Regions Financial Corporation and Subsidiaries
Financial Supplement
Second Quarter 2019

# Regions Financial Corporation and Subsidiaries Financial Supplement to Second Quarter 2019 Earnings Release

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# Financial Highlights

				(	Quar	ter Ended				
(\$ amounts in millions, except per share data)	6/.	30/2019	3,	31/2019	1	2/31/2018	9/3	30/2018	6/	30/2018
Earnings Summary										
Interest income and other financing income - taxable equivalent	\$	1,202	\$	1,196	\$	1,171	\$	1,125	\$	1,088
Interest expense - taxable equivalent		235		223		188		156		136
Depreciation expense on operating lease assets		11		12		12		14		14
Net interest income and other financing income - taxable equivalent - continuing operations		956		961		971		955		938
Less: Taxable-equivalent adjustment		14		13		13		13		12
Net interest income and other financing income		942		948		958		942		926
Provision for loan losses		92		91		95		84		60
Net interest income and other financing income after provision for loan losses		850		857		863		858		866
Non-interest income		494		502		481		519		512
Non-interest expense		861		860		853		922		911
Income from continuing operations before income taxes		483		499		491		455		467
Income tax expense		93		105		85		85		89
Income from continuing operations		390		394		406		370		378
Income (loss) from discontinued operations before income taxes				_				274		(3)
Income tax expense (benefit)		_		_		_		80		_
Income (loss) from discontinued operations, net of tax				_				194		(3)
Net income	s	390	\$	394	\$	406	\$	564	\$	375
Income from continuing operations available to common shareholders	<u>s</u>	374	\$	378	\$	390	\$	354	\$	362
Net income available to common shareholders	s	374	\$	378	\$	390	\$	548	\$	359
Earnings per common share from continuing operations - basic	s	0.37	\$	0.37	\$	0.38	\$	0.33	\$	0.32
Earnings per common share from continuing operations - diluted		0.37		0.37		0.37		0.32		0.32
Earnings per common share - basic		0.37		0.37		0.38		0.50		0.32
Earnings per common share - diluted		0.37		0.37		0.37		0.50		0.32
Balance Sheet Summary										
At quarter-end—Consolidated										
Loans, net of unearned income	\$	83,553	\$	84,430	\$	83,152	\$	81,821	\$	80,478
Allowance for loan losses		(853)		(853)		(840)		(840)		(838)
Assets		127,518		128,802		125,688		124,578		124,557
Deposits		94,971		95,720		94,491		93,255		95,283
Long-term borrowings - Federal Home Loan Bank advances		3,102		6,902		6,902		5,703		5,153
Long-term borrowings - Other		6,111		6,055		5,522		5,475		4,737
Stockholders' equity		16,608		15,512		15,090		14,770		15,777
Average balances—Consolidated										
Loans, net of unearned income	S	83,905	\$	83,725	\$	81,873	\$	81,022	\$	79,957
Assets		126,115		125,543		123,538		123,526		122,960
Deposits		94,918		94,170		93,159		93,942		95,253
Long-term borrowings - Federal Home Loan Bank advances		4,787		5,876		5,704		5,286		3,711
Long-term borrowings - Federal Home Loan Bank advances  Long-term borrowings - Other		4,787 6,068		5,876 5,877		5,704 5,478		5,286 5,143		3,711 5,031

## **Selected Ratios and Other Information**

				As of a	nd f	or Quarter	Enc	ded		
	6/	30/2019	3	/31/2019	12	2/31/2018	9	/30/2018	6/	/30/2018
Return on average assets* (1)		1.24%		1.27%		1.30%		1.19%		1.23%
Return on average common stockholders' equity*		10.16%		10.66%		11.22%		14.91%		9.68%
Return on average common stockholders' equity from continuing operations*		10.15%		10.66%		11.23%		9.62%		9.77%
Return on average tangible common stockholders' equity (non-GAAP)* (2)		15.11%		16.09%		17.32%		22.36%		14.54%
Return on average tangible common stockholders' equity from continuing operations (non-GAAP)* (2)		15.10%		16.09%		17.33%		14.42%		14.67%
Efficiency ratio from continuing operations		59.4%		58.8%		58.7%		62.6%		62.7%
Adjusted efficiency ratio from continuing operations (non-GAAP) (2)		58.3%		58.3%		58.1%		58.1%		60.4%
Common book value per share	\$	15.24	\$	14.50	\$	13.92	\$	13.22	\$	13.42
Tangible common book value per share (non-GAAP) (2)	\$	10.42	\$	9.72	\$	9.19	\$	8.62	\$	8.97
Tangible common stockholders' equity to tangible assets (non-GAAP) (2)		8.53%		7.95%		7.80%		7.60%		8.36%
Basel III common equity (3)	\$	10,484	\$	10,443	\$	10,371	\$	10,481	\$	11,234
Basel III common equity Tier 1 ratio (3)		9.9%		9.8%		9.9%		10.2%		11.0%
Tier 1 capital ratio (3)		11.1%		10.6%		10.7%		11.0%		11.8%
Total risk-based capital ratio (3)		12.9%		12.4%		12.5%		12.8%		13.6%
Leverage ratio (3)		9.7%		9.3%		9.3%		9.4%		10.1%
Effective tax rate		19.4%		21.0%		17.4%		18.7%		19.2%
Allowance for loan losses as a percentage of loans, net of unearned income		1.02%		1.01%		1.01%		1.03%		1.04%
Allowance for loan losses to non-performing loans, excluding loans held for sale		160%		163%		169%		156%		141%
Net interest margin (FTE)*		3.45%		3.53%		3.55%		3.50%		3.49%
Loans, net of unearned income, to total deposits		88.0%		88.2%		88.0%		87.8%		84.5%
Net charge-offs as a percentage of average loans*		0.44%		0.38%		0.46%		0.40%		0.32%
Non-accrual loans, excluding loans held for sale, as a percentage of loans		0.64%		0.62%		0.60%		0.66%		0.74%
Non-performing assets (excluding loans 90 days past due) as a percentage of loans, foreclosed properties, non-marketable investments and non-performing loans held for sale		0.72%		0.71%		0.68%		0.76%		0.83%
Non-performing assets (including loans 90 days past due) as a percentage of loans, foreclosed properties, non-marketable investments and non-performing loans held for sale $^{(4)}$		0.89%		0.88%		0.85%		0.93%		0.99%
Associate headcount—full-time equivalent from continuing operations		19,765		20,056		19,969		19,869		20,326
ATMs		2,021		1,985		1,952		1,938		1,956
Branch Statistics										
Full service		1,402		1,399		1,396		1,394		1,414
Drive-through/transaction service only		58		57		58		61		62
Total branch outlets		1,460		1,456		1,454		1,455		1,476

# $\overline{*}$ Annualized

<sup>(1)</sup> 

<sup>(2)</sup> 

Calculated by dividing income from continuing operations by consolidated average assets.

See reconciliation of GAAP to non-GAAP Financial Measures on pages 7, 11, 12, 13, 21, 22 and 25.

Current quarter Basel III common equity as well as the Basel III common equity Tier 1, Tier 1 capital, Total risk-based capital and Leverage ratios are estimated. Excludes guaranteed residential first mortgages that are 90+ days past due and still accruing. Refer to the footnotes on page 17 for amounts related to these loans.

## **Consolidated Statements of Income (unaudited)**

				Quarter Ei			
( <u>\$ amounts in millions, except per share data)</u>	6/30	0/2019	3/31/2019	12/31/20	18	9/30/2018	6/30/2018
Interest income, including other financing income on:							
Loans, including fees	\$	992	\$ 981		62	\$ 919	\$ 881
Debt securities—taxable		163	165	1	60	155	156
Loans held for sale		4	3		4	4	4
Other earning assets		15	19		17	17	17
Operating lease assets		14	15		15	17	18
Total interest income, including other financing income		1,188	1,183	1,1	58	1,112	1,076
Interest expense on:							
Deposits		125	108		80	64	57
Short-term borrowings		14	13		15	8	6
Long-term borrowings		96	102		93	84	73
Total interest expense		235	223	1	88	156	136
Depreciation expense on operating lease assets		11	12		12	14	14
Total interest expense and depreciation expense on operating lease assets		246	235	2	.00	170	150
Net interest income and other financing income		942	948	Ş	58	942	926
Provision for loan losses		92	91		95	84	60
Net interest income and other financing income after provision (credit) for loan losses		850	857	8	63	858	866
Non-interest income:							
Service charges on deposit accounts		181	175	1	85	179	175
Card and ATM fees		120	109	1	11	111	112
Wealth management income		79	76		77	77	77
Capital markets income		39	42		50	45	57
Mortgage income		31	27		30	32	37
Securities gains (losses), net		(19)	(7)		_	_	1
Other		63	80		28	75	53
Total non-interest income		494	502	۷	81	519	512
Non-interest expense:							
Salaries and employee benefits		469	478	4	68	473	511
Net occupancy expense		80	82		86	82	84
Furniture and equipment expense		84	76		82	81	81
Other		228	224	2	17	286	235
Total non-interest expense		861	860	8	53	922	911
Income from continuing operations before income taxes		483	499	۷	91	455	467
Income tax expense		93	105		85	85	89
Income from continuing operations		390	394		06	370	378
Discontinued operations (1):							
Income (loss) from discontinued operations before income taxes		_	_		—	274	(3
Income tax expense (benefit)						80	
Income (loss) from discontinued operations, net of tax					_	194	(3
Net income	\$	390	\$ 394		-06	\$ 564	\$ 375
Net income from continuing operations available to common shareholders	\$	374	\$ 378		90	\$ 354	\$ 362
Net income available to common shareholders	\$	374	\$ 378	\$ 3	90	\$ 548	\$ 359
Weighted-average shares outstanding—during quarter:							
Basic		1,010	1,019	1,0	35	1,086	1,119
Diluted		1,012	1,028	1,0	43	1,095	1,128
Actual shares outstanding—end of quarter		1,004	1,013	1,0	25	1,055	1,114
Earnings per common share from continuing operations:							
Basic	\$	0.37	\$ 0.37		.38	\$ 0.33	\$ 0.32
Diluted	\$	0.37	\$ 0.37	\$ 0	.37	\$ 0.32	\$ 0.32
Earnings (loss) per common share from discontinued operations (1)(2):							
Basic	\$	0.00	\$ 0.00	\$ 0	.00	\$ 0.18	\$ (0.00
Diluted	\$	0.00	\$ 0.00	\$ 0	.00	\$ 0.18	\$ (0.00
Earnings per common share:							
Basic	\$	0.37	\$ 0.37	\$ 0	.38	\$ 0.50	\$ 0.32
Diluted	\$	0.37	\$ 0.37	\$ 0	.37	\$ 0.50	\$ 0.32
Taxable-equivalent net interest income and other financing income	\$	956	\$ 961	\$ 9	71	\$ 956	\$ 938

<sup>(1)</sup> On April 4, 2018, Regions entered into a stock purchase agreement to sell Regions Insurance Group, Inc to BB&T Insurance Holdings. The transaction closed on July 2, 2018. The transaction generated an after-tax gain of \$196 million. On January 11, 2012, Regions entered into a stock purchase agreement to sell Morgan Keegan and Company and related affiliates to Raymond James Financial Inc. The sale closed on April 2, 2012.

<sup>(2)</sup> In a period where there is a loss from discontinued operations, basic weighted-average common shares outstanding are used to determine both basic and diluted earnings per share.

# Consolidated Statements of Income (continued) (unaudited)

	2010	2010
(\$ amounts in millions, except per share data)	2019	2018
Interest income, including other financing income on:	e 1.072	¢ 1.722
Loans, including fees  Debt securities—taxable	\$ 1,973 328	\$ 1,732
	7	310
Loans held for sale		7
Other earning assets	34	36
Operating lease assets	29 2,371	2.123
Total interest income, including other financing income	2,3/1	2,123
Interest expense on:	222	100
Deposits	233	106
Short-term borrowings	27	7
Long-term borrowings	198	145
Total interest expense	458	258
Depreciation expense on operating lease assets	23	30
Total interest expense and depreciation expense on operating lease assets	481	288
Net interest income and other financing income	1,890	1,835
Provision for loan losses	183	50
Net interest income and other financing income after provision for loan losses	1,707	1,785
Non-interest income:		
Service charges on deposit accounts	356	346
Card and ATM fees	229	216
Wealth management income	155	152
Capital markets income	81	107
Mortgage income	58	75
Securities gains (losses), net	(26)	1
Other	143	122
Total non-interest income	996	1,019
Non-interest expense:		
Salaries and employee benefits	947	1,006
Net occupancy expense	162	167
Furniture and equipment expense	160	162
Other	452	460
Total non-interest expense	1,721	1,795
Income from continuing operations before income taxes	982	1,009
Income tax expense	198	217
Income from continuing operations	784	792
Discontinued operations:		
Income (loss) from discontinued operations before income taxes	_	(3
Income tax expense (benefit)	_	_
Income (loss) from discontinued operations, net of tax		(3
Net income	\$ 784	\$ 789
Net income from continuing operations available to common shareholders	<b>§</b> 752	\$ 760
Net income available to common shareholders	\$ 752	\$ 757
Weighted-average shares outstanding—during year:		
Basic	1,015	1,123
Diluted	1,020	1,135
Actual shares outstanding—end of period	1,004	1,114
Earnings per common share from continuing operations:		
Basic	\$ 0.74	\$ 0.68
Diluted	\$ 0.74	\$ 0.67
Earnings (loss) per common share from discontinued operations (1)(2):		
Basic	\$ 0.00	\$ (0.00
Diluted	\$ 0.00	\$ (0.00
Earnings per common share:		(2.00
Basic	\$ 0.74	\$ 0.67
Diluted	\$ 0.74	
Taxable-equivalent net interest income and other financing income	\$ 1,917	

<sup>(1)</sup> On April 4, 2018, Regions entered into a stock purchase agreement to sell Regions Insurance Group, Inc to BB&T Insurance Holdings. The transaction closed on July 2, 2018. The transaction generated an after-tax gain of \$196 million. On January 11, 2012, Regions entered into a stock purchase agreement to sell Morgan Keegan and Company and related affiliates to Raymond James Financial Inc. The sale closed on April 2, 2012.

In a period where there is a loss from discontinued operations, basic weighted-average common shares outstanding are used to determine both basic and diluted earnings per share.

# Consolidated Average Daily Balances and Yield/Rate Analysis

			Quarter	Ended		
		6/30/2019		_	3/31/2019	
(\$ amounts in millions; yields on taxable-equivalent basis)	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate
Assets						
Earning assets:						
Debt securities—taxable	\$ 24,539	<b>\$</b> 163	2.67%	\$ 24,251	\$ 165	2.72%
Loans held for sale	398	4	4.14	302	3	3.63
Loans, net of unearned income:						
Commercial and industrial	40,707	457	4.49	39,999	445	4.49
Commercial real estate mortgage—owner-occupied	5,448	64	4.65	5,560	65	4.65
Commercial real estate construction—owner-occupied	447	5	4.81	409	5	4.72
Commercial investor real estate mortgage	4,699	54	4.53	4,729	54	4.58
Commercial investor real estate construction	1,797	25	5.44	1,821	25	5.60
Residential first mortgage	14,150	142	4.01	14,203	144	4.04
Home equity	8,910	109	4.89	9,135	111	4.89
Indirect—vehicles	2,578	23	3.58	2,924	24	3.38
Indirect—other consumer	2,662	60	9.04	2,429	54	8.85
Consumer credit card	1,286	42	13.09	1,304	43	13.41
Other consumer	1,221	25	8.02	1,212	24	8.12
Total loans, net of unearned income	83,905	1,006	4.79	83,725	994	4.78
Investment in operating leases, net	340	3	3.45	364	3	3.41
Other earning assets	1,959	15	3.00	1,849	19	4.29
Total earning assets	111,141	1,191	4.28	110,491	1,184	4.31
Allowance for loan losses	(857)			(843)		
Cash and due from banks	1,857			1,893		
Other non-earning assets	13,974			14,002		
	\$ 126,115			\$ 125,543		
Liabilities and Stockholders' Equity						
Interest-bearing liabilities:						
Savings	\$ 8,806	3	0.16	\$ 8,852	4	0.17
Interest-bearing checking	18,869	33	0.71	19,309	33	0.69
Money market	24,350	49	0.79	23,989	40	0.68
Time deposits	9,010	40	1.78	8,124	31	1.56
Total interest-bearing deposits (1)	61,035	125	0.82	60,274	108	0.73
Federal funds purchased and securities sold under agreements to repurchase	244	1	2.41	343	2	2.41
Other short-term borrowings	1,965	13	2.54	1,735	11	2.55
Long-term borrowings	10,855	96	3.52	11,753	102	3.47
Total interest-bearing liabilities	74,099	235	1.27	74,105	223	1.22
Non-interest-bearing deposits (1)		200	1.27	33,896	223	1.22
	33,883					
Total funding sources	107,982	235	0.87	108,001	223	0.83
Net interest spread			3.01			3.09
Other liabilities	2,195			2,350		
Stockholders' equity	15,927			15,192		
Noncontrolling interest	11					
	\$ 126,115			\$ 125,543		
Net interest income and other financing income/margin FTE basis		\$ 956	3.45%		\$ 961	3.53%

<sup>(1)</sup> Total deposit costs may be calculated by dividing total interest expense on deposits by the sum of interest-bearing deposits and non-interest bearing deposits. The rates for total deposit costs equal 0.53% and 0.46% for the quarters ended June 30, 2019 and March 31, 2019.

# Consolidated Average Daily Balances and Yield/Rate Analysis (continued)

					Quarter Ende	l			
		12/31/2018			9/30/2018			6/30/2018	
(\$ amounts in millions; yields on taxable-equivalent basis)	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate	Average Balance	Income/ Expense	Yield/ Rate
Assets									
Earning assets:									
Debt securities—taxable	\$ 23,891	\$ 160	2.68%	\$ 24,198	\$ 156	2.56%	\$ 24,386	\$ 156	2.56%
Loans held for sale	413	4	4.25	386	4	4.14	388	4	4.21
Loans, net of unearned income:									
Commercial and industrial	38,111	430	4.46	37,410	402	4.26	36,874	385	4.17
Commercial real estate mortgage—owner-occupied	5,847	69	4.64	6,000	71	4.61	6,017	71	4.67
Commercial real estate construction—owner-occupied	349	4	4.73	311	4	4.84	298	3	4.79
Commercial investor real estate mortgage	4,275	48	4.39	4,083	44	4.25	3,724	39	4.12
Commercial investor real estate construction	1,815	25	5.31	1,809	24	5.06	1,867	22	4.83
Residential first mortgage	14,230	142	4.01	14,162	141	3.96	13,980	137	3.93
Home equity	9,335	111	4.75	9,543	110	4.61	9,792	109	4.46
Indirect—vehicles	3,109	27	3.40	3,190	27	3.33	3,260	26	3.23
Indirect—other consumer	2,287	51	8.77	2,042	44	8.61	1,743	38	8.68
Consumer credit card	1,298	43	13.06	1,271	41	12.85	1,245	39	12.50
Other consumer	1,217	25	8.12	1,201	24	8.12	1,157	24	8.09
Total loans, net of unearned income	81,873	975	4.72	81,022	932	4.56	79,957	893	4.46
Investment in operating leases, net	383	3	3.36	410	3	3.33	439	4	3.59
Other earning assets	2,015	17	3.26	2,440	17	2.87	2,558	17	2.60
Total earning assets	108,575	1,159	4.24	108,456	1,112	4.07	107,728	1,074	3.98
Allowance for loan losses	(839)			(834)	,		(848)	,	
Cash and due from banks	1,957			2,036			1,953		
Other non-earning assets	13,845			13,868			14,127		
č	\$ 123,538			\$ 123,526			\$ 122,960		
Liabilities and Stockholders' Equity									
Interest-bearing liabilities:									
Savings	8,827	3	0.15	\$ 8,928	4	0.15	\$ 8,981	3	0.15
Interest-bearing checking	18,295	24	0.52	18,924	21	0.44	19,534	18	0.38
Money market	23,850	31	0.51	24,046	22	0.37	24,235	19	0.30
Time deposits	7,018	22	1.24	6,630	17	1.06	6,692	17	0.98
Total interest-bearing deposits (1)	57,990	80	0.54	58,528	64	0.44	59,442	57	0.38
Federal funds purchased and securities sold under agreements to repurchase	241	2	2.27	154	_	_	41	1	1.83
Other short-term borrowings	2,227	13	2.38	1,480	8	2.07	1,161	5	1.90
Long-term borrowings	11,182	93	3.28	10,429	84	3.14	8,742	73	3.35
Total interest-bearing liabilities	71,640	188	1.04	70,591	156	0.88	69,386	136	0.79
Non-interest-bearing deposits (1)	35,169	_	_	35,414	_	_	35,811	_	_
Total funding sources	106,809	188	0.69	106,005	156	0.58	105,197	136	0.52
Net interest spread	,,		3.20	,		3.19	,,		3.19
Other liabilities	2,124		3.20	2,120			2,081		3.17
Stockholders' equity	14,605			15,401			15,682		
Stockholder equity	\$ 123,538			\$ 123,526			\$ 122,960		
Net interest income and other financing income/margin	Ţ 123,336			ÿ 123,320			122,700		
FTE basis		\$ 971	3.55%		\$ 956	3.50%		\$ 938	3.49%

<sup>(1)</sup> Total deposit costs may be calculated by dividing total interest expense on deposits by the sum of interest-bearing deposits and non-interest bearing deposits. The rates for total deposit costs equal 0.34% for the quarter ended December 31, 2018, 0.27% for the quarter ended September 30, 2018 and 0.24% for the quarter ended June 30, 2018.

## Regions Financial Corporation and Subsidiaries Financial Supplement to Second Quarter 2019 Earnings Release

#### Pre-Tax Pre-Provision Income ("PPI") and Adjusted PPI (non-GAAP)

The Pre-Tax Pre-Provision Income tables below present computations of pre-tax pre-provision income from continuing operations excluding certain adjustments (non-GAAP). Regions believes that the presentation of PPI and the exclusion of certain items from PPI provides a meaningful base for period-to-period comparisons, which management believes will assist investors in analyzing the operating results of the Company and predicting future performance. These non-GAAP financial measures are also used by management to assess the performance of Regions' business. It is possible that the activities related to the adjustments may recur; however, management does not consider the activities related to the adjustments to be indications of ongoing operations. Regions believes that presentation of these non-GAAP financial measures will permit investors to assess the performance of the Company on the same basis as that applied by management. Non-GAAP financial measures have inherent limitations, are not required to be uniformly applied and are not audited. Although these non-GAAP financial measures are frequently used by stakeholders in the evaluation of a company, they have limitations as analytical tools, and should not be considered in isolation, or as a substitute for analyses of results as reported under GAAP. In particular, a measure of income that excludes certain adjustments does not represent the amount that effectively accrues directly to stockholders.

								Quarte	er Endo	ed						
(\$ amounts in millions)	6/30	)/2019	3/3	1/2019	12/	31/2018	9/3	30/2018	6/30/	2018	2	Q19 vs	. 1Q19	2	2Q19 vs	. 2Q18
Net income from continuing operations available to common shareholders (GAAP)	\$	374	\$	378	\$	390	\$	354	\$	362	\$	(4)	(1.1)%	\$	12	3.3 %
Preferred dividends (GAAP)		16		16		16		16		16		_	— %		_	— %
Income tax expense (GAAP)		93		105		85		85		89		(12)	(11.4)%		4	4.5 %
Income from continuing operations before income taxes (GAAP)		483		499		491		455		467		(16)	(3.2)%		16	3.4 %
Provision for loan losses (GAAP)		92		91		95		84		60		1	1.1 %		32	53.3 %
Pre-tax pre-provision income from continuing operations (non-GAAP) $$		575		590		586		539		527		(15)	(2.5)%		48	9.1 %
Other adjustments:																
Gain on sale of affordable housing residential mortgage loans (1)		_		(8)		_		_		_		8	(100.0)%		_	NM
Securities (gains) losses, net		19		7		_		_		(1)		12	171.4 %		20	NM
Leveraged lease termination gains		_		_		_		(4)		_		_	NM		_	NM
Salaries and employee benefits—severance charges		2		2		7		5		34		_	— %		(32)	(94.1)%
Branch consolidation, property and equipment charges		2		6		3		4		1		(4)	(66.7)%		1	100.0 %
Contribution to the Regions Financial Corporation foundation		_						60				_	NM			NM
Total other adjustments		23		7		10		65		34		16	228.6 %		(11)	(32.4)%
Adjusted pre-tax pre-provision income from continuing operations (non-GAAP)	\$	598	\$	597	\$	596	\$	604	\$	561	\$	1	0.2 %	\$	37	6.6 %

<sup>(1)</sup> The gain on sale of affordable housing residential mortgage loans in the first quarter of 2019 was the result of the sale of approximately \$167 million of loans.

## **Non-Interest Income from Continuing Operations**

								Quar	ter E	ıded				
(\$ amounts in millions)	6/30	/2019	3/31	/2019	12/3	1/2018	9/30	0/2018	6/30	0/2018	2Q19 vs	s. 1Q19	2Q19 vs	s. 2Q18
Service charges on deposit accounts	\$	181	\$	175	\$	185	\$	179	\$	175	\$ 6	3.4 %	\$ 6	3.4 %
Card and ATM fees		120		109		111		111		112	11	10.1 %	8	7.1 %
Wealth management income		79		76		77		77		77	3	3.9 %	2	2.6 %
Capital markets income (1)		39		42		50		45		57	(3)	(7.1)%	(18)	(31.6)%
Mortgage income		31		27		30		32		37	4	14.8 %	(6)	(16.2)%
Commercial credit fee income		18		18		19		18		17	_	— %	1	5.9 %
Bank-owned life insurance		19		23		12		18		18	(4)	(17.4)%	1	5.6 %
Securities gains (losses), net		(19)		(7)		_		_		1	(12)	171.4 %	(20)	NM
Market value adjustments on employee benefit assets - defined benefit $^{(2)}$		_		5		(7)		3		(1)	(5)	(100.0)%	1	(100.0)%
Market value adjustments on employee benefit assets - other (3)		(2)		(1)		(8)		4		(1)	(1)	100.0 %	(1)	100.0 %
Other		28		35		12		32		20	(7)	(20.0)%	8	40.0 %
Total non-interest income from continuing operations	\$	494	\$	502	\$	481	\$	519	\$	512	\$ (8)	(1.6)%	\$ (18)	(3.5)%

## Mortgage Income

								Quart	er E	nded				
(\$ amounts in millions)	6/3	0/2019	3/3	31/2019	12	2/31/2018	9/3	30/2018	6/3	0/2018	2Q19 v	s. 1Q19	2Q19 v	s. 2Q18
Production and sales	\$	26	\$	19	\$	15	\$	24	\$	23	\$ 7	36.8%	\$ 3	13.0 %
Loan servicing		26		26		26		23		23	_	%	3	13.0 %
MSR and related hedge impact:														
MSRs fair value increase (decrease) due to change in valuation inputs or assumptions		(43)		(28)		(20)		6		10	(15)	53.6%	(53)	NM
MSRs hedge gain (loss)		36		21		21		(9)		(6)	15	71.4%	42	NM
MSRs change due to payment decay		(14)		(11)		(12)		(12)		(13)	(3)	27.3%	(1)	7.7 %
MSR and related hedge impact		(21)		(18)		(11)		(15)		(9)	(3)	16.7%	(12)	133.3 %
Total mortgage income	\$	31	\$	27	\$	30	\$	32	\$	37	\$ 4	14.8%	\$ (6)	(16.2)%
Mortgage production - purchased	\$	1,149	\$	712	\$	813	\$	1,012	\$	1,179	\$ 437	61.4%	\$ (30)	(2.5)%
Mortgage production - refinanced		312		209		216		237		249	103	49.3%	63	25.3 %
Total mortgage production (4)	\$	1,461	\$	921	\$	1,029	\$	1,249	\$	1,428	\$ 540	58.6%	\$ 33	2.3 %

## Wealth Management Income

								Quar	ter En	ıded					
(\$ amounts in millions)	6/30	/2019	3/31	/2019	12/3	1/2018	9/30	0/2018	6/30	0/2018	 2Q19 v	s. 1Q19	2	Q19 v	s. 2Q18
Investment management and trust fee income	\$	59	\$	57	\$	60	\$	59	\$	58	\$ 2	3.5%	\$	1	1.7%
Investment services fee income		20		19		17		18		19	1	5.3%		1	5.3%
Total wealth management income (5)	\$	79	\$	76	\$	77	\$	77	\$	77	\$ 3	3.9%	\$	2	2.6%

## **Capital Markets Income**

								Quarte	r Enc	led					
(\$ amounts in millions)	6/30	/2019	3/31	1/2019	12/	31/2018	9/30	0/2018	6/30	0/2018	2	2Q19 vs	. 1Q19	 2Q19 v:	s. 2Q18
Capital markets income	\$	39	\$	42	\$	50	\$	45	\$	57	\$	(3)	(7.1)%	\$ (18)	(31.6)%
Less: Valuation adjustments on customer derivatives (6)		(7)		(2)		(7)		1		(1)		(5)	250.0 %	(6)	NM
Capital markets income excluding valuation adjustments	\$	46	\$	44	\$	57	\$	44	\$	58	\$	2	4.5 %	\$ (12)	(20.7)%

- (1) Capital markets income primarily relates to capital raising activities that includes debt securities underwriting and placement, loan syndication and placement, as well as foreign exchange, derivative and merger and acquisition advisory services.
- (2) During the second quarter of 2019, the Company reallocated these employee benefit assets from primarily equity securities to fixed income investments. Market valuation adjustments for fixed income investments are recorded in other comprehensive income, and as such these adjustments did not impact non-interest income in the second quarter of 2019.
- (3) These market value adjustments relate to assets held for employee benefits that are offset within salaries and employee benefits expense.
- (4) Total mortgage production represents production during the period, including amounts sold into the secondary market as well as amounts retained in Regions' residential first mortgage loan portfolio.
- (5) Total wealth management income presented above does not include the portion of service charges on deposit accounts and similar smaller dollar amounts that are also attributable to the wealth management segment.
- (6) For the purposes of determining the fair value of customer derivatives, the Company considers the risk of nonperformance by counterparties, as well as the Company's own risk of nonperformance. The valuation adjustments above are reflective of the values associated with these considerations.

## **Non-Interest Income from Continuing Operations**

	Six Montl	hs Ended	Year-to-Date Change 6	/30/2019 vs. 6/30/2018
6.	/30/2019	6/30/2018	Amount	Percent
\$	356	\$ 346	\$ 10	2.9 %
	229	216	13	6.0 %
	155	152	3	2.0 %
	81	107	(26)	(24.3)%
	58	75	(17)	(22.7)%
	36	34	2	5.9 %
	42	35	7	20.0 %
	(26)	1	(27)	NM
	5	(2)	7	(350.0)%
	(3)	(1)	(2)	200.0 %
	63	56	7	12.5 %
\$	996	\$ 1,019	\$ (23)	(2.3)%
	6, \$	6/30/2019 \$ 356 229 155 81 58 36 42 (26) 5 (3)	\$ 356 \$ 346 229 216 155 152 81 107 58 75 36 34 42 35 (26) 1 5 (2) (3) (1) 63 56	6/30/2019         6/30/2018         Amount           \$ 356         \$ 346         \$ 10           229         216         13           155         152         3           81         107         (26)           58         75         (17)           36         34         2           42         35         7           (26)         1         (27)           5         (2)         7           (3)         (1)         (2)           63         56         7

#### Mortgage Income

	Six Mont	hs En	ded	Year-to-Date Change 6/30/2019 vs. 6/30/201								
6/	30/2019		6/30/2018		Amount	Percent						
\$	45	\$	46	\$	(1)	(2.2)%						
	52		46		6	13.0 %						
	(71)		32		(103)	(321.9)%						
	57		(26)		83	(319.2)%						
	(25)		(23)		(2)	8.7 %						
	(39)		(17)		(22)	129.4 %						
\$	58	\$	75	\$	(17)	(22.7)%						
-					·							
\$	1,861	\$	1,996	\$	(135)	(6.8)%						
	521		528		(7)	(1.3)%						
\$	2,382	\$	2,524	\$	(142)	(5.6)%						
	\$	\$ 1,861 \$ 52	\$ 45 \$ 52 \$ 52 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$ 45 \$ 46 52 46  (71) 32 57 (26) (25) (23) (39) (17) \$ 58 \$ 75  \$ 1,861 \$ 1,996 521 528	\$ 45 \$ 46 \$ 52 46 \$ 52 46 \$ 52 46 \$ 52 \$ 46 \$ 52 \$ 46 \$ 52 \$ 57 \$ 52 \$ 52 \$ 52 \$ 52 \$ 52 \$ 52	\$ 45 \$ 46 \$ (1) 52 46 6  (71) 32 (103) 57 (26) 83 (25) (23) (2) (39) (17) (22) \$ 58 \$ 75 \$ (17)  \$ 1,861 \$ 1,996 \$ (135) 521 528 (7)						

## Wealth Management Income

	Six Mont	hs E	nded	Year-to-Date Change 6	/30/2019 vs. 6/30/2018
(\$ amounts in millions)	6/30/2019		6/30/2018	Amount	Percent
Investment management and trust fee income	\$ 116	\$	116	\$ 	-%
Investment services fee income	39		36	3	8.3%
Total wealth management income (4)	\$ 155	\$	152	\$ 3	2.0%

## **Capital Markets Income**

		Six Mont	hs E	nded	Y	ear-to-Date Change 6	5/30/2019 vs. 6/30/2018
(\$ amounts in millions)	6/30	/2019		6/30/2018		Amount	Percent
Capital markets income	\$	81	\$	107	\$	(26)	(24.3)%
Less: Valuation adjustments on customer derivatives (5)		(9)		4		(13)	(325.0)%
Capital markets income excluding valuation adjustments	\$	90	\$	103	\$	(13)	(12.6)%

- (1) Capital markets income primarily relates to capital raising activities that includes debt securities underwriting and placement, loan syndication and placement, as well as foreign exchange, derivative and merger and acquisition advisory services.
- (2) These market value adjustments relate to assets held for certain employee benefits and are offset within salaries and employee benefits expense.
- (3) Total mortgage production represents production during the period, including amounts sold into the secondary market as well as amounts retained in Regions' residential first mortgage loan portfolio.
- (4) Total wealth management income presented above does not include the portion of service charges on deposit accounts and similar smaller dollar amounts that are also attributable to the wealth management segment.
- (5) For the purposes of determining the fair value of customer derivatives, the Company considers the risk of nonperformance by counterparties, as well as the Company's own risk of nonperformance. The valuation adjustments above are reflective of the values associated with these considerations.

# **Non-Interest Expense from Continuing Operations**

	Quarter Ended															
(\$ amounts in millions)	6/3	0/2019	3/3	1/2019	12/31/2018		9/30/2018		6/30/2018		2	Q19 v	s. 1Q19	2Q19 v		s. 2Q18
Salaries and employee benefits (1)	\$	469	\$	478	\$	468	\$	473	\$	511	\$	(9)	(1.9)%	\$	(42)	(8.2)%
Net occupancy expense		80		82		86		82		84		(2)	(2.4)%		(4)	(4.8)%
Furniture and equipment expense		84		76		82		81		81		8	10.5 %		3	3.7 %
Outside services		52		45		46		46		48		7	15.6 %		4	8.3 %
Professional, legal and regulatory expenses		26		20		27		32		33		6	30.0 %		(7)	(21.2)%
Marketing		23		23		21		20		25			— %		(2)	(8.0)%
FDIC insurance assessments		12		13		14		22		25		(1)	(7.7)%		(13)	(52.0)%
Credit/checkcard expenses		18		16		13		18		13		2	12.5 %		5	38.5 %
Branch consolidation, property and equipment charges		2		6		3		4		1		(4)	(66.7)%		1	100.0 %
Visa class B shares expense		3		4		(2)		_		10		(1)	(25.0)%		(7)	(70.0)%
Provision (credit) for unfunded credit losses		_		(1)		1		2		(1)		1	(100.0)%		1	(100.0)%
Other		92		98		94		142		81		(6)	(6.1)%		11	13.6 %
Total non-interest expense from continuing operations	\$	861	\$	860	\$	853	\$	922	\$	911	\$	1	0.1 %	\$	(50)	(5.5)%

		Six Mon	ths En	ded	Ye	ear-to-Date Change	6/30/19 vs. 6/30/18
(\$ amounts in millions)	6/3	30/2019		6/30/2018		Amount	Percent
Salaries and employee benefits (1)	\$	947	\$	1,006	\$	(59)	(5.9)%
Net occupancy expense		162		167		(5)	(3.0)%
Furniture and equipment expense		160		162		(2)	(1.2)%
Outside services		97		95		2	2.1 %
Professional, legal and regulatory expenses		46		60		(14)	(23.3)%
Marketing		46		51		(5)	(9.8)%
FDIC insurance assessments		25		49		(24)	(49.0)%
Credit/checkcard expenses		34		16		18	112.5 %
Branch consolidation, property and equipment charges		8		4		4	100.0 %
Visa class B shares expense		7		12		(5)	(41.7)%
Provision (credit) for unfunded credit losses		(1)		(5)		4	(80.0)%
Other	190		178			12	6.7 %
Total non-interest expense from continuing operations	\$ 1,721			1,795	\$	(74)	(4.1)%

<sup>(1)</sup> Salaries and employee benefits expense includes severance charges for each of the quarters. See the amounts for the respective quarters on page 7.

# Adjusted Efficiency Ratios, Adjusted Fee Income Ratios, Adjusted Non-Interest Income/Expense, and Adjusted Operating Leverage Ratios - Continuing Operations

The table below and on the following page present computations of the efficiency ratio, which is a measure of productivity, generally calculated as non-interest expense divided by total revenue; and the fee income ratio, generally calculated as non-interest income divided by total revenue. Management uses these ratios to monitor performance and believes these measures provide meaningful information to investors. Non-interest expense (GAAP) is presented excluding certain adjustments to arrive at adjusted non-interest expense (non-GAAP), which is the numerator for the efficiency ratio. Non-interest income (GAAP) is presented excluding certain adjustments to arrive at adjusted non-interest income (non-GAAP), which is the numerator for the fee income ratio. Net interest income and other financing income and non-interest income are added together to arrive at total revenue. Adjustments are made to arrive at adjusted total revenue (non-GAAP). Net interest income and other financing income on a taxable-equivalent basis and non-interest income are added together to arrive at total revenue on a taxable-equivalent basis. Adjustments are made to arrive at adjusted total revenue on a taxable-equivalent basis (non-GAAP), which is the denominator for the fee income and efficiency ratios. Regions believes that the exclusion of these adjustments provides a meaningful base for period-to-period comparisons, which management believes will assist investors in analyzing the operating results of the Company and predicting future performance. These non-GAAP financial measures are also used by management to assess the performance of Regions' business. It is possible that the activities related to the adjustments may recur; however, management does not consider the activities related to the adjustments to be indications of ongoing operations. The equivalent basis (non-GAAP) less the percentage change in adjusted non-interest expense (non-GAAP). Regions believes that presentation of these non-GAAP financial measures will permit investor

									Quai	ter l	Ended				
(\$ amounts in millions)		6/	30/2019	3/	/31/2019	12/	/31/2018	9	/30/2018	6/3	30/2018	2Q19 v	s. 1Q19	2Q19	vs. 2Q18
Non-interest expense (GAAP)	A	\$	861	\$	860	\$	853	\$	922	\$	911	\$ 1	0.1 %	\$ (50)	(5.5)%
Adjustments:															
Contribution to the Regions Financial Corporation foundation			_		_		_		(60)		_	_	NM	_	NM
Branch consolidation, property and equipment charges			(2)		(6)		(3)		(4)		(1)	4	(66.7)%	(1)	100.0 %
Salary and employee benefits—severance charges			(2)		(2)		(7)		(5)		(34)		%	32	(94.1)%
Adjusted non-interest expense (non-GAAP)	В	\$	857	\$	852	\$	843	\$	853	\$	876	\$ 5	0.6 %	\$ (19)	(2.2)%
Net interest income and other financing income (GAAP)	C	\$	942	\$	948	\$	958	\$	942	\$	926	\$ (6)	(0.6)%	\$ 16	1.7 %
Taxable-equivalent adjustment			14		13		13		13		12	1	7.7 %	2	16.7 %
Net interest income and other financing income, taxable-equivalent basis - continuing operations	D	\$	956	\$	961	\$	971	\$	955	\$	938	\$ (5)	(0.5)%	\$ 18	1.9 %
Non-interest income (GAAP)	E	\$	494	\$	502	\$	481	\$	519	\$	512	\$ (8)	(1.6)%	\$ (18)	(3.5)%
Adjustments:															
Securities (gains) losses, net			19		7		_		_		(1)	12	171.4 %	20	NM
Leveraged lease termination gains			_		_		_		(4)		_	_	NM	_	NM
Gain on sale of affordable housing residential mortgage loans (1)					(8)							8	(100.0)%		NM
Adjusted non-interest income (non-GAAP)	F	\$	513	\$	501	\$	481	\$	515	\$	511	\$ 12	2.4 %	\$ 2	0.4 %
Total revenue	C+E=G	\$	1,436	\$	1,450	\$	1,439	\$	1,461	\$	1,438	\$ (14)	(1.0)%	\$ (2)	(0.1)%
Adjusted total revenue (non-GAAP)	C+F=H	\$	1,455	\$	1,449	\$	1,439	\$	1,457	\$	1,437	\$ 6	0.4 %	\$ 18	1.3 %
Total revenue, taxable-equivalent basis	D+E=I	\$	1,450	\$	1,463	\$	1,452	\$	1,474	\$	1,450	\$ (13)	(0.9)%	\$ 	<u> </u>
Adjusted total revenue, taxable-equivalent basis (non-GAAP)	D+F=J	\$	1,469	\$	1,462	\$	1,452	\$	1,470	\$	1,449	\$ 7	0.5 %	\$ 20	1.4 %
Efficiency ratio (GAAP)	A/I		59.4%		58.8%		58.7%		62.6%		62.7%				
Adjusted efficiency ratio (non-GAAP)	B/J		58.3%		58.3%		58.1%		58.1%		60.4%				
Fee income ratio (GAAP)	E/I		34.1%		34.3%		33.1%		35.2%		35.3%				
Adjusted fee income ratio (non-GAAP)	F/J		35.0%		34.3%		33.1%		35.0%		35.2%				

<sup>(1)</sup> See page 7 for more information regarding this adjustment.

# Adjusted Efficiency Ratios, Adjusted Fee Income Ratios, Adjusted Non-Interest Income/Expense, and Adjusted Operating Leverage Ratios - Continuing Operations (continued)

				Six N	Months End	led Ju	ne 30	
(§ amounts in millions)	,	2	019		2018		2019 vs	. 2018
Non-interest expense (GAAP)	K	\$	1,721	\$	1,795	\$	(74)	(4.1)%
Adjustments:								
Branch consolidation, property and equipment charges			(8)		(4)		(4)	100.0 %
Expenses associated with residential mortgage loan sale			_		(4)		4	(100.0)%
Salary and employee benefits—severance charges			(4)		(49)		45	(91.8)%
Adjusted non-interest expense (non-GAAP)	L	\$	1,709	\$	1,738	\$	(29)	(1.7)%
Net interest income and other financing income (GAAP)	M	\$	1,890	\$	1,835	\$	55	3.0 %
Taxable-equivalent adjustment			27		25		2	8.0 %
Net interest income and other financing income, taxable-equivalent basis - continuing operations	N	\$	1,917	\$	1,860	\$	57	3.1 %
Non-interest income (GAAP)	0	\$	996	\$	1,019	\$	(23)	(2.3)%
Adjustments:								
Securities (gains) losses, net			26		(1)		27	NM
Leveraged lease termination gains			_		(4)		4	(100.0)%
Gain on sale of affordable housing residential mortgage loans (1)			(8)				(8)	NM
Adjusted non-interest income (non-GAAP)	P	\$	1,014	\$	1,014	\$		— %
Total revenue	M+O=Q	\$	2,886	\$	2,854	\$	32	1.1 %
Adjusted total revenue (non-GAAP)	M+P=R	\$	2,904	\$	2,849	\$	55	1.9 %
Total revenue, taxable-equivalent basis	N+O=S	\$	2,913	\$	2,879	\$	34	1.2 %
Adjusted total revenue, taxable-equivalent basis (non-GAAP)	N+P=T	\$	2,931	\$	2,874	\$	57	2.0 %
Operating leverage ratio (GAAP)	S-K							5.3 %
Adjusted operating leverage ratio (non-GAAP)	T-L							3.7 %
Efficiency ratio (GAAP)	K/S		59.1%		62.3%			
Adjusted efficiency ratio (non-GAAP)	L/T		58.3%		60.5%			
Fee income ratio (GAAP)	O/S		34.2%		35.4%			
Adjusted fee income ratio (non-GAAP)	P/T		34.6%		35.3%			

<sup>(1)</sup> See page 7 for more information regarding this adjustment.

## **Return Ratios**

The tables below provide a calculation of "return on average tangible common stockholders' equity". Tangible common stockholders' equity ratios have become a focus of some investors and management believes they may assist investors in analyzing the capital position of the Company absent the effects of intangible assets and preferred stock. Analysts and banking regulators have assessed Regions' capital adequacy using the tangible common stockholders' equity measure. Because tangible common stockholders' equity is not formally defined by GAAP or prescribed in any amount by federal banking regulations it is currently considered to be a non-GAAP financial measure and other entities may calculate it differently than Regions' disclosed calculations. Since analysts and banking regulators may assess Regions' capital adequacy using tangible common stockholders' equity, management believes that it is useful to provide investors the ability to assess Regions' capital adequacy on this same basis.

		Quarter Ended									
(\$ amounts in millions)		6/	30/2019	3	/31/2019	12	2/31/2018	9/3	30/2018	6/	/30/2018
${\bf RETURN\ ON\ AVERAGE\ TANGIBLE\ COMMON\ STOCKHOLDERS'\ EQUITY-\ CONSOLIDATED}$											
Net income available to common shareholders (GAAP)	A	\$	374	\$	378	\$	390	\$	548	\$	359
Average stockholders' equity (GAAP)		\$	15,927	\$	15,192	\$	14,605	\$	15,401	\$	15,682
Less:											
Average intangible assets (GAAP)			4,933		4,940		4,947		4,955		5,066
Average deferred tax liability related to intangibles (GAAP)			(94)		(94)		(95)		(97)		(98)
Average preferred stock (GAAP)			1,154		820		820		820		820
Average tangible common stockholders' equity (non-GAAP)	В	\$	9,934	\$	9,526	\$	8,933	\$	9,723	\$	9,894
Return on average tangible common stockholders' equity (non-GAAP)*	A/B		15.11%		16.09%		17.32 %		22.36%		14.54%

Quarter Ended										
	6/3	0/2019	3/	31/2019	12	/31/2018	9/	30/2018	6/	30/2018
C	\$	374	\$	378	\$	390	\$	354	\$	362
	\$ 1	15,927	\$	15,192	\$	14,605	\$	15,401	\$	15,682
		4,933		4,940		4,947		4,955		5,066
		(94)		(94)		(95)		(97)		(98)
		1,154		820		820		820		820
D	\$	9,934	\$	9,526	\$	8,933	\$	9,723	\$	9,894
C/D		15.10%		16.09%		17.33 %		14.42%		14.67%
	D	C \$ \$ 1	\$ 15,927 4,933 (94) 1,154 D \$ 9,934	C \$ 374 \$ \$ \$ 15,927 \$ \$ 4,933 (94)	6/30/2019     3/31/2019       C \$ 374     \$ 378       \$ 15,927     \$ 15,192       4,933     4,940       (94)     (94)       1,154     820       D \$ 9,934     \$ 9,526	6/30/2019     3/31/2019     12       C \$ 374     \$ 378     \$       \$ 15,927     \$ 15,192     \$       4,933     4,940       (94)     (94)       1,154     820       D \$ 9,934     \$ 9,526     \$	6/30/2019     3/31/2019     12/31/2018       C \$ 374     \$ 378     \$ 390       \$ 15,927     \$ 15,192     \$ 14,605       4,933     4,940     4,947       (94)     (94)     (95)       1,154     820     820       D \$ 9,934     \$ 9,526     \$ 8,933	6/30/2019     3/31/2019     12/31/2018     9/.       C \$ 374     \$ 378     \$ 390     \$       \$ 15,927     \$ 15,192     \$ 14,605     \$       4,933     4,940     4,947       (94)     (94)     (95)       1,154     820     820       D \$ 9,934     \$ 9,526     \$ 8,933     \$	6/30/2019         3/31/2019         12/31/2018         9/30/2018           C \$ 374         \$ 378         \$ 390         \$ 354           \$ 15,927         \$ 15,192         \$ 14,605         \$ 15,401           4,933         4,940         4,947         4,955           (94)         (94)         (95)         (97)           1,154         820         820         820           D \$ 9,934         \$ 9,526         \$ 8,933         \$ 9,723	6/30/2019         3/31/2019         12/31/2018         9/30/2018         6/           C         \$ 374         \$ 378         \$ 390         \$ 354         \$ \$ 15,927         \$ 15,192         \$ 14,605         \$ 15,401         \$ \$ 15,401         \$ \$ 15,401         \$ 15,401

<sup>\*</sup>Annualized

<sup>(1)</sup> Due to the immaterial impact of the discontinued operations, the balance sheet has not been presented on a continuing operations basis.

# **Credit Quality**

			As of a	nd for	Quarter	Ended		
(\$ amounts in millions)	6/3	0/2019	3/31/2019	12	/31/2018	9/30/2018	6/3	0/2018
Components:								
Allowance for loan losses (ALL)	\$	853	\$ 853	\$	840	\$ 840	\$	838
Reserve for unfunded credit commitments		50	50		51	50		48
Allowance for credit losses (ACL)	\$	903	\$ 903	\$	891	\$ 890	\$	886
D 6 1 1	o.	02	Φ 01	Φ.	0.5	Φ 04	Φ.	60
Provision for loan losses	\$	92	\$ 91	\$	95 1	\$ 84 2	\$	60
Provision (credit) for unfunded credit losses		_	(1)		1	2		(1)
Loans charged-off:								
Commercial and industrial	\$	42	\$ 27	\$	39	\$ 37	\$	29
Commercial real estate mortgage—owner-occupied		2	3		4	4		5
Total commercial		44	30		43	41		34
Commercial investor real estate mortgage		_	_		_	1		_
Commercial investor real estate construction								
Total investor real estate						1	_	
Residential first mortgage		2	1		2	3		1
Home equity—lines of credit		3 2	5		8 2	6 1		6
Home equity—closed-end Indirect—vehicles		6	9		9	8		2
Indirect—venicies  Indirect—other consumer		18	17		15	8 11		10
Consumer credit card		17	17		16	14		15
Other consumer		21	22		24	22		18
Total consumer		69	72		76	65		61
Total		113	102		119	107	_	95
			102		,	107		,,,
Recoveries of loans previously charged-off:								
Commercial and industrial		6	6		9	8		12
Commercial real estate mortgage—owner-occupied		_	3		2	2		2
Total commercial		6	9		11	10		14
Commercial investor real estate mortgage		_	1		1	1		1
Commercial investor real estate construction		1			1	1		1
Total investor real estate		1	1		2	2		2
Residential first mortgage		1	1		1	1		3
Home equity—lines of credit		3	3		3	3		4
Home equity—closed-end		1	1		1	1		1
Indirect—vehicles		3	4		3	3		4
Indirect—other consumer		_	_		_	_		_
Consumer credit card		2	2		1	2		2
Other consumer		4	3		2	3		3
Total consumer		14 21	14		11	13		17
Total		21	24		24	25		33
Net loans charged-off:								
Commercial and industrial		36	21		30	29		17
Commercial real estate mortgage—owner-occupied		2	_		2	2		3
Total commercial		38	21		32	31		20
Commercial investor real estate mortgage			(1)		(1)			(1)
Commercial investor real estate construction		(1)	_		(1)	(1)		(1)
Total investor real estate		(1)	(1)		(2)	(1)		(2)
Residential first mortgage	_	1			1	2	_	(2)
Home equity—lines of credit		_	2		5	3		2
Home equity—closed-end		1	_		1	_		1
Indirect—vehicles		3	5		6	5		5
Indirect—other consumer		18	17		15	11		10
Consumer credit card		15	15		15	12		13
Other consumer		17	19		22	19		15
Total consumer		55	58		65	52		44
Total	\$	92	\$ 78	\$	95	\$ 82	\$	62

# **Credit Quality (continued)**

	As of and for Quarter Ended										
(\$ amounts in millions)	6/3	0/2019	3/31/20	19	12	/31/2018	9/3	0/2018	6/3	30/2018	
Net loan charge-offs as a % of average loans, annualized:											
Commercial and industrial		0.36 %	0	21 %		0.32 %		0.31 %		0.18 %	
Commercial real estate mortgage—owner-occupied		0.11 %	0.	05 %		0.16 %		0.16 %		0.17 %	
Total commercial		0.33 %	0.	18 %		0.29 %		0.28 %		0.18 %	
Commercial investor real estate mortgage		(0.03)%	(0.	07)%		(0.06)%		(0.04)%		(0.10)%	
Commercial investor real estate construction		(0.15)%		<b>-</b> %		(0.12)%		(0.23)%		(0.25)%	
Total investor real estate		(0.06)%	(0.	05)%		(0.07)%		(0.10)%		(0.15)%	
Residential first mortgage		<u> </u>	0.	02 %		0.04 %		0.04 %		(0.05)%	
Home equity—lines of credit		0.04 %	0.	12 %		0.35 %		0.17 %		0.15 %	
Home equity—closed-end		0.04 %	0.	09 %		0.10 %		(0.03)%		0.11 %	
Indirect—vehicles		0.53 %	0.	69 %		0.71 %		0.62 %		0.66 %	
Indirect—other consumer		2.66 %		79 %		2.58 %		2.23 %		2.46 %	
Consumer credit card		4.62 %		66 %		4.16 %		3.97 %		4.22 %	
Other consumer		5.90 %		13 %		7.23 %		6.26 %		5.08 %	
Total consumer		0.71 %		75 %		0.80 %		0.65 %		0.58 %	
Total	_	0.44 %		38 %	_	0.46 %	_	0.40 %	_	0.32 %	
Non-accrual loans, excluding loans held for sale	\$	533		23	\$	496	\$	539	\$	595	
Non-performing loans held for sale		11		13		10		15		10	
Non-accrual loans, including loans held for sale		544		36		506		554		605	
Foreclosed properties		55		53		52		58		61	
Non-marketable investments received in foreclosure		5		8		8		12		_	
Non-performing assets (NPAs)	\$	604		97	\$	566	\$	624	\$	666	
Loans past due > 90 days (1)	\$	144	\$ 1-	47	\$	143	\$	137	\$	129	
Accruing restructured loans not included in categories above (2)	\$	469	\$ 4	79	\$	488	\$	600	\$	590	
Credit Ratios:											
ACL/Loans, net		1.08 %	1.	07 %		1.07 %		1.09 %		1.10 %	
ALL/Loans, net		1.02 %	1.	01 %		1.01 %		1.03 %		1.04 %	
Allowance for loan losses to non-performing loans, excluding loans held for sale		160 %	1	63 %		169 %		156 %		141 %	
Non-accrual loans, excluding loans held for sale/Loans, net		0.64 %	0.	62 %		0.60 %		0.66 %		0.74 %	
NPAs (ex. 90+ past due)/Loans, foreclosed properties, non-marketable investments and non-performing loans held for sale		0.72 %	0.	71 %		0.68 %		0.76 %		0.83 %	
NPAs (inc. 90+ past due)/Loans, foreclosed properties, non-marketable investments and non-performing loans held for sale $^{(1)}$		0.89 %	0.	88 %		0.85 %		0.93 %		0.99 %	

<sup>(1)</sup> Excludes guaranteed residential first mortgages that are 90+ days past due and still accruing. Refer to the footnotes on page 17 for amounts related to these loans. (2) See page 18 for detail of restructured loans.

# Non-Accrual Loans (excludes loans held for sale)

					As	of				
(\$ amounts in millions)	6/30/	2019	3/31/	2019	12/31/	2018	9/30/	2018	6/30/	2018
Commercial and industrial	\$ 347	0.86%	\$ 336	0.82%	\$ 307	0.78%	\$ 341	0.90%	\$ 384	1.04%
Commercial real estate mortgage—owner-occupied	68	1.26%	67	1.22%	67	1.21%	80	1.36%	98	1.63%
Commercial real estate construction—owner-occupied	15	3.62%	14	3.26%	8	2.16%	8	2.41%	5	1.66%
Total commercial	430	0.93%	417	0.89%	382	0.85%	429	0.97%	487	1.12%
Commercial investor real estate mortgage	8	0.15%	8	0.16%	11	0.22%	2	0.04%	4	0.10%
Total investor real estate	8	0.12%	8	0.12%	11	0.16%	2	0.04%	4	0.06%
Residential first mortgage	34	0.24%	34	0.24%	40	0.28%	42	0.29%	38	0.27%
Home equity—lines of credit	52	0.93%	53	0.93%	53	0.90%	56	0.94%	55	0.88%
Home equity—closed-end	9	0.28%	11	0.32%	10	0.30%	10	0.29%	11	0.32%
Total consumer	95	0.31%	98	0.32%	103	0.33%	108	0.34%	104	0.33%
Total non-accrual loans	\$ 533	0.64%	\$ 523	0.62%	\$ 496	0.60%	\$ 539	0.66%	\$ 595	0.74%

# Criticized and Classified Loans—Business Services (1)

								A	s of						
												06/30/	/2019	06/30	/2019
(\$ amounts in millions)	6/3	0/2019	3/3	1/2019	12/3	31/2018	9/	30/2018	6/3	0/2018		vs. 3/3	1/2019	vs. 06/3	30/2018
Accruing classified	\$	528	\$	631	\$	590	\$	550	\$	560	\$	(103)	(16.3)%	\$ (32)	(5.7)%
Non-accruing classified		438		425		393		431		491		13	3.1 %	(53)	(10.8)%
Total classified		966		1,056		983		981		1,051	Т	(90)	(8.5)%	(85)	(8.1)%
Special mention		1,158		1,063		939		1,048		857		95	8.9 %	301	35.1 %
Total criticized	\$	2,124	\$	2,119	\$	1,922	\$	2,029	\$	1,908	\$	5	0.2 %	\$ 216	11.3 %

<sup>(1)</sup> Business services represents the combined total of commercial and investor real estate loans.

# Home Equity Lines of Credit - Future Principal Payment Resets (2)

		As of 6/30/2019		
 First Lien	% of Total	Second Lien	% of Total	Total
\$ 38	0.68%	\$ 33	0.59%	\$ 71
93	1.68%	69	1.24%	162
114	2.06%	101	1.82%	215
123	2.22%	120	2.15%	243
158	2.84%	142	2.56%	300
2,220	39.92%	2,093	37.63%	4,313
143	2.56%	111	2.00%	254
1	0.02%	2	0.03%	3
\$ 2,890	51.98%	\$ 2,671	48.02%	\$ 5,561
<del>_</del>	93 114 123 158 2,220 143	\$ 38 0.68% 93 1.68% 114 2.06% 123 2.22% 158 2.84% 2,220 39.92% 143 2.56% 1 0.02%	First Lien         % of Total         Second Lien           \$ 38         0.68%         \$ 33           93         1.68%         69           114         2.06%         101           123         2.22%         120           158         2.84%         142           2,220         39.92%         2,093           143         2.56%         111           1         0.02%         2	First Lien         % of Total         Second Lien         % of Total           \$ 38         0.68%         \$ 33         0.59%           93         1.68%         69         1.24%           114         2.06%         101         1.82%           123         2.22%         120         2.15%           158         2.84%         142         2.56%           2,220         39.92%         2,093         37.63%           143         2.56%         111         2.00%           1         0.02%         2         0.03%

<sup>(2)</sup> The balance of Regions' home equity portfolio was \$8,802 million at June 30, 2019 consisting of \$5,561 million of home equity lines of credit and \$3,241 million of closed-end home equity loans. The home equity lines of credit presented in the table above are based on maturity date for lines with a balloon payment and draw period expiration date for lines that convert to a repayment period. The closed-end loans were primarily originated as amortizing loans, and were therefore excluded from the table above.

## **Early and Late Stage Delinquencies**

Accruing 30-89 Days Past Due Loans					As	of				
(\$ amounts in millions)	6/30/	2019	3/31/	2019	12/31	2018	9/30/	2018	6/30/	2018
Commercial and industrial	\$ 74	0.18%	\$ 35	0.08%	\$ 102	0.26%	\$ 45	0.12%	\$ 18	0.05%
Commercial real estate mortgage—owner-occupied	33	0.61%	12	0.22%	19	0.34%	18	0.31%	16	0.28%
Commercial real estate construction—owner-occupied	2	0.52%	_	%	_	%	_	%	3	0.84%
Total commercial	109	0.24%	47	0.10%	121	0.27%	63	0.14%	37	0.08%
Commercial investor real estate mortgage	1	0.01%	1	0.01%	6	0.12%	6	0.13%	6	0.14%
Commercial investor real estate construction	_	-%	1	0.03%	_	%	_	%	_	0.01%
Total investor real estate	1	0.01%	2	0.02%	6	0.09%	6	0.09%	6	0.10%
Residential first mortgage—non-guaranteed (1)	88	0.63%	88	0.64%	101	0.73%	89	0.65%	82	0.60%
Home equity—lines of credit	53	0.95%	50	0.89%	53	0.90%	53	0.87%	55	0.89%
Home equity—closed-end	18	0.56%	18	0.55%	20	0.58%	24	0.70%	22	0.62%
Indirect—vehicles	42	1.74%	43	1.55%	51	1.69%	51	1.64%	49	1.51%
Indirect—other consumer	20	0.72%	20	0.80%	20	0.85%	16	0.76%	11	0.59%
Consumer credit card	17	1.32%	19	1.48%	21	1.58%	19	1.50%	16	1.32%
Other consumer	21	1.71%	20	1.67%	20	1.60%	20	1.62%	16	1.40%
Total consumer (1)	259	0.85%	258	0.85%	286	0.92%	272	0.88%	251	0.82%
Total accruing 30-89 days past due loans (1)	\$ 369	0.44%	\$ 307	0.37%	\$ 413	0.50%	\$ 341	0.42%	\$ 294	0.37%
Accruing 90+ Days Past Due Loans					As	of				
(\$ amounts in millions)	6/30/	2019	3/31/	2019	12/31	2018	9/30/	2018	6/30/2	2018
Commercial and industrial	\$ 11	0.03%	\$ 11	0.03%	\$ 8	0.02%	\$ 4	0.01%	\$ 4	0.01%
Commercial real estate mortgage—owner-occupied	_	<b>—%</b>	1	0.01%	_	%	2	0.02%	1	0.01%
Total commercial	11	0.02%	12	0.02%	8	0.02%	6	0.01%	5	0.01%
Residential first mortgage—non-guaranteed (2)	61	0.44%	66	0.48%	66	0.47%	61	0.44%	63	0.46%
Home equity—lines of credit	31	0.55%	27	0.46%	24	0.41%	30	0.50%	23	0.37%
Home equity—closed-end	9	0.28%	10	0.31%	10	0.29%	9	0.28%	8	0.25%
Indirect—vehicles	6	0.26%	7	0.26%	9	0.28%	9	0.28%	8	0.24%
Indirect—other consumer	2	0.07%	1	0.03%	1	0.06%	1	0.03%	_	%
Consumer credit card	20	1.47%	20	1.59%	20	1.48%	17	1.36%	17	1.31%
Other consumer	4	0.35%	4	0.36%	5	0.42%	4	0.32%	5	0.36%
Total consumer (2)	133	0.44%	135	0.44%	135	0.43%	131	0.42%	124	0.40%
Total accruing 90+ days past due loans (2)	\$ 144	0.17%	\$ 147	0.18%	\$ 143	0.17%	\$ 137	0.17%	\$ 129	0.16%
Total delinquencies (1)(2)	\$ 513	0.62%	\$ 454	0.54%	\$ 556	0.67%	\$ 478	0.59%	\$ 423	0.53%

<sup>(1)</sup> Excludes loans that are 100% guaranteed by FHA. Total 30-89 days past due guaranteed loans excluded were \$35 million at 6/30/2019, \$32 million at 3/31/2019, \$37 million at 12/31/2018, \$36 million at 9/30/2018, and \$28 million at 6/30/2018.

<sup>(2)</sup> Excludes loans that are 100% guaranteed by FHA and all guaranteed loans sold to GNMA where Regions has the right but not the obligation to repurchase. Total 90 days or more past due guaranteed loans excluded were \$66 million at 6/30/2019, \$76 million at 3/31/2019, \$84 million at 12/31/2018, \$83 million at 9/30/2018, and \$105 million at 6/30/2018.

# $Troubled\ Debt\ Restructurings$

Bomounts infillations         630/2019         33/2019         123/12018         93/2018         630/2018           Current         1         5         9         \$ 10.03         \$ 1.01         \$ 1.05           Commercial         15         1.01         \$ 1.01         \$ 1.01         \$ 1.03           Residential first mortgage         15         1.01         \$ 1.01         \$ 1.01         \$ 1.01           Come cequity—closed-end         13         1.01         \$ 1.01         \$ 1.01         \$ 1.01           Commercedit card         14         0         \$ 1.01         \$ 1.01         \$ 1.01           Commercedit card         14         0         \$ 1.01         \$ 1.01         \$ 1.01           Commercedit card         14         0         \$ 1.01         \$ 1.		As of					
Commercial         \$ 97         \$ 103         \$ 103         \$ 164         \$ 35           Investor cale state         15         14         13         44         35           Residential first mortage         153         147         130         143         48           Home equity—lines of credit         43         46         47         49           Home equity—closed-end         117         125         133         141         151           Commercid card         1 <th>(\$ amounts in millions)</th> <th>6/30/2019</th> <th>3/31/2019</th> <th>12/31/2018</th> <th>9/30/2018</th> <th>6/30/2018</th>	(\$ amounts in millions)	6/30/2019	3/31/2019	12/31/2018	9/30/2018	6/30/2018	
Investor real estate         15         14         13         44         33           Residential first mortgage         153         147         139         143         134           Home equity—lines of credit         43         45         46         47         40           Home equity—closed-end         117         125         133         141         157           Consumer cedit card         4         5         5         6         6         6           Other consumer         4         5         5         6         3         1         9         1	Current:						
Residential first mortgage         153         147         139         143         149           Home equity—lines of credit         43         45         46         47         49           Home equity—closed-end         117         125         133         141         157           Commer credit card         1	Commercial	\$ 97	\$ 103	\$ 103	\$ 169	\$ 157	
Home equity—lines of credit         43         45         46         47         48           Home equity—closed-end         117         125         133         141         157           Consumer credit card         1 <td>Investor real estate</td> <td>15</td> <td>14</td> <td>13</td> <td>44</td> <td>35</td>	Investor real estate	15	14	13	44	35	
Home equity—closed-end         117         125         133         141         15           Consumer credit card         1         2         5         1 <t< td=""><td>Residential first mortgage</td><td>153</td><td>147</td><td>139</td><td>143</td><td>134</td></t<>	Residential first mortgage	153	147	139	143	134	
Consumer credit card         1         3         3         3         3         3         3         3         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         2         3	Home equity—lines of credit	43	45	46	47	49	
Other consumer         4         5         5         6         6           Total current         430         440         440         551         539           Accruing 30-89 DPD:           Commercial         4         3         5         1         1           Incompany         4         3         5         1         1           Residential first mortage         26         26         31         28         33           Residential first mortage         7         9         9         13         1         2         2           Home equity—lices of criedit         7         9         9         13         1         2         2         1           Home equity—lices of criedit         3         4         9         15         2         1         1         1         2         2         1           Other consumer         3         4         9         13         1 <td>Home equity—closed-end</td> <td>117</td> <td>125</td> <td>133</td> <td>141</td> <td>157</td>	Home equity—closed-end	117	125	133	141	157	
Total current         430         440         440         551         539           Accruing 30-89 DPD:         Commercial         4         3         5         1         1           Investor real estate           1         5         5           Residential first mortgage         26         26         31         28         31           Home equity—lines of credit         1         1         1         2         2         2           Home equity—closed-end         7         9         9         13         11         1         1          1         1         1          1          1           1           1           1            1            1           1            1	Consumer credit card	1	1	1	1	1	
Accruing 30-89 DPD:         Accruing 30-89 DPD:           Commercial         4         3         5         1         1           Investor real estate         —         —         1         5         5           Residential first mortgage         26         26         31         28         31           Home equity—lines of credit         1         1         1         1         2         2           Home equity—closed-end         7         9         9         13         11           Other consumer         3         39         48         49         51           Total accruing 30-89 DPD         39         39         48         49         51           Total accruing and <90 DPD         46         47         48         60         59           Non-accrual or 90+ DPD:         1         220         183         195         178           Investor real estate         5         5         5         5         1           Residential first mortgage         33         37         38         42         44           Home equity—lines of credit         4         4         4         4         4         4         4         4	Other consumer	4	5	5	6	6	
Commercial         4         3         5         1         1           Investor real estate         —         —         —         1         5         5           Residential first mortgage         26         26         31         28         31           Home equity—lines of credit         1         1         1         1         2         2           Home equity—closed-end         7         9         9         13         11           Other consumer         1         —         1         —         1         —         1           Other consumer         3         39         39         48         49         51           Total accruing 30-89 DPD         48         60         59           Total accruing and <90 DPD         49         48         60         59           Non-accrual or 90+ DPD:         8         220         183         195         178           Investor real estate         5         5         5         5         —         1           Residential first mortgage         33         37         38         42         44           Home equity—closed-end         1         1         1         1	Total current	430	440	440	551	539	
Investor real estate         —         —         —         1         5         5           Residential first mortgage         26         26         31         28         31           Home equity—lines of credit         1         1         1         2         2         2           Home equity—closed-end         7         9         9         13         11         11         11         11         9         1 </td <td>Accruing 30-89 DPD:</td> <td></td> <td></td> <td></td> <td></td> <td></td>	Accruing 30-89 DPD:						
Residential first mortgage         26         26         31         28         31           Home equity—lines of credit         1         1         1         1         2         2           Home equity—closed-end         7         9         9         13         11           Other consumer         1         —         1         1         —         1	Commercial	4	3	5	1	1	
Home equity—lines of credit	Investor real estate	_	_	1	5	5	
Home equity—closed-end         7         9         9         13         11           Other consumer         1         —         1         —         1           Total accruing 30-89 DPD         39         39         48         49         51           Total accruing and <90 DPD         469         479         488         600         590           Non-accrual or 90+ DPD:         8         220         183         195         178           Investor real estate         5         5         5         —         1           Residential first mortgage         33         37         38         42         44           Home equity—lines of credit         4         4         4         4         5           Home equity—closed-end         10         11         11         11         9           Total non-accrual or 90+DPD         234         277         241         252         237           Total TDRs - Loans         5         756         729         852         852         852           TORS - Held For Sale         7         8         5         6         11	Residential first mortgage	26	26	31	28	31	
Other consumer         1         —         1         —         1         —         1         —         1         —         1         —         1         —         1         —         1         —         1         —         1         —         1         —         1         —         5         5         1         —         5         5         —         9         5         9         —         1         1         1         1         1         9         1         1         1         1         1         1	Home equity—lines of credit	1	1	1	2	2	
Total accruing 30-89 DPD         39         48         49         51           Total accruing and <90 DPD	Home equity—closed-end	7	9	9	13	11	
Total accruing and <90 DPD         469         479         488         600         590           Non-accrual or 90+ DPD:         Commercial         182         220         183         195         178           Investor real estate         5         5         5         —         1           Residential first mortgage         33         37         38         42         44           Home equity—lines of credit         4         4         4         4         5           Home equity—closed-end         10         11         11         11         9           Total non-accrual or 90+DPD         234         277         241         252         237           Total TDRs - Loans         \$         703         \$         756         729         \$         852         \$         827           TDRs - Held For Sale         7         8         5         6         11	Other consumer	1		1		1	
Non-accrual or 90+ DPD:           Commercial         182         220         183         195         178           Investor real estate         5         5         5         —         1           Residential first mortgage         33         37         38         42         44           Home equity—lines of credit         4         4         4         4         4         5           Home equity—closed-end         10         11         11         11         9           Total non-accrual or 90+DPD         234         277         241         252         237           Total TDRs - Loans         \$         703         \$         756         729         \$         852         \$         827           TDRs - Held For Sale         7         8         5         6         11	Total accruing 30-89 DPD	39	39	48	49	51	
Commercial         182         220         183         195         178           Investor real estate         5         5         5         —         1           Residential first mortgage         33         37         38         42         44           Home equity—lines of credit         4         4         4         4         4         5           Home equity—closed-end         10         11         11         11         9           Total non-accrual or 90+DPD         234         277         241         252         237           Total TDRs - Loans         \$ 703         \$ 756         729         \$ 852         \$ 827           TDRs - Held For Sale         7         8         5         6         11	Total accruing and <90 DPD	469	479	488	600	590	
Investor real estate         5         5         5         —         1           Residential first mortgage         33         37         38         42         44           Home equity—lines of credit         4         4         4         4         4         5           Home equity—closed-end         10         11         11         11         11         9           Total non-accrual or 90+DPD         234         277         241         252         237           Total TDRs - Loans         \$ 703         \$ 756         \$ 729         \$ 852         \$ 827           TDRs - Held For Sale         7         8         5         6         11	Non-accrual or 90+ DPD:						
Residential first mortgage         33         37         38         42         44           Home equity—lines of credit         4         4         4         4         4         5           Home equity—closed-end         10         11         11         11         11         9           Total non-accrual or 90+DPD         234         277         241         252         237           Total TDRs - Loans         \$ 703         \$ 756         \$ 729         \$ 852         \$ 827           TDRs - Held For Sale         7         8         5         6         11	Commercial	182	220	183	195	178	
Home equity—lines of credit         4         4         4         4         4         4         5           Home equity—closed-end         10         11         11         11         11         9           Total non-accrual or 90+DPD         234         277         241         252         237           Total TDRs - Loans         \$ 703         \$ 756         729         \$ 852         \$ 827           TDRs - Held For Sale         7         8         5         6         11	Investor real estate	5	5	5	_	1	
Home equity—closed-end         10         11         11         11         9           Total non-accrual or 90+DPD         234         277         241         252         237           Total TDRs - Loans         \$ 703         \$ 756         729         \$ 852         \$ 827           TDRs - Held For Sale         7         8         5         6         11	Residential first mortgage	33	37	38	42	44	
Total non-accrual or 90+DPD         234         277         241         252         237           Total TDRs - Loans         \$ 703         \$ 756         \$ 729         \$ 852         \$ 827           TDRs - Held For Sale         7         8         5         6         11	Home equity—lines of credit	4	4	4	4	5	
Total TDRs - Loans         \$ 703         \$ 756         \$ 729         \$ 852         \$ 827           TDRs - Held For Sale         7         8         5         6         11	Home equity—closed-end	10	11	11	11	9	
TDRs - Held For Sale 7 8 5 6 11	Total non-accrual or 90+DPD	234	277	241	252	237	
	Total TDRs - Loans	\$ 703	\$ 756	\$ 729	\$ 852	\$ 827	
Total TDRs         \$ 710         \$ 764         \$ 734         \$ 858         \$ 838	TDRs - Held For Sale	7	8	5	6	11	
	Total TDRs	\$ 710	\$ 764	\$ 734	\$ 858	\$ 838	

# **Total TDRs - Loans by Portfolio**

					A	s of				
(\$ amounts in millions)	6/30	0/2019	3/31	/2019	12/3	1/2018	9/30/	2018	6/30/	/2018
Total commercial TDRs	\$	283	\$	326	\$	291	\$	365	\$	336
Total investor real estate TDRs		20		19		19		49		41
Total consumer TDRs		400		411		419		438		450
Total TDRs - Loans	\$	703	\$	756	\$	729	\$	852	\$	827

# **Consolidated Balance Sheets (unaudited)**

Assets:         S. 2,026         1,666         2,018         1,918	
Cash and due from banks         S 2,026         \$ 1,066         \$ 2,016         \$ 1,016         \$ 1,524           Interest-bearing deposits in other banks         2,462         2,141         1,520         1,524           Debt securities had to maturity         1,415         1,435         1,432         2,227         2,227           Debt securities available for sale         22,09         2,327         2,237         3,331         3,331           Loans, net of unearnotic income         88,38         34,33         3,432         3,632         1,646         1,641         1,717         1,801         1,801         1,641         1,717         1,801         1,802         1,802         1,802         1,802         1,802 <th>6/30/2018</th>	6/30/2018
Deliterest-bearing deposits in other banks	
Debt securities held to maturity	1,844
Debt securities available for sale	2,442
Loans held for sale         508         318         304         318           Loans, not of uneamed income         88,553         84,430         83,152         81,821           Allowance for loan losses         6853         6853         83,573         82,312         80,981           Okte loans         82,700         83,577         82,312         80,981           Okter earning assets         1,646         1,617         1,719         1,801           Permises and equipment, net         1,950         2,026         2,045         2,051           Interest receivable         389         387         360         389           Goodwill         4,829         6,029         6,029         6,029         6,029         6,029         6,029         8,029         7,029         8,029         8,029         8,029	1,568
Lours, net of une amend income         88,355         84,40         81,52         81,821           Allowance for loan losses         68,30         68,57         8,312         8,981           Net loans         82,00         82,70         8,312         8,981           Other caming assets         1,646         1,617         1,719         1,801           Permises and equipment, net         1,950         2,026         2,045         2,051           Interest receivable         389         388         375         360           Godwill         4,829         4,829         4,829         4,820         4,820           Residential mortgage servicing rights at fair value (MSRs)         337         386         418         40           Other identifiable intangible assets, net         101         108         115         12           Escaledatian ortgage servicing rights at fair value (MSRs)         313         386         418         40           Other identifiable intangible assets, net         101         10         11         12         12           Escaledatian ortgage servicing rights at fair value (MSRs)         31,582         3,502         3,502         3,502         3,502         3,502         3,502         3,502         3,502	22,935
Miniman	490
Net loans         82,700         83,577         82,312         80,981           Other carning assets         1,646         1,617         1,719         1,801           Permiss and equipment, net         1,950         368         305         205         2051           Interest receivable         388         375         382         4,829         4,829         4,829         4,829         4,829         1,800	80,478
Other earning assets         1,646         1,617         1,719         1,801           Premises and equipment, net         1,950         2,026         2,045         2,051           Interest receivable         389         388         375         360           Goodwill         4,829         5,249         5,249         5,249         5,249         5,249         5,249	(838)
Premises and equipment, net         1,950         2,026         2,045         2,051           Interest receivable         389         388         375         360           Goodwill         4,829         4,829         4,829         4,829           Residential mortage servicing rights at fair value (MSRs)         337         386         418         406           Other identifiable intangible assets, net         101         108         115         122           Other assets         6,456         6,509         5,822         6,007         15,000	79,640
Material Procession	1,672
Goodwill         4,829         5,822         6,007         7         5,822         6,007         7         7         7         7         7         8         7,222         8         7         8         7         8         7         9         8         7,232         8         3,334         \$         8         3,353         \$         3,353         \$         \$         3,353         \$         \$         3,250         \$         3,250         \$         3,250         \$         3,250         \$         3,250         \$         \$         <	2,050
Residential mortgage servicing rights at fair value (MSRs)         337         386         418         406           Other identifiable intangible assets, net         101         108         115         122           Other assets         6,456         6,509         5,822         6,007           Total assets         \$127,518         \$128,802         \$125,688         \$124,788         \$           Liabilities and Equity:           Deposits           Services           Non-interest-bearing         \$34,678         \$34,775         \$35,053         \$35,554         \$           Interest-bearing         \$60,293         \$6,945         \$9,438         \$7,901           Total deposits         \$94,701         \$95,720         \$94,91         \$93,255           Total deposits         \$1,600         \$1,600         \$3,250         \$1,001         \$1,002         \$3,250         \$1,001         \$1,002         \$3,250         \$1,001         \$1,002         \$3,250         \$1,002         \$1,002         \$1,002         \$3,250         \$1,002         \$1,002         \$1,002         \$1,002         \$1,002         \$1,002         \$1,002         \$1,002         \$1,002         \$1,002         \$1,002         \$1,002	347
Other identifiable intangible assets, net         101         108         115         122           Other assets         6,456         6,509         5,822         6,007           Total assets         \$127,518         \$128,002         \$125,688         \$124,578         \$           Liabilities and Equity:         Total depairs           Solution Equity:           Total depairs         Solution Equity           Non-interest-bearing         \$34,678         \$34,757         \$35,053         \$35,553         \$5,79,01         \$1,70	4,904
Other assets         6.456         6.509         5.822         6.007           Total assets         2 127,518         1 28,002         1 25,608         2 124,508         8           Labilities and Equity:           Deposits:           Non-interest-bearing         3 34,678         3 34,775         \$ 35,053         \$ 35,554         \$ 5,001	362
Total assets         \$ 127,518         \$ 128,802         \$ 125,688         \$ 124,578         \$           Liabilities and Equity:         Deposits:           Non-interest-bearing         \$ 34,678         \$ 34,775         \$ 35,053         \$ 35,554         \$           Interest-bearing         60,293         60,945         59,438         57,901         701	156
Deposits:	6,147
Deposits:         Non-interest-bearing         \$ 34,678         \$ 34,775         \$ 35,053         \$ 35,544         \$ 16 deposits         \$ 60,293         60,945         59,438         57,901         \$ 70 deposits         \$ 94,971         95,720         94,491         93,255         \$ 70 deposits         \$ 70 deposits </td <td>124,557</td>	124,557
Non-interest-bearing         \$ 34,678         \$ 34,775         \$ 35,053         \$ 35,34         \$           Interest-bearing         60,293         60,945         59,438         57,901           Total deposits         94,971         95,720         94,491         93,255           Borrowed funds:           Short-term borrowings:           Other short-term borrowings         4,250         1,600         1,600         3,250           Cong-term borrowings         9,213         12,957         12,424         11,178           Total borrowed funds         13,463         14,557         14,024         14,428           Other liabilities         2,476         3,002         2,083         2,125           Total liabilities         110,910         113,279         110,598         109,808           Equity:         Preferred stock, non-cumulative perpetual         1,310         820         820         820           Common stock         11         11         11         11         11         11         Additional paid-in capital         13,380         13,584         13,766         14,122         Retained earnings         3,090         3,066         2,828         2,582	
Interest-bearing         60,293         60,945         59,438         57,901           Total deposits         94,971         95,720         94,491         93,255           Borrowed funds:         Short-term borrowings:           Other short-term borrowings         1,600         1,600         3,250           Total short-term borrowings         4,250         1,600         1,600         3,250           Long-term borrowings         9,213         12,957         12,424         11,178           Total borrowed funds         13,463         14,557         14,024         14,428           Other liabilities         2,476         3,002         2,083         2,125           Total liabilities         110,910         113,279         110,598         109,808           Equity:         Preferred stock, non-cumulative perpetual         1,310         820         820         820           Common stock         11         11         11         11         11         11         11         Additional paid-in capital         13,380         13,584         13,766         14,122         820         820         820         820         820         820         820         820         820         820	
Total deposits         94,971         95,720         94,491         93,255           Borrowed funds:         Short-term borrowings:           Other short-term borrowings         4,250         1,600         1,600         3,250           Total short-term borrowings         4,250         1,600         1,600         3,250           Long-term borrowings         9,213         12,957         12,424         11,178           Total borrowed funds         13,463         14,557         14,024         14,428           Other liabilities         2,476         3,002         2,083         2,125           Total liabilities         110,910         113,279         110,598         109,808           Equity:           Preferred stock, non-cumulative perpetual         1,310         820         820         820           Common stock         11         11         11         11         11         11           Additional paid-in capital         13,380         13,584         13,766         14,122           Retained earnings         3,299         3,066         2,828         2,582	36,055
Borrowed funds:           Short-term borrowings:           Other short-term borrowings         4,250         1,600         1,600         3,250           Total short-term borrowings         4,250         1,600         1,600         3,250           Long-term borrowings         9,213         12,957         12,424         11,178           Total borrowed funds         13,463         14,557         14,024         14,428           Other liabilities         2,476         3,002         2,083         2,125           Total liabilities         110,910         113,279         110,598         109,808           Equity:           Preferred stock, non-cumulative perpetual         1,310         820         820         820           Common stock         11         11         11         11         11         11           Additional paid-in capital         13,380         13,584         13,766         14,122           Retained earnings         3,299         3,066         2,828         2,582	59,228
Short-term borrowings:         1,600         1,600         3,250           Total short-term borrowings         4,250         1,600         1,600         3,250           Long-term borrowings         9,213         12,957         12,424         11,178           Total borrowed funds         13,463         14,557         14,024         14,428           Other liabilities         2,476         3,002         2,083         2,125           Total liabilities         110,910         113,279         110,598         109,808           Equity:           Preferred stock, non-cumulative perpetual         1,310         820         820         820           Common stock         11         11         11         11           Additional paid-in capital         13,380         13,584         13,766         14,122           Retained earnings         3,299         3,066         2,828         2,582	95,283
Other short-term borrowings         4,250         1,600         1,600         3,250           Total short-term borrowings         4,250         1,600         1,600         3,250           Long-term borrowings         9,213         12,957         12,424         11,178           Total borrowed funds         13,463         14,557         14,024         14,428           Other liabilities         2,476         3,002         2,083         2,125           Total liabilities         110,910         113,279         110,598         109,808           Equity:         Preferred stock, non-cumulative perpetual         1,310         820         820         820           Common stock         11         11         11         11         11           Additional paid-in capital         13,380         13,584         13,766         14,122           Retained earnings         3,299         3,066         2,828         2,582	
Total short-term borrowings         4,250         1,600         1,600         3,250           Long-term borrowings         9,213         12,957         12,424         11,178           Total borrowed funds         13,463         14,557         14,024         14,428           Other liabilities         2,476         3,002         2,083         2,125           Total liabilities         110,910         113,279         110,598         109,808           Equity:           Preferred stock, non-cumulative perpetual         1,310         820         820         820           Common stock         11         11         11         11           Additional paid-in capital         13,380         13,584         13,766         14,122           Retained earnings         3,299         3,066         2,828         2,582	
Long-term borrowings         9,213         12,957         12,424         11,178           Total borrowed funds         13,463         14,557         14,024         14,428           Other liabilities         2,476         3,002         2,083         2,125           Total liabilities         110,910         113,279         110,598         109,808           Equity:           Preferred stock, non-cumulative perpetual         1,310         820         820         820           Common stock         11         11         11         11           Additional paid-in capital         13,380         13,584         13,766         14,122           Retained earnings         3,299         3,066         2,828         2,582	1,400
Total borrowed funds         13,463         14,557         14,024         14,428           Other liabilities         2,476         3,002         2,083         2,125           Total liabilities         110,910         113,279         110,598         109,808           Equity:         Preferred stock, non-cumulative perpetual         1,310         820         820         820           Common stock         11         11         11         11           Additional paid-in capital         13,380         13,584         13,766         14,122           Retained earnings         3,299         3,066         2,828         2,582	1,400
Other liabilities         2,476         3,002         2,083         2,125           Total liabilities         110,910         113,279         110,598         109,808           Equity:           Preferred stock, non-cumulative perpetual         1,310         820         820         820           Common stock         11         11         11         11           Additional paid-in capital         13,380         13,584         13,766         14,122           Retained earnings         3,299         3,066         2,828         2,582	9,890
Total liabilities         110,910         113,279         110,598         109,808           Equity:           Preferred stock, non-cumulative perpetual         1,310         820         820         820           Common stock         11         11         11         11           Additional paid-in capital         13,380         13,584         13,766         14,122           Retained earnings         3,299         3,066         2,828         2,582	11,290
Equity:         Preferred stock, non-cumulative perpetual       1,310       820       820       820         Common stock       11       11       11       11       11         Additional paid-in capital       13,380       13,584       13,766       14,122         Retained earnings       3,299       3,066       2,828       2,582	2,207
Preferred stock, non-cumulative perpetual         1,310         820         820         820           Common stock         11         11         11         11           Additional paid-in capital         13,380         13,584         13,766         14,122           Retained earnings         3,299         3,066         2,828         2,582	108,780
Common stock         11         11         11         11           Additional paid-in capital         13,380         13,584         13,766         14,122           Retained earnings         3,299         3,066         2,828         2,582	
Additional paid-in capital         13,380         13,584         13,766         14,122           Retained earnings         3,299         3,066         2,828         2,582	820
Retained earnings 3,299 3,066 2,828 2,582	12
	15,389
	2,182
Treasury stock, at cost (1,371) (1,371) (1,371) (1,371)	(1,371)
Accumulated other comprehensive income (loss), net (21) (598) (964) (1,394)	(1,255)
Total stockholders' equity 16,608 15,512 15,090 14,770	15,777
Noncontrolling interest — 11 — —	_
Total equity 16,608 15,523 15,090 14,770	15,777
Total liabilities and equity \$ 127,518 \$ 128,802 \$ 125,688 \$ 124,578 \$	124,557

## **End of Period Loans**

							Α	As of	f					
											6/30/2	2019	6/30/2	2019
(\$ amounts in millions)	6/30/2019	3/3	31/2019	12	/31/2018	9/	30/2018	6/3	30/2018		vs. 3/31	/2019	vs. 6/30	0/2018
Commercial and industrial (1)	\$ 40,438	\$	40,985	\$	39,282	\$	38,036	\$	37,079	\$	(547)	(1.3)%	\$ 3,359	9.1 %
Commercial real estate mortgage—owner-occupied (2)	5,455		5,522		5,549		5,943		6,006		(67)	(1.2)%	(551)	(9.2)%
Commercial real estate construction—owner-occupied	415		434		384		326		304		(19)	(4.4)%	111	36.5 %
Total commercial	46,308		46,941		45,215		44,305	_	43,389	_	(633)	(1.3)%	2,919	6.7 %
Commercial investor real estate mortgage (2)	4,795		4,715		4,650		4,205		3,882		80	1.7 %	913	23.5 %
Commercial investor real estate construction	1,658		1,871		1,786		1,838		1,879		(213)	(11.4)%	(221)	(11.8)%
Total investor real estate	6,453		6,586		6,436		6,043		5,761		(133)	(2.0)%	692	12.0 %
Total business	52,761		53,527		51,651		50,348		49,150		(766)	(1.4)%	3,611	7.3 %
Residential first mortgage (3)	14,253		14,113		14,276		14,220		14,111		140	1.0 %	142	1.0 %
Home equity—lines of credit (4)	5,561		5,705		5,871		5,993		6,165		(144)	(2.5)%	(604)	(9.8)%
Home equity—closed-end (5)	3,241		3,309		3,386		3,442		3,514		(68)	(2.1)%	(273)	(7.8)%
Indirect—vehicles	2,415		2,759		3,053		3,146		3,219		(344)	(12.5)%	(804)	(25.0)%
Indirect—other consumer	2,796		2,547		2,349		2,179		1,889		249	9.8 %	907	48.0 %
Consumer credit card	1,303		1,274		1,345		1,273		1,264		29	2.3 %	39	3.1 %
Other consumer	1,223		1,196		1,221		1,220		1,166		27	2.3 %	57	4.9 %
Total consumer	30,792		30,903		31,501		31,473		31,328		(111)	(0.4)%	(536)	(1.7)%
Total Loans	\$ 83,553	\$	84,430	\$	83,152	\$	81,821	\$	80,478	\$	(877)	(1.0)%	\$ 3,075	3.8 %

As of December 31, 2018, approximately \$263 million of purchasing card balances previously recognized in other assets were reclassified to commercial and industrial loans.

<sup>(5)</sup> The balance of Regions' closed-end home equity loans consists of \$2,934 million of first lien and \$307 million of second lien at 6/30/2019.

			As of		
End of Period Loans by Percentage	6/30/2019	3/31/2019	12/31/2018	9/30/2018	6/30/2018
Commercial and industrial	48.4%	48.6%	47.2%	46.5%	46.1%
Commercial real estate mortgage—owner-occupied	6.5%	6.5%	6.7%	7.3%	7.5%
Commercial real estate construction—owner-occupied	0.5%	0.5%	0.5%	0.4%	0.4%
Total commercial	55.4%	55.6%	54.4%	54.2%	54.0%
Commercial investor real estate mortgage	5.7%	5.6%	5.6%	5.1%	4.8%
Commercial investor real estate construction	2.0%	2.2%	2.1%	2.2%	2.3%
Total investor real estate	7.7%	7.8%	7.7%	7.3%	7.1%
Total business	63.1%	63.4%	62.1%	61.5%	61.1%
Residential first mortgage	17.0%	16.7%	17.2%	17.4%	17.5%
Home equity—lines of credit	6.7%	6.8%	7.1%	7.3%	7.7%
Home equity—closed-end	3.9%	3.9%	4.1%	4.2%	4.4%
Indirect—vehicles	2.9%	3.3%	3.6%	3.9%	4.0%
Indirect—other consumer	3.3%	3.0%	2.8%	2.6%	2.3%
Consumer credit card	1.6%	1.5%	1.6%	1.6%	1.6%
Other consumer	1.5%	1.4%	1.5%	1.5%	1.4%
Total consumer	36.9%	36.6%	37.9%	38.5%	38.9%
Total Loans	100.0%	100.0%	100.0%	100.0%	100.0%

As of December 31, 2018, approximately \$345 million of senior assisted living balances were reclassified from commercial real estate mortgage—owner-occupied to commercial investor real estate mortgage. The reclassification had a negligible impact on fourth quarter 2018 average balances.

Regions sold \$167 million of affordable housing residential mortgage loans during the first quarter of 2019.

The balance of Regions' home equity lines of credit consists of \$2,890 million of first lien and \$2,671 million of second lien at 6/30//2019.

<sup>(3)</sup> 

<sup>(4)</sup> 

## **Average Balances of Loans**

				Av	erage Balanc	es			
(\$ amounts in millions)	2Q19	1Q19	4Q18	3Q18	2Q18	2Q19 vs	. 1Q19	2Q19 vs	s. 2Q18
Commercial and industrial	\$ 40,707	\$ 39,999	\$ 38,111	\$ 37,410	\$ 36,874	\$ 708	1.8 %	\$ 3,833	10.4 %
Commercial real estate mortgage—owner-occupied	5,448	5,560	5,847	6,000	6,017	(112)	(2.0)%	(569)	(9.5)%
Commercial real estate construction—owner-occupied	447	409	349	311	298	38	9.3 %	149	50.0 %
Total commercial	46,602	45,968	44,307	43,721	43,189	634	1.4 %	3,413	7.9 %
Commercial investor real estate mortgage	4,699	4,729	4,275	4,083	3,724	(30)	(0.6)%	975	26.2 %
Commercial investor real estate construction	1,797	1,821	1,815	1,809	1,867	(24)	(1.3)%	(70)	(3.7)%
Total investor real estate	6,496	6,550	6,090	5,892	5,591	(54)	(0.8)%	905	16.2 %
Total business	53,098	52,518	50,397	49,613	48,780	580	1.1 %	4,318	8.9 %
Residential first mortgage	14,150	14,203	14,230	14,162	13,980	(53)	(0.4)%	170	1.2 %
Home equity—lines of credit	5,637	5,792	5,924	6,068	6,259	(155)	(2.7)%	(622)	(9.9)%
Home equity—closed-end	3,273	3,343	3,411	3,475	3,533	(70)	(2.1)%	(260)	(7.4)%
Indirect—vehicles	2,578	2,924	3,109	3,190	3,260	(346)	(11.8)%	(682)	(20.9)%
Indirect—other consumer	2,662	2,429	2,287	2,042	1,743	233	9.6 %	919	52.7 %
Consumer credit card	1,286	1,304	1,298	1,271	1,245	(18)	(1.4)%	41	3.3 %
Other consumer	1,221	1,212	1,217	1,201	1,157	9	0.7 %	64	5.5 %
Total consumer	30,807	31,207	31,476	31,409	31,177	(400)	(1.3)%	(370)	(1.2)%
Total loans	\$ 83,905	\$ 83,725	\$ 81,873	\$ 81,022	\$ 79,957	\$ 180	0.2 %	\$ 3,948	4.9 %

# Adjusted Average Balances of Loans (non-GAAP)

Regions believes adjusting total average loans for the impact of the purchasing card reclassification from other assets and the indirect vehicles exit portfolio, provides a meaningful calculation of loan growth rates and presents them on the same basis as that applied by management.

				Aver	age	Balances				
(\$ amounts in millions)	2Q19	1Q19	4Q18	3Q18		2Q18	2Q19 vs	. 1Q19	2Q19 vs	s. 2Q18
Commercial and industrial	\$ 40,707	\$ 39,999	\$ 38,111	\$ 37,410	\$	36,874	\$ 708	1.8 %	\$ 3,833	10.4 %
Add: Purchasing card balances (1)	_	_	252	239		228	_	NM	(228)	(100.0)%
Adjusted commercial and industrial loans (non-GAAP)	\$ 40,707	\$ 39,999	\$ 38,363	\$ 37,649	\$	37,102	\$ 708	1.8 %	\$ 3,605	9.7 %
Total commercial loans	\$ 46,602	\$ 45,968	\$ 44,307	\$ 43,721	\$	43,189	\$ 634	1.4 %	\$ 3,413	7.9 %
Add: Purchasing card balances (1)			252	239		228		NM	(228)	(100.0)%
Adjusted total commercial loans (non-GAAP)	\$ 46,602	\$ 45,968	\$ 44,559	\$ 43,960	\$	43,417	\$ 634	1.4 %	\$ 3,185	7.3 %
Total business loans	\$ 53,098	\$ 52,518	\$ 50,397	\$ 49,613	\$	48,780	\$ 580	1.1 %	\$ 4,318	8.9 %
Add: Purchasing card balances (1)	_	_	252	239		228	_	NM	(228)	(100.0)%
Adjusted total business loans (non-GAAP)	\$ 53,098	\$ 52,518	\$ 50,649	\$ 49,852	\$	49,008	\$ 580	1.1 %	\$ 4,090	8.3 %
Total consumer loans	\$ 30,807	\$ 31,207	\$ 31,476	\$ 31,409	\$	31,177	\$ (400)	(1.3)%	\$ (370)	(1.2)%
Less: Indirect—vehicles	2,578	2,924	3,109	3,190		3,260	(346)	(11.8)%	(682)	(20.9)%
Adjusted total consumer loans (non-GAAP)	\$ 28,229	\$ 28,283	\$ 28,367	\$ 28,219	\$	27,917	\$ (54)	(0.2)%	\$ 312	1.1 %
Total loans	\$ 83,905	\$ 83,725	\$ 81,873	\$ 81,022	\$	79,957	\$ 180	0.2 %	\$ 3,948	4.9 %
Add: Purchasing card balances (1)	_	_	252	239		228	_	NM	(228)	(100.0)%
Less: Indirect—vehicles	2,578	2,924	3,109	3,190		3,260	(346)	(11.8)%	(682)	(20.9)%
Adjusted total loans (non-GAAP)	\$ 81,327	\$ 80,801	\$ 79,016	\$ 78,071	\$	76,925	\$ 526	0.7 %	\$ 4,402	5.7 %

<sup>(1)</sup> On December 31, 2018, purchasing cards were reclassified to commercial and industrial loans from other assets.

## Average Balances of Loans (continued)

	Average Balances Six Months Ended June 30							
		Six Months En	ded June 30					
(\$ amounts in millions)	 2019	2018	2019 vs	. 2018				
Commercial and industrial	\$ 40,355	\$ 36,670	\$ 3,685	10.0 %				
Commercial real estate mortgage—owner-occupied	5,504	6,067	(563)	(9.3)%				
Commercial real estate construction—owner-occupied	428	308	120	39.0 %				
Total commercial	46,287	43,045	3,242	7.5 %				
Commercial investor real estate mortgage	 4,714	3,803	911	24.0 %				
Commercial investor real estate construction	1,809	1,852	(43)	(2.3)%				
Total investor real estate	 6,523	5,655	868	15.3 %				
Total business	52,810	48,700	4,110	8.4 %				
Residential first mortgage	 14,176	13,978	198	1.4 %				
Home equity—lines of credit	5,714	6,362	(648)	(10.2)%				
Home equity—closed-end	3,308	3,554	(246)	(6.9)%				
Indirect—vehicles	2,750	3,284	(534)	(16.3)%				
Indirect—other consumer	2,546	1,638	908	55.4 %				
Consumer credit card	1,295	1,251	44	3.5 %				
Other consumer	1,217	1,157	60	5.2 %				
Total consumer	31,006	31,224	(218)	(0.7)%				
Total Loans	\$ 83,816	\$ 79,924	\$ 3,892	4.9 %				

## Adjusted Average Balances of Loans (non-GAAP)

Regions believes adjusting total average loans for the impact of the purchasing card reclassification from other assets, the first quarter 2018 residential first mortgage loan sale and the indirect vehicles exit portfolio, provides a meaningful calculation of loan growth rates and presents them on the same basis as that applied by management.

		Average Balances									
			Si	x Months End	ed Ju	une 30					
(§ amounts in millions)		2019		2018		2019 vs	. 2018				
Commercial and industrial	\$	40,355	\$	36,670	\$	3,685	10.0 %				
Add: Purchasing card balances <sup>(1)</sup>		_		218		(218)	(100.0)%				
Adjusted commercial and industrial loans (non-GAAP)	\$	40,355	\$	36,888	\$	3,467	9.4 %				
Total commercial loans	\$	46,287	\$	43,045	\$	3,242	7.5 %				
Add: Purchasing card balances <sup>(1)</sup>				218		(218)	(100.0)%				
Adjusted total commercial loans (non-GAAP)	\$	46,287	\$	43,263	\$	3,024	7.0 %				
Total business loans	8	52,810	\$	48,700	\$	4,110	8.4 %				
Add: Purchasing card balances <sup>(1)</sup>		_		218		(218)	(100.0)%				
Adjusted total business loans (non-GAAP)	\$	52,810	\$	48,918	\$	3,892	8.0 %				
Total consumer loans	\$	31,006	\$	31,225	\$	(219)	(0.7)%				
Less: Balances of residential first mortgage loans sold(2)		_		81		(81)	(100.0)%				
Less: Indirect—vehicles		2,750		3,284		(534)	(16.3)%				
Adjusted total consumer loans (non-GAAP)	\$	28,256	\$	27,860	\$	396	1.4 %				
Total Loans	\$	83,816	\$	79,925	\$	3,891	4.9 %				
Add: Purchasing card balances <sup>(1)</sup>		_		218		(218)	(100.0)%				
Less: Balances of residential first mortgage loans sold(2)		_		81		(81)	(100.0)%				
Less: Indirect—vehicles		2,750		3,284		(534)	(16.3)%				
Adjusted total loans (non-GAAP)	\$	81,066	\$	76,778	\$	4,288	5.6 %				

<sup>(1)</sup> On December 31, 2018, purchasing cards were reclassified to commercial and industrial loans from other assets.

<sup>(2)</sup> Adjustments to average loan balances assume a simple day-weighted average impact for the year ended December 31, 2018, and are equal to the ending balance of the residential first mortgage loans sold for the prior periods.

# **End of Period Deposits**

								As of							
									6/30/2019				6/30/2019		
(\$ amounts in millions)	6/3	30/2019	3/31/20	)19	12/	31/2018	9/30/2018	6/30/2018		vs. 3/3	1/2019	vs. 6/30/2018			
Interest-free deposits	\$	34,678	\$ 34,	775	\$	35,053	\$ 35,354	\$ 36,055	\$	(97)	(0.3)%	\$	(1,377)	(3.8)%	
Interest-bearing checking		18,625	19,	724		19,175	18,586	19,403		(1,099)	(5.6)%		(778)	(4.0)%	
Savings		8,659	9,	031		8,788	8,900	8,971		(372)	(4.1)%		(312)	(3.5)%	
Money market—domestic		24,729	23,	806		24,111	23,896	24,255		923	3.9 %		474	2.0 %	
Low-cost deposits		86,691	87,	336		87,127	86,736	88,684		(645)	(0.7)%		(1,993)	(2.2)%	
Time deposits		7,731	7,	704		7,122	6,499	6,576		27	0.4 %		1,155	17.6 %	
<b>Total Customer Deposits</b>		94,422	95,	040		94,249	93,235	95,260		(618)	(0.7)%		(838)	(0.9)%	
Corporate treasury time deposits		549		680		242	20	23		(131)	(19.3)%		526	NM	
<b>Total Deposits</b>	\$	94,971	\$ 95,	720	\$	94,491	\$ 93,255	\$ 95,283	\$	(749)	(0.8)%	\$	(312)	(0.3)%	

							As of					
									6/30/	2019	6/30/	2019
(\$ amounts in millions)	6/30/2019	•	3/31/2019	12	2/31/2018	9/30/2018	6/30/2018		vs. 3/3	1/2019	vs. 6/30	0/2018
Consumer Bank Segment	\$ 59,77	5 :	\$ 59,880	\$	57,575	\$ 57,939	\$ 58,713	\$	(105)	(0.2)%	\$ 1,062	1.8 %
Corporate Bank Segment	26,38	6	26,741		27,748	26,002	26,873		(355)	(1.3)%	(487)	(1.8)%
Wealth Management Segment	7,91	9	7,994		8,072	8,018	8,334		(75)	(0.9)%	(415)	(5.0)%
Other (1)	89	1	1,105		1,096	1,296	1,363		(214)	(19.4)%	(472)	(34.6)%
<b>Total Deposits</b>	\$ 94,97	1 :	\$ 95,720	\$	94,491	\$ 93,255	\$ 95,283	\$	(749)	(0.8)%	\$ (312)	(0.3)%

										As of				
											6/30/	2019	6/30/2	2019
(\$ amounts in millions)	6/3	30/2019	3/3	31/2019	12	2/31/2018	9/	30/2018	6/	30/2018	 vs. 3/3	1/2019	 vs. 6/30	/2018
Wealth Management - Private Wealth	\$	6,965	\$	7,089	\$	7,204	\$	7,035	\$	7,248	\$ (124)	(1.7)%	\$ (283)	(3.9)%
Wealth Management - Institutional Services		954		905		868		983		1,086	49	5.4 %	(132)	(12.2)%
<b>Total Wealth Management Segment Deposits</b>	\$	7,919	\$	7,994	\$	8,072	\$	8,018	\$	8,334	\$ (75)	(0.9)%	\$ (415)	(5.0)%

			As of		
End of Period Deposits by Percentage	6/30/2019	3/31/2019	12/31/2018	9/30/2018	6/30/2018
<b>Customer Deposits</b>					
Interest-free deposits	36.5%	36.3%	37.1 %	37.9%	37.8 %
Interest-bearing checking	19.6%	20.6%	20.3 %	19.9%	20.4 %
Savings	9.1%	9.4%	9.3 %	9.6%	9.4 %
Money market—domestic	26.0%	24.9%	25.5 %	25.6%	25.5 %
Low-cost deposits	91.2%	91.2%	92.2 %	93.0%	93.1 %
Time deposits	8.2%	8.1%	7.5 %	7.0%	6.9 %
Total Customer Deposits	99.4%	99.3%	99.7 %	100.0%	100.0 %
Corporate treasury time deposits	0.6%	0.7%	0.3 %	%	%
Total Deposits	100.0%	100.0%	100.0 %	100.0%	100.0 %
	<del></del>				

<sup>(1)</sup> Consists primarily of brokered deposits.

## **Average Balances of Deposits**

(0)	_	2012		1010		1010			erag	ge Balances		2015	1010		2015	2010
(\$ amounts in millions)	_	2Q19		1Q19	_	4Q18	_	3Q18		2Q18	_	2Q19 vs.		_	2Q19 vs.	
Interest-free deposits	\$	33,883	\$	33,896	\$	35,169	\$	35,414	\$	35,811	\$	(13)	<b>-%</b>	\$	(1,928)	(5.4)
Interest-bearing checking		18,869		19,309		18,295		18,924		19,534		(440)	(2.3)%		(665)	(3.4)%
Savings		8,806		8,852		8,827		8,928		8,981		(46)	(0.5)%		(175)	(1.9)%
Money market—domestic		24,350		23,989		23,850		24,046		24,225		361	1.5 %		125	0.5 %
Money market—foreign	_	07.000		- 06.046	_	06.141		07.212	_	10	_	(120)	<u> </u>	_	(10)	(100.0)%
Low-cost deposits		85,908		86,046		86,141		87,312		88,561		(138)	(0.2)%		(2,653)	(3.0)%
Time deposits	_	7,800		7,471	_	6,792		6,501	_	6,610	_	329	4.4 %	_	1,190	18.0 %
Total Customer Deposits		93,708 657		93,517 496		92,933 87		93,813 21		95,171 23		191	0.2 %		(1,463)	(1.5)%
Corporate treasury time deposits  Corporate treasury other deposits		553		157		139		108		59		161 396	32.5 % 252.2 %		634 494	NM
Total Deposits	<u> </u>	94,918	\$	94,170	\$	93,159	\$	93,942	\$	95,253	\$	748	0.8 %	\$	(335)	NM (0.4)%
Total Deposits		74,710	<b>3</b>	94,170	<b></b>	93,139	, p	93,942	<b>3</b>	93,233	Ф	740	0.8 /0	Ф	(333)	(0.4)/
(\$ amounts in millions)	_	2Q19		1Q19		4Q18		3Q18	verag	ge Balances 2Q18	<u> </u>	2Q19 vs.	1019		2Q19 vs.	2018
Consumer Bank Segment	<u>s</u>	59,277	\$	57,952	\$	57,366	\$	57,684	\$	58,152	\$	1,325	2.3 %	\$	1,125	1.9 %
Corporate Bank Segment	Ψ	26,154	Ψ	26,904	Ψ	26,323	Ψ	26,563	Ψ	27,160	Ψ	(750)	(2.8)%	Ψ	(1,006)	(3.7)%
Wealth Management Segment		7,924		7,948		8,027		8,235		8,528		(24)	(0.3)%		(604)	(7.1)%
Other (1)		1,563		1,366		1,443		1,460		1,413		197	14.4 %		150	10.6 %
Total Deposits	\$	94,918	\$	94,170	\$	93,159	\$	93,942	\$	95,253	\$	748	0.8 %	\$	(335)	(0.4)%
									,0 <b>20</b>	ge Balances	_					
(\$ amounts in millions)	_	2Q19		1Q19		4Q18		3Q18	crag	2Q18		2Q19 vs.	1019		2Q19 vs.	2018
Wealth Management - Private Wealth	\$	7,033	\$	7,111	\$	7,084	\$	7,250	\$	7,430	\$	(78)	(1.1)%	•	(397)	(5.3)%
	Ð		Ф		Ф		Ф		Ф		Ф		. ,	Ф		
Wealth Management - Institutional Services  Total Wealth Management Segment Deposits	<u> </u>	7,924	\$	7,948	\$	943 8,027	\$	985 8,235	\$	1,098 8,528	\$	(24)	6.5 %	_	(604)	(18.9)%
(0 mm, millions)										019			s Ended Jun		010 2010	
(\$ amounts in millions) Customer Deposits								_		.019	_	2018			019 vs. 2018	
Interest-free deposits								\$		33,889	\$	35,63	38 \$	(1,	749)	(4.9)%
Interest-bearing checking										19,087		19,73	34	(	647)	(3.3)%
Savings										8,829		8,79	99		30	0.3 %
Money market—domestic										24,171		24,40	)1	(	230)	(0.9)%
Money market—foreign												1	16		(16)	(100.0)%
Low-cost deposits										85,976		88,58			612)	(2.9)%
Time deposits										7,637		6,68			952	14.2 %
<b>Total Customer Deposits</b>										93,613		95,27	73		660)	(1.7)%
Corporate treasury time deposits										577			24		553	NM
Corporate treasury other deposits								_		356	_		13		313	NM
Total Deposits								\$		94,546	\$	95,34	\$	(	794)	(0.8)%
								_					ige Balances			
(C								_		2019			s Ended Jun			
(\$ amounts in millions)  Consumer Bank Segment								\$			\$	2018 57,65	52 \$		019 vs. 2018 966	1.7 %
Consumer Bank Segment Corporate Bank Segment								•		26,527	φ	27,41			888)	(3.2)%
Wealth Management Segment										7,936		8,73			798)	(9.1)%
Other (1)										1,465		1,53		,	(74)	(4.8)%
Total Deposits								\$		94,546	\$		10 \$	(	794)	(0.8)%
												Avera	ige Balances			
								_	Six Months Ended June 30							
												Six Month	s Ended Jun	e su		
(\$ amounts in millions)									2	019		2018	s Ended Jun		019 vs. 2018	
( <u>\$ amounts in millions)</u> Wealth Management - Private Wealth								\$		7,072	\$			2	019 vs. 2018 (525)	(6.9)%
(§ amounts in millions)  Wealth Management - Private Wealth  Wealth Management - Institutional Services								\$			\$	2018	97 \$	2		

<sup>(1)</sup> Consists primarily of brokered deposits.

#### **Tangible Common Ratios and Capital**

The following tables provide the calculation of the end of period "tangible common stockholders' equity" and "tangible common book value per share" ratios, a reconciliation of stockholders' equity (GAAP) to tangible common stockholders' equity (non-GAAP), and the fully phased-in pro-forma of Basel III common equity Tier 1 (non-GAAP).

The calculation of the fully phased-in pro-forma "Common equity Tier 1" (CET1) is based on Regions' understanding of the Final Basel III requirements. For Regions, the Basel III framework became effective on a phased-in approach starting in 2015 with full implementation extending to 2019. The Basel III rules are now fully phased in, other than with respect to deductions and adjustments whose transitional treatment has been extended until the federal banking agencies' September 2017 proposal to revise and simplify the capital treatment of selected categories of assets is finalized. The calculation provided below includes estimated pro-forma amounts for the ratio on a fully phased-in basis. Regions' current understanding of the final framework includes certain assumptions, including the Company's interpretation of the requirements, and informal feedback received through the regulatory process. Regions' understanding of the framework is evolving and will likely change as analyses and discussions with regulators continue. Because Regions is not currently subject to the fully phased-in capital rules, this pro-forma measure is considered to be a non-GAAP financial measure, and other entities may calculate it differently from Regions' disclosed calculation.

A company's regulatory capital is often expressed as a percentage of risk-weighted assets. Under the risk-based capital framework, a company's balance sheet assets and credit equivalent amounts of off-balance sheet items are assigned to broad risk categories. The aggregated dollar amount in each category is then multiplied by the prescribed risk-weighted percentage. The resulting weighted values from each of the categories are added together and this sum is the risk-weighted assets total that, as adjusted, comprises the denominator of certain risk-based capital ratios. Common equity Tier 1 capital is then divided by this denominator (risk-weighted assets) to determine the common equity Tier 1 capital ratio. The amounts disclosed as risk-weighted assets are calculated consistent with banking regulatory requirements on a fully phased-in basis.

Since analysts and banking regulators may assess Regions' capital adequacy using tangible common stockholders' equity and the fully phased-in Basel III framework, we believe that it is useful to provide investors the ability to assess Regions' capital adequacy on these same bases.

		As of a	nd for Quarter	r Ended	
(§ amounts in millions, except per share data)	6/30/2019	3/31/2019	12/31/2018	9/30/2018	6/30/2018
Tangible Common Ratios—Consolidated					
Stockholders' equity (GAAP)	\$ 16,608	\$ 15,512	\$ 15,090	\$ 14,770	\$ 15,777
Less:					
Preferred stock (GAAP)	1,310	820	820	820	820
Intangible assets (GAAP)	4,930	4,937	4,944	4,951	5,060
Deferred tax liability related to intangibles (GAAP)	(94)	(94)	(94)	(95)	(97)
Tangible common stockholders' equity (non-GAAP)	A \$ 10,462	\$ 9,849	\$ 9,420	\$ 9,094	\$ 9,994
Total assets (GAAP)	\$127,518	\$128,802	\$ 125,688	\$124,578	\$124,557
Less:					
Intangible assets (GAAP)	4,930	4,937	4,944	4,951	5,060
Deferred tax liability related to intangibles (GAAP)	(94)	(94)	(94)	(95)	(97)
Tangible assets (non-GAAP)	В \$122,682	\$123,959	\$ 120,838	\$119,722	\$119,594
Shares outstanding—end of quarter	С 1,004	1,013	1,025	1,055	1,114
Tangible common stockholders' equity to tangible assets (non-GAAP)	A/B 8.53%	7.95%	7.80%	7.60%	8.36%
Tangible common book value per share (non-GAAP)	A/C \$ 10.42	\$ 9.72	\$ 9.19	\$ 8.62	\$ 8.97

			As of a	nd for Quarter	Ended	
(\$ amounts in millions)		6/30/2019	3/31/2019	12/31/2018	9/30/2018	6/30/2018
Basel III Common Equity Tier 1 Ratio—Fully Phased-In Pro-Forma (1)						
Stockholder's equity (GAAP)		\$ 16,608	\$ 15,512	\$ 15,090	\$ 14,770	\$ 15,777
Non-qualifying goodwill and intangibles		(4,827)	(4,833)	(4,839)	(4,845)	(4,953)
Adjustments, including all components of accumulated other comprehensive income, disallowed deferred tax assets, threshold deductions and other adjustments		13	584	940	1,376	1,230
Preferred stock (GAAP)		(1,310)	(820)	(820)	(820)	(820)
Basel III common equity Tier 1—Fully Phased-In Pro-Forma (non-GAAP)	D	\$ 10,484	\$ 10,443	\$ 10,371	\$ 10,481	\$ 11,234
Basel III risk-weighted assets—Fully Phased-In Pro-Forma (non-GAAP) (2)	E	\$106,458	\$107,128	\$ 105,475	\$103,721	\$102,819
Basel III common equity Tier 1 ratio—Fully Phased-In Pro-Forma (non-GAAP)	D/E	9.8%	9.8%	9.8%	10.1%	10.9%

<sup>(1)</sup> Current quarter amounts and the resulting ratio are estimated.

<sup>(2)</sup> Regions has systems and internal controls in place to calculate risk-weighted assets as required by Basel III on a fully phased-in basis. The amounts included above are a reasonable approximation, based on our understanding of the requirements.

#### **Forward-Looking Statements**

This release may include forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. Forward-looking statements are not based on historical information, but rather are related to future operations, strategies, financial results or other developments. Forward-looking statements are based on management's current expectations as well as certain assumptions and estimates made by, and information available to, management at the time the statements are made. Those statements are based on general assumptions and are subject to various risks, and because they also relate to the future they are likewise subject to inherent uncertainties and other factors that may cause actual results to differ materially from the views, beliefs and projections expressed in such statements. Therefore, we caution you against relying on any of these forward-looking statements. These risks, uncertainties and other factors include, but are not limited to, those described below:

- Current and future economic and market conditions in the United States generally or in the communities we serve, including the effects of possible declines in property values, increases in unemployment rates and potential reductions of economic growth, which may adversely affect our lending and other businesses and our financial results and conditions.
- Possible changes in trade, monetary and fiscal policies of, and other activities undertaken by, governments, agencies, central banks and similar organizations, which could have a material adverse effect on our earnings.
- Possible changes in market interest rates or capital markets could adversely affect our revenue and expense, the value of assets and obligations, and the
  availability and cost of capital and liquidity.
- Any impairment of our goodwill or other intangibles, any repricing of assets, or any adjustment of valuation allowances on our deferred tax assets due to changes in law, adverse changes in the economic environment, declining operations of the reporting unit or other factors.
- The effect of changes in tax laws, including the effect of any future interpretations of or amendments to Tax Reform, which may impact our earnings, capital ratios and our ability to return capital to stockholders.
- Possible changes in the creditworthiness of customers and the possible impairment of the collectability of loans and leases, including operating leases.
- Changes in the speed of loan prepayments, loan origination and sale volumes, charge-offs, loan loss provisions or actual loan losses where our allowance for loan losses may not be adequate to cover our eventual losses.
- Possible acceleration of prepayments on mortgage-backed securities due to low interest rates, and the related acceleration of premium amortization on those securities
- · Loss of customer checking and savings account deposits as customers pursue other, higher-yield investments, which could increase our funding costs.
- Possible changes in consumer and business spending and saving habits and the related effect on our ability to increase assets and to attract deposits, which could adversely affect our net income.
- Our ability to effectively compete with other traditional and non-traditional financial services companies, some of whom possess greater financial resources than we do or are subject to different regulatory standards than we are.
- Our inability to develop and gain acceptance from current and prospective customers for new products and services and the enhancement of existing products
  and services to meet customers' needs and respond to emerging technological trends in a timely manner could have a negative impact on our revenue.
- Our inability to keep pace with technological changes could result in losing business to competitors.
- Changes in laws and regulations affecting our businesses, including legislation and regulations relating to bank products and services, as well as changes in the enforcement and interpretation of such laws and regulations by applicable governmental and self-regulatory agencies, which could require us to change certain business practices, increase compliance risk, reduce our revenue, impose additional costs on us, or otherwise negatively affect our businesses.
- Our ability to obtain a regulatory non-objection (as part of the CCAR process or otherwise) to take certain capital actions, including paying dividends and any plans to increase common stock dividends, repurchase common stock under current or future programs, or redeem preferred stock or other regulatory capital instruments, may impact our ability to return capital to stockholders and market perceptions of us.
- Our ability to comply with stress testing and capital planning requirements (as part of the CCAR process or otherwise) may continue to require a significant investment of our managerial resources due to the importance and intensity of such tests and requirements.
- Our ability to comply with applicable capital and liquidity requirements (including, among other things, the Basel III capital standards and the LCR rule), including our ability to generate capital internally or raise capital on favorable terms, and if we fail to meet requirements, our financial condition could be negatively impacted.
- · The effects of any developments, changes or actions relating to any litigation or regulatory proceedings brought against us or any of our subsidiaries.
- The costs, including possibly incurring fines, penalties, or other negative effects (including reputational harm) of any adverse judicial, administrative, or arbitral rulings or proceedings, regulatory enforcement actions, or other legal actions to which we or any of our subsidiaries are a party, and which may adversely affect our results.
- Our ability to manage fluctuations in the value of assets and liabilities and off-balance sheet exposure so as to maintain sufficient capital and liquidity to support our business.
- Our ability to execute on our strategic and operational plans, including our ability to fully realize the financial and non-financial benefits relating to our strategic initiatives.
- The risks and uncertainties related to our acquisition or divestiture of businesses.
- The success of our marketing efforts in attracting and retaining customers.
- Our ability to recruit and retain talented and experienced personnel to assist in the development, management and operation of our products and services
  may be affected by changes in laws and regulations in effect from time to time.
- Fraud or misconduct by our customers, employees or business partners.
- Any inaccurate or incomplete information provided to us by our customers or counterparties.

## Regions Financial Corporation and Subsidiaries Financial Supplement to Second Quarter 2019 Earnings Release

- Inability of our framework to manage risks associated with our business such as credit risk and operational risk, including third-party vendors and other service providers, which could, among other things, result in a breach of operating or security systems as a result of a cyber attack or similar act or failure to deliver our services effectively.
- Dependence on key suppliers or vendors to obtain equipment and other supplies for our business on acceptable terms.
- The inability of our internal controls and procedures to prevent, detect or mitigate any material errors or fraudulent acts.
- · The effects of geopolitical instability, including wars, conflicts and terrorist attacks and the potential impact, directly or indirectly, on our businesses.
- The effects of man-made and natural disasters, including fires, floods, droughts, tornadoes, hurricanes, and environmental damage, which may negatively affect our operations and/or our loan portfolios and increase our cost of conducting business. The severity and impact of future earthquakes, fires, hurricanes, tornadoes, droughts, floods and other weather-related events are difficult to predict and may be exacerbated by global climate change.
- Changes in commodity market prices and conditions could adversely affect the cash flows of our borrowers operating in industries that are impacted by changes in commodity prices (including businesses indirectly impacted by commodities prices such as businesses that transport commodities or manufacture equipment used in the production of commodities), which could impair their ability to service any loans outstanding to them and/or reduce demand for loans in those industries.
- Our ability to identify and address cyber-security risks such as data security breaches, malware, "denial of service" attacks, "hacking" and identity theft, including account take-overs, a failure of which could disrupt our business and result in the disclosure of and/or misuse or misappropriation of confidential or proprietary information, disruption or damage to our systems, increased costs, losses, or adverse effects to our reputation.
- Our ability to realize our adjusted efficiency ratio target as part of our expense management initiatives.
- Possible cessation or market replacement of LIBOR and the related effect on our LIBOR-based financial products and contracts, including, but not limited
  to, hedging products, debt obligations, investments, and loans.
- Possible downgrades in our credit ratings or outlook could increase the costs of funding from capital markets.
- The effects of a possible downgrade in the U.S. government's sovereign credit rating or outlook, which could result in risks to us and general economic conditions that we are not able to predict.
- The effects of problems encountered by other financial institutions that adversely affect us or the banking industry generally could require us to change certain business practices, reduce our revenue, impose additional costs on us, or otherwise negatively affect our businesses.
- The effects of the failure of any component of our business infrastructure provided by a third party could disrupt our businesses, result in the disclosure of and/or misuse of confidential information or proprietary information, increase our costs, negatively affect our reputation, and cause losses.
- Our ability to receive dividends from our subsidiaries could affect our liquidity and ability to pay dividends to shareholders.
- Changes in accounting policies or procedures as may be required by the FASB or other regulatory agencies could materially affect our financial statements
  and how we report those results, and expectations and preliminary analyses relating to how such changes will affect our financial results could prove incorrect.
- Other risks identified from time to time in reports that we file with the SEC.
- · Fluctuations in the price of our common stock and inability to complete stock repurchases in the time frame and/or on the terms anticipated.
- · The effects of any damage to our reputation resulting from developments related to any of the items identified above.

The foregoing list of factors is not exhaustive. For discussion of these and other factors that may cause actual results to differ from expectations, look under the captions "Forward-Looking Statements" and "Risk Factors" of Regions' Annual Report on Form 10-K for the year ended December 31, 2018 as filed with the SEC.

The words "future," "anticipates," "assumes," "intends," "plans," "seeks," "believes," "predicts," "potential," "objectives," "estimates," "expects," "targets," "projects," "outlook," "forecast," "would," "will," "may," "might," "could," "should," "can," and similar terms and expressions often signify forward-looking statements. You should not place undue reliance on any forward-looking statements, which speak only as of the date made. Factors or events that could cause our actual results to differ may emerge from time to time, and it is not possible to predict all of them. We assume no obligation and do not intend to update or revise any forward-looking statements that are made from time to time, either as a result of future developments, new information or otherwise, except as may be required by law.

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