

AN UNPRECEDENTED SOFTWARE SUCCESS STORY

 **300M**
Bookings Run Rate

 **90%**
Gross Margin

 **3.8X**
Year Over Year Growth

 Cash Flow **POSITIVE**

 **\$1.2M**
Q4-FY22 Average Selling Price

 **303%**
Q4-FY22 Net Revenue Retention
Demonstrating Confidence in Universal Storage from Existing Customers

 Gartner peer insights **100%**
Customers Surveyed Recommend¹

THE OPPORTUNITY

THE DATA PLATFORM FOR THE AI-POWERED WORLD



\$400B

AI Data Platform Opportunity² (Yeah...you read that right)