



Q1 2019 Earnings Call Presentation

April 26, 2019

Disclaimer

Forward-looking statements

We would like to caution you with respect to any “forward-looking statements” made in this presentation as defined in Section 27A of the United States Securities Act of 1933, as amended, and Section 21E of the United States Securities Exchange Act of 1934, as amended. The words such as “believe,” “expect,” “anticipate,” “plan,” “intend,” “foresee,” “should,” “would,” “could,” “may,” “estimate,” “outlook,” and similar expressions are intended to identify forward-looking statements, which are generally not historical in nature.

Such forward-looking statements involve significant risks, uncertainties and assumptions that could cause actual results to differ materially from our historical experience and our present expectations or projections, including the following known material factors: competitive factors in our industry; risks related to our business operations and products; risks related to our information technology infrastructure, data security and privacy obligations, and intellectual property; risks related to third parties with whom we do business; our ability to hire and retain key personnel; risks related to legislation or governmental regulations affecting us; international, national or local economic, social, or political conditions; risks associated with being a public listed company; risks associated with our debt instruments and conditions in the credit markets; risks associated with litigation or investigations; risks associated with accounting estimates, currency fluctuations, and foreign exchange controls; risks related to our acquisition, divestiture, and integration activities; tax-related risks; risks related to review of our internal controls over certain information technology general controls and over period-end financial reporting and any resulting financial restatements, filing delay, regulatory non-compliance or litigation and the risk that additional information may arise during such review that would require us to make additional adjustments or identify additional material weaknesses; and such other risk factors as set forth in our filings with the United States Securities and Exchange Commission and in our filings with the Autorité des marchés financiers or the U.K. Financial Conduct Authority.

Q1 2019 Overview

Financial Results and Operational Highlights

Doug Pferdehirt, Chief Executive Officer

Maryann Mannen, EVP and Chief Financial Officer

Record Q1 orders provide increased revenue visibility



Highest level of total Company inbound orders since Q4 2014²

Subsea

- ▶ Inbound of **\$2.7B** more than **50%** of total 2018 order intake
- ▶ **82%** revenue coverage³
(Q1 revenue + scheduled backlog; excludes anticipated revenue from Subsea services)

Surface Technologies

- ▶ North America completions recovery no longer anticipated in 2019
- ▶ Growth outside the U.S. continues, led by Middle East

Onshore/Offshore

- ▶ **\$3.1B** order intake driven by downstream and offshore
- ▶ **92%** revenue coverage³
(Q1 revenue + scheduled backlog)

¹ Book-to-bill is calculated as inbound orders divided by revenue

² Total Company inbound orders for 2014, 2015, and 2016 represent the combination of inbound orders for the legacy companies

³ Based on midpoint of 2019 segment revenue guidance as of April 25, 2019

Onshore/Offshore momentum continues; LNG wave underway

Diversified order activity

- ▶ **Downstream continues to drive inbound**
 - **MIDOR Refinery**
Modernization and expansion of existing complex in Egypt
 - **ExxonMobil Refinery**
Crude expansion project on U.S. Gulf Coast (reimbursable)
- ▶ **Significant contribution from offshore sector**
 - **BP Greater Tortue Ahmeyim**
EPCIC¹ contract for gas FPSO² unit offshore West Africa

Value through collaboration

أرامكو السعودية
Saudi Aramco



- ▶ **Saudi Aramco agreements**
 - Long-Term Offshore Agreement (LTA)
 - Joint Development Collaboration Agreement - Catalytic Crude to Chemicals Technology
 - State-of-the-art manufacturing, aftermarket and training facility for Surface Technologies

Select LNG opportunities

Targeting

5 *Projects globally*

Across

5 *Countries*

With

7 *Strategic partners*

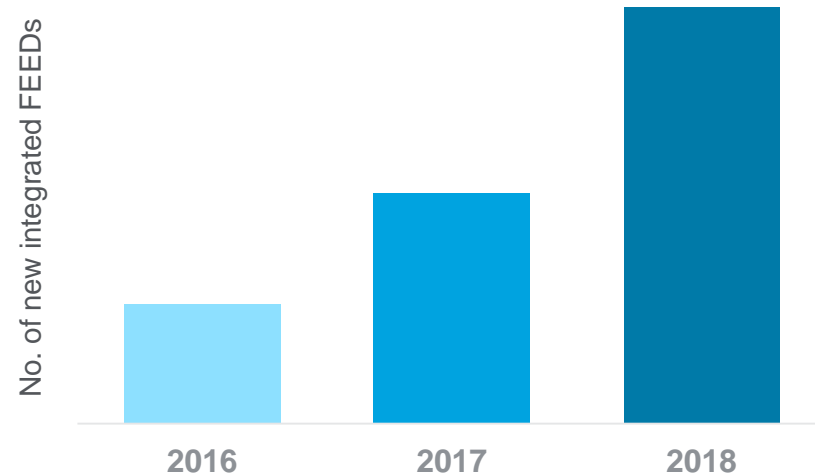
Early customer engagement, demonstrated engineering competencies and collaboration provide competitive advantage

¹ EPCIC: engineering procurement, construction, installation and commissioning

² FPSO: floating production storage and offloading

iFEED™ is an enabler, drives iEPCI™ momentum

Integrated FEEDs continue to grow



- ▶ New iFEED™¹ studies nearly doubled in 2018 (YoY)
- ▶ Maturing portfolio of integrated studies
- ▶ iFEED™ conversion drives iEPCI™² momentum

iEPCI™ acceleration

\$1.4B iEPCI™ awards
2019 YTD

Q1 2019

BP Atlantis 3
Lundin Solveig³
Lundin Rolvsnes
ENI Merakes

Q2 2019

Neptune Duva
Neptune Gjoa
ConocoPhillips TOR II

7

New iEPCI™
projects in 2019

4

Repeat iEPCI™
customers

4

New iEPCI™
alliances

¹ iFEED™: integrated front end engineering and design

² iEPCI™: integrated engineering procurement construction and installation

³ Lundin Solveig formerly known as Lundin Luno II

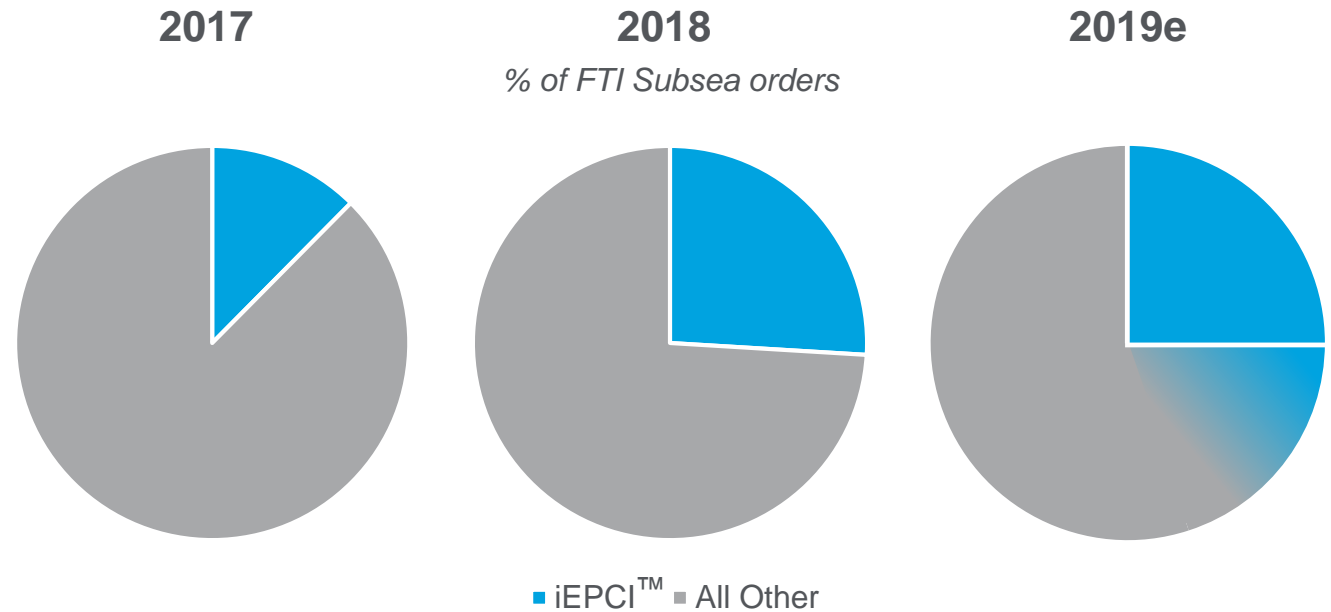
iEPCI™ continues to take market share and drive growth

Growing and maturing iFEED™ portfolio provides confidence in 2019 and beyond

Anticipate increased value of iEPCI™ awards in 2019e

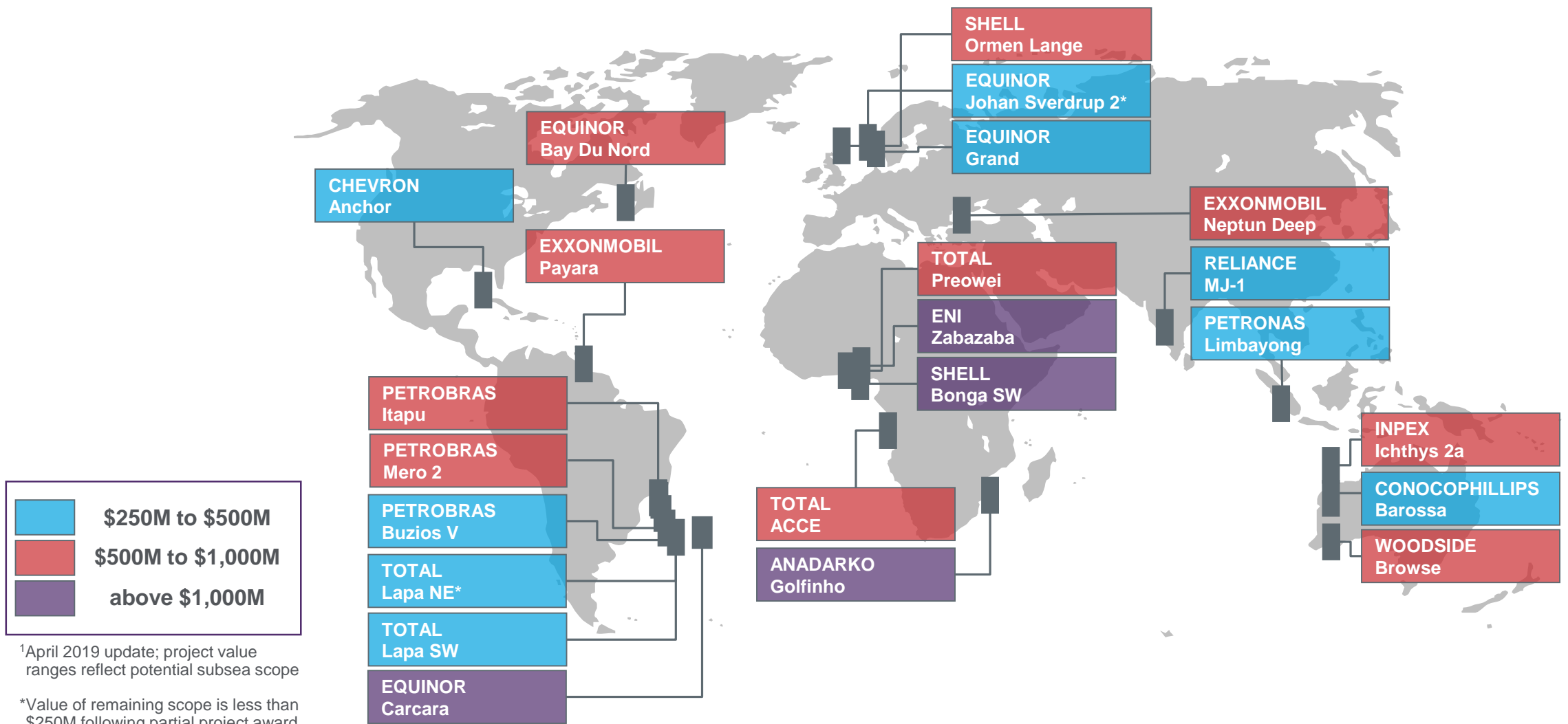
Strong customer qualification and adoption of new technology – Subsea 2.0™

Evolution of iEPCI™



Integrated projects likely to exceed 25% of 2019e Subsea inbound orders

Subsea opportunities in the next 24 months¹



¹April 2019 update; project value ranges reflect potential subsea scope

*Value of remaining scope is less than \$250M following partial project award

Capital discipline fully aligned with shareholder interests

Disciplined capital spend

- ▶ **2019e capital expenditures of \$350M**
 - Capex remains below depreciation
 - Committed to full-year guidance
- ▶ **Expenditures include targeted growth spend focused on value-enhancing opportunities**

Capex below depreciation

Shareholder distributions

- ▶ **Quarterly cash dividend: \$0.13/share**
 - Current dividend yield¹ of 2.1%
 - Retain flexibility to grow over time
- ▶ **Active share repurchase**
 - Completed initial **\$500** million share repurchase; announced new **\$300** million program (Dec 2018)

Strong balance sheet provides flexibility for cash distributions

Management compensation

- ▶ **Long-term incentive compensation aligned with shareholder interests**
 - 60% of incentive pay is performance-based equity
 - Targets include stock performance, return on invested capital (ROIC)
- ▶ **Compensation plan extends to senior leadership and business units**

Incentivized to drive returns

¹ Public market quote from Bloomberg LLP; share price as of April 24, 2019

Q1 2019 Financial highlights

Revenue
\$2.9 billion

Adjusted EBITDA¹
\$296 million

Adjusted Diluted EPS¹
\$0.06

Net Cash²
\$1.0 billion

Backlog
\$17.8 billion

OTHER ITEMS

- ▶ After-tax charges and (credits) impacting EBITDA of \$46.7 million
- ▶ Corporate expense of \$72.6 million, excluding charges and (credits); includes \$11.6 million, or \$0.02 per diluted share, of net foreign exchange loss
- ▶ Net interest expense of \$88.2 million, includes \$84.7 million, or \$0.19 per diluted share, related to liability payable to joint venture partner

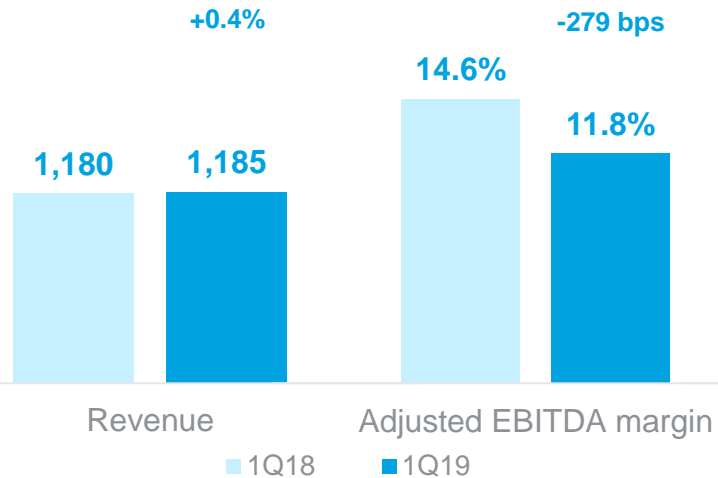
¹Adjusted results exclude the impact of exceptional charges and credits from continuing operations as identified in the reconciliation of GAAP to non-GAAP financial measures schedules included in this presentation.

²Net cash is a non-GAAP financial measure reflecting cash and cash equivalents, net of debt, as identified in the reconciliation of GAAP to non-GAAP financial schedules included in this presentation.

Q1 2019 Segment results

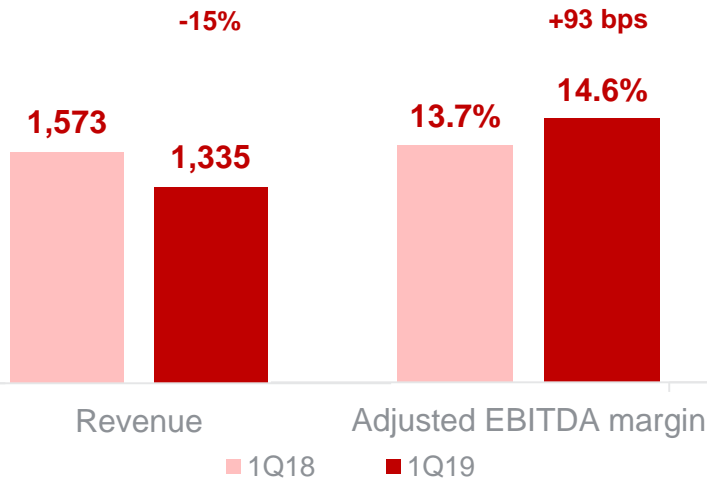
Subsea

USD, in millions



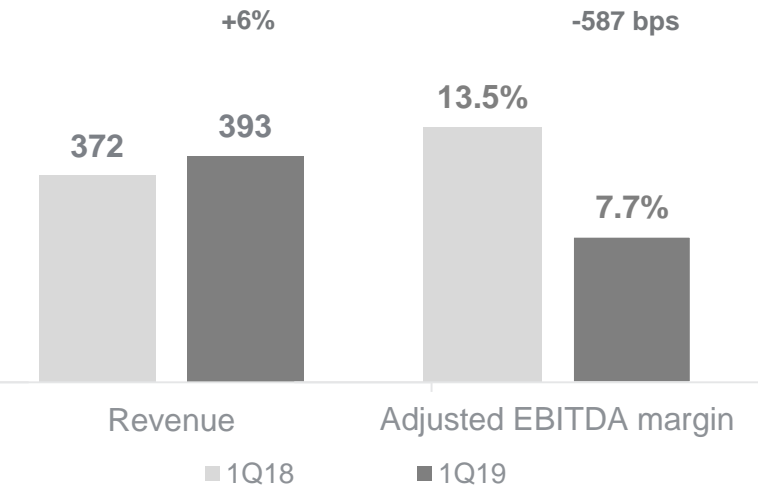
Onshore/Offshore

USD, in millions



Surface Technologies

USD, in millions



Operational Highlights

- ▶ Revenue increased 0.4%: modest growth in subsea services offset the decline in project revenues as reflected in the lower level of vessel utilization
- ▶ Adjusted EBITDA margin declined 279 bps to 11.8%: primarily due to more competitively priced backlog and lower vessel utilization, offset in part by cost reduction activities
- ▶ Inbound orders of \$2.7 billion; book-to-bill of 2.3; period-end backlog at \$7.5 billion

Operational Highlights

- ▶ Revenue declined 15%: moved closer to completion on major projects, primarily Yamal LNG; projects awarded in recent quarters in early stages of completion and will contribute more significantly in subsequent quarters
- ▶ Adjusted EBITDA margin increased 93 bps to 14.6%: results were impacted by the change in revenue mix
- ▶ Inbound orders of \$3.1 billion; book-to-bill of 2.4; period-end backlog at \$9.9 billion

Operational Highlights

- ▶ Revenue increased 6%: primarily driven by higher demand for pressure control equipment outside the Americas; North American revenue declined in the period due to lower activity
- ▶ Adjusted EBITDA margin decreased 587 bps to 7.7%: decline in completions-related activity, 1-time charges on new product introduction and unfavorable product line mix in North America; impact of shipment delays outside the Americas
- ▶ Inbound orders of \$368 million; book-to-bill of 0.9; period-end backlog at \$437.5 million

Updates to 2019 segment financial guidance

Reflect strong execution in Onshore/Offshore, revised market outlook for Surface Technologies

Surface Technologies *(updated)*

- ▶ **Revenue** in a range of \$1.6 – 1.7 billion
- ▶ **EBITDA** margin at least 12% (excluding amortization related impact of purchase price accounting, and other charges and credits)

Key drivers – North America

- Expect activity to remain near current levels for remainder of 2019
- Reduced operator spending is also a headwind to pricing as market adjusts to excess product and service supply

▶ **Previous guidance**

- *Revenue in a range of \$1.7 – 1.8 billion*
- *EBITDA margin¹ at least 17%*

Onshore/Offshore *(updated)*

- ▶ **Revenue** in a range of \$6.0 – 6.3 billion
- ▶ **EBITDA** margin at least 14% (excluding amortization related impact of purchase price accounting, and other charges and credits)
- ▶ **Previous guidance**
 - *Revenue in a range of \$5.7 – 6.0 billion*
 - *EBITDA margin¹ at least 12%*

Subsea *(confirmed)*

- ▶ **Revenue** in a range of \$5.4 – 5.7 billion
- ▶ **EBITDA** margin at least 11% (excluding amortization related impact of purchase price accounting, and other charges and credits)

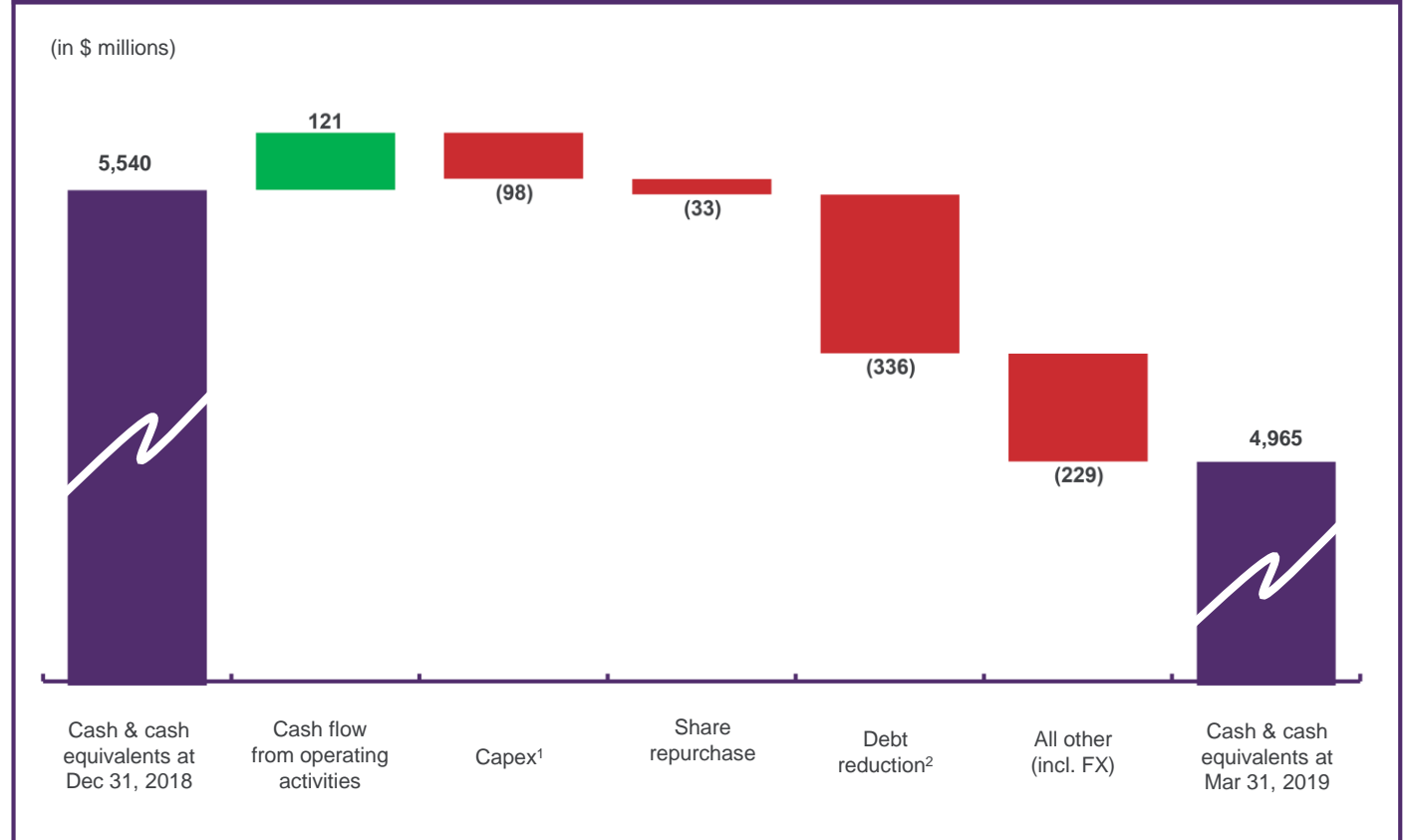
¹Excluding amortization related impact of purchase price accounting, and other charges and credits

Positive operating cash flow; discretionary items drive spend

Q1 2019 items of note

- ▶ Positive operating cash flow in Q1
- ▶ Capital expenditures of \$98m exclude \$80m associated with dive support vessel (DSV)
- ▶ DSV acquisition funded by \$96m of vessel financing
- ▶ Share repurchase of \$50m; \$33m cash settled in Q1
- ▶ Debt reduction of \$336m, excluding DSV funding
- ▶ Payment to Yamal JV partners of \$175m (mandatorily redeemable liability)

1Q 2019 Cash flow walk



¹ Capex of \$98m excludes the value associated with the dive support vessel of \$80m

² Debt reduction excludes \$96m of funding for dive support vessel

Summary

Company highlights

- ▶ Orders of \$6.2 billion highest since 4Q14 – including \$2.7 billion for Subsea, \$3.1 billion for Onshore/Offshore
- ▶ Book-to-bill of 2.1 resulting in sequential backlog growth of 22% to \$17.8 billion
- ▶ Positive cash flow from operations of \$121 million

Segment highlights

- ▶ Four iEPCI™ awards in the quarter, enabled by growing and maturing iFEED™ portfolio
- ▶ Early engagement, collaboration drive diversified order intake in downstream and gas monetization
- ▶ Continued growth in international surface markets; North American (NAM) activity declined

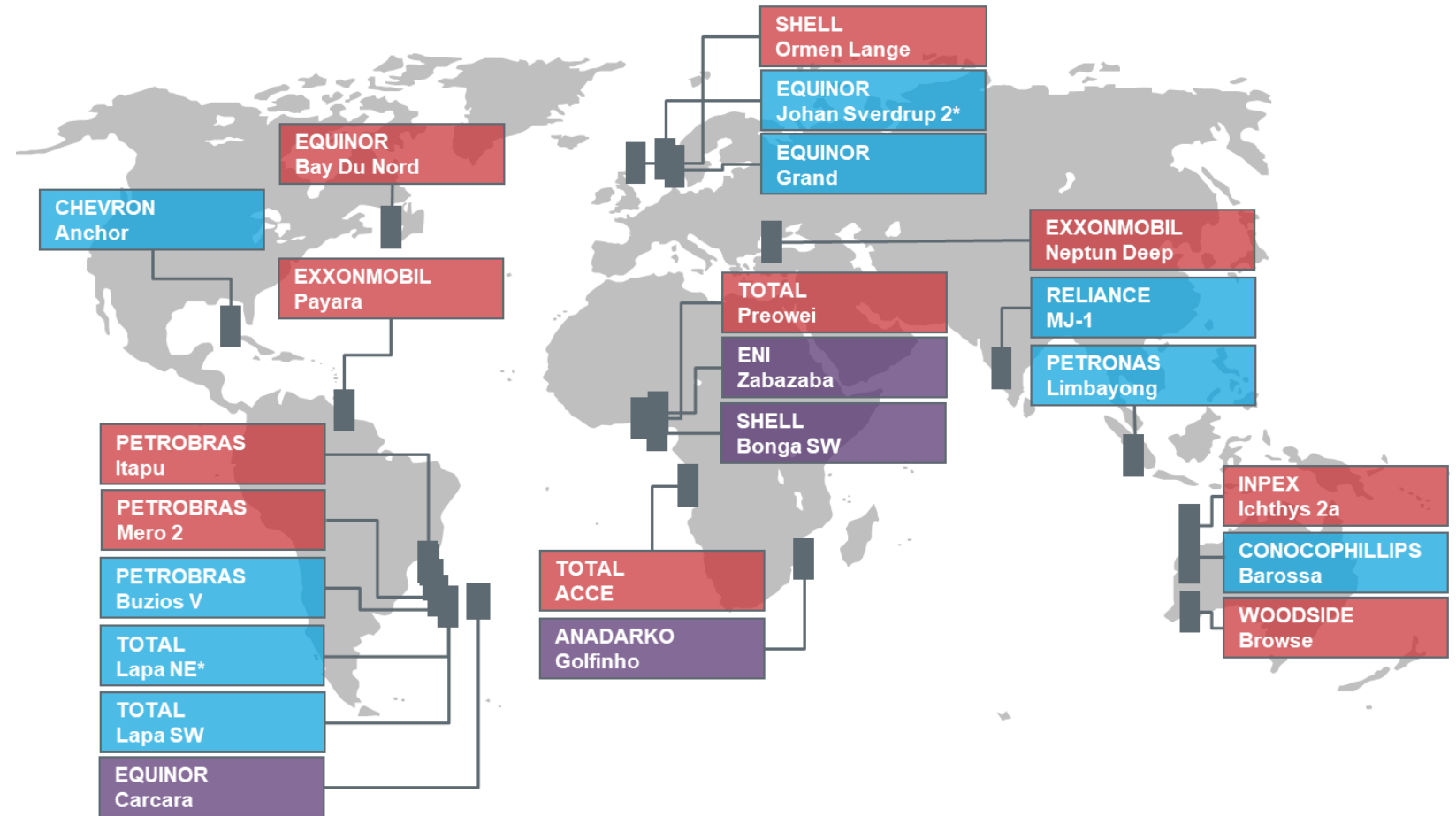
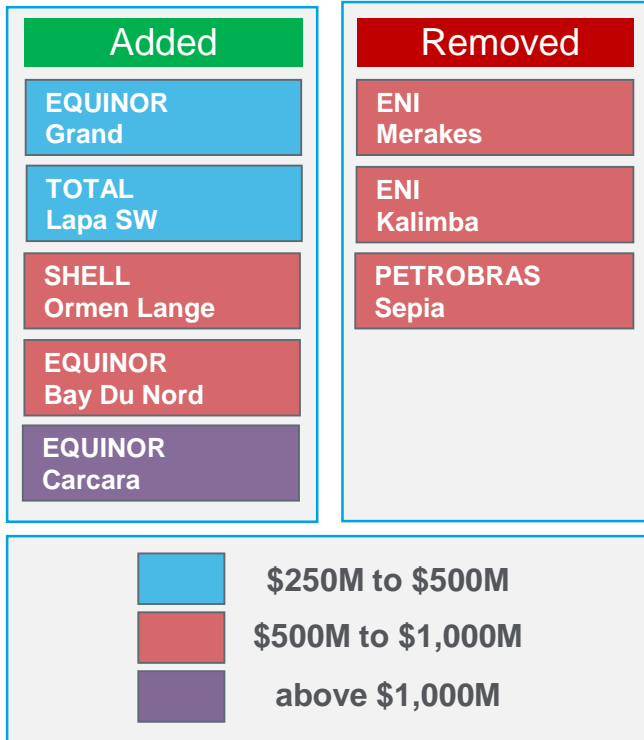
Key takeaways

- ▶ Onshore/Offshore guidance raised on strong orders, execution; Surface Technologies lowered on NAM outlook
- ▶ Acceleration in integrated awards driven by growing adoption, new iEPCI™ alliances and repeat clients
- ▶ Company has returned to growth – differentiated strategy focused on driving capital returns higher

Appendix

1Q19 Updates: Subsea opportunities in the next 24 months¹

PROJECT UPDATES



¹April 2019 update; project value ranges reflect potential subsea scope

*Value of remaining scope is less than \$250M following partial project award

Preliminary impact of new lease accounting standards

Lease accounting guidance

- ▶ **Effective January 1, 2019**
- ▶ **Required to recognize all leases on the balance sheet:**

US GAAP ASC Topic 842	Q1 impact
Balance Sheet	
Operating lease right-of-use asset*	+\$1,105.9m
Lease liability (current and noncurrent)	+\$1,133.9m
*The balance is adjusted for lease incentives, prepaid rent, and other balances.	

- ▶ **No material impact to income statement or cash flows**
- ▶ **Impacts under IFRS 16 will be disclosed with half-year report filing**

Impact to financial statements

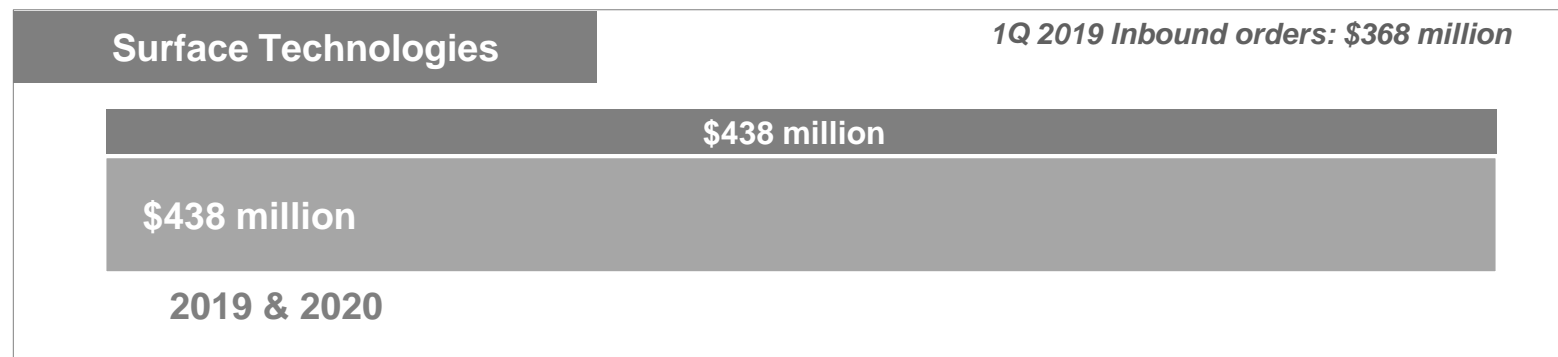
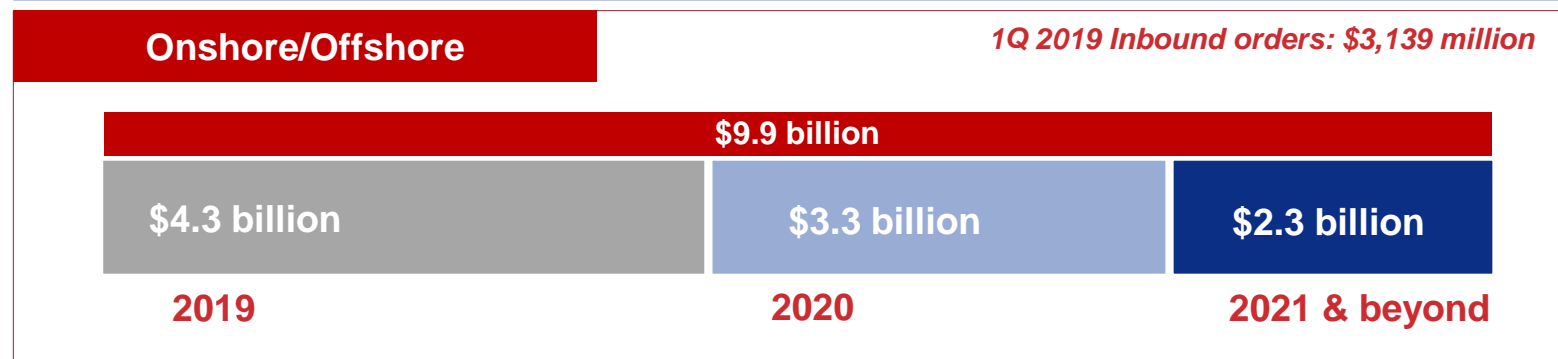
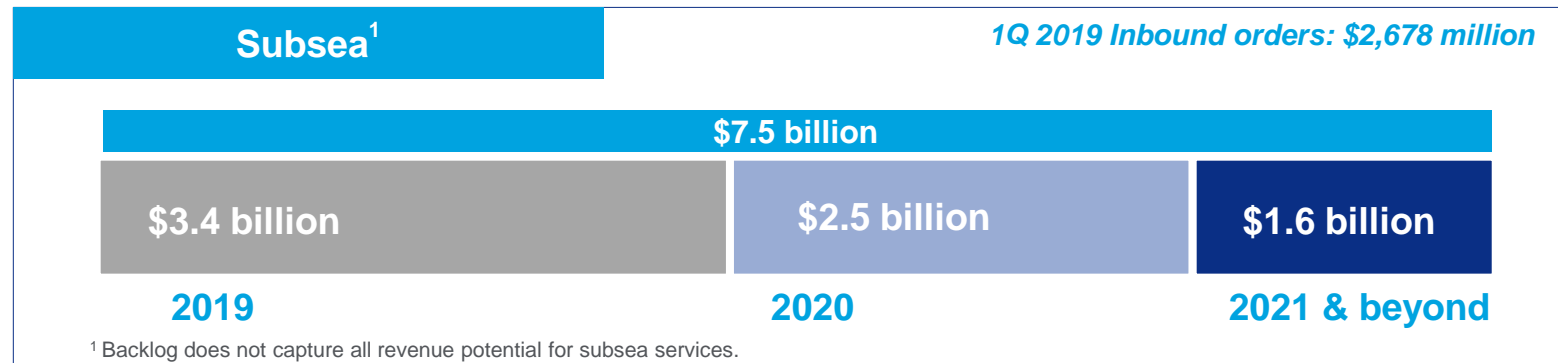
	Under GAAP	Under IFRS
Balance Sheet	<ul style="list-style-type: none"> • NPV of future lease payments recognized as lease liability and right-of-use asset • Leases classified as operating or finance, consistent with previous practice 	<ul style="list-style-type: none"> • Like US GAAP, all leases recognized on balance sheet • Unlike US GAAP, all leases are required to be accounted for as finance leases; lease liabilities will be debt in nature
Income Statement	<ul style="list-style-type: none"> • Generally no impact with straight-line recognition of operating lease expense, consistent with previous practice 	<ul style="list-style-type: none"> • Front-loaded recognition of lease expense • Increase to EBITDA due to elimination of operating rent expense and reflected as amortization and interest expense
Cash Flow Statement	<ul style="list-style-type: none"> • Generally no impact 	<ul style="list-style-type: none"> • Cash payments for repayment of principal move to financing activities; cash payments for interest stay within operating activities

2019 Financial guidance¹ **Updated April 25, 2019*

Subsea	Onshore/Offshore	Surface Technologies
<ul style="list-style-type: none"> ▶ Revenue in a range of \$5.4–5.7 billion ▶ EBITDA margin at least 11% (excluding amortization related impact of purchase price accounting, and other charges and credits) 	<ul style="list-style-type: none"> ▶ Revenue in a range of \$6.0–6.3* billion ▶ EBITDA margin at least 14%* (excluding amortization related impact of purchase price accounting, and other charges and credits) 	<ul style="list-style-type: none"> ▶ Revenue in a range of \$1.6–1.7* billion ▶ EBITDA margin at least 12%* (excluding amortization related impact of purchase price accounting, and other charges and credits)
TechnipFMC		
<ul style="list-style-type: none"> ▶ Corporate expense, net \$160 – 170 million for the full year (excluding the impact of foreign currency fluctuations) ▶ Net interest expense \$40 – 60 million for the full year (excluding the impact of revaluation of partners' redeemable financial liability) ▶ Tax rate 28 – 32% for the full year (excluding the impact of discrete items) ▶ Capital expenditures approximately \$350 million for the full year ▶ Cash flow from operating activities positive for the full year ▶ Merger integration and restructuring costs approximately \$50 million for the full year ▶ Cost synergies \$450 million total savings (\$220m exit run-rate 12/31/17, \$400m exit run-rate 12/31/18, \$450m exit run-rate 12/31/19) 		

¹Our guidance measures EBITDA margin (excluding amortization related impact of purchase price accounting, and other charges and credits), corporate expense, net (excluding the impact of foreign currency fluctuations), net interest expense (excluding the impact of revaluation of partners' redeemable financial liability), and tax rate (excluding the impact of discrete items) are non-GAAP financial measures. We are unable to provide a reconciliation to a comparable GAAP measure on a forward-looking basis without unreasonable effort because of the unpredictability of the individual components of the most directly comparable GAAP financial measure and the variability of items excluded from such measure. Such information may have a significant, and potentially unpredictable, impact on our future financial results.

Backlog visibility



Inbound orders reconciliation

TechnipFMC Inbound Orders																					
in \$ millions, unaudited																					
Inbound Orders	2014				2015				2016				2017				2018				2019
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1
Exchange rate	1.37	1.37	1.33	1.25	1.13	1.11	1.11	1.10	1.10	1.13	1.12	1.08									
Technip Subsea ¹	2,818	3,070	1,686	1,587	1,163	987	590	713	493	852	542	505									
FMC Technologies Subsea ²	1,919	850	1,072	1,706	552	1,012	1,049	490	346	334	401	570									
Subsea³	4,737	3,920	2,759	3,293	1,715	1,999	1,639	1,203	839	1,186	943	1,074	666	1,773	980	1,725	1,228	1,516	1,554	881	2,685
Onshore/Offshore⁴	991	6,636	1,246	2,444	527	683	1,353	2,363	533	823	1,147	1,180	682	1,104	1,153	874	1,850	2,301	1,666	1,609	3,139
Surface Technologies⁵	669	610	678	588	422	419	480	348	332	205	298	233	242	276	329	393	410	415	427	435	368
Eliminations		(7)	(3)	4	(5)	(5)	(3)	(4)	(7)	(1)	(7)	(9)									
Total Company⁶	6,397	11,159	4,680	6,328	2,660	3,096	3,469	3,910	1,697	2,213	2,381	2,478	1,590	3,153	2,462	2,992	3,487	4,232	3,647	2,925	6,192

¹ Order intake for Subsea business segment as reported by Technip S.A. Translated from Euros to U.S. dollars using a quarterly average exchange rate that is specified in the table above.

² Inbound orders for Subsea Technologies business segment as reported by FMC Technologies, Inc.

³ Represents the combination of subsea order intake for the legacy companies for years 2014 through 2016; (Technip Subsea + FMC Technologies Subsea).

⁴ Order intake for Onshore/Offshore business segment as reported by Technip S.A. for years 2014 through 2016 Translated from Euros to U.S. dollars using a quarterly average exchange rate that is specified in the table above.

⁵ Combined inbound orders for Surface Technologies and Energy Infrastructure business segments as reported by FMC Technologies, Inc. for years 2014 through 2016.

⁶ Sum of "Subsea" + "Onshore/Offshore" + "Surface Technologies" for years 2014 through 2016.

Select financial data

Revenue	Three Months Ended				
	March 31, 2019	December 31, 2018	September 30, 2018	June 30, 2018	March 31, 2018
Subsea	\$ 1,185.3	\$ 1,233.3	\$ 1,209.1	\$ 1,217.4	\$ 1,180.2
Onshore/Offshore	\$ 1,335.1	\$ 1,672.4	\$ 1,532.5	\$ 1,342.4	\$ 1,573.4
Surface Technologies	\$ 392.6	\$ 417.3	\$ 402.2	\$ 401.1	\$ 371.6
Corporate and Other	\$ -	\$ -	\$ -	\$ -	\$ -
Total	\$ 2,913.0	\$ 3,323.0	\$ 3,143.8	\$ 2,960.9	\$ 3,125.2

Adjusted EBITDA	Three Months Ended				
	March 31, 2019	December 31, 2018	September 30, 2018	June 30, 2018	March 31, 2018
Subsea	\$ 139.7	\$ 148.5	\$ 188.5	\$ 191.2	\$ 172.0
Onshore/Offshore	\$ 194.8	\$ 217.2	\$ 227.3	\$ 170.9	\$ 215.0
Surface Technologies	\$ 30.1	\$ 64.9	\$ 72.5	\$ 72.6	\$ 50.3
Corporate and Other	\$ (68.8)	\$ (88.2)	\$ (57.8)	\$ (57.5)	\$ (50.7)
Total	\$ 295.8	\$ 342.4	\$ 430.5	\$ 377.2	\$ 386.6

Adjusted EBITDA Margin	Three Months Ended				
	March 31, 2019	December 31, 2018	September 30, 2018	June 30, 2018	March 31, 2018
Subsea	11.8%	12.0%	15.6%	15.7%	14.6%
Onshore/Offshore	14.6%	13.0%	14.8%	12.7%	13.7%
Surface Technologies	7.7%	15.6%	18.0%	18.1%	13.5%
Corporate and Other					
Total	10.2%	10.3%	13.7%	12.7%	12.4%

Inbound Orders (1)	Three Months Ended				
	March 31, 2019	December 31, 2018	September 30, 2018	June 30, 2018	March 31, 2018
Subsea	\$ 2,677.6	\$ 880.6	\$ 1,553.9	\$ 1,516.2	\$ 1,227.8
Onshore/Offshore	\$ 3,138.9	\$ 1,609.4	\$ 1,666.1	\$ 2,300.8	\$ 1,849.6
Surface Technologies	\$ 368.0	\$ 435.1	\$ 427.2	\$ 414.7	\$ 409.6
Corporate and Other					
Total	\$ 6,184.5	\$ 2,925.1	\$ 3,647.2	\$ 4,231.7	\$ 3,487.0

Order Backlog (2)	Three Months Ended				
	March 31, 2019	December 31, 2018	September 30, 2018	June 30, 2018	March 31, 2018
Subsea	\$ 7,477.3	\$ 5,999.6	\$ 6,343.4	\$ 6,177.0	\$ 6,110.9
Onshore/Offshore	\$ 9,862.7	\$ 8,090.5	\$ 8,378.8	\$ 8,279.5	\$ 7,491.6
Surface Technologies	\$ 437.6	\$ 469.9	\$ 455.8	\$ 415.3	\$ 409.5
Corporate and Other					
Total	\$ 17,777.6	\$ 14,560.0	\$ 15,178.0	\$ 14,871.8	\$ 14,012.0

Book-to-Bill (3)	Three Months Ended				
	March 31, 2019	December 31, 2018	September 30, 2018	June 30, 2018	March 31, 2018
Subsea	2.3	0.7	1.3	1.2	1.0
Onshore/Offshore	2.4	1.0	1.1	1.7	1.2
Surface Technologies	0.9	1.0	1.1	1.0	1.1
Corporate and Other					
Total	2.1	0.9	1.2	1.4	1.1

(1) Inbound orders represent the estimated sales value of confirmed customer orders received during the reporting period.

(2) Order backlog is calculated as the estimated sales value of unfilled, confirmed customer orders at the reporting date.

(3) Book-to-bill is calculated as inbound orders divided by revenue.

TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
(In millions, unaudited)

Charges and Credits

In addition to financial results determined in accordance with U.S. generally accepted accounting principles (GAAP), the first quarter 2019 Earnings Release also includes non-GAAP financial measures (as defined in Item 10 of Regulation S-K of the Securities Exchange Act of 1934, as amended) and describes performance on a year-over-year basis against 2018 results and measures. Net income, excluding charges and credits, as well as measures derived from it (including Diluted EPS, excluding charges and credits; Income before net interest expense and taxes, excluding charges and credits ("Adjusted Operating profit"); Depreciation and amortization, excluding charges and credits; Earnings before net interest expense, income taxes, depreciation and amortization, excluding charges and credits ("Adjusted EBITDA"); and net cash) are non-GAAP financial measures. Management believes that the exclusion of charges and credits from these financial measures enables investors and management to more effectively evaluate TechnipFMC's operations and consolidated results of operations period-over-period, and to identify operating trends that could otherwise be masked or misleading to both investors and management by the excluded items. These measures are also used by management as performance measures in determining certain incentive compensation. The foregoing non-GAAP financial measures should be considered by investors in addition to, not as a substitute for or superior to, other measures of financial performance prepared in accordance with GAAP. The following is a reconciliation of the most comparable financial measures under GAAP to the non-GAAP financial measures.

	Three Months Ended March 31, 2019						
	Net income (loss) attributable to TechnipFMC plc	Net income (loss) attributable to noncontrolling interests	Provision for income taxes	Net interest expense	Income (loss) before net interest expense and income taxes (Operating profit)	Depreciation and amortization	Earnings (loss) before net interest expense, income taxes, depreciation and amortization (EBITDA)
TechnipFMC plc, as reported	\$ 20.9	\$ (1.1)	\$ 14.5	\$ 88.2	\$ 122.5	\$ 119.4	\$ 241.9
Charges and (credits):							
Impairment and other charges	0.5	—	0.2	—	0.7	—	0.7
Restructuring and other severance charges	11.6	—	4.2	—	15.8	—	15.8
Business combination transaction and integration costs	8.9	—	3.2	—	12.1	—	12.1
Reorganization	19.2	—	6.1	—	25.3	—	25.3
Purchase price accounting adjustment	6.5	—	2.0	—	8.5	(8.5)	—
Valuation allowance	(40.3)	—	40.3	—	—	—	—
Adjusted financial measures	<u>\$ 27.3</u>	<u>\$ (1.1)</u>	<u>\$ 70.5</u>	<u>\$ 88.2</u>	<u>\$ 184.9</u>	<u>\$ 110.9</u>	<u>\$ 295.8</u>
Diluted earnings (loss) per share attributable to TechnipFMC plc, as reported	\$ 0.05						
Adjusted diluted earnings (loss) per share attributable to TechnipFMC plc	\$ 0.06						

TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
(In millions, unaudited)

	Three Months Ended March 31, 2019				
	Subsea	Onshore/ Offshore	Surface Technologies	Corporate and Other	Total
Revenue	\$ 1,185.3	\$ 1,335.1	\$ 392.6	\$ —	\$ 2,913.0
Operating profit (loss), as reported (pre-tax)	\$ 49.9	\$ 155.7	\$ 10.5	\$ (93.6)	\$ 122.5
Charges and (credits):					
Impairment and other charges	0.7	—	—	—	0.7
Restructuring and other severance charges	1.6	3.8	1.5	8.9	15.8
Business combination transaction and integration costs	—	—	—	12.1	12.1
Reorganization	—	25.3	—	—	25.3
Purchase price accounting adjustments - amortization related	8.5	—	—	—	8.5
Subtotal	10.8	29.1	1.5	21.0	62.4
Adjusted Operating profit (loss)	60.7	184.8	12.0	(72.6)	184.9
Adjusted Depreciation and amortization	79.0	10.0	18.1	3.8	110.9
Adjusted EBITDA	\$ 139.7	\$ 194.8	\$ 30.1	\$ (68.8)	\$ 295.8
Operating profit margin, as reported	4.2%	11.7%	2.7%		4.2%
Adjusted Operating profit margin	5.1%	13.8%	3.1%		6.3%
Adjusted EBITDA margin	11.8%	14.6%	7.7%		10.2%

TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
(In millions, unaudited)

	Three Months Ended March 31, 2018				
	Subsea	Onshore/ Offshore	Surface Technologies	Corporate and Other	Total
Revenue	\$ 1,180.2	\$ 1,573.4	\$ 371.6	\$ —	\$ 3,125.2
Operating profit (loss), as reported (pre-tax)	\$ 54.4	\$ 202.9	\$ 30.6	\$ (59.8)	\$ 228.1
Charges and (credits):					
Impairment and other charges	0.4	2.6	—	—	3.0
Restructuring and other severance charges	2.7	0.9	2.4	2.5	8.5
Business combination transaction and integration costs	—	—	—	5.6	5.6
Purchase price accounting adjustments - non-amortization related	6.0	—	3.6	—	9.6
Purchase price accounting adjustments - amortization related	21.9	—	(0.1)	(0.1)	21.7
Subtotal	31.0	3.5	5.9	8.0	48.4
Adjusted Operating profit (loss)	85.4	206.4	36.5	(51.8)	276.5
Adjusted Depreciation and amortization	86.6	8.6	13.8	1.1	110.1
Adjusted EBITDA	\$ 172.0	\$ 215.0	\$ 50.3	\$ (50.7)	\$ 386.6
Operating profit margin, as reported	4.6%	12.9%	8.2%		7.3%
Adjusted Operating profit margin	7.2%	13.1%	9.8%		8.8%
Adjusted EBITDA margin	14.6%	13.7%	13.5%		12.4%

TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
(In millions, unaudited)

	<u>March 31,</u> <u>2019</u>	<u>December 31,</u> <u>2018</u>
Cash and cash equivalents	\$ 4,965.3	\$ 5,540.0
Short-term debt and current portion of long-term debt	(208.9)	(67.4)
Long-term debt, less current portion	(3,725.0)	(4,124.3)
Net cash	<u>\$ 1,031.4</u>	<u>\$ 1,348.3</u>

Net (debt) cash, is a non-GAAP financial measure reflecting cash and cash equivalents, net of debt. Management uses this non-GAAP financial measure to evaluate our capital structure and financial leverage. We believe net debt, or net cash, is a meaningful financial measure that may assist investors in understanding our financial condition and recognizing underlying trends in our capital structure. Net (debt) cash should not be considered an alternative to, or more meaningful than, cash and cash equivalents as determined in accordance with U.S. GAAP or as an indicator of our operating performance or liquidity.

