## FUTURE OF BENEFITS

Pandemic renews focus on employee benefits that provide financial protection.



The Hartford's Future of Benefits Study, which consists of a series of surveys fielded in two waves – one early March 2020 and again in June – provides insights into the pandemic's impact on employee benefits. The survey found the pandemic has placed a greater focus on employer-sponsored benefits that can help people plan for unexpected life events and provide financial protection.

## A FOCUS ON LIFE INSURANCE



40%

\$50K-\$70K

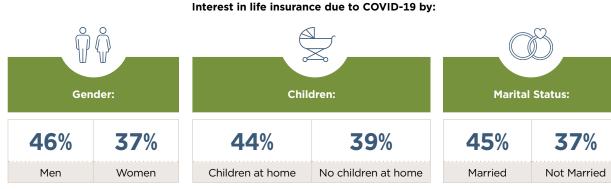
**45**%

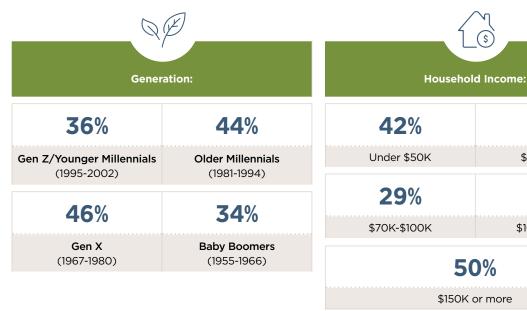
\$100K-\$150K



of U.S. workers said they will consider purchasing life insurance during their next open enrollment as a result of COVID-19.

Interest from employees who said they will consider purchasing life insurance during their next open enrollment as a result of COVID-19 was higher among Gen X, men, those who are married and workers in the finance/insurance, government and healthcare industries.





Industry:							
49%	45%	35%	30%				
Finance/Insurance	Government	Retail & Wholesale	Education				
41%	40%	40%					
Healthcare	Manufacturing	Professional/Scientific/Technology					
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Employees consistently said they're interested in company-sponsored benefits that can help them plan for unexpected life events.

Early March Mid-June

(Before the pandemic escalated in the U.S.)



(Amid pandemic

in the U.S.)



Short-term disability insurance 30%

Long-term disability insurance	29%				
Critical illness insurance	<b>27</b> %				
Hospital indemnity insurance	23%				
Accident insurance	20%				
Mental health programs/services	<b>17</b> %				
Loan/debt assistance programs	14%				
Substance addiction/ misuse programs	6%				
	A SHIFT IN BENEFITS BUYING HABITS				

## Gen Z and Younger Millennial workers are more likely to upgrade or buy additional benefits offered by their company than they were before the pandemic began.



I typically don't upgrade or buy the additional benefits offered by my company.

JUNE	Gen Z/Younger Millennials	Older Millennials	Gen X	Baby Boomers	TOTAL
EARLY MARCH (Before the pandemic escalated in the U.S.)	73%	66%	62%	62%	64%
MID-JUNE (Amid pandemic in the U.S.)	59%	60%	<b>52</b> %	55%	55%



## The Hartford's 2020 Future of Benefits Study was an online survey fielded in two waves. The first wave was fielded from

Feb. 27 - March 13, 2020, just before the pandemic escalated in the United States, and included 761 employers and 1,503 employees. The second wave was fielded from June 15 - June 30, 2020 and included 567 employers and 1,038 employees. The employers surveyed were HR professionals who manage/decide employee benefits and employees surveyed were actively employed. The margin of error is employer +/- 4% and employee +/-3% at a 95% confidence level.

