KKR Real Estate Finance Trust Inc.

Fourth Quarter and Full Year 2020 Supplemental Information

February 16, 2021



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By their nature, forward-looking statements speak only as of the date they are made, are not statements of historical fact or guarantees of future performance and are subject to risks, uncertainties, assumptions or changes in circumstances that are difficult to predict or quantify, in particular due to the uncertainties created by the COVID-19 pandemic, including the projected impact of COVID-19 on our business, financial performance and operating results. The forward-looking statements are based on the Company's beliefs, assumptions and expectations, taking into account all information currently available to it. These beliefs, assumptions and expectations can change as a result of many possible events or factors, not all of which are known to the Company or are within its control. Such forward-looking statements are subject to various risks and uncertainties, including, among other things: the severity and duration of the COVID-19 pandemic; potential risks and uncertainties relating to the ultimate geographic spread of COVID-19; actions that may be taken by governmental authorities to contain the COVID-19 outbreak or to treat its impact; the potential negative impacts of COVID-19 on the global economy and the impacts of COVID-19 on the Company's financial condition and business operations; deterioration in the performance of the properties securing our investments that may cause deterioration in the performance of our investments and, potentially, principal losses to us; difficulty or delays in redeploying the proceeds from repayments of our existing investments; the general political, economic and competitive conditions in the United States and in any foreign jurisdictions in which the Company invests; the level and volatility of prevailing interest rates and credit spreads; adverse changes in the real estate and real estate capital markets; general volatility of the securities markets in which the Company participates; changes in the Company's business, investment strategies or target assets; difficulty in obtaining financing or raising capital; adverse legislative or regulatory developments; reductions in the vield on the Company's investments and increases in the cost of the Company's financing; acts of God such as hurricanes, earthquakes and other natural disasters, pandemics such as COVID-19, acts of war and/or terrorism and other events that may cause unanticipated and uninsured performance declines and/ or losses to the Company or the owners and operators of the real estate securing the Company's investments; deterioration in the performance of properties securing the Company's investments that may cause deterioration in the performance of the Company's investments and, potentially, principal losses to the Company; defaults by borrowers in paying debt service on outstanding indebtedness; the adequacy of collateral securing the Company's investments and declines in the fair value of the Company's investments; adverse developments in the availability of desirable investment opportunities whether they are due to competition, regulation or otherwise; difficulty in successfully managing the Company's growth, including integrating new assets into the Company's existing systems; the cost of operating the Company's platform, including, but not limited to, the cost of operating a real estate investment platform and the cost of operating as a publicly traded company; the availability of gualified personnel and the Company's relationship with our Manager; KKR controls the Company and its interests may conflict with those of the Company's stockholders in the future; the Company's qualification as a REIT for U.S. federal income tax purposes and the Company's exclusion from registration under the Investment Company Act of 1940; authoritative GAAP or policy changes from such standard-setting bodies such as the Financial Accounting Standards Board, the Securities and Exchange Commission (the "SEC"), the Internal Revenue Service, the New York Stock Exchange and other authorities that the Company is subject to, as well as their counterparts in any foreign jurisdictions where the Company might do business; and other risks and uncertainties, including those described under Part I—Item 1A. "Risk Factors" of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2020, as such factors may be updated from time to time in the Company's periodic filings with the SEC, which are accessible on the SEC's website at www.sec.gov. Accordingly, there are or will be important factors that could cause actual outcomes or results to differ materially from those indicated in this presentation. These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements and information included in this presentation and in the Company's filings with the SEC.

All forward looking statements in this presentation speak only as of February 16, 2021. KREF undertakes no obligation to publicly update or review any forward-looking statements, whether as a result of new information, future developments or otherwise, except as required by law.

All financial information in this presentation is as of December 31, 2020 unless otherwise indicated.

This presentation also includes non-GAAP financial measures, including Distributable Earnings and Distributable Earnings per Diluted Share. Such non-GAAP financial measures should be considered only as supplemental to, and not as superior to, financial measures prepared in accordance with U.S. GAAP. Please refer to the Appendix of this presentation for a reconciliation of the non-GAAP financial measures included in this presentation to the most directly comparable financial measures prepared in accordance with U.S. GAAP.



KKR Real Estate Finance Trust Inc. Overview

Best In Class Portfolio		Conservative Balance Sheet	Fully Integrated with KKR		
	Billion nt Portfolio	\$6.1 Billion Financing Capacity	36% KKR Ownership in KREF		
98.5% Senior Loans	81% Multifamily & Office	83% Fully Non-Mark-to-Market ⁽¹⁾	\$252 Billion Global AUM	\$20 Billion Balance Sheet	
\$118 Million Average Loan Size	8.6% Unfunded	\$482 Million Current Liquidity ⁽²⁾	\$15 Billion Real Estate AUM ⁽³⁾	90 Real Estate Professionals	
Purpose built portfolio of senior loans secured primarily by lighter transitional, institutional multifamily and office properties owned by high quality sponsors.		Conservative liability management focused on diversified non-mark-to-market financing capacity			

(1) Based on outstanding face amount of secured financing, including non-consolidated senior interests, and excludes convertible notes and the corporate revolving credit facility. 100% of financings are non-mark-to-capital markets marks.

(2) Includes \$110.8 million in cash and \$335.0 million undrawn corporate revolver capacity.
 (3) Figures represent AUM across all KKR real estate transactions.

Fourth Quarter and Full Year 2020 Highlights

 4Q Net income⁽¹⁾ of \$0.52 per diluted share and Distributable Earnings⁽²⁾ of \$0.48 per diluted share (\$0.96 and \$1.95, respectively, for full year 2020); 113% dividend coverage in 2020
• Book value ⁽³⁾ of \$18.76 per share, compared to \$18.73 per share in 3Q'20
 Earnings benefited from low LIBOR given in-place rate floors; approximately 85% of the loan portfolio is subject to LIBOR floor of at least 1.0% with a weighted average floor of 1.64%, resulting in book value accretion
 Book value⁽³⁾ per share inclusive of (\$1.09) per share CECL allowance
 Originated six floating-rate senior loans totaling \$515.4 million and one floating-rate real estate corporate loan for \$50.0 million, and funded \$83.4 million on previously originated loans in 4Q
 Subsequent to year-end, originated two floating-rate senior loans totaling \$274.5 million
• \$5.0 billion predominantly senior loan portfolio
 Multifamily and office assets represent 81% of loan portfolio; only 9% of portfolio is comprised of hospitality and retail assets
Weighted average risk rating of 3.1
 Received \$534.6 million in loan repayments and collected 97.9% and 97.1% of interest payments due on loan portfolio in 4Q'20 and January 2021, respectively
• \$481.8 million of available liquidity, including \$110.8 million of cash and \$335.0 million undrawn on the corporate revolver
• 83% of financing is fully non-mark-to-market and the remaining balance is only mark-to-credit
• 4Q Net repayments of \$271.4 million on financing facilities

Note: Net income attributable to common stockholders per share and Distributable Earnings per share are based on diluted weighted average shares outstanding for the quarter ended December 31, 2020; book value per share is based on shares outstanding as of December 31, 2020.

(1) Represents Net Income attributable to common stockholders.

(2) Commencing for all periods ending on or after December, 31, 2020, we have elected to present Distributable Earnings, a measure that is not prepared in accordance with GAAP, as a supplemental method of evaluating our operating performance. Such measure replaces our prior presentation of Core Earnings. See Appendix for definition and reconciliation to financial results prepared in accordance with GAAP.

(3) Book value per share includes the year-to-date ("YTD") impact of a (\$0.2) million, or \$0.00 per common share, non-cash redemption value adjustment to our redeemable Special Non-Voting Preferred Stock ('SNVPS'), resulting in a cumulative (since issuance of the SNVPS) decrease of \$1.9 million to our book value as of December 31, 2020.



4Q'20 Financial Summary

Income Statement						
(\$ in Millions)	4Q20					
Net Interest Income	\$34.4					
Other Income	1.3					
Operating Expenses and Other	(10.3)					
Benefit From Credit Loss Provision	3.4					
Net Income Attributable to Common Stockholders	\$28.8					
Weighted Average Shares Outstanding, Diluted	55,669,230					
Net Income per Share, Diluted	\$0.52					
Distributable Earnings ⁽¹⁾	\$26.5					
Distributable Earnings per Share, Diluted ⁽¹⁾	\$0.48					
Dividend per Share	\$0.43					

Balance Sheet	
(\$ in Millions)	4Q20
Total Portfolio	\$4,905.4
Term Credit Facilities	673.1
Term Lending Agreement	900.0
Asset Specific Financing	60.0
Secured Term Loan	300.0
Convertible Notes	143.8
Total Debt	\$2,076.9
Term Loan Facility	948.2
Collateralized Loan Obligation	810.0
Total Leverage	\$3,835.1
Cash	110.8
Total Permanent Equity	1,043.6
Debt-to-Equity Ratio ⁽²⁾	1.9x
Total Leverage Ratio ⁽³⁾	3.6x
Shares Outstanding	55,619,428
Book Value per Share ⁽⁴⁾	\$18.76

(1) See Appendix for definition and reconciliation to financial results prepared in accordance with GAAP.

(2) Represents (i) total debt less cash to (ii) total permanent equity. The debt-to-equity ratio, adjusted for the impact of CECL allowance for credit losses, is 1.8x at 4Q'20.

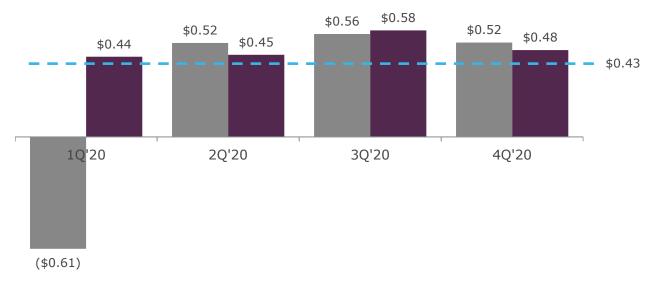
(3) Represents (i) total leverage less cash to (ii) total permanent equity. The total leverage ratio, adjusted for the impact of CECL allowance for credit losses, is 3.4x at 4Q'20.

(4) Book value per share includes (i) CECL credit loss allowance of (\$60.7) million or (\$1.09) per common share, (ii) write-off of (\$4.7) million or (\$0.08) per common share on the Company's \$5.5 million mezzanine loan, and (iii) the YTD impact of (\$0.2) million, or \$0.00 per common share, non-cash redemption value adjustment to our redeemable SNVPS, resulting in a cumulative (since issuance of the SNVPS) decrease of \$1.9 million to our book value as of December 31, 2020.



Net Income ⁽¹⁾	⁾ and	Distributable	Earnings ⁽²⁾
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1Q'20	2Q'20	3Q'20	4Q'20 ^(\$ in Millions)
Net income:			
(\$35.2)	\$28.6	\$31.4	\$28.8
Distributable earni	ngs:		
\$25.3	\$25.0	\$32.5	\$26.5



■ Net Income per Diluted Share ■ Distributable Earnings per Diluted Share

Dividends and Book Value Per Share

1Q'20	2Q'20	3Q'20	4Q'20
Dividend per share	e:		
\$0.43	\$0.43	\$0.43	\$0.43
Dividend yield on	book value per sha	are:	
9.3%	9.3%	9.2%	9.2%

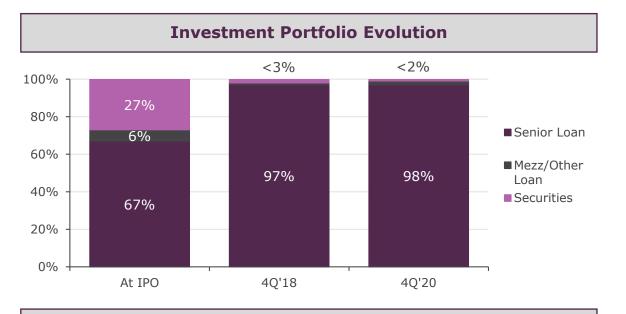




(1) Represents Net Income attributable to common stockholders.

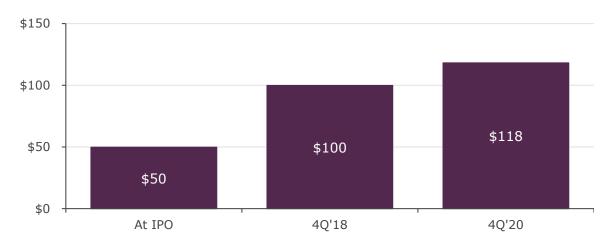
(2) See Appendix for definition and reconciliation to financial results prepared in accordance with GAAP.

Conservative Portfolio Construction

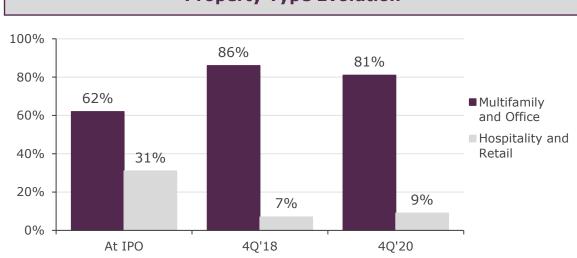


Average Funded Loan Size

(\$ in Millions)

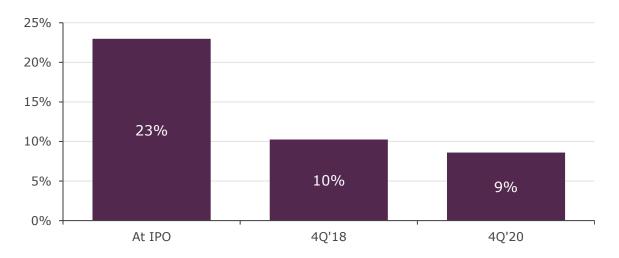


Note: The charts above are based on total assets. Total assets reflect the principal amount of our senior and mezzanine/other loans.



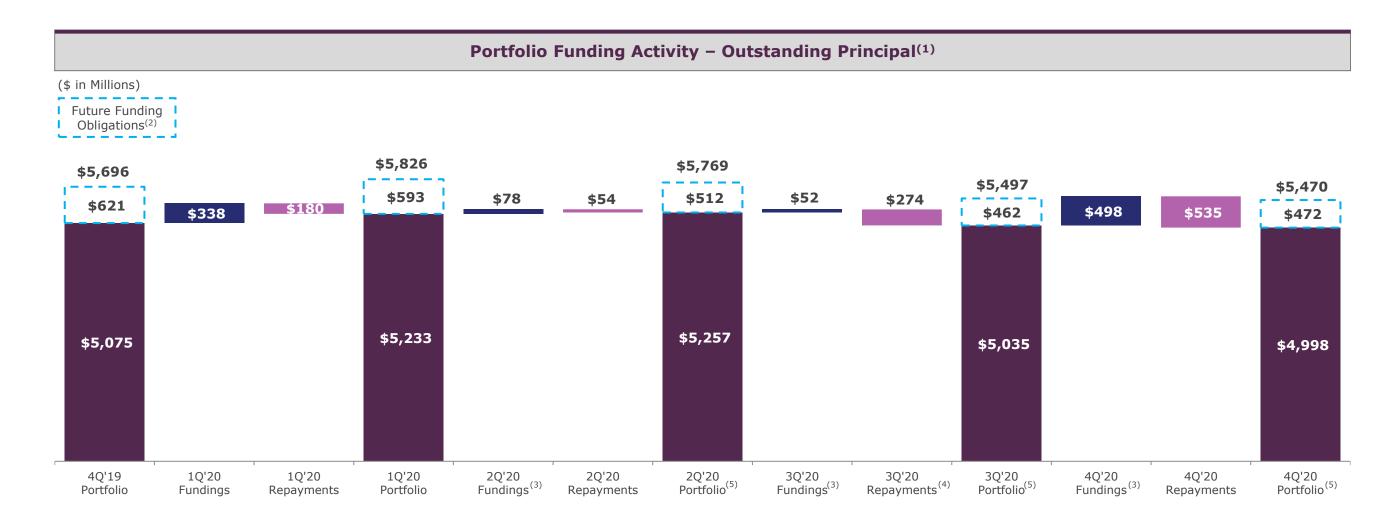
Property Type Evolution

Future Funding as a Percentage of Total Commitments





Last Twelve Months Loan Activity



(1) Includes capital committed to our investment in an aggregator vehicle that invests in CMBS.

- (2) Future funding obligations are generally contingent upon certain events and may not result in investment by us.
 (3) Includes \$1.9 million, \$1.4 million and \$1.0 million PIK interest for 4Q'20, 3Q'20 and 2Q'20, respectively.

(4) Includes \$1.2 million vertical loan syndications for 3Q'20.

(5) Gross of write-off of \$4.7 million on a \$5.5 million mezzanine loan.



4Q'20 Loan Originations – Select Case Studies

Investment	Denver Multifamily	Arlington Multifamily Oakland Office	
Loan Type	Floating-Rate Senior Loan	Floating-Rate Senior Loan	Floating-Rate Senior Loan
Loan Size	\$40.0 million ⁽¹⁾	\$70.9 million ⁽²⁾	\$159.7 million ⁽³⁾
Location	Denver, CO	Arlington, VA	Oakland, CA
Collateral	168-unit Class-A Multifamily	360-unit Class-A Multifamily	Class-A Office Portfolio totaling 1.0 mm SF
Loan Purpose	Refinance	Refinance Acquisition	
LTV ⁽⁴⁾	49%	73% 65%	
Investment Date	October 2020	October 2020	October 2020







(1) The total whole loan is \$80.0 million, co-originated and co-funded by KREF and a KKR affiliate on a pari passu basis. KREF's interest is 50% of the loan.

(2) The total whole loan is \$141.8 million, co-originated and co-funded by KREF and a KKR affiliate on a pari passu basis. KREF's interest is 50% of the loan.

(3) The total whole loan is \$509.9 million, co-originated and co-funded by KREF and a KKR affiliate. KREF's interest was 31% of the loan, of which \$134.7 million in senior notes were syndicated to third party lenders. Post syndication, KREF retained a mezzanine loan with a total commitment of \$25.0 million, of which \$14.8 million was funded as of December 31, 2020, at an interest rate of L + 12.9%.

(4) LTV based on initial loan amount divided by the as-is appraised value as of the date the loan was originated.



4Q'20 Loan Originations – Select Case Studies

Investment	Denver Industrial	Austin Multifamily	Washington D.C. Multifamily
Loan Type	Floating-Rate Senior Loan	Floating-Rate Senior Loan Floating-Rate Senior	
Loan Size	\$95.8 million	\$80.0 million \$69.0 million	
Location	Denver, CO	Austin, TX Washington, D.C.	
Collateral	Three Class-A Buildings totaling 1.5 mm RSF	SF 390-unit Class-A Multifamily 250-unit Class-/	
Loan Purpose	Construction	Refinance	Refinance
LTV ⁽¹⁾	76%	77%	
Investment Date	December 2020	December 2020	December 2020





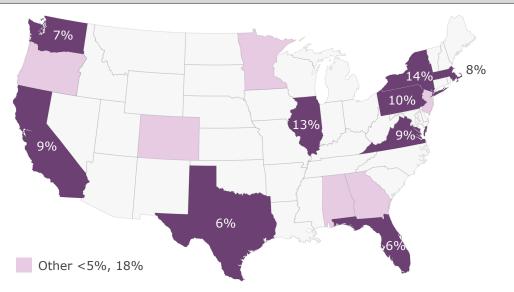


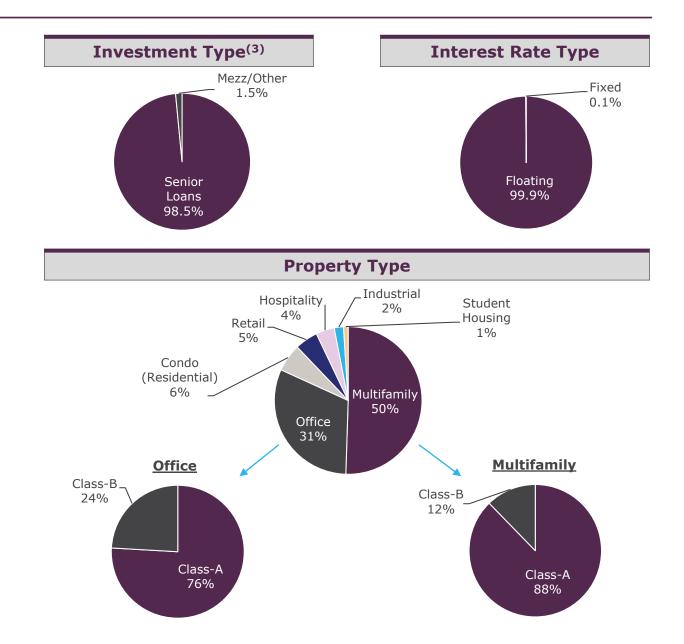
(1) LTV based on initial loan amount divided by the as-is appraised value as of the date the loan was originated.

KREF Loan Portfolio by the Numbers



Geography⁽²⁾





Note: The charts above are based on total assets. Total assets reflect the principal amount of our senior and mezzanine loans.

(1) As of February 12, 2021.

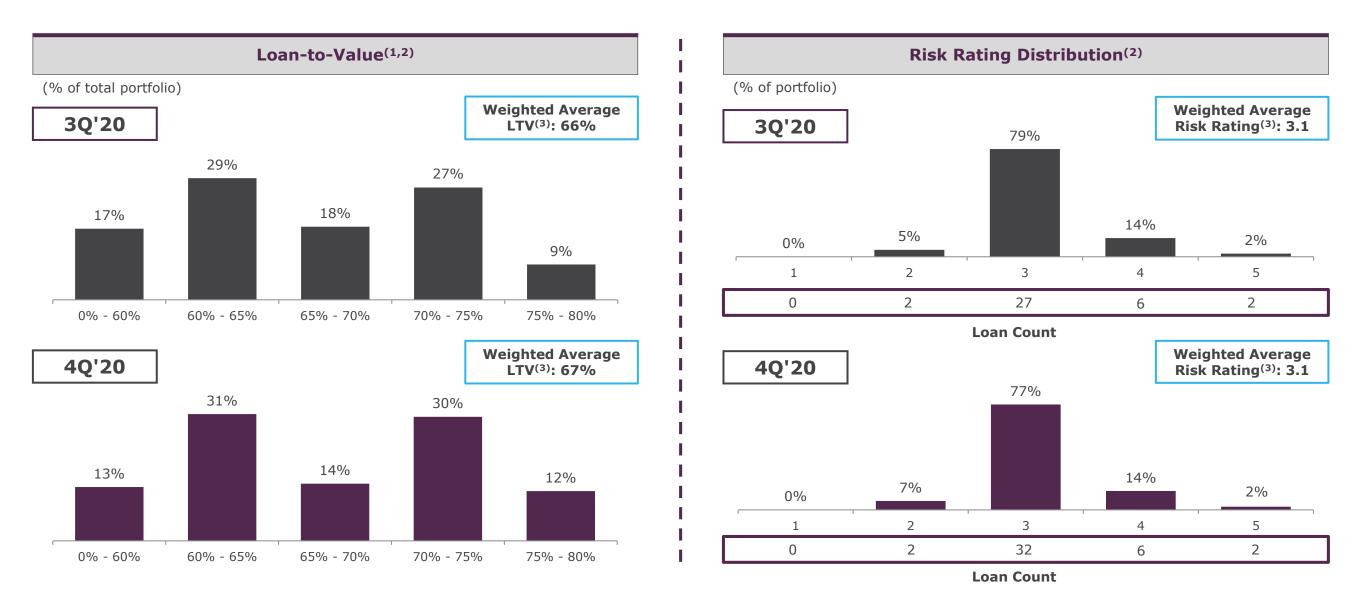
(2) Map excludes \$5.5 million Midwest Mezzanine portfolio and \$50.0 million real estate corporate loan.

(3) Senior loans include senior mortgages and similar credit quality loans, including related contiguous junior participations in senior loans where KREF has financed a loan with structural leverage through the non-recourse sale of a corresponding first mortgage and excludes vertical loan syndications.



Portfolio Credit Quality Remains Strong

• Loan portfolio is 97.7% performing



LTV is generally based on the initial loan amount divided by the as-is appraised value as of the date the loan was originated or by the current principal amount as of the date of the most recent as-is appraised value.
 Includes non-consolidated senior interests and excludes vertical loan syndications and real estate corporate loan.
 Weighted average is weighted by current principal amount.



Case Studies: Watch List Loans⁽¹⁾ (Risk Rating 4 & 5)

Investment	Portland Retail ⁽²⁾	New York Condo	Ft. Lauderdale Hotel	San Diego Multifamily	New York Condo	Brooklyn Hotel	Queens Industrial
Loan Type	Floating-Rate Senior Loan	Floating-Rate Senior Loan	Floating-Rate Senior Loan	Floating-Rate Senior Loan	Floating-Rate Senior Loan	Floating-Rate Senior Loan	Floating-Rate Senior Loan
Investment Date	October 2015	December 2018	November 2018	February 2020	August 2017	January 2019	July 2017
Collateral	1.1M Square Foot Retail Center	126-Unit Class-A Residential Condominium	346-Key Full-Service Hotel	231-Unit Class-A Multifamily	14 Luxury Residential Condominiums	196-Key Hotel	Two Class-B Buildings Totaling 595k RSF
Loan Purpose	Refinance	Acquisition	Refinance	Acquisition	Refinance	Refinance	Acquisition
Location	Portland, OR	New York, NY	Ft. Lauderdale, FL	San Diego, CA	New York, NY	Brooklyn, NY	Queens, NY
Committed Amount	\$110 million	\$235 million	\$152 million	\$102 million	\$99 million	\$77 million	\$70 million
Current Principal Amount	\$110 million	\$200 million	\$142 million	\$102 million	\$99 million	\$77 million	\$67 million
Loan Basis	\$101 / SF	\$1,250 / SF	\$409k / key	\$443k / unit	\$1,712 / SF	\$392k / key	\$111 / SF
Spread	L + 5.5%	L + 3.6%	L + 2.9%	L + 3.3%	L + 4.7%	L + 2.9%	L + 3.0%
LTV ⁽³⁾	61%	71%	62%	71%	73%	69%	77%
Max Remaining Term (Yrs.)	0.3	3.0	2.9	4.1	0.8	3.1	1.6
Loan Risk Rating	5	4	4	4	4	4	4

(2) Loan was placed on non-accrual status in October 2020.
 (3) LTV is based on the initial loan amount divided by the as-is appraised value as of the date the loan was originated or by the current principal amount as of the date of the most recent as-is appraised value.



Financing Overview: 83% Non-Mark-To-Market

• Diversified financing sources totaling \$6.1 billion with \$2.3 billion of undrawn capacity

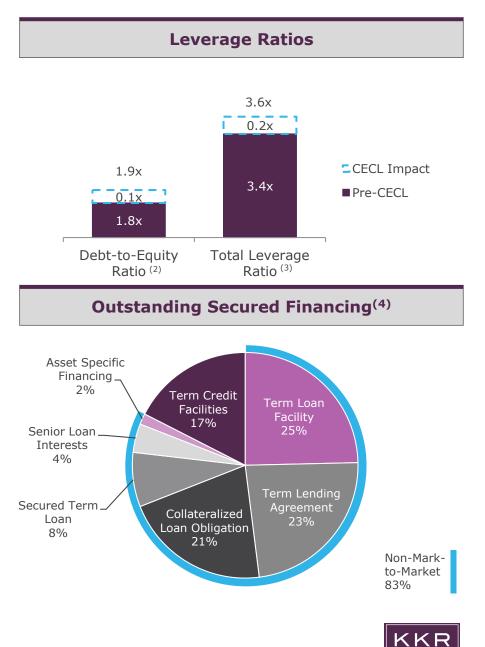
Summary of Outstanding Financing							
(\$ in Millions)	Maximum Capacity	Outstanding Face Amount	Weighted Avg. Coupon	Advance Rate	Non- MTM		
Term Credit Facilities	\$1,840	\$673	L+1.6%	63.3%	_ (1)		
Term Lending Agreement	\$900	\$900	L+1.9%	80.3%	\checkmark		
Warehouse Facility	\$500	\$0	n/a	n/a	\checkmark		
Asset Specific Financing	\$300	\$60	L+1.7%	78.9%	\checkmark		
Secured Term Loan	\$300	\$300	L+4.8%	-	\checkmark		
Convertible Notes	\$144	\$144	6.1%	-	\checkmark		
Corporate Revolving Credit Facility	\$335	\$0	L+2.0%	-	\checkmark		
Total Corporate Obligations	\$4,319	\$2,077					
Term Loan Facility	\$1,000	\$948	L+1.6%	82.1%	\checkmark		
Collateralized Loan Obligation	\$810	\$810	L+1.4%	81.0%	✓		
Total Leverage	\$6,129	\$3,835					



(2) Represents (i) total outstanding debt agreements (excluding non-recourse term loan facility), secured term loan and convertible notes, less cash to (ii) total permanent equity, in each case, at period end.

(3) Represents (i) total outstanding debt agreements, secured term loan, convertible notes, and collateralized loan obligation, less cash to (ii) total permanent equity, in each case, at period end.

(4) Based on outstanding face amount of secured financing, including non-consolidated senior interests, which result from non-recourse sales of senior loan interest in loans KREF originated, and excludes convertible notes and the corporate revolving credit facility.

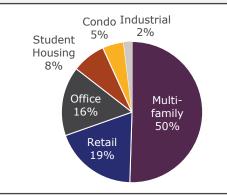




Financing Overview: Term Credit Facilities

(\$ in Millions)

(+ :)				
Counterparty	WELLS FARGO	Morgan Stanley	Goldman Sachs	Total / Weighted Average
Drawn	\$446	\$150	\$77	\$673
Capacity	\$1,000	\$600	\$240	\$1,840
Collateral: Loans / Principal Balance	5 Loans / \$684	3 Loans / \$221	2 Loans / \$158	10 Loans / \$1,063
Final Stated Maturity ⁽¹⁾	November 2023	December 2022	October 2023	-
Weighted Average Pricing	L + 1.4%	L + 1.8%	L + 1.9%	L + 1.6%
Weighted Average Advance	65.3%	67.8%	48.7%	63.3%
Mark-to-market	Credit Only	Credit Only	Credit Only	-



Property Type^{(2):}

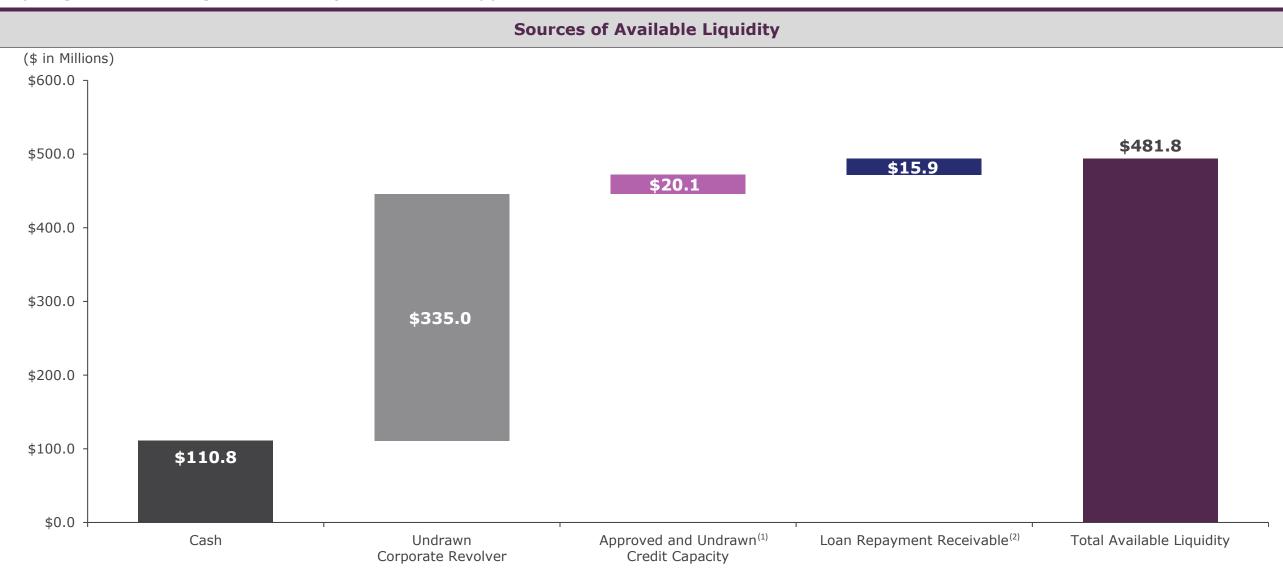


(1) Based on extended maturity date.

(2) Based on principal balance of financing.

Liquidity Overview

• In addition to the available sources of liquidity noted below, KREF had \$274.7 million of unencumbered senior loans that can be pledged to financing facilities subject to lender approval, as of December 31, 2020.

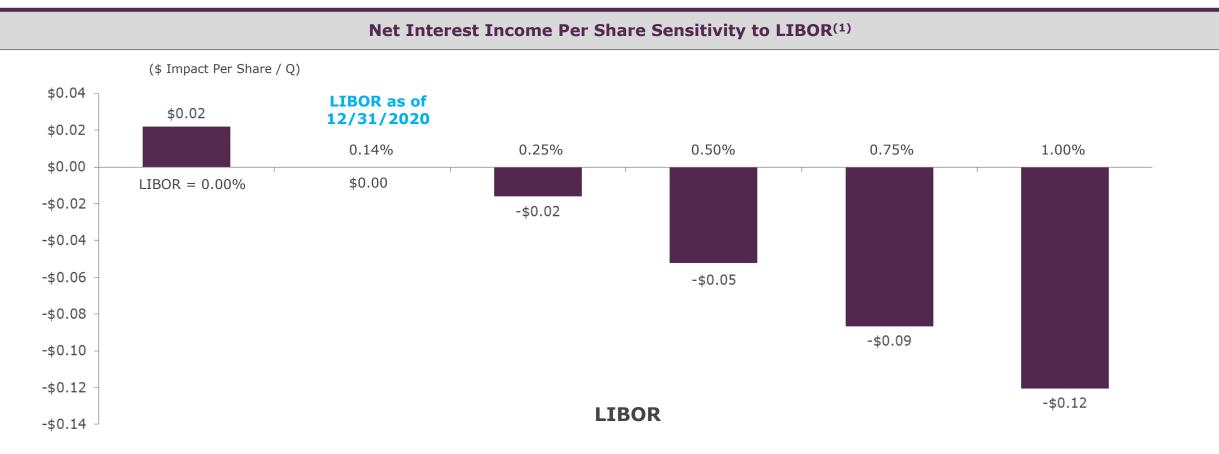


Represents under-levered amounts under financing facilities. While these amounts were previously contractually approved and/or drawn, in certain cases, the lender's consent is required for us to (re)borrow these amounts.
 Represents proceeds from loan repayment held by the servicer as of December 31, 2020.



Portfolio Benefits from Attractive in the Money LIBOR Floors

- 99.9% of the loan portfolio is indexed to one-month USD LIBOR
- Portfolio benefits from current low rate environment given in-place LIBOR floors
 - ✓ 85% of the portfolio is subject to a LIBOR floor of at least 1.0%
 - ✓ Portfolio weighted average LIBOR floor of 1.64%
 - ✓ 10% of total outstanding financing including the Secured Term Loan is subject to a LIBOR floor greater than 0.0%





Appendix



Portfolio Details

# Investment	Location	Property Type	Investment Date	Total Whole Loan ⁽²⁾	Committed Principal Amount ⁽²⁾	Current Principal Amount	Net Equity ⁽³⁾	Future Funding ⁽⁴⁾	Coupon ⁽⁵⁾⁽⁶⁾	Max Remaining Term (Yrs) ⁽⁵⁾⁽⁷⁾	Loan Per SF / Unit / Key	LTV ⁽⁵⁾⁽⁸⁾	Risk Rating
Senior Loans ⁽¹⁾												750/	
1 Senior Loan	Chicago, IL	Multifamily	6/28/2019	340.0	340.0		73.6	5.4	L + 2.8%	5.5	\$ 418,289 / unit	75%	3
2 Senior Loan	Arlington, VA	Multifamily	6/28/2019	345.0	278.8		71.6	7.7	L + 2.6%	3.5	\$ 244,215 / unit	70%	3
3 Senior Loan	New York, NY	Condo (Resi)	12/20/2018	234.5	234.5		43.2	34.4	L + 3.6%	3.0	\$ 1,250 / SF	71%	4
4 Senior Loan	Boston, MA	Office	5/23/2018	227.3	227.3		38.6	18.7	L + 2.4%	2.4	\$ 444 / SF	53%	-
5 Senior Loan	Various	Multifamily Office	5/31/2019 11/13/2017	216.5 194.4	216.5 194.4		37.6 37.1	5.9	L + 3.5% L + 3.8%	3.4	\$ 196,862 / unit \$ 178 / SF	74% 63%	3
6 Senior Loan 7 Senior Loan	Minneapolis, MN	Multifamily	6/6/2019	194.4	194.4		100.3	0.3	L + 3.6%	3.4	\$ 178 / Sr \$ 364,837 / unit	72%	2
	Chicago, IL			185.0	185.0		50.4		L + 2.8%	3.7	\$ 288,834 / unit	64%	-
8 Senior Loan 9 Senior Loan	Denver, CO Irvine, CA	Multifamily Office	8/13/2019 11/15/2019	183.3	185.0		46.0	13.4 21.0	L + 2.8% L + 2.9%	3.9	\$ 288,834 / Unit \$ 255 / SF	66%	3
10 Senior Loan	Philadelphia, PA	Office	4/11/2019	183.5	183.5		25.6	27.6	L + 2.6%	3.4	\$ 233 / SF \$ 220 / SF	65%	3
11 Senior Loan	Washington, D.C.	Office	12/20/2019	175.5	175.5		32.0	102.6	L + 3.4%	4.0	\$ 220 / SF \$ 357 / SF	58%	3
12 Senior Loan	Seattle, WA	Office	9/13/2018	173.3	173.3		33.7	- 102.0	L + 3.9%	2.8	\$ 507 / SF \$ 502 / SF	62%	3
13 Senior Loan	Chicago, IL	Office	7/15/2018	172.0	172.0		22.7	- 38.2	L + 3.3%	3.6	\$ 302 / 3F \$ 127 / SF	59%	3
14 Senior Loan	Philadelphia, PA	Office	6/19/2018	165.0	165.0		37.2	0.1	L + 2.5%	2.5	\$ 127 / ST \$ 169 / SF	71%	3
15 Senior Loan	New York, NY	Multifamily	12/5/2018	163.0	163.0		23.4	15.0	L + 2.6%	2.5	\$ 109 / 3F \$ 556,391 / unit	67%	3
16 Senior Loan	Oakland, CA	Office	10/23/2020	509.9	159.7		15.0	10.2	L + 4.3%	4.9	\$ 330,391 / unic \$ 291 / SF	65%	3
17 Senior Loan	Plano, TX	Office	2/6/2020	153.7	153.7		18.3	40.9	L + 2.7%	4.1	\$ 157 / SF	64%	3
18 Senior Loan	Fort Lauderdale, FL	Hospitality	11/9/2018	151.6	151.6		29.0	10.0	L + 2.9%	2.9	\$ 409,275 / key	62%	4
19 Senior Loan	Boston, MA	Multifamily	3/29/2019	131.0	131.0		29.0	10.0	L + 2.3%	3.3	\$ 351,282 / unit	63%	3
20 Senior Loan	West Palm Beach, FL	Multifamily	11/7/2018	135.0	135.0		22.5	2.9	L + 2.9%	2.9	\$ 162,669 / unit	73%	3
21 Senior Loan	Various	Retail	12/19/2019	128.9	128.9		19.9	2.5	L + 2.6%	4.6	\$ 102,009 / unic \$ 95 / SF	55%	2
22 Senior Loan ⁽⁹⁾	Portland, OR	Retail	10/26/2015	109.6	109.6		89.6	-	L + 5.5%	0.3	\$ 101 / SF	61%	5
23 Senior Loan	San Diego, CA	Multifamily	2/3/2020	105.0	105.0		20.9	-	L + 3.3%	4.1	\$ 442,965 / unit	71%	4
24 Senior Loan	New York, NY	Condo (Resi)	8/4/2017	99.1	99.1		66.2	-	L + 4.7%	0.8	\$ 1,712 / SF	¹⁰⁾ 73%	4
25 Senior Loan	Denver, CO	Industrial	12/11/2020	95.8	95.8		4.8	77.4	L + 3.8%	5.0	\$ 12 / SF	76%	3
26 Senior Loan	State College, PA	Student Housing	10/15/2019	93.4	93.4		18.8	22.2	L + 2.7%	3.9	\$ 59,603 / bed	64%	3
27 Senior Loan	Seattle, WA	Multifamily	9/7/2018	92.3	92.3		16.8		L + 2.6%	2.7	\$ 515,571 / unit	76%	3
28 Senior Loan	Los Angeles, CA	Multifamily	12/11/2019	91.0	91.0		10.3	-	L + 2.8%	2.0	\$ 421,296 / unit	70%	3
29 Senior Loan			3/29/2018	86.0	86.0		19.1	-	L + 2.6%	2.0	\$ 462,366 / unit	48%	3
	New York, NY	Multifamily		80.0	80.0								-
30 Senior Loan	Seattle, WA	Office	3/20/2018				14.7	-	L + 3.6%	2.3	\$ 466 / SF	61%	3
31 Senior Loan	Austin, TX	Multifamily	12/4/2020	80.0	80.0		47.4	2.0	L + 3.7%	3.9	\$ 200,000 / unit	77%	3
32 Senior Loan	Philadelphia, PA	Multifamily	10/30/2018	77.0	77.0		13.0	-	L + 2.7%	2.9	\$ 150,391 / unit	73%	3
33 Senior Loan	Brooklyn, NY	Hospitality	1/18/2019	76.9	76.9		16.7	-	L + 2.9%	3.1	\$ 392,450 / key	69%	4
34 Senior Loan	Herndon, VA	Multifamily	12/23/2019	73.9	73.9		12.1	0.8	L + 2.5%	4.0	\$ 248,787 / unit	72%	3
35 Senior Loan	Arlington, VA	Multifamily	10/23/2020	141.8	70.9		12.8	2.4	L + 3.8%	4.8	\$ 380,726 / unit	73%	3
36 Senior Loan	Queens, NY	Industrial	7/21/2017	70.1	70.1		66.8	3.2	L + 3.0%	1.6	\$ 111 / SF	77%	4
37 Senior Loan	Washington, D.C.	Multifamily	12/4/2020	69.0	69.0		64.4	4.0	L + 3.5%	4.9	\$ 259,815 / unit	63%	3
38 Senior Loan	Austin, TX	Multifamily	9/12/2019	67.5	67.5		12.4	-	L + 2.5%	3.7	\$ 191,218 / unit	75%	3
39 Senior Loan	Denver, CO	Multifamily	10/14/2020	80.0	40.0		7.1	1.3	L + 3.6%	3.9	\$ 460,566 / unit	49%	3
Total / Weighted Average				\$5,943.6	\$5,416.3	\$4,886.4	\$1,317.1	\$472.2	L + 3.1%	3.3		67%	3.1
Non-Senior Loans													
1 Floating Rate Mezzanine	Westbury, NY	Multifamily	1/27/2020	20.0	20.0	20.0	19.9	-	L + 9.0%	3.6	\$ 464,135 / unit	66%	3
2 Fixed Rate Mezzanine ⁽¹¹⁾	Various	Retail	6/19/2015	5.5	5.5	5.5	0.9	-	11.0%	4.5	\$ 45 / SF	71%	5
3 Real Estate Corporate Loan ⁽¹²) n/a	Multifamily	12/11/2020	125.0	50.0	50.0	49.1	-	L + 12.0%	5.0	n/a	n/a	3
Total / Weighted Average				\$150.5	\$75.5	\$75.5	\$69.9	\$0.0	12.3%	4.6		67%	3.1
CMBS													
Total / Weighted Average					\$40.0	\$35.7	\$35.7	\$4.3	4.7%	8.5		58%	
Portfolio Total / Weighted Average					\$5,531.8	\$4,997.6	\$1,422.7	\$476.5	4.8%	3.4		67%	3.1
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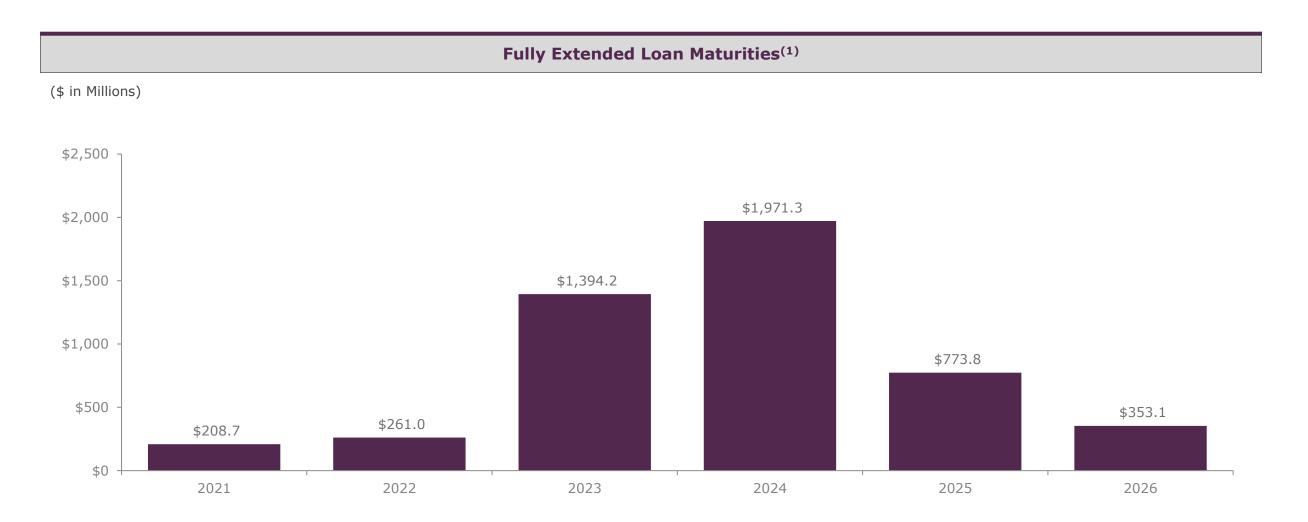
Portfolio Details

- (1) Senior loans include senior mortgages and similar credit quality investments, including junior participations in our originated senior loans for which we have syndicated the senior participations and retained the junior participations for our portfolio and excludes vertical loan syndications.
 - For Senior Loan 7, the total whole loan is \$186.0 million, of which an \$81.6 million senior note was syndicated to a third party lender. Post syndication, KREF retained the mezzanine loan and a 45% interest in the senior loan which both totaled \$104.4 million commitment, of which \$100.7 million was funded as of December 31, 2020, at a blended interest rate of L + 4.7%.
 - For Senior Loan 16, the total whole loan is \$509.9 million, co-originated and co-funded by KREF and a KKR affiliate. KREF's interest was 31% of the loan or \$159.7 million, of which \$134.7 million in senior notes were syndicated to third party lenders. Post syndication, KREF retained a mezzanine loan with a total commitment of \$25.0 million, of which \$14.8 million was funded as of December 31, 2020, at an interest rate of L + 12.9%.
- (2) Total Whole Loan represents total commitment of the entire whole loan originated. Committed Principal Amount includes participations by KKR affiliated entities and third parties that are syndicated/sold.
- (3) Net equity reflects (i) the amortized cost basis of our loans, net of borrowings and (ii) the cost basis of our investment in RECOP I.
- (4) Represents Committed Principal Amount less Current Principal Amount on Senior Loans and \$4.3 million of unfunded commitment to RECOP I.
- (5) Weighted averages are weighted by current principal amount for senior loans and non-senior loans and by net equity for our RECOP I CMBS B-Piece investment. Non-Senior Loan 3 is excluded from the weighted average LTV.
- (6) L = one-month USD LIBOR rate; greater of (i) spot one-month USD LIBOR rate of 0.14% and (ii) LIBOR floor, where applicable, included in portfolio-wide averages represented as fixed rates.
- (7) Max remaining term (years) assumes all extension options are exercised, if applicable.
- (8) For senior loans, loan-to-value ratio ("LTV") LTV is based on the initial loan amount divided by the as-is appraised value as of the date the loan was originated or by the current principal amount as of the date of the most recent as-is appraised value; for Senior Loan 3, LTV is based on the initial loan amount divided by the appraised bulk sale value assuming a condo-conversion and no renovation; for Senior Loan 24, LTV is based on the current principal amount divided by the adjusted appraised gross sellout value net of sales cost; for mezzanine loans, LTV is based on the current balance of the whole loan dividend by the as-is appraised value as of the date the loan was originated; for RECOP I CMBS B-Pieces, LTV is based on the weighted average LTV of the underlying loan pool at issuance.
- (9) Senior Loan 22 was placed on non-accrual status in October 2020.
- (10) For Senior Loan 24, Loan per SF of \$1,712 is based on the allocated loan amount of the residential units. Excluding the value of the retail and parking components of the collateral, the Loan per SF is \$2,035 based on allocating the full amount of the loan to only the residential units.
- (11) For Non-Senior Loan 1, Current Principal Amount is gross of \$4.7 million written-off (of amortized cost).
- (12) Non-Senior Loan 3 is a real estate corporate loan to a multifamily operator.
- (13) Represents Current Principal Amount of Senior Loans and Non-Senior Loans and Net Equity for our RECOP I CMBS B-Piece investment.



Fully Extended Loan Maturities

• Fully extended weighted average loan maturity of 3.3 years⁽¹⁾





Consolidated Balance Sheets

(in thousands - except share and per share data)	Deser	December 31, 2019		
Assets	Decen	1ber 31, 2020	Decem	ber 31, 2019
Cash and cash equivalents	\$	110,832	\$	67,619
Commercial mortgage loans, held-for-investment	Ŷ	4,844,534	Ψ	4,931,042
Less: Allowance for credit losses		(59,801)		1,552,612
Commercial mortgage loans, held-for-investment, net		4,784,733		4,931,042
Equity method investments		33,651		37,469
Accrued interest receivable		15,412		16,305
Other assets ⁽¹⁾		20,984		4,583
Total Assets	\$	4,965,612	\$	5,057,018
Liabilities and Equity				
Liabilities				
Secured financing agreements, net	\$	2,574,747	\$	2,884,887
Collateralized loan obligation, net		810,000		803,376
Secured term loan, net		288,028		
Convertible notes, net		140,465		139,075
Loan participations sold, net		66,232		64,966
Dividends payable		24,287		25,036
Accrued interest payable		5,381		6,686
Accounts payable, accrued expenses and other liabilities ⁽²⁾		4,823		3,363
Due to affiliates		6,243		5,917
Total Liabilities		3,920,206	_	3,933,306
Commitments and Contingencies				
Temporary Equity				
Redeemable preferred stock		1,852		1,694
Permanent Equity				
Preferred stock, 50,000,000 authorized (1 share with par value of \$0.01 issued and outstanding as of December 31, 2020 and December 31, 2019)		-		
Common stock, 300,000,000 authorized (55,619,428 and 57,486,583 shares with par value of \$0.01 issued and outstanding as of December 31, 2020 and December 31, 2019, respectively)		556		575
Additional paid-in capital		1,169,695		1,165,995
Accumulated deficit		(65,698)		(8,594)
Repurchased stock, 3,900,326 and 1,862,689 shares repurchased as of December 31, 2020 and December 31, 2019, respectively		(60,999)		(35,958)
Total KKR Real Estate Finance Trust Inc. stockholders' equity		1,043,554		1,122,018
Total Permanent Equity		1,043,554		1,122,018
Total Liabilities and Equity	\$	4,965,612	\$	5,057,018

Includes \$15.9 million and \$0.0 million of loan repayment proceeds held by the servicer and receivable by KREF as of December 31, 2020 and December 31, 2019, respectively.
 Includes \$0.9 million and \$0.0 million of reserve for unfunded loan commitments as of December 31, 2020 and December 31, 2019, respectively.



Consolidated Statements of Income

(in thousands - except share and per share data)	Three Months Ended							Year Ended					
	December 31, 2020		Sep	tember 30, 2020	December 31, 2019		December 31, 2020		December 31, 2019		December 31, 2018		
Net Interest Income													
Interest income	\$	63,201	\$	67,689	\$	72,417	\$	269,188	\$	274,335	\$	183,575	
Interest expense		28,835		28,832		41,333		127,312		158,860		85,017	
Total net interest income		34,366		38,857		31,084		141,876		115,475		98,558	
Other Income													
Gain (loss) on sale of investments		-		-		71		-		(2,688)		13,000	
Income (loss) from equity method investments		1,168		973		1,254		537		4,568		3,065	
Change in net assets related to CMBS consolidated variable interest entities		-		-		-		-		1,665		2,588	
Other income		86		102		447		744		2,453		1,440	
Total other income (loss)		1,254		1,075		1,772		1,281		5,998		20,093	
Operating Expenses													
General and administrative		2,862		3,563		2,676		14,238		10,522		7,812	
Provision for (Reversal of) credit losses, net		(3,438)		(126)		-		50,344		-		-	
Management fees to affiliate		4,252		4,223		4,280		16,992		17,135		16,346	
Incentive compensation to affiliate		2,929		990		1,174		6,774		3,272		4,756	
Total operating expenses		6,605		8,650		8,130		88,348		30,929		28,914	
Income (Loss) Before Income Taxes, Preferred Dividends and Redemption Value Adjustment		29,015		31,282		24,726		54,809		90,544		89,737	
Income tax expense (benefit)		157		96		213		412		579		(70)	
Net Income (Loss)		28,858		31,186		24,513		54,397		89,965		89,807	
Redeemable Noncontrolling Interests in Income (Loss) of Consolidated Joint Venture		-		-		-		-		-		63	
Net Income (Loss) Attributable to KKR Real Estate Finance Trust Inc. and Subsidiaries		28,858		31,186		24,513		54,397		89,965		89,744	
Preferred Stock Dividends and Redemption Value Adjustment		82		(165)		(276)		844		(527)		2,451	
Net Income (Loss) Attributable to Common Stockholders	\$	28,776	\$	31,351	\$	24,789	\$	53,553	\$	90,492	\$	87,293	
Net Income (Loss) Per Share of Common Stock, Basic	\$	0.52	\$	0.56	\$	0.43	\$	0.96	\$	1.58	\$	1.58	
Net Income (Loss) Per Share of Common Stock, Diluted	\$	0.52	\$	0.56	\$	0.43	\$	0.96	\$	1.57	\$	1.58	
Weighted Average Number of Shares of Common Stock Outstanding, Basic		55,619,428		55,491,405		57,486,583		55,985,014		57,426,912		55,136,548	
Weighted Average Number of Shares of Common Stock Outstanding, Diluted		55,669,230		55,632,170		57,595,424		56,057,237		57,532,490		55,171,061	
Dividends Declared per Share of Common Stock	\$	0.43	\$	0.43	\$	0.43	\$	1.72	\$	1.72	\$	1.69	



Reconciliation of GAAP Net Income to Distributable Earnings

• Commencing for all periods ending on or after December 31, 2020, we have elected to present Distributable Earnings, a measure that is not prepared in accordance with GAAP, as a supplemental method of evaluating our operating performance. Such measure replaces our prior presentation of Core Earnings. See Appendix for definition.

(in thousands - except share and per share data)	`	ear Ended	Three Months Ended										
	December 31, 2020			mber 31, 2020	Septe	ember 30, 2020	Ju	ne 30, 2020	March 31, 2020				
Net Income (Loss) Attributable to Common Stockholders	\$	53,553	\$	28,776	\$	31,351	\$	28,590	\$	(35,164)			
Adjustments													
Non-cash equity compensation expense		5,676		1,305		1,390		1,374		1,607			
Unrealized (gains) or losses ⁽¹⁾⁽²⁾		4,036		(203)		(178)		973		3,444			
Provision for (Reversal of) credit losses, net		50,344		(3,438)		(126)		(1,366)		55,274			
Non-cash convertible notes discount amortization		362		91		91		90		90			
Loan write-off		(4,650)		-		-		(4,650)		-			
Distributable Earnings	\$	109,321	\$	26,531	\$	32,528	\$	25,011	\$	25,251			
Weighted Average Shares Outstanding													
Basic		55,985,014		55,619,428		55,491,405		55,491,937		57,346,726			
Diluted		56,057,237		55,669,230		55,632,170		55,504,077		57,432,611			
Distributable Earnings per Weighted Average Share, Basic	\$	1.95	\$	0.48	\$	0.59	\$	0.45	\$	0.44			
Distributable Earnings per Weighted Average Share, Diluted	\$	1.95	\$	0.48	\$	0.58	\$	0.45	\$	0.44			

Includes (\$0.1) million, (\$0.3) million, \$0.2 million, and \$0.4 million non-cash redemption value adjustment of our SNVPS during 4Q'20, 3Q'20, 2Q'20 and 1Q'20, respectively.
 Includes (\$0.1) million, \$0.1 million, \$0.8 million, and \$3.0 million of unrealized loss (gain) on RECOP I, an equity method investment, during 4Q'20, 3Q'20, 2Q'20 and 1Q'20, respectively.



Reconciliation of GAAP Net Income to Distributable Earnings

in thousands - except share and per share data)	Year Ended										
	Decen	nber 31, 2020	Decem	ber 31, 2019	December 31, 2018						
Net Income (Loss) Attributable to Common Stockholders	\$	53,553	\$	90,492		87,293					
Adjustments											
Non-cash equity compensation expense		5,676		4,091		1,973					
Unrealized (gains) or losses ⁽¹⁾⁽²⁾		4,036		1,179		(1,370					
Provision for credit losses, net		50,344		-		-					
Non-cash convertible notes discount amortization		362		360		224					
Loan write-off		(4,650)		-		-					
Reversal of previously unrealized loss now realized ⁽³⁾		-		191		11,900					
Distributable Earnings	\$	109,321	\$	96,313	\$	100,020					
Weighted Average Shares Outstanding											
Basic		55,985,014		57,426,912		55,136,548					
Diluted		56,057,237		57,532,490		55,171,061					
Distributable Earnings per Weighted Average Share, Basic	\$	1.95	\$	1.68	\$	1.81					
Distributable Earnings per Weighted Average Share, Diluted	\$	1.95	\$	1.67	\$	1.81					

(1) Includes \$0.2 million, (\$1.2) million and \$1.6 million non-cash redemption value adjustment of our SNVPS during the years ended December 31, 2020, 2019 and 2018, respectively.

(2) Includes \$3.9 million of unrealized loss on RECOP I, an equity method investment, during year ended December 31, 2020.

(3) Includes \$5.5 million and \$6.4 million of unrealized gains related to the first quarter of 2018 and to prior periods, respectively, that were realized during the year ended December 31, 2018.



Key Definitions

"Distributable Earnings": Commencing for all periods ending on or after December 31, 2020, the Company has elected to present Distributable Earnings, a measure that is not prepared in accordance with GAAP, as a supplemental basis to KREF's net income as determined in accordance with GAAP as the Company believes it would be useful to investors in evaluating the Company's operating performance and its ability to pay its dividends. Distributable Earnings replaces the Company's prior presentation of Core Earnings, and Core Earnings presentations from prior reporting periods have been recast as Distributable Earnings.

The Company defines Distributable Earnings as net income (loss) attributable to stockholders or, without duplication, owners of the Company's subsidiaries, computed in accordance with GAAP, including realized losses not otherwise included in GAAP net income (loss) and excluding (i) non-cash equity compensation expense, (ii) depreciation and amortization, (iii) any unrealized gains or losses or other similar non-cash items that are included in net income for the applicable reporting period, regardless of whether such items are included in other comprehensive income or loss, or in net income, and (iv) one-time events pursuant to changes in GAAP and certain material non-cash income or expense items agreed upon after discussions between the Company's Manager and board of directors and after approval by a majority of the independent directors. The exclusion of depreciation and amortization from the calculation of Distributable Earnings only applies to debt investments related to real estate to the extent the Company forecloses upon the property or properties underlying such debt investments.

While Distributable Earnings excludes the impact of the unrealized current provision for credit losses, any loan losses are charged off and realized through Distributable Earnings when deemed non-recoverable. Non-recoverability is determined (i) upon the resolution of a loan (i.e. when the loan is repaid, fully or partially, or in the case of foreclosure, when the underlying asset is sold), or (ii) with respect to any amounts due under any loan, when such amount is determined to be non-collectible.

Distributable Earnings should not be considered as a substitute for GAAP net income. The Company cautions readers that its methodology for calculating Distributable Earnings may differ from the methodologies employed by other REITs to calculate the same or similar supplemental performance measures, and as a result, the Company's reported Distributable Earnings may not be comparable to similar measures presented by other REITs.

