



"Tractor Supply had another remarkable year in 2022 as we continued to gain market share and advance our strategic initiatives. Our strong results throughout 2022 are directly attributable to the dedication of the more than 50,000 Tractor Supply Team Members who are passionate about Life Out Here. The team achieved significant milestones in the history of Tractor Supply including record sales and profitability and executed meaningful investments to enable future growth. Tractor Supply's needs-based, demand-driven business model has stood the test of time with consistent and sustainable growth."

> - Hal Lawton President & Chief Executive Officer

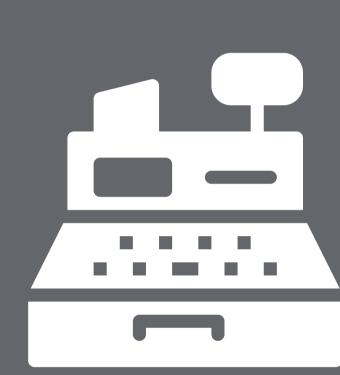
Q4 FINANCIAL HIGHLIGHTS

420.7%

NET SALES GROWTH



+8.6% COMPARABLE STORE SALES GROWTH



+6.3% TICKET **GROWTH**



425.9%

DILUTED EPS GROWTH

+2.3% TRANSACTION **GROWTH**



28/4-**NEIGHBOR'S CLUB MEMBERS**

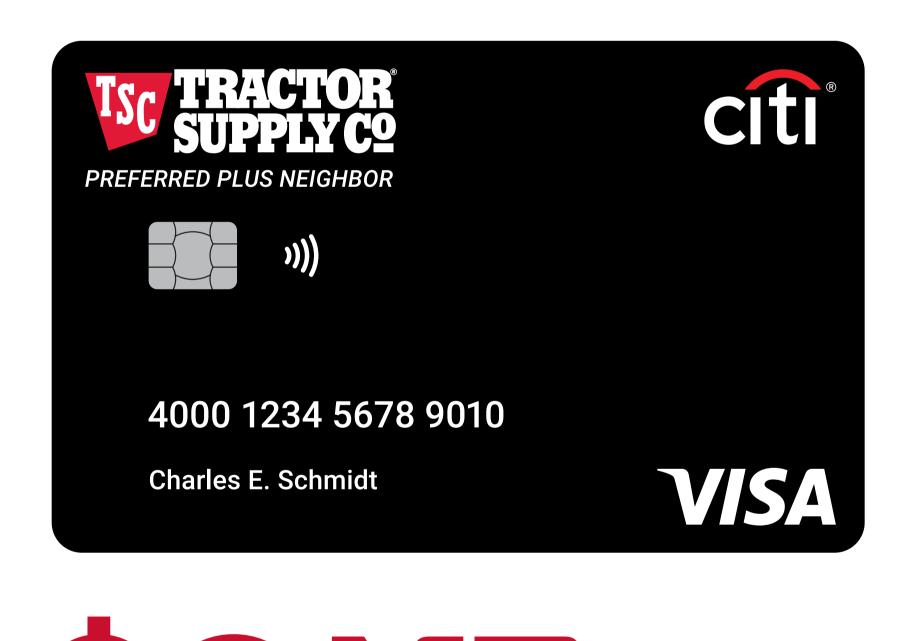
FISCAL 2022 RESULTS

NET SALES GROWTH

456556 COMPARABLE STORE SALES GROWTH

EPS GROWTH

*Q4 & FY2022 included an extra sales week as part of the Company's 53-week calendar – see press release for more information.





KEY OPERATIONAL HIGHLIGHTS



300+ **STORES**



8 BILLION+ POUNDS OF FEED & FOOD MOVED THROUGH OUR SUPPLY CHAIN



STORES

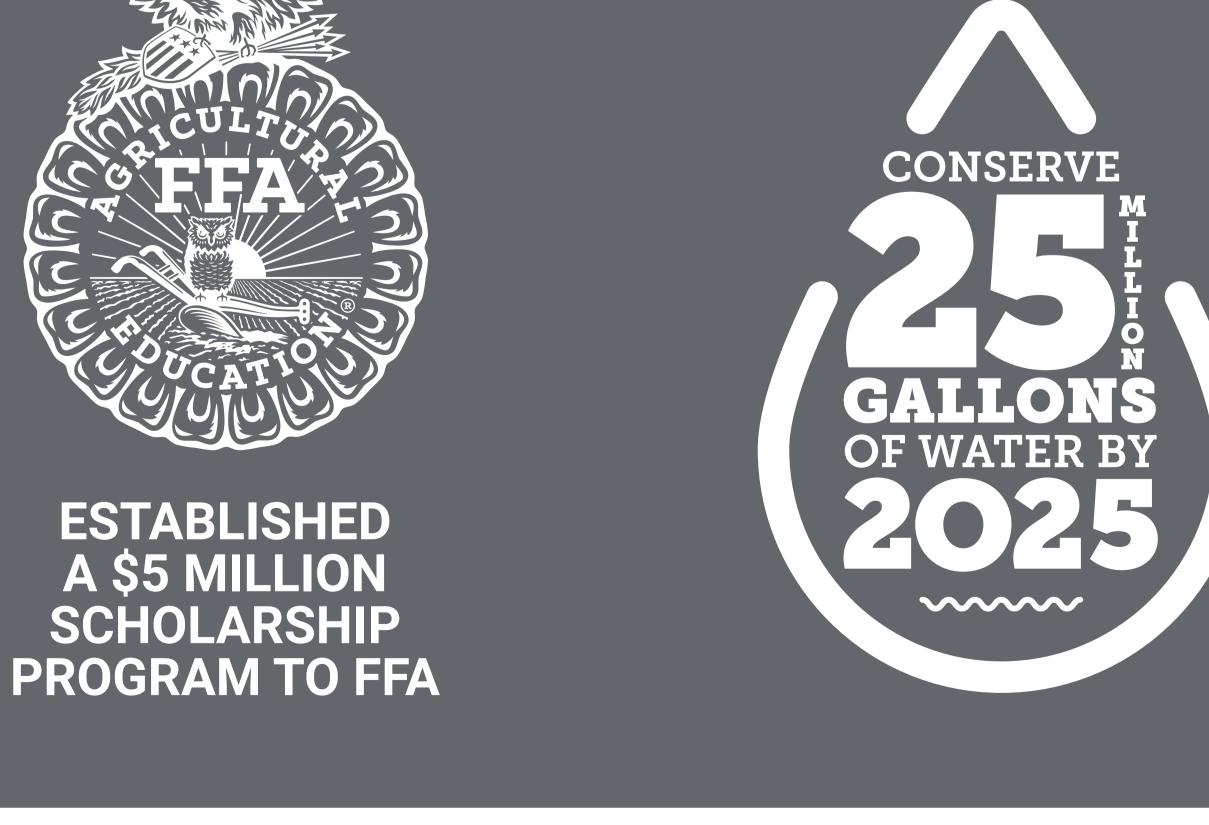


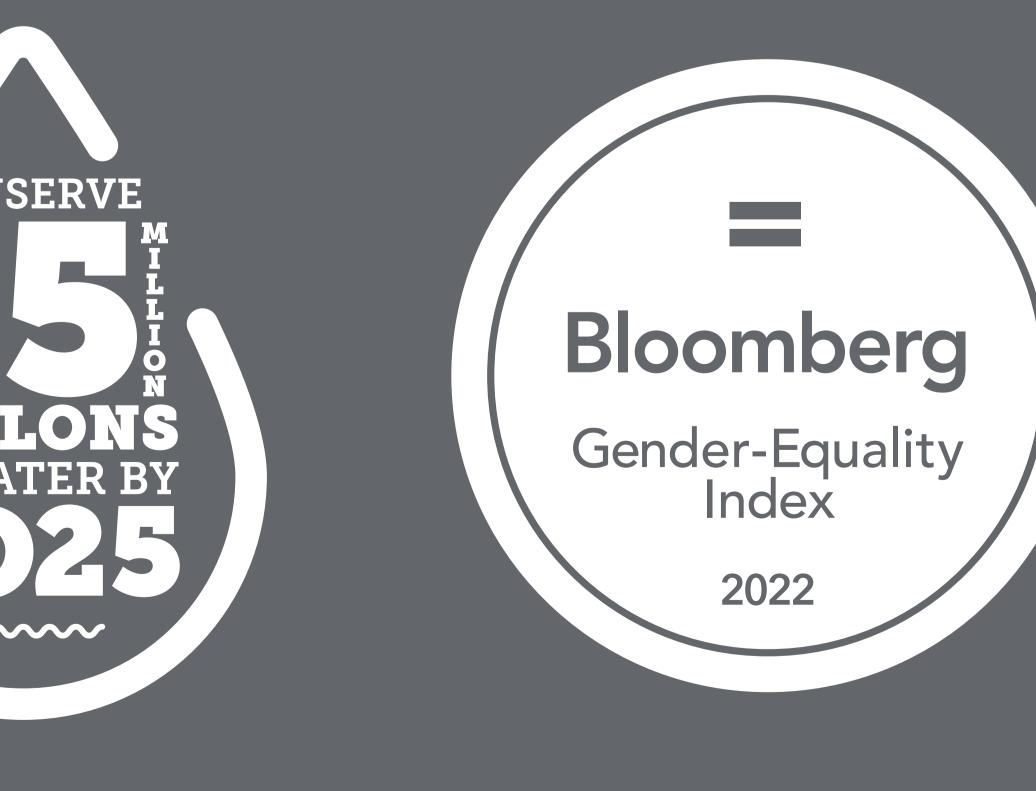




ESTABLISHED A \$5 MILLION **SCHOLARSHIP**









Emissions Reduction REDUCED ABSOLUTE SCOPE 1&2 GHG **EMISSIONS BY 5%**



We are committed to being an integral part of our customers' lives as the dependable supplier of

Out Here Lifestyle solutions.

Anytime · Anywhere · Anyway



Deliver Legendary



Advance Our ONETractor Capabilities

Customer Experiences





Operate the Tractor Way



Go the Country Mile for Our Team



Generate Healthy Shareholder Return