



ANDAZ MEXICO CITY CONDESA NEWLY OPENED IN Q1 2023



Generated total fees¹ of **\$231M**, a new record



Repurchased Class A Shares for **\$106M**



Raised full-year RevPAR outlook: **12% to 16%**



Maintained record pipeline of **117,000** rooms

Hyatt Accelerates Transformation

- Launched Hyatt Studios², first upper-midscale brand in the Americas for extended stay travelers
- Acquired Dream Hotel Group, expanding lifestyle portfolio
- Announced agreement to acquire Mr & Mrs Smith³, expanding global reach of luxury offerings



Mark Hoplamzian
President & CEO
Hyatt

“ For the fourth consecutive quarter we posted record results that exceeded our expectations, demonstrating our unique positioning and differentiated model. We raised our full-year RevPAR outlook while maintaining our record-level pipeline and industry-leading net rooms growth. During the quarter, the recovery in Asia Pacific was particularly remarkable with broad improvements across the region. We continue to experience favorable booking trends and our outlook remains optimistic. ”

STRATEGIC AGILITY Driving Results

\$58M NET INCOME

\$0.53 DILUTED EPS

\$231M TOTAL FEES¹

7.0% NET ROOMS GROWTH

\$268M ADJUSTED EBITDA⁴

\$31M NET DEFERRALS⁵

\$17M NET FINANCED CONTRACTS⁵

(1) Represents gross Management, Franchise, License, and Other Fees.

(2) Hyatt Studios brand launched on April 18, 2023.

(3) Agreement to acquire Mr & Mrs Smith was signed on April 28, 2023. The acquisition is anticipated to close in Q2 2023.

(4) Adjusted EBITDA is a non-GAAP measure that is not calculated or presented in accordance with generally accepted accounting principles in the United States (“GAAP”) and may not be comparable to similarly titled measures of other companies due to varying methods of calculations. For how we define Adjusted EBITDA and for a reconciliation to the most directly comparable GAAP measure, please see Hyatt’s Q1 2023 earnings release available at investors.hyatt.com.

(5) Relates to Net Deferrals and Net Financed Contracts associated with Unlimited Vacation Club contracts. Refer to Hyatt’s Q1 2023 earnings release available at investors.hyatt.com for definitions of Net Deferrals and Net Financed Contracts.