

Items Consumers Most Likely/Likely To Spend More on If Manufactured Sustainably



Cleaning products

52%

Apparel

45%

Beauty products

21%

Furniture



Appliances & white goods

Factors Consumers Consider When Evaluating a Product's Sustainability



Consumer reviews

26%

Use of recycled materials

22%

Product longevity 17%

Parent company's ESG rating*

7%

Product label claiming it is eco-friendly

Social Media's Influence on Sustainable Shopping

52% of consumers indicate social media influenced shopping frequency at sustainable retailers



Facebook

28%

Instagram

16%

TikTok

14%

YouTube

6%

Twitter

Snapchat

Facebook was the most popular for ages 45 and older and Instagram for ages 18–44. Nearly a third of the TikTok votes (28%) were from ages 18–29.

Consumers Willing To Sacrifice Time and Money on Deliveries for the Sake of Sustainability

86%

willing to delay delivery if given an incentive

64%

willing to spend more for sustainable packaging 40%

agree there should be a purchase threshold to qualify for shipping

Frequency of Recycling Shopping Bags/Boxes



81%

recycle shopping bags/boxes at least half the time 68%

of shoppers ages 60+ recycle shopping bags/boxes nearly all the time 12%

of shoppers ages 18-29 report never or rarely recycling shopping bags/boxes

Blue Yonder is committed to environmental responsibility by developing solutions that help our customers – and our customers' customers – meet their sustainability goals. **To learn more about how AI-enabled supply chains can save the world,** click here.

To better understand the consumer perspective around sustainability mindset shopping habits, Blue Yonder surveyed more than 1,000 U.S. consumers between March 21–22, 2022, on their sustainable shopping opinions and behaviors.



^{*51%} of consumers surveyed report having never heard of an ESG rating