## Bank of Hawaii Corporation Second Quarter 2020 Financial Results

July 27, 2020

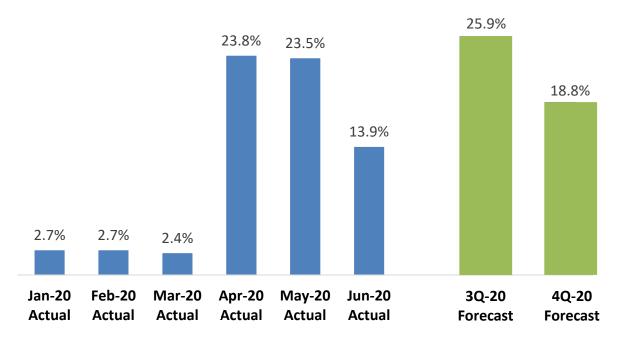
Ah Bank of Hawaii

### 2020 Unemployment

### Ah Bank of Hawaii

Experience & Forecast

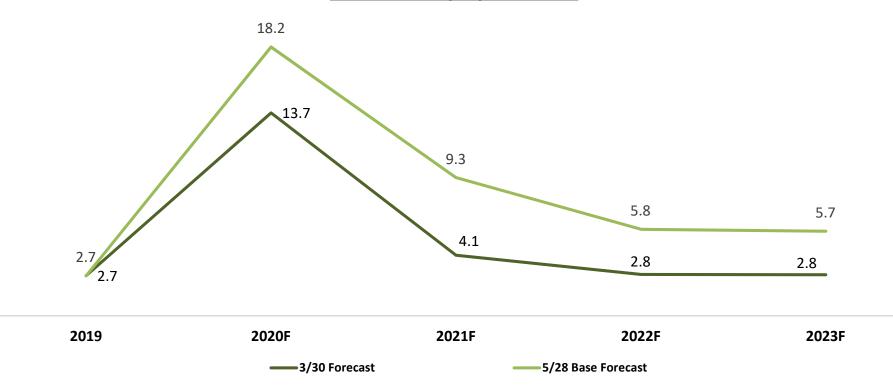
#### Hawaii Unemployment Rate



### **Economic Forecast**

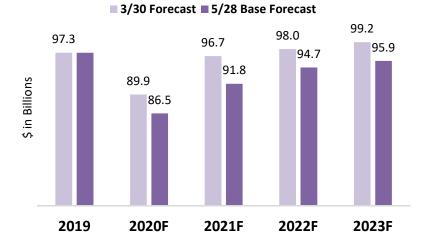
#### An Bank of Hawaii

#### Hawaii Unemployment Rate



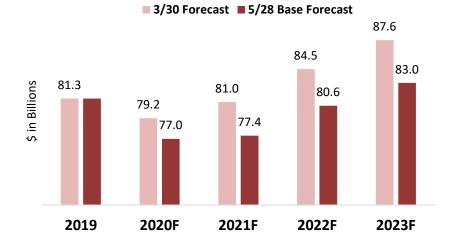
### **Economic Forecast**

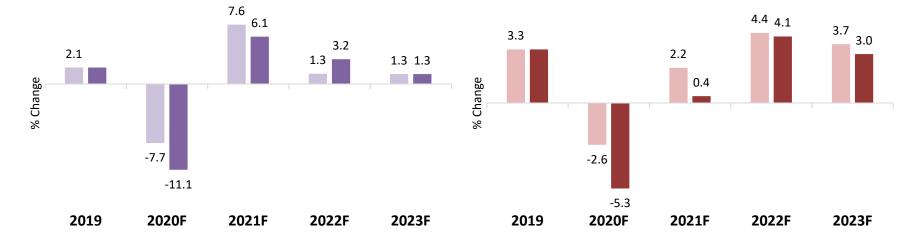
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**Real GDP** 

#### Personal Income





### **Well Positioned**

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- Strong Credit Metrics
- Continued Stable Loan Growth
- Strong Core Deposit Growth
- Well Managed Funding Costs
- Strong Liquidity
- Solid Capital Levels



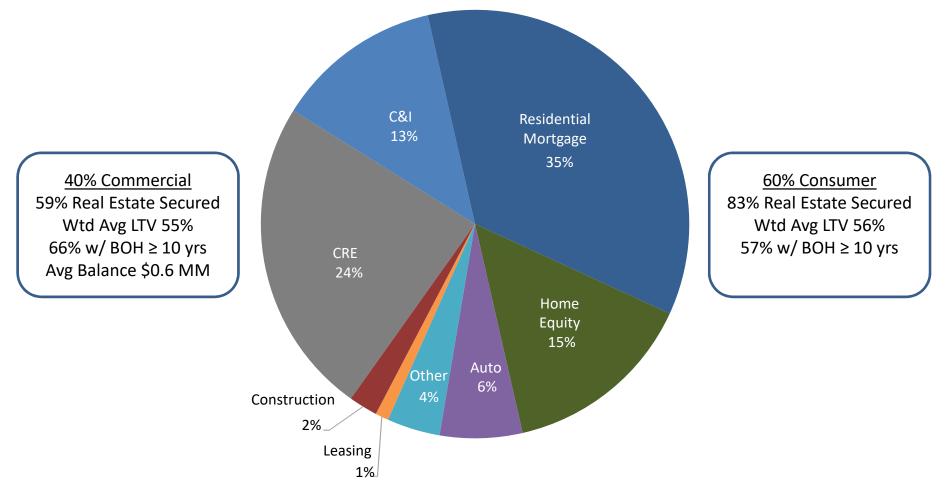
## **Credit Overview**

### **Loan Portfolio**

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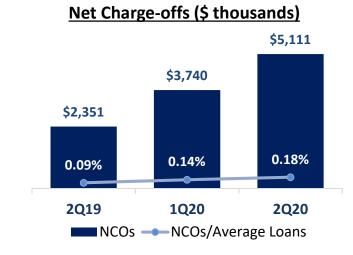
Excluding PPP

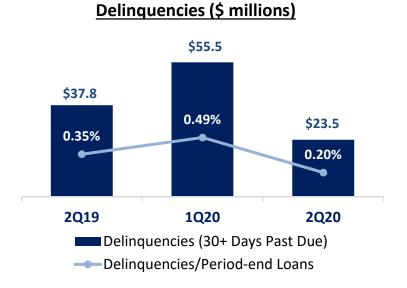
### 76% of Portfolio Secured with Quality Real Estate with Combined Weighted Average Loan to Value of 56%

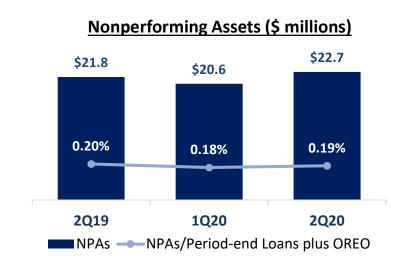


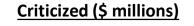
#### Ah Bank of Hawaii

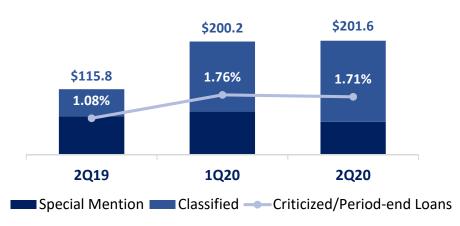
### **Credit Quality**











### Second Quarter 2020 Reserve Build

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\$ in millions

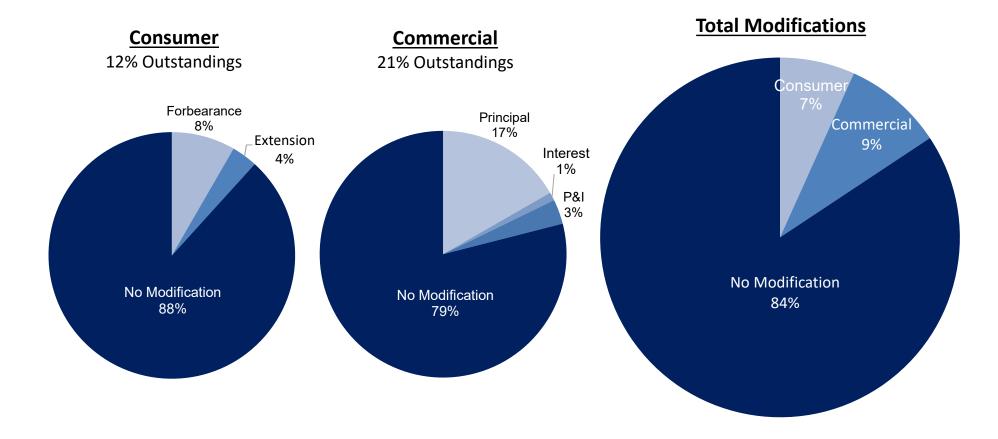
Portfolio	12/31/2019	CECL adoption impact	1Q20 Build	3/31/2020	2Q20 Build	6/30/2020
Consumer	36.2	17.1	16.9	70.2	30.7	100.9
Commercial	73.8	(18.8)	13.0	68.0	4.5	72.5
Total	110.0	(1.7)	29.9	138.2	35.2	173.4
Coverage	1.00%	-0.01%	0.23%	1.22%	0.25%	1.47%
Coverage excluding PPP	1.00%	-0.01%	0.23%	1.22%	0.31%	1.53%

### **Customer Relief Update**

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#### \$1.9 B (16%)

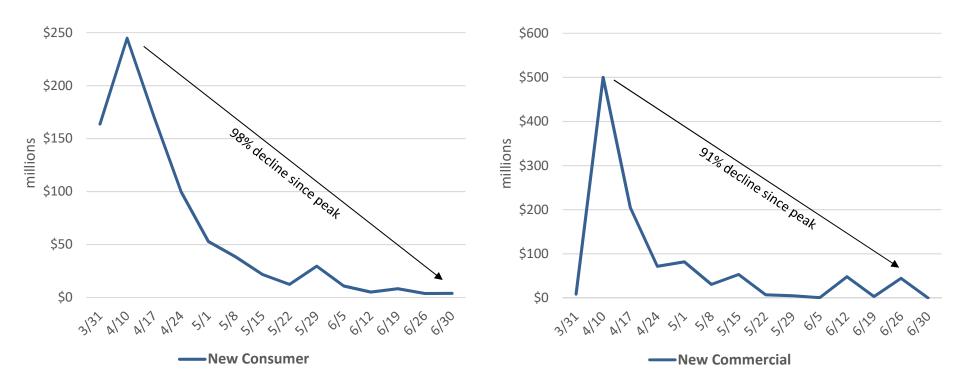
#### **Deferrals & Extensions as of 2Q20**



### **Customer Relief Update**

#### Ah Bank of Hawaii

- 17,300 Accounts as of June 30<sup>th</sup>
- Deceleration in Activity Since Peak in April



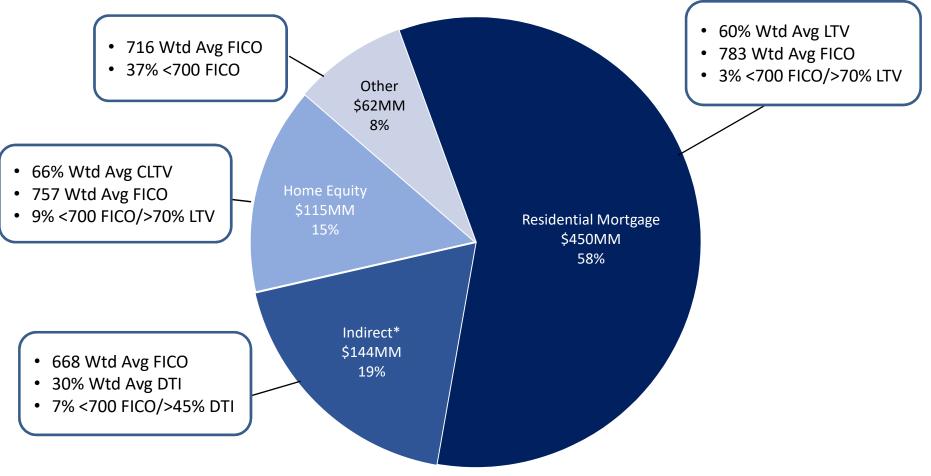
#### **Weekly Payment Deferrals Granted**

### **Consumer Customer Relief**

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\$0.8 B (7%)

73% Secured with 61% Weighted Average LTV 49% Made at Least One Payment in 2Q20<sup>+</sup>



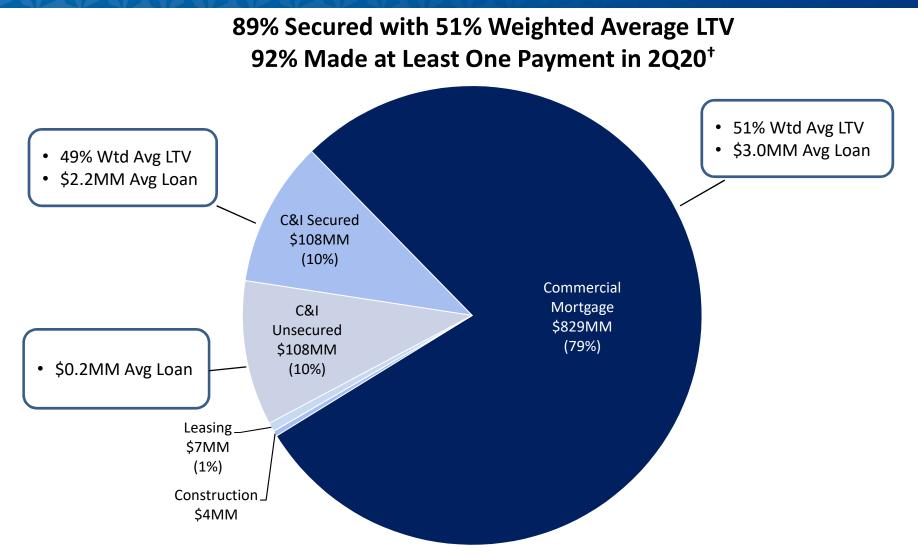
<sup>+</sup> A payment represents any amount of principal, interest or both

\* Indirect excludes recourse loans (\$24MM)

### **Commercial Customer Relief**

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\$1.1 B (9%)

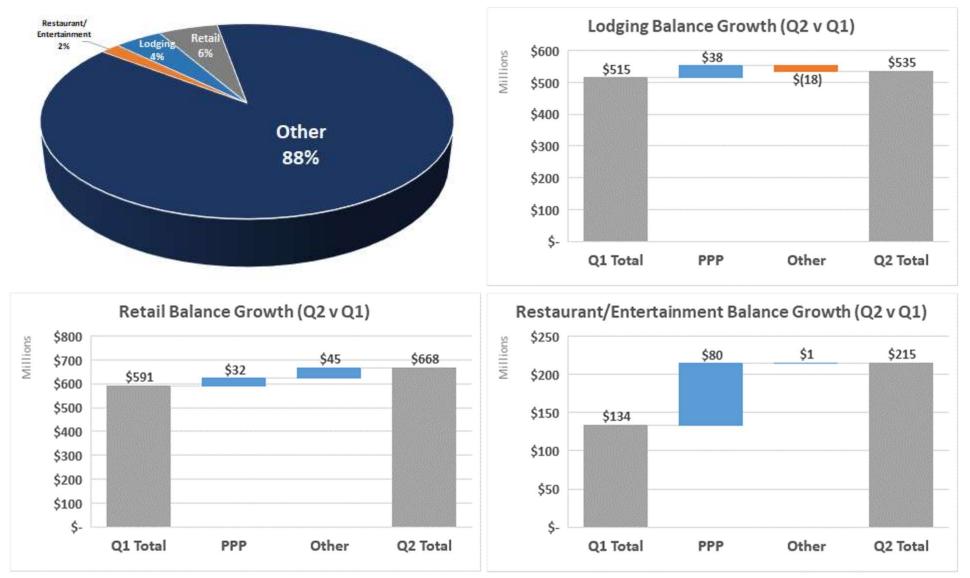


+ Based on 79% making at least one interest payment and 13% making at least one payment of principal, interest or both

### **High Risk Industries**

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### \$1.4B (12%) / \$1.3 B (11%) Excluding PPP



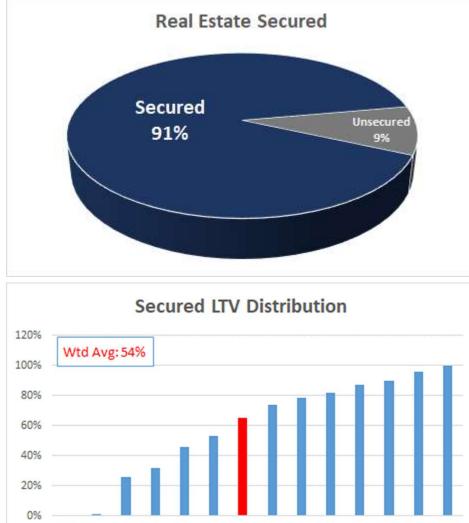
### Retail

80%+75%-70%-65%

- 60%

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### \$0.6 B (5%) - Excluding PPP



- 55% - 50% - 45% - 40% - 35% - 30%

80% 75% 70% 65% 60% 55% 50% 45% 40% 35% 30% 25%

20%

- 25%

- <20%

- 91% Real Estate Secured
  - 54% Wtd Avg LTV
  - Average Exposure \$3.2 MM
  - Largest Exposure \$36 MM
  - 68% of Portfolio has an LTV  $\leq$  65%
- 96.2% is Secured or has Essential Anchor
- 1.7% Unsecured and Deferred

• 99.9% Paying Interest

%		Deferred					
	70	Yes	No	Total			
q	Yes	38.3%	52.3%	90.6%			
Secured	No	1.7%	7.7%	9.4%			
	Total	40.0%	60.0%	100.0%			

### Lodging

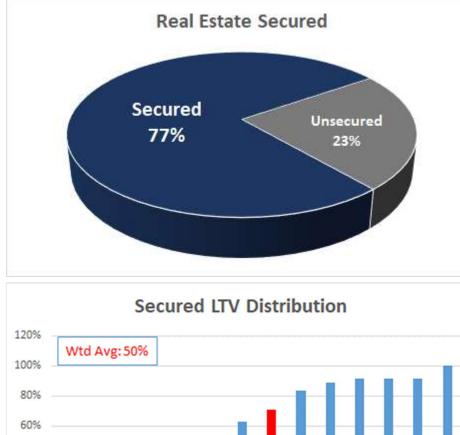
40%

20%

0%

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### \$0.5 B (4%) - Excluding PPP



80%+75%-70%-65%-60%-55%-50%-45%-40%-35%-30%-25%

80% 75% 70% 65% 60% 55% 50% 45% 40% 35% 30% 25%

<20%

•	77% Real	Estate Secured

- 50% Wtd Avg LTV
- Average Exposure \$8.7 MM
- Largest Exposure \$40 MM
- 85% of Portfolio has an LTV  $\leq$  65%
- 94% of Unsecured Outstandings to Global Hotel and Timeshare Brands
- 0.4% Unsecured and Deferred

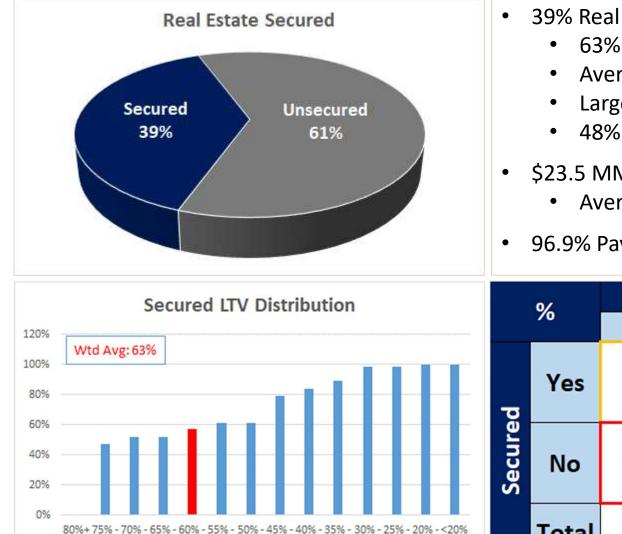
• 100% Paying Interest

	%	Deferred					
	70	Yes	No	Total			
σ	Yes	42.1%	34.7%	<b>76.8</b> %			
Secured	No	0.4%	<b>22.9</b> %	23.2%			
	Total	42.4%	57.6%	100.0%			

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### **Restaurant/Entertainment**

### \$0.1 B (1%) - Excluding PPP



80% 75% 70% 65% 60% 55% 50% 45% 40% 35% 30% 25%

• 3	9% F	Real	Estate	Secured
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- 63% Wtd Avg LTV
- Average Exposure \$1.8 MM
- Largest Exposure \$23 MM
- 48% of Portfolio has an LTV  $\leq$  65%
- \$23.5 MM Unsecured and Deferred
  - Average Exposure \$0.4 MM

#### • 96.9% Paying Interest

%		Deferred							
		Yes No		Total					
þ	Yes	<b>9.9%</b>	<b>28.9</b> %	38.8%					
Secured	No	17.4%	<b>43.8</b> %	61.2%					
	Total 27.3%		72.7%	100.0%					



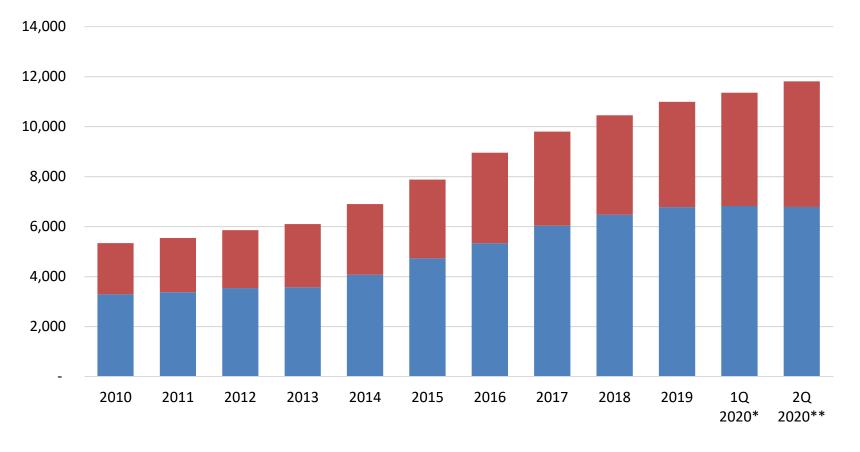
# **Financial Overview**

### **History of Loan Growth**

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*\$ in millions* 

### Long History of Stable Loan Growth



Consumer Commercial

\*1Q 2020 includes \$161MM in COVID-19 line draws

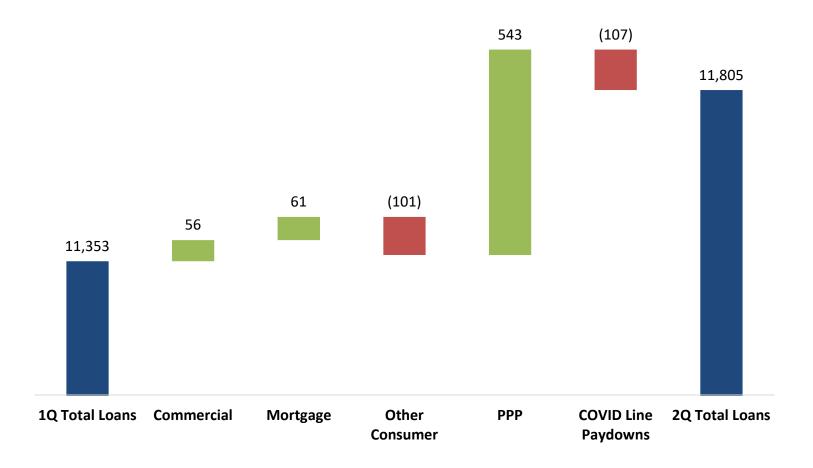
\*\*2Q 2020 includes \$53MM in COVID-19 line draws and \$543MM in PPP loans

### Second Quarter 2020 Loan Growth

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*\$ in millions* 

#### Loan Growth in Q2 Driven by PPP Loans



### **History of Deposit Growth by Segment**

*\$ in millions* 

#### Long History of Core Deposit Growth



Consumer Business Public

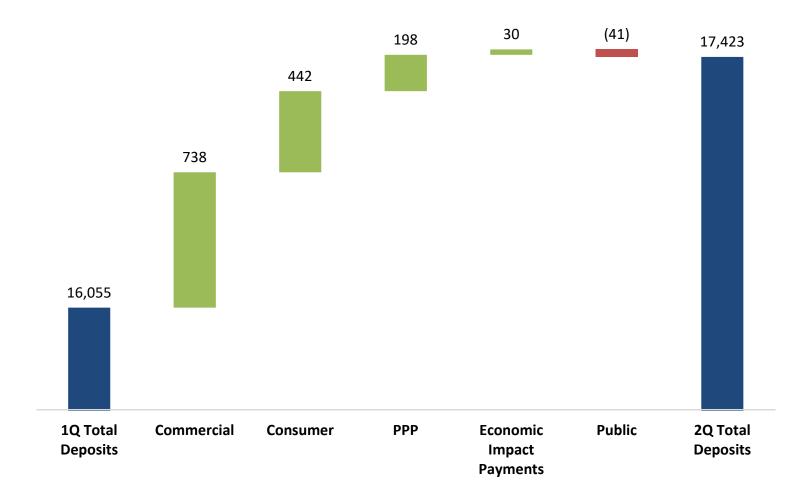
Ah Bank of Hawaii

### Second Quarter 2020 Deposit Growth

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*\$ in millions* 

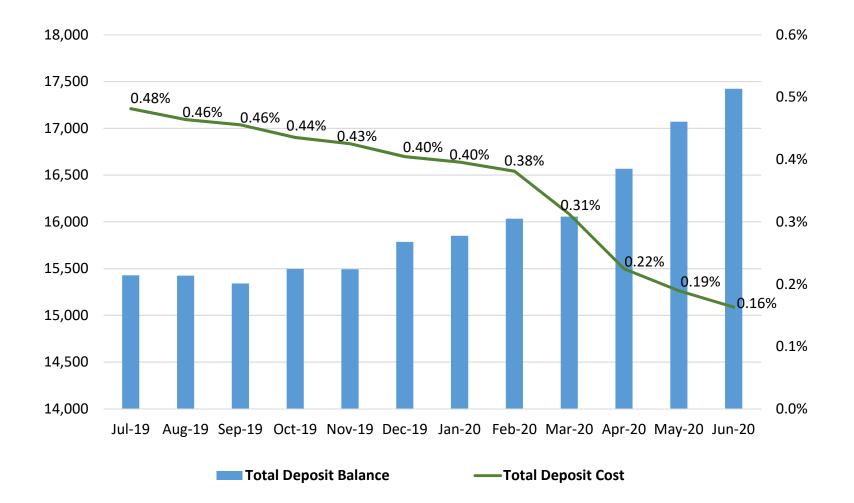
#### \$1.4 B of Growth Driven by Core Customers



### **Deposit Rate Trends**

*\$ in millions* 

#### Well-Managed Deposit Rates and Funding Costs Remain Low

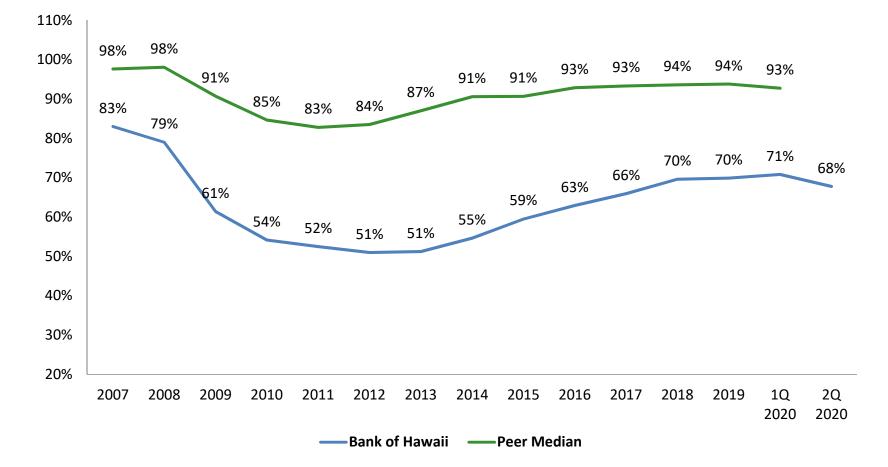


### **Strong Liquidity**

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Loan to Deposit Ratio Compared with Peers

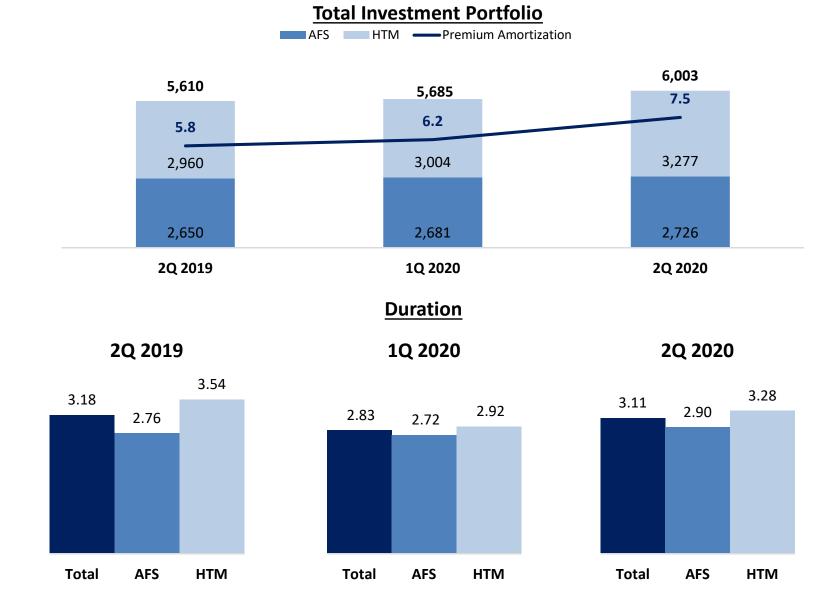
#### Ample Liquidity to Fund Continued Growth



### **Investment Portfolio & Duration**

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*\$ in millions* 



### **Fortress Capital Position Improving**

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#### Growth in Risk-Based Capital, Well in Excess of Required Minimums



\*S&P Regional Bank Index excluding banks greater than \$50BN

### **Significant Excess Capital**

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*\$ in millions* 

### Generating Significant Capital in Excess of Regulatory and Well-Capitalized Minimums



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### **Financial Summary**

### *\$ in millions, except per share amounts*

	2Q 2020	)	1Q 2020	2Q 2019		Δ 1Q 2020	)	Δ 2Q 2019
Net Interest Income	\$ 126.7	\$	126.0	\$ 124.1	\$	0.7	\$	2.6
Noninterest Income	51.3		46.1	45.4		5.2		5.9
Total Revenue	178.0		172.1	169.5		5.9		8.5
Noninterest Expense	88.9		96.3	92.7		(7.4)		(3.8)
<b>Operating Income</b>	89.1		75.8	76.8		13.3		12.3
<b>Credit Provision</b>	40.4		33.6	4.0		6.8		36.4
Income Taxes	9.8		7.5	15.9		2.3		(6.1)
Net Income	\$ 38.9	\$	34.7	\$ 56.9	<u>\$</u>	4.2	\$	(18.0)
Diluted EPS	\$ 0.98	\$	0.87	\$ 1.40	\$	0.11	\$	(0.42)
End of Period Balances								
Loans & Leases	11,805		11,353	10,759		4.0%	I	9.7%
Total Deposits	17,423		16,055	15,489		8.5%	1	12.5%
Shareholders' Equity	1,352		1,328	1,286		1.8%	)	5.1%

### **Performance Metrics**

	<u>2Q 2020</u>	<u>1Q 2020</u>	<u>2Q 2019</u>	<u>Δ 1Q 2020</u>	<u>Δ 2Q 2019</u>
Return on Assets	0.82%	0.77%	1.31%	0.05%	-0.49%
Return on Equity	11.58%	10.64%	17.97%	0.94%	-6.39%
Net Interest Margin	2.83%	2.96%	3.04%	-0.13%	-0.21%
Efficiency Ratio	50.0%	56.0%	54.7%	-6.0%	-4.7%

## Bank of Hawaii Corporation Second Quarter 2020 Financial Results

July 27, 2020

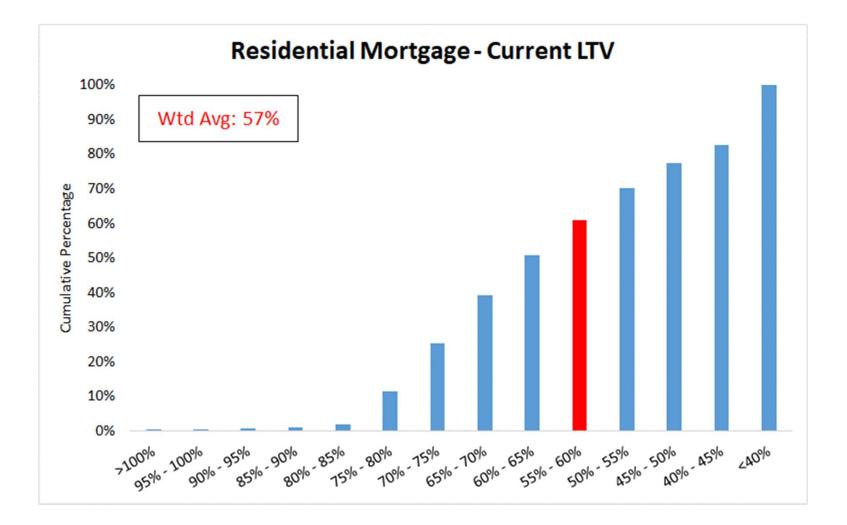
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## APPENDIX

### **Residential Mortgage**

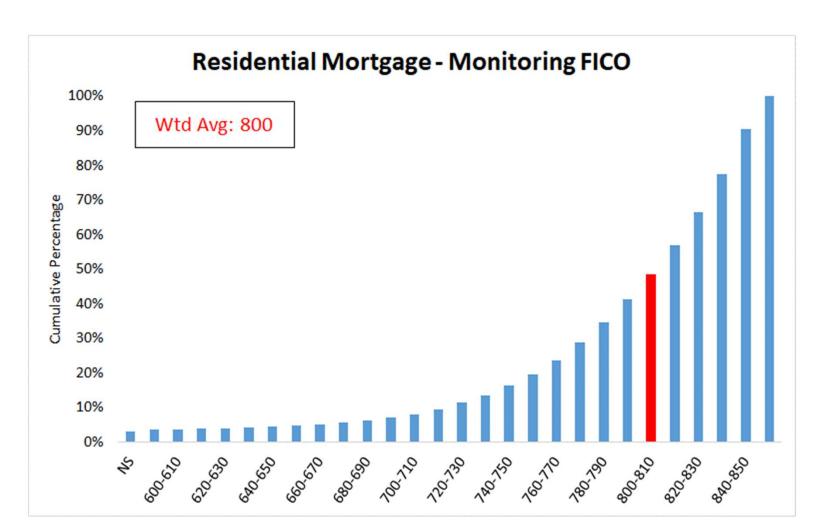
Current LTV



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### **Residential Mortgage**

Monitoring FICO

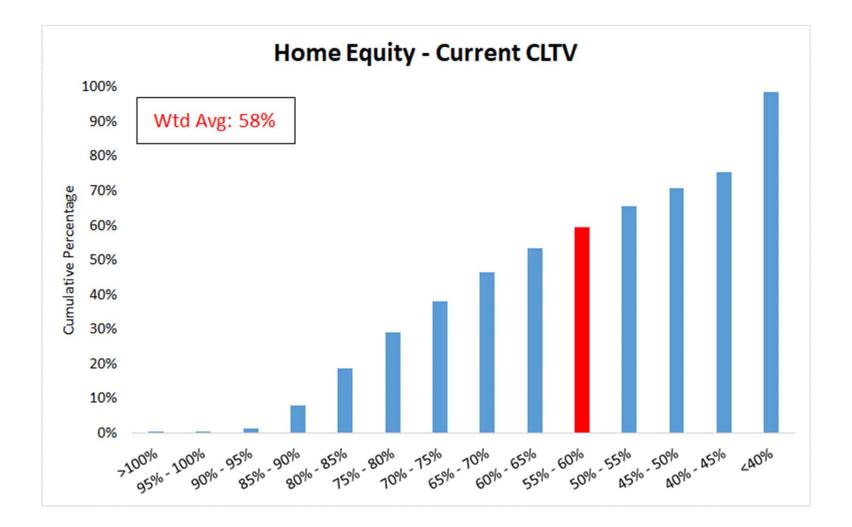


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### **Home Equity**

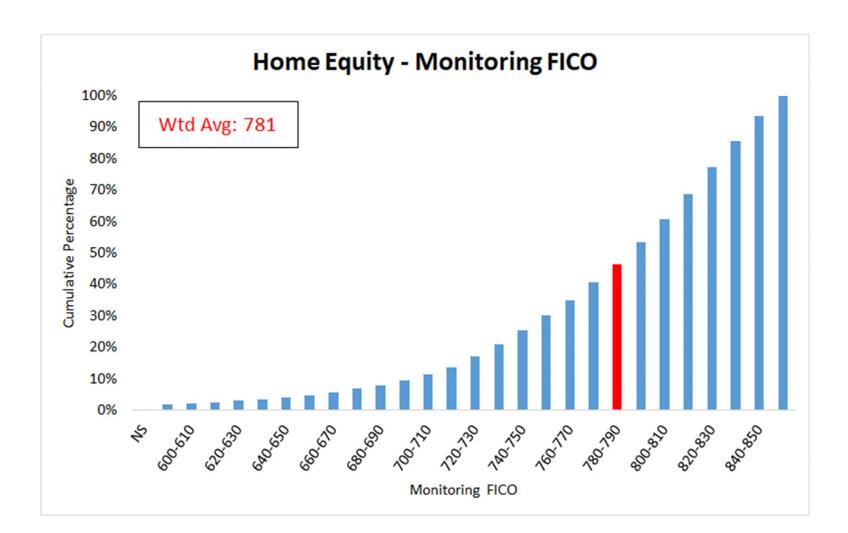
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Current CLTV



### **Home Equity**

Monitoring FICO

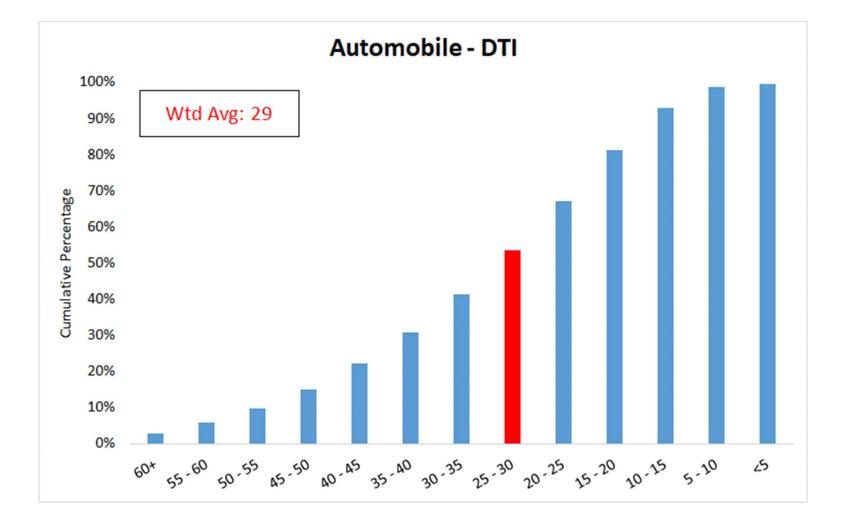


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### Automobile

DTI

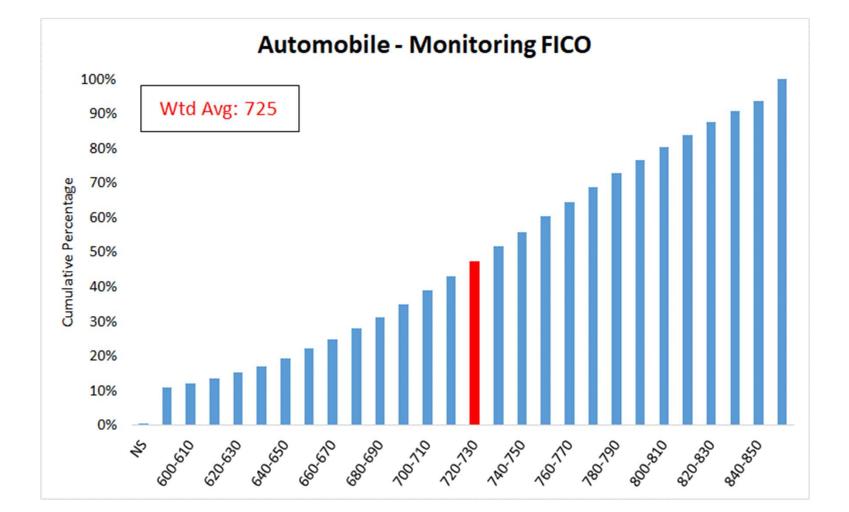
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## Automobile

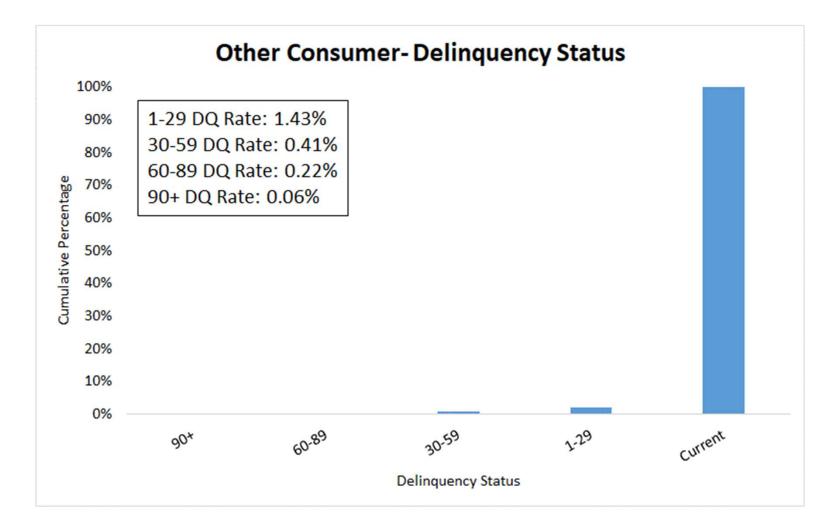
Monitoring FICO





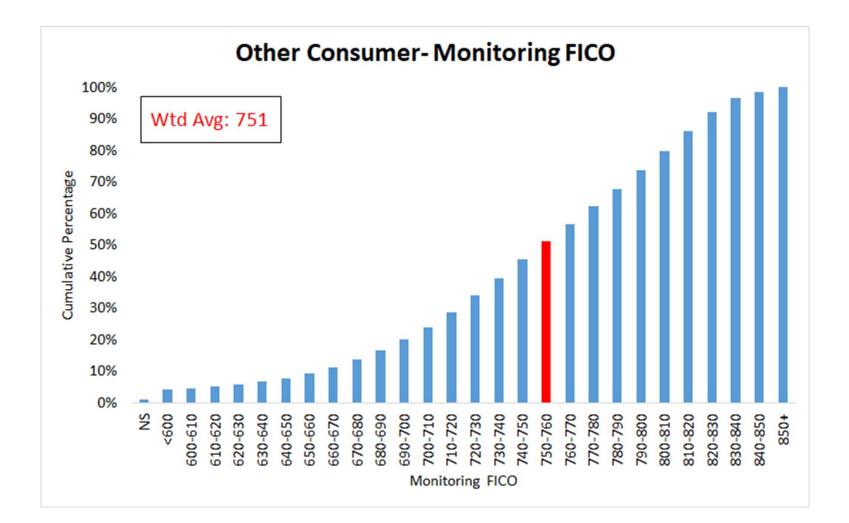
## **Other Consumer**

### **Delinquency Status**



## **Other Consumer**

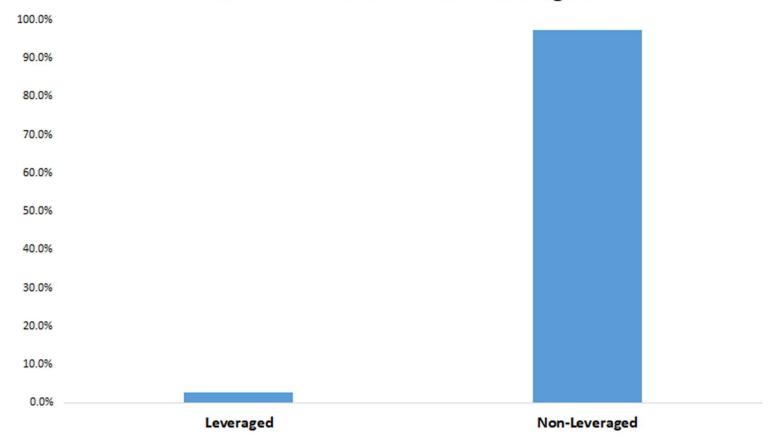
Monitoring FICO



## **Commercial & Industrial**

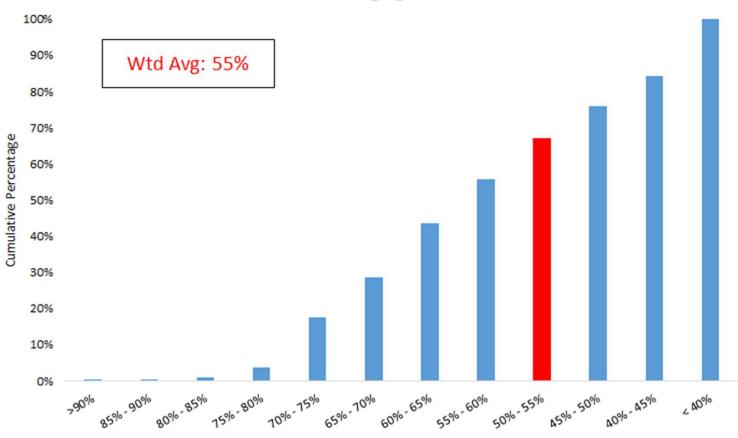
Leveraged vs Non-Leveraged

**Commercial & Industrial - Leveraged** 



## **Commercial Mortgage**

Current LTV



#### **Commercial Mortgage - Current LTV**

## **Commercial Mortgage Detail**

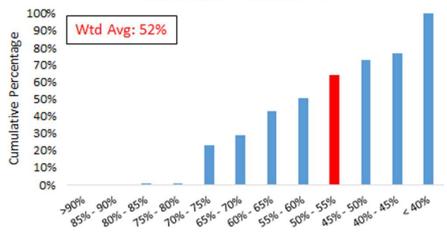
**CM Industrial - Current LTV** 

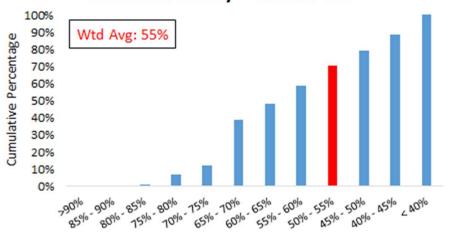
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Current LTV

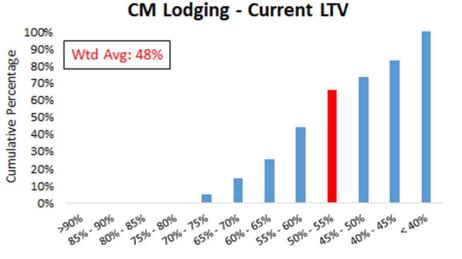
100% 90% Wtd Avg: 56% Cumulative Percentage 80% 70% 60% 50% 40% 30% 20% 10% 0% 50% 55% 40% 45% 70% - 75% 65% 70% 60% 65% 55% - 60% 85%-90% 80% - 85% 15% 80% 45% 50% ~ A0% -790%

CM Retail - Current LTV





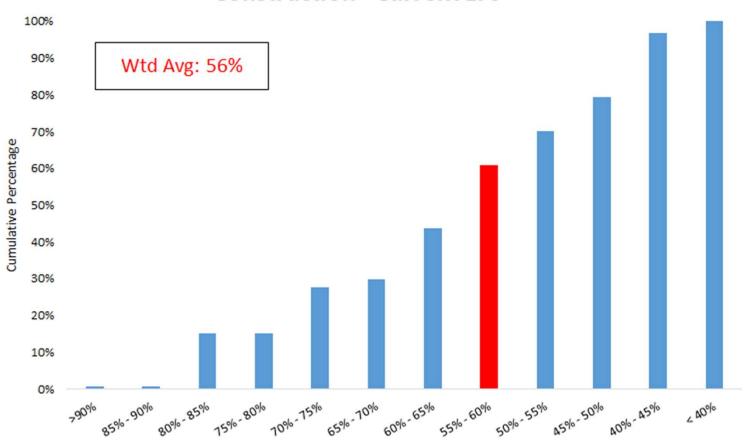
CM Multi Family - Current LTV



### Construction

Current LTV

**Construction - Current LTV** 

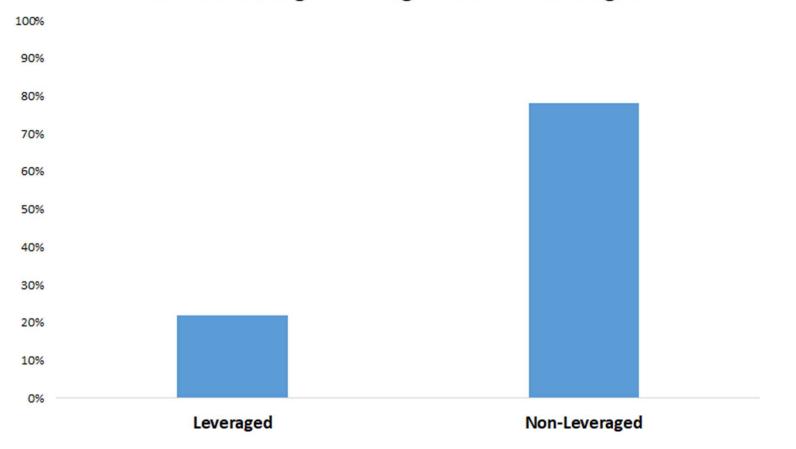


### **Lease Financing**

Leveraged vs Non-Leveraged

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### Lease Financing - Leveraged vs Non-Leveraged



### **PPP Loans**

- Originated more than 4,500
  PPP loans for \$562MM
  through June 30
- Average loan size of \$124,000
- 84% of loans less than \$150,000

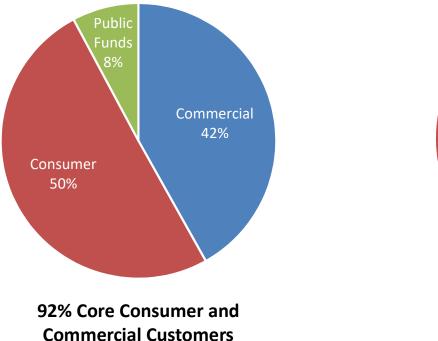
<u>Loan Size</u>	<u># of Loans</u>	<u>Loan Amount (\$MM)</u>
< \$150M	3,805	\$132.9
\$150M - \$350M	388	\$85.8
\$350M - \$2MM	290	\$210.4
\$2MM - \$5MM	32	\$91.1
>\$5MM	6	\$41.7
Total	4,521	\$561.8

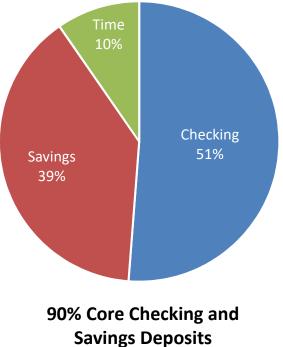
## **Strong Mix of Deposits**

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### As of June 30, 2020

#### Solid Base of Core Customers and Core Deposits



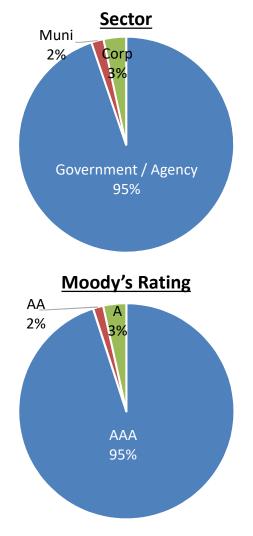


## **Conservative Investment Portfolio**

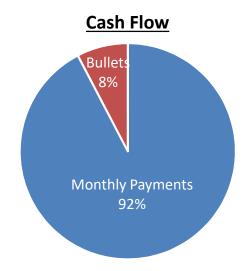
### Ah Bank of Hawaii

As of June 30, 2020

### **Investment Securities Portfolio Consists of High-Quality Securities.**



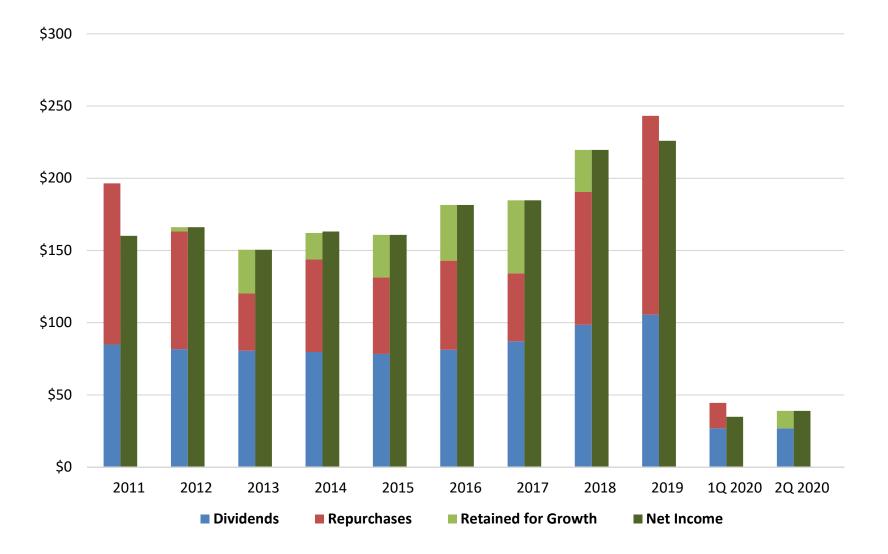
- 95% AAA-rated, 100% A-rated or higher
- Highly liquid and pledgeable
- Secure and reliable cash flows



# **Disciplined Capital Management**

### Ah Bank of Hawaii

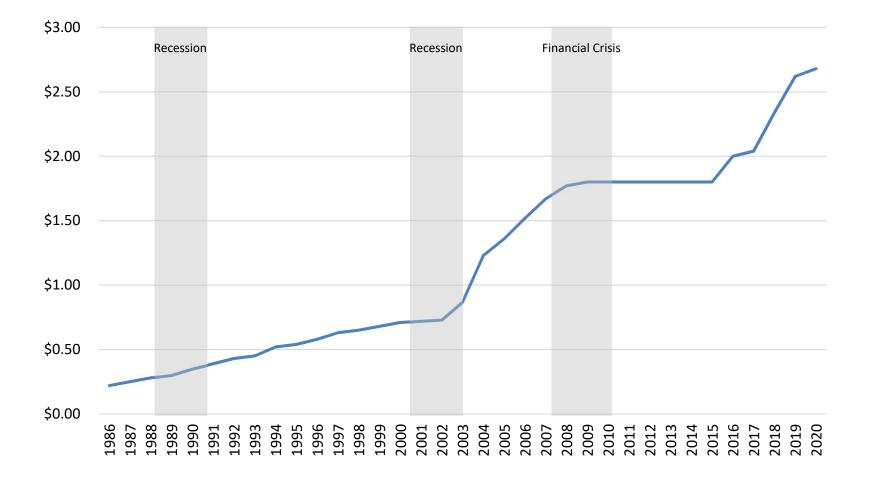
\$ in millions



# **Unbroken History of Dividends**

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### Long and Unbroken History of Dividends



Note: Historical dividends adjusted for stock splits. YTD 2020 dividend annualized.

## **History of Deposit Growth by Product**

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*\$ in millions* 



50