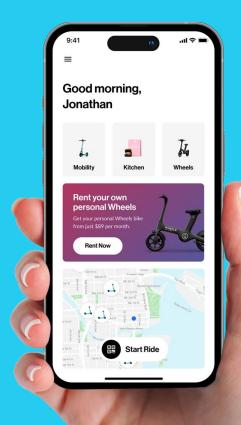
# HELBIZ WHEELS



## **Disclaimer**

#### Additional Information and Where to Find It:

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#### Industry and Market Data

In this Investor Presentation, Helbiz relies on and refers to information and statistics in the sectors in which it competes. Helbiz obtained this information and statistics from third-party sources believed to be reliable, including reports by market research firms. Helbiz has supplemented this information where necessary with its own internal estimates, taking into account publicly available information about other industry participants and its management's best view as to information that is not publicly available. Helbiz has not independently verified the accuracy or completeness of any such third-party information.

#### Use of Projections

This presentation contains financial forecasts. Helbiz's auditor have not audited, reviewed, compiled or performed any procedures with respect to the projections for the purpose of its inclusion in this presentation, and accordingly, it has not expressed an opinion or provided any other form of assurance with respect thereto for the purpose of this presentation. These projections are for illustrative purposes only and should not be relied upon as being necessarily indicative of future results. In this presentation, certain of the above-mentioned projected information has been provided for purposes of providing comparisons with historical data. The assumptions and estimates underlying the prospective financial information are inherently uncertain and are subject to a wide variety of significant business, economic and competitive risks and uncertainties that could cause actual results to differ materially from those contained in the prospective financial information. Projections are inherently uncertain due to a number of factors outside of Helbiz's control. Accordingly, there can be no assurance that the prospective results are indicative of future performance of Helbiz or that actual results will not differ materially from those presented in the prospective financial information. Inclusion of the prospective financial information in this presentation should not be regarded as a representation by any person that the results contained in the prospective financial information will be achieved.

## **Companies at a Glance**

HELBIZ

50+ Licenses globally 190%
Revenue growth vear-over-vear

Multiple vehicle offering

WHEEL5

15+ Licenses globally 40%
Revenue growth
year-over-year
FY2021

B2B & B2B2C offering

### Wheels Revenue streams



**Sharing** 



**Long Term Rentals** 

#### Universities



Exclusive Micro-Mobility Partner of E&I Cooperative Services to expand Campus' operations in North America bypassing RFP processes with 5,800 member universities

#### Corporate

Dedicated access to fleets of e-vehicles to employees of medium & large corporations.



Google is paying for Helbiz Wheels commuter subscription plan for its employees.

#### **Delivery Services**

Dedicated, personalised fleets of electric vehicles to companies employing networks of drivers or with delivery needs.



Wheels is the only fully electric vehicle incorporated into Uber Eats vehicle marketplace.

**Direct Partnerships** 

## **Proprietary Patented Vehicle**



#### **Proprietary IP & Manufacturing**

Vertically integrated supply chain coupled with unique IP & exclusive manufacturing.

Over 11 patents filed worldwide.

#### **Patented Form Factor**

Customer oriented design that creates a comfortable and familiar riding experience for everyone.

#### **Unique Accessibility**

Chosen by administrations & corporations as the highest ranking company offering seated scooters, a more accessible option for many people with mobility impairments.

## **Building a Global Leading Micro-Mobility Ecosystem**

1

World-class operators with a shared vision and common culture

2

Product and execution focus drives superb retention and unit economics

3

Global footprint expansion opportunity with strong growth potential

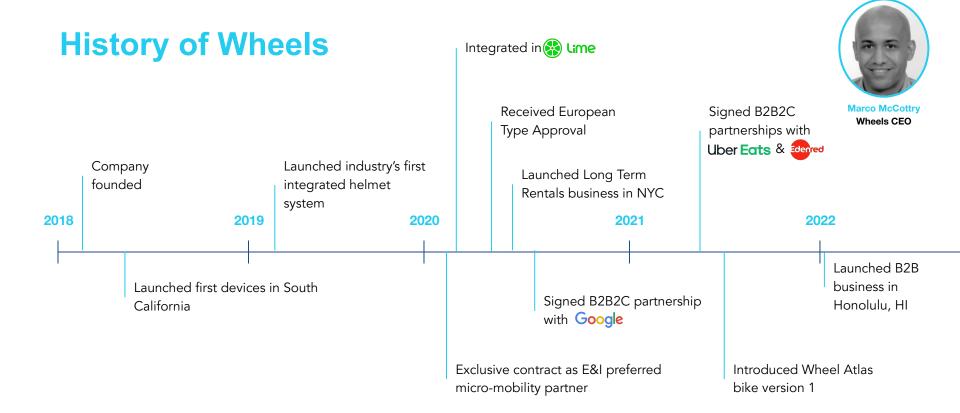
#### **Common Vision & Culture**

#### HELBIZ

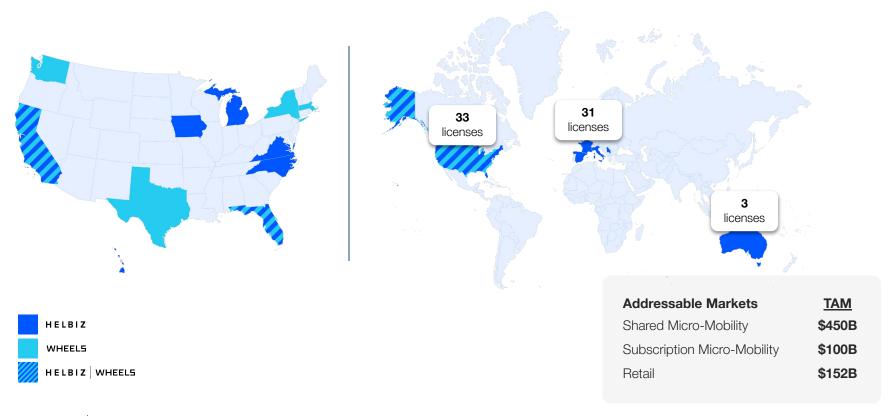
To change how the world moves, sustainably

#### WHEEL5

A safety-first micro-mobility company bringing the joy of the ride to cities everywhere



## **Global Footprint & Market Opportunity**



HELBIZ WHEELS

Source: BCG - The Future of Urban Mobility 2022

## **Combined Revenue Streams**

2018 2022 Soon Mobility Mobility Moped Long Rental Mobility Long Rental Leasing Moped Leasing Kitchen Live Kitchen Live Taxi Transit Insurance

### **Transaction Overview**

## Transaction Summary

- All stock transaction
  - Consideration to consist of non-voting convertible preferred stock and warrants
  - Upon shareholder approval, non-voting convertible preferred stock convertible into up to 9.9% of the outstanding Class A common stock at the time of the merger
  - Upon shareholder approval, Warrants exercisable into up to 4.9% of the outstanding Class A common stock at the time of the merger at \$3.00 per share

#### Leadership

- Marco McCottry to lead Helbiz' North American micro-mobility business
- Key executives from Wheels have agreed to join Helbiz
  - Amy Shat Chief of Staff at Wheels
  - Graham Blankenbaker Chief Technology Officer At Wheels

## Financial Impact

- Expected pro forma combined revenues of over \$25 million in 2022
- Expected pro forma positive gross profit margin within the next 9 months and positive EBITDA within the next 24 months

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