



# **Swire Pacific Offshore Acquisition**

**Investor Presentation** 

March 2022

# **Forward-looking Statements**



In accordance with the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, Tidewater Inc. (the "Company") notes that certain statements set forth in this presentation contain certain forward-looking statements which reflect our current view with respect to future events and future financial performance. Forward-looking statements are all statements other than statements of historical fact. All such forward-looking statements are subject to risks and uncertainties, many of which are beyond the control of the Company, and our future results of operations could differ materially from our historical results or current expectations reflected by such forward-looking statements.

These risks and uncertainties include, without limitation: the risks related to fluctuations in worldwide energy demand and oil and natural gas prices, and continuing depressed levels of oil and natural gas prices without a clear indication of if, or when, prices will recover to a level to support renewed offshore exploration activities; fleet additions by competitors and industry overcapacity; our limited capital resources available to replenish our asset base as needed, including through acquisitions or vessel construction, and to fund our capital expenditure needs; uncertainty of global financial market conditions and potential constraints in accessing capital or credit if and when needed with favorable terms, if at all; changes in decisions and capital spending by customers in the energy industry and the industry expectations for offshore exploration, field development and production; consolidation of our customer base; loss of a major customer; changing customer demands for vessel specifications, which may make some of our older vessels technologically obsolete for certain customer projects or in certain markets; rapid technological changes; delays and other problems associated with vessel maintenance; the continued availability of qualified personnel and our ability to attract and retain them; the operating risks normally incident to our lines of business, including the potential impact of liquidated counterparties; our ability to comply with covenants in our indentures and other debt instruments; acts of terrorism and piracy; the impact of regional or global public health crises or pandemics; the impact of potential information technology, cybersecurity or data security breaches; integration of acquired businesses and entry into new lines of business; disagreements with our joint venture partners; natural disasters or significant weather conditions; unsettled political conditions, war, civil unrest and governmental actions, such as expropriation or enforcement of customs or other laws that are not well developed or consistently enforced; the risks associated with our international operations, including local content, local currency or similar requirements especially in higher political risk countries where we operate; interest rate and foreign currency fluctuations; labor changes proposed by international conventions; increased regulatory burdens and oversight; changes in laws governing the taxation of foreign source income; retention of skilled workers; enforcement of laws related to the environment, labor and foreign corrupt practices; the potential liability for remedial actions or assessments under existing or future environmental regulations or litigation; the effects of asserted and unasserted claims and the extent of available insurance coverage; and the resolution of pending legal proceedings. The forward-looking statements should be considered in the context of the risk factors listed above and those discussed in the Annual Report on Form 10-K for the year ended December 31, 2020, filed by the Company with the U.S. Securities and Exchange Commission ("SEC") on March 4, 2021, as updated by subsequent filings with the SEC. Investors and prospective investors are cautioned not to rely unduly on such forward-looking statements, which speak only as of the date hereof.

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### **Transaction Summary**



# Consideration Details

- Tidewater Inc. ("TDW" or the "Company") has entered into a definitive agreement to acquire Swire Pacific Offshore Holdings Limited ("SPO") from a subsidiary of Swire Pacific Limited ("SPL") for total consideration of approximately \$190 million
  - SPL will receive a combination of i) Jones Act warrants and ii) cash consideration
  - The consideration consists of the following:
    - 8.1 million Jones Act warrants
    - \$42 million in cash
- The Jones Act warrants, upon exercise, would represent approximately 15.6% of TDW's outstanding share
- TDW will use available cash on-hand to fund the cash portion of the consideration

# Management and Governance

- The combined businesses will operate under the Tidewater brand and will continue to be led by TDW CEO Quintin Kneen
- The Board of Directors structure for TDW will remain unchanged upon completion of the transaction
- The transaction does not require a shareholder vote and has been unanimously approved by the Company's Board of Directors

#### **Strategic Rationale**



#### Largest Global OSV Operator

- Combination of TDW's 124 PSVs and AHTSs (collectively, "OSVs") and SPO's fleet of 50 OSVs creates the world's largest OSV operator with a fleet of 174 OSVs
- SPO's fleet of 50 OSVs consists of 29 AHTS and 21 PSVs, all of which are currently active
- Combination provides for a major presence in every major offshore oil & gas region globally

#### **Synergy Opportunities**

- \$20 million of G&A synergies and \$25 million of opex synergies targeted that can be realized within the first 24 months post-closing
- TDW management has a strong track record in executing transformative M&A transactions and realizing significant synergies
- Ability to rapidly integrate vessels into existing shore based infrastructure and systems

# Balance Sheet Strength & Liquidity

- Tidewater will retain the strongest balance sheet in the industry with approximately 93% net debt to market capitalization and a net debt position of approximately \$65 million
- Pro forma for the transaction, Tidewater liquidity will be approximately \$135 million including our recently established \$25 million revolving credit facility

#### **Earnings Leverage**

- Pro Forma 2021 Core Fleet<sup>(1)</sup> Combined EBITDA of \$86 million as compared to TDW stand-alone 2021 EBITDA of \$35 million
- 50 SPO OSVs acquired expands asset base with which to drive significant free cash flow generation as the offshore vessel market continues to recover

# Geographic Enhancement & Expansion

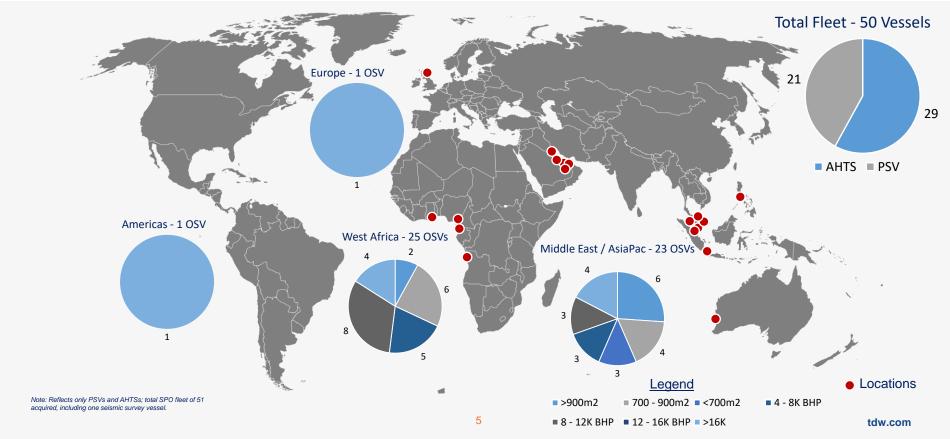
- SPO acquisition significantly enhances Tidewater's market presence in West Africa, provides for an expansion of its highly profitable Southeast Asia business, and is additive to its footprint in the Middle East
- Pro forma for the acquisition, Tidewater will be the largest operator of active OSVs in both West Africa and Southeast Asia / Middle East regions

#### Fleet High-Grading

- Adds 18 large PSVs and 10 large AHTSs to TDW's fleet, an increase of 26% and 167%, respectively<sup>(2)</sup>
- Improves average age profile of aggregate fleet, especially within the large PSV and AHTS fleet; improves average age of large PSVs by 0.6 years to 9.0 years and large AHTSs by 2.7 years to 9.9 years

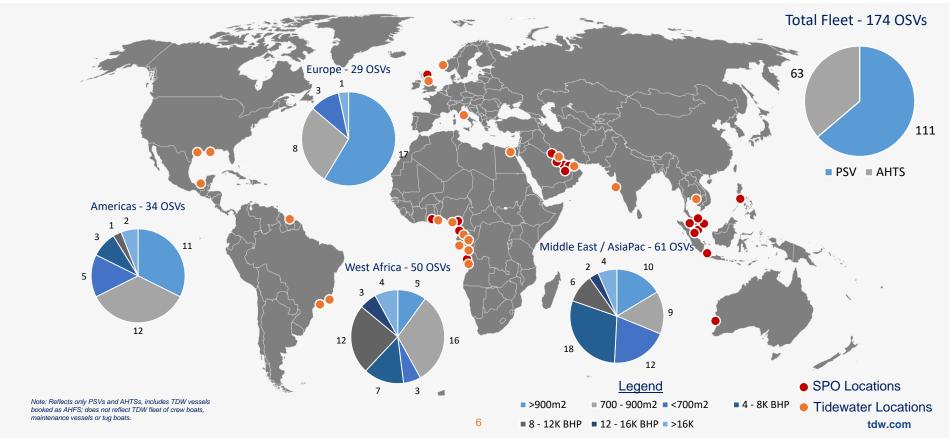
#### **SPO Fleet Overview**





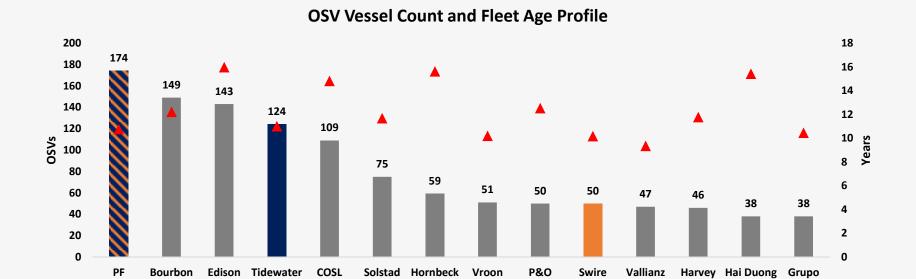
# **Global Footprint in All Major Offshore Regions**





# **Leading Global OSV Operator with Youngest Fleet**





Offshore

Services

■ OSV Count Average Fleet Age

Maritime

Pacific

Logistics Offshore Marine

Offshore

Gulf Int Offshore

Marine

CBO

**Tidewater Offshore Chouest** 

# Largest Market Capitalization & Lowest Leverage in Sector

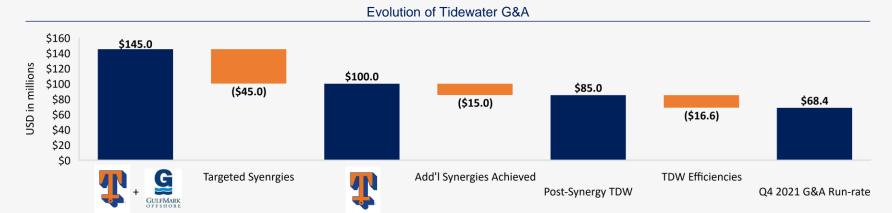




### Successful Historical G&A Synergy Realization...



#### Strong Track Record of Synergy Identification and Execution... and Driving Additional Efficiencies in Larger Platforms



#### Synergy Realization Strategy

#### **Targeted Synergies**

- Rationalized duplicative shore based and administrative functions
- Streamlined management for improved decision making
- Eliminated redundant offices and onshore assets
- Eliminated areas of bureaucracy and migrated to one integrated digital platform

#### **Additional Synergies**

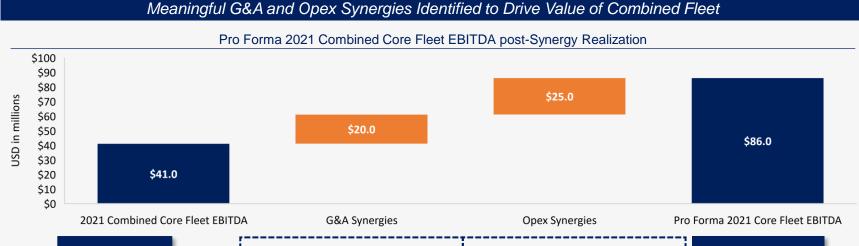
- Optimized onshore functional organizations to drive efficiencies and scalability
- Eliminated paper processes and legacy processes and integrated to existing enterprise-level functionality

#### **Tidewater Efficiencies**

- Launched continuous improvement initiatives for enterprise-wide automation
- Connected onshore functionality and offshore operations with advanced technology and global processes
- √ 10 consecutive quarters of G&A reductions

# ... Demonstrates Track Record to Achieve Targeted Synergies







#### **Targeted G&A Synergies**

- Duplicative shore based and administrative functions
- Streamline management for improved decision making
- Eliminate redundant offices and onshore assets
- Eliminate areas of bureaucracy and migrate to an integrated, automated digital platform

#### **Targeted Opex Synergies**

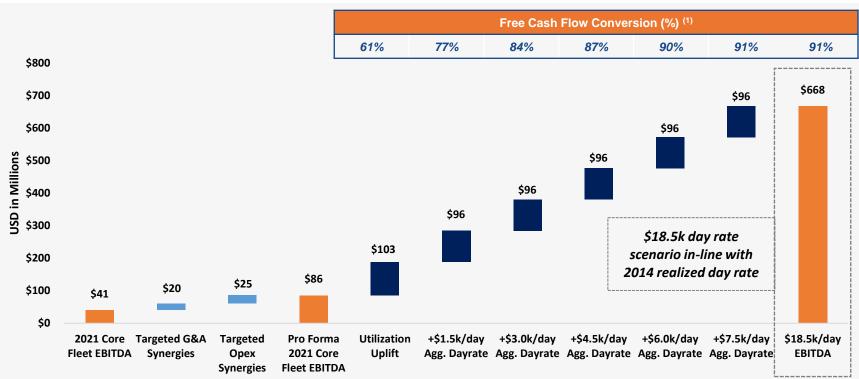
- Connect onshore functionality and offshore operations with advanced technology and global processes
- Eliminate legacy processes to integrate to existing enterprise-level functionality
- Optimize workforce travel and logistics
- Rationalize duplicative operational resources

Result: Enhanced Combined Fleet Earnings Power

No revenue synergies assumed in transaction

#### Significant Earnings Leverage and Free Cash Generation





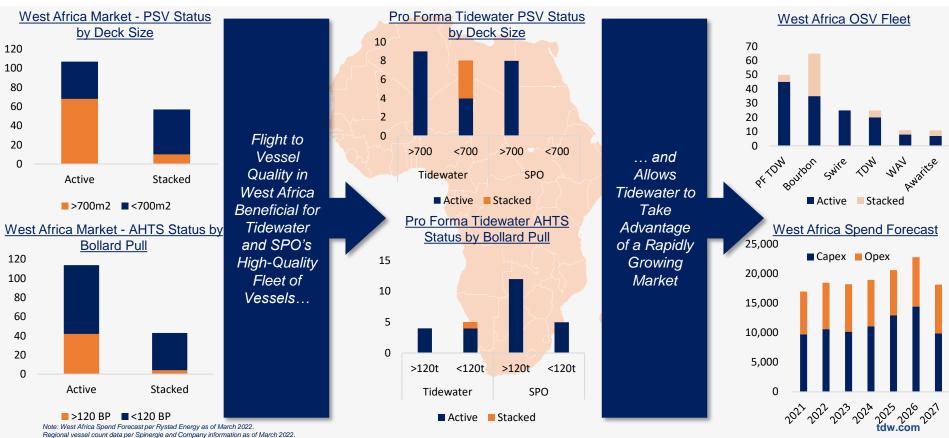
Note: "Core Fleet" excludes vessels sold during 2021 or classified as assets held for sale by TDW at YE 2021 and the 50 PSVs and AHTSs acquired from SPO. Core Fleet includes 135 TDW vessels net of 18 AHFS, yielding a pro forma Core Fleet vessel count of 185. Opes excludes non-cash impairments recorded in 2021 to missing a pro forma Core Fleet vessel count of 185. Opes excludes non-cash impairments recorded in 2021 to missing a proforma contemplates combined Core Fleet utilization to increase from 75% to 90%; pro forma 2021 combined Core Fleet day rate of \$10,994 held constant in this scenario.

<sup>(1)</sup> Free Cash Flow conversion defined as free cash flow as a % of EBITDA; drydocks and capex for legacy TDW fleet assumed \$43 million per year and for the SPO fleet assumed \$12 million per year.

#### **SPO Acquisition Enhances West African OSV Fleet...**

Reflects only PSVs and AHTSs.

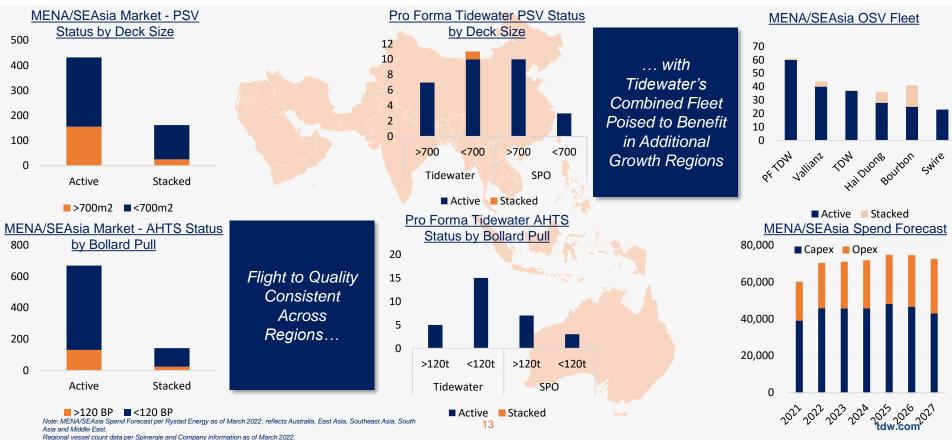




# ... And is Additive to Middle East Footprint and Provides Significant Expansion Into Southeast Asia Market

Reflects only PSVs and AHTSs.





# **Pro Forma Fleet Composition and Age Profile**



Pro Forma Fleet Composition and Age Profile													
SPO Fleet Overview			Tidewater Fleet Overview			Pro Forma Tidewater Fleet Overview							
	PSVs			PSVs			PSVs						
Deck Size	Vessel Count	Average Age	Deck Size	Vessel Count	Average Age	Deck Size	Vessel Count	Average Age					
<700m <sup>2</sup>	3	14.1 years	<700m <sup>2</sup>	20	13.6 years	<700m <sup>2</sup>	23	13.7 years					
700 - 900m <sup>2</sup>	10	5.2 years	700 - 900m <sup>2</sup>	35	9.8 years	700 - 900m <sup>2</sup>	45	8.8 years					
>900m <sup>2</sup>	8	8.5 years	>900m <sup>2</sup>	35	9.3 years	>900m <sup>2</sup>	43	9.1 years					
	21	7.7 years		90	10.4 years		111	9.9 years					

	AHTSs			AHTSs			AHTSs	
BHP	Vessel Count	Average Age	BHP	Vessel Count	Average Age	BHP	Vessel Count	Average Age
4 - 8K	8	13.5 years	4 - 8K	20	12.3 years	4 - 8K	28	12.7 years
8 - 12K	11	14.1 years	8 - 12K	8	12.8 years	8 - 12K	19	13.6 years
12 - 16K	-	-	12 - 16K	5	13.1 years	12 - 16K	5	13.1 years
>16K	10	8.3 years	>16K	1	10.0 years	>16K	11	8.5 years
	29	11.9 years		34	12.5 years		63	12.2 years
Total	50	10.2 years		124	11.0 years		174	10.8 years
Large OSVs	28	7.2 years		76	9.8 years		104	9.1 years

SPO Acquisition Improves Pro Forma Tidewater Vessel Age Profile, Particularly in Large PSVs and AHTSs

# **Highlights**



- Largest global OSV operator
- Meaningful G&A and opex synergy realization opportunities
- Strong balance sheet and liquidity profile
- Significant earnings leverage in a recovering offshore market
- Geographic enhancement and expansion
- Fleet high-grading
- Well-positioned to pursue additional acquisition opportunities

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