



# 4Q & Full Year 2021 Earnings

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02/10/2022

**global**payments

Innovation that **delivers.**

# Forward-Looking Statements

This presentation contains certain forward-looking statements within the meaning of the “safe-harbor” provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements, which are based on current expectations, estimates and projections about the industry and markets in which we operate, and beliefs of and assumptions made by our management, involve risks and uncertainties, many of which are beyond our control and cannot be foreseen, that could significantly affect the financial condition, results of operations, business plans and the future performance of Global Payments. Actual events or results might differ materially from those expressed or forecasted in these forward-looking statements. Accordingly, we cannot guarantee that our plans and expectations will be achieved. Examples of forward-looking statements include, but are not limited to, statements we make regarding revenue, earnings estimates, operating margins, and liquidity; management’s expectations regarding future plans, objectives and goals; market and growth opportunities; and other statements regarding our future financial performance. Statements can generally be identified as forward-looking because they include words such as “believes,” “anticipates,” “expects,” “intends,” “plan,” “forecast,” “could,” “should,” or words of similar meaning.

In addition to factors previously disclosed in Global Payments’ reports filed with the SEC and those identified elsewhere in this communication, the following factors, among others, could cause actual events or results to differ materially from those anticipated by such forward-looking statements or historical performance: the effects of global economic, political, market, health and social events or other conditions, including the effects and duration of the COVID-19 pandemic and actions taken in response; our ability to meet our liquidity needs in light of the effects of the COVID-19 pandemic or otherwise; the outcome of any legal proceedings that may be instituted against Global Payments and our directors; difficulties, delays and higher than anticipated costs related to integrating the businesses of Global Payments and Total System Services, Inc. (“TSYS”), including with respect to implementing controls to prevent a material security breach of any internal systems or to successfully manage credit and fraud risks in business units; the impact of a security breach or operational failure on Global Payments’ business; failing to comply with the applicable requirements of Visa, Mastercard or other payment networks or card schemes or changes in those requirements; the ability to maintain Visa and Mastercard registration and financial institution sponsorship; the ability to retain, develop and hire key personnel; the diversion of management’s attention from ongoing business operations; the continued availability of capital and financing; increased competition in the markets in which we operate and our ability to increase our market share in existing markets and expand into new markets; our ability to safeguard our data; risks associated with our indebtedness, foreign currency exchange and interest rate risks; our ability to meet environmental, social and governance targets, goals and commitments; the potential effects of climate change including natural disasters; the effects of new or changes in current laws, regulations, credit card association rules or other industry standards on us or our partners and customers, including privacy and cybersecurity laws and regulations; and other events beyond our control, such as acts of terrorism, and other factors included in the “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2020, and in other documents that we file with the SEC, which are available at <https://www.sec.gov>. Any forward-looking statements speak only as of the date of this communication or as of the date they were made, and we undertake no obligation to update forward-looking statements, except as required by law.

## **Use of Non-GAAP Financial Measures**

The following presentation may include certain “non-GAAP financial measures” as defined in Regulation G under the Securities Exchange Act of 1934. A schedule which reconciles our results as reported under Generally Accepted Accounting Principles and the non-GAAP financial measures included in the following presentation is attached as an Appendix hereto and is also posted on the Company’s website at [www.globalpayments.com](http://www.globalpayments.com) (in the “News and Events” section of the Investor Relations page).

# Record financial performance for 4Q & FY 2021

	Adjusted Net Revenue	Adjusted Operating Margin	Adjusted EPS
4Q 2021	<b>\$1.98B</b> +13%	<b>42.0%</b> +50 bps <sup>1</sup>	<b>\$2.13</b> +18%
Full Year 2021	<b>\$7.74B</b> +15%	<b>41.8%</b> +210 bps	<b>\$8.16</b> +28%

# Merchant Solutions



	Adjusted Net Revenue	Adjusted Operating Margin
4Q 2021	<b>\$1.34B</b> +21%	<b>48.2%</b> +70 bps <sup>1</sup>
Full Year 2021	<b>\$5.14B</b> +21%	<b>48.1%</b> +260 bps
2022 Outlook	+low double digits	+up to 100 bps <sup>2</sup>

## Highlights

28% Global volume growth in 4Q21 vs. 4Q19

16% MID growth in 2021 vs. 2019

20%+ Bookings growth in 2021 vs. 2020

50% POS software growth in 2021 vs. 2020

<sup>1</sup> Adjusted operating margin expansion excluding the impact from recent acquisitions was 130 bps.

<sup>2</sup> Total company adjusted operating margin outlook for 2022; adjusted operating margin expansion outlook excluding the impact from recent acquisitions is up to 150 bps.

"MIDs" refers to Merchant IDs.

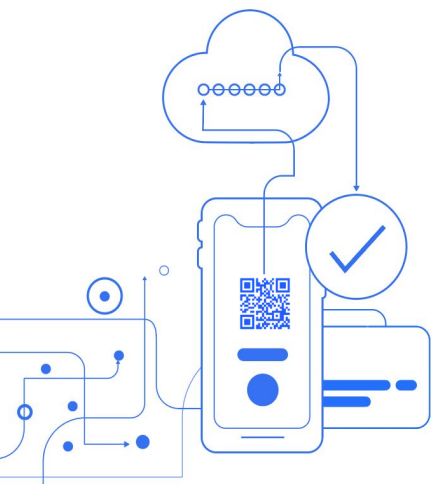
See appendix for a reconciliation to the closest GAAP measures.

# Merchant Solutions revenue and volume trends

	2019 <sup>1</sup>					2020					2021				
	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY
<b>Merchant Solutions Adj. Net Revenue (\$M)</b>	1,082.5	1,150.9	1,199.6	1,161.0	4,594.1	1,101.3	905.7	1,125.4	1,112.3	4,244.7	1,149.8	1,288.7	1,357.6	1,340.0	5,136.1
<i>YoY Growth</i>										-7.6%	4.4%	42.3%	20.6%	20.5%	21.0%
<i>Growth vs 2019</i>											6.2%	12.0%	13.2%	15.4%	11.8%
<b>Volume (\$B)</b>	184.8	190.6	190.1	191.1	756.6	176.7	158.5	193.6	196.9	725.7	194.3	225.1	235.7	244.8	899.9
<i>YoY Growth</i>										-4.1%	10.0%	42.1%	21.7%	24.3%	24.0%
<i>Growth vs 2019</i>											5.1%	18.1%	24.0%	28.2%	18.9%

<sup>1</sup> 2019 results are pro forma for the merger with TSYS.  
Amounts may not sum due to rounding.  
See appendix for a reconciliation to the closest GAAP measures.

# Issuer Solutions



	Adjusted Net Revenue	Adjusted Operating Margin
4Q 2021	<b>\$463M</b> +1%	<b>43.4%</b> -130 bps
Full Year 2021	<b>\$1.81B</b> +3%	<b>43.5%</b> +90 bps
2022 Outlook	+mid single digits	+up to 100 bps <sup>1</sup>

## Highlights

mid single digit normalized growth in 4Q21 vs. 4Q20

31M AOF in implementation pipeline

5 of 9 LOIs competitive takeaways

>2B BNPL transactions in 2021

# 2022 Outlook

Adjusted Net Revenue

**+9% to  
+10%**

*+10% to +11%  
constant currency\**

**\$8.42B to  
\$8.50B**

Adjusted Operating Margin

**up to  
100 bps of  
expansion<sup>1</sup>**

Adjusted EPS

**+16% to  
+19%**

*+17% to +20%  
constant currency\**

**\$9.45 to  
\$9.67**

**~100% Adjusted Free Cash Flow Conversion<sup>2</sup>**

<sup>1</sup> Adjusted operating margin expansion outlook excluding the impact from recent acquisitions is up to 150 bps.

<sup>2</sup> Adjusted free cash flow estimated at ~100% of adjusted net income.

\* Adjusted net revenue and adjusted EPS range on a constant currency basis excludes the estimated impact of foreign currency fluctuations and is calculated using average exchange rates during 2021.

See appendix for a reconciliation to the closest GAAP measures.



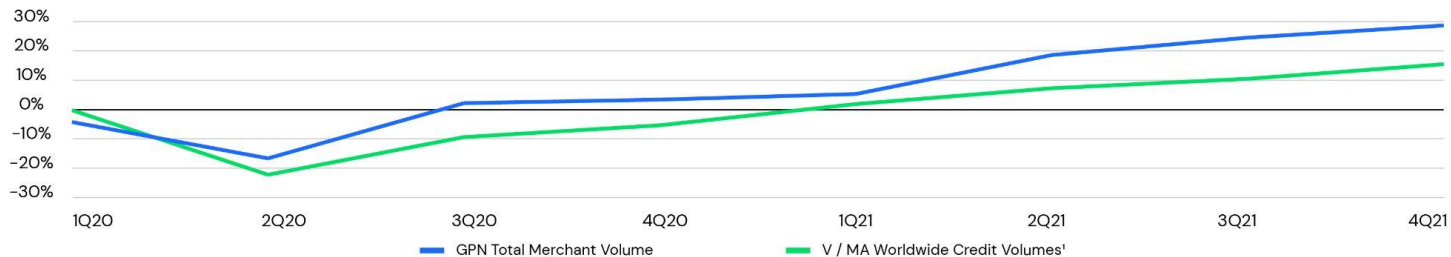
# Appendix



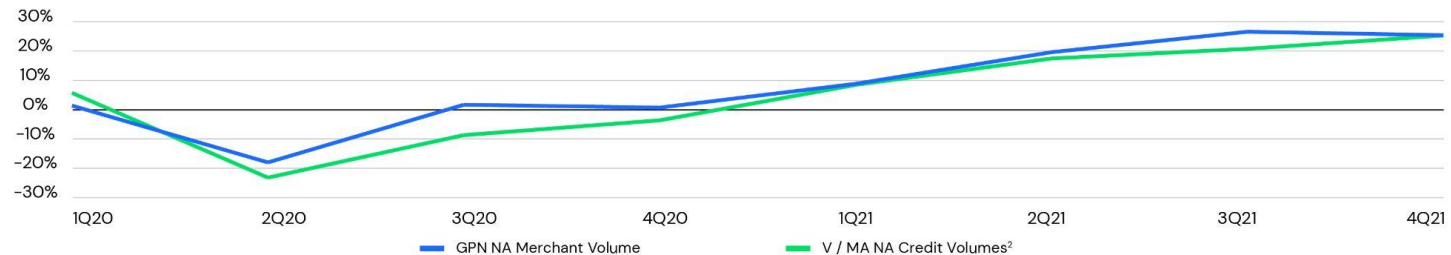
# Volume growth outperforming network credit trends



## Global Merchant Solutions Growth Vs. 2019



## NA Merchant Solutions Growth Vs. 2019



## Non-GAAP Financial Measures

Global Payments supplements revenues, income, operating income, operating margin, EPS and net operating cash flows determined in accordance with U.S. GAAP by providing these measures with certain adjustments (such measures being non-GAAP financial measures) in this document to assist with evaluating our performance. In addition to GAAP measures, management uses these non-GAAP financial measures to focus on the factors the company believes are pertinent to the daily management of our operations. Management believes adjusted net revenue more closely reflects the economic benefits to the company's core business and allows for better comparisons with industry peers. Management uses these non-GAAP financial measures, together with other metrics, to set goals for and measure the performance of the business and to determine incentive compensation. Adjusted net revenue, adjusted operating income, adjusted operating margin, adjusted net income, adjusted EPS and adjusted free cash flow should be considered in addition to, and not as substitutes for, revenues, operating income, net income, EPS and net operating cash flows determined in accordance with GAAP. The non-GAAP financial measures reflect management's judgment of particular items, and may not be comparable to similarly titled measures reported by other companies.

Adjusted net revenue excludes gross-up related payments associated with certain lines of business to reflect economic benefits to the company. On a GAAP basis, these payments are presented gross in both revenues and operating expenses.

Adjusted operating income, adjusted net income and adjusted EPS exclude acquisition-related amortization expense, share-based compensation expense, acquisition and integration expense and certain other items, such as unusual, direct and discrete costs due to the global pandemic, specific to each reporting period. Adjusted operating margin is derived by dividing adjusted operating income by adjusted net revenue. The tax rate used in determining the income tax impact of earnings adjustments is either the jurisdictional statutory rate in effect at the time of the adjustment or the jurisdictional expected annual effective tax rate for the period, depending on the nature and timing of the adjustment.

Management believes adjusted free cash flow is a useful measure of the company's ability to service debt, return capital to shareholders, invest in the business and demonstrate value creation of our underlying operations. Adjusted free cash flow, a non-GAAP measure, is calculated as net operating cash flows, excluding the impact of settlement processing assets and obligations and acquisition and integration expenses, less capital expenditures and distributions to non-controlling interests. Our measure of adjusted free cash flow reflects management's judgment of particular items and may not be comparable to similarly titled measures reported by other companies. We are not able to reconcile adjusted free cash flow to our projections for the most directly comparable GAAP financial measures without unreasonable efforts due to the complexity, variability and nature of these estimates.

## Reconciliation of Non-GAAP Financial Measures – Adjusted Net Revenue and Adjusted EPS (unaudited)

GLOBAL PAYMENTS INC. AND SUBSIDIARIES

(In thousands, except per share data)

	Three Months Ended December 31, 2021				
	GAAP	Net Revenue Adjustments <sup>(1)</sup>	Earnings Adjustments <sup>(2)</sup>	Income Taxes on Adjustments	Non-GAAP
Revenues	\$ 2,193,981	\$ (209,103)	\$ -	\$ -	\$ 1,984,878
Operating Income	\$ 320,976	\$ 1,030	\$ 511,465	\$ -	\$ 833,472
Net income attributable to Global Payments	\$ 208,453	\$ 1,030	\$ 510,301	\$ (105,058)	\$ 614,726
Diluted earnings per share attributable to Global Payments	\$ 0.72				\$ 2.13
Diluted weighted average shares outstanding	288,466				288,466

	Three Months Ended December 31, 2020				
	GAAP	Net Revenue Adjustments <sup>(1)</sup>	Earnings Adjustments <sup>(2)</sup>	Income Taxes on Adjustments	Non-GAAP
Revenues	\$ 1,930,193	\$ (177,824)	\$ -	\$ -	\$ 1,752,369
Operating Income	\$ 251,981	\$ 2,378	\$ 472,355	\$ -	\$ 726,714
Net income attributable to Global Payments	\$ 182,643	\$ 2,378	\$ 460,250	\$ (104,748)	\$ 540,523
Diluted earnings per share attributable to Global Payments	\$ 0.61				\$ 1.80
Diluted weighted average shares outstanding	300,493				300,493

<sup>(1)</sup> Represents adjustments to revenues for gross-up related payments (included in operating expenses) associated with certain lines of business to reflect economic benefits to the company. For the three months ended December 31, 2021 and December 31, 2020, includes \$1.0 million and \$2.4 million, respectively, to eliminate the effect of acquisition accounting fair value adjustments for software-related contract liabilities associated with acquired businesses.

<sup>(2)</sup> For the three months ended December 31, 2021, earnings adjustments to operating income included \$321.4 million in cost of services (COS) and \$190.0 million in selling, general and administrative expenses (SG&A). Adjustments to COS represent amortization of acquired intangibles of \$321.1 million and other items of \$0.3 million. Adjustments to SG&A include share-based compensation expense of \$34.7 million, acquisition and integration expenses of \$98.6 million, facilities exit charges of \$56.8 million and other items of \$(0.1) million. Net income attributable to Global Payments also reflects the removal of \$2.5 million of equity method investment earnings from our interest in a private equity investment fund.

For the three months ended December 31, 2020, earnings adjustments to operating income included \$317.4 million in COS and \$154.9 million in SG&A expenses. Adjustments to COS include amortization of acquired intangibles of \$315.3 million and other items of \$2.1 million. Adjustments to SG&A include share-based compensation expense of \$43.7 million, acquisition and integration expenses of \$105.8 million and other items of \$5.4 million. For 2020, other COS and SG&A items include employee termination benefits and other incremental charges directly related to COVID-19. Net income attributable to Global Payments also reflects the removal of \$10.8 million of equity method investment earnings from our interest in a private equity investment fund.

Income taxes on adjustments reflect the tax effect of earnings adjustments to income before income taxes. The tax rate used in determining the tax impact of earnings adjustments is either the jurisdictional statutory rate in effect at the time of the adjustment or the jurisdictional expected annual effective tax rate for the period, depending on the nature and timing of the adjustment.

Note: Amounts may not sum due to rounding.

## Reconciliation of Non-GAAP Financial Measures – Adjusted Net Revenue and Adjusted EPS (unaudited)

GLOBAL PAYMENTS INC. AND SUBSIDIARIES

(In thousands, except per share data)

	Year Ended December 31, 2021				
	GAAP	Net Revenue Adjustments <sup>(1)</sup>	Earnings Adjustments <sup>(2)</sup>	Income Taxes on Adjustments	Non-GAAP
Revenues	\$ 8,523,762	\$ (785,802)	\$ -	\$ -	\$ 7,737,960
Operating Income	\$ 1,358,876	\$ 5,023	\$ 1,870,448	\$ -	\$ 3,234,347
Net income attributable to Global Payments	\$ 965,460	\$ 5,023	\$ 1,822,626	\$ 396,687	\$ 2,396,422
Diluted earnings per share attributable to Global Payments	\$ 3.29				\$ 8.16
Diluted weighted average shares outstanding	293,669				293,669

	Year Ended December 31, 2020				
	GAAP	Net Revenue Adjustments <sup>(1)</sup>	Earnings Adjustments <sup>(2)</sup>	Income Taxes on Adjustments	Non-GAAP
Revenues	\$ 7,423,558	\$ (675,535)	\$ -	\$ -	\$ 6,748,023
Operating Income	\$ 893,953	\$ 10,517	\$ 1,776,841	\$ -	\$ 2,681,311
Net income attributable to Global Payments	\$ 584,520	\$ 10,517	\$ 1,720,973	\$ (393,571)	\$ 1,922,439
Diluted earnings per share attributable to Global Payments	\$ 1.95				\$ 6.40
Diluted weighted average shares outstanding	300,516				300,516

<sup>(1)</sup> Represents adjustments to revenues for gross-up related payments (included in operating expenses) associated with certain lines of business to reflect economic benefits to the company. Also, for the twelve months ended December 31, 2021 and December 31, 2020, includes \$5.0 million and \$10.5 million, respectively, to eliminate the effect of acquisition accounting fair value adjustments for software-related contract liabilities associated with acquired businesses.

<sup>(2)</sup> For the year ended December 31, 2021, earnings adjustments to operating income included \$1,293.1 million in COS and \$577.3 million in SG&A. Adjustments to COS include amortization of acquired intangibles of \$1,295.0 million and other items of \$(1.9) million. Adjustments to SG&A include share-based compensation expense of \$180.8 million, acquisition and integration expenses of \$340.2 million, facilities exit charges of \$56.8 million and other items of \$(0.5) million. Net income attributable to Global Payments also reflects the removal of \$47.0 million of equity method investment earnings from our interest in a private equity investment fund.

For the year ended December 31, 2020, earnings adjustments to operating income included \$1,283.3 million in COS and \$493.5 million in SG&A. Adjustments to COS include amortization of acquired intangibles of \$1,257.8 million and other items of \$25.5 million. Adjustments to SG&A include share-based compensation expense of \$148.8 million, acquisition and integration expenses of \$319.5 million and other items of \$25.2 million. For 2020, other COS and SG&A items include employee termination benefits and other incremental charges directly related to COVID-19. Net income attributable to Global Payments also reflects the removal of a \$27.7 million gain associated with the fair value of shares received from the partial conversion of Visa Inc. convertible preferred shares, the removal of \$33.9 million of equity method investment earnings from our interest in a private equity investment fund, and the removal of a \$8.7 million loss associated with the partial sale of an ownership position in a strategic partner.

Income taxes on adjustments reflect the tax effect of earnings adjustments to income before income taxes. The tax rate used in determining the tax impact of earnings adjustments is either the jurisdictional statutory rate in effect at the time of the adjustment or the jurisdictional expected annual effective tax rate for the period, depending on the nature and timing of the adjustment.

Note: Amounts may not sum due to rounding.

# Reconciliation of Non-GAAP Financial Measures – Segment Adjusted Net Revenue and Adjusted Operating Income (unaudited)

GLOBAL PAYMENTS INC. AND SUBSIDIARIES

(In thousands)

	Three Months Ended December 31, 2021			
	GAAP	Net Revenue Adjustments <sup>(1)</sup>	Earnings Adjustments <sup>(2)</sup>	Non-GAAP
<b>Revenues:</b>				
Merchant Solutions	\$ 1,475,032	\$ (135,057)	\$ -	\$ 1,339,975
Issuer Solutions	537,623	(74,719)	-	462,904
Business and Consumer Solutions	207,831	(27)	-	207,804
Intersegment Elimination	(26,505)	700	-	(25,805)
	<u>\$ 2,193,981</u>	<u>\$ (209,103)</u>	<u>\$ -</u>	<u>\$ 1,984,878</u>
<b>Operating Income:</b>				
Merchant Solutions	\$ 460,304	\$ 193	\$ 185,707	\$ 646,204
Issuer Solutions	80,166	838	119,846	200,850
Business and Consumer Solutions	28,338	-	16,669	45,007
Corporate	(247,832)	-	189,243	(58,589)
	<u>\$ 320,976</u>	<u>\$ 1,030</u>	<u>\$ 511,465</u>	<u>\$ 833,472</u>

	Three Months Ended December 31, 2020			
	GAAP	Net Revenue Adjustments <sup>(1)</sup>	Earnings Adjustments <sup>(2)</sup>	Non-GAAP
<b>Revenues:</b>				
Merchant Solutions	\$ 1,227,550	\$ (115,281)	\$ -	\$ 1,112,269
Issuer Solutions	520,239	(63,234)	-	457,005
Business and Consumer Solutions	204,731	-	-	204,731
Intersegment Elimination	(22,327)	691	-	(21,636)
	<u>\$ 1,930,193</u>	<u>\$ 177,824</u>	<u>\$ -</u>	<u>\$ 1,752,369</u>
<b>Operating Income:</b>				
Merchant Solutions	\$ 338,529	\$ 361	\$ 189,177	\$ 528,067
Issuer Solutions	89,520	2,017	112,663	204,200
Business and Consumer Solutions	28,271	-	21,162	49,433
Corporate	(204,339)	-	149,353	(54,986)
	<u>\$ 251,981</u>	<u>\$ 2,378</u>	<u>\$ 472,355</u>	<u>\$ 726,714</u>

<sup>(1)</sup> Represents adjustments to revenues for gross-up related payments (included in operating expenses) associated with certain lines of business to reflect economic benefits to the company. For the three months ended December 31, 2021 and December 31, 2020, includes \$1.0 million and \$2.4 million, respectively, to eliminate the effect of acquisition accounting fair value adjustments for software-related contract liabilities associated with acquired businesses.

<sup>(2)</sup> For the three months ended December 31, 2021, earnings adjustments to operating income included \$321.4 million in cost of services (COS) and \$190.0 million in selling, general and administrative expenses (SG&A). Adjustments to COS represent amortization of acquired intangibles of \$321.1 million and other items of \$0.3 million. Adjustments to SG&A include share-based compensation expense of \$34.7 million, acquisition and integration expenses of \$98.6 million, facilities exit charges of \$56.8 million and other items of \$(0.1) million.

For the three months ended December 31, 2020, earnings adjustments to operating income included \$317.4 million in COS and \$154.9 million in SG&A expenses. Adjustments to COS include amortization of acquired intangibles of \$315.3 million and other items of \$2.1 million. Adjustments to SG&A include share-based compensation expense of \$43.7 million, acquisition and integration expenses of \$105.8 million and other items of \$5.4 million. For 2020, other COS and SG&A items include employee termination benefits and other incremental charges directly related to COVID-19.

Note: Amounts may not sum due to rounding.

# Reconciliation of Non-GAAP Financial Measures – Segment Adjusted Net Revenue and Adjusted Operating Income (unaudited)

GLOBAL PAYMENTS INC. AND SUBSIDIARIES

(In thousands)

	Year Ended December 31, 2021			
	GAAP	Net Revenue Adjustments <sup>(1)</sup>	Earnings Adjustments <sup>(2)</sup>	Non-GAAP
<b>Revenues:</b>				
Merchant Solutions	\$ 5,665,557	\$ 529,436	\$ -	\$ 5,136,121
Issuer Solutions	2,065,971	(259,526)	-	1,806,445
Business and Consumer Solutions	886,443	(25)	-	886,418
Intersegment Elimination	(94,209)	3,185	-	(91,024)
	<u>\$ 8,523,762</u>	<u>\$ (785,802)</u>	<u>\$ -</u>	<u>\$ 7,737,960</u>
<b>Operating Income:</b>				
Merchant Solutions	\$ 1,725,990	\$ 723	\$ 745,747	\$ 2,472,460
Issuer Solutions	301,119	4,300	479,631	785,050
Business and Consumer Solutions	167,777	-	72,408	240,185
Corporate	(836,010)	-	572,662	(263,348)
	<u>\$ 1,358,876</u>	<u>\$ 5,023</u>	<u>\$ 1,870,448</u>	<u>\$ 3,234,347</u>
<b>Year Ended December 31, 2020</b>				
	GAAP	Net Revenue Adjustments <sup>(1)</sup>	Earnings Adjustments <sup>(2)</sup>	Non-GAAP
<b>Revenues:</b>				
Merchant Solutions	\$ 4,688,335	\$ (443,654)	\$ -	\$ 4,244,681
Issuer Solutions	1,981,435	(234,865)	-	1,746,570
Business and Consumer Solutions	829,505	-	-	829,505
Intersegment Elimination	(76,717)	2,984	-	72,733
	<u>\$ 7,423,558</u>	<u>\$ (675,535)</u>	<u>\$ -</u>	<u>\$ 6,748,023</u>
<b>Operating Income:</b>				
Merchant Solutions	\$ 1,162,741	\$ 1,194	\$ 768,321	\$ 1,932,256
Issuer Solutions	277,651	9,323	456,676	743,650
Business and Consumer Solutions	138,630	-	85,646	224,276
Corporate	(685,069)	-	466,198	(218,871)
	<u>\$ 893,953</u>	<u>\$ 10,517</u>	<u>\$ 1,776,841</u>	<u>\$ 2,681,311</u>

<sup>(1)</sup> Represents adjustments to revenues for gross-up related payments (included in operating expenses) associated with certain lines of business to reflect economic benefits to the company. For the twelve months ended December 31, 2021 and December 31, 2020, includes \$5.0 million and \$10.5 million, respectively, to eliminate the effect of acquisition accounting fair value adjustments for software-related contract liabilities associated with acquired businesses.

<sup>(2)</sup> For the year ended December 31, 2021, earnings adjustments to operating income included \$1,293.1 million in COS and \$577.3 million in SG&A. Adjustments to COS include amortization of acquired intangibles of \$1,295.0 million and other items of \$(1.9) million. Adjustments to SG&A include share-based compensation expense of \$180.8 million, acquisition and integration expenses of \$340.2 million, facilities exit charges of \$56.8 million and other items of \$(0.5) million.

For the year ended December 31, 2020, earnings adjustments to operating income included \$1,283.3 million in COS and \$493.5 million in SG&A. Adjustments to COS include amortization of acquired intangibles of \$1,257.8 million and other items of \$25.5 million. Adjustments to SG&A include share-based compensation expense of \$148.8 million, acquisition and integration expenses of \$319.5 million and other items of \$25.2 million. For 2020, other COS and SG&A items include employee termination benefits and other incremental charges directly related to COVID-19.

Note: Amounts may not sum due to rounding.

## Reconciliation of Non-GAAP Financial Measures – Combined Company 2019 (unaudited)

GLOBAL PAYMENTS INC. AND SUBSIDIARIES

(In thousands)

Year Ended December 31, 2019

	GAAP	TSYS <sup>(1)</sup>	Net Revenue Adjustments <sup>(2)</sup>	Earnings Adjustments <sup>(3)</sup>	Non-GAAP
Revenue	\$ 4,911,892	\$ 2,950,925	\$ (742,312)	\$ -	\$ 7,120,505
Operating Income	\$ 791,417	\$ 557,292	\$ 15,351	\$ 1,312,015	\$ 2,676,075

<sup>(1)</sup> Represents TSYS financial information determined in accordance with GAAP applied by TSYS, net of revenues between legacy Global Payments and TSYS considered intercompany revenue following the merger.

<sup>(2)</sup> Represents adjustments to revenues for gross-up related payments (included in operating expenses) associated with certain lines of business to reflect economic benefits to the company. For the twelve months ended December 31, 2019, includes \$15.4 million to eliminate the effect of acquisition accounting fair value adjustments for software-related contract liabilities associated with acquired businesses.

<sup>(3)</sup> For the year ended December 31, 2019, earnings adjustments to operating income include \$711.1 million in COS and \$303.4 million in SG&A. Adjustments to COS include amortization of acquired intangibles of \$669.3 million and acquisition and integration expenses of \$41.8 million. Adjustments to SG&A include share-based compensation expense of \$89.6 million and acquisition and integration expenses of \$213.8 million.

## Reconciliation of Non-GAAP Financial Measures – 2022 Outlook Summary (unaudited)

GLOBAL PAYMENTS INC. AND SUBSIDIARIES

(In billions, except per share data)

	2021	2022 Outlook	% Change
<b>Revenues:</b>			
GAAP Revenues	\$8.52	\$9.22 to \$9.30	8% to 9%
Adjustments <sup>(1)</sup>	(0.78)	(0.80)	
Adjusted Net Revenue	\$7.74	\$8.42 to \$8.50	9% to 10%
<b>Earnings Per Share:</b>			
GAAP diluted EPS	\$3.29	\$4.97 to \$5.19	51% to 58%
Adjustments <sup>(2)</sup>	4.87	4.48	
Adjusted diluted EPS	\$8.16	\$9.45 to \$9.67	16% to 19%

<sup>(1)</sup> Represents adjustments to revenues for gross-up related payments (included in operating expenses) associated with certain lines of business to reflect economic benefit to the company. Amounts also include adjustments to eliminate the effect of acquisition accounting fair value adjustments for software-related contract liabilities associated with acquired businesses.

<sup>(2)</sup> Adjustments to 2021 GAAP diluted EPS include the removal of 1) software-related contract liability adjustments described above of \$0.02, 2) acquisition related amortization expense of \$3.39, 3) share-based compensation expense of \$0.47, 4) acquisition and integration expense of \$0.89, 5) facilities exit charges of \$0.15, 6) other items of \$(0.1), 7) equity method investment earnings from our interest in a private equity investment fund of \$(0.16) and 8) discrete tax items of \$0.12. Adjustments to 2021 GAAP diluted EPS include the effect on noncontrolling interests and income taxes, as applicable.