

## AT A GLANCE

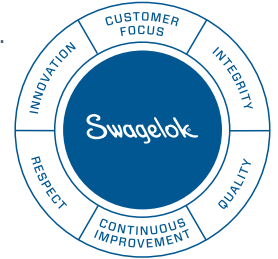
Swagelok® is an approximately \$2 billion privately held developer of fluid system products, assemblies, training, and services. With millions of our products in use around the world and a growing offering of services, Swagelok has long been synonymous with exceptional quality and reliability. Our expertise in materials science and product design, combined with an extensive global sales and service network, enables us to be a resource that our customers rely on, even in the most demanding applications, for experience, insight, and support. We are committed to fostering a culture that promotes our core values of innovation, continuous improvement, respect, quality, customer focus, and integrity. Swagelok is headquartered in Solon, Ohio, U.S.A.

## VISION, MISSION, AND VALUES

**Our Vision:** Truly understand our customers' needs and act on them.

**Our Mission:** Apply our collective talents with understanding and passion to improve each day.

**Our Values:** Since 1947, we are a values-based company which drives our business.



### Meet the Leadership Team

<https://www.swagelok.com/en/About/our-leadership>

## CORE MARKETS



Oil and gas



Transportation



Chemical and refining



Semiconductor

## CUSTOMER FOCUS

Our products and solutions help customers:



Promote safety and sustainability



Reduce operating costs



Enhance system productivity and reliability



Increase uptime



Optimize resources

## BY THE NUMBERS

### GLOBAL REACH

More than **9400** corporate and sales and service center associates

More than **200** sales and service centers globally

**70** countries

**20** manufacturing facilities

**5** global tech centers

### COMMITMENT TO CUSTOMERS

**99.99%** shipping and inventory accuracy

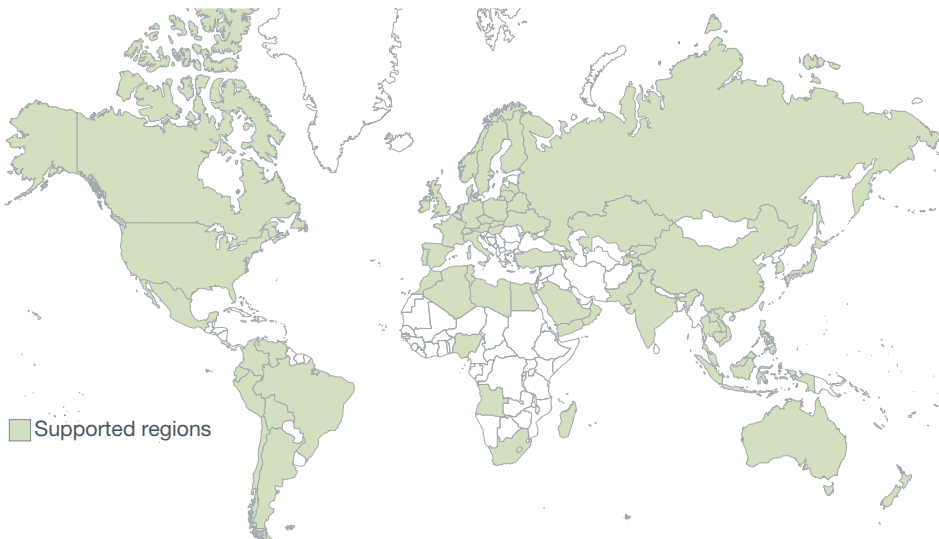
**6200** standard parts in inventory

**600%** increase in custom solutions sales over 10 years

More than **150%** field engineering growth in the last four years

More than **300** engineers and scientists

More than **225** active patents



**Learn how we solve customer challenges**  
Follow us on the *Swagelok Reference Point*-  
[swagelok.com/en/blog](http://swagelok.com/en/blog) and on LinkedIn-  
[linkedin.com/company/swagelok](https://www.linkedin.com/company/swagelok)



## SWAGELOK® ASIA-PACIFIC

Swagelok has a regional office in Singapore, enabling the company to focus its commitment to Asia-Pacific by directly helping customers overcome business challenges and meet the pace of demand in a competitive marketplace. Swagelok's presence in Asia-Pacific, in partnership with regional sales and service centers, delivers customers the benefit of our in-region market expertise and global value chain of application and product knowledge.



### ASIA-PACIFIC BY THE NUMBERS

More than **1,200** associates

More than **50** sales and service centers

**3** regional tech centers

**7,400 m<sup>2</sup>** state-of-the-art manufacturing facility in Changshu, China

## SWAGELOK® GREATER CHINA

An authorized sales and service center

- More than 150 associates
- 9 facilities and one tech center
- General Manager: Qiu Chang

### SERVING CUSTOMERS IN

Mainland China, Hong Kong, and Taiwan



### SOLUTIONS

- Design and assembly services
- Onsite evaluation, advisory, and leak-detection services
- Fluid system training
- Sampling system training (PASS)
- Field engineering expertise and deployment
- Procurement, inventory management, and product selection support

### HOW WE CAN SHARE OUR EXPERTISE

#### Safety:

- How to build safer industrial fluid systems
- Common causes and costs of industrial fluid system leaks

#### Training:

- Closing the manufacturing skills gap; 3 steps to a well-trained team
- Tips from an industry expert; 5 common process analyzer system revelations from over 50 years of training

#### Design and Assembly:

- How fluid system fabrication can alleviate resource constraints
- Regional customer case studies

### CORE MARKETS



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Scan the QR code to learn more about Swagelok Greater China

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## SWAGELOK® JAPAN

An authorized sales and service center

- More than 230 associates
- 2 facilities and one tech center
- General Manager: Takao Nakajima

SERVING CUSTOMERS IN  
Japan



### SOLUTIONS

- Design and assembly services
- Onsite evaluation, advisory, and leak-detection services
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## SWAGELOK® KOREA

An authorized sales and service center

- More than 80 associates
- 4 facilities
- General Manager: David Lee

SERVING CUSTOMERS IN Korea



### SOLUTIONS

- Design and assembly services
- Onsite evaluation, advisory, and leak-detection services
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