# Bank of Hawaii Corporation Second Quarter 2020 Financial Results 

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\text { July 27, } 2020
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## 2020 Unemployment

Hawaii Unemployment Rate


## Economic Forecast

## Hawaii Unemployment Rate



## Economic Forecast



## Well Positioned

- Strong Credit Metrics
- Continued Stable Loan Growth
- Strong Core Deposit Growth
- Well Managed Funding Costs
- Strong Liquidity
- Solid Capital Levels


## Credit Overview

## Loan Portfolio

## Excluding PPP

## 76\% of Portfolio Secured with Quality Real Estate with Combined Weighted Average Loan to Value of 56\%




Delinquencies (\$ millions)


Nonperforming Assets (\$ millions)


Criticized (\$ millions)

$\square$ Special Mention Classified $\simeq$ Criticized/Period-end Loans

## Second Quarter 2020 Reserve Build

| Portfolio | 12/31/2019 | CECL adoption impact | 1Q20 Build | 3/31/2020 | 2Q20 Build | 6/30/2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer | 36.2 | 17.1 | 16.9 | 70.2 | 30.7 | 100.9 |
| Commercial | 73.8 | (18.8) | 13.0 | 68.0 | 4.5 | 72.5 |
| Total | 110.0 | (1.7) | 29.9 | 138.2) | 35.2 | 173.4 |
| Coverage | 1.00\% | -0.01\% | 0.23\% | 1.22\% | 0.25\% | 1.47\% |
| Coverage excluding PPP | 1.00\% | -0.01\% | 0.23\% | 1.22\% | 0.31\% | 1.53\% |

## Customer Relief Update

## Deferrals \& Extensions as of 2Q20

Consumer
12\% Outstandings


Commercial
21\% Outstandings

Total Modifications


## Customer Relief Update

- 17,300 Accounts as of June $30^{\text {th }}$
- Deceleration in Activity Since Peak in April

Weekly Payment Deferrals Granted



## Consumer Customer Relief

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## \$0.8 B (7\%)

## 73\% Secured with 61\% Weighted Average LTV 49\% Made at Least One Payment in 2Q20 ${ }^{\dagger}$


† A payment represents any amount of principal, interest or both

* Indirect excludes recourse loans (\$24MM)


## Commercial Customer Relief

## 89\% Secured with 51\% Weighted Average LTV 92\% Made at Least One Payment in 2Q20 ${ }^{+}$



## High Risk Industries



Retail Balance Growth (Q2 v Q1)




## Retail

## Real Estate Secured



Secured LTV Distribution


- 91\% Real Estate Secured
- 54\% Wtd Avg LTV
- Average Exposure \$3.2 MM
- Largest Exposure \$36 MM
- 68\% of Portfolio has an LTV $\leq 65 \%$
- $96.2 \%$ is Secured or has Essential Anchor
- 1.7\% Unsecured and Deferred
- 99.9\% Paying Interest

| \% |  | Deferred |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Yes | No | Total |
|  | Yes | 38.3\% | 52.3\% | 90.6\% |
|  | No | 1.7\% | 7.7\% | 9.4\% |
|  | Total | 40.0\% | 60.0\% | 100.0\% |

## Lodging

## Real Estate Secured



Secured LTV Distribution


- 77\% Real Estate Secured
- 50\% Wtd Avg LTV
- Average Exposure \$8.7 MM
- Largest Exposure \$40 MM
- 85\% of Portfolio has an LTV $\leq 65 \%$
- 94\% of Unsecured Outstandings to Global Hotel and Timeshare Brands
- 0.4\% Unsecured and Deferred
- 100\% Paying Interest



## Restaurant/Entertainment

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\$0.1 B (1\%) - Excluding PPP

Real Estate Secured


Secured LTV Distribution


- 39\% Real Estate Secured
- 63\% Wtd Avg LTV
- Average Exposure \$1.8 MM
- Largest Exposure \$23 MM
- $48 \%$ of Portfolio has an LTV $\leq 65 \%$
- \$23.5 MM Unsecured and Deferred
- Average Exposure \$0.4 MM
- 96.9\% Paying Interest


Financial Overview

## History of Loan Growth

## Long History of Stable Loan Growth


*1Q 2020 includes $\$ 161 \mathrm{MM}$ in COVID-19 line draws
**2Q 2020 includes $\$ 53 \mathrm{MM}$ in COVID-19 line draws and $\$ 543 \mathrm{MM}$ in PPP loans

## Second Quarter 2020 Loan Growth

## Loan Growth in Q2 Driven by PPP Loans



## History of Deposit Growth by Segment

Long History of Core Deposit Growth


## Second Quarter 2020 Deposit Growth

\$1.4 B of Growth Driven by Core Customers


## Deposit Rate Trends

Well-Managed Deposit Rates and Funding Costs Remain Low


## Ample Liquidity to Fund Continued Growth



## Investment Portfolio \& Duration

Total Investment Portfolio

- AFS HTM —Premium Amortization



## Fortress Capital Position Improving

## Growth in Risk-Based Capital, Well in Excess of Required Minimums



## Significant Excess Capital

## Generating Significant Capital in Excess of Regulatory and WellCapitalized Minimums



## Financial Summary

|  | 2Q 2020 |  |  | 1Q 2020 |  | 2Q 2019 | $\Delta$ 1Q 2020 |  |  | $\Delta$ 2Q 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest Income | \$ | 126.7 | \$ | 126.0 | \$ | 124.1 | \$ | 0.7 | \$ | 2.6 |
| Noninterest Income |  | 51.3 |  | 46.1 |  | 45.4 |  | 5.2 |  | 5.9 |
| Total Revenue |  | 178.0 |  | 172.1 |  | 169.5 |  | 5.9 |  | 8.5 |
| Noninterest Expense |  | 88.9 |  | 96.3 |  | 92.7 |  | (7.4) |  | (3.8) |
| Operating Income |  | 89.1 |  | 75.8 |  | 76.8 |  | 13.3 |  | 12.3 |
| Credit Provision |  | 40.4 |  | 33.6 |  | 4.0 |  | 6.8 |  | 36.4 |
| Income Taxes |  | 9.8 |  | 7.5 |  | 15.9 |  | 2.3 |  | (6.1) |
| Net Income | \$ | 38.9 | \$ | 34.7 | \$ | 56.9 | \$ | 4.2 | \$ | (18.0) |
| Diluted EPS | \$ | 0.98 | \$ | 0.87 | \$ | 1.40 | \$ | 0.11 | \$ | (0.42) |
| End of Period Balances |  |  |  |  |  |  |  |  |  |  |
| Loans \& Leases |  | 11,805 |  | 11,353 |  | 10,759 |  | 4.0\% |  | 9.7\% |
| Total Deposits |  | 17,423 |  | 16,055 |  | 15,489 |  | 8.5\% |  | 12.5\% |
| Shareholders' Equity |  | 1,352 |  | 1,328 |  | 1,286 |  | 1.8\% |  | 5.1\% |

## Performance Metrics

## 2Q 2020 1Q 2020 2Q 2019 (1Q 2020 D 2Q 2019

| Return on Assets | $0.82 \%$ | $0.77 \%$ | $1.31 \%$ | $0.05 \%$ | $-0.49 \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Return on Equity | $11.58 \%$ | $10.64 \%$ | $17.97 \%$ | $0.94 \%$ | $-6.39 \%$ |
| Net Interest Margin | $2.83 \%$ | $2.96 \%$ | $3.04 \%$ | $-0.13 \%$ | $-0.21 \%$ |
| Efficiency Ratio | $50.0 \%$ | $56.0 \%$ | $54.7 \%$ | $-6.0 \%$ | $-4.7 \%$ |

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## APPENDIX

## Residential Mortgage

## Current LTV



## Residential Mortgage

Monitoring FICO


## Home Equity

Current CLTV


## Home Equity

Monitoring FICO


## Automobile



## Automobile



## Other Consumer



## Other Consumer



## Commercial \& Industrial

Leveraged vs Non-Leveraged

## Commercial \& Industrial - Leveraged



Non-Leveraged

## Commercial Mortgage

## Current LTV

## Commercial Mortgage - Current LTV



## Commercial Mortgage Detail

CM Industrial - Current LTV


CM Retail - Current LTV


CM Multi Family - Current LTV


CM Lodging - Current LTV


## Construction

## Current LTV

## Construction - Current LTV



## Lease Financing

Leveraged vs Non-Leveraged


- Originated more than 4,500 PPP loans for \$562MM through June 30
- Average loan size of $\$ 124,000$
- $84 \%$ of loans less than \$150,000

| Loan Size | \# of Loans | Loan Amount (\$MM) |
| :---: | :---: | :---: |
| < \$150M | 3,805 | \$132.9 |
| \$150M - \$350M | 388 | \$85.8 |
| \$350M - \$2MM | 290 | \$210.4 |
| \$2MM - \$ 5 MM | 32 | \$91.1 |
| >\$5MM | 6 | \$41.7 |
| Total | 4,521 | \$561.8 |

## Strong Mix of Deposits

## Solid Base of Core Customers and Core Deposits



92\% Core Consumer and Commercial Customers


90\% Core Checking and Savings Deposits

## Conservative Investment Portfolio

## As of June 30, 2020

## Investment Securities Portfolio Consists of High-Quality Securities.



- 95\% AAA-rated, 100\% A-rated or higher
- Highly liquid and pledgeable
- Secure and reliable cash flows


Cash Flow


## Disciplined Capital Management



## Unbroken History of Dividends

## Long and Unbroken History of Dividends



## History of Deposit Growth by Product



