Q3 2022 EARNINGS UPDATE

HYATT

THOMPSON® MADRID NEWLY OPENED IN Q3 2022

Total fee revenue **exceeds** 2019 by **50%**

System-wide **RevPAR up 2%** compared to 2019; **up 5%** excluding Greater China

Raises full-year outlook for Net Rooms Growth to **approximately 6.5%**

Expands pipeline to **114,000 rooms**, a new record

Hyatt Continues to Transform Through Recently Announced Asset-Light Deals

- Joint Venture with Kiraku to launch the ATONA brand of Ryokans in Japan
- Agreement with Lindner Hotels to increase our franchised portfolio in Europe
- Five ALG branded all-inclusive resorts in Bulgaria; majority expected to open 2023

Mark Hoplamazian
President & CEO
Hyatt

“We had a tremendous quarter that demonstrates our unique positioning and differentiated model. We reported total fee revenue that **exceeded** 2019 by 50%, **raised** our full-year 2022 Net Rooms Growth outlook to approximately 6.5%, and **expanded** our pipeline to 114,000 rooms. Our greater mix of fee-based earnings is driving record results and significant free cash flow. We continue to see demand accelerating and our outlook remains optimistic based on our latest booking trends.”

STRATEGIC AGILITY
Driving Results

$28M NET INCOME

$0.25 DILUTED EPS

$224M TOTAL FEES[1]

18.7% NET ROOMS GROWTH[2]

$252M ADJUSTED EBITDA[3] + **$17M** ALG'S NET DEFERRALS[4] + **$26M** ALG'S NET FINANCED CONTRACTS[4]

(1) Represents gross Management, Franchise, and Other Fees.
(2) Represents Total Net Rooms Growth over the trailing 12-month period; Excluding ALG, Net Rooms Growth is 4.5% over the trailing 12-month period.
(3) Adjusted EBITDA is a non-GAAP measure that is not calculated or presented in accordance with generally accepted accounting principles in the United States (“GAAP”) and may not be comparable to similarly titled measures of other companies due to varying methods of calculations. For how we define Adjusted EBITDA and for a reconciliation to the most directly comparable GAAP measure, please see Hyatt’s Q3 2022 earnings release available at investors.hyatt.com.
(4) Relates to Net Deferrals and Net Financed Contracts associated with Unlimited Vacation Club contracts. Refer to Hyatt’s Q3 2022 earnings release available at investors.hyatt.com for definitions of Net Deferrals and Net Financed Contracts.