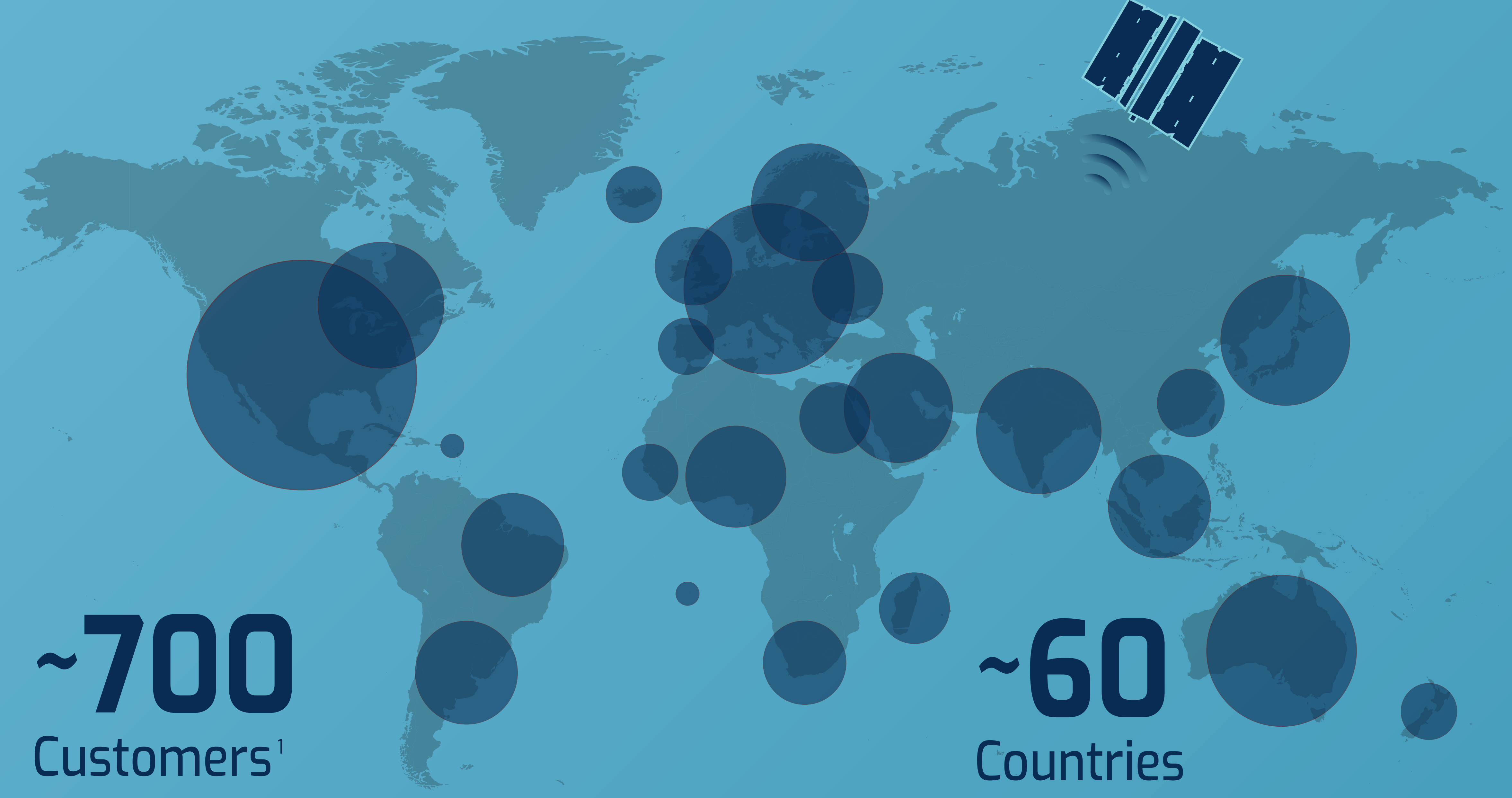
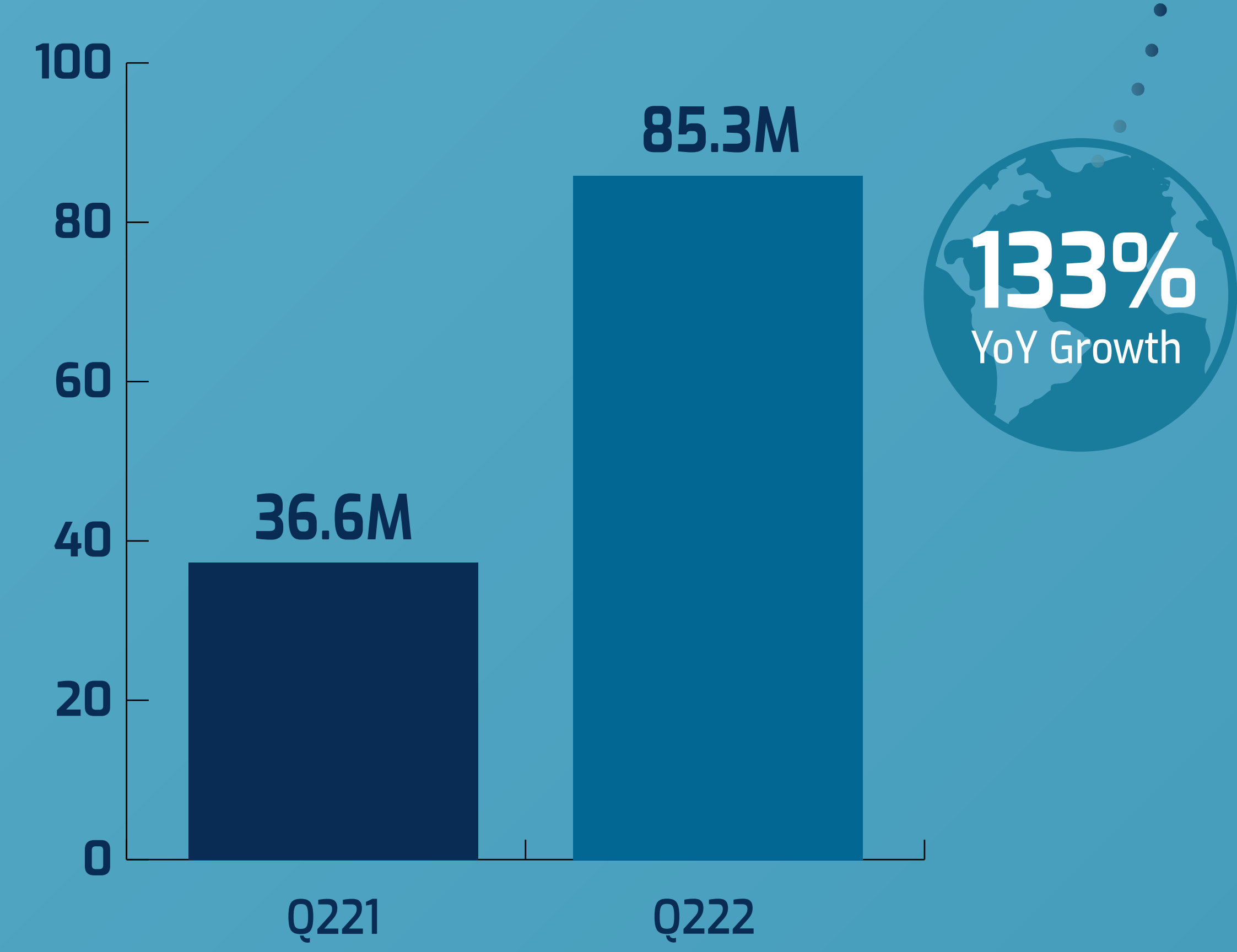


# Spire Q2 2022 Results Snapshot



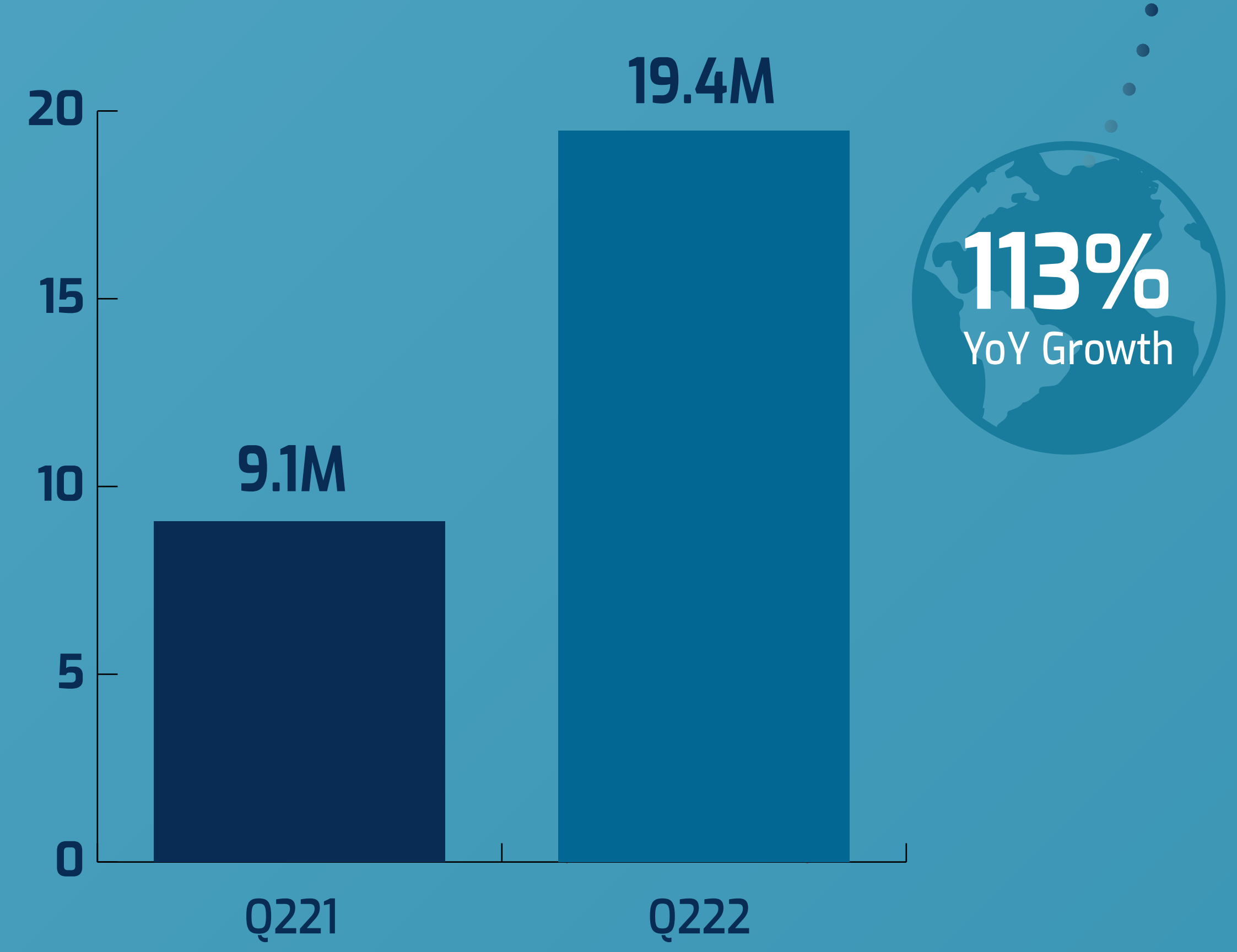
**\$85.3M**

ARR

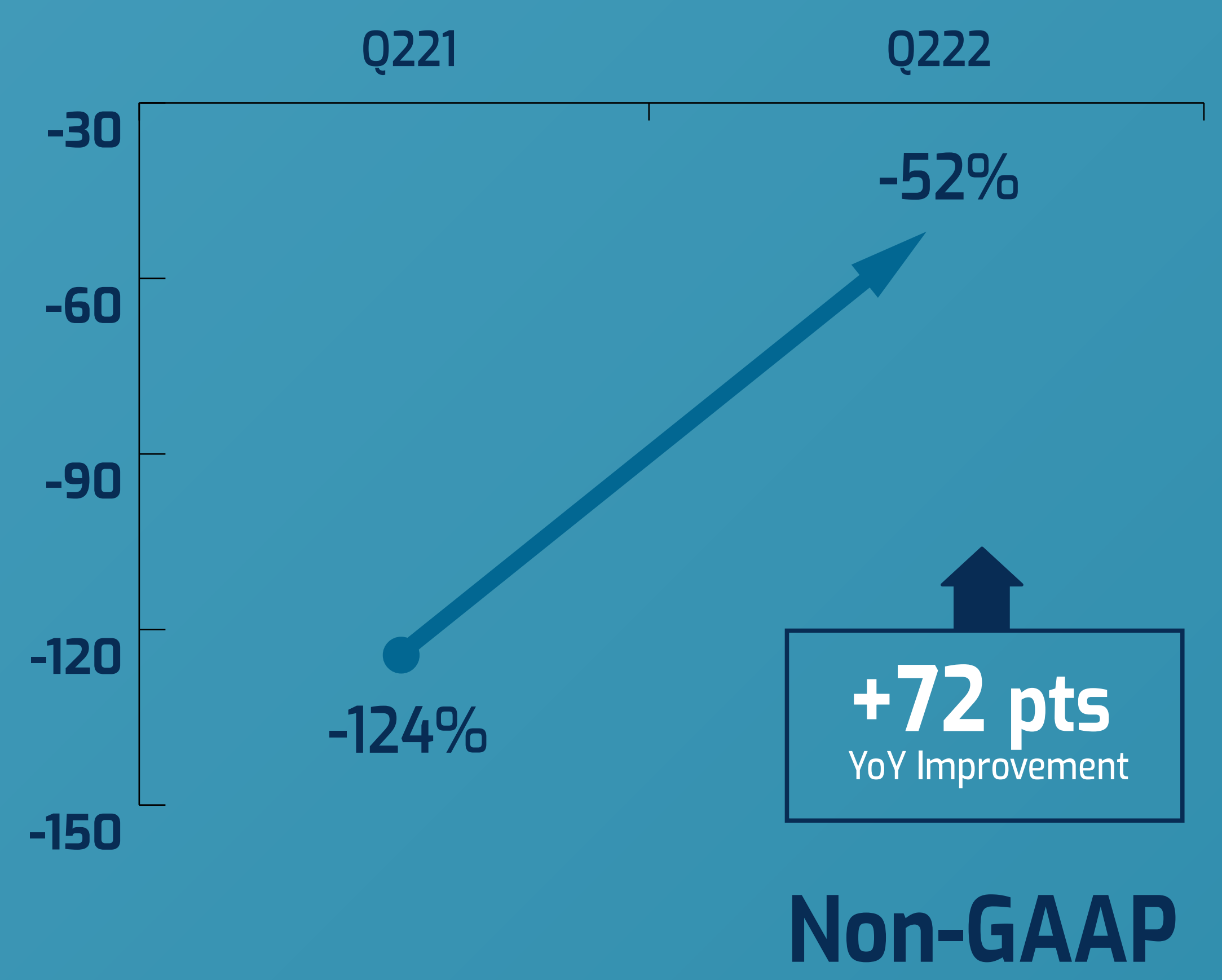
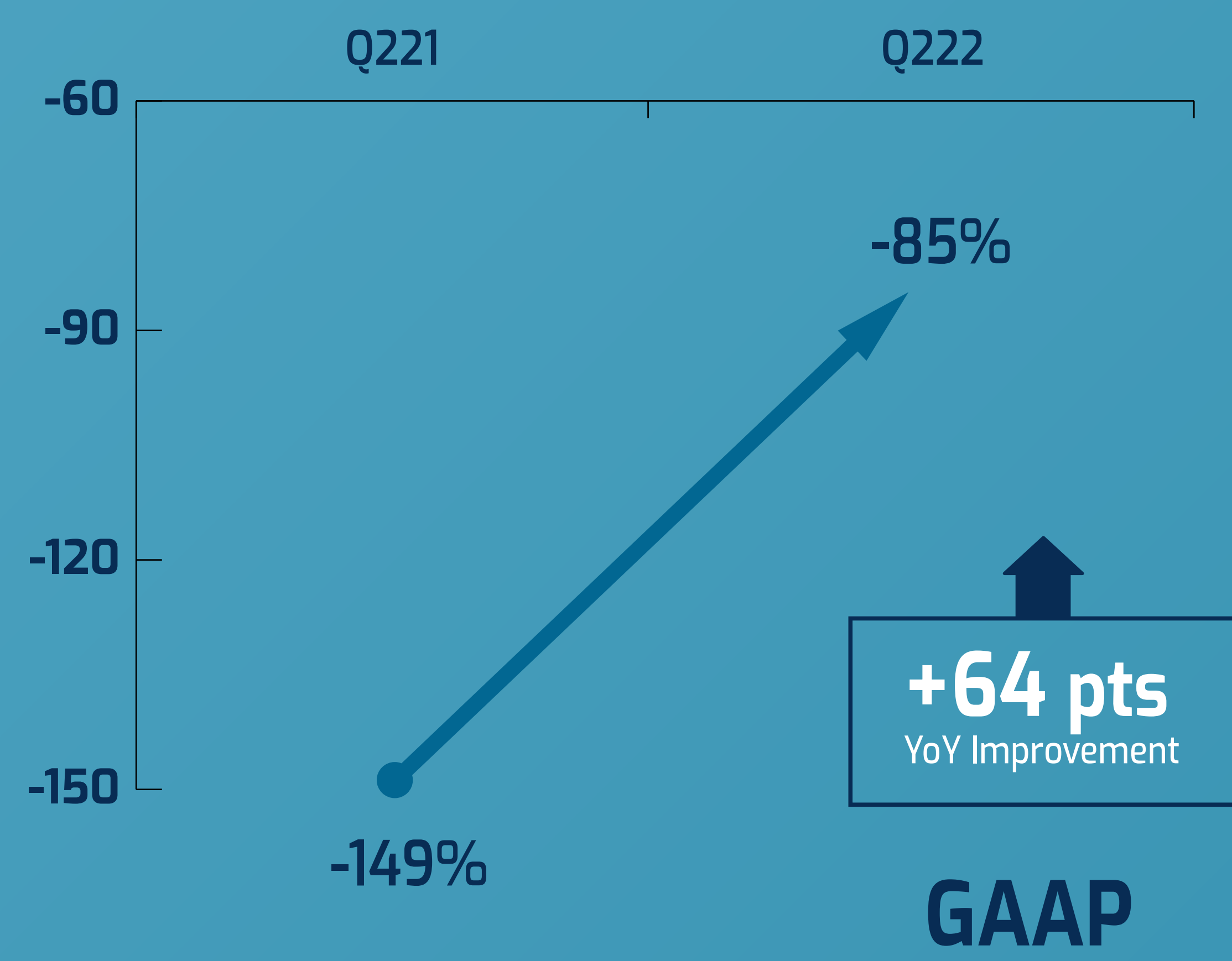


**\$19.4M**

Revenue



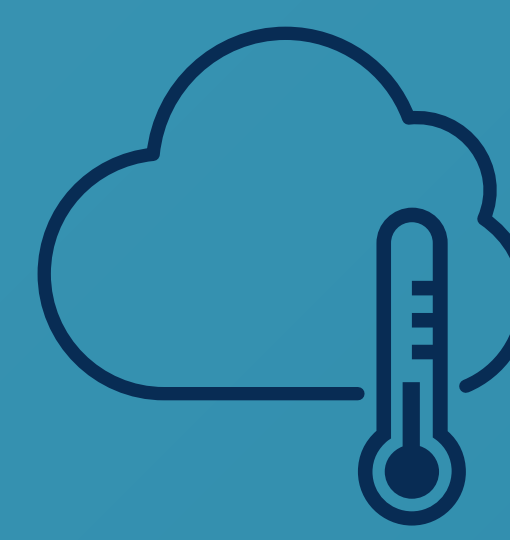
## Operating Margin



## Key Wins



Award from a **Fortune 100** company to provide maritime data including vessel type, capacity, and size along with live data ranging from the vessel's position, current voyage status, reported destination and ETA.



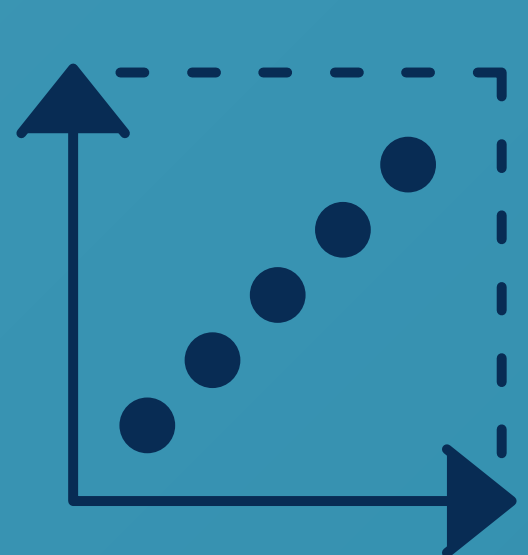
Announced a partnership with **RAL Space** to further develop and deploy the Hyperspectral Microwave Sounder on Spire satellites, enabling a higher level of measurement accuracy for both moisture and temperature, which are essential in numerical weather prediction.



Follow-on 12-month, \$6M award from **NASA** for Earth Observation data.



Secured largest numerical weather prediction deal to date with agreement from **TCOM**.



Secured **\$120 million** credit facility that highlights the strength of our business, further improves our balance sheet and allows us to continue executing on our four growth pillars as we drive towards positive free cash flow in 19 to 25 months.

**Leveraging Data from Space to Solve Problems on Earth**

Learn More at [spire.com](https://spire.com)



<sup>1</sup>ARR Solution Customers

(In thousands)	Three Months Ended June 30,	
	2022	2021
Revenue	\$ 19,395	\$ 9,113
Loss from operations (GAAP)	\$ (16,405)	\$ (13,573)
Adjustments:		
Exclude stock-based compensation	2,909	1,994
Exclude merger and acquisition related expenses	1,513	317
Exclude amortization of purchased intangibles	1,688	--
Exclude other acquisition accounting amortization	174	--
Exclude other unusual one-time costs	--	--
Loss from operations (Non-GAAP)	\$ (10,121)	\$ (11,262)
Operating margin (Non-GAAP)	-52%	-124%