Bank of Hawaii Corporation Second Quarter 2020 Financial Results

July 27, 2020

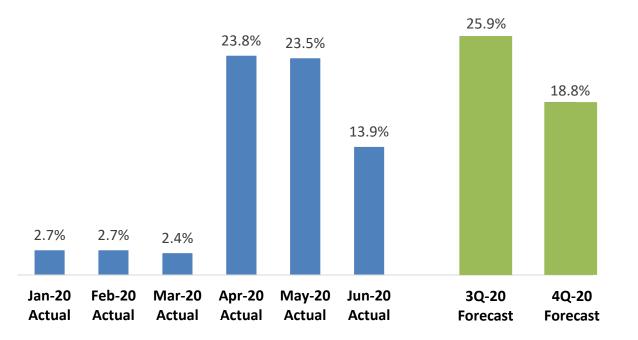
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2020 Unemployment

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Experience & Forecast

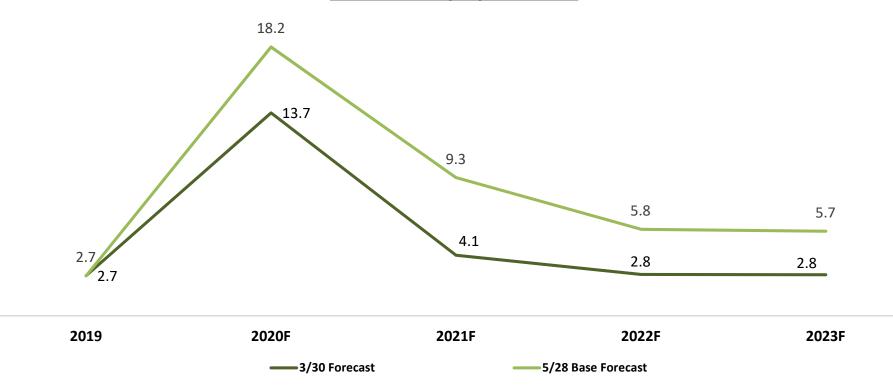
Hawaii Unemployment Rate



Economic Forecast

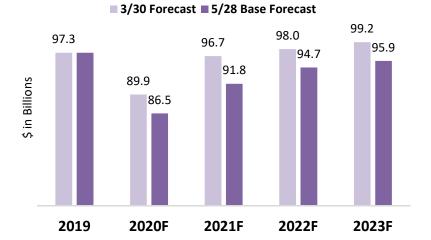
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Hawaii Unemployment Rate



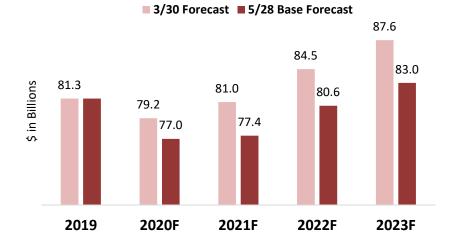
Economic Forecast

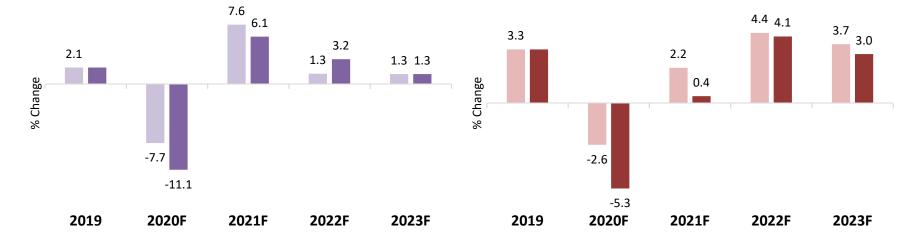
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Real GDP

Personal Income





Well Positioned

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- Strong Credit Metrics
- Continued Stable Loan Growth
- Strong Core Deposit Growth
- Well Managed Funding Costs
- Strong Liquidity
- Solid Capital Levels



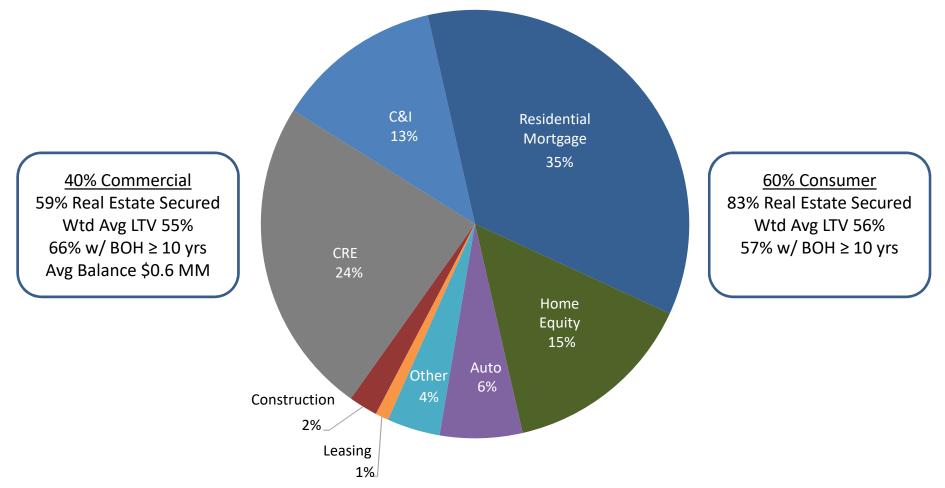
Credit Overview

Loan Portfolio

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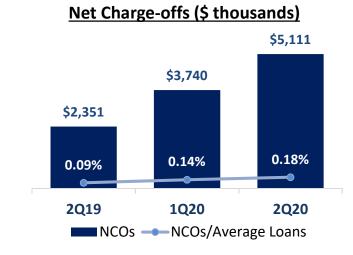
Excluding PPP

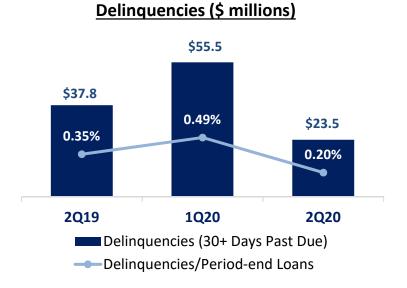
76% of Portfolio Secured with Quality Real Estate with Combined Weighted Average Loan to Value of 56%

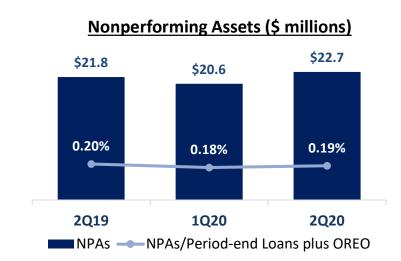


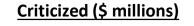
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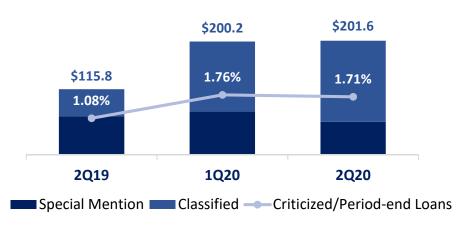
Credit Quality











Second Quarter 2020 Reserve Build

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\$ in millions

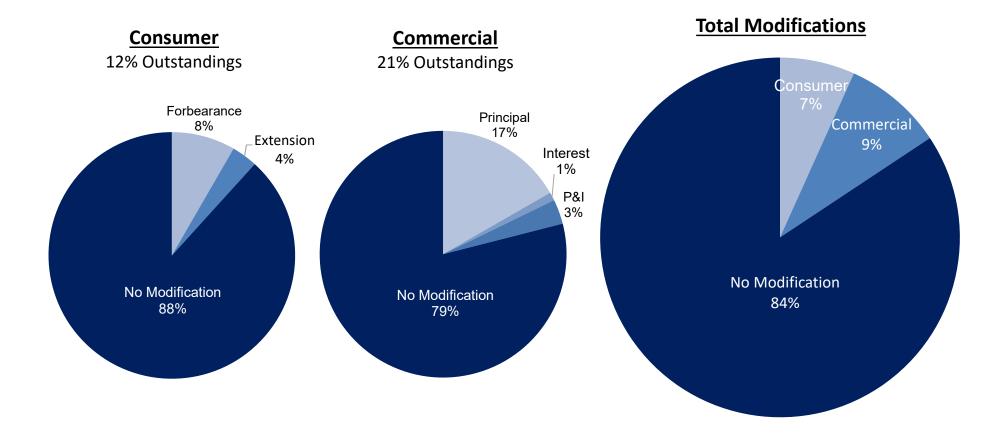
Portfolio	12/31/2019	CECL adoption impact	1Q20 Build	3/31/2020	2Q20 Build	6/30/2020
Consumer	36.2	17.1	16.9	70.2	30.7	100.9
Commercial	73.8	(18.8)	13.0	68.0	4.5	72.5
Total	110.0	(1.7)	29.9	138.2	35.2	173.4
Coverage	1.00%	-0.01%	0.23%	1.22%	0.25%	1.47%
Coverage excluding PPP	1.00%	-0.01%	0.23%	1.22%	0.31%	1.53%

Customer Relief Update

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\$1.9 B (16%)

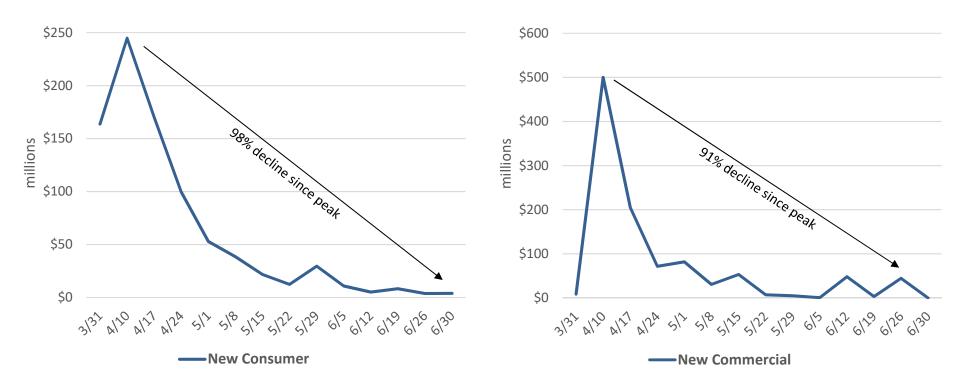
Deferrals & Extensions as of 2Q20



Customer Relief Update

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- 17,300 Accounts as of June 30th
- Deceleration in Activity Since Peak in April



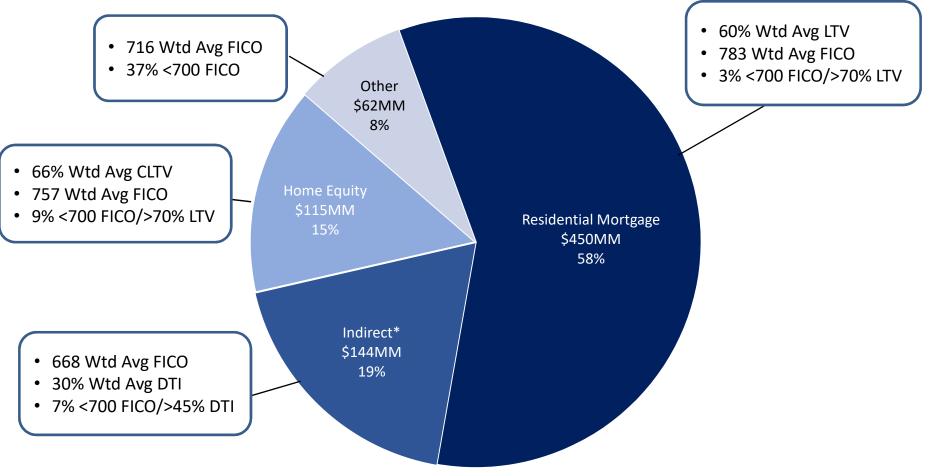
Weekly Payment Deferrals Granted

Consumer Customer Relief

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\$0.8 B (7%)

73% Secured with 61% Weighted Average LTV 49% Made at Least One Payment in 2Q20⁺



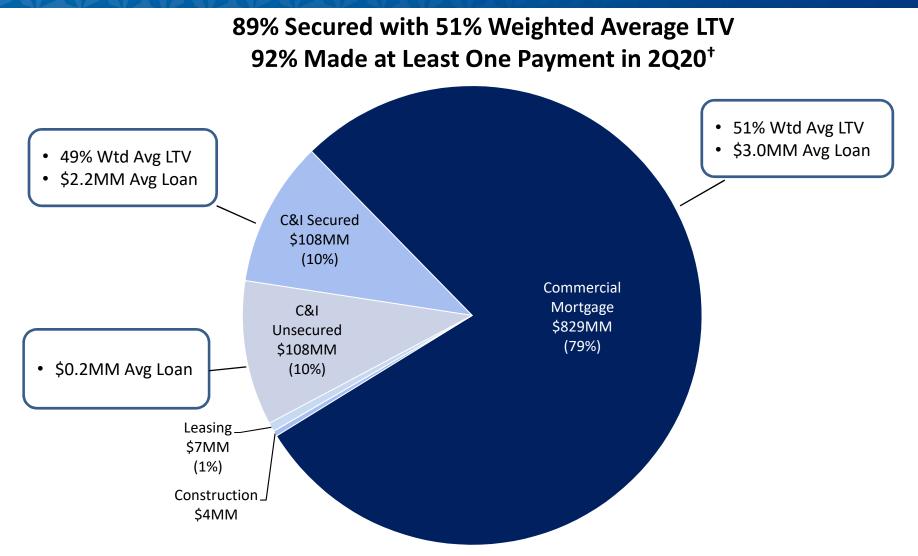
⁺ A payment represents any amount of principal, interest or both

* Indirect excludes recourse loans (\$24MM)

Commercial Customer Relief

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\$1.1 B (9%)

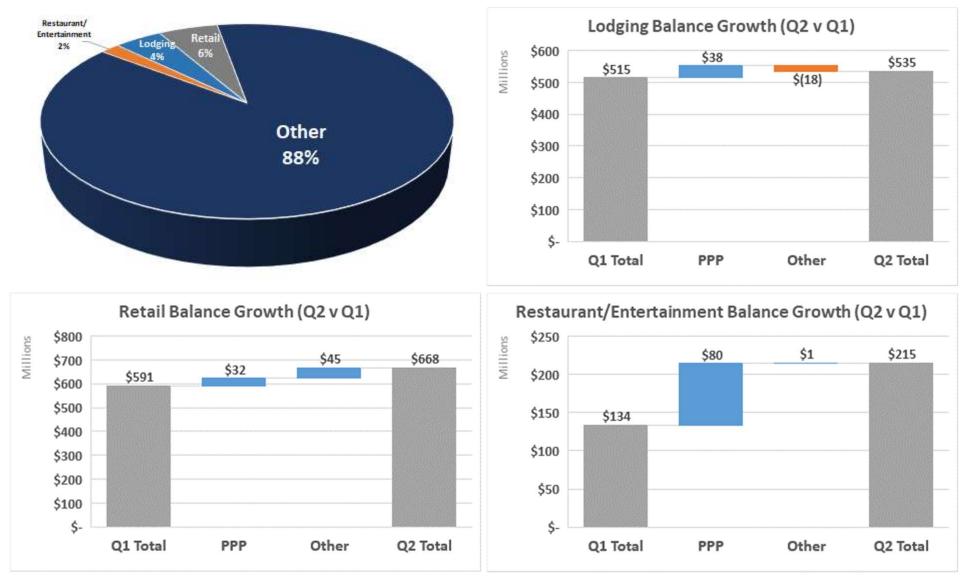


+ Based on 79% making at least one interest payment and 13% making at least one payment of principal, interest or both

High Risk Industries

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\$1.4B (12%) / \$1.3 B (11%) Excluding PPP



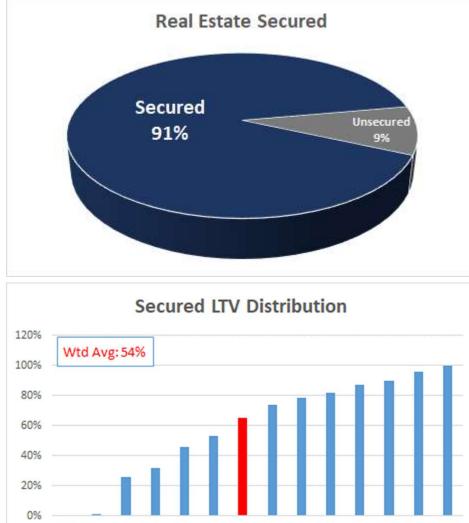
Retail

80%+75%-70%-65%

- 60%

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\$0.6 B (5%) - Excluding PPP



- 55% - 50% - 45% - 40% - 35% - 30%

80% 75% 70% 65% 60% 55% 50% 45% 40% 35% 30% 25%

20%

- 25%

- <20%

- 91% Real Estate Secured
 - 54% Wtd Avg LTV
 - Average Exposure \$3.2 MM
 - Largest Exposure \$36 MM
 - 68% of Portfolio has an LTV \leq 65%
- 96.2% is Secured or has Essential Anchor
- 1.7% Unsecured and Deferred

• 99.9% Paying Interest

%		Deferred					
	70	Yes	No	Total			
q	Yes	38.3%	52.3%	90.6%			
Secured	No	1.7%	7.7%	9.4%			
	Total	40.0%	60.0%	100.0%			

Lodging

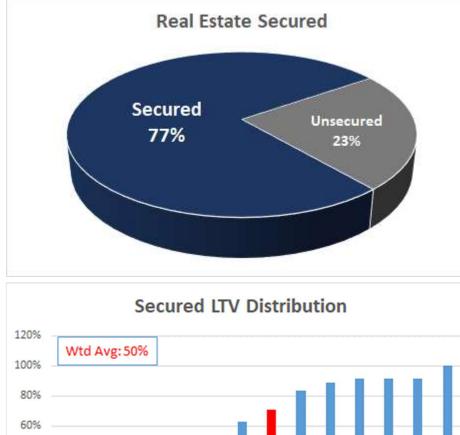
40%

20%

0%

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\$0.5 B (4%) - Excluding PPP



80%+75%-70%-65%-60%-55%-50%-45%-40%-35%-30%-25%

80% 75% 70% 65% 60% 55% 50% 45% 40% 35% 30% 25%

<20%

•	77% Real	Estate Secured

- 50% Wtd Avg LTV
- Average Exposure \$8.7 MM
- Largest Exposure \$40 MM
- 85% of Portfolio has an LTV \leq 65%
- 94% of Unsecured Outstandings to Global Hotel and Timeshare Brands
- 0.4% Unsecured and Deferred

• 100% Paying Interest

	%	Deferred					
	70	Yes	No	Total			
σ	Yes	42.1%	34.7%	76.8 %			
Secured	No	0.4%	22.9 %	23.2%			
	Total	42.4%	57.6%	100.0%			

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Restaurant/Entertainment

\$0.1 B (1%) - Excluding PPP



80% 75% 70% 65% 60% 55% 50% 45% 40% 35% 30% 25%

• 3	9% F	Real	Estate	Secured
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- 63% Wtd Avg LTV
- Average Exposure \$1.8 MM
- Largest Exposure \$23 MM
- 48% of Portfolio has an LTV \leq 65%
- \$23.5 MM Unsecured and Deferred
 - Average Exposure \$0.4 MM

• 96.9% Paying Interest

%		Deferred							
		Yes No		Total					
þ	Yes	9.9%	28.9 %	38.8%					
Secured	No	17.4%	43.8 %	61.2%					
	Total 27.3%		72.7%	100.0%					



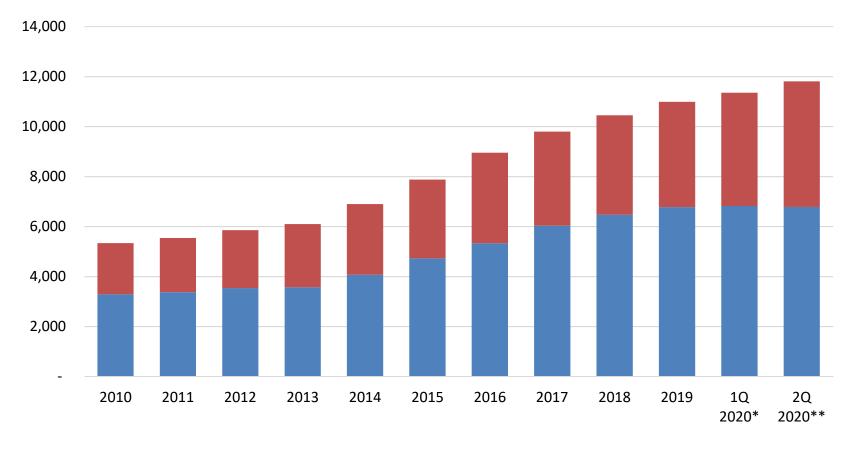
Financial Overview

History of Loan Growth

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\$ in millions

Long History of Stable Loan Growth



Consumer Commercial

*1Q 2020 includes \$161MM in COVID-19 line draws

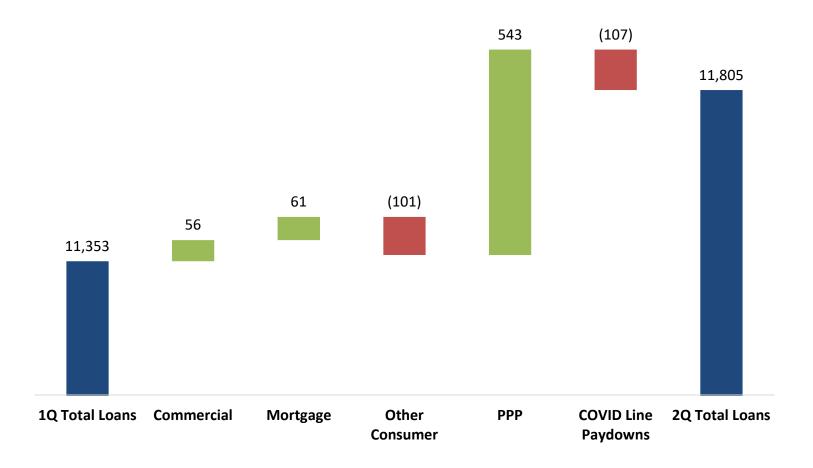
**2Q 2020 includes \$53MM in COVID-19 line draws and \$543MM in PPP loans

Second Quarter 2020 Loan Growth

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\$ in millions

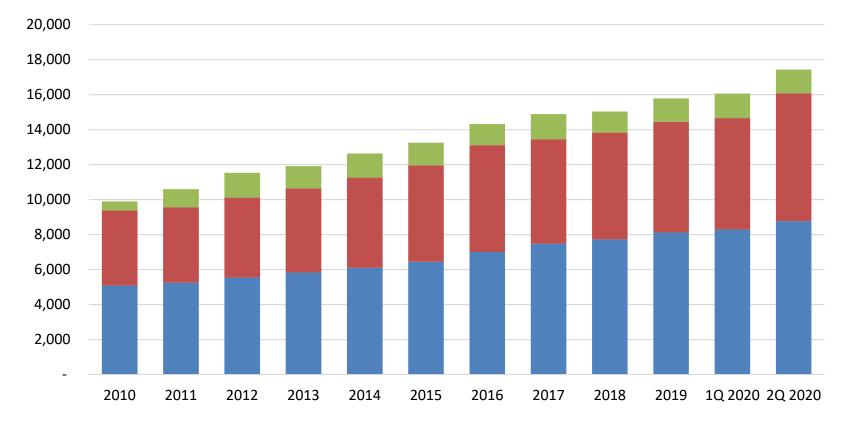
Loan Growth in Q2 Driven by PPP Loans



History of Deposit Growth by Segment

\$ in millions

Long History of Core Deposit Growth



Consumer Business Public

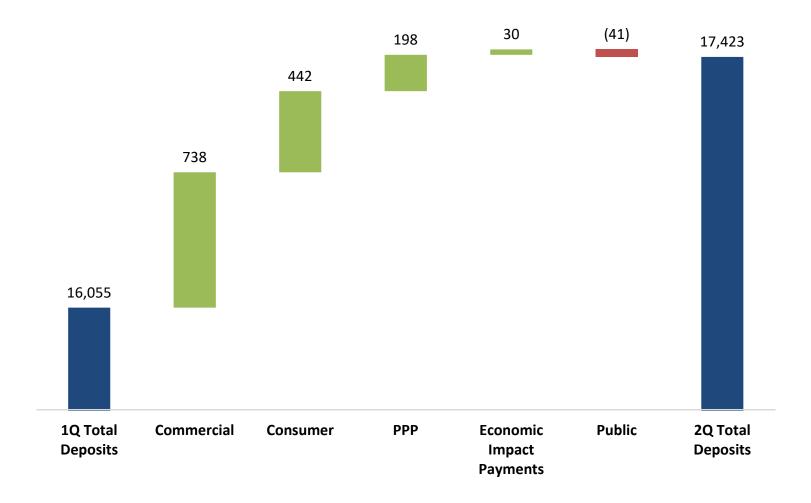
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Second Quarter 2020 Deposit Growth

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\$ in millions

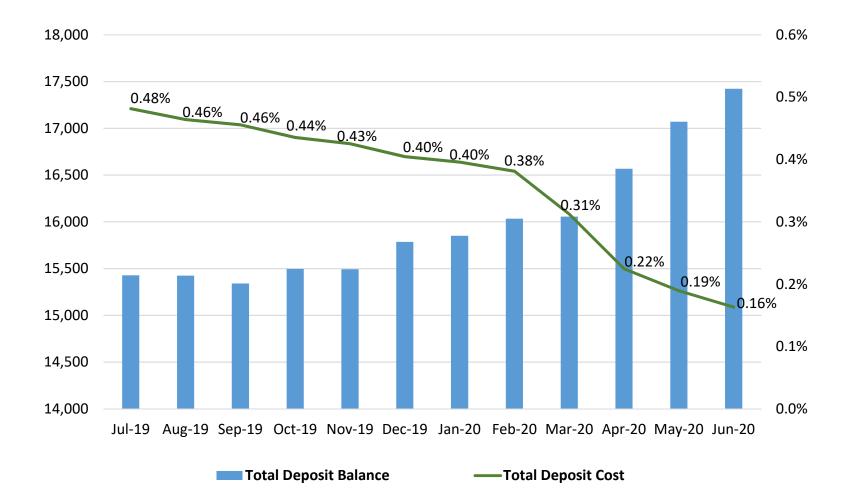
\$1.4 B of Growth Driven by Core Customers



Deposit Rate Trends

\$ in millions

Well-Managed Deposit Rates and Funding Costs Remain Low

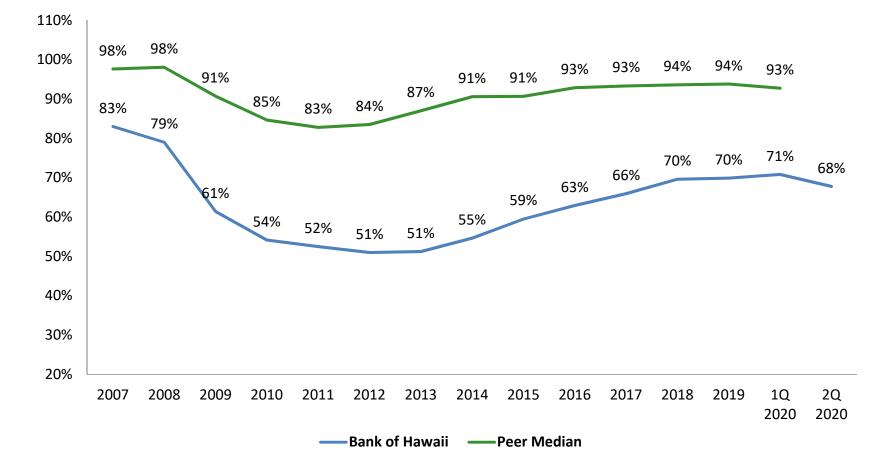


Strong Liquidity

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Loan to Deposit Ratio Compared with Peers

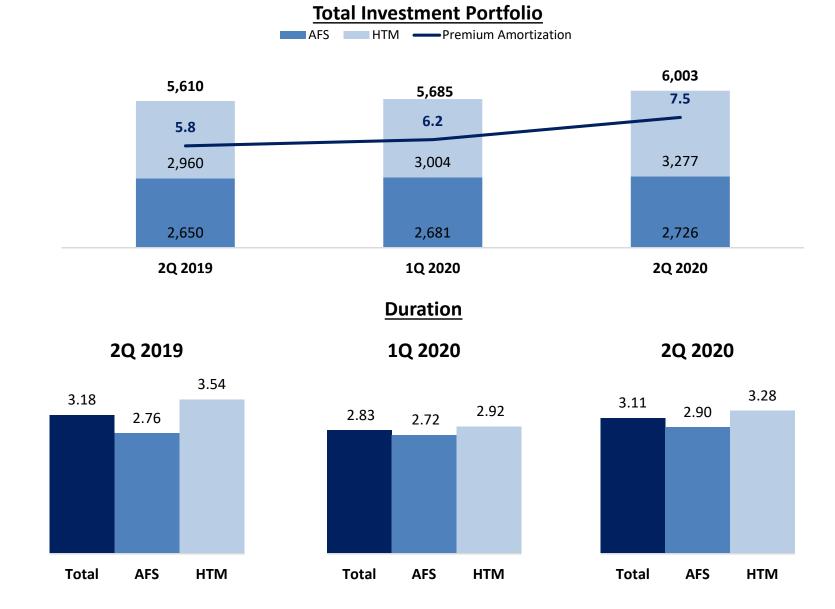
Ample Liquidity to Fund Continued Growth



Investment Portfolio & Duration

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\$ in millions



Fortress Capital Position Improving

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Growth in Risk-Based Capital, Well in Excess of Required Minimums



*S&P Regional Bank Index excluding banks greater than \$50BN

Significant Excess Capital

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\$ in millions

Generating Significant Capital in Excess of Regulatory and Well-Capitalized Minimums



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Financial Summary

\$ in millions, except per share amounts

	2Q 2020)	1Q 2020	2Q 2019		Δ 1Q 2020)	Δ 2Q 2019
Net Interest Income	\$ 126.7	\$	126.0	\$ 124.1	\$	0.7	\$	2.6
Noninterest Income	51.3		46.1	45.4		5.2		5.9
Total Revenue	178.0		172.1	169.5		5.9		8.5
Noninterest Expense	88.9		96.3	92.7		(7.4)		(3.8)
Operating Income	89.1		75.8	76.8		13.3		12.3
Credit Provision	40.4		33.6	4.0		6.8		36.4
Income Taxes	9.8		7.5	15.9		2.3		(6.1)
Net Income	\$ 38.9	\$	34.7	\$ 56.9	<u>\$</u>	4.2	\$	(18.0)
Diluted EPS	\$ 0.98	\$	0.87	\$ 1.40	\$	0.11	\$	(0.42)
End of Period Balances								
Loans & Leases	11,805		11,353	10,759		4.0%	I	9.7%
Total Deposits	17,423		16,055	15,489		8.5%	1	12.5%
Shareholders' Equity	1,352		1,328	1,286		1.8%)	5.1%

Performance Metrics

	<u>2Q 2020</u>	<u>1Q 2020</u>	<u>2Q 2019</u>	<u>Δ 1Q 2020</u>	<u>Δ 2Q 2019</u>
Return on Assets	0.82%	0.77%	1.31%	0.05%	-0.49%
Return on Equity	11.58%	10.64%	17.97%	0.94%	-6.39%
Net Interest Margin	2.83%	2.96%	3.04%	-0.13%	-0.21%
Efficiency Ratio	50.0%	56.0%	54.7%	-6.0%	-4.7%

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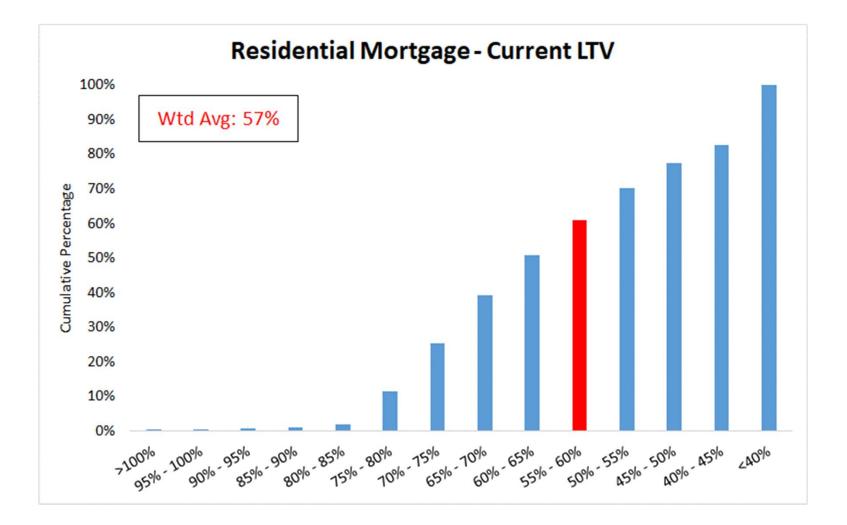
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APPENDIX

Residential Mortgage

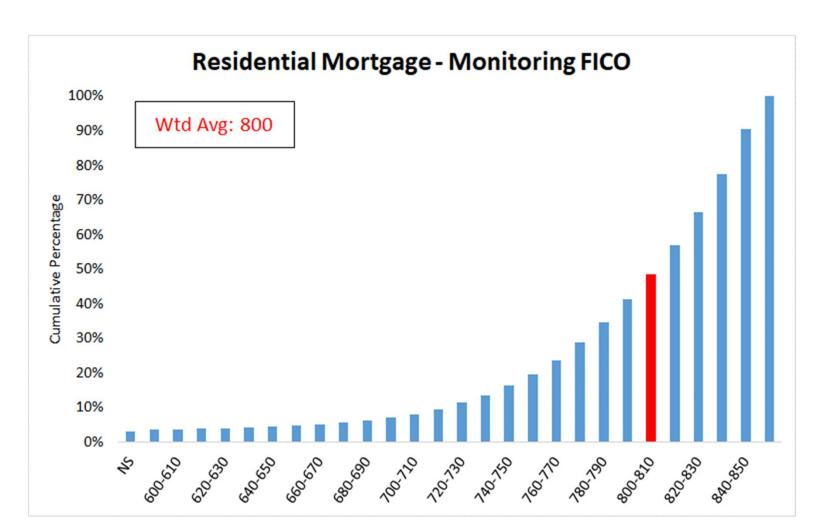
Current LTV



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Residential Mortgage

Monitoring FICO

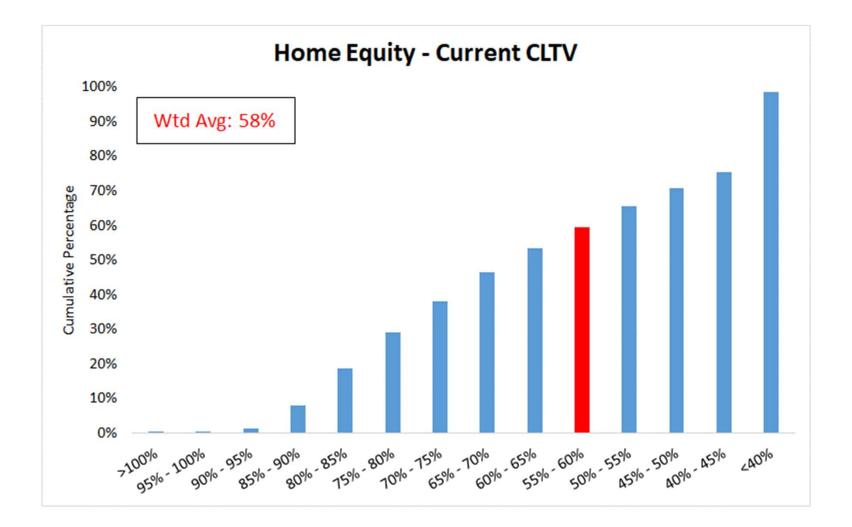


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Home Equity

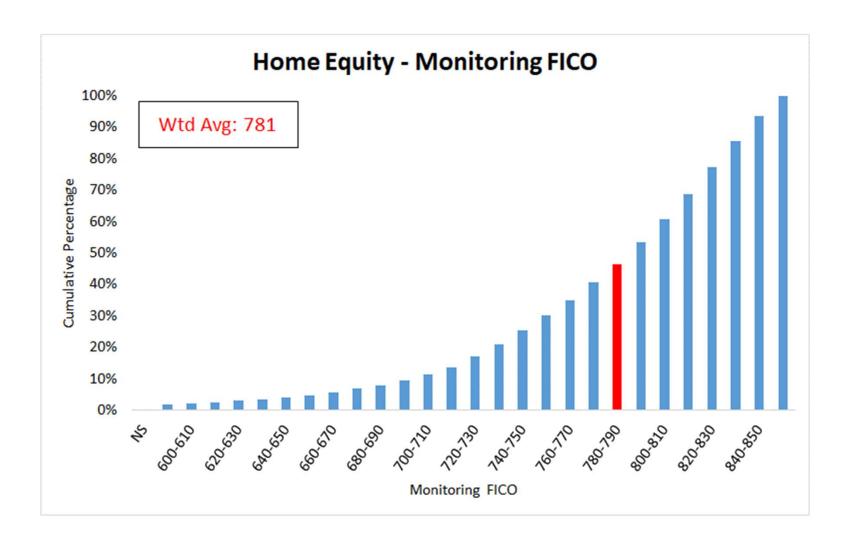
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Current CLTV



Home Equity

Monitoring FICO

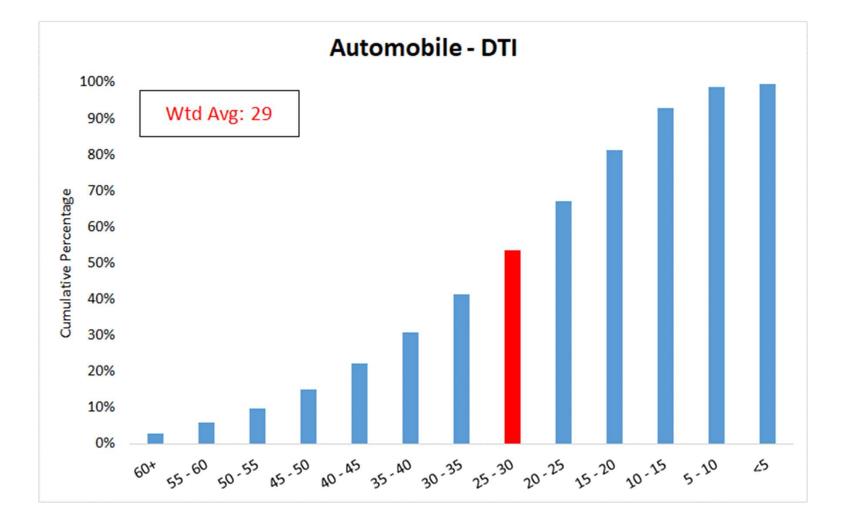


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Automobile

DTI

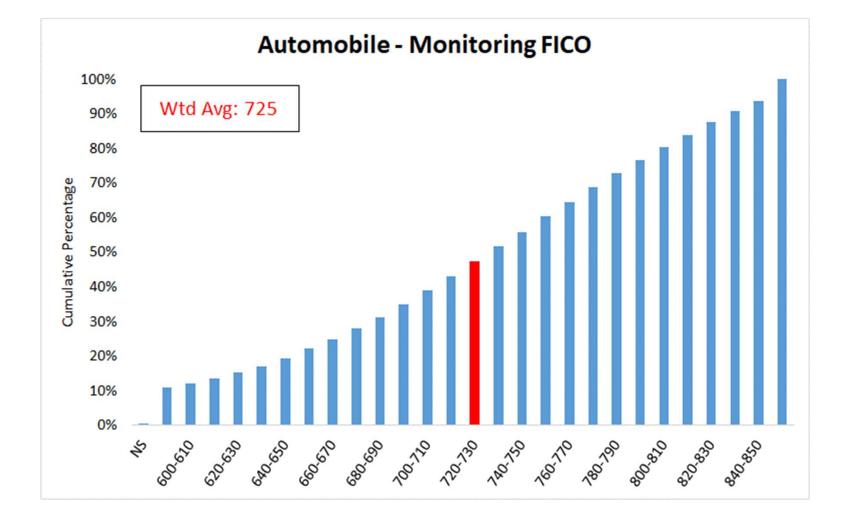
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Automobile

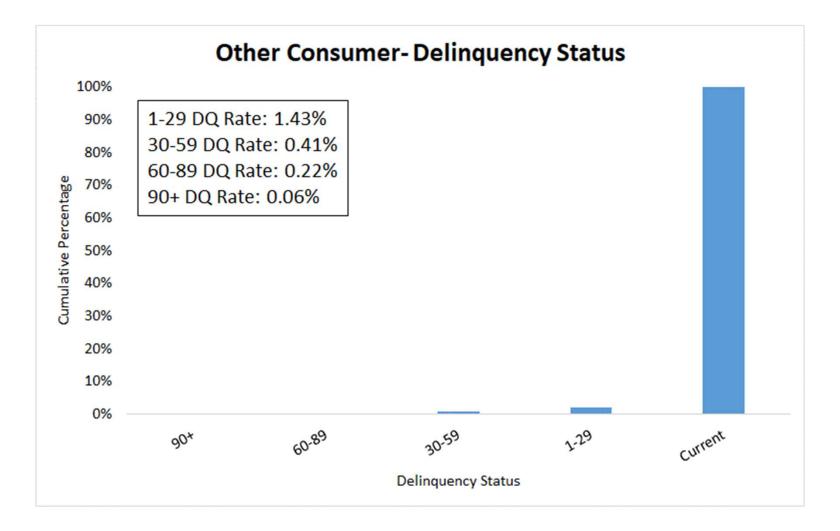
Monitoring FICO





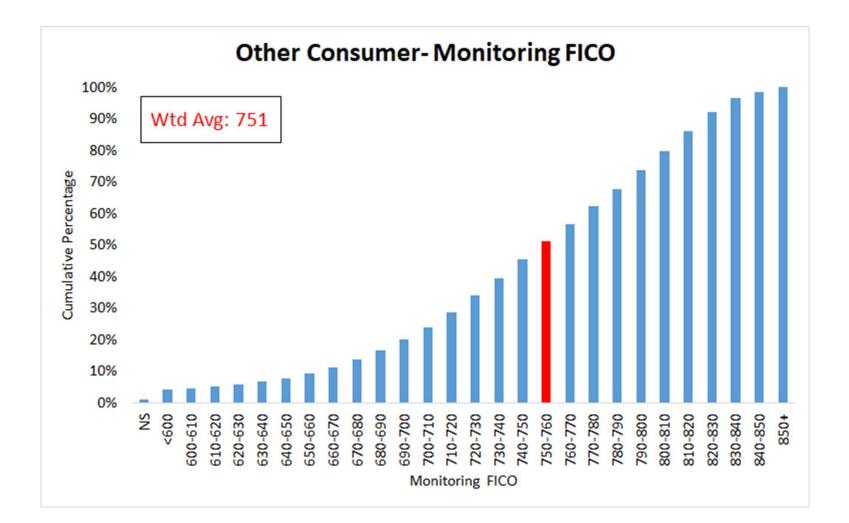
Other Consumer

Delinquency Status



Other Consumer

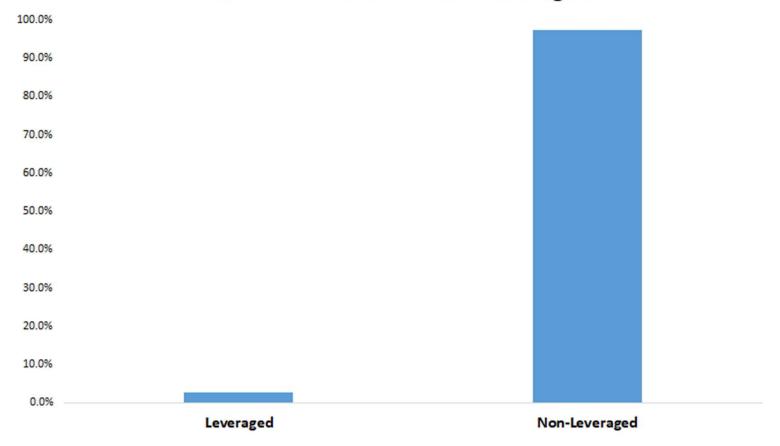
Monitoring FICO



Commercial & Industrial

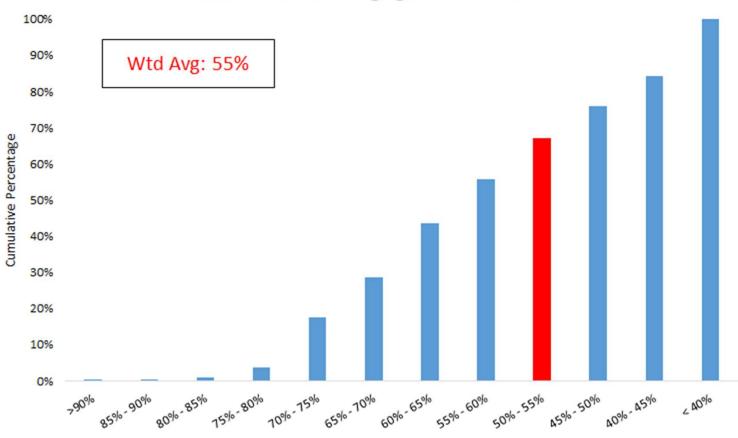
Leveraged vs Non-Leveraged

Commercial & Industrial - Leveraged



Commercial Mortgage

Current LTV



Commercial Mortgage - Current LTV

Commercial Mortgage Detail

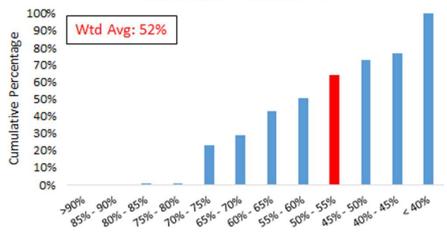
CM Industrial - Current LTV

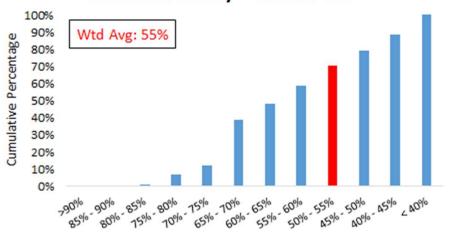
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Current LTV

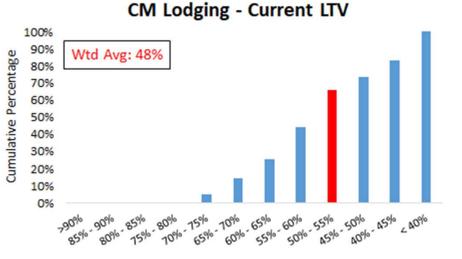
100% 90% Wtd Avg: 56% Cumulative Percentage 80% 70% 60% 50% 40% 30% 20% 10% 0% 50% 55% 40% 45% 70% - 75% 65% 70% 60% 65% 55% - 60% 85%-90% 80% - 85% 15% 80% 45% 50% ~ A0% -790%

CM Retail - Current LTV





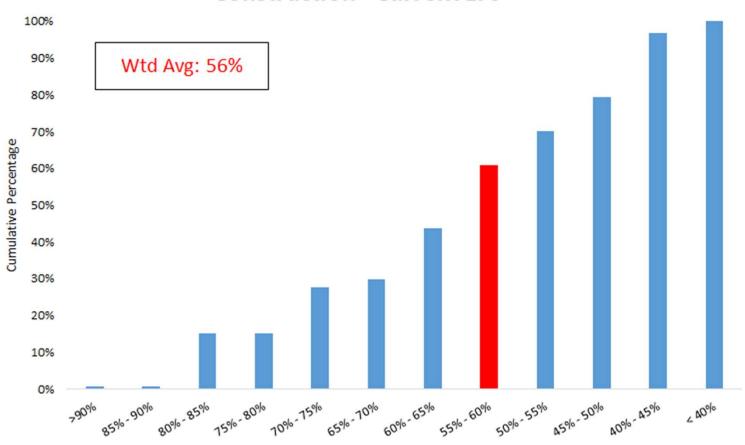
CM Multi Family - Current LTV



Construction

Current LTV

Construction - Current LTV

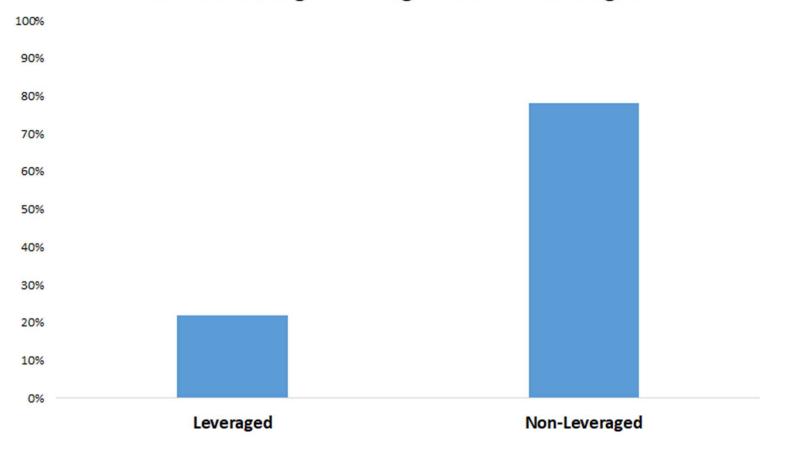


Lease Financing

Leveraged vs Non-Leveraged

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Lease Financing - Leveraged vs Non-Leveraged



PPP Loans

- Originated more than 4,500
 PPP loans for \$562MM
 through June 30
- Average loan size of \$124,000
- 84% of loans less than \$150,000

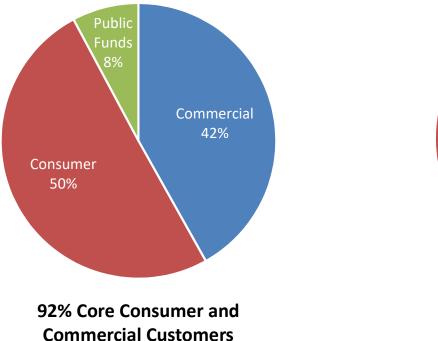
<u>Loan Size</u>	<u># of Loans</u>	<u>Loan Amount (\$MM)</u>
< \$150M	3,805	\$132.9
\$150M - \$350M	388	\$85.8
\$350M - \$2MM	290	\$210.4
\$2MM - \$5MM	32	\$91.1
>\$5MM	6	\$41.7
Total	4,521	\$561.8

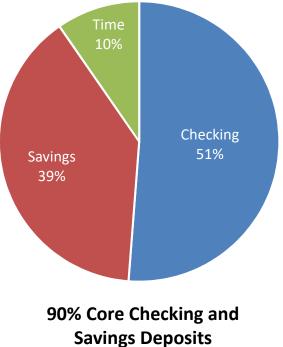
Strong Mix of Deposits

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As of June 30, 2020

Solid Base of Core Customers and Core Deposits



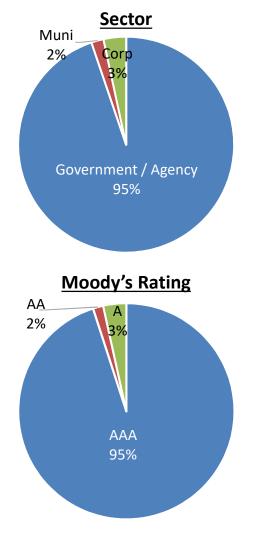


Conservative Investment Portfolio

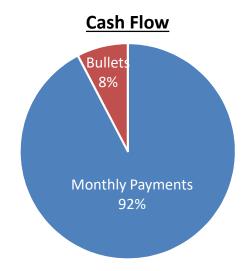
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As of June 30, 2020

Investment Securities Portfolio Consists of High-Quality Securities.



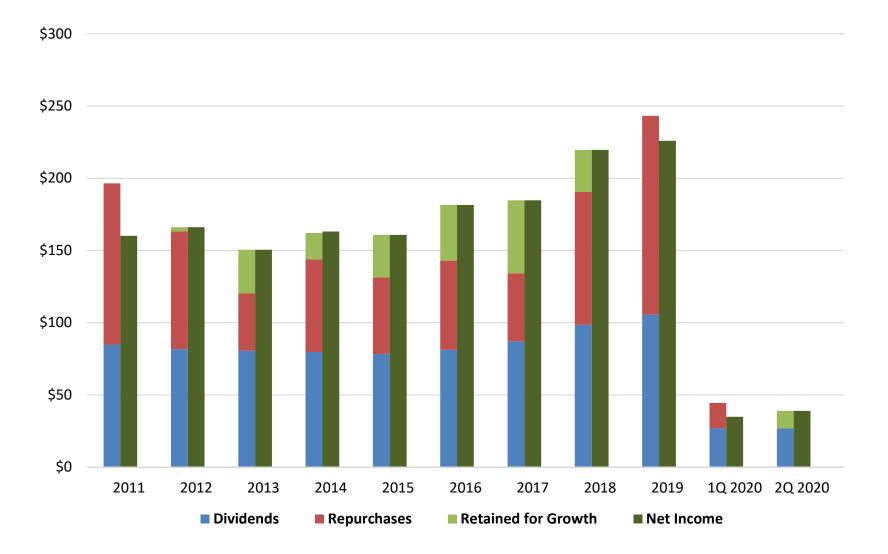
- 95% AAA-rated, 100% A-rated or higher
- Highly liquid and pledgeable
- Secure and reliable cash flows



Disciplined Capital Management

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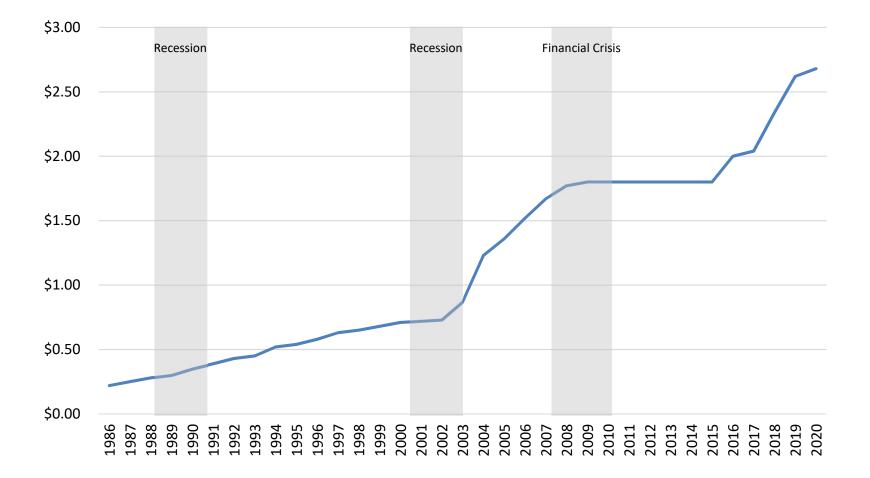
\$ in millions



Unbroken History of Dividends

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Long and Unbroken History of Dividends

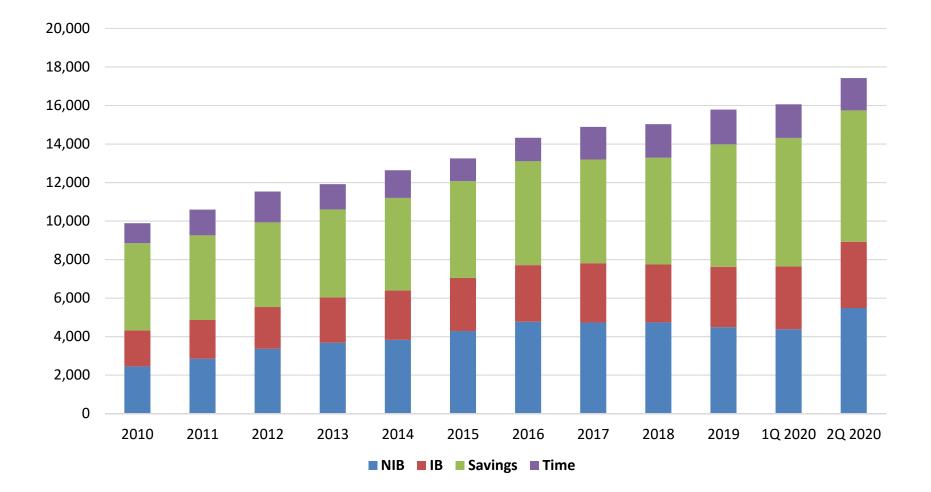


Note: Historical dividends adjusted for stock splits. YTD 2020 dividend annualized.

History of Deposit Growth by Product

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\$ in millions



50