# Earnings Call 3Q 2020 

Friday, October 30, 2020

SOUTH STATE

## Disclaimer




































 materially from future results expressed, implied or otherwise anticipated by such forward-looking statements.

 should be exercised against placing undue reliance on such statements.


 the Appendix to this presentation.

## South State Corporation Overview of Franchise ${ }^{(1)}$


-\$38B in assets
-\$25B in loans
-\$30B in deposits
-\$4.1B market cap

## How We Operate the Company



## Quarterly Highlights

- Returns
- Adjusted \& reported diluted Earnings per Share ("EPS") ${ }^{(1)}$ of $\$ 1.58$ and $\$ 1.34$, respectively
- $17.1 \%$ adjusted Return on Average Tangible Common Equity ("ROATCE")(1)
- $1.79 \%$ PPNR ROAA ${ }^{(2)}$; Strong Pre-Provision Net Revenue ("PPNR") ${ }^{(2)}$ of $\$ 170$ million
- Tangible Book Value per Share ("TBVPS") ${ }^{(1)}$ of $\$ 39.83$, up $\$ 1.50$ from 2Q 2020
- Performance
- Record revenue of $\$ 385$ million
- Net Interest Margin ("NIM", tax equivalent) ${ }^{(1)}$ of $3.22 \%$, down 2 bps from 2Q 2020
- Record noninterest income of $\$ 115$ million driven by increase in mortgage banking income
- Adjusted efficiency ratio ${ }^{(1)}$ of $55.8 \%$ compared to $61.9 \%$ in 2Q 2020
- Balance Sheet/Credit
- Strong allowance for credit losses (2.11\% including reserve for unfunded commitments) and loss absorption capacity (2.58\%) ${ }^{(3)}$
- Strong capital levels, with CET1 of $11.5 \%$ and Total Risk-Based capital ratio of $13.9 \%$
- Minimal credit losses, with $0.01 \%$ net charge-offs
- Loan deferrals of $\$ 452$ million, or $1.98 \%$ of the total loan portfolio ${ }^{(4)}$ as of October 23, 2020 - $1.03 \%$ on full payment deferral, $0.95 \%$ paying interest
(3) Percentages exclude PPP loans and loan held for sale; loss absorption capacity Includes mark on CSFL loans and prior SSB acquisitions
(4) Excludes loans held for sale and PPP loans


## Current $\mathbb{\&}$ Historical (combined business basis) Pre-Provision Net Revenue ("PPNR") (1)

$\$ 200$


## Tangible Book Value per Share ${ }^{(1)}$


(1) The tangible measures are non-GAAP measures and exclude the effect of period end or average balance of intangible assets - See reconciliation of GAAP to NonGAAP measures in Appendix

## Loss Absorption Capacity <br> - September 30,2020

|  | 3Q20 | \% of Total Loans ${ }^{(1)}$ |
| :---: | :---: | :---: |
| Allowance for Credit Losses ("ACL") |  |  |
| Non-PCD ACL | \$286.5 |  |
| PCD ACL | 153.7 |  |
| Total ACL | \$440.2 | 1.92\% |
| Reserve for Unfunded Commitments |  |  |
| Reserve for unfunded commitments | \$43.2 | 0.19\% |
| Total ACL plus Reserve for Unfunded Commitments | \$483.3 | 2.11\% |
|  |  |  |
| Unrecognized Discount - Acquired Loans ${ }^{(2)}$ | \$110.4 | 0.48\% |
|  |  |  |
| Total Loss Absorption Capacity | \$593.7 | 2.58\% |
|  |  |  |
| Total Loans Held for Investment ${ }^{(1)}$ |  | \$22,886 |

## Asset Quality

(combined business basis)


Criticized \& Classified Asset Trends


## Capital Ratios

|  | 2 Q 20 | 3 Q20 $^{(1)}$ |
| :--- | :---: | :---: |
| Tangible Common Equity* | $7.6 \%$ | $7.8 \%$ |
| Tier 1 Leverage | $13.3 \%$ | $\mathbf{8 . 1 \%}$ |
| Tier 1 Common Equity | $10.7 \%$ | $\mathbf{1 1 . 5 \%}$ |
| Tier 1 Risk-Based Capital | $10.7 \%$ | $\mathbf{1 1 . 5 \%}$ |
| Total Risk-Based Capital | $12.9 \%$ | $13.9 \%$ |
| Bank CRE Concentration Ratio | $253 \%$ | $\mathbf{2 3 6 \%}$ |
| Bank CDL Concentration Ratio | $61 \%$ | $54 \%$ |

$\$$ South State

## Merger-Related Expenses/Deal Costs ${ }^{(1)}$

|  | CSFL ${ }^{(2)}$ |  | SSB |  | Total MRE |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1Q20 | \$ | 3,076 | \$ | 4,114 | \$ | 7,190 |
| 4/1-6/7 |  | 33,526 |  |  |  | 33,526 |
| 2Q20 |  |  |  | 40,229 |  | 40,229 |
| 3Q20 |  |  |  | 21,574 |  | 21,574 |
| YTD | \$ | 36,602 | \$ | 65,917 | \$ | 102,519 |

- System conversion scheduled for 2Q 2021
- Cost save realization process on track
- Estimated \$205 million total spend; \$102.5 million remaining

Financial Highlights - Reported

## Highlights - Linked Quarter

|  | $2 Q 20$ | $3 Q 20$ |
| :--- | :---: | :---: |
| GAAP |  |  |
| Net Income (Loss) | $\$(84.9)$ | $\$ 95.2$ |
| EPS (Diluted) | $\$(1.96)$ | $\$ 1.34$ |
| Return on Average Assets | $(1.49) \%$ | $1.00 \%$ |
| Non-GAAP* | $(19.71) \%$ | $14.66 \%$ |
| Return on Average Tangible Common Equity |  |  |
| Non-GAAP, Adjusted* | $\$ 38.6$ | $\$ 112.6$ |
| Net Income | $0.68 \%$ | $1.18 \%$ |
| EPS (Diluted) | $10.23 \%$ | $17.14 \%$ |
| Return on Average Assets | $\$ 0.47$ | $\$ 0.47$ |
| Return on Average Tangible Common Equity |  |  |
| Cash dividend per common share |  |  | financial measures that exclude the impact of merger-related expenses, provision for credit losses for Non-PCD loans and unfunded commitments and FHLB prepayment penalty - See reconciliation of GAAP to Non-GAAP measures in Appendix

## Net Interest Margin



## Correspondent Banking Division




- Provides capital markets hedging (ARC), fixed income sales, international, clearing and other services to financial institutions
- Recently announced expansion of Correspondent Banking Division with the agreement to acquire Duncan Williams, Inc. (terms not disclosed)
- Broker Dealer founded in 1969
- Adds approximately 250 financial institution clients
- Retention agreements with sales team representing $85 \%$ of revenues


## Mortgage Banking Division

- Quarter-to-Date Production: 5,263 loans / \$1.574 billion in volume
- Secondary vs Portfolio

|  | 3Q20 QTD |
| ---: | ---: |
| Secondary | \$1.141 Billion / 70\% of QTD volume |
| Portfolio | $\$ 433$ Million / 30\% of QTD volume |

- Secondary Gain on Sale Margin: 4.05\%
- Purchase vs Refinance

|  | 3Q20 QTD |
| ---: | :--- |
| Purchase | $\$ 951$ Million / 60\% of QTD volume |
| Refinance | $\$ 624$ Million / 40\% of QTD volume |

- Pipeline as of September 30, 2020: 3,140 units / \$993 million


## Combined Business Basis Performance

## Current $\&$ Historical 5-Qtr Performance ${ }^{(1)}$ (combined business basis)

| Revenue Composition |  |  |  |  |  |  | Net Interest Margin |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Revenue (\$MM) | \$368M | \$371M | \$381M | \$383M | \$385M | 2.5\% | \$300 | 3.96\% | 3.94\% | 3.94\% |  |  | 4.5\% $4.0 \%$ |
|  | 23\% | 23\% | 26\% | 28\% | 30\% | 2.0\% | \$280 |  |  |  | 3.38\% | 3.22\% | 3.5\% |
|  | 77\% | 77\% |  | 2\% | $\begin{array}{c\|c}  & 1.5 \% \\ & 1.0 \% \\ 70 \% & 0.65 \% \\ 0 & 0.5 \% \end{array}$ |  | 旨 \$260 |  |  |  |  |  | 3.0\% |
|  |  |  |  |  |  |  | $\underset{\sim}{\text { c }}$ ¢ $\$ 240$ |  |  |  |  |  | 2.5\% |
|  |  |  |  |  |  |  | \$220 |  |  |  |  |  | 2.0\% 1.5\% |
|  |  |  |  |  | 3020 0.0\% |  | \$200 |  |  |  |  |  | 1.0\% |
|  | 3Q19* | 4Q19* | 1Q20* | 2Q20* |  |  | 3Q19* | 4Q19* | 1Q20* | 2Q20* | 3Q20 |  |
| $\square$ NIM / Revenue $\quad$ Noninterest Income / Revenue $\rightarrow$ Avg. 10-year UST |  |  |  |  |  |  |  |  |  | NIM (\$) |  | NIM (\%) |  |  |



Efficiency Ratio


## Current \& Historical Trend (combined business basis)



Investments \& Fed Funds


Deposits

| \$35$\$ 30$ |  |  |  | \$30.0B | \$30.0B |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$25.2B | \$25.4B | \$25.4B | \$3.9 | \$3.6 |
|  | \$4.1 | \$4.0 | \$3.9 |  |  |
|  | \$9.3 | \$9.5 | \$9.6 |  |  |
|  |  |  |  | \$6.5 | \$6.7 |
| \$10 | \$4.4 | \$4.5 | \$4.6 |  |  |
| \$5 | \$7.3 | \$7.4 | \$7.3 | \$9.9 | \$9.7 |
| \$0 | 3Q19* | 4Q19* | 1Q20* | 2Q20* | 3Q20 |
|  | - DDA | - NOW | -MMA | ings | CDs |

Wholesale Funding


## Branch Optimization

## 2009

## September 2020

85 Branches
Average Size
\$40M

420 Branches
Acquired Plus
12 DeNovo Branches

212 Branches
Consolidated or Sold

305 Branches
Average Size \$99M
305
~145\% growth in deposits per branch

## Announced 4 ${ }^{\text {th }}$ Quarter 2020 Activity

305 Branches
9/30/2020

20 Branches
Consolidated or Sold

285 Branches 2020 YE

## Appendix

## Loans - Industry Exposures ${ }^{(1)}$



Selected Industries
(\% of total loan portfolio)

| Lodging | $\$ 973$ | $4.2 \%$ |
| :--- | ---: | ---: |
| Restaurants | $\$ 497$ | $2.2 \%$ |
| Retail CRE | $\$ 2,183$ | $9.5 \%$ |

## Lodging Portfolio

- $55 \%$ weighted average loan to value
- Lodging is $\$ 973$ million or $4.2 \%$ of loan portfolio ${ }^{(1)}$
- $12 \%$ of portfolio under deferral ${ }^{(2)}$
- Top 3 MSA's: Charleston, Greenville, Charlotte



## Restaurant Portfolio

- $55 \%$ weighted average loan to value
- Restaurant is $\$ 497$ million or $2.2 \%$ of loan portfolio ${ }^{(1)}$
- $2 \%$ of portfolio under deferral ${ }^{(2)}$
- Top 3 MSA's: Atlanta, Charleston, Jacksonville



## Retail CRE Portfolio

- $57 \%$ weighted average loan to value
- Retail CRE is $\$ 2.2$ billion or $9.5 \%$ of loan portfolio ${ }^{(1)}$
- $4 \%$ of portfolio under deferral ${ }^{(2)}$
- Top 3 MSA's: Miami, Orlando, Tampa



## Current \& Historical PPNR, Adjusted (Unaudited)

Combined Business Basis


## Current $\mathbb{E}$ Historical <br> Efficiency Ratios \& Net Interest Margin (Unaudited)

|  | Combined Business Basis |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Sep. 30, 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sep. 30, 2019 |  |  |  | Dec. 31, 2019 |  |  |  |  | Mar. 31, 2020 |  |  |  | Jun. 30, 2020 |  |  |  |  |
|  |  | SSB | CSFL | Combined (2) |  | SSB | CSFL |  | bined ${ }^{(2)}$ |  | SSB | CSFL | Combined (2) |  | SSB C | SFL (1) | Combined | SSB |
| Noninterest expense (GAAP) | \$ | 96,364 \$ | 127,036 | \$ 223,400 | \$ | 100,628 \$ | 113,409 |  | 214,037 |  | 107,247 \$ | 122,772 | \$ 230,019 |  | 175,112 \$ | 132,703 | \$ 307,815 | \$ 236,887 |
| Net interest income (GAAP) | \$ | 127,373 \$ | 154,947 | \$ 282,320 | \$ | 126,456 \$ | 157,925 |  | 284,381 | \$ | 128,013 \$ | 153,353 | \$ 281,366 | \$ | 162,557 \$ | 111,624 | \$ 274,181 | \$ 270,348 |
| Tax Equivalent ("TE") adjustments |  | 496 | 491 | 987 |  | 503 | 564 |  | 1,067 |  | 530 | 685 | 1,215 |  | 579 | 495 | 1,074 | 734 |
| Net interest income, TE (non-GAAP) | \$ | 127,869 \$ | 155,438 | \$ 283,307 | \$ | 126,959 \$ | 158,489 |  | 285,448 | \$ | 128,543 \$ | 154,038 | \$ 282,581 | \$ | 163,136 \$ | 112,119 | \$ 275,255 | \$ 271,082 |
| Noninterest income (GAAP) | \$ | 37,582 \$ | 48,488 | \$ 86,070 | \$ | 36,307 \$ | 50,329 |  | 86,636 | \$ | 44,132 \$ | 55,790 | \$ 99,922 | \$ | 54,347 \$ | 94,271 | \$ 148,618 | \$ 114,790 |
| Less: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gain (loss) on sale of securities |  | 437 |  | 437 |  | 24 | (13) |  | 11 |  | - |  |  |  | - | 40,276 | 40,276 | 15 |
| Adjusted noninterest income (non-GAAP) | \$ | 37,145 \$ | 48,488 | \$ 85,633 | \$ | 36,283 \$ | 50,342 |  | 86,625 | \$ | 44,132 \$ | 55,790 | \$ 99,922 | \$ | 54,347 \$ | 53,995 | \$ 108,342 | \$ 114,775 |
| Efficiency Ratio (Non-GAAP) |  | 58\% | 62\% | 61\% |  | 62\% | 54\% |  | 58\% |  | 62\% | 59\% | 60\% |  | 81\% | 80\% | 80\% | 61\% |
| Noninterest expense (GAAP) | \$ | 96,364 \$ | 127,036 | \$ 223,400 | \$ | 100,628 \$ | 113,409 |  | 214,037 | \$ | 107,247 \$ | 122,772 | \$ 230,019 | \$ | 175,112 \$ | 132,703 | \$ 307,815 | \$ 236,887 |
| Less Adjustments: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-recurring items ${ }^{(3)}$ |  | - | 21,223 | 21,223 |  | 1,494 | 4,711 |  | 6,205 |  | 4,129 | 7,586 | 11,715 |  | 40,478 | 44,761 | 85,239 | 21,662 |
| Adjusted noninterest expense (non-GAAP) | \$ | 96,364 \$ | 105,813 | \$ 202,177 | \$ | 99,134 \$ | 108,698 |  | 207,832 | \$ | 103,118 \$ | 115,186 | \$ 218,304 | \$ | 134,634 \$ | 87,942 | \$ 222,576 | \$ 215,225 |
| Adjusted Efficiency Ratio (Non-GAAP) |  | 58\% | 52\% | 55\% |  | 61\% | 52\% |  | 56\% |  | 60\% | 55\% | 57\% |  | 62\% | 53\% | 58\% | 56\% |
| Interest-earning Assets |  | ,595,944\$14 | ,702,264 | \$28,298,208 |  | 3,834,211\$14, | ,779,757 | \$28, | ,613,968 |  | 4,042,524\$14, | 4,873,007 | \$28,915,531 |  | ,347,350\$12, | ,414,262 | \$32,761,612 | \$33,503,666 |
| Net interest income, TE (non-GAAP) |  | 127,869 | 155,438 | 283,307 |  | 126,959 | 158,489 |  | 285,448 |  | 128,543 | 154,038 | 282,581 |  | 163,136 | 112,119 | 275,255 | 271,082 |
| Net Interest Margin (Non-GAAP) |  |  |  | 3.96\% |  |  |  |  | 3.94\% |  |  |  | 3.94\% |  |  |  | 3.38\% | 3.22\% |

## Non-GAAP Reconciliations

Tangible Book Value per Share \& Tangible Common Equity ("TCE") Ratio

## Tangible Book Value per Share

Shareholders' common equity (excludes preferred stock)
Less: Intangible assets
Tangible shareholders' common equity (excludes preferred stock)

Common shares issued and outstanding

Tangible Book Value per Common Share (Non-GAAP) $\$$

| 3Q19 |  | 4Q19 |  | 1Q20 |  | 2Q20 |  | 3Q20 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 2,350,956 | \$ | $\begin{array}{r} 2,373,013 \\ 1,052,716 \end{array}$ | \$ | $\begin{array}{r} 2,321,043 \\ 1,049,709 \end{array}$ | \$ | $\begin{aligned} & 4,491,850 \\ & 1,774,294 \\ & \hline \end{aligned}$ |  | 4,563,413 |
|  | 1,055,983 |  |  |  |  |  |  |  | 38,161 |
| \$ | 1,294,973 | \$ | $\begin{array}{r} 1,320,297 \\ 33,744,385 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 1,271,334 \\ 33,444,236 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 2,717,556 \\ 70,907,119 \\ \hline \end{array}$ |  | 2,825,252 |
|  | 33,902,726 |  |  |  |  |  |  |  | 28,304 |
| P) $\$$ | 38.20 | \$ | 39.13 | \$ | 38.01 | \$ | 38.33 | \$ | 39.83 |

Tangible Common Equity ("TCE") Ratio

| Shareholders' equity (GAAP) |  | 2Q20 |  | 3Q20 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \$ | 4,491,850 | \$ | 4,563,413 |
| Less: |  |  |  |  |  |
| Intangible assets |  |  | 1,774,294 |  | 1,738,161 |
| Tangible common equity (non-GAAP) |  | \$ | 2,717,556 | \$ | 2,825,252 |
| Total assets (GAAP) |  |  | 37,725,356 |  | 37,819,366 |
| Less: |  |  |  |  |  |
| Intangible assets |  |  | 1,774,294 |  | 1,738,161 |
| Tangible asset (non-GAAP) |  | \$ | 35,951,062 | \$ | 36,081,205 |
|  | TCE Ratio (Non-GAAP) |  | 7.6\% |  | 7.8\% |

## Non-GAAP Reconciliations

Return on Average Tangible Common Equity \& PPNR Return on Average Assets

## Return on Average Tangible Equity

Net income (loss) (GAAP)
Plus:
Amortization of intangibles
Effective tax rate, excluding DTA write-off
Amortization of intangibles, net of tax
Net income plus after-tax amortization of intangibles (non-GAAP)
Average shareholders' common equity, excluding preferred stock
Less:
Average intangible assets
Average tangible common equity
Return on Average Tangible Common Equity (Non-GAAP)

| 2Q20 |  | $3 Q 20$ |  |
| ---: | ---: | ---: | ---: |
| $\$$ | $(84,935)$ | $\$$ | 95,221 |
|  | 4,665 |  | 9,560 |
|  | $23 \%$ | $20 \%$ |  |
|  | 3,612 |  | 7,685 |
| $\$$ | $(81,323)$ | $\$$ | 102,906 |
| $\$$ | $2,900,443$ | $\$$ | $4,556,061$ |
|  | $1,240,650$ |  | $1,763,255$ |
| $\$$ | $1,659,793$ | $\$$ | $2,792,806$ |
|  | $(19.71 \%)$ |  | $14.66 \%$ |

## PPNR (adjusted) Return on Average Assets



3Q20
\$ 169,898
37,865,217

## Non-GAAP Reconciliations <br> Adjusted Net Income (Loss) \& Adjusted Earnings Per Share ("EPS")

## Adjusted Net Income (Loss)

Net income (loss) (GAA
Plus:
Securities gain, net
Merger and branch
Provision for credit
FHLB prepayment $p$

Adjusted EPS

Adjusted diluted weighted-average common shares

| Net income (loss) (GAAP) | \$ | $(84,935)$ | \$ | 95,221 |
| :---: | :---: | :---: | :---: | :---: |
| Plus: |  |  |  |  |
| Securities gain, net of tax |  | - |  | (12) |
| Merger and branch consolidation related expense, net of tax |  | 31,191 |  | 17,413 |
| Provision for credit losses - Non-PCD loans \& unfunded commitments |  | 92,212 |  |  |
| FHLB prepayment penalty |  | 154 |  |  |
| Adjusted net income (non-GAAP) | \$ | 38,622 | \$ | 112,622 |
| Adjusted EPS, Diluted (Non-GAAP) | \$ | 0.89 | \$ | 1.58 |

## Non-GAAP Reconciliations

Adjusted Return on Average Assets \& Average Tangible Common Equity

## Adjusted Return on Average Assets

Adjusted net income (non-GAAP)
Total average assets

$$
\text { Adjusted Return on Average Assets (Non-GAAP) }
$$

Adjusted Return on Average Tangible Common Equity

|  | 2Q20 |  | 3Q20 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net operating earnings (non-GAAP) | \$ | 38,622 | \$ | 112,622 |
| Plus: |  |  |  |  |
| Amortization of intangibles, net of tax |  | 3,612 |  | 7,685 |
| Net operating earnings plus after-tax amortization of intangibles (non-GAAP) | \$ | 42,235 | \$ | 120,307 |
| Average tangible common equity | \$ | 1,659,793 | \$ | 2,792,806 |
| Adjusted Return on Average Tangible Common Equity (Non-GAAP) |  | 10.23\% |  | 17.14\% |

## Non-GAAP Reconciliations

## Net Interest Margin, Tax Equivalent \& Adjusted Efficiency Ratios

| Net Interest Margin - Tax Equivalent (Non-GAAP) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q19 |  | 4Q19 |  | 1Q20 |  | 2Q20 |  | 3Q20 |  |
| Net interest income (GAAP) | \$ | 127,373 | \$ | 126,456 | \$ | 128,013 | \$ | 162,557 | \$ | 270,348 |
| Tax equivalent adjustments |  | 496 |  | 503 |  | 530 |  | 579 |  | 734 |
| Net interest income (tax equivalent) (Non-GAAP) | \$ | 127,869 | \$ | 126,959 | \$ | 128,543 | \$ | 163,136 | \$ | 271,082 |
| Average earning assets | \$ | 13,595,944 | \$ | 13,834,211 | \$ | 14,042,524 |  | 20,262,035 |  | 3,503,666 |
| Net Interest Margin - Tax Equivalent (Non-GAAP) |  | 3.73\% |  | 3.64\% |  | 3.68\% |  | 3.24\% |  | 3.22\% |

## Adjusted Efficiency Ratios (Non-GAAP)

| Noninterest expense (GAAP) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | \$ | 175,112 | \$ | 236,887 |
| Noninterest income (GAAP) |  | 54,347 |  | 114,790 |
| Less: |  |  |  |  |
| Securities gains losses |  |  |  | 15 |
| Adjusted noninterest income (non-GAAP) | \$ | 54,347 | \$ | 114,775 |
| Net interest income (GAAP) | \$ | 162,557 | \$ | 270,348 |
| Plus: |  |  |  |  |
| SCBT T/E adjustment |  | 579 |  | 734 |
| Tax equivalent net interest income (non-GAAP) | \$ | 163,136 | \$ | 271,082 |
| Efficiency Ratio (Tax Equivalent) (Non-GAAP) |  | 80.52\% |  | 61.39\% |
| Noninterest expense (GAAP) | \$ | 175,112 | \$ | 236,887 |
| Less: |  |  |  |  |
| FHLB prepayment penalty |  | 199 |  | - |
| Merger related expenses |  | 40,279 |  | 21,662 |
| Adjusted noninterest expense (non-GAAP) | \$ | 134,634 | \$ | 215,225 |
| Adjusted Efficiency Ratio (Non-GAAP) |  | 61.91\% |  | 55.78\% |

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