

Medical Network – Attachments

Provide Increased Value for Customers

A formal standard for electronic attachments has yet to be established, but rule-writing is expected to begin this year. While it may not be on your customers' radar at this point, now is the perfect time to begin preparing for this new opportunity by adding a valuable service to your product offerings.

Change Healthcare has been actively working with payers and partners to lay the groundwork for electronic attachments. Our Medical Network connects 2,100 payers and 800,000 physicians, and processes more than 12 billion transactions each year, making us perfectly positioned to become your go-to partner for electronic attachments.¹

Preparing for Electronic Attachments Now Can Give You a Competitive Edge Later

Of the 100 million medical attachments submitted annually, only 6% are sent electronically.² With a new mandate expected, will you be ready?

Efficiency and Cost Savings

Your customers need your help now more than ever. Increasing regulation, plummeting reimbursements, and growing patient financial responsibility have escalated their need for solutions that drive cost savings and revenue optimization.

Moving to electronic submission of medical attachments could help providers save \$49 million each year, and many payers are already preparing for widespread adoption.³

How Customers Benefit

The Change Healthcare Medical Network enables your customers to streamline the submission of electronic attachments. Our broad connectivity and ability to manage each payer's unique attachment requirements preclude providers having to submit attachments directly to each payer. In addition, using our Medical Network for both claims and attachments gives your customers end-to-end visibility for claim tracking, and side-by-side viewing of these documents.

Benefits to You

You may gain a competitive advantage in the electronic attachments market by preparing to offer customers this service before standards are released and electronic submissions are mandated. Partnering with Change Healthcare can help you:

- Gain new revenue streams and expand your portfolio
- Capture new customers while enhancing existing relationships
- Increase customer satisfaction and referrals
- Offer flexible pricing due to economies of scale offered through our Medical Network

Contact the [Partner Team](#) for any inquiries or to get involved as an early adopter partner for payer and provider electronic data exchange.

Partnering with us for all your claims and attachment needs also reduces the burden of managing multiple vendor relationships, contracts, and customer service issues.

¹ 2017 CAQH INDEX®, [A Report of Healthcare Industry Adoption of Electronic Business Transactions and Cost Savings](#).

² *ibid.*

³ *ibid.*

About Change Healthcare

Change Healthcare is inspiring a better healthcare system. Working alongside our customers and partners, we leverage our software and analytics, network solutions and technology-enabled services to help them improve efficiency, reduce costs, increase cash flow, and more effectively manage complex workflows. Together, we are accelerating the journey toward improved lives and healthier communities.