380		870		253	408
Total noninterest income	\$	10,629	\$	10,173	\$	10,663	\$	10,721	\$ 11,301

<sup>(1)</sup> Gross interchange fees were \$2.3 billion, \$2.5 billion, \$2.4 billion, \$2.4 billion and \$2.2 billion and are presented net of \$1.4 billion, \$1.5 billion, \$1.5 billion, \$1.5 billion, \$1.4 billion and \$1.3 billion of expenses for rewards and partner payments for the first quarter of 2019 and fourth, third, second and first quarters of 2018, respectively.

# **Bank of America Corporation and Subsidiaries Consolidated Balance Sheet**

(Dollars in millions)		arch 31 2019	De	ecember 31 2018		March 31 2018
Assets		•0.00•				
Cash and due from banks	\$	28,083	\$	29,063	\$	26,247
Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks		143,540	_	148,341		177,994
Cash and cash equivalents		171,623		177,404		204,241
Time deposits placed and other short-term investments		9,480		7,494		8,069
Federal funds sold and securities borrowed or purchased under agreements to resell		267,017 239,062		261,131		244,630
Trading account assets		,		214,348		198,477
Derivative assets		42,391		43,725		47,869
Debt securities:		241.056		220 101		202 200
Carried at fair value		241,956		238,101		303,298
Held-to-maturity, at cost		198,718		203,652		123,539
Total debt securities		440,674		441,753		426,837
Loans and leases		945,615		946,895		934,078
Allowance for loan and lease losses		(9,577)		(9,601)		(10,260)
Loans and leases, net of allowance		936,038		937,294		923,818
Premises and equipment, net		10,251		9,906		9,399
Goodwill		68,951		68,951		68,951
Loans held-for-sale		6,297		10,367		9,227
Customer and other receivables		53,496		65,814		58,127
Other assets		131,884		116,320		128,833
Total assets	\$	2,377,164	\$	2,354,507	\$	2,328,478
Liabilities Deposits in U.S. offices:	Ф.	205 250	Ф.	412.507	Ф	424 700
Noninterest-bearing	\$	395,350	\$		\$	434,709
Interest-bearing		907,076		891,636		811,212
Deposits in non-U.S. offices:						
Noninterest-bearing		12,066		14,060		13,768
Interest-bearing		64,845		63,193		68,975
Total deposits		1,379,337		1,381,476		1,328,664
Federal funds purchased and securities loaned or sold under agreements to repurchase		188,451		186,988		178,528
Trading account liabilities		84,410		68,220		100,218
Derivative liabilities		36,338		37,891		33,900
Short-term borrowings		14,008		20,189		38,073
Accrued expenses and other liabilities		173,681		165,026		150,563
Long-term debt		233,929		229,392		232,308
Total liabilities		2,110,154		2,089,182		2,062,254
Shareholders' equity Preferred stock, \$0.01 par value; authorized – 100,000,000 shares; issued and outstanding – 3,843,140, 3,843,140 and 3,931,683 shares  Common stock and additional paid-in capital, \$0.01 par value; authorized – 12,800,000,000 shares; issued and		22,326		22,326		24,672
outstanding – <b>9,568,389,268</b> , 9,669,286,370 and 10,175,910,851 shares		112,838		118,896		133,532
Retained earnings		141,888		136,314		120,298
Accumulated other comprehensive income (loss)		(10,042)		(12,211)		(12,278)
Total shareholders' equity		267,010		265,325	_	266,224
Total liabilities and shareholders' equity	\$	2,377,164	\$	2,354,507	\$	2,328,478
Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of	·			2,331,307	Ψ	2,320,170
Trading account assets	\$	5,453	\$	5,798	\$	6,065
Loans and leases		41,528		43,850		46,590
Allowance for loan and lease losses		(884)		(912)		(984)
Loans and leases, net of allowance		40,644		42,938		45,606
All other assets		332		337		412
Total assets of consolidated variable interest entities	\$	46,429	\$	49,073	\$	52,083
Liabilities of consolidated variable interest entities included in total liabilities above					Ф	286
Liabilities of consolidated variable interest entities included in total liabilities above  Short-term borrowings	\$	1,547	\$	742	\$	200
	\$	1,547 8,182	\$	742 10,944	\$	10,051
Short-term borrowings	\$		\$		2	

# **Bank of America Corporation and Subsidiaries Capital Management**

(Dollars in millions)	March	h 21	December 31	,	March 31
	201		2018	1	2018
Risk-based capital metrics (1):					
Standardized Approach					
Common equity tier 1 capital	\$ 169	9,243 \$	167,272	\$	164,828
Tier 1 capital	190	0,963	189,038		188,900
Total capital	223	3,710	221,304		223,772
Risk-weighted assets	1,454	4,968	1,437,206		1,451,791
Common equity tier 1 capital ratio		11.6%	11.6%		11.49
Tier 1 capital ratio		13.1	13.2		13.0
Total capital ratio		15.4	15.4		15.4
Advanced Approaches					
Common equity tier 1 capital	\$ 169	9,243 \$	167,272	\$	164,828
Tier 1 capital	190	0,963	189,038		188,900
Total capital	215	5,594	212,878		215,261
Risk-weighted assets	1,423	3,456	1,408,939		1,457,795
Common equity tier 1 capital ratio		11.9%	11.9%		11.3 9
Tier 1 capital ratio		13.4	13.4		13.0
Total capital ratio		15.1	15.1		14.8
Leverage-based metrics <sup>(1)</sup>					
Adjusted average assets	\$ 2,283	3,983 \$	2,257,545	\$	2,247,247
Tier 1 leverage ratio		8.4%	8.4%		8.4
Supplementary leverage exposure	\$ 2,822	2,155 \$	2,791,316	\$	2,794,363
Supplementary leverage ratio		6.8%	6.8%		6.8
Tangible equity ratio (2)		8.5	8.6		8.7
Tangible common equity ratio (2)		7.6	7.6		7.6

<sup>(1)</sup> Regulatory capital ratios at March 31, 2019 are preliminary. We report regulatory capital ratios under both the Standardized and Advanced approaches. The approach that yields the lower ratio

<sup>(2)</sup> Tangible equity ratio equals period-end tangible shareholders' equity divided by period-end tangible assets. Tangible common equity ratio equals period-end tangible shareholders' equity and tangible assets are non-GAAP financial measures. We believe the use of ratios that utilize tangible equity provides additional useful information because they present measures of those assets that can generate income. (See Exhibit A: Non-GAAP Reconciliations - Reconciliation to GAAP Financial Measures on page 31.)

# Quarterly Average Balances and Interest Rates – Fully Taxable-equivalent Basis

(Dollars in millions)									
	Firs	t Quarter 2019		Fou	rth Quarter 2018		Fir	st Quarter 2018	
	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate
Earning assets									
Interest-bearing deposits with the Federal Reserve, non- U.S. central banks and other banks	\$ 134,962	\$ 506	1.52%	\$ 129,814	\$ 494	1.51%	\$ 140,247	\$ 422	1.22%
Time deposits placed and other short-term investments	8,453	59	2.82	8,691	59	2.72	10,786	61	2.31
Federal funds sold and securities borrowed or purchased under agreements to resell	274,308	1,195	1.77	263,626	1,046	1.57	248,320	622	1.02
Trading account assets	140,228	1,341	3.87	138,046	1,327	3.82	131,123	1,147	3.54
Debt securities	441,680	3,148	2.83	440,967	3,108	2.76	433,096	2,830	2.58
Loans and leases (1):									
Residential mortgage	210,174	1,862	3.55	209,646	1,857	3.54	204,830	1,782	3.48
Home equity	47,690	593	5.03	50,757	634	4.96	56,952	643	4.56
U.S. credit card	95,008	2,530	10.80	95,766	2,533	10.49	94,423	2,313	9.93
Direct/Indirect and other consumer	90,430	821	3.69	91,458	823	3.57	95,292	728	3.10
Total consumer	443,302	5,806	5.29	447,627	5,847	5.20	451,497	5,466	4.89
U.S. commercial	316,089	3,349	4.29	308,557	3,203	4.12	299,850	2,717	3.68
Non-U.S. commercial	101,996	886	3.52	95,937	835	3.45	99,504	738	3.01
Commercial real estate	60,859	702	4.68	60,876	703	4.59	59,231	587	4.02
Commercial lease financing	21,774	196	3.60	21,724	182	3.36	21,833	175	3.20
Total commercial	500,718	5,133	4.15	487,094	4,923	4.01	480,418	4,217	3.56
Total loans and leases	944,020	10,939	4.69	934,721	10,770	4.58	931,915	9,683	4.20
Other earning assets	67,667	1,135	6.80	70,869	1,187	6.65	84,345	984	4.72
Total earning assets (2)	2,011,318	18,323	3.68	1,986,734	17,991	3.60	1,979,832	15,749	3.21
Cash and due from banks	25,824			26,081			26,275		
Other assets, less allowance for loan and lease losses	323,850			321,771			319,771		
Total assets	\$ 2,360,992			\$ 2,334,586			\$ 2,325,878	<del>-</del>	

<sup>(1)</sup> Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis.

<sup>(2)</sup> The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

	First Quarter 20	First Quarter 2019			018	Firs	First Quarter 2018			
Federal funds sold and securities borrowed or purchased under agreements to resell	s	(74)		\$	(61)		\$	5		
Debt securities		10			13			(3)		
U.S. commercial loans and leases		(9)			(10)			(9)		
Net hedge expense on assets	\$	(73)		\$	(58)		\$	(7)		

# Quarterly Average Balances and Interest Rates – Fully Taxable-equivalent Basis (continued)

(Dollars in millions)																
		Firs	t Qua	arter 2019			Four	th Qu	arter 2018		First Quarter 2018					
		verage alance	Ir	nterest ncome/ xpense	Yield/ Rate	Average Balance		Interest Income/ Expense		Yield/ Rate	Average Balance		Interest Income/ Expense		Yield/ Rate	
Interest-bearing liabilities																
U.S. interest-bearing deposits:																
Savings	\$	53,573	\$	1	0.01%	\$	52,523	\$	2	0.01%	\$	54,747	\$	1	0.01%	
NOW and money market deposit accounts		731,025		1,157	0.64		701,697		957	0.54		659,033		406	0.25	
Consumer CDs and IRAs		41,791		74	0.72		38,899		48	0.49		41,313		33	0.33	
Negotiable CDs, public funds and other deposits		65,974		367	2.25		62,719		362	2.29		40,639		157	1.56	
Total U.S. interest-bearing deposits		892,363		1,599	0.73		855,838		1,369	0.63		795,732		597	0.30	
Non-U.S. interest-bearing deposits:																
Banks located in non-U.S. countries		2,387		6	1.02		2,321		7	1.14		2,243		9	1.67	
Governments and official institutions		178		_	0.11		275		_	0.04		1,154		_	0.02	
Time, savings and other		64,212		190	1.20		64,599		186	1.14		67,334		154	0.92	
Total non-U.S. interest-bearing deposits		66,777		196	1.19		67,195		193	1.14		70,731		163	0.93	
Total interest-bearing deposits		959,140		1,795	0.76		923,033		1,562	0.67		866,463		760	0.36	
Federal funds purchased, securities loaned or sold under agreements to repurchase, short-term borrowings and other interest-bearing liabilities		265,163		1,852	2.83		262,497		1,716	2.60		279,801		1,135	1.64	
Trading account liabilities		45,593		345	3.07		45,329		318	2.79		55,362		357	2.62	
Long-term debt		196,726		1,803	3.69		201,056		1,736	3.44		197,787		1,578	3.22	
Total interest-bearing liabilities (1)	1,	,466,622		5,795	1.60		1,431,915		5,332	1.48		1,399,413		3,830	1.11	
Noninterest-bearing sources:																
Noninterest-bearing deposits		400,724					421,918					430,805				
Other liabilities (2)		227,429					217,055					230,180				
Shareholders' equity		266,217					263,698					265,480				
Total liabilities and shareholders' equity	\$ 2,	,360,992				\$	2,334,586				\$	2,325,878				
Net interest spread					2.08%					2.12%					2.10%	
Impact of noninterest-bearing sources					0.43					0.40					0.32	
Net interest income/yield on earning assets (3)			\$	12,528	2.51%			\$	12,659	2.52%			\$	11,919	2.42%	
									•			•				

<sup>(1)</sup> The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:

	First Quarter 2019	Fourth Quarter 2018	First Quarter 2018
Consumer CDs and IRAs	\$ 5	\$ 6	\$ 5
Negotiable CDs, public funds and other deposits	3	3	3
Banks located in non-U.S. countries	4	4	5
Federal funds purchased, securities loaned or sold under agreements to repurchase, short-term borrowings and other interest-bearing liabilities	5	11	29
Long-term debt	33	(51)	(246)
Net hedge (income) expense on liabilities	\$ 50	\$ (27)	\$ (204)

<sup>1</sup> Includes \$31.4 billion, \$29.6 billion and \$31.9 billion of structured notes and liabilities for the first quarter of 2019 and the fourth and first quarters of 2018, respectively.

Net interest income includes FTE adjustments of \$153 million, \$155 million and \$150 million for the first quarter of 2019 and fourth and first quarters of 2018, respectively.

# **Bank of America Corporation and Subsidiaries Debt Securities**

(Dollars in millions)	March 31, 2019							
	A	Lmortized Cost	U	Gross nrealized Gains		Gross nrealized Losses	-	Fair Value
Available-for-sale debt securities								
Mortgage-backed securities:								
Agency	\$	118,899	\$	217	\$	(1,951)	\$	117,165
Agency-collateralized mortgage obligations		5,411		35		(67)		5,379
Commercial		14,489		48		(168)		14,369
Non-agency residential		1,772		251		(8)		2,015
Total mortgage-backed securities		140,571		551		(2,194)		138,928
U.S. Treasury and agency securities		61,461		261		(698)		61,024
Non-U.S. securities		10,759		5		(2)		10,762
Other taxable securities, substantially all asset-backed securities		3,375		59		(1)		3,433
Total taxable securities		216,166		876		(2,895)		214,147
Tax-exempt securities		17,360		148		(42)		17,466
Total available-for-sale debt securities		233,526		1,024		(2,937)		231,613
Other debt securities carried at fair value		10,152		211		(20)		10,343
Total debt securities carried at fair value		243,678		1,235		(2,957)	_	241,956
Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities		198,718		1,949		(2,137)		198,530
Total debt securities	s	442,396	\$	3,184	\$	(5,094)	\$	440,486
Available-for-sale debt securities				December	r 31, 20	18		
Mortgage-backed securities:								
Agency	\$	125,116	\$	138	\$	(3,428)	\$	121,826
Agency-collateralized mortgage obligations		5,621		19		(110)		5,530
Commercial		14,469		11		(402)		14,078
Non-agency residential		1,792		136		(11)		1,917
Total mortgage-backed securities		146,998		304		(3,951)		143,351
U.S. Treasury and agency securities		56,239		62		(1,378)		54,923
Non-U.S. securities		9,307		5		(6)		9,306
Other taxable securities, substantially all asset-backed securities		4,387		29		(6)		4,410
Total taxable securities		216,931		400		(5,341)		211,990
Tax-exempt securities		17,349		99		(72)		17,376
Total available-for-sale debt securities		234,280		499		(5,413)		229,366
Other debt securities carried at fair value		8,595		172		(32)		8,735
Total debt securities carried at fair value		242,875		671		(5,445)		238,101
Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities		203,652		747		(3,964)		200,435
Total debt securities	\$	446,527	\$	1,418	\$	(9,409)	\$	438,536

#### Other Debt Securities Carried at Fair Value

(Dollars in millions)	arch 31 2019	ember 31 2018
Mortgage-backed securities	\$ 2,651	\$ 1,606
U.S. Treasury and agency securities	_	1,282
Non-U.S. securities (1)	7,689	5,844
Other taxable securities, substantially all asset-backed securities	3	3
Total	\$ 10,343	\$ 8,735

 $<sup>\</sup>overline{}^{(1)}$  These securities are primarily used to satisfy certain international regulatory liquidity requirements.

# Bank of America Corporation and Subsidiaries Supplemental Financial Data

(Dollars in millions)

	 First Quarter 2019	 Fourth Quarter 2018	 Third Quarter 2018	 Second Quarter 2018	 First Quarter 2018
Fully taxable-equivalent (FTE) basis data (1)					
Net interest income	\$ 12,528	\$ 12,659	\$ 12,212	\$ 11,982	\$ 11,919
Total revenue, net of interest expense	23,157	22,832	22,875	22,703	23,220
Net interest yield	2.51%	2.52%	2.45%	2.41%	2.42%
Efficiency ratio	57.10	57.26	56.89	58.25	59.61

<sup>(1)</sup> FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. The Corporation believes that this presentation allows for comparison of amounts from both taxable and tax-exempt sources and is consistent with industry practices. Net interest income includes FTE adjustments of \$153 million, \$155 million, \$151 million, \$154 million and \$150 million for the first quarter of 2019 and fourth, third, second and first quarters of 2018, respectively.

#### Bank of America Corporation and Subsidiaries Quarterly Results by Business Segment and All Other

(Dollars in millions)					First Qua	rter	2019				
	Total		Consumer		That Qua	tei	Global		Global		All
	Corporation		Banking		GWIM		Banking		Iarkets		Other
Net interest income	\$ 12,528	\$	7,106	\$	1,684	\$	2,790	\$	953	\$	(5
Noninterest income	,				,		,				·
Fees and commissions:											
Card income	1,375		1,197		26		131		20		1
Service charges	1,839		1,020		18		713		82		6
Investment and brokerage services	3,360		73		2,842		9		444		(8
Investment banking fees	1,264		_		80		709		537		(62
Total fees and commissions	7,838	_	2,290	_	2,966	_	1,562		1,083	_	(63
Trading account income	2,338		2		34		50		2,082		170
Other income (loss)	453		234		136		753		63		(733
Total noninterest income (loss)	10,629	1-	2,526	_	3,136		2,365	_	3,228		(626
Total revenue, net of interest expense	23,157	1-	9,632	_	4,820	_	5,155	_	4,181	_	(631
Provision for credit losses	1,013		974		5		111		(23)		(54
Noninterest expense	13,224		4,359		3,426		2,266		2,755		418
Income (loss) before income taxes	8,920		4,299	_	1,389		2,778	_	1,449		(995
Income tax expense (benefit)	1,609		1,053		340		750		413		(947
Net income (loss)	\$ 7,311	\$	3,246	\$	1,049	\$	2,028	\$	1,036	\$	(48
recome (1033)	<u> </u>	1=	5,210	<u> </u>	1,042	-	2,020	=	1,000	=	(10
Average											
Total loans and leases	\$ 944,020	\$	292,269	\$	164,403	\$	370,108	\$	70,080	\$	47,160
Total assets (1)	2,360,992		769,262		297,123		434,920		664,052		195,635
Total deposits	1,359,864		696,939		261,831		349,037		31,366		20,691
Quarter end											
Total loans and leases	\$ 945,615	\$	292,454	\$	164,483	\$	373,017	\$	70,052	\$	45,609
Total assets (1)	2,377,164		794,510		296,785		436,066		671,123		178,680
Total deposits	1,379,337		721,727		261,168		343,897		31,073		21,472
		•									
	·				Fourth Qua	ırter					
	Total Corporation		Consumer Banking		GWIM		Global Banking		Global Aarkets		All Other
Net interest income	\$ 12,659	\$	7,111	\$	1,612	\$	2,849	\$	936	\$	151
Noninterest income											
Fees and commissions:											
Card income	1,522		1,339		34		129		20		_
Service charges	1,931		1,086		18		743		79		5
Investment and brokerage services	3,544	I	77		2,978		24		474		(9
Investment banking fees	1,348		(1)		94		760		514		(19
Total fees and commissions	8,345	I —	2,501	_	3,124	_	1,656		1,087	_	(23
Trading account income	1,448		2		31		75		1,132		208
Other income (loss)	380		349		271		589		92		(921
Total noninterest income (loss)	10,173	1-	2,852		3,426		2,320		2,311		(736
Total revenue, net of interest expense	22,832	1-	9,963		5,038	_	5,169	_	3,247		(585
Provision for credit losses	905		915		23		85		6		(124
Noninterest expense	13,074		4,442		3,560		2,127		2,553		392
Income (loss) before income taxes	8,853	l —	4,606	_	1,455	_	2,957	_	688	_	(853
Income tax expense (benefit)	1,575		1,173		370		769		178		(915
Net income	\$ 7,278	\$	3,433	\$	1,085	\$	2,188	\$	510	\$	62
Average											
Total loans and leases	\$ 934,721	\$	289,862	\$	163,516	\$	357,410	\$	70,609	\$	53,324
Total assets (1)	2,334,586	١	759,027	~	283,264	-	440,522	-	655,069	-4*	196,704
Total deposits	1,344,951		686,826		247,427		359,642		31,077		19,979
•	1,577,551		000,020		211,721		557,072		51,077		17,719
Chiarter end											
Quarter end Total loans and leases	\$ 946,895	\$	294,335	Ç	164,854	\$	365,717	2	73,928	¢	48,061

<sup>(1)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

Total assets (1)

Total deposits

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

2,354,507

1,381,476

768,881

696,146

195,466

18,541

442,330

360,248

641,923

37,841

305,907

268,700

# **Quarterly Results by Business Segment and All Other (continued)**

(Dollars in millions)					 			
	_				First Quar	 	 	
	C	Total orporation	nsumer anking	(	GWIM	Global Banking	Global Iarkets	All Other
Net interest income	\$	11,919	\$ 6,477	\$	1,584	\$ 2,679	\$ 1,020	\$ 159
Noninterest income								
Fees and commissions:								
Card income		1,402	1,234		21	128	20	(1)
Service charges		1,921	1,044		19	763	90	5
Investment and brokerage services		3,664	82		3,040	25	488	29
Investment banking fees		1,353			84	744	609	(84)
Total fees and commissions		8,340	2,360		3,164	1,660	1,207	(51)
Trading account income (loss)		2,553	2		29	61	2,557	(96)
Other income (loss)		408	141		79	595	28	(435)
Total noninterest income (loss)		11,301	2,503		3,272	2,316	3,792	(582)
Total revenue, net of interest expense		23,220	8,980		4,856	4,995	4,812	(423)
Provision for credit losses		834	935		38	16	(3)	(152)
Noninterest expense		13,842	 4,548		3,580	2,291	2,923	 500
Income (loss) before income taxes	_	8,544	3,497		1,238	2,688	1,892	(771)
Income tax expense (benefit)		1,626	 893		316	699	 492	(774)
Net income	\$	6,918	\$ 2,604	\$	922	\$ 1,989	\$ 1,400	\$ 3
Average								
Total loans and leases	\$	931,915	\$ 279,557	\$	159,095	\$ 351,689	\$ 73,763	\$ 67,811
Total assets (1)		2,325,878	746,647		279,716	421,863	678,354	199,298
Total deposits		1,297,268	674,351		243,077	324,405	32,320	23,115
Quarter end								
Total loans and leases	\$	934,078	\$ 279,055	\$	159,636	\$ 355,165	\$ 75,638	\$ 64,584
Total assets (1)		2,328,478	774,257		279,332	425,328	648,605	200,956
Total deposits		1,328,664	701,488		241,531	331,238	32,301	22,106

<sup>(1)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

# **Bank of America Corporation and Subsidiaries Consumer Banking Segment Results**

(Dollars in millions)						
	Q	First uarter 2019	Fourth Quarter 2018	Third Quarter 2018	Second Quarter 2018	First Quarter 2018
Net interest income	\$	7,106	\$ 7,111	\$ 6,844	\$ 6,593	\$ 6,477
Noninterest income:						
Card income		1,197	1,339	1,237	1,292	1,234
Service charges		1,020	1,086	1,098	1,072	1,044
All other income		309	427	263	276	225
Total noninterest income		2,526	2,852	2,598	2,640	2,503
Total revenue, net of interest expense		9,632	9,963	9,442	9,233	8,980
Provision for credit losses		974	915	870	944	935
Noninterest expense		4,359	4,442	4,328	4,369	4,548
Income before income taxes		4,299	4,606	4,244	3,920	3,497
Income tax expense		1,053	1,173	1,081	999	893
Net income	8	3,246	\$ 3,433	\$ 3,163	\$ 2,921	\$ 2,604
Net interest yield		3.96%	3.92%	3.77%	3.67%	3.71%
Return on average allocated capital (1)		36	37	34	32	29
Efficiency ratio		45.24	44.58	45.83	47.33	50.64
Balance Sheet						
Average						
Total loans and leases	\$ 2	92,269	\$ 289,862	\$ 284,994	\$ 280,689	\$ 279,557
Total earning assets (2)	7	27,350	719,329	720,643	720,871	707,746
Total assets (2)	7	69,262	759,027	759,665	759,982	746,647
Total deposits	6	96,939	686,826	687,530	687,812	674,351
Allocated capital (1)		37,000	37,000	37,000	37,000	37,000
Period end						
Total loans and leases	\$ 2	92,454	\$ 294,335	\$ 287,277	\$ 283,565	\$ 279,055
Total earning assets (2)	7	52,620	728,813	726,486	729,029	735,241
Total assets (2)	7	94,510	768,881	765,498	768,188	774,257
Total deposits	5	21,727	696,146	692,770	695,530	701,488

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

# **Bank of America Corporation and Subsidiaries Consumer Banking Key Indicators**

						_			
(Dollars in millions)									
	First		Fourth		Third		Second		First
	Quart 2019		Quarter 2018		uarter 2018	•	Quarter 2018		Quarter 2018
Average deposit balances						_	2010	_	2010
Checking	\$ 364,9	008 \$	356,609	\$ 3	354,013	\$	351,686	S	341,204
Savings	51,2		50,968		52,306	-	54,052		53,068
MMS	242,4		241,576		243,064		242,841		239,714
CDs and IRAs	35,5		34,831		35,225		36,173		37,366
Other	2,7		2,842		2,922		3,060		2,999
Total average deposit balances	\$ 696,9		686,826	\$ 6	587,530	\$	687,812	\$	674,351
Deposit spreads (excludes noninterest costs)									
Checking	2.:	.31%	2.23%		2.18%		2.13%		2.08%
Savings	2.:	.53	2.49		2.45		2.40		2.37
MMS		.45	2.29		2.15		2.00		1.85
CDs and IRAs		.42	2.40		2.22		2.02		1.73
Other	2.	.78	2.61		2.47		2.16		1.73
Total deposit spreads		.38	2.28		2.19		2.10		2.00
Tom deposit spreads			2.20		2.17		2.10		2.00
Consumer Investment Assets	\$ 210,9	30 \$	185,881	\$ 2	203,882	\$	191,472	\$	182,110
Active digital banking users (units in thousands) (1)	37,0	34	36,264		36,174		35,722		35,518
Active mobile banking users (units in thousands)	27,1:	27	26,433		25,990		25,335		24,801
Financial centers	4,3:	353	4,341		4,385		4,433		4,452
ATMs	16,3		16,255		16,089		16,050		16,011
	,		.,		.,		.,		-,-
Total U.S. credit card (2)									
Loans									
Average credit card outstandings	\$ 95,0	008 \$	95,766	\$	94,710	\$	93,531	\$	94,423
Ending credit card outstandings	93,0		98,338		94,829		94,790		93,014
Credit quality									
Net charge-offs	\$ 7-	45 \$	699	\$	698	\$	739	\$	701
		.18%	2.90%		2.92%	•	3.17%	•	3.01%
30+ delinquency	\$ 1,9			\$	1,805	\$	1,695	\$	1,795
30 deimquency		.08%	2.02%	Ψ	1.90%	Ψ	1.79%	Ψ	1.93%
90+ delinquency	\$ 1,0			\$	872	\$	865	\$	925
70 definiquency		.08%	1.01%	Ψ	0.92%	Ψ	0.91%	Ψ	0.99%
Other Total U.S. credit card indicators (2)		.00 / 0	1.0170		0.5270		0.5170		0.777
Gross interest yield	10.	.80%	10.49%		10.20%		9.86%		9.93%
Risk-adjusted margin		.03	8.73		8.08		7.96		8.22
New accounts (in thousands)	1,0		1,048		1,116		1,186		1,194
Purchase volumes	\$ 62,75		70,048	\$	66,490	\$	66,821	\$	61,347
Debit card data									
Purchase volumes	\$ 78,4	194 \$	81,893	\$	79,920	\$	80,697	\$	76,052
Loan production (3)									
Total (4):									
First mortgage	\$ 11,4	160 \$	9,417	\$	10,682	\$	11,672	\$	9,424
First mortgage  Home equity				Ф		Ф		Ф	
Home equity  Consumer Banking:	2,8	043	3,640		3,399		4,081		3,749
	e 0.1.	<b>EE</b> 0	6 227	•	7 200	ø	7 001	e.	5.064
First mortgage	\$ 8,1			\$	7,208	\$	7,881	\$	5,964
Home equity	2,4	65	3,209		3,053		3,644		3,345

Digital users represents mobile and/or online users.

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# Bank of America Corporation and Subsidiaries Consumer Banking Quarterly Results

(Dollars in millions)										
			First Q	Quarter 2019				Fourth	Quarter 2018	
		l Consumer Banking	I	Deposits Len		Consumer Lending	l Consumer Banking	]	Deposits	Consumer Lending
Net interest income	s	7,106	\$	4,307	\$	2,799	\$ 7,111	\$	4,280	\$ 2,831
Noninterest income:			l							
Card income		1,197		(7)		1,204	1,339		(8)	1,347
Service charges		1,020	l	1,020		_	1,086		1,084	2
All other income		309		232		77	427		255	172
Total noninterest income		2,526		1,245		1,281	2,852		1,331	1,521
Total revenue, net of interest expense		9,632		5,552		4,080	9,963		5,611	4,352
Provision for credit losses		974		46		928	915		60	855
Noninterest expense		4,359		2,640		1,719	4,442		2,669	1,773
Income before income taxes		4,299		2,866		1,433	4,606		2,882	1,724
Income tax expense		1,053		702		351	 1,173		734	439
Net income	\$	3,246	\$	2,164	\$	1,082	\$ 3,433	\$	2,148	\$ 1,285
Net interest yield		3.96%		2.52%		3.95%	3.92%		2.48%	3.94%
Return on average allocated capital (1)		36		73		18	37		71	20
Efficiency ratio		45.24		47.54		42.12	44.58		47.56	40.74
Balance Sheet										
Average										
Total loans and leases	\$	292,269	\$	5,313	\$	286,956	\$ 289,862	\$	5,302	\$ 284,560
Total earning assets (2)		727,350		693,051		287,259	719,329		684,600	284,920
Total assets (2)		769,262		724,493		297,729	759,027		713,679	295,539
Total deposits		696,939		692,172		4,767	686,826		681,478	5,348
Allocated capital (1)		37,000		12,000		25,000	37,000		12,000	25,000
Period end										
Total loans and leases	\$	292,454	\$	5,283	\$	287,171	\$ 294,335	\$	5,470	\$ 288,865
Total earning assets (2)		752,620		717,753		287,661	728,813		694,672	289,249
Total assets (2)		794,510		748,742		298,562	768,881		724,019	299,970
Total deposits		721,727	l	716,345		5,382	696,146		691,666	4,480

			First Q	uarter 2018	
		l Consumer Banking	Ι	Deposits	onsumer Lending
Net interest income	\$	6,477	\$	3,712	\$ 2,765
Noninterest income:					
Card income		1,234		(7)	1,241
Service charges		1,044		1,044	_
All other income		225		130	95
Total noninterest income		2,503		1,167	1,336
Total revenue, net of interest expense		8,980		4,879	4,101
Provision for credit losses		935		41	894
Noninterest expense		4,548		2,720	 1,828
Income before income taxes		3,497		2,118	1,379
Income tax expense		893		541	352
Net income	\$	2,604	\$	1,577	\$ 1,027
Net interest yield		3.71%		2.23%	4.08%
Return on average allocated capital (1)		29		53	17
Efficiency ratio		50.64		55.75	44.57
Balance Sheet					
Average					
Total loans and leases	\$	279,557	\$	5,170	\$ 274,387
Total earning assets (2)		707,746		673,633	274,748
Total assets (2)		746,647		701,418	285,864
Total deposits		674,351		668,983	5,368
Allocated capital (1)		37,000		12,000	25,000
Period end					
Total loans and leases	\$	279,055	\$	5,111	\$ 273,944
Total earning assets (2)		735,241		700,415	274,977
Total assets (2)		774,257		728,065	286,343
Total deposits		701,488		695,514	5,974

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

<sup>(2)</sup> For presentation purposes, in segments or businesses where the total of liabilities and equity exceeds assets, the Corporation allocates assets from *All Other* to match the segments' and businesses' liabilities and allocated shareholders' equity. As a result, total earning assets and total assets of the businesses may not equal total *Consumer Banking*.

#### Global Wealth & Investment Management Segment Results

(Dollars in millions)									
	First Quarte 2019		Fourth Quarter 2018	Q	Third uarter 2018	(	Second Quarter 2018	Ç	First puarter 2018
Net interest income	\$ 1,68	34	5 1,612	\$	1,531	\$	1,538	\$	1,584
Noninterest income:									
Investment and brokerage services	2,84	2	2,978		3,004		2,937		3,040
All other income	29	4	448		282		267		232
Total noninterest income	3,13	6	3,426		3,286		3,204		3,272
Total revenue, net of interest expense	4,82	20	5,038		4,817		4,742		4,856
Provision for credit losses		5	23		13		12		38
Noninterest expense	3,42	26	3,560		3,440		3,426		3,580
Income before income taxes	1,38	9	1,455		1,364		1,304		1,238
Income tax expense	34	10	370		348		332		316
Net income	\$ 1,04	9	1,085	\$	1,016	\$	972	\$	922
Net interest yield	2.4	10%	2.41%		2.37%		2.42%		2.44%
Return on average allocated capital (1)	2	9	30		28		27		26
Efficiency ratio	71.0	17	70.65		71.43		72.23		73.74
Balance Sheet									
Average									
Total loans and leases	\$ 164,40		\$ 163,516	\$ 1	61,869	\$	160,833		59,095
Total earning assets (2)	285,03	3	265,039	2	56,286		255,147	2	262,776
Total assets (2)	297,12	:3	283,264	2	73,582		272,318	2	279,716
Total deposits	261,83	1	247,427	2	38,291		236,214	2	243,077
Allocated capital (1)	14,50	00	14,500		14,500		14,500		14,500
Period end									
Total loans and leases	\$ 164,48	3 5	\$ 164,854	\$ 1	62,191	\$	162,034	\$ 1	59,636
Total earning assets (2)	284,47	0	287,199	2	58,562		253,912	2	262,431
Total assets (2)	296,78	15	305,907	2	76,146		270,915	2	279,332
Total deposits	261,16	58	268,700	2	39,654		233,925	2	241,531

Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital.

Other companies may define or calculate these measures differently.

Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

#### Global Wealth & Investment Management Key Indicators

(Dollars in millions, except as noted)									
	First Quarter 2019		Fourth Quarter 2018	,	Third Quarter 2018	Qι	econd aarter 018	Q	First Quarter 2018
Revenue by Business									
Merrill Lynch Global Wealth Management	\$ 3,965	\$	4,153	\$	3,951	\$	3,887	\$	3,996
Bank of America Private Bank (1)	855		875		866		854		860
Other	 		10				1		_
Total revenue, net of interest expense	\$ 4,820	\$	5,038	\$	4,817	\$	4,742	\$	4,856
Client Balances by Business, at period end									
Merrill Lynch Global Wealth Management	\$ 2,384,492	\$ 2	2,193,562	\$	2,385,479	\$ 2,	311,598	\$ 2	2,284,803
Bank of America Private Bank	 452,477		427,294		455,894		442,608		440,683
Total client balances	\$ 2,836,969	\$ 2	2,620,856	\$	2,841,373	\$ 2,	754,206	\$ 2	2,725,486
Client Balances by Type, at period end									
Assets under management (2)	\$ 1,126,255	\$	1,021,221	\$	1,144,375	\$ 1,	101,001	\$ 1	,084,717
Brokerage and other assets	1,282,091		1,162,997		1,292,219	1,2	254,135	1	,236,799
Deposits	261,168		268,700		239,654	2	233,925		241,531
Loans and leases (3)	167,455		167,938		165,125		165,145		162,439
Total client balances	\$ 2,836,969	\$	2,620,856	\$	2,841,373	\$ 2,	754,206	\$ 2	2,725,486
Assets Under Management Rollforward									
Assets under management, beginning balance	\$ 1,021,221	\$	1,144,375	\$	1,101,001	\$ 1,0	084,717	\$ 1	,080,747
Net client flows	13,473		(6,181)		7,572		10,775		24,240
Market valuation/other	91,561		(116,973)		35,802		5,509		(20,270
Total assets under management, ending balance	\$ 1,126,255	\$	1,021,221	\$	1,144,375	\$ 1,	101,001	\$ 1	,084,717
Associates, at period end (4)									
Number of financial advisors	17,534		17,518		17,456		17,442		17,367
Total wealth advisors, including financial advisors	19,523		19,459		19,343		19,350		19,276
Total primary sales professionals, including financial advisors and wealth advisors	20,656		20,586		20,466		20,451		20,405
Merrill Lynch Global Wealth Management Metric									
Financial advisor productivity (5) (in thousands)	\$ 1,039	\$	1,046	\$	1,035	\$	1,017	\$	1,038
Bank of America Private Bank Metric, at period end									
Primary sales professionals	1,795		1,748		1,711		1,723		1,738

<sup>(1)</sup> Previously known as U.S. Trust.

<sup>(2)</sup> Defined as managed assets under advisory and/or discretion of *GWIM*.

(3) Includes margin receivables which are classified in customer and other receivables on the Consolidated Balance Sheet.

<sup>(4)</sup> Includes financial advisors in the *Consumer Banking* segment of 2,773, 2,722, 2,618, 2,622 and 2,538 at March 31, 2019, December 31, 2018, September 30, 2018, June 30, 2018 and March

<sup>(5)</sup> Financial advisor productivity is defined as annualized Merrill Lynch Global Wealth Management total revenue, excluding the allocation of certain asset and liability management (ALM) activities, divided by the total average number of financial advisors (excluding financial advisors in the Consumer Banking segment).

# **Bank of America Corporation and Subsidiaries Global Banking Segment Results**

(Dollars in millions)					
	First Quarter 2019	Fourth Quarter 2018	Third Quarter 2018	Second Quarter 2018	First Quarter 2018
Net interest income	\$ 2,790	\$ 2,849	\$ 2,726	\$ 2,739	\$ 2,679
Noninterest income:					
Service charges	713	743	753	768	763
Investment banking fees	709	760	644	743	744
All other income	943	817	700	764	809
Total noninterest income	2,365	2,320	2,097	2,275	2,316
Total revenue, net of interest expense	5,155	5,169	4,823	5,014	4,995
Provision for credit losses	111	85	(70)	(23)	16
Noninterest expense	2,266	2,127	2,142	2,185	2,291
Income before income taxes	2,778	2,957	2,751	2,852	2,688
Income tax expense	750	769	714	741	699
Net income	\$ 2,028	\$ 2,188	\$ 2,037	\$ 2,111	\$ 1,989
Net interest yield	2.98%	% 2.99%	2.99%	3.01%	3.00%
Return on average allocated capital (1)	20	21	20	21	20
Efficiency ratio	43.96	41.15	44.42	43.57	45.87
Balance Sheet					
Average					
Total loans and leases	\$ 370,108	\$ 357,410	\$ 352,712	\$ 355,088	\$ 351,689
Total earning assets (2)	380,308	378,163	362,316	364,587	361,822
Total assets (2)	434,920	440,522	423,643	424,540	421,863
Total deposits	349,037	359,642	337,685	323,215	324,405
Allocated capital (1)	41,000	41,000	41,000	41,000	41,000
Period end					
Total loans and leases	\$ 373,017	\$ 365,717	\$ 352,332	\$ 355,473	\$ 355,165
Total earning assets (2)	381,490	377,812	368,095	364,428	365,895
Total assets (2)	436,066	442,330	430,846	426,448	425,328
Total deposits	343,897	360,248	350,748	326,029	331,238

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

# **Global Banking Key Indicators**

Paris   Pari	First Quarter 2018  276 356 112 744  1,076 975 98 2,149  921 813 232 1,966  113,312 211,093 324,405
Mariest Mari	276 356 112 744 1,076 975 98 2,149 921 813 232 1,966
Part	356 112 744 1,076 975 98 2,149 921 813 232 1,966 113,312 211,093
Part	112 744 1,076 975 98 2,149 921 813 232 1,966 113,312 211,093
Professional Profession   Professional Pro	1,076 975 98 2,149 921 813 232 1,966
Subsiness Lending	1,076 975 98 2,149 921 813 232 1,966
Corporate         \$ 1,045         \$ 1,056         \$ 1,025         \$ 9.73           Demercial         1,034         1,066         1,025         9.73           Business Banking         94         96         99         90           Total Business Lending revenue         \$ 2,173         \$ 2,213         \$ 2,110         \$ 2,210         \$ 2           Corporate         \$ 1,007         \$ 1,004         \$ 951         \$ 956         \$ 8           Commercial         891         872         823         \$ 20         \$ 2           Business Banking         266         266         248         241         \$ 2           Total Global Transaction Services revenue         \$ 174,924         \$ 163,465         \$ 140,26         \$ 20,20         \$ 2           Nomercial Geologist bulances           Interest-bearing         \$ 174,924         \$ 163,465         \$ 140,126         \$ 120,427         \$ 5           Nomercial deposits         \$ 340,037         \$ 350,421         \$ 337,685         \$ 323,15         \$ 5           Los spread         \$ 1,141         \$ 1,147         \$ 1,147         \$ 1,147         \$ 1,147         \$ 1,147         \$ 1,147         \$ 1,147         \$ 1,147         \$ 1,147         \$ 1,147 <td>975 98 2,149 921 813 232 1,966 113,312 211,093</td>	975 98 2,149 921 813 232 1,966 113,312 211,093
Nomercial   1,034   1,066   1,025   973   1,036   1,037   1,	975 98 2,149 921 813 232 1,966 113,312 211,093
Business Banking   74   76   79   79   79   70   70   70   70   70	98 2,149 921 813 232 1,966 113,312 211,093
Total Business Lending revenue   S. 2,173   S. 2,213   S. 2,111   S. 2,192   S. 2006   S. 2,100	921 813 232 1,966 113,312 211,093
Corporate   S 1,007   S 1,004   S 951   S 956   S   Commercial   S 191   S 206   S   S 200	921 813 232 1,966 113,312 211,093
Corporate         \$ 1,007         \$ 1,004         \$ 951         \$ 956         \$ Commercial         \$ 891         \$ 872         \$ 832         \$ 829           Business Banking         266         266         248         241         \$ 2,164         \$ 2,142         \$ 2,031         \$ 2,026         \$ \$           Total Global Transaction Services revenue         \$ 2,164         \$ 2,142         \$ 2,031         \$ 2,026         \$ \$           Average deposit balances           Interest-bearing         \$ 174,924         \$ 163,465         \$ 140,126         \$ 120,427         \$ \$           Noninterest-bearing         \$ 174,113         \$ 16,177         \$ 197,599         \$ 202,788         \$ \$           Total average deposits         \$ 349,037         \$ 359,642         \$ 337,685         \$ 323,215         \$ \$           Provision for credit losses         \$ 11         \$ 85         \$ (70)         \$ 203,788         \$ \$         \$ 1,047         \$ 1,048         \$ \$         \$ 1,048         \$ \$         \$ 1,048         \$ \$         \$ 1,048         \$ \$         \$ 1,048         \$ \$         \$ 1,048         \$ \$         \$ 1,048         \$ \$         \$ 1,048         \$ \$         \$ 1,048         \$ \$         \$ 1,048         \$ \$         \$ 1,048	813 232 1,966 113,312 211,093
Commercial         891         872         832         829           Business Banking         266         266         248         241           Total Global Transaction Services revenue         \$ 2,164         \$ 2,142         \$ 2,031         \$ 2,026         \$           Average deposit balances         Interest-bearing         \$ 174,924         \$ 163,465         \$ 140,126         \$ 120,427         \$           Noninterest-bearing         \$ 174,113         196,177         197,559         202,788         \$           Total average deposits         \$ 349,037         \$ 359,642         \$ 337,685         \$ 233,215         \$           Loan spread         \$ 1,447         \$ 1,437         \$ 1,438         \$ 1,547         \$           Provision for credit losses         \$ 11         \$ 85         \$ 70         \$ 23,315         \$           Credit quality         4.5         \$ 1,038         \$ 9,488         \$ 10,065         \$ 10,482         \$           Reservable criticized utilized exposure         \$ 10,308         \$ 9,488         \$ 10,065         \$ 10,482         \$           Nonperforming loans, leases and foreclosed properties         \$ 1,087         \$ 1,004         \$ 746         \$ 1,133         \$           Average loans and lea	813 232 1,966 113,312 211,093
Business Banking   266   266   248   241   2020   5	232 1,966 113,312 211,093
Total Global Transaction Services revenue   S 2,164   S 2,142   S 2,031   S 2,026   S 2,006   S 2,007	1,966 113,312 211,093
Average deposit balances           Interest-bearing         \$ 174,924         \$ 163,465         \$ 140,126         \$ 120,427         \$ Noninterest-bearing         174,113         196,177         197,559         202,788         202,789	113,312 211,093
Interest-bearing	211,093
Noninterest-bearing         174,113         196,177         197,559         202,788           Total average deposits         \$ 349,037         \$ 359,642         \$ 337,685         \$ 323,215         \$           Loan spread         1.44%         1.43%         1.48%         1.54%           Provision for credit losses         \$ 111         85         (70)         (23)         \$           Credit quality (4,5)         Reservable criticized utilized exposure         \$ 10,308         \$ 9,488         \$ 10,065         \$ 10,482         \$           Nonperforming loans, leases and foreclosed properties         \$ 1,087         \$ 1,004         \$ 746         \$ 1,133         \$           Average loans and leases by product         \$ 214,642         \$ 206,350         \$ 201,372         \$ 202,879         \$	211,093
Total average deposits   \$349,037   \$359,642   \$337,685   \$323,215   \$\$\$\$\$\$\$\$\$\$Loan spread   1.44%   1.43%   1.48%   1.54%   \$\$\$\$\$\$\$\$\$Provision for credit losses   \$111   \$85   \$700   \$230   \$	
Loan spread         1.44%         1.43%         1.48%         1.54%           Provision for credit losses         \$ 111         \$ 85         \$ (70)         (23)         \$           Credit quality (4.5)         Seservable criticized utilized exposure         \$ 10,308         \$ 9,488         \$ 10,065         \$ 10,482         \$           Nonperforming loans, leases and foreclosed properties         \$ 1,087         \$ 1,004         \$ 746         \$ 1,133         \$           Average loans and leases by product           U.S. commercial         \$ 214,642         \$ 206,350         \$ 201,372         \$ 202,879         \$	324 405
Provision for credit losses         \$ 111         \$ 85         \$ (70)         \$ (23)         \$           Credit quality (4,5)         8 10,308         \$ 9,488         \$ 10,065         \$ 10,482         \$           Reservable criticized utilized exposure         \$ 1,038         \$ 9,488         \$ 10,065         \$ 10,482         \$           Nonperforming loans, leases and foreclosed properties         \$ 1,087         \$ 1,004         \$ 746         \$ 1,133         \$           Average loans and leases by product         U.S. commercial         \$ 214,642         \$ 206,350         \$ 201,372         \$ 202,879         \$	521,105
Credit quality (4,5)         Reservable criticized utilized exposure       \$ 10,308       \$ 9,488       \$ 10,065       \$ 10,482       \$         Nonperforming loans, leases and foreclosed properties       \$ 1,087       \$ 1,004       \$ 746       \$ 1,133       \$         Average loans and leases by product       U.S. commercial       \$ 214,642       \$ 206,350       \$ 201,372       \$ 202,879       \$	1.53%
Reservable criticized utilized exposure       \$ 10,308       \$ 9,488       \$ 10,065       \$ 10,482       \$ 2.62%       \$ 2.62%       2.43%       2.68%       2.77%       \$ 2.77%       \$ 1,007       \$ 1,004       \$ 746       \$ 1,133       \$ 2.03%       \$ 2.22% <td>16</td>	16
2.62%       2.43%       2.68%       2.77%         Nonperforming loans, leases and foreclosed properties       \$ 1,087       \$ 1,004       \$ 746       \$ 1,133       \$ 0.28%         Average loans and leases by product         U.S. commercial       \$ 214,642       \$ 206,350       \$ 201,372       \$ 202,879       \$	
Nonperforming loans, leases and foreclosed properties       \$ 1,087       \$ 1,004       \$ 746       \$ 1,133       \$         4.29%       0.28%       0.21%       0.32%       \$         Average loans and leases by product         U.S. commercial       \$ 214,642       \$ 206,350       \$ 201,372       \$ 202,879       \$	11,865
Verage loans and leases by product       U.S. commercial     \$ 214,642 \$ 206,350 \$ 201,372 \$ 202,879 \$	3.13%
Verage loans and leases by product       U.S. commercial     \$ 214,642 \$ 206,350 \$ 201,372 \$ 202,879 \$	1,286
U.S. commercial \$ 214,642 \$ 206,350 \$ 201,372 \$ 202,879 \$	0.36%
	200,726
Non-U.S. commercial <b>82,663</b> 77,818 78,255 79,390	78,716
Commercial real estate <b>50,517</b> 50,974 51,252 50,745	49,777
Commercial lease financing <b>22,286</b> 22,266 21,831 22,069	22,469
Other         —         2         2         5	1
Total average loans and leases         \$ 370,108         \$ 357,410         \$ 352,712         \$ 355,088         \$	351,689
Total Corporation Investment Banking fees	
Advisory (2) \$ 343 \$ 397 \$ 262 \$ 303 \$	
Debt issuance <b>748</b> 699 684 874	296
Equity issuance 234 272 307 290	296 827
Total investment banking fees including self-led deals 1,325 1,368 1,253 1,467	
Self-led deals (61) (20) (49) (45)	827
Total Investment Banking fees         \$ 1,264         \$ 1,348         \$ 1,204         \$ 1,422         \$	827 314

<sup>[1]</sup> Investment banking fees represent total investment banking fees for Global Banking inclusive of self-led deals and fees included within Business Lending.

<sup>(2)</sup> Advisory includes fees on debt and equity advisory and mergers and acquisitions.

<sup>(3)</sup> Investment banking fees represent only the fee component in *Global Banking* and do not include certain other items shared with the Investment Banking Group under internal revenue sharing agreements.

<sup>(4)</sup> Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total commercial reservable utilized exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.

Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by loans, leases and foreclosed properties.

# **Bank of America Corporation and Subsidiaries Global Markets Segment Results**

(Dollars in millions)					
	First Quarter 2019	Fourth Quarter 2018	Third Quarter 2018	Second Quarter 2018	First Quarter 2018
Net interest income	\$ 953	\$ 936	\$ 933	\$ 968	\$ 1,020
Noninterest income:					
Investment and brokerage services	444	474	388	430	488
Investment banking fees	537	514	522	651	609
Trading account income	2,082	1,132	1,551	2,020	2,557
All other income	165	191	479	182	138
Total noninterest income	3,228	2,311	2,940	3,283	3,792
Total revenue, net of interest expense (1)	4,181	3,247	3,873	4,251	4,812
Provision for credit losses	(23)	6	(2)	(1)	(3)
Noninterest expense	2,755	2,553	2,633	2,726	2,923
Income before income taxes	1,449	688	1,242	1,526	1,892
Income tax expense	413	178	323	397	492
Net income	\$ 1,036	\$ 510	\$ 919	\$ 1,129	\$ 1,400
Return on average allocated capital (2)	12%	6%	10%	13%	16%
Efficiency ratio	65.91	78.58	68.00	64.15	60.75
Balance Sheet					
Average	0.454.202	Ø 462.000	A 460 270	A 452 106	0.462.160
Total trading-related assets	\$ 474,303	\$ 463,998	\$ 460,279	\$ 473,126	\$ 463,169
Total loans and leases	70,080	70,609	71,231	75,053	73,763
Total earning assets	472,414	458,331	459,073	490,482	486,107
Total assets	664,052	655,069	652,481	678,501	678,354
Total deposits	31,366	31,077	30,721	30,736	32,320
Allocated capital (2)	35,000	35,000	35,000	35,000	35,000
Period end  Total trading-related assets	\$ 485,637	\$ 447,998	\$ 456,643	\$ 441,657	\$ 450,512
Total loans and leases	70,052	73,928	73,023	73,496	75,638
Total earning assets	470,700	457,224	447,304	454,706	478,857
Total assets	671,123	641,923	646,359	637,110	648,605
Total deposits	31,073	37,841	41,102	31,450	32,301
Trading-related assets (average)					
Trading account securities	\$ 225,254	\$ 225,335	\$ 215,397	\$ 209,271	\$ 210,278
Reverse repurchases	122,753	119,341	124,842	132,257	123,948
Securities borrowed	84,343	75,374	74,648	83,282	82,376
Derivative assets	41,953	43,948	45,392	48,316	46,567
Total trading-related assets	\$ 474,303	\$ 463,998	\$ 460,279	\$ 473,126	\$ 463,169

<sup>(1)</sup> Substantially all of Global Markets total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other business

segments. For additional sales and trading revenue information, see page 21.

(2) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Other companies may define or calculate these measures differently.

# **Bank of America Corporation and Subsidiaries Global Markets Key Indicators**

(Dollars in millions)									
	Q	First uarter 2019	Q	Fourth Quarter 2018	(	Third Quarter 2018	Second Quarter 2018	Ç	First Quarter 2018
Sales and trading revenue (1)									
Fixed-income, currencies and commodities	\$	2,279	\$	1,517	\$	1,989	\$ 2,132	\$	2,633
Equities		1,181		1,071		998	1,319		1,512
Total sales and trading revenue	\$	3,460	\$	2,588	\$	2,987	\$ 3,451	\$	4,145
Sales and trading revenue, excluding net debit valuation adjustment (2)  Fixed-income, currencies and commodities  Equities  Total sales and trading revenue, excluding net debit valuation adjustment	\$ <u>\$</u>	2,358 1,192 3,550	\$ \$	1,472 1,064 2,536	\$	2,069 1,017 3,086	\$ 2,316 1,314 3,630	\$	2,556 1,525 4,081
Sales and trading revenue breakdown									
Net interest income	\$	750	\$	806	\$	813	\$ 842	\$	895
Commissions		433		463		378	420		476
Trading		2,081		1,131		1,550	2,020		2,556
Other		196		188		246	169		218
Total sales and trading revenue	\$	3,460	\$	2,588	\$	2,987	\$ 3,451	\$	4,145

<sup>(1)</sup> Includes Global Banking sales and trading revenue of \$115 million, \$126 million, \$51 million, \$79 million and \$165 million for the first quarter of 2019 and the fourth, third, second and first

quarters of 2018, respectively.

(2) For this presentation, sales and trading revenue excludes net debit valuation adjustment (DVA) gains (losses) which include net DVA on derivatives, as well as amortization of own credit portion of purchase discount and realized DVA on structured liabilities. Sales and trading revenue excluding net DVA gains (losses) represents a non-GAAP financial measure. We believe the use of this non-GAAP financial measure provides additional useful information to assess the underlying performance of these businesses and to allow better comparison of period-to-period operating performance.

# All Other Results (1)

(Dollars in millions)								
	Q	First uarter 2019	Q	Fourth Quarter 2018	(	Third Quarter 2018	Second Quarter 2018	First Quarter 2018
Net interest income	\$	(5)	\$	151	\$	178	\$ 144	\$ 159
Noninterest income (loss)		(626)		(736)		(258)	(681)	(582)
Total revenue, net of interest expense		(631)		(585)		(80)	(537)	(423)
Provision for credit losses		(54)		(124)		(95)	(105)	(152)
Noninterest expense		418		392		471	518	500
Loss before income taxes		(995)		(853)		(456)	(950)	(771)
Income tax expense (benefit)		(947)		(915)		(488)	(601)	(774)
Net income (loss)	\$	(48)	\$	62	\$	32	\$ (349)	\$ 3
Balance Sheet								
Average								
Total loans and leases	\$	47,160	\$	53,324	\$	59,930	\$ 63,155	\$ 67,811
Total assets (2)		195,635		196,704		208,458	187,337	199,298
Total deposits		20,691		19,979		22,118	22,682	23,115
Period end								
Total loans and leases	\$	45,609	\$	48,061	\$	54,978	\$ 61,256	\$ 64,584
Total assets (3)		178,680		195,466		219,984	189,009	200,956
Total deposits		21,472		18,541		21,375	22,757	22,106

All Other consists of ALM activities, equity investments, non-core mortgage loans and servicing activities, liquidating businesses and certain expenses not otherwise allocated to a business segment. ALM activities encompass certain residential mortgages, debt securities, and interest rate and foreign currency risk management activities. Substantially all of the results of ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture, as well as a portfolio of equity, real estate and other alternative investments.
 Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of \$542.4 billion, \$525.6 billion, \$516.3 billion and \$514.6 billion for the first quarter of 2019 and fourth, third, second and first quarters of 2018, respectively.

<sup>(3)</sup> Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of \$566.8 billion, \$540.8 billion, \$529.8 billion, \$522.2 billion and \$543.3 billion at March 31, 2019, December 31, 2018, September 30, 2018, June 30, 2018 and March 31, 2018, respectively.

#### Bank of America Corporation and Subsidiaries Outstanding Loans and Leases

(Dollars in millions)	March 31 2019	December 31 2018	N	March 31 2018
Consumer				
Residential mortgage	\$ 212,023	3 \$ 208,55	7 \$	204,112
Home equity	46,24	48,28	6	55,308
U.S. credit card	93,00	98,33	8	93,014
Direct/Indirect consumer (1)	89,54	91,16	6	93,942
Other consumer (2)	15	20.	2	131
Total consumer loans excluding loans accounted for under the fair value option	440,97	446,54	9	446,507
Consumer loans accounted for under the fair value option (3)	668	8 68	2	894
Total consumer	441,64	447,23	1	447,401
U.S. commercial	300,399	299,27	7	288,476
Non-U.S. commercial	101,029	98,77	6	97,365
Commercial real estate (4)	61,21	60,84	5	60,085
Commercial lease financing	21,19	22,53	4	21,764
	483,839	481,43	2	467,690
U.S. small business commercial (5)	14,610	14,56	5	13,892
Total commercial loans excluding loans accounted for under the fair value option	498,45	495,99	7	481,582
	5,51	3,66	7	
Commercial loans accounted for under the fair value option (3)	3,31,			5,095
Commercial loans accounted for under the fair value option (3)  Total commercial	503,974	499,66	4	5,095 486,677

<sup>(1)</sup> Includes auto and specialty lending loans and leases of \$49.9 billion, \$50.1 billion and \$51.8 billion, unsecured consumer lending loans of \$355 million, \$383 million and \$428 million, U.S. securities-based lending loans of \$35.8 billion, \$37.0 billion and \$38.1 billion, non-U.S. consumer loans of \$2.8 billion, \$2.9 billion and \$2.9 billion and other consumer loans of \$697 million, \$746 million and \$676 million at March 31, 2019, December 31, 2018 and March 31, 2018, respectively.

<sup>(2)</sup> Substantially all of other consumer is consumer overdrafts.

<sup>(3)</sup> Consumer loans accounted for under the fair value option include residential mortgage loans of \$315 million, \$336 million and \$523 million and home equity loans of \$353 million, \$346 million and \$371 million at March 31, 2019, December 31, 2018 and March 31, 2018, respectively. Commercial loans accounted for under the fair value option include U.S. commercial loans of \$2.8 billion, \$2.5 billion and \$3.2 billion and non-U.S. commercial loans of \$2.7 billion, \$1.1 billion and \$1.9 billion at March 31, 2019, December 31, 2018 and March 31, 2018, respectively.

<sup>(4)</sup> Includes U.S. commercial real estate loans of \$56.8 billion, \$56.6 billion and \$55.6 billion and non-U.S. commercial real estate loans of \$4.4 billion, \$4.2 billion and \$4.5 billion at March 31, 2019, December 31, 2018 and March 31, 2018, respectively.

<sup>(5)</sup> Includes card-related products.

(Dollars in millions)

# Quarterly Average Loans and Leases by Business Segment and All Other

(Donas in minors)						First Qua	rter 2	2019				
		Total	С	onsumer		-		Global		Global		All
	Co	rporation		Banking		GWIM	I	Banking	_	Markets	_	Other
Consumer												
Residential mortgage	\$	210,174	\$	93,881	\$	76,822	\$	_	\$	_	\$	39,471
Home equity		47,690		35,816		3,575		_		348		7,951
U.S. credit card		95,008		92,213		2,795		_		_		_
Direct/Indirect and other consumer		90,430		50,602 272,512	_	39,824 123,016			_	249	_	47.426
Total consumer		443,302		272,512		123,010		_		348		47,426
Commercial												
U.S. commercial		316,089		19,744		37,727		214,642		43,766		210
Non-U.S. commercial		101,996		_		107		82,663		19,198		28
Commercial real estate		60,859		13		3,550		50,517		6,768		11
Commercial lease financing		21,774				3		22,286	_			(515)
Total commercial		500,718		19,757		41,387		370,108		69,732		(266
Total loans and leases	\$	944,020	\$	292,269	\$	164,403	\$	370,108	\$	70,080	\$	47,160
						Fourth Qua	arter 2	2018				
		Total	C	onsumer		-		Global		Global		All
	Co	orporation	]	Banking		GWIM		Banking		Markets		Other
Consumer												
Residential mortgage	\$	209,646	\$	90,307	\$	75,895	\$	2	\$	4	\$	43,438
Home equity		50,757		36,664		3,652		_		345		10,096
U.S. credit card		95,766		92,752		3,014		_		_		_
Direct/Indirect and other consumer		91,458	l	50,692		40,762			_			4
Total consumer		447,627		270,415		123,323		2		349		53,538
Commercial												
U.S. commercial		308,557		19,433		36,527		206,350		45,992		255
Non-U.S. commercial		95,937				113		77,818		17,939		67
Commercial real estate		60,876	İ	14		3,550		50,974		6,329		9
Commercial lease financing		21,724		_		3		22,266		_		(545)
Total commercial		487,094		19,447		40,193		357,408		70,260		(214)
Total loans and leases	\$	934,721	\$	289,862	\$	163,516	\$	357,410	\$	70,609	\$	53,324
						First Quar	ter 2	018				
		Total	C	onsumer		1 Hot Qual		Global		Global		All
	Co	orporation	1	Banking		GWIM		Banking		Markets		Other
Consumer					_							
Residential mortgage	\$	204,830	\$	77,265	\$	72,587	\$	_	\$	_	\$	54,978
Home equity		56,952		39,407		3,997		_		362		13,186
U.S. credit card		94,423		91,372		3,051		_		_		_
Direct/Indirect and other consumer		95,292		52,867	_	42,419		1	_		_	5
Total consumer		451,497		260,911		122,054		1		362		68,169
Commercial												
U.S. commercial		299,850		18,626		33,333		200,726		46,933		232
Non-U.S. commercial		99,504		_		27		78,716		20,737		24
Commercial real estate		59,231		20		3,678		49,777		5,731		25
Commercial lease financing		21,833				3		22,469				(639)
Total commercial		480,418		18,646		37,041		351,688		73,401		(358)
		931,915		279,557			\$			73,763		67,811

# Bank of America Corporation and Subsidiaries Commercial Credit Exposure by Industry (1, 2, 3, 4)

(Dollars in millions)										
	Commercial Utilized  March 31 December 31 March 31					Total	Commercial Com	mitted		
		arch 31 2019	December 2018	31	]	March 31 2018	N	March 31 2019	December 31 2018	March 31 2018
Asset managers and funds	\$	67,300	\$ 71	,756	\$	70,819	\$	104,843	\$ 107,888	\$ 103,466
Real estate (5)		66,568	65	5,328		64,507		87,529	86,514	88,750
Capital goods		38,628	39	9,192		39,560		73,686	75,080	73,650
Finance companies		36,432	36	5,662		31,984		57,199	56,659	52,392
Healthcare equipment and services		36,095	35	5,763		37,456		56,488	56,489	58,960
Government and public education		42,950	43	3,675		47,499		54,321	54,749	57,269
Materials		28,203	27	7,347		26,213		52,286	51,865	50,569
Retailing		25,943	25	5,333		25,679		45,945	47,507	45,241
Food, beverage and tobacco		23,978	23	3,586		22,351		43,153	42,745	44,620
Consumer services		25,514	25	5,702		27,160		42,788	43,298	43,005
Commercial services and supplies		21,549	22	2,623		22,686		38,768	39,349	36,387
Energy		14,643	13	3,727		15,888		32,842	32,279	35,564
Transportation		23,519	22	2,814		21,652		32,099	31,523	30,121
Global commercial banks		28,262	26	5,269		28,142		30,535	28,321	30,218
Utilities		12,208	12	2,035		11,515		30,146	27,623	28,639
Individuals and trusts		18,628	18	3,643		19,276		25,159	25,019	25,161
Technology hardware and equipment		11,514	13	3,014		10,116		24,398	26,228	21,691
Media		11,676	12	2,132		13,089		23,641	24,502	36,778
Vehicle dealers		18,100	17	7,603		16,621		21,168	20,446	20,409
Software and services		9,658	8	3,809		7,971		20,727	19,172	20,757
Pharmaceuticals and biotechnology		6,638	7	7,430		4,785		18,660	23,634	20,116
Consumer durables and apparel		9,870	Ģ	9,904		9,286		18,625	20,199	18,535
Telecommunication services		8,695	8	3,686		6,234		16,158	14,166	12,823
Automobiles and components		7,632	7	7,131		7,097		14,143	13,893	13,993
Insurance		5,841	8	3,674		6,230		13,834	15,807	12,853
Food and staples retailing		5,982	4	1,787		5,298		9,733	9,093	11,452
Religious and social organizations		4,061	3	3,757		3,823		6,077	5,620	5,697
Financial markets infrastructure (clearinghouses)		1,776	2	2,382		1,499		3,491	4,107	3,261
Other		6,067		5,249		5,252		6,067	6,241	5,247
Total commercial credit exposure by industry	\$	617,930	\$ 621	,013	\$	609,688	\$	1,004,509	\$ 1,010,016	\$ 1,007,624

<sup>(1)</sup> Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are carried at fair value, reflect the effects of legally enforceable master netting agreements and have been reduced by cash collateral of \$32.5 billion, \$32.4 billion and \$36.5 billion at March 31, 2019, December 31, 2018 and March 31, 2018, respectively. Not reflected in utilized and committed exposure is additional non-cash derivative collateral held of \$28.9 billion, \$33.0 billion and \$36.9 billion, which consists primarily of other marketable securities, at March 31, 2019, December 31, 2018 and March 31, 2018, respectively.

<sup>(2)</sup> Total utilized and total committed exposure includes loans of \$5.5 billion, \$3.7 billion and \$5.1 billion and issued letters of credit with a notional amount of \$61 million, \$100 million and \$193 million accounted for under the fair value option at March 31, 2019, December 31, 2018 and March 31, 2018, respectively. In addition, total committed exposure includes unfunded loan commitments accounted for under the fair value option with a notional amount of \$3.0 billion, \$3.0 billion and \$4.2 billion at March 31, 2019, December 31, 2018 and March 31, 2018, respectively.

<sup>(3)</sup> Includes U.S. small business commercial exposure.

<sup>(4)</sup> Includes the notional amount of unfunded legally binding lending commitments net of amounts distributed (e.g., syndicated or participated) to other financial institutions.

<sup>(5)</sup> Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based on the primary business activity of the borrowers or the counterparties using operating cash flows and primary source of repayment as key factors.

# Bank of America Corporation and Subsidiaries Top 20 Non-U.S. Countries Exposure

(Dollars in millions)

	aı	ded Loans nd Loan ivalents <sup>(1)</sup>	Infunded Loan mmitments	Net ounterparty Exposure	Secur Oth Investm	ner	E	Country exposure at March 31 2019	Cre	edges and edit Default otection (3)	Exp M	t Country posure at Iarch 31 2019 <sup>(4)</sup>	(Dec	acrease ecrease) from ember 31 2018
United Kingdom	\$	33,105	\$ 16,444	\$ 7,001	\$	1,681	\$	58,231	\$	(4,491)	\$	53,740	\$	(1,114)
Germany		23,747	10,421	2,167		955		37,290		(3,338)		33,952		5,295
Japan		17,976	816	1,693		940		21,425		(1,298)		20,127		104
Canada		7,453	7,012	1,304		2,286		18,055		(821)		17,234		(2,281)
China		11,692	770	714		1,276		14,452		(265)		14,187		(454)
France		7,262	5,673	1,246		2,310		16,491		(3,800)		12,691		40
India		7,725	363	422		4,049		12,559		(166)		12,393		1,281
Brazil		7,071	589	203		4,065		11,928		(291)		11,637		1,388
Australia		6,467	3,605	329		1,435		11,836		(409)		11,427		1,497
South Korea		5,690	588	765		1,994		9,037		(217)		8,820		(350)
Netherlands		6,708	2,611	468		392		10,179		(1,549)		8,630		(2,947)
Switzerland		4,933	3,359	307		136		8,735		(1,160)		7,575		(189)
Hong Kong		5,598	268	446		1,227		7,539		(39)		7,500		264
Mexico		4,028	1,319	100		1,079		6,526		(174)		6,352		116
Belgium		4,784	1,008	110		650		6,552		(328)		6,224		646
Singapore		3,373	160	142		2,333		6,008		(57)		5,951		434
Spain		3,968	1,325	141		765		6,199		(1,583)		4,616		(34)
Italy		2,389	1,511	505		774		5,179		(1,512)		3,667		586
United Arab Emirates		3,247	257	98		118		3,720		(53)		3,667		18
Ireland		1,475	1,079	90		129		2,773		(62)		2,711		550
Total top 20 non-U.S. countries exposure	\$	168,691	\$ 59,178	\$ 18,251	\$	28,594	\$	274,714	\$	(21,613)	\$	253,101	\$	4,850

<sup>(1)</sup> Includes loans, leases, and other extensions of credit and funds, including letters of credit and due from placements, which have not been reduced by collateral, hedges or credit default protection. Funded loans and loan equivalents are reported net of charge-offs but prior to any allowance for loan and lease losses.

<sup>(2)</sup> Long securities exposures are netted on a single-name basis to, but not below, zero by short exposures and net credit default swaps purchased, consisting of single-name and net indexed and tranched credit default swaps.

<sup>(3)</sup> Represents credit default protection purchased, net of credit default protection sold, which is used to mitigate the Corporation's risk to country exposures as listed, consisting of net single-name and net indexed and tranched credit default swaps. Amounts are calculated based on the credit default swaps notional amount assuming a zero recovery rate less any fair value receivable or payable.

payable.

(4) Represents country exposure less hedges and credit default protection purchased, net of credit default protection sold.

#### Nonperforming Loans, Leases and Foreclosed Properties

(Dollars in millions)										
	N	larch 31 2019	Dec	2018	Sep	tember 30 2018	•	June 30 2018	M	larch 31 2018
Residential mortgage	\$	1,773	\$	1,893	\$	2,034	\$	2,140	\$	2,262
Home equity		1,751		1,893		2,226		2,452		2,598
Direct/Indirect consumer		54		56		46		47		46
Total consumer		3,578		3,842		4,306		4,639		4,906
U.S. commercial		870		794		699		881		1,059
Non-U.S. commercial		80		80		31		170		255
Commercial real estate		213		156		46		117		73
Commercial lease financing		52		18		14		34		27
		1,215		1,048		790		1,202		1,414
U.S. small business commercial		57		54		58		56		58
Total commercial		1,272		1,102		848		1,258		1,472
Total nonperforming loans and leases		4,850		4,944		5,154		5,897		6,378
Foreclosed properties (1)		295		300		295		284		316
Total nonperforming loans, leases and foreclosed properties (2, 3, 4)	\$	5,145	\$	5,244	\$	5,449	\$	6,181	\$	6,694
Fully-insured home loans past due 30 days or more and still accruing	\$	2,390	\$	2,790	\$	3,183	\$	3,454	\$	3,915
Consumer credit card past due 30 days or more and still accruing		1,932		1,989		1,805		1,695		1,795
Other loans past due 30 days or more and still accruing		2,905		3,539		3,255		3,682		3,684
Total loans past due 30 days or more and still accruing (3, 5, 6)	\$	7,227	\$	8,318	\$	8,243	\$	8,831	\$	9,394
Fully-insured home loans past due 90 days or more and still accruing	\$	1,593	\$	1,884	\$	2,161	\$	2,483	\$	2,885
Consumer credit card past due 90 days or more and still accruing		1,005		994		872		865		925
Other loans past due 90 days or more and still accruing		181		352		256		341		234
Total loans past due 90 days or more and still accruing (3,5,6)	\$	2,779	\$	3,230	\$	3,289	\$	3,689	\$	4,044
Nonperforming loans, leases and foreclosed properties/Total assets (7)		0.22%		0.22%		0.23%		0.27%		0.29%
Nonperforming loans, leases and foreclosed properties/Total loans, leases and foreclosed properties (7)		0.55		0.56		0.59		0.66		0.72
Nonperforming loans and leases/Total loans and leases (7)		0.52		0.52		0.56		0.63		0.69
Commercial reservable criticized utilized exposure (8)	\$	11,821	\$	11,061	\$	11,597	\$	12,357	\$	13,366
Commercial reservable criticized utilized exposure/Commercial reservable utilized exposure (8)		2.22%		2.08%		2.26%		2.40%		2.58%
Total commercial criticized utilized exposure/Commercial utilized exposure (8)		2.07		1.93		2.16		2.34		2.45

<sup>(</sup>i) Foreclosed property balances do not include properties insured by certain government-guaranteed loans, principally loans insured by the Federal Housing Administration (FHA), that entered foreclosure of \$400 million, \$488 million, \$500 million, \$573 million and \$680 million at March 31, 2019, December 31, 2018, September 30, 2018, June 30, 2018 and March 31, 2018, respectively.

<sup>(4)</sup> Balances do not include the following:

	_	March 31 2019	De	2018	Se	ptember 30 2018	 June 30 2018	M	Iarch 31 2018
Nonperforming loans held-for-sale	\$	457	\$	291	\$	177	\$ 220	\$	233
Nonperforming loans accounted for under the fair value option		67		12		16	46		37

<sup>(5)</sup> Balances do not include loans held-for-sale past due 30 days or more and still accruing of \$4 million, \$53 million, \$30 million, \$28 million and \$83 million at March 31, 2019, December 31, 2018, September 30, 2018, June 30, 2018 and March 31, 2018, respectively, and loans held-for-sale past due 90 days or more and still accruing of \$1 million, \$2 million, \$8 million, \$11 million and \$8 million at March 31, 2019, December 31, 2018, September 30, 2018, June 30, 2018 and March 31, 2018, respectively. At March 31, 2019, December 31, 2018, September 30, 2018, June 30, 2018 and March 31, 2018, there were \$6 million, \$10 million, \$24 million and \$27 million, respectively, of loans accounted for under the fair value option past due 30 days or more and still accruing interest.

Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the FHA and individually insured long-term stand-by agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate.

<sup>(3)</sup> Balances do not include purchased credit-impaired loans even though the customer may be contractually past due. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.

<sup>(6)</sup> These balances are excluded from total nonperforming loans, leases and foreclosed properties.

Total assets and total loans and leases do not include loans accounted for under the fair value option of \$6.2 billion, \$4.3 billion, \$5.7 billion, \$6.2 billion and \$6.0 billion at March 31, 2019, December 31, 2018, September 30, 2018, June 30, 2018 and March 31, 2018, respectively.

<sup>(8)</sup> Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure excludes loans held-for-sale, exposure accounted for under the fair value option and other nonreservable exposure.

# Nonperforming Loans, Leases and Foreclosed Properties Activity (1)

(Dollars in millions)									
	Q	First uarter 2019	Fourth Quarter 2018	Qu	hird arter 018	Seco Quar 201	rter	Qι	irst arter 018
Nonperforming Consumer Loans and Leases:									
Balance, beginning of period	\$	3,842	\$ 4,306	\$	4,639	\$	4,906	\$	5,166
Additions		391	545		484		599		812
Reductions:									
Paydowns and payoffs		(188)	(214)		(238)		(261)		(245)
Sales		(164)	(438)		(145)		(117)		(269)
Returns to performing status (2)		(249)	(274)		(309)		(336)		(364)
Charge-offs (3)		(28)	(51)		(89)		(114)		(147)
Transfers to foreclosed properties		(26)	(32)		(36)		(38)		(45)
Transfers to loans held-for-sale									(2)
Total net reductions to nonperforming loans and leases		(264)	(464)		(333)		(267)		(260)
Total nonperforming consumer loans and leases, end of period		3,578	3,842		4,306		4,639		4,906
Total holiperforming consumer loans and leases, end of period									
Foreclosed properties		236	244		265		263		264
•	\$	236 3,814	\$ 4,086	\$	265 4,571	\$	263 4,902	\$	5,170
Foreclosed properties  Nonperforming consumer loans, leases and foreclosed properties, end of period  Nonperforming Commercial Loans and Leases (4):	_	3,814	\$ 4,086		4,571		4,902		5,170
Nonperforming consumer loans, leases and foreclosed properties, end of period  Nonperforming Commercial Loans and Leases (4):  Balance, beginning of period	<u>\$</u> \$	1,102	\$ 4,086 \$ 848	\$	1,258		1,472	\$	5,170
Nonperforming Commercial Loans and Leases (4):  Balance, beginning of period  Additions	_	3,814	\$ 4,086		4,571		4,902		5,170
Nonperforming consumer loans, leases and foreclosed properties, end of period  Nonperforming Commercial Loans and Leases (4):  Balance, beginning of period  Additions  Reductions:	_	3,814 1,102 640	\$ 4,086 \$ 848 500		1,258 235		1,472 244		1,304 436
Nonperforming Commercial Loans and Leases (4):  Balance, beginning of period  Additions	_	3,814 1,102 640 (108)	\$ 4,086 \$ 848 500	\$	1,258 235 (287)		1,472 244 (193)		1,304 436 (169)
Nonperforming consumer loans, leases and foreclosed properties, end of period  Nonperforming Commercial Loans and Leases (4):  Balance, beginning of period  Additions  Reductions:  Paydowns Sales	_	1,102 640 (108) (43)	\$ 4,086 \$ 848 500	\$	1,258 235		1,472 244		1,304 436 (169) (24)
Nonperforming consumer loans, leases and foreclosed properties, end of period  Nonperforming Commercial Loans and Leases (4):  Balance, beginning of period  Additions  Reductions:  Paydowns	_	3,814 1,102 640 (108)	\$ 4,086 \$ 848 500 (122) (6)	\$	1,258 235 (287) (130)		1,472 244 (193) (50)		1,304 436 (169) (24) (27)
Foreclosed properties  Nonperforming consumer loans, leases and foreclosed properties, end of period  Nonperforming Commercial Loans and Leases (4):  Balance, beginning of period  Additions  Reductions:  Paydowns  Sales  Return to performing status (5)	_	3,814 1,102 640 (108) (43) (34)	\$ 4,086 \$ 848 500 (122) (6) (33)	\$	1,258 235 (287) (130) (95)		1,472 244 (193) (50) (91)		1,304 436 (169) (24)
Nonperforming consumer loans, leases and foreclosed properties, end of period  Nonperforming Commercial Loans and Leases (4):  Balance, beginning of period  Additions  Reductions:  Paydowns  Sales  Return to performing status (5)  Charge-offs	_	1,102 640 (108) (43) (34) (97)	\$ 4,086 \$ 848 500 (122) (6) (33) (85)	\$	1,258 235 (287) (130) (95) (116)		1,472 244 (193) (50) (91) (112)		1,304 436 (169) (24) (27)
Nonperforming consumer loans, leases and foreclosed properties, end of period  Nonperforming Commercial Loans and Leases (4):  Balance, beginning of period  Additions  Reductions:  Paydowns  Sales  Return to performing status (5)  Charge-offs  Transfers to foreclosed properties	_	1,102 640 (108) (43) (34) (97) (7)	\$ 4,086 \$ 848 500 (122) (6) (33) (85)	\$	1,258 235 (287) (130) (95) (116) (12)		1,472 244 (193) (50) (91) (112)		1,304 436 (169) (24) (27) (48)
Nonperforming consumer loans, leases and foreclosed properties, end of period  Nonperforming Commercial Loans and Leases (4):  Balance, beginning of period  Additions  Reductions: Paydowns Sales Return to performing status (5) Charge-offs Transfers to foreclosed properties Transfers to loans held-for-sale	_	1,102 640 (108) (43) (34) (97) (7) (181)	\$ 4,086 \$ 848 500 (122) (6) (33) (85) —	\$	1,258 235 (287) (130) (95) (116) (12) (5)	\$	1,472 244 (193) (50) (91) (112) — (12)		1,304 436 (169) (24) (27) (48)
Nonperforming consumer loans, leases and foreclosed properties, end of period  Nonperforming Commercial Loans and Leases (4):  Balance, beginning of period  Additions  Reductions: Paydowns Sales Return to performing status (5) Charge-offs Transfers to foreclosed properties Transfers to loans held-for-sale Total net additions (reductions) to nonperforming loans and leases	_	1,102 640 (108) (43) (34) (97) (7) (181) 170	\$ 4,086 \$ 848 500 (122) (6) (33) (85) ————————————————————————————————————	\$	1,258 235 (287) (130) (95) (116) (12) (5) (410)	\$	1,472 244 (193) (50) (91) (112) — (12) (214)		1,304 436 (169) (24) (27) (48) —

<sup>(1)</sup> For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes to Nonperforming Loans, Leases and Foreclosed Properties table on page 27

<sup>(2)</sup> Consumer loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Certain troubled debt restructurings are classified as nonperforming at the time of restructuring and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months.

Our policy is not to classify consumer credit card and non-bankruptcy related consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and, accordingly, are excluded from this table.

<sup>(4)</sup> Includes U.S. small business commercial activity. Small business card loans are excluded as they are not classified as nonperforming.
(5) Commercial loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance.

# Quarterly Net Charge-offs and Net Charge-off Ratios (1)

(Dollars in millions)															
		Fir Quar 201	rter		Four Quar 201	ter		Thir Quar 201	ter		Seco Quar 201	ter		Firs Quar 201	ter
	Am	ount	Percent	Amo	ount	Percent	Α	mount	Percent	Aı	nount	Percent	Ar	nount	Percent
Net Charge-offs															
Residential mortgage (2)	\$	(16)	(0.03)%	\$	15	0.03%	\$	12	0.02%	\$	7	0.01%	\$	(6)	(0.01)%
Home equity		11	0.10		(15)	(0.12)		(20)	(0.15)		_	_		33	0.23
U.S. credit card		745	3.18		699	2.90		698	2.92		739	3.17		701	3.01
Direct/Indirect consumer		54	0.24		53	0.23		42	0.18		41	0.18		59	0.25
Other consumer		41	n/m		52	n/m		44	n/m		43	n/m		43	n/m
Total consumer		835	0.77		804	0.71		776	0.69		830	0.74		830	0.75
U.S. commercial		83	0.11		43	0.06		70	0.10		78	0.11		24	0.03
Non-U.S. commercial		_	_		20	0.09		25	0.10		19	0.08		4	0.02
Commercial real estate		5	0.03		(2)	(0.02)		2	0.02		4	0.03		(3)	(0.02)
Commercial lease financing		_	_		(1)	(0.01)		_	_		1	0.01		(1)	(0.01)
		88	0.07		60	0.05		97	0.08		102	0.09		24	0.02
U.S. small business commercial		68	1.90		60	1.65		59	1.67		64	1.82		57	1.67
Total commercial		156	0.13		120	0.10		156	0.13		166	0.14		81	0.07
Total net charge-offs	\$	991	0.43	\$	924	0.39	\$	932	0.40	\$	996	0.43	\$	911	0.40
By Business Segment and All Other															
Consumer Banking	\$	925	1.28 %	\$	889	1.22%	\$	853	1.19%	\$	896	1.28%	\$	877	1.27 %
Global Wealth & Investment Management		12	0.03		8	0.02		13	0.03		15	0.04		25	0.06
Global Banking		82	0.09		56	0.06		85	0.10		86	0.10		19	0.02
Global Markets		_	_		_	_		3	0.02		14	0.08		6	0.03
All Other		(28)	(0.24)		(29)	(0.22)		(22)	(0.15)		(15)	(0.10)		(16)	(0.10)
Total net charge-offs	\$	991	0.43	\$	924	0.39	\$	932	0.40	\$	996	0.43	\$	911	0.40

<sup>(1)</sup> Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category.

n/m = not meaningful

<sup>(2)</sup> Includes loan sales charge-offs (recoveries) of \$(10) million, \$25 million, \$6 million, \$(5) million and \$(18) million for the first quarter of 2019 and fourth, third, second and first quarters of 2018, respectively.

#### Allocation of the Allowance for Credit Losses by Product Type

(Dollars in millions)									
		March 31,	2019		December 31	, 2018		March 31,	2018
	Amount	Percent of Total	Percent of Loans and Leases Outstanding (1, 2)	Amount	Percent of Total	Percent of Loans and Leases Outstanding (1, 2)	Amount	Percent of Total	Percent of Loans and Leases Outstanding (1, 2)
Allowance for loan and lease losses			0.4007		4.4007	0.000			0.000
Residential mortgage	\$ 379	3.96%	0.18%	•	4.40%	0.20%		5.96%	0.30%
Home equity	443	4.63	0.96	506	5.27	1.05	919	8.96	1.66
U.S. credit card	3,666	38.27	3.94	3,597	37.47	3.66	3,425	33.38	3.68
Direct/Indirect consumer	238	2.49	0.27	248	2.58	0.27	265	2.58	0.28
Other consumer	30	0.31	n/m	29	0.30	n/m	30	0.29	n/m
Total consumer	4,756	49.66	1.08	4,802	50.02	1.08	5,250	51.17	1.18
U.S. commercial (3)	2,997	31.29	0.95	3,010	31.35	0.96	3,091	30.12	1.02
Non-U.S.commercial	705	7.36	0.70	677	7.05	0.69	801	7.81	0.82
Commercial real estate	965	10.08	1.58	958	9.98	1.57	953	9.29	1.59
Commercial lease financing	154	1.61	0.73	154	1.60	0.68	165	1.61	0.76
Total commercial	4,821	50.34	0.97	4,799	49.98	0.97	5,010	48.83	1.04
Allowance for loan and lease losses	9,577	100.00%	1.02	9,601	100.00%	1.02	10,260	100.00%	1.11
Reserve for unfunded lending commitments	802			797			782		
Allowance for credit losses	\$ 10,379			\$ 10,398			\$ 11,042		
Asset Quality Indicators									
Allowance for loan and lease losses/Total loans and leases (2)		1.02%			1.02%			1.11%	
Allowance for loan and lease losses/Total nonperforming loans and leases (4)		197			194			161	
Ratio of the allowance for loan and lease losses/ Annualized net charge-offs		2.38			2.62			2.78	

<sup>(1)</sup> Ratios are calculated as allowance for loan and lease losses as a percentage of loans and leases outstanding excluding loans accounted for under the fair value option. Consumer loans accounted for under the fair value option include residential mortgage loans of \$315 million, \$336 million and \$523 million and home equity loans of \$353 million, \$346 million and \$371 million at March 31, 2019, December 31, 2018 and March 31, 2018, respectively. Commercial loans accounted for under the fair value option include U.S. commercial loans of \$2.8 billion and \$3.2 billion and non-U.S. commercial loans of \$2.7 billion, \$1.1 billion and \$1.9 billion at March 31, 2019, December 31, 2018 and March 31, 2018, respectively.

n/m = not meaningful

<sup>(2)</sup> Total loans and leases do not include loans accounted for under the fair value option of \$6.2 billion, \$4.3 billion and \$6.0 billion at March 31, 2019, December 31, 2018 and March 31, 2018, respectively.

<sup>(3)</sup> Includes allowance for loan and lease losses for U.S. small business commercial loans of \$489 million, \$474 million and \$446 million at March 31, 2019, December 31, 2018 and March 31, 2018, respectively.

<sup>(4)</sup> Allowance for loan and lease losses includes \$4.1 billion, \$4.0 billion and \$4.0 billion allocated to products (primarily the Consumer Lending portfolios within *Consumer Banking* and purchased credit-impaired loans) that are excluded from nonperforming loans and leases at March 31, 2019, December 31, 2018 and March 31, 2018, respectively. Excluding these amounts, allowance for loan and lease losses as a percentage of total nonperforming loans and leases was 113 percent, 113 percent and 98 percent at March 31, 2019, December 31, 2018 and March 31, 2018, respectively.

#### **Exhibit A: Non-GAAP Reconciliations**

#### **Bank of America Corporation and Subsidiaries**

#### **Reconciliations to GAAP Financial Measures**

(Dollars in millions, except per share information)

The Corporation evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's net income applicable to common shareholders as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's net income applicable to common shareholders as a percentage of adjusted average total shareholders' equity. The tangible equity ratio represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents adjusted ending common shareholders' equity divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

See the tables below for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the three months ended March 31, 2019, December 31, 2018, September 30, 2018, June 30, 2018 and March 31, 2018. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in understanding its results of operations and trends. Other companies may define or calculate supplemental financial data differently.

		First Quarter 2019		Fourth Quarter 2018		Third Quarter 2018		Second Quarter 2018		First Quarter 2018		
Reconciliation of average shareholders' equity to average tangible common shareholders' equity and average tangible shareholders' equity												
Shareholders' equity	\$	266,217	\$	263,698	\$	264,653	\$	265,181	\$	265,480		
Goodwill		(68,951)		(68,951)		(68,951)		(68,951)		(68,951		
Intangible assets (excluding mortgage servicing rights)		(1,763)		(1,857)		(1,992)		(2,126)		(2,261		
Related deferred tax liabilities		841		874		896		916		939		
Tangible shareholders' equity	\$	196,344	\$	193,764	\$	194,606	\$	195,020	\$	195,207		
Preferred stock		(22,326)		(22,326)		(22,841)		(23,868)		(22,767		
Tangible common shareholders' equity	\$	174,018	\$	171,438	\$	171,765	\$	171,152	\$	172,440		
Reconciliation of period-end shareholders' equity to period-end tangible common shareholders' equity and period-end tangible shareholders' equity												
Shareholders' equity	\$	267,010	\$	265,325	\$	262,158	\$	264,216	\$	266,224		
Goodwill		(68,951)		(68,951)		(68,951)		(68,951)		(68,951		
Intangible assets (excluding mortgage servicing rights)		(1,747)		(1,774)		(1,908)		(2,043)		(2,177		
Related deferred tax liabilities		773		858		878		900		920		
Tangible shareholders' equity	\$	197,085	\$	195,458	\$	192,177	\$	194,122	\$	196,016		
Preferred stock		(22,326)		(22,326)		(22,326)		(23,181)		(24,672		
Tangible common shareholders' equity	\$	174,759	\$	173,132	\$	169,851	\$	170,941	\$	171,344		
Reconciliation of period-end assets to period-end tangible assets												
Assets	\$2	2,377,164	\$2	2,354,507	\$2	2,338,833	\$2	2,291,670	\$2	2,328,478		
Goodwill		(68,951)		(68,951)		(68,951)		(68,951)		(68,951		
Intangible assets (excluding mortgage servicing rights)		(1,747)		(1,774)		(1,908)		(2,043)		(2,177		
Related deferred tax liabilities		773		858		878		900		920		
Tangible assets	\$2	2,307,239	\$2	2,284,640	\$2	2,268,852	\$2	2,221,576	\$2	2,258,270		
Book value per share of common stock												
Common shareholders' equity	\$	244,684	\$	242,999	\$	239,832	\$	241,035	\$	241,552		
Ending common shares issued and outstanding		9,568.4		9,669.3		9,858.3		10,012.7		10,175.9		
Book value per share of common stock	\$	25.57	\$	25.13	\$	24.33	\$	24.07	\$	23.74		
Tangible book value per share of common stock												
Tangible common shareholders' equity	\$	174,759	\$	173,132	\$	169,851	\$	170,941	\$	171,344		
Ending common shares issued and outstanding		9,568.4		9,669.3		9,858.3		10,012.7		10,175.9		