

Overview

RebateBus



RebateBus

Who we are

- Founded in 2018
- Over 40 years experience in efficiency work to ensure all of our clients are maximizing their bottom lines
- Over \$10 Million in incentives for over 2500 project sites
- Managed National Rollout projects for customers across the US and Canada. This includes lighting, EV, advanced controls, HVAC and horticulture.
- Completed projects in every US state and most Canadian provinces where Rebates are available
- We have the most complete database of lighting and EV charging rebates and incentives on the planet. Oh yeah?- This applies to HVAC, solar, horticulture, advanced controls and time-of-use.



RebateBus *Data*

If it plugs-in or creates energy- you want Rebate Bus working with your team. Our database is at your fingertips and our team is ready to get you cash back on your projects.

Our competitors (DLC, E-Star, Dsire) have less than 50% accuracy in head-to-head incentive audits. (Last audit May 2021)

API or web app for accessing data however you like.

RebateBus *Estimates*

Rebate Bus will review your customer's scope of work to:

- Determine what rebates are available
- Identify how many incentives the project qualifies for
- Make simple changes would increase the rebate
- Eliminate factors that could slip you up and cause your customer to lose the rebate



RebateBus *Fulfillment*

Our customers report spending an average of over 20% of their time working on rebate paperwork. On top of being tedious work, rebate applications are boring and detract you from enjoying your day.

Rebate Bus manages the incentive process- from estimate to pre-approval applications, to final applications to payment processing.

More deals, less paperwork.






RebateBus *Analytics*

Having the right information can be the difference between winning and losing a deal. Our tools can help you determine the best projects by helping you target the best rebates.

Rebate Bus analytical tools can:

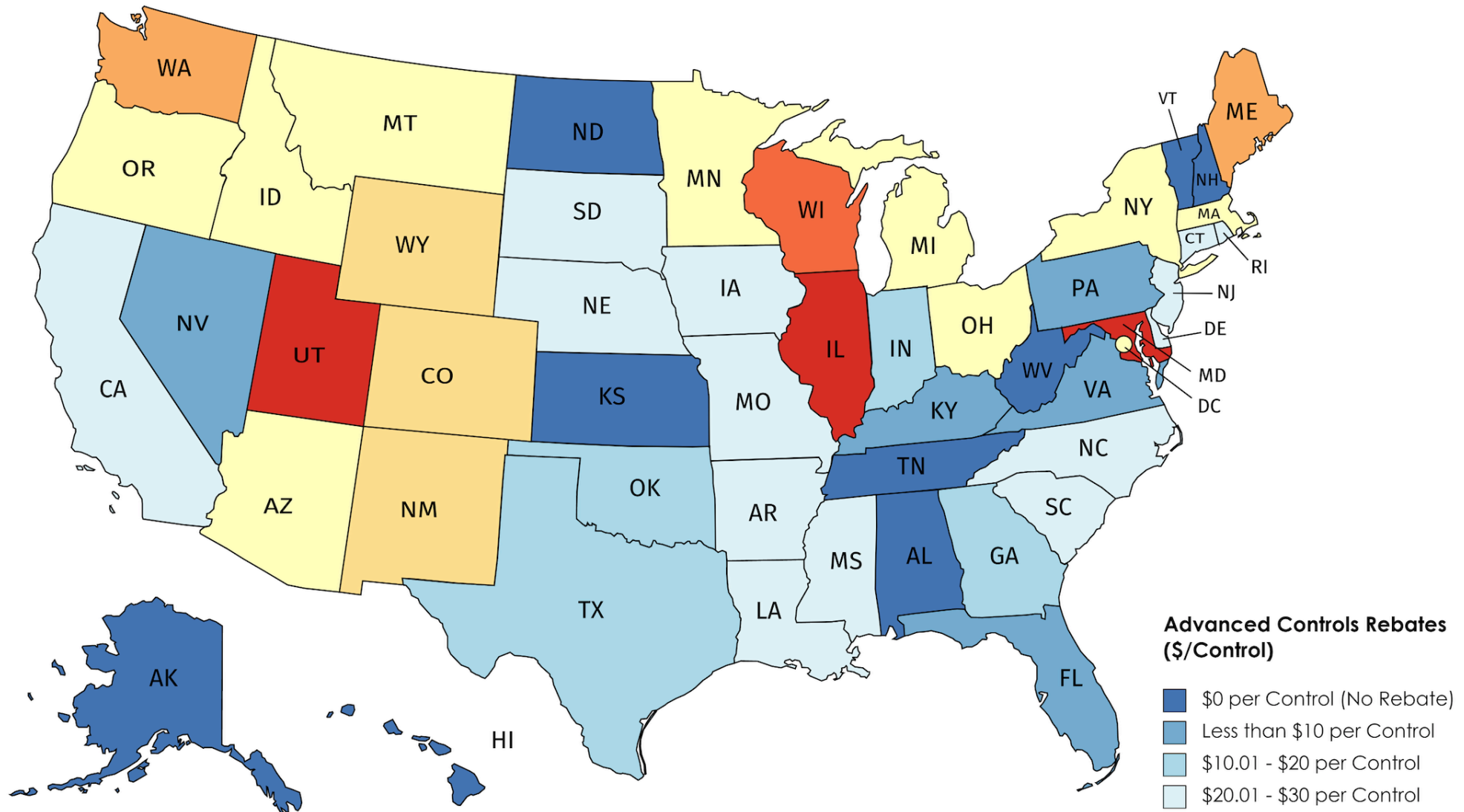
- Identify the best projects for your national customer to start
 - **Locate the utilities with the highest rebate for your products**
 - Explain all of the key information about a given utility program
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RebateBus *Heat Mapping*

Rebate Bus has created heat-maps for EV,
Lighting SKU's, Advanced Controls,
Battery Storage, HVAC, Demand Response.

What heat maps would help you do
your jobs more efficiently?





Advanced Controls heat map.

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