

Regions Financial Corporation and Subsidiaries
Financial Supplement (unaudited)
First Quarter 2022

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# Financial Highlights

					Qua	rter Endec	i			
(\$ amounts in millions, except per share data)	_ 3	3/31/2022	13	2/31/2021	9	/30/2021	6	/30/2021	3/	/31/2021
Earnings Summary										
Interest income - taxable equivalent	\$	1,063	\$	1,066	\$	1,017	\$	1,018	\$	1,024
Interest expense - taxable equivalent		37		37		41		43		46
Net interest income - taxable equivalent		1,026		1,029		976		975		978
Less: Taxable-equivalent adjustment		11		10		11		12		11
Net interest income		1,015		1,019		965		963		967
Provision for (benefit from) credit losses		(36)		110		(155)		(337)		(142
Net interest income after provision for (benefit from) credit losses		1,051		909		1,120		1,300		1,109
Non-interest income		584		615		649		619		641
Non-interest expense		933		983		938		898	_	928
Income before income taxes		702		541		831		1,021		822
Income tax expense		154		103		180		231	_	180
Net income	\$	548	\$	438	\$	651	\$	790	\$	642
Net income available to common shareholders	\$	524	\$	414	\$	624	\$	748	\$	614
Earnings per common share - basic	\$	0.56	\$	0.44	\$	0.65	\$	0.78	\$	0.64
Earnings per common share - diluted	\$	0.55	\$	0.43	\$	0.65	\$	0.77	\$	0.63
Balance Sheet Summary										
At quarter-end										
Loans, net of unearned income	\$	89,335	\$	87,784	\$	83,270	\$	84,074	\$	84,755
Allowance for credit losses		(1,492)		(1,574)		(1,499)		(1,684)		(2,068
Assets		164,082		162,938		156,153		155,610		153,331
Deposits		141,022		139,072		132,039		131,484		129,602
Long-term borrowings		2,343		2,407		2,451		2,870		2,916
Shareholders' equity		16,982		18,326		18,605		18,252		17,862
Average balances										
Loans, net of unearned income	\$	87,814	\$	86,548	\$	83,350	\$	84,551	\$	84,755
Assets		161,728		160,051		155,630		154,678		146,554
Deposits		138,734		136,682		131,897		131,132		122,937
Long-term borrowings		2,390		2,433		2,774		2,901		3,192
Shareholders' equity		17,717		18,308		18,453		18,000		18,038

#### **Selected Ratios and Other Information**

		As of a	nd for Quarter	Ended	
	3/31/2022	12/31/2021	9/30/2021	6/30/2021	3/31/2021
Return on average assets* (1)	1.38 %	1.09 %	1.66 %	2.05 %	1.78 %
Return on average common shareholders' equity*	13.23 %	9.86 %	14.75 %	18.35 %	15.20 %
Return on average tangible common shareholders' equity (non-GAAP)* (2)	21.00 %	15.07 %	21.34 %	26.91 %	22.28 %
Efficiency ratio	57.9 %	59.8 %	57.7 %	56.4 %	57.3 %
Adjusted efficiency ratio (non-GAAP) (2)	57.9 %	58.8 %	56.6 %	56.9 %	56.8 %
Common book value per share	\$ 16.42	\$ 17.69	\$ 17.75	\$ 17.38	\$ 16.87
Tangible common book value per share (non-GAAP) (2)	\$ 10.06	\$ 11.38	\$ 12.32	\$ 11.94	\$ 11.46
Tangible common shareholders' equity to tangible assets (non-GAAP) (2)	5.93 %	6.83 %	7.79 %	7.58 %	7.43 %
Common equity (3)	\$ 10,912	\$ 10,844	\$ 11,628	\$ 11,190	\$ 10,952
Total risk-weighted assets (3)	\$ 116,248	\$ 113,343	\$ 108,052	\$ 107,943	\$ 106,261
Common equity Tier 1 ratio (3)	9.4 %	9.6 %	10.8 %	10.4 %	10.3 %
Tier 1 capital ratio (3)	10.8 %	11.0 %	12.3 %	11.9 %	11.9 %
Total risk-based capital ratio (3)	12.5 %	12.7 %	14.1 %	13.9 %	14.0 %
Leverage ratio (3)	8.0 %	8.1 %	8.8 %	8.6 %	8.9 %
Effective tax rate	21.9 %	18.9 %	21.7 %	22.6 %	21.9 %
Allowance for credit losses as a percentage of loans, net of unearned income	1.67 %	1.79 %	1.80 %	2.00 %	2.44 %
Allowance for credit losses to non-performing loans, excluding loans held for sale	446 %	349 %	283 %	253 %	280 %
Net interest margin (FTE)*	2.85 %	2.83 %	2.76 %	2.81 %	3.02 %
Adjusted net interest margin (FTE) (non-GAAP) (2) *	3.43 %	3.34 %	3.30 %	3.31 %	3.40 %
Loans, net of unearned income, to total deposits	63.3 %	63.1 %	63.1 %	63.9 %	65.4 %
Net charge-offs as a percentage of average loans*	0.21 %	0.20 %	0.14 %	0.23 %	0.40 %
Non-accrual loans, excluding loans held for sale, as a percentage of loans	0.37 %	0.51 %	0.64 %	0.79 %	0.87 %
Non-performing assets (excluding loans 90 days past due) as a percentage of loans, foreclosed properties, non-marketable investments and non-performing loans held for sale	0.39 %	0.54 %	0.66 %	0.93 %	0.90 %
Non-performing assets (including loans 90 days past due) as a percentage of loans, foreclosed properties, non-marketable investments and non-performing loans held for sale $^{(4)}$	0.53 %	0.70 %	0.80 %	1.09 %	1.09 %
Associate headcount—full-time equivalent <sup>(5)</sup>	19,723	19,626	18,963	18,814	18,926
ATMs	2,054	2,068	2,051	2,051	2,101
Branch Statistics					
Full service	1,259	1,268	1,276	1,280	1,332
Drive-through/transaction service only	35	34	34	33	34
Total branch outlets	1,294	1,302	1,310	1,313	1,366

<sup>\*</sup>Annualized

Calculated by dividing net income by average assets.

See reconciliation of GAAP to non-GAAP Financial Measures that begin on pages 5, 6, 9, 10, and 19.

<sup>(3)</sup> Current quarter Common equity as well as Total risk-weighted assets, Common equity Tier 1, Tier 1 capital, Total risk-based capital and Leverage ratios are estimated.

Excludes guaranteed residential first mortgages that are 90+ days past due and still accruing. Refer to the footnotes on page 17 for amounts related to these loans. Associate headcount for the fourth quarter of 2021 includes approximately 620 associates from acquisitions closed in the quarter.

<sup>(5)</sup> 

## **Consolidated Statements of Income**

				Quarter Ende	1			
(\$ amounts in millions, except per share data)	3/31/2022		12/31/2021	9/30/2021	6	/30/2021	3/3	1/2021
Interest income on:			_					
Loans, including fees	\$ 8	76	\$ 902	\$ 847	\$	849	\$	854
Debt securities	1	38	134	135		131		133
Loans held for sale		9	6	7		12		12
Other earning assets		29	14	17		14		14
Total interest income	1,0	52	1,056	1,006		1,006		1,013
Interest expense on:								
Deposits		13	13	15		17		19
Long-term borrowings		24	24	26		26		27
Total interest expense		37	37	41		43		46
Net interest income	1,0	15	1,019	965		963		967
Provision for (benefit from) credit losses	(	36)	110	(155	)	(337)		(142)
Net interest income after provision for (benefit from) credit losses	1,0	51	909	1,120		1,300		1,109
Non-interest income:								
Service charges on deposit accounts	1	68	166	162		163		157
Card and ATM fees	1	24	127	129		128		115
Wealth management income	1	01	100	95		96		91
Capital markets income		73	83	87		61		100
Mortgage income		48	49	50		53		90
Securities gains (losses), net		_	_	1		1		1
Other		70	90	125		117		87
Total non-interest income	5	84	615	649		619		641
Non-interest expense:								
Salaries and employee benefits	5	46	575	552		532		546
Equipment and software expense		95	96	90		89		90
Net occupancy expense		75	76	75		75		77
Other	2	17	236	221		202		215
Total non-interest expense	9.	33	983	938		898		928
Income before income taxes	7	02	541	831		1,021		822
Income tax expense	1	54	103	180		231		180
Net income	\$ 5	48	\$ 438	\$ 651	\$	790	\$	642
Net income available to common shareholders	\$ 5	24	\$ 414	\$ 624	\$	748	\$	614
Weighted-average shares outstanding—during quarter:								
Basic	9.	38	949	955		958		961
Diluted	9.	47	958	962		965		968
Actual shares outstanding—end of quarter	9.	33	942	955		955		961
Earnings per common share: (1)								
Basic	\$ 0.	56	\$ 0.44	\$ 0.65	\$	0.78	\$	0.64
Diluted	\$ 0.	55	\$ 0.43	\$ 0.65	\$	0.77	\$	0.63
Taxable-equivalent net interest income	\$ 1,0	26	\$ 1,029	\$ 976	\$	975	\$	978

<sup>(1)</sup> Quarterly amounts may not add to year-to-date amounts due to rounding.

# Consolidated Average Daily Balances and Yield/Rate Analysis

			Quarte	r Ended		
		3/31/2022			12/31/2021	
(\$ amounts in millions; yields on taxable-equivalent basis)	Average Balance	Income/ Expense	Yield/ Rate <sup>(1)</sup>	Average Balance	Income/ Expense	Yield/ Rate (1)
Assets						
Earning assets:						
Federal funds sold and securities purchased under agreements to resell	\$ 2	s —	0.18 %	\$ 1	\$ —	0.18 %
Debt securities (2)	29,342		1.88	29,264	134	1.83
Loans held for sale	782		4.89	855	6	2.98
Loans, net of unearned income:						
Commercial and industrial	43,993	447	4.10	42,254	468	4.39
Commercial real estate mortgage—owner-occupied	5,237	57	4.35	5,386	60	4.34
Commercial real estate construction—owner-occupied	269		3.91	263	3	3.95
Commercial investor real estate mortgage	5,514	30	2.19	5,531	30	2.13
Commercial investor real estate construction	1,568	11	2.83	1,654	11	2.72
Residential first mortgage	17,496	135	3.09	17,413	136	3.12
Home equity	6,163		3.55	6,334	55	3.51
Consumer credit card	1,142	35	12.48	1,155	35	12.16
Other consumer—exit portfolios	987	14	5.84	1,160	18	5.71
Other consumer	5,445	100	7.42	5,398	96	7.13
Total loans, net of unearned income	87,814		4.07	86,548	912	4.18
Interest bearing deposits in other banks	26,606	13	0.20	26,121	10	0.15
Other earning assets	1,306		5.02	1,276	4	1.41
Total earning assets	145,852		2.93	144,065	1,066	2.94
Unrealized gains/(losses) on debt securities available for sale, net (2)	(549			331		
Allowance for loan losses	(1,472	)		(1,572)		
Cash and due from banks	2,200			2,143		
Other non-earning assets	15,697			15,084		
	\$ 161,728			\$ 160,051		
Liabilities and Shareholders' Equity						
Interest-bearing liabilities:						
Savings	\$ 15,539	5	0.13	\$ 14,854	5	0.12
Interest-bearing checking	27,771	2	0.03	26,000	2	0.03
Money market	31,402	2	0.02	31,483	1	0.02
Time deposits	5,905	4	0.30	6,505	5	0.36
Total interest-bearing deposits (3)	80,617	13	0.07	78,842	13	0.07
Federal funds purchased and securities sold under agreements to repurchase	_	_	_	44	_	0.19
Other short-term borrowings	9	_	0.16	_	_	_
Long-term borrowings	2,390	24	4.06	2,433	24	3.93
Total interest-bearing liabilities	83,016	37	0.18	81,319	37	0.18
Non-interest-bearing deposits (3)	58,117	_	_	57,840	_	_
Total funding sources	141,133	37	0.11	139,159	37	0.11
Net interest spread (2)			2.75			2.76
Other liabilities	2,878			2,566		
Shareholders' equity	17,717			18,308		
Noncontrolling interest	_			18		
	\$ 161,728			\$ 160,051		
Net interest income /margin FTE basis (2)		s 1,026	2.85 %		\$ 1,029	2.83 %

Amounts have been calculated using whole dollar values.

Debt securities are included on an amortized cost basis with yield and net interest margin calculated accordingly.

Total deposit costs may be calculated by dividing total interest expense on deposits by the sum of interest-bearing deposits and non-interest bearing deposits. The rates for total deposit costs equal 0.04% for the quarter ended March 31, 2022 and 0.04% for the quarter ended December 31, 2021.

### Consolidated Average Daily Balances and Yield/Rate Analysis (continued)

		9/30/2021			6/30/2021			3/31/2021	
(\$ amounts in millions; yields on taxable-equivalent basis)	Average Balance	Income/ Expense	Yield/ Rate (1)	Average Balance	Income/ Expense	Yield/ Rate (1)	Average Balance	Income/ Expense	Yield/ Rate (1)
Assets					· <del></del>				
Earning assets:									
Federal funds sold and securities purchased under agreements to resell	r \$ 2	\$ —	0.18 %	\$ 9	\$ —	0.13 %	\$ —	\$ —	<u> </u>
Debt securities (2)	29,308	135	1.85	28,633	\$ 131	1.83	27,180	133	1.96
Loans held for sale	1,044	7	2.64	1,382	12	3.36	1,603	12	3.10
Loans, net of unearned income:									
Commercial and industrial	41,892	464	4.38	43,140	467	4.32	42,816	459	4.33
Commercial real estate mortgage—owner-occupied	5,436	60	4.37	5,358	60	4.42	5,375	60	4.48
Commercial real estate construction—owner- occupied	246	2	4.14	276	3	4.05	303	3	3.89
Commercial investor real estate mortgage	5,605	32	2.18	5,521	30	2.19	5,375	30	2.22
Commercial investor real estate construction	1,706	12	2.72	1,761	12	2.73	1,847	13	2.75
Residential first mortgage	17,198	135	3.15	16,795	134	3.19	16,606	134	3.23
Home equity	6,523	58	3.53	6,774	60	3.52	7,085	62	3.55
Consumer credit card	1,128	35	12.19	1,108	33	12.13	1,151	35	12.19
Other consumer—exit portfolios	1,363	19	5.63	1,599	22	5.60	1,884	26	5.66
Other consumer	2,253	41	7.06	2,219	40	7.20	2,313	43	7.47
Total loans, net of unearned income	83,350	858	4.07	84,551	861	4.07	84,755	865	4.11
Interest bearing deposits in other banks	25,144	9	0.15	23,337	7	0.11	16,509	4	0.10
Other earning assets	1,303	8	2.06	1,297	7	2.20	1,279	10	3.27
Total earning assets	140,151	1,017	2.88	139,209	1,018	2.92	131,326	1,024	3.14
Unrealized gains/(losses) on debt securities available for sale, net (2)	674			627			867		
Allowance for loan losses	(1,581)			(1,896)			(2,139)		
Cash and due from banks	1,937			2,094			1,931		
Other non-earning assets	14,449			14,644			14,569		
	\$ 155,630			\$ 154,678			\$ 146,554		
Liabilities and Shareholders' Equity									
Interest-bearing liabilities:									
Savings	\$ 14,328	4	0.13	\$ 13,914	5	0.14	\$ 12,340	5	0.15
Interest-bearing checking	25,277	2	0.03	25,044	2	0.03	24,171	2	0.04
Money market	30,765	2	0.02	30,762	2	0.03	29,425	3	0.04
Time deposits	4,527	7	0.55	4,813	8	0.64	5,158	9	0.74
Other deposits	1		1.50	4		0.55	4		1.81
Total interest-bearing deposits (3)	74,898	15	0.08	74,537	17	0.09	71,098	19	0.11
Long-term borrowings	2,774	26	3.65	2,901	26	3.59	3,192	27	3.42
Total interest-bearing liabilities	77,672	41	0.20	77,438	43	0.22	74,290	46	0.25
Non-interest-bearing deposits (3)	56,999			56,595			51,839		
Total funding sources	134,671	41	0.12	134,033	43	0.13	126,129	46	0.15
Net interest spread (2)			2.67			2.70			2.89
Other liabilities	2,506			2,645			2,387		
Shareholders' equity	18,453			18,000			18,038		
	\$ 155,630			\$ 154,678			\$ 146,554		
Net interest income/margin FTE basis (2)		\$ 976	2.76 %		\$ 975	2.81 %		\$ 978	3.02 %

<sup>(1)</sup> Amounts have been calculated using whole dollar values.

## Adjusted Net Interest Margin (non-GAAP)

Regions believes the adjusted net interest margin (non-GAAP) provides investors with meaningful additional information about Regions' performance when margin associated with the SBA's Paycheck Protection Program (PPP) loans and excess cash are excluded from net interest margin (GAAP).

		C	Quarter-ended		
	3/31/2022	12/31/2021	9/30/2021	6/30/2021	3/31/2021
Net interest margin (FTE) (GAAP)	2.85 %	2.83 %	2.76 %	2.81 %	3.02 %
Impact of SBA PPP loans (1)	(0.02)%	(0.09)%	(0.05)%	(0.05)%	(0.04)%
Impact of excess cash (2)	0.60 %	0.60 %	0.59 %	0.55 %	0.42 %
Adjusted net interest margin (FTE) (non-GAAP)	3.43 %	3.34 %	3.30 %	3.31 %	3.40 %

<sup>(1)</sup> The impact of SBA PPP loans was determined using average PPP loan balances and the related net interest income.

<sup>(2)</sup> Debt securities are included on an amortized cost basis with yield and net interest margin calculated accordingly.

<sup>(3)</sup> Total deposit costs may be calculated by dividing total interest expense on deposits by the sum of interest-bearing deposits and non-interest bearing deposits. The rates for total deposit costs equal 0.04% for the quarter ended September 30, 2021, 0.05% for the quarter ended June 30, 2021 and 0.06% for the quarter ended March 31, 2021.

<sup>(2)</sup> The impact of excess cash was determined using the average cash balance in excess of \$750 million and the related net interest income. The \$750 million threshold approximates the average cash balance for the four quarters preceding the outbreak of the COVID-19 pandemic.

#### Pre-Tax Pre-Provision Income ("PPI") and Adjusted PPI (non-GAAP)

The Pre-Tax Pre-Provision Income tables below present computations of pre-tax pre-provision income excluding certain adjustments (non-GAAP). Regions believes that the presentation of PPI and the exclusion of certain items from PPI provides a meaningful base for period-to-period comparisons, which management believes will assist investors in analyzing the operating results of the Company and predicting future performance. These non-GAAP financial measures are also used by management to assess the performance of Regions' business. It is possible that the activities related to the adjustments may recur; however, management does not consider the activities related to the adjustments of ongoing operations. Regions believes that presentation of these non-GAAP financial measures will permit investors to assess the performance of the Company on the same basis as that applied by management. Non-GAAP financial measures have inherent limitations, are not required to be uniformly applied and are not audited. Although these non-GAAP financial measures are frequently used by stakeholders in the evaluation of a company, they have limitations as analytical tools, and should not be considered in isolation, or as a substitute for analyses of results as reported under GAAP. In particular, a measure of income that excludes certain adjustments does not represent the amount that effectively accrues directly to shareholders.

						Quar	ter I	Ended				
(\$ amounts in millions)	3/31/	2022	12/31/2021	9/	30/2021	6/30/2021		3/31/2021	 1Q22 v:	s. 4Q21	1Q22 v:	s. 1Q21
Net income available to common shareholders (GAAP)	\$	524	\$ 414	\$	624	\$ 748	\$	614	\$ 110	26.6 %	\$ (90)	(14.7)%
Preferred dividends and other (GAAP) (1)		24	24		27	42		28	_	— %	(4)	(14.3)%
Income tax expense (GAAP)		154	103		180	231		180	51	49.5 %	(26)	(14.4)%
Income before income taxes (GAAP)		702	541		831	1,021		822	161	29.8 %	(120)	(14.6)%
Provision for (benefit from) credit losses (GAAP)		(36)	110		(155)	(337)	)	(142)	(146)	(132.7)%	106	74.6 %
Pre-tax pre-provision income (non-GAAP)		666	651		676	684		680	15	2.3 %	(14)	(2.1)%
Other adjustments:												
Securities (gains) losses, net		_	_		(1)	(1)	)	(1)	_	NM	1	NM
Gain on equity investment		_	_		_	_		(3)	_	NM	3	100.0 %
Leveraged lease termination gains, net		(1)	_		(2)	_		_	(1)	NM	(1)	NM
Bank-owned life insurance (2)		_	_		_	(18)	)	_	_	NM	_	NM
Salaries and employee benefits—severance charges		_	1		_	2		3	(1)	(100.0)%	(3)	(100.0)%
Branch consolidation, property and equipment charges		1	_		_	_		5	1	NM	(4)	(80.0)%
Contribution to the Regions Financial Corporation foundation		_	_		_	1		2	_	NM	(2)	(100.0)%
Loss on early extinguishment of debt		_	_		20	_		_	_	NM	_	NM
Professional, legal and regulatory expenses <sup>(3)</sup>			15					<u> </u>	(15)	(100.0)%		NM
Total other adjustments			16		17	(16	)	6	(16)	(100.0)%	(6)	(100.0)%
Adjusted pre-tax pre-provision income (non-GAAP)	\$	666	\$ 667	\$	693	\$ 668	\$	686	\$ (1)	(0.1)%	\$ (20)	(2.9)%

NM - Not Meaningful

<sup>(1)</sup> The second quarter 2021 amount includes \$13 million of Series A preferred stock issuance costs, which reduced net income available to common shareholders when the shares were redeemed during the second quarter of 2021.

<sup>(2)</sup> The second quarter 2021 amount relates to an individual BOLI claim benefit.

<sup>(3)</sup> Amounts are professional and legal expenses related to acquisitions.

#### **Non-Interest Income**

							Quar	ter E	nded				
(\$ amounts in millions)	3/31/20	22	12/31/2021	9/3	30/2021	6/3	0/2021	3/	31/2021	1Q22 vs	s. 4Q21	1Q22 v	s. 1Q21
Service charges on deposit accounts	<b>\$</b> 1	68	\$ 166	\$	162	\$	163	\$	157	\$ 2	1.2 %	\$ 11	7.0 %
Card and ATM fees	1	24	127		129		128		115	(3)	(2.4)%	9	7.8 %
Wealth management income	1	01	100		95		96		91	1	1.0 %	10	11.0 %
Capital markets income (1)		73	83		87		61		100	(10)	(12.0)%	(27)	(27.0)%
Mortgage income (2)		48	49		50		53		90	(1)	(2.0)%	(42)	(46.7)%
Commercial credit fee income		22	23		23		23		22	(1)	(4.3)%	_	— %
Bank-owned life insurance		14	14		18		33		17	_	— %	(3)	(17.6)%
Market value adjustments on employee benefit assets-other (3)		(14)	_		5		8		7	(14)	NM	(21)	(300.0)%
Gain on equity investment		_	_		_		_		3	_	— %	(3)	(100.0)%
Securities gains (losses), net		_	_		1		1		1	_	- %	(1)	(100.0)%
Other miscellaneous income		48	53		79		53		38	(5)	(9.4)%	10	26.3 %
Total non-interest income	\$ 5	584	\$ 615	\$	649	\$	619	\$	641	\$ (31)	(5.0)%	\$ (57)	(8.9)%

## Mortgage Income

								Quart	er E	nded				
(\$ amounts in millions)	3	/31/2022	12	2/31/2021	9	/30/2021	6	/30/2021	3/	/31/2021	1Q22 vs	s. 4Q21	1Q22 v	s. 1Q21
Production and sales	\$	43	\$	46	\$	57	\$	50	\$	76	\$ (3)	(6.5)%	\$ (33)	(43.4)%
Loan servicing		27		27		26		25		24	_	— %	3	12.5 %
MSR and related hedge impact:														
MSRs fair value increase (decrease) due to change in valuation inputs or assumptions		47		(6)		(3)		(38)		90	53	NM	(43)	(47.8)%
MSRs hedge gain (loss)		(52)		1		(12)		32		(83)	(53)	NM	31	37.3 %
MSRs change due to payment decay		(17)		(19)		(18)		(16)		(17)	2	10.5 %		%
MSR and related hedge impact		(22)		(24)		(33)		(22)		(10)	2	8.3 %	(12)	(120.0)%
Total mortgage income	\$	48	\$	49	\$	50	\$	53	\$	90	\$ (1)	(2.0)%	(42)	(46.7)%
Mortgage production - portfolio	\$	1,021	\$	1,273	\$	1,548	\$	1,746	\$	1,470	\$ (252)	(19.8)%	\$ (449)	(30.5)%
Mortgage production - agency/secondary market		819		1,133		1,276		1,255		1,306	(314)	(27.7)%	(487)	(37.3)%
Total mortgage production	\$	1,840	\$	2,406	\$	2,824	\$	3,001	\$	2,776	\$ (566)	(23.5)%	\$ (936)	(33.7)%
Mortgage production - purchased		65.7 %		58.6 %		59.7 %		63.6 %		51.3 %				
Mortgage production - refinanced		34.3 %		41.4 %		40.3 %		36.4 %		48.7 %				

## Wealth Management Income

								Quar	ter Eı	ıded				
(\$ amounts in millions)	3/3	1/2022	12/	31/2021	9/3	0/2021	6/3	0/2021	3/3	1/2021	1Q22 v	s. 4Q21	1Q22 v	s. 1Q21
Investment management and trust fee income	\$	75	\$	74	\$	69	\$	69	\$	66	\$ 1	1.4 %	\$ 9	13.6 %
Investment services fee income		26		26		26		27		25		%	 1	4.0 %
Total wealth management income (4)	\$	101	\$	100	\$	95	\$	96	\$	91	\$ 1	1.0 %	\$ 10	11.0 %

## **Capital Markets Income**

								Quart	er En	ded				
(\$ amounts in millions)	3/31/2	022	12/3	1/2021	9/3	30/2021	6/3	0/2021	3/3	1/2021	1Q22 v	s. 4Q21	1Q22 v	s. 1Q21
Capital markets income	\$	73	\$	83	\$	87	\$	61	\$	100	\$ (10)	(12.0)%	\$ (27)	(27.0)%
Less: Valuation adjustments on customer derivatives (5)		6				1		(4)		11	6	NM	(5)	(45.5)%
Capital markets income excluding valuation adjustments	\$	67	\$	83	\$	86	\$	65	\$	89	\$ (16)	(19.3)%	\$ (22)	(24.7)%

# NM - Not Meaningful

- (1) Capital markets income primarily relates to capital raising activities that includes debt securities underwriting and placement, loan syndication and placement, as well as foreign exchange, derivative and merger and acquisition advisory services.
- (2) Mortgage income in the first quarter of 2022 includes approximately \$12 million in gains associated with the re-securitization and sale of approximately \$285 million of Ginnie Mae loans that had been previously repurchased from their pools.
- (3) These market value adjustments relate to assets held for employee benefits that are offset within salaries and employee benefits expense.
- (4) Total wealth management income presented above does not include the portion of service charges on deposit accounts and similar smaller dollar amounts that are also attributable to the wealth management segment.
- (5) For the purposes of determining the fair value of customer derivatives, the Company considers the risk of nonperformance by counterparties, as well as the Company's own risk of nonperformance. The valuation adjustments above are reflective of the values associated with these considerations.

# Non-Interest Expense

	Quarter F					arter Ended										
(\$ amounts in millions)	3/31	/2022			9/30	0/2021	6/3	30/2021	3/31/2021		1Q22 vs. 4Q21		s. 4Q21	1Q22 vs.		s. 1Q21
Salaries and employee benefits	\$	546	\$	575	\$	552	\$	532	\$	546	\$	(29)	(5.0)%	\$	_	— %
Equipment and software expense		95		96		90		89		90		(1)	(1.0)%		5	5.6 %
Net occupancy expense		75		76		75		75		77		(1)	(1.3)%		(2)	(2.6)%
Outside services		38		41		38		39		38		(3)	(7.3)%		_	%
Marketing		24		32		23		29		22		(8)	(25.0)%		2	9.1 %
Professional, legal and regulatory expenses		17		33		21		15		29		(16)	(48.5)%		(12)	(41.4)%
Credit/checkcard expenses		26		15		16		17		14		11	73.3 %		12	85.7 %
FDIC insurance assessments		14		13		11		11		10		1	7.7 %		4	40.0 %
Visa class B shares expense		5		8		4		6		4		(3)	(37.5)%		1	25.0 %
Loss on early extinguishment of debt		_		_		20		_		_		_	— %		_	NM
Branch consolidation, property and equipment charges		1		_		_		_		5		1	NM		(4)	(80.0)%
Other		92		94		88		85		93		(2)	(2.1)%		(1)	(1.1)%
Total non-interest expense	\$	933	\$	983	\$	938	\$	898	\$	928	\$	(50)	(5.1)%	\$	5	0.5 %

NM - Not Meaningful

#### Reconciliation of Non-GAAP Financial Measures to GAAP Financial Measures

# Adjusted Efficiency Ratios, Adjusted Fee Income Ratios, Adjusted Non-Interest Income/Expense, Adjusted Operating Leverage Ratios, and Adjusted Total Revenue

The table below presents computations of the efficiency ratio, which is a measure of productivity, generally calculated as non-interest expense divided by total revenue; and the fee income ratio, generally calculated as non-interest income divided by total revenue. Management uses these ratios to monitor performance and believes these measures provide meaningful information to investors. Non-interest expense (GAAP) is presented excluding certain adjustments to arrive at adjusted non-interest expense (non-GAAP), which is the numerator for the adjusted efficiency ratio. Non-interest income (GAAP) is presented excluding certain adjustments to arrive at adjusted non-interest income (non-GAAP), which is the numerator for the adjusted fee income ratio. Net interest income and non-interest income are added together to arrive at total revenue. Adjustments are made to arrive at adjusted total revenue on a taxable-equivalent basis and non-interest income are added together to arrive at total revenue on a taxable-equivalent basis (non-GAAP), which is the denominator for the adjusted fee income and adjusted efficiency ratios. Regions believes that the exclusion of these adjustments provides a meaningful basis for period-to-period comparisons, which management believes will assist investors in analyzing the operating results of the Company and predicting future performance. These non-GAAP financial measures are also used by management to assess the performance of Regions' business. It is possible that the activities related to the adjustments may recur; however, management does not consider the activities related to the adjustments of ongoing operations. Also presented is a computation of the operating leverage ratio (non-GAAP) which is the period to period percentage change in adjusted total revenue on a taxable-equivalent basis (non-GAAP) less the percentage change in adjusted total revenue on a taxable-equivalent basis (non-GAAP) less the percentage change in adjusted total revenue on a taxable-equivalent basis (non-GAAP

									Quart	er E	nded					
(\$ amounts in millions)		3/	/31/2022	12	2/31/2021	9/	/30/2021	6	/30/2021	3	/31/2021		1Q22 v	s. 4Q21	 1Q22 v	s. 1Q21
Non-interest expense (GAAP)	A	. \$	933	\$	983	\$	938	\$	898	\$	928	\$	(50)	(5.1)%	\$ 5	0.5 %
Adjustments:																
Contribution to the Regions Financial Corporation foundation			_		_		_		(1)		(2)		_	NM	2	100.0 %
Branch consolidation, property and equipment charges			(1)		_		_		_		(5)		(1)	NM	4	80.0 %
Salaries and employee benefits—severance charges			_		(1)		_		(2)		(3)		1	100.0 %	3	100.0 %
Loss on early extinguishment of debt			_		_		(20)		_		_		_	NM	_	NM
Professional, legal and regulatory expenses (1)			_		(15)		_		_		_		15	100.0 %	_	NM
Adjusted non-interest expense (non-GAAP)	В	\$	932	\$	967	\$	918	\$	895	\$	918	\$	(35)	(3.6)%	\$ 14	1.5 %
Net interest income (GAAP)	C	\$	1,015	\$	1,019	\$	965	\$	963	\$	967	\$	(4)	(0.4)%	\$ 48	5.0 %
Taxable-equivalent adjustment			11		10		11		12		11		1	10.0 %	_	NM
Net interest income, taxable-equivalent basis	D	\$	1,026	\$	1,029	\$	976	\$	975	\$	978	\$	(3)	(0.3)%	\$ 48	4.9 %
Non-interest income (GAAP)	E		584		615		649		619		641		(31)	(5.0)%	(57)	(8.9)%
Adjustments:																
Securities (gains) losses, net			_		_		(1)		(1)		(1)		_	NM	1	100.0 %
Gain on equity investment			_		_		_		_		(3)		_	NM	3	100.0 %
Leveraged lease termination gains			(1)		_		(2)		_		_		(1)	NM	(1)	NM
Bank-owned life insurance (2)									(18)					NM		NM
Adjusted non-interest income (non-GAAP)	F	\$	583	\$	615	\$	646	\$	600	\$	637	_	(32)	(5.2)%	\$ (54)	(8.5)%
Total revenue	C+E=G	\$	1,599	\$	1,634	\$	1,614	\$	1,582	\$	1,608	\$	(35)	(2.1)%	\$ (9)	(0.6)%
Adjusted total revenue (non-GAAP)	C+F=H	\$	1,598	\$	1,634	\$	1,611	\$	1,563	\$	1,604	\$	(36)	(2.2)%	\$ (6)	(0.4)%
Total revenue, taxable-equivalent basis	D+E=I	\$	1,610	\$	1,644	\$	1,625	\$	1,594	\$	1,619	\$	(34)	(2.1)%	\$ (9)	(0.6)%
Adjusted total revenue, taxable-equivalent basis (non-GAAP)	D+F=J	\$	1,609	\$	1,644	\$	1,622	\$	1,575	\$	1,615	\$	(35)	(2.1)%	\$ (6)	(0.4)%
Operating leverage ratio (GAAP) (3)	I-A	. —														(1.1)%
Adjusted operating leverage ratio (non-GAAP) (3)	J-B															(1.9)%
Efficiency ratio (GAAP) (3)	A/I		57.9 %		59.8 %		57.7 %		56.4 %		57.3 %					
Adjusted efficiency ratio (non-GAAP) (3)	B/J		57.9 %		58.8 %		56.6 %		56.9 %		56.8 %					
Fee income ratio (GAAP) (3)	E/I		36.3 %		37.4 %		40.0 %		38.8 %		39.6 %					
Adjusted fee income ratio (non-GAAP) (3)	F/J		36.2 %		37.4 %		39.8 %		38.1 %		39.4 %					

NM - Not Meaningful

<sup>(1)</sup> Amounts are professional and legal expenses related to acquisitions.

<sup>(2)</sup> During the second quarter of 2021, the Company recognized an individual BOLI claim benefit.

<sup>(3)</sup> Amounts have been calculated using whole dollar values.

#### Reconciliation of Non-GAAP Financial Measures to GAAP Financial Measure

#### **Return Ratio**

The table below provides a calculation of "return on average tangible common shareholders' equity". Tangible common shareholders' equity ratios have become a focus of some investors and management believes they may assist investors in analyzing the capital position of the Company absent the effects of intangible assets and preferred stock. Analysts and banking regulators have assessed Regions' capital adequacy using the tangible common shareholders' equity measure. Because tangible common shareholders' equity is not formally defined by GAAP or prescribed in any amount by federal banking regulations it is currently considered to be a non-GAAP financial measure and other entities may calculate it differently than Regions' disclosed calculations. Since analysts and banking regulators may assess Regions' capital adequacy using tangible common shareholders' equity, management believes that it is useful to provide investors the ability to assess Regions' capital adequacy on this same basis.

	Quarter Ended										
(\$ amounts in millions)			3/31/2022	13	2/31/2021		9/30/2021	6/3	0/2021		3/31/2021
RETURN ON AVERAGE TANGIBLE COMMON SHAREHOLDERS' EQUITY	_										
Net income available to common shareholders (GAAP)	A	\$	524	\$	414	\$	624	\$	748	\$	614
Average shareholders' equity (GAAP)		\$	17,717	\$	18,308	\$	18,453	\$ 18	3,000	\$	18,038
Less:											
Average intangible assets (GAAP)			6,043		5,852		5,285	:	5,292		5,309
Average deferred tax liability related to intangibles (GAAP)			(100)		(98)		(96)		(96)		(104)
Average preferred stock (GAAP)	_		1,659		1,660		1,659		1,659		1,656
Average tangible common shareholders' equity (non-GAAP)	В	\$	10,115	\$	10,894	\$	11,605	\$ 1	1,145	\$	11,177
Return on average tangible common shareholders' equity (non-GAAP) *(1)	A/B		21.00 %	_	15.07 %		21.34 %		26.91 %		22.28 %

<sup>\*</sup>Annualized

<sup>(1)</sup> Amounts have been calculated using whole dollar values.

# **Credit Quality**

			and for Quart		
\$ amounts in millions)	3/31/2022	12/31/2021	9/30/2021	6/30/2021	3/31/202
Components:					
Beginning allowance for loan losses (ALL)	\$ 1,479	\$ 1,428	\$ 1,597	\$ 1,976	\$ 2,167
oans charged-off:					
Commercial and industrial	23	23	21	35	4:
Commercial real estate mortgage—owner-occupied	3	_	1	1	1
Commercial real estate construction—owner-occupied	_	_	_	_	
Total commercial	26	23	22	36	47
Commercial investor real estate mortgage		1	_	4	15
Total investor real estate		1	_	4	15
Residential first mortgage		1	_	_	1
Home equity—lines of credit	1	1	1	2	2
Home equity—closed-end	1	_	_	1	_
Consumer credit card	10	10	9	12	12
Other consumer—exit portfolios	6	6	7	7	11
Other consumer	33	30	20	21	26
Fotal consumer	51	48	37	43	52
Fotal	77	72	59	83	114
Recoveries of loans previously charged-off:					
Commercial and industrial	13	12	14	14	10
Commercial real estate mortgage—owner-occupied			2	1	
Total commercial	13	12	16	15	10
Commercial investor real estate mortgage			1	2	_
Total investor real estate			1	2	_
Residential first mortgage	2	2	_	2	
Home equity—lines of credit	3	3	3	5	3
Home equity—closed-end	1	1	1	2	_
Consumer credit card	2	3	2	3	3
Other consumer—exit portfolios	2	_	2	1	2
Other consumer	8	7	4	6	6
Total consumer	18	16	12	19	15
Γotal	31	28	29	36	31
Not allowed offs (magaziniss).					
Net charge-offs (recoveries):  Commercial and industrial	10	11	7	21	20
	3		(1)		29
Commercial real estate mortgage—owner-occupied	3	_	(1)		
Commercial real estate construction—owner-occupied	13			21	1
Fotal commercial		11	6		31
Commercial investor real estate mortgage		1	(1)	2	15
Fotal investor real estate		1	(1)	2	15
Residential first mortgage	(2)	(1)	- (2)	(2)	- (1
Home equity—lines of credit	(2)	(2)	(2)	(3)	(1
Home equity—closed-end	_	(1)	(1)	(1)	_
Consumer credit card	8	7	7	9	Ģ
Other consumer—exit portfolios	4	6	5	6	Ģ
Other consumer	25	23	16	15	20
Total consumer	33	32	25	24	37
Total	\$ 46	\$ 44	\$ 30	\$ 47	\$ 83
Provision for (benefit from) loan losses	\$ (17)	\$ 86	\$ (139)	\$ (332)	\$ (108
initial allowance on acquired purchased credit deteriorated loans	_	9		_	_
Ending allowance for loan losses (ALL)	1,416	1,479	1,428	1,597	1,976
Beginning reserve for unfunded credit commitments	95	71	87	92	126
Provision for (benefit from) unfunded credit losses	(19)	24	(16)	(5)	(34
Ending reserve for unfunded commitments	76	95	71	87	92
Allowance for credit losses (ACL) at period end	\$ 1,492	\$ 1,574	\$ 1,499	\$ 1,684	\$ 2,06

# **Credit Quality (continued)**

	As of and for Quarter Ended  3/31/2022 12/31/2021 9/30/2021 6/30/2021 3/31/2021									
(§ amounts in millions)	3/3	1/2022	12/3	1/2021	9/3	0/2021	6/3	30/2021	3/3	31/2021
Net loan charge-offs as a % of average loans, annualized (1):										
Commercial and industrial		0.09 %		0.11 %		0.06 %		0.19 %		0.28 %
Commercial real estate mortgage—owner-occupied		0.20 %		0.01 %		(0.06)%		(0.03)%		0.09 %
Commercial real estate construction—owner-occupied		(0.03)%		0.18 %		0.10 %		0.38 %		0.93 %
Total commercial		0.10 %		0.10 %		0.05 %		0.17 %		0.26 %
Commercial investor real estate mortgage		(0.01)%		0.01 %		(0.05)%		0.19 %		1.11 %
Commercial investor real estate construction		<u> </u>		<u> </u>		<u> </u>		(0.01)%		— %
Total investor real estate		(0.01)%		0.01 %		(0.03)%		0.14 %		0.82 %
Residential first mortgage		(0.05)%	(	(0.02)%		(0.01)%		(0.04)%		— %
Home equity—lines of credit		(0.17)%	(	(0.22)%		(0.24)%		(0.29)%		(0.06)%
Home equity—closed-end		(0.07)%	(	(0.16)%		(0.10)%		(0.10)%		— %
Consumer credit card		2.83 %		2.42 %		2.57 %		3.17 %		3.19 %
Other consumer—exit portfolios		1.83 %		1.69 %		1.58 %		1.49 %		1.98 %
Other consumer		1.89 %		1.69 %		2.80 %		2.63 %		3.56 %
Total consumer		0.44 %		0.39 %		0.35 %		0.34 %		0.52 %
Total		0.21 %		0.20 %		0.14 %		0.23 %		0.40 %
Non-performing loans, excluding loans held for sale	\$	335	\$	451	\$	530	\$	666	\$	738
Non-performing loans held for sale		7		13		3		99		8
Non-performing loans, including loans held for sale		342		464		533		765		746
Foreclosed properties		9		10		13		15		21
Non-performing assets (NPAs)	\$	351	\$	474	\$	546	\$	780	\$	767
Loans past due > 90 days (2)	\$	125	\$	140	\$	124	\$	134	\$	154
Criticized loans—business (3)	\$ 2	2,539	\$ 2	2,905	\$ 3	3,054	\$	3,222	\$	3,756
Credit Ratios (1):										
ACL/Loans, net		1.67 %		1.79 %		1.80 %		2.00 %		2.44 %
ALL/Loans, net		1.59 %		1.69 %		1.71 %		1.90 %		2.33 %
Allowance for credit losses to non-performing loans, excluding loans held for sale		446 %		349 %		283 %		253 %		280 %
Allowance for loan losses to non-performing loans, excluding loans held for sale		423 %		328 %		269 %		240 %		268 %
Non-performing loans, excluding loans held for sale/Loans, net		0.37 %		0.51 %		0.64 %		0.79 %		0.87 %
NPAs (ex. 90+ past due)/Loans, foreclosed properties, and non-performing loans held for sale		0.39 %		0.54 %		0.66 %		0.93 %		0.90 %
NPAs (inc. 90+ past due)/Loans, foreclosed properties, and non-performing loans held for sale (2)		0.53 %		0.70 %		0.80 %		1.09 %		1.09 %

Amounts have been calculated using whole dollar values.

Excludes guaranteed residential first mortgages that are 90+ days past due and still accruing. Refer to the footnotes on page 16 for amounts related to these loans.

Business represents the combined total of commercial and investor real estate loans. (2)

## Non-Performing Loans (excludes loans held for sale)

	As of										
(\$ amounts in millions, %'s calculated using whole dollar values)	3/31/	/2022	12/31	/2021	9/30/2021		6/30/2021		3/31/	2021	
Commercial and industrial	\$ 216	0.47 %	\$ 305	0.70 %	\$ 359	0.86 %	\$ 472	1.11 %	\$ 426	0.98 %	
Commercial real estate mortgage—owner-occupied	32	0.61 %	52	0.98 %	68	1.26 %	76	1.41 %	93	1.73 %	
Commercial real estate construction—owner-occupied	10	3.75 %	11	4.11 %	11	4.22 %	10	4.02 %	9	3.24 %	
Total commercial	258	0.50 %	368	0.75 %	438	0.92 %	558	1.16 %	528	1.08 %	
Commercial investor real estate mortgage	2	0.04 %	3	0.06 %	4	0.07 %	4	0.07 %	100	1.86 %	
Total investor real estate	2	0.03 %	3	0.05 %	4	0.05 %	4	0.05 %	100	1.39 %	
Residential first mortgage	31	0.18 %	33	0.19 %	37	0.22 %	51	0.30 %	53	0.32 %	
Home equity—lines of credit	37	1.02 %	40	1.08 %	44	1.15 %	45	1.12 %	48	1.12 %	
Home equity—closed-end	7	0.28 %	7	0.27 %	7	0.27 %	8	0.30 %	9	0.31 %	
Total consumer	75	0.24 %	80	0.25 %	88	0.31 %	104	0.36 %	110	0.38 %	
Total non-performing loans	\$ 335	0.37 %	\$ 451	0.51 %	\$ 530	0.64 %	\$ 666	0.79 %	\$ 738	0.87 %	

# **Early and Late Stage Delinquencies**

Accruing 30-89 Days Past Due Loans								As	of					
(\$ amounts in millions, %'s calculated using whole dollar values)	3	3/31/	2022	12.	31/20	21	9	/30/	2021	6/30/	2021	3	3/31/2	2021
Commercial and industrial	\$	37	0.08 %	\$ 6	4 0.	.15 %	\$	34	0.08 %	\$ 35	0.08 %	\$	42	0.10 %
Commercial real estate mortgage—owner-occupied		6	0.11 %		4 0.	.09 %		7	0.14 %	7	0.13 %		9	0.16 %
Commercial real estate construction—owner-occupied		1	0.46 %		0.	.07 %		1	0.23 %	 	0.14 %		1	0.27 %
Total commercial		44	0.09 %	6	8 0.	.14 %		42	0.09 %	42	0.09 %		52	0.11 %
Commercial investor real estate mortgage		16	0.29 %	-		— %		=	_ %	4	0.07 %		2	0.04 %
Commercial investor real estate construction		_	<u> </u>	_	_	— %		_	%		%		1	0.03 %
Total investor real estate		16	0.23 %		_	— %			— %	4	0.06 %		3	0.04 %
Residential first mortgage—non-guaranteed (1)		58	0.34 %	6	4 0.	.38 %		50	0.36 %	51	0.31 %		62	0.39 %
Home equity—lines of credit		20	0.55 %	2	1 0.	.57 %		22	0.56 %	18	0.45 %		22	0.50 %
Home equity—closed-end		12	0.47 %	1	1 0.	.44 %		10	0.40 %	10	0.39 %		12	0.47 %
Consumer credit card		13	1.12 %	1	5 1.	.23 %		12	1.02 %	11	0.95 %		12	1.09 %
Other consumer—exit portfolios		11	1.21 %	1	4 1.	.30 %		14	1.08 %	15	0.99 %		18	1.06 %
Other consumer		45	0.82 %	4	6 0.	.85 %		17	0.75 %	16	0.70 %		17	0.77 %
Total consumer (1)	1	59	0.64 %	17	1 0.	.67 %	1	35	0.49 %	121	0.43 %	1-	43	0.51 %
Total accruing 30-89 days past due loans (1)	\$ 2	19	0.25 %	\$ 23	9 0.	.27 %	\$ 1	77	0.21 %	\$ 167	0.20 %	\$ 1	98	0.24 %
Accruing 90+ Days Past Due Loans								As	of					
(\$ amounts in millions, %'s calculated using whole dollar values)	3	3/31/	2022	12	31/202	21	9	/30/	2021	6/30/	2021	3	3/31/2	2021
Commercial and industrial	\$	5	0.01 %	\$	5 0.	.01 %	\$	3	0.01 %	\$ 4	0.01 %	\$	8	0.02 %
Commercial real estate mortgage—owner-occupied		1	0.01 %		1 0.	.01 %		2	0.03 %	 2	0.03 %		1	0.02 %
Total commercial		6	0.01 %		6 0.	.01 %		5	0.01 %	6	0.01 %		9	0.02 %
Residential first mortgage—non-guaranteed (2)		61	0.36 %	7	4 0.	.44 %		68	0.41 %	75	0.46 %		87	0.55 %
Home equity—lines of credit		19	0.52 %	2	1 0.	.56 %		20	0.53 %	21	0.51 %		19	0.45 %
Home equity—closed-end		11	0.45 %	1	2 0.	.49 %		13	0.49 %	13	0.48 %		14	0.52 %
Consumer credit card		12	1.11 %	1	2 1.	.04 %		11	0.97 %	12	1.05 %		14	1.25 %
Other consumer—exit portfolios		2	0.19 %		2 0.	.21 %		2	0.18 %	2	0.17 %		3	0.18 %
Other consumer		14	0.25 %	1	3 0.	.23 %		5	0.22 %	 5	0.24 %		8	0.33 %
Total consumer (2)	1	19	0.50 %	13	4 0.	.58 %	1	19	0.43 %	128	0.46 %	1	45	0.52 %
Total accruing 90+ days past due loans (2)	\$ 1	25	0.14 %	\$ 14	0 0.	.16 %	\$ 1	24	0.15 %	\$ 134	0.16 %	\$ 1.	54	0.18 %
Total delinquencies (1)(2)	\$ 3	44	0.39 %	\$ 37	9 0.	.43 %	\$ 3	01	0.36 %	\$ 301	0.36 %	\$ 3	52	0.42 %

Excludes loans that are 100% guaranteed by FHA and guaranteed loans sold to Ginnie Mae where Regions has the right but not the obligation to repurchase. Total 30-89 days past due guaranteed loans excluded were \$39 million at 3/31/2022, \$40 million at 12/31/2021, \$40 million at 9/30/2021, \$46 million at 6/30/2021, and \$58 million at 3/31/2021. Excludes loans that are 100% guaranteed by FHA and all guaranteed loans sold to Ginnie Mae where Regions has the right but not the obligation to repurchase. Total 90 days or more past due guaranteed loans excluded were \$37 million at 3/31/2022, \$49 million at 12/31/2021, \$44 million at 9/30/2021, \$44 million at 6/30/2021, and \$51 million at 3/31/2021.

# **Consolidated Balance Sheets**

	As of 3/31/2022 12/31/2021 9/30/2021 6/30/2021									
(§ amounts in millions)	3/3	31/2022	12/3	1/2021	9/	/30/2021	6	/30/2021	3/	31/2021
Assets:										
Cash and due from banks	\$	2,227	\$	1,350	\$	1,741	\$	1,820	\$	1,918
Interest-bearing deposits in other banks		25,718		28,061		25,766		23,774		23,002
Debt securities held to maturity		864		899		945		993		1,059
Debt securities available for sale		29,384		28,481		28,986		29,290		27,092
Loans held for sale		694		1,003		934		1,194		1,487
Loans, net of unearned income		89,335		87,784		83,270		84,074		84,755
Allowance for loan losses		(1,416)		(1,479)		(1,428)		(1,597)		(1,976)
Net loans		87,919		86,305		81,842		82,477		82,779
Other earning assets		1,504		1,187		1,269		1,246		1,262
Premises and equipment, net		1,794		1,814		1,805		1,825		1,852
Interest receivable		329		319		304		323		336
Goodwill		5,748		5,744		5,181		5,181		5,181
Residential mortgage servicing rights at fair value (MSRs)		542		418		410		392		401
Other identifiable intangible assets, net		292		305		101		108		114
Other assets		7,067		7,052		6,869		6,987		6,848
Total assets	\$	164,082	\$	162,938	\$	156,153	\$	155,610	\$	153,331
Liabilities and Equity:										
Deposits:										
Non-interest-bearing	\$	59,590	\$	58,369	\$	57,145	\$	56,468	\$	55,925
Interest-bearing		81,432		80,703		74,894		75,016		73,677
Total deposits		141,022		139,072		132,039		131,484		129,602
Borrowed funds:										
Long-term borrowings		2,343		2,407		2,451		2,870		2,916
Other liabilities		3,735		3,133		3,040		3,004		2,951
Total liabilities		147,100		144,612		137,530		137,358		135,469
Equity:										
Preferred stock, non-cumulative perpetual		1,659		1,659		1,659		1,659		1,656
Common stock		10		10		10		10		10
Additional paid-in capital		11,983		12,189		12,479		12,467		12,740
Retained earnings		5,915		5,550		5,296		4,836		4,235
Treasury stock, at cost		(1,371)		(1,371)		(1,371)		(1,371)		(1,371)
Accumulated other comprehensive income, net		(1,214)		289		532		651		592
Total shareholders' equity		16,982		18,326		18,605		18,252		17,862
Noncontrolling interest						18				_
Total equity		16,982		18,326		18,623		18,252		17,862
Total liabilities and equity	\$	164,082	\$	162,938	\$	156,153	\$	155,610	\$	153,331

## **End of Period Loans**

							A	s of					
										3/31/	2022	3/31/	2022
(\$ amounts in millions)	3/31/2022	12/3	31/2021	9/3	30/2021	6/3	30/2021	3/	31/2021	vs. 12/3	31/2021	vs. 3/3	1/2021
Commercial and industrial	\$ 45,64	3 \$	43,758	\$	41,748	\$	42,628	\$	43,241	\$ 1,885	4.3 %	\$ 2,402	5.6 %
Commercial real estate mortgage—owner-occupied	5,18	1	5,287		5,446		5,381		5,335	(106)	(2.0)%	(154)	(2.9)%
Commercial real estate construction—owner-occupied	27	3	264		252		245		293	9	3.4 %	(20)	(6.8)%
Total commercial	51,09	7	49,309		47,446		48,254		48,869	1,788	3.6 %	2,228	4.6 %
Commercial investor real estate mortgage	5,55	7	5,441		5,608		5,449		5,405	116	2.1 %	152	2.8 %
Commercial investor real estate construction	1,60	7	1,586		1,704		1,799		1,817	21	1.3 %	(210)	(11.6)%
Total investor real estate	7,16	4	7,027		7,312		7,248		7,222	137	1.9 %	(58)	(0.8)%
Total business	58,26	1	56,336		54,758		55,502		56,091	1,925	3.4 %	2,170	3.9 %
Residential first mortgage	17,37	3	17,512		17,347		17,051		16,643	(139)	(0.8)%	730	4.4 %
Home equity—lines of credit (1)	3,60	2	3,744		3,875		4,057		4,286	(142)	(3.8)%	(684)	(16.0)%
Home equity—closed-end (2)	2,50	0	2,510		2,556		2,588		2,631	(10)	(0.4)%	(131)	(5.0)%
Consumer credit card	1,13	3	1,184		1,136		1,131		1,111	(51)	(4.3)%	22	2.0 %
Other consumer—exit portfolios (3)	90	9	1,071		1,260		1,479		1,739	(162)	(15.1)%	(830)	(47.7)%
Other consumer	5,55	7	5,427		2,338		2,266		2,254	130	2.4 %	3,303	146.5 %
Total consumer	31,07	4	31,448		28,512		28,572		28,664	(374)	(1.2)%	2,410	8.4 %
Total Loans	\$ 89,33	5 \$	87,784	\$	83,270	\$	84,074	\$	84,755	\$ 1,551	1.8 %	\$ 4,580	5.4 %

NM - Not meaningful.

<sup>(3)</sup> Regions ceased originating indirect vehicle loans in the second quarter of 2019 and decided not to renew another third party relationship in the fourth quarter of 2019.

			As of		
End of Period Loans by Percentage	3/31/2022	12/31/2021	9/30/2021	6/30/2021	3/31/2021
Commercial and industrial	51.1 %	49.9 %	50.1 %	50.7 %	51.0 %
Commercial real estate mortgage—owner-occupied	5.8 %	6.0 %	6.5 %	6.4 %	6.3 %
Commercial real estate construction—owner-occupied	0.3 %	0.3 %	0.3 %	0.3 %	0.3 %
Total commercial	57.2 %	56.2 %	56.9 %	57.4 %	57.6 %
Commercial investor real estate mortgage	6.2 %	6.2 %	6.7 %	6.5 %	6.4 %
Commercial investor real estate construction	1.8 %	1.8 %	2.0 %	2.1 %	2.1 %
Total investor real estate	8.0 %	8.0 %	8.7 %	8.6 %	8.5 %
Total business	65.2 %	64.2 %	65.6 %	66.0 %	66.1 %
Residential first mortgage	19.4 %	19.9 %	20.8 %	20.3 %	19.6 %
Home equity—lines of credit	4.0 %	4.3 %	4.7 %	4.8 %	5.1 %
Home equity—closed-end	2.8 %	2.9 %	3.1 %	3.1 %	3.1 %
Consumer credit card	1.3 %	1.3 %	1.4 %	1.3 %	1.3 %
Other consumer—exit portfolios	1.0 %	1.2 %	1.5 %	1.8 %	2.1 %
Other consumer	6.3 %	6.2 %	2.8 %	2.7 %	2.7 %
Total consumer	34.8 %	35.8 %	34.4 %	34.0 %	33.9 %
Total Loans	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %

<sup>(1)</sup> The balance of Regions' home equity lines of credit consists of \$2,013 million of first lien and \$1,589 million of second lien at 3/31/2022.

<sup>(2)</sup> The balance of Regions' closed-end home equity loans consists of \$2,328 million of first lien and \$172 million of second lien at 3/31/2022.

## **Average Balances of Loans**

				Ave	rage Balances	3			
(\$ amounts in millions)	1Q22	4Q21	3Q21	2Q21	1Q21	1Q22 v	s. 4Q21	1Q22 v	s. 1Q21
Commercial and industrial	\$ 43,993	\$ 42,254	\$ 41,892	\$ 43,140	\$ 42,816	\$ 1,739	4.1 %	\$ 1,177	2.7 %
Commercial real estate mortgage—owner-occupied	5,237	5,386	5,436	5,358	5,375	(149)	(2.8)%	(138)	(2.6)%
Commercial real estate construction—owner-occupied	269	263	246	276	303	6	2.3 %	(34)	(11.2)%
Total commercial	49,499	47,903	47,574	48,774	48,494	1,596	3.3 %	1,005	2.1 %
Commercial investor real estate mortgage	5,514	5,531	5,605	5,521	5,375	(17)	(0.3)%	139	2.6 %
Commercial investor real estate construction	1,568	1,654	1,706	1,761	1,847	(86)	(5.2)%	(279)	(15.1)%
Total investor real estate	7,082	7,185	7,311	7,282	7,222	(103)	(1.4)%	(140)	(1.9)%
Total business	56,581	55,088	54,885	56,056	55,716	1,493	2.7 %	865	1.6 %
Residential first mortgage	17,496	17,413	17,198	16,795	16,606	83	0.5 %	890	5.4 %
Home equity—lines of credit	3,667	3,806	3,956	4,165	4,416	(139)	(3.7)%	(749)	(17.0)%
Home equity—closed-end	2,496	2,528	2,567	2,609	2,669	(32)	(1.3)%	(173)	(6.5)%
Consumer credit card	1,142	1,155	1,128	1,108	1,151	(13)	(1.1)%	(9)	(0.8)%
Other consumer—exit portfolios (1)	987	1,160	1,363	1,599	1,884	(173)	(14.9)%	(897)	(47.6)%
Other consumer	5,445	5,398	2,253	2,219	2,313	47	0.9 %	3,132	135.4 %
Total consumer	31,233	31,460	28,465	28,495	29,039	(227)	(0.7)%	2,194	7.6 %
Total loans	\$ 87,814	\$ 86,548	\$ 83,350	\$ 84,551	\$ 84,755	\$ 1,266	1.5 %	\$ 3,059	3.6 %

NM - Not meaningful.

<sup>(1)</sup> Regions ceased originating indirect vehicle lending in the second quarter of 2019 and decided not to renew another third party relationship in the fourth quarter of 2019.

## End of Period Deposits

End of Period Deposits									
					As of				
						3/31/	2022	3/31/	2022
(\$ amounts in millions)	3/31/2022	12/31/2021	9/30/2021	6/30/2021	3/31/2021	vs. 12/.	31/2021	vs. 3/3	1/2021
Interest-free deposits	\$ 59,590	\$ 58,369	\$ 57,145	\$ 56,468	\$ 55,925	\$ 1,221	2.1%	\$ 3,665	6.6%
Interest-bearing checking	28,001	28,018	25,217	25,512	24,757	(17)	(0.1)%	3,244	13.1%
Savings	16,101	15,134	14,573	14,099	13,500	967	6.4%	2,601	19.3%
Money market—domestic	31,677	31,408	30,736	30,725	30,448	269	0.9%	1,229	4.0%
Low-cost deposits	135,369	132,929	127,671	126,804	124,630	2,440	1.8%	10,739	8.6%
Time deposits	5,653	6,143	4,368	4,679	4,970	(490)	(8.0)%	683	13.7%
Corporate treasury time deposits				1	2		NM	(2)	(100.0)%
<b>Total Deposits</b>	\$ 141,022	\$ 139,072	\$ 132,039	\$ 131,484	\$ 129,602	\$ 1,950	1.4%	\$ 11,420	8.8%
					As of				
					AS OI	2/21/	2022	2/21	/2022
(\$ amounts in millions)	3/31/2022	12/31/2021	9/30/2021	6/30/2021	3/31/2021		31/2021		1/2021
Consumer Bank Segment	\$ 85,219	\$ 82,849	\$ 79,873	\$ 78,428	\$ 77,381	\$ 2,370	2.9%	\$ 7,838	10.1%
Corporate Bank Segment	42,836	42,689	41,442	43,147	42,211	147	0.3%	625	1.5%
Wealth Management Segment	10,420	10,853	10,251	9,477	9,537	(433)	(4.0)%	883	9.3%
Other (1)	2,547	2,681	473	432	473	(134)	(5.0)%	2,074	438.5%
Total Deposits	\$ 141,022	\$ 139,072	\$ 132,039	\$ 131,484	\$ 129,602	\$ 1,950	1.4%	\$ 11,420	8.8%
Total Deposits	<b>\$ 111,022</b>	ψ 137,072	ψ 132,037	ψ 131,101	ψ 122,002	Ψ 1,750	1.170	Ψ 11,120	0.070
					As of				
						3/31/	2022	3/31/	2022
(\$ amounts in millions)	3/31/2022	12/31/2021	9/30/2021	6/30/2021	3/31/2021	vs. 12/	31/2021	vs. 3/3	1/2021
Wealth Management - Private Wealth	\$ 9,472	\$ 10,033	\$ 9,046	\$ 8,614	\$ 8,589	\$ (561)	(5.6)%	\$ 883	10.3%
Wealth Management - Institutional Services	948	820	1,205	863	948	128	15.6%		%
<b>Total Wealth Management Segment Deposits</b>	\$ 10,420	\$ 10,853	\$ 10,251	\$ 9,477	\$ 9,537	\$ (433)	(4.0)%	\$ 883	9.3%
							As of		
End of Period Deposits by Percentage					3/31/2022	12/31/2021	9/30/2021	6/30/2021	3/31/2021
					42.3 %	42.0 %	43.3 %	42.9 %	43.2 %
Interest-free deposits Interest-bearing checking					19.9 %	20.1 %	43.3 % 19.1 %	19.4 %	19.1 %
Savings					11.4 %	10.9 %	11.0 %	19.4 %	19.1 %
Money market—domestic					22.5 %	22.6 %	23.3 %	23.4 %	23.5 %
wioney market—domestic					22.5 %	22.0 %	23.3 %	23.4 %	23.3 %

NM - Not meaningful.

Low-cost deposits

Time deposits

**Total Deposits** 

96.1 %

3.9 %

100.0 %

95.6 %

4.4 %

100.0 %

96.7 %

3.3 %

100.0 %

96.4 %

3.6 %

100.0 %

96.2 %

3.8 %

100.0 %

<sup>(1)</sup> Other deposits represent non-customer balances primarily consisting of wholesale funding (for example, Eurodollar trade deposits, selected deposits and brokered time deposits).

## **Average Balances of Deposits**

								Av	eraş	ge Balances	S					
(\$ amounts in millions)	1Q22		4Q21		3Q21		2Q21		1Q21		1Q22 vs. 4Q21		1Q22 vs. 1Q21			
Interest-free deposits	\$	58,117	\$	57,840	\$	56,999	\$	56,595	\$	51,839	\$	277	0.5 %	\$	6,278	12.1 %
Interest-bearing checking		27,771		26,000		25,277		25,044		24,171		1,771	6.8 %		3,600	14.9 %
Savings		15,539		14,854		14,328		13,914		12,340		685	4.6 %		3,199	25.9 %
Money market—domestic		31,402		31,483		30,765		30,762		29,425		(81)	(0.3)%		1,977	6.7 %
Low-cost deposits		132,829		130,177		127,369		126,315		117,775		2,652	2.0 %		15,054	12.8 %
Time deposits		5,905		6,505		4,527		4,813		5,158		(600)	(9.2)%		747	14.5 %
Corporate treasury time deposits		_		_		1		1		4		_	NM		(4)	(100.0)%
Corporate treasury other deposits								3					NM			NM
<b>Total Deposits</b>	\$	138,734	\$	136,682	\$	131,897	\$	131,132	\$	122,937	\$	2,052	1.5 %		15,797	12.8 %
	Average Balances															
(\$ amounts in millions)		1Q22 4		4Q21	3Q21		2Q21		1Q21			1Q22 vs. 4Q21		1Q22 vs. 1Q21		
Consumer Bank Segment	\$	83,054	\$	80,930	\$	79,098	\$	78,200	\$	72,949	\$	2,124	2.6 %	\$	10,105	13.9 %
Corporate Bank Segment		42,609		42,659		42,525		42,966		40,285		(50)	(0.1)%		2,324	5.8 %
Wealth Management Segment		10,407		10,054		9,873		9,519		9,281		353	3.5 %		1,126	12.1 %
Other (1)		2,664		3,039		401		447		422		(375)	(12.3)%		2,242	NM
<b>Total Deposits</b>	\$	138,734	\$	136,682	\$	131,897	\$	131,132	\$	122,937	\$	2,052	1.5 %	\$	15,797	12.8 %
								Av	vera	ge Balance	s					
(\$ amounts in millions)	<b>1Q22</b> 4Q21		3Q21			2Q21		1Q21		1Q22 vs. 4Q21			1Q22 vs. 1Q21			
Wealth Management - Private Wealth	\$	9,591	\$	9,266	\$	9,036	\$	8,673	\$	8,442	\$	325	3.5 %	\$	1,149	13.6 %
Wealth Management - Institutional Services		816		788		837		846		839		28	3.6 %		(23)	(2.7)%
<b>Total Wealth Management Segment Deposits</b>	\$	10,407	\$	10,054	\$	9,873	\$	9,519	\$	9,281	\$	353	3.5 %	\$	1,126	12.1 %

NM - Not meaningful.
(1) Other deposits represent non-customer balances primarily consisting of wholesale funding (for example, Eurodollar trade deposits, selected deposits and brokered time deposits).

## Reconciliation of Non-GAAP Financial Measures to GAAP Financial Measures

# **Tangible Common Ratios**

The following tables provide the calculation of the end of period "tangible common shareholders' equity" and "tangible common book value per share" ratios, and a reconciliation of shareholders' equity (GAAP) to tangible common shareholders' equity (non-GAAP). Since analysts and banking regulators may assess Regions' capital adequacy using tangible common shareholders' equity, we believe that it is useful to provide investors the ability to assess Regions' capital adequacy on this same basis.

		As of and for Quarter Ended							
(\$ amounts in millions, except per share data)		3/31/2022	12/31/2021	9/30/2021	6/30/2021	3/31/2021			
Tangible Common Ratios									
Shareholders' equity (GAAP)		\$ 16,982	\$ 18,326	\$ 18,605	\$ 18,252	\$ 17,862			
Less:									
Preferred stock (GAAP)		1,659	1,659	1,659	1,659	1,656			
Intangible assets (GAAP)		6,040	6,049	5,282	5,289	5,295			
Deferred tax liability related to intangibles (GAAP)		(101)	(100)	(97)	(96)	(96)			
Tangible common shareholders' equity (non-GAAP)	A	\$ 9,384	\$ 10,718	\$ 11,761	\$ 11,400	\$ 11,007			
Total assets (GAAP)	•	\$ 164,082	\$162,938	\$ 156,153	\$155,610	\$ 153,331			
Less:									
Intangible assets (GAAP)		6,040	6,049	5,282	5,289	5,295			
Deferred tax liability related to intangibles (GAAP)		(101)	(100)	(97)	(96)	(96)			
Tangible assets (non-GAAP)	В	\$ 158,143	\$156,989	\$ 150,968	\$150,417	\$ 148,132			
Shares outstanding—end of quarter	C	933	942	955	955	961			
Tangible common shareholders' equity to tangible assets (non-GAAP) (1)	A/B	5.93 %	6.83 %	7.79 %	7.58 %	7.43 %			
Tangible common book value per share (non-GAAP) (1)	A/C	\$ 10.06	\$ 11.38	\$ 12.32	\$ 11.94	\$ 11.46			

<sup>(1)</sup> Amounts have been calculated using whole dollar values.

#### Forward-Looking Statements

This release may include forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. Forward-looking statements are not based on historical information, but rather are related to future operations, strategies, financial results or other developments. Forward-looking statements are based on management's current expectations as well as certain assumptions and estimates made by, and information available to, management at the time the statements are made. Those statements are based on general assumptions and are subject to various risks, and because they also relate to the future they are likewise subject to inherent uncertainties and other factors that may cause actual results to differ materially from the views, beliefs and projections expressed in such statements. Therefore, we caution you against relying on any of these forward-looking statements. These risks, uncertainties and other factors include, but are not limited to, those described below:

- Current and future economic and market conditions in the United States generally or in the communities we serve (in particular the Southeastern United States), including the effects of possible declines in property values, increases in unemployment rates, financial market disruptions and potential reductions of economic growth, which may adversely affect our lending and other businesses and our financial results and conditions.
- Possible changes in trade, monetary and fiscal policies of, and other activities undertaken by, governments, agencies, central banks and similar organizations, which could have a material adverse effect on our earnings.
- Possible changes in market interest rates or capital markets could adversely affect our revenue and expense, the value of assets and obligations, and the availability and cost of capital and liquidity.
- The impact of pandemics, including the ongoing COVID-19 pandemic, on our businesses, operations, and financial results and conditions. The duration and severity of any pandemic, including the COVID-19 pandemic, could disrupt the global economy, adversely affect our capital and liquidity position, impair the ability of borrowers to repay outstanding loans and increase our allowance for credit losses, impair collateral values, and result in lost revenue or additional expenses.
- Any impairment of our goodwill or other intangibles, any repricing of assets, or any adjustment of valuation allowances on our deferred tax assets due to changes in tax law, adverse changes in the economic environment, declining operations of the reporting unit or other factors.
- · The effect of new tax legislation and/or interpretation of existing tax law, which may impact our earnings, capital ratios, and our ability to return capital to shareholders.
- · Possible changes in the creditworthiness of customers and the possible impairment of the collectability of loans and leases, including operating leases.
- Changes in the speed of loan prepayments, loan origination and sale volumes, charge-offs, credit loss provisions or actual credit losses where our allowance for credit losses may not be adequate to cover our eventual losses.
- · Possible acceleration of prepayments on mortgage-backed securities due to low interest rates, and the related acceleration of premium amortization on those securities.
- Loss of customer checking and savings account deposits as customers pursue other, higher-yield investments, which could increase our funding costs.
- Possible changes in consumer and business spending and saving habits and the related effect on our ability to increase assets and to attract deposits, which could adversely
  affect our net income
- Our ability to effectively compete with other traditional and non-traditional financial services companies, including fintechs, some of whom possess greater financial resources
  than we do or are subject to different regulatory standards than we are.
- Our inability to develop and gain acceptance from current and prospective customers for new products and services and the enhancement of existing products and services to meet customers' needs and respond to emerging technological trends in a timely manner could have a negative impact on our revenue.
- Our inability to keep pace with technological changes, including those related to the offering of digital banking and financial services, could result in losing business to competitors.
- Changes in laws and regulations affecting our businesses, including legislation and regulations relating to bank products and services, as well as changes in the enforcement and interpretation of such laws and regulations by applicable governmental and self-regulatory agencies, including as a result of the changes in U.S. presidential administration, control of the U.S. Congress, and changes in personnel at the bank regulatory agencies, which could require us to change certain business practices, increase compliance risk, reduce our revenue, impose additional costs on us, or otherwise negatively affect our businesses.
- Our capital actions, including dividend payments, common stock repurchases, or redemptions of preferred stock, must not cause us to fall below minimum capital ratio requirements, with applicable buffers taken into account, and must comply with other requirements and restrictions under law or imposed by our regulators, which may impact our ability to return capital to shareholders.
- Our ability to comply with stress testing and capital planning requirements (as part of the CCAR process or otherwise) may continue to require a significant investment of our managerial resources due to the importance of such tests and requirements.
- Our ability to comply with applicable capital and liquidity requirements (including, among other things, the Basel III capital standards), including our ability to generate capital internally or raise capital on favorable terms, and if we fail to meet requirements, our financial condition and market perceptions of us could be negatively impacted.
- · The effects of any developments, changes or actions relating to any litigation or regulatory proceedings brought against us or any of our subsidiaries.
- The costs, including possibly incurring fines, penalties, or other negative effects (including reputational harm) of any adverse judicial, administrative, or arbitral rulings or proceedings, regulatory enforcement actions, or other legal actions to which we or any of our subsidiaries are a party, and which may adversely affect our results.
- Our ability to manage fluctuations in the value of assets and liabilities and off-balance sheet exposure so as to maintain sufficient capital and liquidity to support our businesses.
- Our ability to execute on our strategic and operational plans, including our ability to fully realize the financial and nonfinancial benefits relating to our strategic initiatives.
- The risks and uncertainties related to our acquisition or divestiture of businesses, including our recently completed acquisitions of EnerBank, Sabal, and Clearsight, and risks related to such acquisitions, including that the expected synergies, cost savings and other financial or other benefits may not be realized within the expected timeframes, or might be less than projected; difficulties in integrating the businesses; and the inability of Regions to effectively cross-sell products following these acquisitions.
- The success of our marketing efforts in attracting and retaining customers.
- Our ability to recruit and retain talented and experienced personnel to assist in the development, management and operation of our products and services may be affected by changes in laws and regulations in effect from time to time.
- Fraud or misconduct by our customers, employees or business partners.
- Any inaccurate or incomplete information provided to us by our customers or counterparties.
- Inability of our framework to manage risks associated with our businesses, such as credit risk and operational risk, including third-party vendors and other service providers, which could, among other things, result in a breach of operating or security systems as a result of a cyber attack or similar act or failure to deliver our services effectively.
- Dependence on key suppliers or vendors to obtain equipment and other supplies for our businesses on acceptable terms.
- · The inability of our internal controls and procedures to prevent, detect or mitigate any material errors or fraudulent acts.
- The effects of geopolitical instability, including wars, conflicts, civil unrest, and terrorist attacks and the potential impact, directly or indirectly, on our businesses.

- The effects of man-made and natural disasters, including fires, floods, droughts, tornadoes, hurricanes, and environmental damage (specifically in the Southeastern United States), which may negatively affect our operations and/or our loan portfolios and increase our cost of conducting business. The severity and frequency of future earthquakes, fires, hurricanes, tornadoes, droughts, floods and other weather-related events are difficult to predict and may be exacerbated by global climate change.
- Changes in commodity market prices and conditions could adversely affect the cash flows of our borrowers operating in industries that are impacted by changes in commodity
  prices (including businesses indirectly impacted by commodities prices such as businesses that transport commodities or manufacture equipment used in the production of
  commodities), which could impair their ability to service any loans outstanding to them and/or reduce demand for loans in those industries.
- Our ability to identify and address cyber-security risks such as data security breaches, malware, ransomware, "denial of service" attacks, "hacking" and identity theft, including account take-overs, a failure of which could disrupt our businesses and result in the disclosure of and/or misuse or misappropriation of confidential or proprietary information, disruption or damage to our systems, increased costs, losses, or adverse effects to our reputation.
- Our ability to achieve our expense management initiatives.
- Market replacement of LIBOR and the related effect on our LIBOR-based financial products and contracts, including, but not limited to, derivative products, debt obligations, deposits, investments, and loans.
- · Possible downgrades in our credit ratings or outlook could, among other negative impacts, increase the costs of funding from capital markets.
- The effects of problems encountered by other financial institutions that adversely affect us or the banking industry generally could require us to change certain business practices, reduce our revenue, impose additional costs on us, or otherwise negatively affect our businesses.
- The effects of the failure of any component of our business infrastructure provided by a third party could disrupt our businesses, result in the disclosure of and/or misuse of confidential information or proprietary information, increase our costs, negatively affect our reputation, and cause losses.
- · Our ability to receive dividends from our subsidiaries, in particular Regions Bank, could affect our liquidity and ability to pay dividends to shareholders.
- Changes in accounting policies or procedures as may be required by the FASB or other regulatory agencies could materially affect our financial statements and how we report those results, and expectations and preliminary analyses relating to how such changes will affect our financial results could prove incorrect.
- · Fluctuations in the price of our common stock and inability to complete stock repurchases in the time frame and/or on the terms anticipated.
- · The effects of anti-takeover and exclusive forum laws and provision in our certificate of incorporation and bylaws.
- · The effects of any damage to our reputation resulting from developments related to any of the items identified above.
- Other risks identified from time to time in reports that we file with the SEC.

The foregoing list of factors is not exhaustive. For discussion of these and other factors that may cause actual results to differ from expectations, look under the captions "Forward-Looking Statements" and "Risk Factors" of Regions' Annual Report on Form 10-K for the year ended December 31, 2021 as filed with the SEC.

Forward-looking statements are subject to the risk that the actual effects may differ, possibly materially, from what is reflected in those forward-looking statements due to factors and future developments that are uncertain, unpredictable and in many cases beyond our control, including the scope and duration of the COVID-19 pandemic (including the impact of additional variants and resurgences), the effectiveness, availability and acceptance of any vaccines or therapies, and the direct and indirect impact of the COVID-19 pandemic on our customers, third parties and us.

The words "future," "anticipates," "assumes," "intends," "plans," "seeks," "believes," "predicts," "potential," "objectives," "estimates," "expects," "targets," "projects," "outlook," "forecast," "would," "will," "may," "might," "could," "should," "can," and similar terms and expressions often signify forward-looking statements. You should not place undue reliance on any forward-looking statements, which speak only as of the date made. Factors or events that could cause our actual results to differ may emerge from time to time, and it is not possible to predict all of them. We assume no obligation and do not intend to update or revise any forward-looking statements that are made from time to time, either as a result of future developments, new information or otherwise, except as may be required by law.

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