# **REPUBLIC BANCORP, INC.**

601 West Market Street Louisville, KY 40202-2700 502-584-3600 Fax 502-561-7188 www.republicbank.com

NEWS

RELEA

## Republic Bancorp, Inc. Finishes 2021 with Fourth Quarter Net Income of \$16.8 Million and Full Year Net Income of \$86.8 Million

January 28, 2022

Contact: <u>Kevin Sipes</u> Executive Vice President & Chief Financial Officer (502) 560-8628

# Republic Bancorp, Inc. (NASDAQ: RBCAA), headquartered in Louisville, Kentucky, is the holding company of Republic Bank & Trust Company (the "Bank").

Louisville, KY – <u>Republic Bancorp, Inc.</u> ("Republic" or the "Company") is pleased to report fourth quarter 2021 net income of \$16.8 million, resulting in Diluted Earnings per Class A Common Share ("Diluted EPS") of \$0.84. Full year 2021 net income was \$86.8 million, a \$3.5 million, or 4%, increase from the same period in 2020, resulting in return on average assets ("ROA") and return on average equity ("ROE") of 1.38% and 10.27%.

Logan Pichel, President and CEO of Republic Bank & Trust Company, commented, "I am very proud of what we accomplished during 2021, as we continue on our mission to enable our clients, Company, associates, and the communities we serve to thrive. Included among our accomplishments for the year were:

- A solid year of earnings in 2021, finishing the year with a 4% increase in net income over 2020;
- A successful CEO transition due to the continued leadership of our current Executive Chair Steve Trager;
- Pristine credit quality metrics at our Core Bank<sup>(1)</sup> that continue to place us among the very best banks in the country;
- Continued support for our communities by providing \$210 million of COVID relief loans and over 5,500 volunteer hours from our associates;
- Enhanced focus on diversity and inclusion;
- Promoted technology and innovation through the expanded use of Interactive Teller Machines to increase hours of service for clients and improve efficiency;
- Generated record earnings in our Warehouse Lending segment;
- Produced the second best year of mortgage banking revenue in our Company's history;
- Grew our noninterest-bearing deposits by another \$100 million, or 5%;
- Prudently managed our noninterest expense, with a 2% year-over-year decrease;
- Effectively transitioned to a flexible work environment that has benefitted our associate recruiting and retention efforts; and
- Positioned our balance sheet for the emerging change in the interest rate environment by paying off our Trust Preferred debt, while maintaining large cash balances on the balance sheet.

"Certainly all of these positive accomplishments during 2021 would not have been possible without our dedicated team members. With that, I'd like to thank all of our associates who continue to deliver best-inclass service, while dealing with the challenges of an unrelenting pandemic. I could not be more proud of the work we do each and every day and look forward to our bright future in 2022 and beyond," concluded Pichel.

The following table highlights Republic's key metrics for the three months and years ended December 31, 2021 and 2020. Additional financial details, including segment-level data, are provided in the financial supplement to this release. *The financial supplement may be found as Exhibit 99.2 of the Company's Form 8-K filed with the SEC on January 28, 2022 and may also be found within the digital attachment to this release.* 

Total Company Financial Performance Highlights														
	Three Months Ended Dec. 31,											-		
(dollars in thousands, except per share data)		2021 2020		\$ Change		% Change	2021		2020		\$ Change		% Change	
Income Before Income Tax Expense	\$	19.809	\$	23.632	\$	(3.823)	(16)%	ŝ	110.341	\$	102.633	\$	7.708	8 %
Net Income	Ψ	16.805	Ψ	20,356	Ψ	(3,551)	(17)	Ψ	86,789	Ψ	83,246	Ψ	3,543	4
Diluted EPS		0.84		0.98		(0.14)	(14)		4.24		3.99		0.25	6
Return on Average Assets ("ROA")		1.09 %	,	1.32 %		NA	(17)		1.38 %		1.38 %	)	NA	_
Return on Average Equity ("ROE")		7.96		9.89		NA	(20)		10.27		10.37		NA	(1)

NA – Not applicable

## Results of Operations for the Fourth Quarter of 2021 Compared to the Fourth Quarter of 2020

## Core Bank<sup>(1)</sup>

Net income from Core Banking was \$14.0 million for the fourth quarter of 2021, a \$3.1 million decrease from the same period in 2020. This decrease primarily reflected an \$8.8 million decrease in total revenue, with the fourth quarter of 2020 offering a more favorable environment for the Core Bank's net interest income, Paycheck Protection Program ("PPP") fee income, and more significantly, Mortgage Banking income. Partially offsetting the decrease in revenue from the fourth quarter of 2020 to the fourth quarter of 2021 was a \$4.2 million decrease in noninterest expense and a favorable decline in Provision<sup>(2)</sup>.

*Net Interest Income* – Core Bank net interest income was \$43.7 million for the fourth quarter of 2021, a \$6.0 million, or 12%, decrease from the fourth quarter of 2020. This decrease was driven primarily by the following:

• The Core Bank recognized \$3.1 million of fees and interest on its PPP<sup>(3)</sup> portfolio during the fourth quarter of 2021 compared to \$6.0 million of similar fees and interest during the same period in 2020. The \$2.9 million decrease in PPP fees and interest primarily reflected the continued wind down of this program and its related benefits. PPP loans repaid during the fourth quarter of 2021 totaled \$73 million compared to similar repayments of \$127 million for the same period in 2020.

To facilitate pandemic relief for the communities it serves, the Core Bank originated 3,700 PPP loans totaling \$528 million during 2020 and another 1,900 PPP loans totaling \$210 million in early 2021. As of December 31, 2021, net PPP loans of \$56 million remained on the Core Bank's balance sheet, including \$15 million in loan balances originated during 2020, \$42 million in loan balances originated during 2021, and \$1 million of yet-to-be-earned PPP lender fees reported as a credit offset to these originated balances.

• Including the decline in PPP fees and interest noted in the previous paragraph, Traditional Bank net interest income decreased \$3.4 million, or 8%, and the Traditional Bank net interest margin decreased 38 basis points to 3.08%. Excluding PPP fees and interest<sup>(2)</sup>, Traditional Bank net interest income

decreased just 1%, or \$450,000, from the fourth quarter 2020, while the Traditional Bank's net interest margin, declined from 3.27% for the fourth quarter of 2020 to 2.88% for the fourth quarter of 2021.

The decline in the net interest income and net interest margin, excluding the impact of PPP, was driven by a continued unfavorable interest rate environment causing the Traditional Bank's yield on interestearning assets to decline without a corresponding offset in the cost of its interest-bearing liabilities.

• While net interest income within the Core Bank's Warehouse segment remained strong by historical standards, it decreased \$2.4 million, or 29%, from the fourth quarter of 2020 to the fourth quarter of 2021, driven by decreases in both average outstanding balances and net interest margin. Overall average outstanding Warehouse balances declined from \$939 million during the fourth quarter of 2020 to \$758 million for the fourth quarter of 2021, as home-mortgage refinancing dipped from all-time record highs during 2020. The Warehouse net interest margin compressed 43 basis points from 3.51% during the fourth quarter of 2020 to 3.08% during the fourth quarter of 2021, as competitive forces began driving a decrease to the contractual interest rates on Warehouse lines during the third quarter of 2021.

Committed Warehouse lines-of-credit remained at \$1.4 billion from December 31, 2020 to December 31, 2021, while average usage rates for Warehouse lines were 54% and 67%, respectively, during the fourth quarters of 2021 and 2020.

The following tables present by reportable segment the overall changes in the Core Bank's net interest income, net interest margin, as well as average and period-end loan balances:

(dollars in thousands)	Th	N Noree Months	 erest Incom d Dec. 31,	e		Net Three Months E	<u>.                                    </u>	
Reportable Segment		2021	 2020		Change	2021	2020	Change
Traditional Banking	\$	37,572	\$ 40,972	\$	(3,400)	3.08 %	3.46 %	(0.38)%
Warehouse Lending		5,831	8,242		(2,411)	3.08	3.51	(0.43)
Mortgage Banking <sup>*</sup>		279	430		(151)	NM	NM	NM
Total Core Bank	\$	43,682	\$ 49,644	\$	(5,962)	3.08	3.48	(0.40)

		A	Average Loai	ı Bal	lances		Period-End Loan Balances											
T	hree Months	End	led Dec. 31,					Dec	. 31,	,								
	2021		2020	5	\$ Change	% Change		2021		2020		\$ Change	% Change					
\$	3,497,478	\$	3,816,403	\$	(318,925)	(8)%	\$	3,501,959	\$	3,715,649	\$	(213,690)	(6)%					
	757,688		939,164		(181,476)	(19)		850,550		962,796		(112,246)	(12)					
	25,227		32,075		(6,848)	(21)		29,393		46,867		(17,474)	(37)					
\$	4,280,393	\$	4,787,642	\$	(507,249)	(11)	\$	4,381,902	\$	4,725,312	\$	(343,410)	(7)					
	<u>T</u>	<b>2021</b> \$ 3,497,478 757,688 25,227	Three Months End           2021           \$ 3,497,478 \$           757,688           25,227	Solution         Solution	Solution         Solution	2021         2020         \$ Change           \$ 3,497,478         \$ 3,816,403         \$ (318,925)           757,688         939,164         (181,476)           25,227         32,075         (6,848)	Solution         Solution	Solution         Solution	Three Months Ended Dec. 31,         Dec           2021         2020         \$ Change         % Change         2021           \$ 3,497,478         \$ 3,816,403         \$ (318,925)         (8)%         \$ 3,501,959           757,688         939,164         (181,476)         (19)         850,550           25,227         32,075         (6,848)         (21)         29,393	Three Months Ended Dec. 31,           2021         2020         \$ Change         % Change           \$ 3,497,478         \$ 3,816,403         \$ (318,925)         (8)%         \$ 3,501,959         \$           \$ 3,497,478         \$ 3,816,403         \$ (318,925)         (8)%         \$ 3,501,959         \$           \$ 757,688         939,164         (181,476)         (19)         850,550         \$           25,227         32,075         (6,848)         (21)         29,393         \$	Three Months Ended Dec. 31,         Dec. 31,           2021         2020         \$ Change         % Change           \$ 3,497,478         \$ 3,816,403         \$ (318,925)         (8)%         \$ 3,501,959         \$ 3,715,649           757,688         939,164         (181,476)         (19)         \$ 850,550         962,796           25,227         32,075         (6,848)         (21)         29,393         46,867	Three Months Ended Dec. 31,           2021         2020         \$ Change         % Change           \$ 3,497,478         \$ 3,816,403         \$ (318,925)         (8)%         \$ 3,501,959         \$ 3,715,649         \$           \$ 3,497,478         \$ 3,816,403         \$ (181,476)         (19)         \$ 850,550         962,796           25,227         32,075         (6,848)         (21)         29,393         46,867	Three Months Ended Dec. 31,           2021         2020         \$ Change         % Change         Dec. 31,         2020         \$ Change           \$ 3,497,478         \$ 3,816,403         \$ (318,925)         (8)%         \$ 3,501,959         \$ 3,715,649         \$ (213,690)           757,688         939,164         (181,476)         (19)         \$ 550,550         962,796         (112,246)           25,227         32,075         (6,848)         (21)         29,393         46,867         (17,474)					

\*Includes loans held for sale

NM – Not meaningful

*Provision for Expected Credit Loss Expense* – The Core Bank's Provision was a net charge of \$337,000 for the fourth quarter of 2021 compared to a net charge of \$1.6 million for the fourth quarter of 2020. The net charge during the fourth quarter of 2021 was primarily driven by growth in outstanding Warehouse balances from September 30, 2021 to December 31, 2021. The charge to the Provision during the fourth quarter of 2020 primarily reflected pandemic-related concerns over commercial real estate values in the Core Bank's market footprint. As of December 31, 2021, while the Core Bank's credit metrics remained solid, the Company's Allowance<sup>(2)</sup> remained generally elevated compared to historical levels due to the continued uncertainty caused by the pandemic and the public response to it.

As a percentage of total loans, the Core Bank's Allowance increased from 1.11% as of December 31, 2020 to 1.18% as of December 31, 2021. The table below provides a view of the Company's percentage of Allowance-to-total-loans by reportable segment.

			As of D	ec. 31, 2021				As of <b>E</b>	Dec. 31, 2020		Year-over-Y	ear Change
(dollars in thousands) Reportable Segment	G	ross Loans	A	llowance	Allowance to Loans	G	ross Loans	Allowance		Allowance to Loans	Allowance to Loans	% Change
Traditional Bank, Less PPP	\$	3,445,945	\$	49,407	1.43 %	\$	3,323,330	\$	49,699	1.50 %	(0.07)%	(5)%
Plus: Paycheck Protection Program		56,014					392,319					
Traditional Bank	\$	3,501,959	\$	49,407	1.41		3,715,649		49,699	1.34	0.07	5
Warehouse Lending		850,550		2,126	0.25		962,796		2,407	0.25	—	_
Total Core Bank		4,352,509		51,533	1.18		4,678,445		52,106	1.11	0.07	6
Tax Refund Solutions		50,987		96	0.19		23,765		158	0.66	(0.47)	(71)
Republic Credit Solutions		93,066		12,948	13.91		110,893		8,803	7.94	5.97	75
Total Republic Processing Group		144,053		13,044	9.06		134,658		8,961	6.65	2.41	36
Total Company	\$	4,496,562	\$	64,577	1.44	\$	4,813,103	\$	61,067	1.27	0.17	13

The table below presents the Core Bank's credit quality metrics:

			As	of and for the	:		
		Quarter	s Ended:		Y	ears Ended:	
Core Banking Credit Quality Ratios	Dec. 31, 2021	Sep. 30, 2021	Jun. 30, 2021	Mar. 31, 2021	Dec. 31, 2021	Dec. 31, 2020	Dec. 31, 2019
Nonperforming loans to total loans	0.47 %	0.48 %	0.49 %	0.49 %	0.47 %	0.50 %	0.54 %
Nonperforming assets to total loans (including OREO)	0.51	0.52	0.53	0.53	0.51	0.56	0.54
Delinquent loans* to total loans	0.17	0.18	0.22	0.19	0.17	0.21	0.30
Net charge-offs (recoveries) to average loans (Quarterly rates annualized)	0.02	(0.02)	—	0.03	0.01	0.03	0.11
OREO = Other Real Estate Owned							

\*Loans 30-days-or-more past due

*Noninterest Income* – Core Bank noninterest income was \$12.0 million during the fourth quarter of 2021, a decrease of \$2.8 million, or 19%, from the fourth quarter of 2020. The decrease in noninterest income was driven primarily by the following:

- Mortgage Banking income decreased from \$7.9 million for the fourth quarter of 2020 to \$3.3 million for the fourth quarter of 2021. For the fourth quarter of 2021, the Core Bank sold \$155 million in secondary market loans and achieved an average cash-gain-as-a-percent-of-loans-sold during the quarter of 2.80%. During the fourth quarter of 2020, however, secondary market loan sales were \$242 million with comparable cash-gain-as-a-percent-of-loans-sold of 4.32%. Favorable market conditions during the fourth quarter of 2020 brought on by the pandemic drove gains-as-a-percent-of-loans-sold to unprecedented record highs for the entire mortgage industry.
- Offsetting the decrease in Mortgage Banking income were increases in Service Charges on Deposits of \$320,000 and Interchange Income of \$354,000. These increases largely reflect a rise in consumer spending activity at substantially higher levels than the period of pandemic-driven restricted spending during the fourth quarter of 2020.
- Additionally, Other Income during the fourth quarter of 2021 included \$979,000 of non-recurring revenue related to the Company's bank owned life insurance.

*Noninterest Expense* – Core Bank noninterest expense was \$39.2 million for the fourth quarter of 2021 compared to \$43.5 million for the fourth quarter of 2020. The decrease in noninterest expense was driven primarily by the following:

- The Core Bank incurred \$2.1 million in non-recurring early termination penalties upon payoff of \$60 million of FHLB term advances during the fourth quarter of 2020.
- Bank Franchise Tax expense decreased \$840,000. As previously reported, Kentucky enacted HB354 in March 2019 and as a result, the Bank transitioned from a capital-based bank franchise tax to corporate income tax on January 1, 2021 for Kentucky state taxes.
- Salaries and Benefits decreased \$649,000, primarily driven by a \$1.7 million decrease in incentive compensation expense partially offset by annual merit increases.

## **Republic Processing Group**<sup>(4)</sup>

The Republic Processing Group ("RPG") reported net income of \$2.8 million for the fourth quarter of 2021 compared to \$3.3 million for the same period in 2020, with a \$1.1 million negative swing in net loss at RPG's Tax Refund Solutions ("TRS") segment partially offset by a \$631,000 increase in net income at its Republic Credit Solutions ("RCS") segment.

#### Tax Refund Solutions

The TRS segment derives substantially all of its revenues during the first and second quarters of the year and historically operates at a net loss during the second half of the year. TRS recorded a net loss of \$1.3 million for the fourth quarter of 2021 compared to a net loss of \$164,000 for the same period in 2020. The following primarily drove the negative swing in TRS's net loss:

- TRS recorded a net credit to the Provision of \$1.2 million during the fourth quarter of 2021 compared to a net credit of \$2.1 million for the same period in 2020. These credits primarily reflected recoveries on Easy Advance ("EA") loans charged off during the first six months of the year. While TRS experienced a lower rate of EAs charged-off during the first six months of 2021 than the comparable six months in 2020, it also experienced a lower rate of EA recoveries during the fourth quarter of 2021 than the comparable quarter of 2020. Management believes the higher rate of EAs charged-off through the first six months of 2020 and recovered during the fourth quarter of 2020 was directly related to the impact of the pandemic. TRS ended 2021 with an overall EA loss rate of 2.69% of total originations compared to 3.36% for 2020.
- TRS Legal & Professional expenses increased \$620,000 from the fourth quarter of 2020 to the same period in 2021 due to its ongoing legal matters associated with the canceled sale of its TRS business.

#### Republic Credit Solutions

Net income at RCS increased to \$4.1 million for the fourth quarter of 2021 from \$3.5 million for the fourth quarter of 2020. The increase in RCS's net income primarily reflected a \$3.6 million increase in RCS's revenues partially offset by a \$2.4 million increase in Provision. Both increases resulted primarily from a \$9 million rise in outstanding balances for RCS's line-of-credit products from December 31, 2020 to December 31, 2021.

#### **Total Company Income Taxes**

The Company's effective tax rate increased to 15.2% for the fourth quarter of 2021 compared to 13.9% for the same period in 2020. The higher effective rate during the fourth quarter of 2021 reflected the Bank's transition from a capital-based bank franchise tax to a Kentucky corporate income tax on January 1, 2021. However, the Company's effective tax rate of 15.2% for the fourth quarter of 2021 is lower than the effective tax rate for each of the previous quarters of 2021 primarily due to a one-time state specific tax credit recognized in the fourth quarter of 2021.

Republic Bancorp, Inc. (the "Company") is the parent company of Republic Bank & Trust Company (the "Bank"). The Bank currently has 42 full-service banking centers throughout five states: twenty-eight banking centers in eight Kentucky communities – Covington, Crestview Hills, Florence, Georgetown, Lexington, Louisville, Shelbyville, and Shepherdsville; three banking centers in southern Indiana – Floyds Knobs, Jeffersonville, and New Albany; seven banking centers in six Florida communities (Tampa MSA) – Largo, New Port Richey, St. Petersburg, Seminole, Tampa, and Temple Terrace; two banking centers in two Tennessee communities (Nashville MSA) – Cool Springs and Green Hills; and two banking centers in two Ohio communities (Cincinnati MSA) – Norwood and West Chester. The Bank offers internet banking at www.republicbank.com. The Company has \$6.1 billion in assets and is headquartered in Louisville, Kentucky. The Company's Class A Common Stock is listed under the symbol "RBCAA" on the NASDAQ Global Select Market.

#### Republic Bank. It's just easier here. ®

#### Forward-Looking Statements

This press release contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The forward-looking statements in the preceding paragraphs are based on our current expectations and assumptions regarding our business, the future impact to our balance sheet and income statement resulting from changes in interest rates, the yield curve, the ability to develop products and strategies in order to meet the Company's long-term strategic goals, the economy, and other future conditions, the timing of PPP loan forgiveness, and the impact of the COVID pandemic. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. Our actual results may differ materially from those contemplated by forward-looking statements. We caution you therefore against relying on any of these forward-looking statements. They are neither statements of historical fact nor guarantees or assurances of future performance. Actual results could differ materially based upon factors disclosed from time to time in the Company's filings with the U.S. Securities and Exchange Commission, including those factors set forth as "Risk Factors" in the Company is Annual Report on Form 10-K for the period ended December 31, 2020. The Company undertakes no obligation to update any forward-looking statements, except as required by applicable law.

#### Footnotes:

- (1) "Core Bank" or "Core Banking" operations consist of the Traditional Banking, Warehouse Lending, and Mortgage Banking segments.
- (2) Provision Provision for Expected Credit Loss Expense Allowance – Allowance for Credit Losses on Loans
- (3) PPP The U.S. Small Business Administration's Paycheck Protection Program

The Company earns lender fees and 1.0% coupon interest on its PPP portfolio. Due to the short-term nature of the PPP, management believes Traditional Bank net interest income excluding PPP fees and interest is a more appropriate measure to analyze the Traditional Bank's net interest income and net interest margin. The following table reconciles Traditional Bank net interest margin to Traditional Bank net interest income and net interest income and net interest margin excluding PPP fees and interest, a non-GAAP measure.

	Th	ree Months	 et Interest I ed Dec. 31,	ncome		T	hree Months		terest-Earnin ded Dec. 31,	ng Assets		Net Interest Margin Three Months Ended Dec. 31,				
(dollars in thousands)		2021	 2020	\$ Change	% Change	_	2021	_	2020	\$ Change	% Change	2021	2020	% Change		
Traditional Banking - GAAP	\$	37,572	\$ 40,972	\$ (3,400)	(8)%	\$	4,882,268	\$	4,734,622	\$ 147,646	3 %	3.08 %	3.46 %	(0.38)%		
Less: Impact of PPP fees and interest		3,080	6,030	(2,950)	(49)		89,156		463,725	(374,569)	(81)	0.20	0.19	0.01		
Traditional Banking ex PPP fees and interest - non-GAAP	\$	34,492	\$ 34,942	\$ (450)	(1)	\$	4,793,112	\$	4,270,897	\$ 522,215	12	2.88	3.27	(0.39)		

(4) Republic Processing Group operations consist of the Tax Refund Solutions and Republic Credit Solutions segments.

CONTACT: Republic Bancorp, Inc. Kevin Sipes Executive Vice President & Chief Financial Officer (502) 560-8628



# EARNINGS RELEASE FINANCIAL SUPPLEMENT

# **FOURTH QUARTER 2021**

## **TABLE OF CONTENTS**

BALANCE SHEET DATA	S-2
AVERAGE BALANCE SHEET DATA	S-3
INCOME STATEMENT DATA	S-4
SELECTED DATA AND RATIOS	S-5
LOAN COMPOSITION	S-6
ALLOWANCE FOR CREDIT LOSSES ON LOANS	S-6
CREDIT QUALITY DATA AND RATIOS	S-7
SEGMENT DATA	S-8
<b>FOOTNOTES</b>	<b>S-1</b> ]

#### **Table of Contents Republic Bancorp, Inc. Earnings Release Financial Supplement Fourth Quarter 2021**

(all amounts other than per share amounts, number of employees, and number of banking centers are expressed in thousands unless otherwise noted)

#### **Balance Sheet Data**

					As of				
D	ec. 31, 2021	1	Sep. 30, 2021	J	un. 30, 2021	Μ	lar. 31, 2021	D	ec. 31, 2020
\$	756,971	\$	1,011,247	\$	747,007	\$	984,857	\$	485,587
	542,045		543,449		573,027		532,443		580,270
	52,077		40,546		56,833		79,307		51,643
									4,813,103
			· · · ·				<u> </u>		(61,067)
	4,431,985		4,280,782		4,493,930		4,591,257		4,752,036
	10,311		10,311		11,670		13,153		17,397
	36,073		37,499		38,682		38,324		39,512
	38,825		39,257		40,698		41,911		43,345
	16,300		16,300		16,300		16,300		16,300
	1,792		1,845		1,898		2,015		2,499
	99,161		99,634		99,008		68,408		68,018
	108,092		106,764		104,257		108,565		111,718
\$	6,093,632	\$	6,187,634	\$	6,183,310	\$	6,476,540	\$	6,168,325
\$	1,990,781	\$	2,086,548	\$	2,062,433	\$	2,276,348	\$	1,890,416
	2,849,637		2,861,399		2,955,145		2,995,144		2,842,765
	4,840,418		4,947,947		5,017,578		5,271,492		4,733,181
	290 967		260 583		142,895		175 580		211,026
									44,340
	25,000		25.000		25.000		25.000		235.000
					- /		- /		41,240
	63,343		75.296						80,215
	5,259,400	-	5,348,977		5,338,220		5,638,831		5,345,002
	834 232		838 657		845 090		837 709		823,323
\$		¢	· · · · · · · · · · · · · · · · · · ·	¢	,	¢	· · · · · · · · · · · · · · · · · · ·	¢	6,168,325
	\$ 	\$ 1,990,781 2,849,637 4,496,562 (64,577) 4,431,985 10,311 36,073 38,825 16,300 1,792 99,161 108,092 6,093,632  \$ 1,990,781 2,849,637 4,840,418 290,967 39,672 25,000 63,343 5,259,400 834,232	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	$\begin{array}{ c c c c c c c c c c c c c c c c c c c$

# Table of Contents **Republic Bancorp, Inc. Earnings Release Financial Supplement**

Fourth Quarter 2021 (continued) (all amounts other than per share amounts, number of employees, and number of banking centers are expressed in thousands unless otherwise noted)

Average	Balance	Sheet Data	ı
---------	---------	------------	---

Average Balance Sheet Data											ĺ			
				Th	ree	Months End	led					Years	Ene	ded
	De	c. 31, 2021	Se	ep. 30, 2021	Jı	un. 30, 2021	Μ	ar. 31, 2021	D	ec. 31, 2020	D	ec. 31, 2021	D	ec. 31, 2020
Assets:														
Interest-earning assets:														
Federal funds sold and other interest-earning deposits	\$	848,215	\$	924,859	\$	938,728	\$	510,433	\$	311,584	\$	806,811	\$	283,151
Investment securities, including FHLB stock		540,227		555,934		562,509		563,985		610,287		555,599		584,300
Loans, including loans held for sale		4,385,547		4,404,270		4,546,683		4,745,656		4,916,968		4,519,277		4,796,841
Total interest-earning assets		5,773,989	_	5,885,063		6,047,920	_	5,820,074	_	5,838,839		5,881,687		5,664,292
Allowance for credit losses		(63,711)		(61,562)		(74,258)		(66,561)		(60,342)		(66,481)		(60,008)
Noninterest-earning assets:														
Noninterest-earning cash and cash equivalents		137,556		140,037		144,327		249,842		96,567		167,556		125,904
Premises and equipment, net		37,055		38,377		39,119		39,185		40,474		38,428		42,991
Bank owned life insurance		99,978		99,386		97,257		68,257		67,867		91,329		67,264
Other assets		192,755		187,286	_	186,197	_	191,497		187,361		189,386		171,422
Total assets	\$	6,177,622	\$	6,288,587	\$	6,440,562	\$	6,302,294	\$	6,170,766	\$	6,301,905	\$	6,011,865
Liabilities and Stockholders' Equity:														
Interest-bearing liabilities:														
Interest-bearing deposits	\$	2,857,403	\$	2,908,135	\$	3,020,168	\$	2,909,017	\$	2,977,579	\$	2,923,497	\$	2,913,486
SSUARs		318,785		242,867		169,888		192,669		220,406		231,430		204,797
Federal Reserve Paycheck Protection Program Liquidity Facility		´ —												43,932
Federal Home Loan Bank advances		25,000		25,000		25,000		43,167		88,533		29,479		211,776
Subordinated note				40,791		41,240		41,240		41,240		30,732		41,240
Total interest-bearing liabilities		3,201,188		3,216,793		3,256,296		3,186,093		3,327,758		3,215,138		3,415,231
Noninterest-bearing liabilities and Stockholders' equity:														
Noninterest-bearing deposits		2,028,910		2,118,200		2,226,070		2,146,036		1,892,259		2,129,452		1,672,442
Other liabilities		102,694		104,659		108,891		133,953		127,640		112,444		121,466
Stockholders' equity		844,830	_	848,935	_	849,305	_	836,212	_	823,109		844,871	_	802,726
Total liabilities and stock-holders' equity	\$	6,177,622	\$	6,288,587	\$	6,440,562	\$	6,302,294	\$	6,170,766	\$	6,301,905	\$	6,011,865

#### Table of Contents **Republic Bancorp, Inc. Earnings Release Financial Supplement** Fourth Quarter 2021 (continued)

(all amounts other than per share amounts, number of employees, and number of banking centers are expressed in thousands unless otherwise noted)

#### Income Statement Data

Income Statement Data						1	
		_	hree Months End				Ended
	Dec. 31, 2021	Sep. 30, 2021	Jun. 30, 2021	Mar. 31, 2021	Dec. 31, 2020	Dec. 31, 2021	Dec. 31, 2020
Total interest income (1)	\$ 51,379	\$ 53,772	\$ 51,552	\$ 69,557	\$ 57,970	\$ 226,260	\$ 252,258
Total interest expense	1,038	1,340	1,511	1,777	2,850	5,666	19,943
Net interest income	50,341	52,432	50,041	67,780	55,120	220,594	232,315
Provision for expected credit loss expense	2,577	1,292	(4,323)	15,262	484	14,808	31,278
Noninterest income:							
Service charges on deposit accounts	3,332	3,277	3,071	2,873	3,011	12,553	11,615
Net refund transfer fees	326	1,280	5,921	12,721	409	20,248	20,297
Mortgage banking income (2)	3,339	5,280	4,182	7,193	7,879	19,994	31,847
Interchange fee income	3,291	3,263	3,481	3,027	2,917	13,062	11,188
Program fees (2)	4,217	4,530	3,549	2,225	1,846	14,521	7,095
Increase in cash surrender value of BOLI	626	626	600	390	401	2,242	1,585
Net losses on OREO	(53)	(52)	(44)	(11)	(30)	(160)	(40)
Other	1,552	1,135	1,093	619	703	4,399	3,466
Total noninterest income	16,630	19,339	21,853	29,037	17,136	86,859	87,053
Noninterest expense:							
Salaries and employee benefits	26,350	26,991	27,410	29,337	26,553	110,088	106,166
Technology, equipment, and communication	7,161	7,312	7,384	7,043	7,701	28,900	29,128
Occupancy	3,188	3,195	3,251	3,559	3,546	13,193	13,438
Marketing and development	1,080	1,279	1,193	773	1,261	4,325	4,031
FDIC insurance expense	402	325	418	446	366	1,591	1,010
Bank franchise tax expense	209	338	454	328	975	1,329	5,369
Interchange related expense	1,253	1,275	1,288	1,144	998	4,960	4,303
OREO and other repossession expense	2	_	2	(34)	1	(30)	46
Legal and professional fees	1,360	884	1,466	1,214	734	4,924	4,244
FHLB advance prepayment penalties	—	_	_	_	2,108	_	2,108
Other	3,580	2,653	2,790	4,001	3,897	13,024	15,614
Total noninterest expense	44,585	44,252	45,656	47,811	48,140	182,304	185,457
Income before income tax expense	19,809	26,227	30,561	33,744	23,632	110,341	102,633
Income tax expense	3,004	6,218	6,639	7,691	3,276	23,552	19,387
	5,004	0,210	0,057	7,071	5,270	23,332	19,307
Net income	\$ 16,805	\$ 20,009	\$ 23,922	\$ 26,053	\$ 20,356	\$ 86,789	\$ 83,246

# Table of Contents **Republic Bancorp, Inc. Earnings Release Financial Supplement**

Fourth Quarter 2021 (continued) (all amounts other than per share amounts, number of employees, and number of banking centers are expressed in thousands unless otherwise noted)

#### Selected Data and Ratios

Selected Data and Ratios										Ι.			
	Dec. 31, 2021	6	As of and ep. 30, 2021		e Three Mor in. 30, 2021		nded Iar. 31, 2021	De	ec. 31, 2020		of and for th c. 31, 2021		ars Ended c. 31, 2020
Per Share Data:	Dec. 51, 2021	5	ep. 30, 2021	JL	III. 30, 2021	10	1ar. 51, 2021	De		De	x. 31, 2021	De	c. 51, 2020
Basic weighted average shares outstanding	20.270		20,508		20.894		20,997		21.037		20.675		21.039
Diluted weighted average shares outstanding	20,379		20,591		20,949		21,062		21,037		20,757		21,069
Period-end shares outstanding:													
Class A Common Stock	17,816		18,040		18,421		18,628		18,697		17,816		18,697
Class B Common Stock	2,165		2,165		2,166		2,198		2,199		2,165		2,199
Book value per share (3)	\$ 41.75	\$	41.51	\$	41.05	\$	40.22	\$	39.40	\$	41.75	\$	39.40
Tangible book value per share (3)	40.48		40.26		39.85		39.07		38.27		40.48		38.27
Earnings per share ("EPS"):													
Basic EPS - Class A Common Stock	\$ 0.84	\$	0.99	\$	1.16	\$	1.26	\$	0.98	\$	4.25	\$	4.00
Basic EPS - Class B Common Stock	0.77		0.90		1.05		1.14		0.89		3.87		3.64
Diluted EPS - Class A Common Stock	0.84		0.99		1.16		1.25		0.98		4.24		3.99
Diluted EPS - Class B Common Stock	0.76		0.90		1.05		1.14		0.89		3.85		3.63
Cash dividends declared per Common share:													
Class A Common Stock	\$ 0.308	\$	0.308	\$	0.308	\$	0.308	\$	0.286	\$	1.232	\$	1.144
Class B Common Stock	0.280		0.280		0.280		0.280		0.260		1.120		1.040
Performance Ratios:													
Return on average assets	1.09 %		1.27 %		1.49 %		1.65 %		1.32 %		1.38 %		1.38 %
Return on average equity	7.96		9.43		11.27		12.46		9.89		10.27		10.37
Efficiency ratio (4)	67		62		64		49		67		59		58
Yield on average interest-earning assets (1)	3.56		3.65		3.41		4.78		3.97		3.85		4.45
Cost of average interest-bearing liabilities	0.13		0.17		0.19		0.22		0.34		0.17		0.58
Cost of average deposits (5)	0.08		0.09		0.10		0.12		0.19		0.10		0.33
Net interest spread (1)	3.43		3.48		3.22		4.56		3.63		3.68		3.87
Net interest margin - Total Company (1)	3.49		3.56		3.31		4.66		3.78		3.75		4.10
Net interest margin - Core Bank	3.08		3.25		3.03		3.46		3.48		3.20		3.39
Other Information:													
End of period FTEs (6) - Total Company	1,045		1,052		1,072		1,086		1,094		1,045		1,094
End of period FTEs - Core Bank	958		966		981		990		997		958		997
Number of full-service banking centers	42		42		42		42		42		42		42

## **Table of Contents Republic Bancorp, Inc. Earnings Release Financial Supplement Fourth Quarter 2021** (continued)

(all amounts other than per share amounts, number of employees, and number of banking centers are expressed in thousands unless otherwise noted)

#### Loan Composition and Allowance for Credit Losses on Loans

	-	21 2021	C	20 2021	-	As of		21 2021	P	. 21 2020
Loan Composition	De	ec. 31, 2021	Se	p. 30, 2021	Ju	n. 30, 2021	M	ar. 31, 2021	De	ec. 31, 2020
Loan Composition										
Traditional Banking:										
Residential real estate:										
Owner occupied	\$	820,731	\$	827,898	\$	852,947	\$	851,869	\$	879,800
Nonowner occupied		306,323		294,818		289,290		271,829		264,780
Commercial real estate		1,456,009		1,393,241		1,389,003		1,344,394		1,349,085
Construction & land development		129,337		105,968		95,180		102,113		98,674
Commercial & industrial		340,363		333,795		330,302		312,537		325,596
Paycheck Protection Program		56,014		126,271		250,933		383,311		392,319
Lease financing receivables		8,637		9,427		9,249		9,930		10,130
Aircraft		142,894		130,398		121,112		106,081		101,375
Home equity		210,578		215.282		217.621		226,280		240,640
Consumer:		210,570		213,202		217,021		220,200		240,040
Credit cards		14,510		14,781		14,754		14,200		14,196
Overdrafts		683		753		717		474		587
Automobile loans		14,448		17,533		21,190				30,300
		,						25,624		
Other consumer		1,432		6,223		6,796		7,325		8,16
Total Traditional Banking		3,501,959		3,476,388		3,599,094		3,655,967		3,715,649
Warehouse lines of credit		850,550		750,682		840,155		865,844		962,790
Total Core Banking		4,352,509		4,227,070		4,439,249		4,521,811		4,678,44
Republic Processing Group:										
Tax Refund Solutions:								20 702		
Easy Advances								30,703		
Other TRS loans		50,987		25		23		5,770		23,765
Republic Credit Solutions		93,066		116,711		114,949		108,309		110,893
Total Republic Processing Group		144,053		116,736		114,972		144,782		134,658
Total loans - Total Company	\$	4,496,562	\$	4,343,806	\$	4,554,221	\$	4,666,593	\$	4,813,103
Allowance for Credit Losses on Loans ("A	Allowance")									
Traditional Banking	\$	49,407	\$	49,487	\$	49,362	\$	49,387	\$	49,69
Warehouse Lending	ψ	2,126	Ψ	1,877	Ψ	2,100	ψ	2,165	ψ	2,40
E .					·					
Total Core Banking		51,533		51,364	·	51,462		51,552		52,1
Tax Refund Solutions		96		_				16,029		1
Republic Credit Solutions		12,948		11,660		8,829		7,755		8,8
Total Republic Processing Group		13,044		11,660		8,829		23,784		8,9
Total Republic Processing Group		15,044		11,000		0,029		23,784		0,9
Total Allowance - Total Company	\$	64,577	\$	63,024	\$	60,291	\$	75,336	\$	61,0
Allowance to Total Loans										
Traditional Banking		1.41 %		1.42 %	6	1.37 %		1.35 %		1.34
		0.25	)	0.25	U	0.25	)	0.25		0.25
Warehouse Lending Total Core Banking		0.25		0.25		0.25		0.25		0.25
Tom Out Duming		1.10		1.44		1.10		1.17		1.11
Tax Refund Solutions		0.19						43.95		0.60
Republic Credit Solutions		13.91		9.99		7.68		7.16		7.94
Total Republic Processing Group		9.06		9.99		7.68		16.43		6.65
Total Company		1.44		1.45		1.32		1.61		1.27

## Table of Contents Republic Bancorp, Inc.

# Earnings Release Financial Supplement Fourth Quarter 2021 (continued)

Fourth Quarter 2021 (continued) (all amounts other than per share amounts, number of employees, and number of banking centers are expressed in thousands unless otherwise noted)

Credit Quality Data and Ratios				As of and fo	r th	e Three M	onth	ıs Ended			As	of and for th	e Ve	ars Ended
	Dee	e. 31, 2021		p. 30, 2021				ar. 31, 2021	De	c. 31, 2020	-	c. 31, 2021		c. 31, 2020
Credit Quality Asset Balances and Net Charge-off ("NCO") Data	:												-	
Nonperforming Assets - Total Company:														
Loans on nonaccrual status	\$	20,504	\$	20,252	\$	21,621	\$	22,004	\$	23,548	\$	20,504	\$	23,548
Loans past due 90-days-or-more and still on accrual	_	48		691	_	723		517		47		48		47
Total nonperforming loans		20,552		20,943		22,344		22,521		23,595		20,552		23,595
OREO		1,792		1,845	_	1,898		2,015	_	2,499		1,792	_	2,499
Total nonperforming assets	\$	22,344	\$	22,788	\$	24,242	\$	24,536	\$	26,094	\$	22,344	\$	26,094
Nonperforming Assets - Core Bank:														
Loans on nonaccrual status	\$	20,504	\$	20,252	\$	21,621	\$	22,004	\$	23,548	\$	20,504	\$	23,548
Loans past due 90-days-or-more and still on accrual		1	_		_		_			5		1		5
Total nonperforming loans		20,505		20,252		21,621		22,004		23,553		20,505		23,553
OREO		1,792		1,845		1,898		2,015		2,499		1,792		2,499
Total nonperforming assets	\$	22,297	\$	22,097	\$	23,519	\$	24,019	\$	26,052	\$	22,297	\$	26,052
Delinquent Loans:														
Delinquent loans - Core Bank	\$	7,430	\$	7,692	\$	9,909	\$	8,560	\$	9,713	\$	7,430	\$	9,713
RPG		6,035	_	9,701	_	8,809	_	6,426		10,234		6,035		10,234
Total delinquent loans - Total Company	\$	13,465	\$	17,393	\$	18,718	\$	14,986	\$	19,947	\$	13,465	\$	19,947
Net Charge-offs (Recoveries) by Segment:														
Traditional Bank	\$	175	\$	(167)	\$	(5)	\$	382	\$	858	\$	385	\$	1,370
Warehouse Lending loans				_		_				_				
Core Bank loans		175	_	(167)		(5)	_	382		858		385		1,370
Tax Refund Solutions		(1,263)		(2,261)		10,256		13		(2,067)		6,745		13,265
Republic Credit Solutions		2,119	_	989		518	_	673		686		4,299		5,534
RPG		856		(1,272)		10,774		686		(1,381)		11,044		18,799
Total NCOs (recoveries) - Total Company	\$	1,031	\$	(1,439)	\$	10,769	\$	1,068	\$	(523)	\$	11,429	\$	20,169
Credit Quality Ratios - Total Company:														
Nonperforming loans to total loans		0.46 %		0.48 %		0.49 %		0.48 %		0.49 %		0.46 %		0.49 %
Nonperforming assets to total loans (including OREO)		0.50		0.52		0.53		0.53		0.54		0.50		0.54
Nonperforming assets to total assets		0.37		0.37		0.39		0.38		0.42		0.37		0.42
Allowance for credit losses to total loans		1.44		1.45		1.32		1.61		1.27		1.44		1.27
Allowance for credit losses to nonperforming loans		314		301		270		335		259		314		259
Delinquent loans to total loans (7)		0.30		0.40		0.41		0.32		0.41		0.30		0.41
NCOs (recoveries) to average loans (annualized)		0.09		(0.13)		0.95		0.09		(0.04)		0.25		0.42
Credit Quality Ratios - Core Bank:														
Nonperforming loans to total loans		0.47 %		0.48 %		0.49 %		0.49 %		0.50 %		0.47 %		0.50 %
Nonperforming assets to total loans (including OREO)		0.51		0.52		0.53		0.53		0.56		0.51		0.56
Nonperforming assets to total assets		0.40		0.39		0.42		0.42		0.45		0.40		0.45
Allowance for credit losses to total loans		1.18		1.22		1.16		1.14		1.11		1.18		1.11
Allowance for credit losses to nonperforming loans		251		254		238		234		221		251		221
Delinquent loans to total loans		0.17		0.18		0.22		0.19		0.21		0.17		0.21
NCOs (recoveries) to average loans (annualized)		0.02		(0.02)		—		0.03		0.07		0.01		0.03
TRS Easy Advances ("EAs")														
EAs originated	\$	—	\$		\$	—	\$	250,045	\$	—	\$	250,045	\$	387,762
Net (credit) charge to the Provision for EAs		(1,261)		(2,242)		(5,793)		16,019		(2,206)		6,723		13,033
Net Provision to YTD EAs originated		(0.50)%		(0.90)%		(2.32)%		6.41 %		(0.57)%		2.69 %		3.36 %
EAs NCOs (recoveries)	\$	(1,261)	\$	( ) )	\$	10,226	\$	-	\$	<pre> /</pre>	\$	6,723	\$	13,033
EA NCOs (recoveries) to YTD EAs originated		(0.50)%		(0.90)%		4.09 %		— %		(0.57)%		2.69 %		3.36 %

#### Table of Contents

## Republic Bancorp, Inc. Earnings Release Financial Supplement Fourth Quarter 2021 (continued)

#### **Segment Data:**

Reportable segments are determined by the type of products and services offered and the level of information provided to the chief operating decision maker, who uses such information to review performance of various components of the business (such as banking centers and business units), which are then aggregated if operating performance, products/services, and clients are similar.

As of December 31, 2021, the Company was divided into five reportable segments: Traditional Banking, Warehouse Lending ("Warehouse"), Mortgage Banking, Tax Refund Solutions ("TRS"), and Republic Credit Solutions ("RCS"). Management considers the first three segments to collectively constitute "Core Bank" or "Core Banking" operations, while the last two segments collectively constitute Republic Processing Group ("RPG") operations.

The nature of segment operations and the primary drivers of net revenues by reportable segment are provided below:

Reportable Segment:	Nature of Operations:	Primary Drivers of Net Revenue:
Core Banking:		
Traditional Banking	Provides traditional banking products to clients in its market footprint primarily via its network of banking centers and to clients outside of its market footprint primarily via its digital delivery channels.	Loans, investments, and deposits
Warehouse Lending	Provides short-term, revolving credit facilities to mortgage bankers across the United States.	Mortgage warehouse lines of credit
Mortgage Banking	Primarily originates, sells and services long-term, single-family, first-lien residential real estate loans primarily to clients in the Bank's market footprint.	Loan sales and servicing
Republic Processing Group:		
Tax Refund Solutions	TRS offers tax-related credit products and facilitates the receipt and payment of federal and state tax refunds through Refund Transfer products. The RPS division of TRS offers general-purpose reloadable cards. TRS and RPS products are primarily provided to clients outside of the Bank's market footprint.	Loans, refund transfers, and prepaid cards.
Republic Credit Solutions	Offers consumer credit products. RCS products are primarily provided to clients outside of the Bank's market footprint, with a substantial portion of RCS clients considered subprime or near-prime borrowers.	Unsecured, consumer loans

The accounting policies used for Republic's reportable segments are the same as those described in the summary of significant accounting policies in the Company's 2020 Annual Report on Form 10-K. Republic evaluates segment performance using operating income. The Company allocates goodwill to the Traditional Banking segment. Republic generally allocates income taxes based on income before income tax expense unless reasonable and specific segment allocations can be made. The Company makes transactions among reportable segments at carrying value.

## **Table of Contents Republic Bancorp, Inc. Earnings Release Financial Supplement Fourth Quarter 2021** (continued)

Segment information for the quarters and years ended December 31, 2021 and 2020 follows:

					Th	ree M	Ionths Ended D	ece	mber 31, 2	2021	Ended December 31, 2021						
			Core	Banl	king				Repub	lic 1	Processing	Gr	oup				
(dollars in thousands)	Traditional Banking	N	Warehouse Lending		Mortgage Banking		Total Core Banking		Tax Refund Solutions		Republic Credit Solutions		Total RPG		Total Company		
Net interest income	\$ 37,572	\$	5,831	\$	279	\$	43,682	\$	244	\$	6,415	\$	6,659	\$	50,341		
Provision for expected credit loss expense	88		249		—		337		(1,167)		3,407		2,240		2,577		
Net refund transfer fees	—		_		_		_		326		_		326		326		
Mortgage banking income Program fees			_		3,339		3,339		797		3,420		4,217		3,339 4,217		
Other noninterest income	8,630		14		51		8,695		53				53		8,748		
Total noninterest income	8,630		14		3,390	_	12,034		1,176		3,420		4,596		16,630		
Total noninterest expense	35,184		1,060		2,972		39,216		4,379		990	_	5,369		44,585		
Income (loss) before income tax expense	10,930		4,536		697		16,163		(1,792)		5,438		3,646		19,809		
Income tax expense (benefit)	963		1,043		153		2,159		(503)		1,348		845		3,004		
Net income (loss)	\$ 9,967	\$	3,493	\$	544	\$	14,004	\$	(1,289)	\$	4,090	\$	2,801	\$	16,805		
Period-end assets	\$ 4,717,836	\$	850,703	\$	43,929	\$	5,612,468	\$	371,647	\$	109,517	\$	481,164	\$	6,093,632		
Net interest margin	3.08 %		3.08 %		NM		3.08 %		NM		NM		NM		3.49 %		
Net-revenue concentration*	69 %		9 %		5 %		83 %		2 %	%	15 9	6	17 %		100 %		

			Th	ree Mo	onths Ended D	ecember 31, 2	2020			
		Core	Banking			Repub	lic Processing	g Group		
(dollars in thousands)	Traditional Banking	Warehouse Lending	Mortgage Banking		Total Core Banking	Tax Refund Solutions	Republic Credit Solutions	Total RPG		Total Company
Net interest income	\$ 40,972	\$ 8,242	\$ 430	\$	49,644	\$ 488	\$ 4,988	\$ 5,476	\$	55,120
Provision for expected credit loss expense	1,731	(165)	—		1,566	(2,050)	968	(1,082)		484
Net refund transfer fees	_	_	_		_	409	_	409		409
Mortgage banking income	_		7,879		7,879			_		7,879
Program fees	—		_		—	620	1,226	1,846		1,846
Other noninterest income	6,905	17	50		6,972	30	—	30		7,002
Total noninterest income	6,905	17	7,929		14,851	1,059	1,226	2,285		17,136
Total noninterest expense	39,311	898	3,243		43,452	3,925	763	4,688		48,140
Income (loss) before income tax expense	6,835	7,526	5,116		19,477	(328)	4,483	4,155		23,632
Income tax expense (benefit)	(352)	1,694	1,074		2,416	(164)	1,024	860		3,276
Net income	\$ 7,187	\$ 5,832	\$ 4,042	<u>\$</u>	17,061	<u>\$ (164)</u>	\$ 3,459	<u>\$ 3,295</u>	<u>\$</u>	20,356
Period-end assets	\$ 4,750,460	\$ 962,692	\$ 62,400	\$	5,775,552	\$ 285,612	\$ 107,161	\$ 392,773	\$	6,168,325
Net interest margin	3.46 %	3.51 %	NM		3.48 %	NM	NM	NM		3.78 %
Net-revenue concentration*	66 %	11 %	12 %		89 %	2 9	% 99	% 11 %		100 %

\*Net revenues represent total net interest income plus noninterest income. Net-revenue concentration equals segment-level net revenue divided by total Company net revenue.

## Table of Contents

					Yea	r Ended Decer	nbe	r 31, 2021						
		Core	Bank	ing				Repub	lic	Processing	Gr	oup		
(dollars in thousands)	Traditional Banking	Warehouse Lending		Mortgage Banking		Total Core Banking		Tax Refund Solutions		Republic Credit Solutions		Total RPG		Total Company
Net interest income	\$ 157,249	\$ 25,218	\$	1,081	\$	183,548	\$	15,837	\$	21,209	\$	37,046	\$	220,594
Provision for expected credit loss expense	(38)	(281)		—		(319)		6,683		8,444		15,127		14,808
Net refund transfer fees	—	—		_		_		20,248		_		20,248		20,248
Mortgage banking income	—	—		19,994		19,994		—		_		_		19,994
Program fees								3,171		11,350		14,521		14,521
Other noninterest income Total noninterest income	<u>31,492</u> 31,492	 57		191 20,185		<u>31,740</u> 51,734	_	356 23,775	_	11,350	_	356 35,125	_	32,096 86,859
Total noninterest income	51,492	57		20,185		51,754		25,115		11,550		35,125		80,859
Total noninterest expense	145,376	4,210		12,356		161,942	_	16,344	_	4,018	_	20,362		182,304
Income before income tax expense	43,403	21,346		8,910		73,659		16,585		20,097		36,682		110,341
Income tax expense	7,681	 4,962		1,960		14,603	_	3,964	_	4,985		8,949		23,552
Net income	\$ 35,722	\$ 16,384	\$	6,950	\$	59,056	\$	12,621	\$	15,112	\$	27,733	\$	86,789
Period-end assets	\$ 4,717,836	\$ 850,703	\$	43,929	\$	5,612,468	\$	371,647	\$	109,517	\$	481,164	\$	6,093,632
Net interest margin	3.18 %	3.37 %		NM		3.20 %		NM		NM		NM		3.75 %
Net-revenue concentration*	61 %	8 %		7 %		76 %		13 %	%	11 9	6	24 %		100 %

					Ye	ar Ended Decer	nber 31, 2020				
			Core I	Banking			Reput	olic Processin	g Group		
(dollars in thousands)	Traditional Banking		ehouse iding	Mortgage Banking		Total Core Banking	Tax Refund Solutions	Republic Credit Solutions	Tota		Total Company
Net interest income	\$ 159,381	\$ 2	5,957	\$ 1,362	\$	186,700	\$ 22,972	\$ 22,643	\$ 45,6	15 \$	232,315
Provision for expected credit loss expense	16,257		613	—		16,870	13,189	1,219	14,4	08	31,278
Net refund transfer fees	_		_	_		_	20,297	_	20,2	97	20,297
Mortgage banking income	_		_	31,847		31,847	_	_		_	31,847
Program fees	—		_	_			2,193	4,902	7,0	95	7,095
Other noninterest income	27,404		24	103		27,531	283		2	83	27,814
Total noninterest income	27,404		24	31,950		59,378	22,773	4,902	27,6	75	87,053
Total noninterest expense	149,061		4,387	10,760		164,208	17,514	3,735	21,2	49	185,457
Income before income tax expense	21,467	2	0,981	22,552		65,000	15,042	22,591	37,6	33	102,633
Income tax expense	1,395		4,721	4,736		10,852	3,323	5,212	8,5	35	19,387
Net income	\$ 20,072	<u>\$ 1</u>	6,260	\$ 17,816	<u>\$</u>	54,148	<u>\$ 11,719</u>	<u>\$ 17,379</u>	\$ 29,0	<u>98 </u> \$	83,246
Period-end assets	\$ 4,750,460	\$ 96	2,692	\$ 62,400	\$	5,775,552	\$ 285,612	\$ 107,161	\$ 392,7	73 \$	6,168,325
Net interest margin	3.42 %		3.19 %	NM		3.39 %	NM	NM	N	м	4.10 %
Net-revenue concentration*	59 %		8 %	10	%	77 %	14	% 9	%	23 %	100 %

\*Net revenues represent total net interest income plus noninterest income. Net-revenue concentration equals segment-level net revenue divided by total Company net revenue.

#### **Republic Bancorp, Inc.** Earnings Release Financial Supplement Fourth Quarter 2021 (*continued*)

#### **Footnotes:**

(1) The amount of loan fee income can meaningfully impact total interest income, loan yields, net interest margin, and net interest spread. The following table presents the Company's loan fees by segment:

				т	hre	e Months Ende	d					Years	End	ed
(dollars in thousands)	Dec	31, 2021	Se	ep. 30, 2021	_	Jun. 30, 2021	Ma	r. 31, 2021	Dec	. 31, 2020	Dec	. 31, 2021	I	Dec. 31, 2020
Traditional Bank excluding PPP fees	\$	1,126	\$	1,152	\$	963	\$	895	\$	1,046	\$	4,136	\$	3,301
Traditional Bank - PPP fees		2,850		5,182		3,676		5,757		4,822		17,465		8,569
Warehouse Lending		662		779		789		871		1,064		3,101		3,427
Total Core Bank		4,638		7,113		5,428		7,523		6,932		24,702		15,297
TRS - Easy Advances		43		76	_	294		12,789		68		13,202	_	19,671
TRS - Other Loan Fees		_		—		4		1,652		_		1,656		1,375
RCS		5,694		4,167	_	3,568		3,770		3,830		17,199		18,522
Total RPG		5,737		4,243	_	3,866		18,211		3,898		32,057		39,568
Total loan fees - Total Company	\$	10,375	\$	11,356	\$	9,294	\$	25,734	\$	10,830	\$	56,759	\$	54,865

(2) In the ordinary course of business, the Bank originates for sale mortgage loans and consumer loans. Mortgage loans originated for sale are primarily originated and sold into the secondary market through the Bank's Mortgage Banking segment, while consumer loans originated for sale are originated and sold through the RCS segment. Gains on sale of mortgage loans are recorded as a component of Mortgage Banking income. Gains on sale of consumer loans are recorded as a component of Program Fees.

				As of and	for tl	he Three Mon	ths I	Ended			A	s of and for t	he Y	ears Ended
(dollars in thousands)	De	c. 31, 2021	Se	ep. 30, 2021	J	un. 30, 2021	M	ar. 31, 2021	D	ec. 31, 2020	De	ec. 31, 2021	_1	Dec. 31, 2020
Mortgage Loans Held for Sale														
Balance, beginning of period	\$	25,791	\$	32,401	\$	63,636	\$	46,867	\$	44,860	\$	46,867	\$	19,224
Originations		155,468		170,482		141,177		213,587		235,383		680,714		782,939
Proceeds from sales		(155,186)		(182,422)		(176,424)		(203,815)		(241,525)		(717,847)		(788,475)
Net gain on sale		3,320		5,330		4,012		6,997		8,149		19,659		33,179
Balance, end of period	\$	29,393	\$	25,791	\$	32,401	\$	63,636	\$	46,867	\$	29,393	\$	46,867
RCS Consumer Loans Held for Sale														
Balance, beginning of period	\$	14,755	\$	24,432	\$	15,671	\$	4,776	\$	11,892	\$	4,776	\$	12,244
Originations		321,118		257,018		186,771		117,274		127,184		882,180		518,873
Proceeds from sales		(316,597)		(270,463)		(180,826)		(107,683)		(135,529)		(875,570)		(531,321)
Net gain on sale		3,408		3,768		2,816		1,304		1,229		11,298		4,980
Balance, end of period	\$	22,684	\$	14,755	\$	24,432	\$	15,671	\$	4,776	\$	22,684	\$	4,776

#### Table of Contents

(3) The following table provides a reconciliation of total stockholders' equity in accordance with GAAP to tangible stockholders' equity in accordance with applicable regulatory requirements, a non-GAAP disclosure. The Company provides the tangible book value per share, a non-GAAP measure, in addition to those defined by banking regulators, because of its widespread use by investors as a means to evaluate capital adequacy.

						As of				
(dollars in thousands, except per share data)	Ι	Dec. 31, 2021	5	ep. 30, 2021	J	un. 30, 2021	N	1ar. 31, 2021	D	ec. 31, 2020
Total stockholders' equity - GAAP (a)	\$	834,232	\$	838,657	\$	845,090	\$	837,709	\$	823,323
Less: Goodwill		16,300		16,300		16,300		16,300		16,300
Less: Mortgage servicing rights		9,196		8,867		8,335		7,711		7,095
Less: Core deposit intangible		—		—		—		53		189
Tangible stockholders' equity - Non-GAAP (c)	\$	808,736	\$	813,490	\$	820,455	\$	813,645	\$	799,739
Total assets - GAAP (b)	\$	6,093,632	\$	6,187,634	\$	6,183,310	\$	6,476,540	\$	6,168,325
Less: Goodwill		16,300		16,300		16,300		16,300		16,300
Less: Mortgage servicing rights		9,196		8,867		8,335		7,711		7,095
Less: Core deposit intangible								53		189
Tangible assets - Non-GAAP (d)	\$	6,068,136	\$	6,162,467	\$	6,158,675	\$	6,452,476	\$	6,144,741
Total stockholders' equity to total assets - GAAP (a/b)		13.69 %	6	13.55 %	b	13.67 %	ó	12.93 %	ó	13.35 %
Tangible stockholders' equity to tangible assets - Non-GAAP (c/d)		13.33 %	6	13.20 %	ò	13.32 %	ó	12.61 %	ó	13.02 %
Number of shares outstanding (e)		19,981		20,205		20,587		20,826		20,896
- · /										
Book value per share - GAAP (a/e)	\$	41.75	\$	41.51	\$	41.05	\$	40.22	\$	39.40
Tangible book value per share - Non-GAAP (c/e)		40.48		40.26		39.85		39.07		38.27

(4) The efficiency ratio, a non-GAAP measure with no GAAP comparable, equals total noninterest expense divided by the sum of net interest income and noninterest income. The ratio excludes net gains (losses) on sales, calls, and impairment of investment securities.

				Т	hree l	Months End	ed					Year	s Ende	d
(dollars in thousands)	De	c. 31, 2021	Se	p. 30, 2021	Ju	n. 30, 2021	Ma	ar. 31, 2021	De	c. 31, 2020	Dec	2. 31, 2021	D	ec. 31, 2020
Net interest income - GAAP	\$	50.341	\$	52.432	\$	50.041	\$	67.780	\$	55,120	\$	220,594	\$	232,315
Noninterest income - GAAP	Ψ	16,630	Ψ	19,339	Ψ	21,853	Ψ	29,037	Ψ	17,136	Ψ	86,859	Ψ	87,053
Less: Net gain (loss) on securities		(23)		(10)		(1)		(35)		(12)		(69)		49
Total adjusted income - Non-GAAP (a)	\$	66,994	\$	71,781	\$	71,895	\$	96,852	\$	72,268	\$	307,522	\$	319,319
	_													
Noninterest expense - GAAP (b)	\$	44,585	\$	44,252	\$	45,656	\$	47,811	\$	48,140	\$	182,304	\$	185,457
Efficiency Ratio - Non-GAAP (b/a)		67 %		62 %		64 %		49 %		67 %		59 %		58 %

(5) The cost of average deposits ratio equals annualized total interest expense on deposits divided by total average interestbearing deposits plus total average noninterest-bearing deposits.

(6) FTEs – Full-time-equivalent employees.

(7) The delinquent loans to total loans ratio equals loans 30-days-or-more past due divided by total loans. Depending on loan class, loan delinquency is determined by the number of days or the number of payments past due.

NM – Not meaningful

NA – Not applicable

*YTD* – *Year to date* 

CONTACT: Republic Bancorp, Inc. Kevin Sipes Executive Vice President & Chief Financial Officer (502) 560-8628