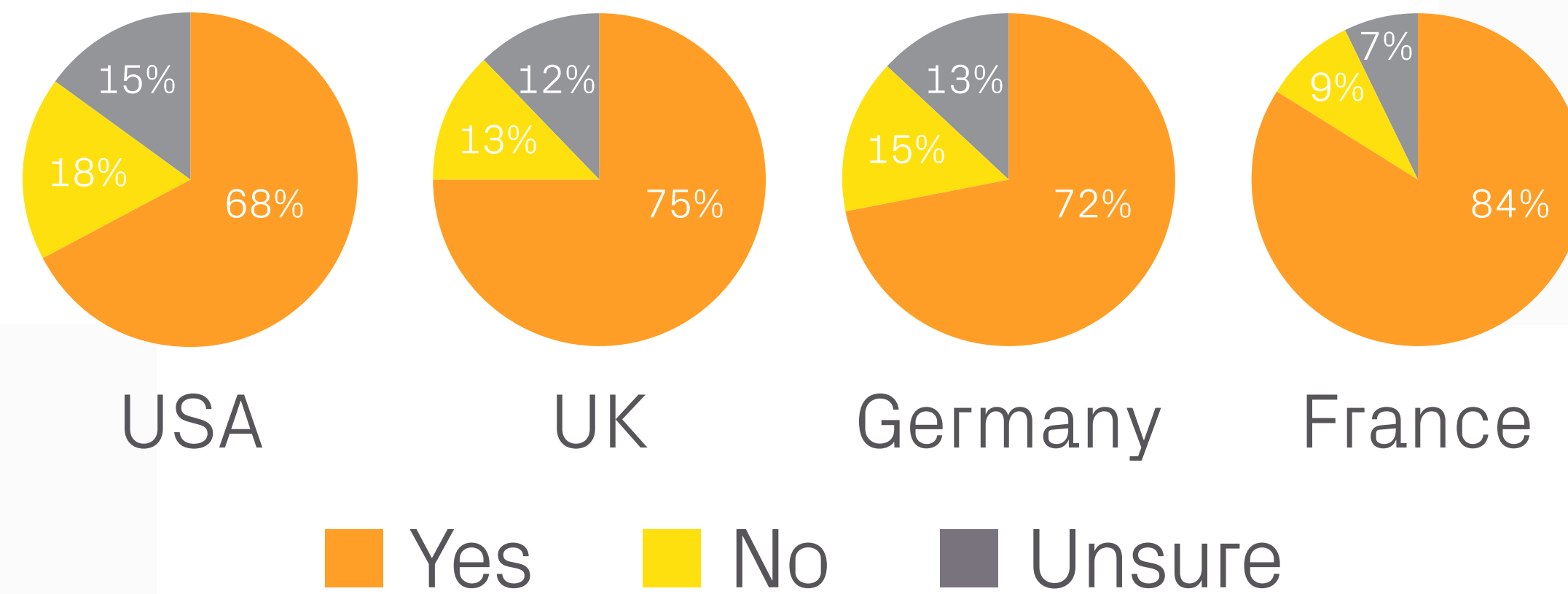
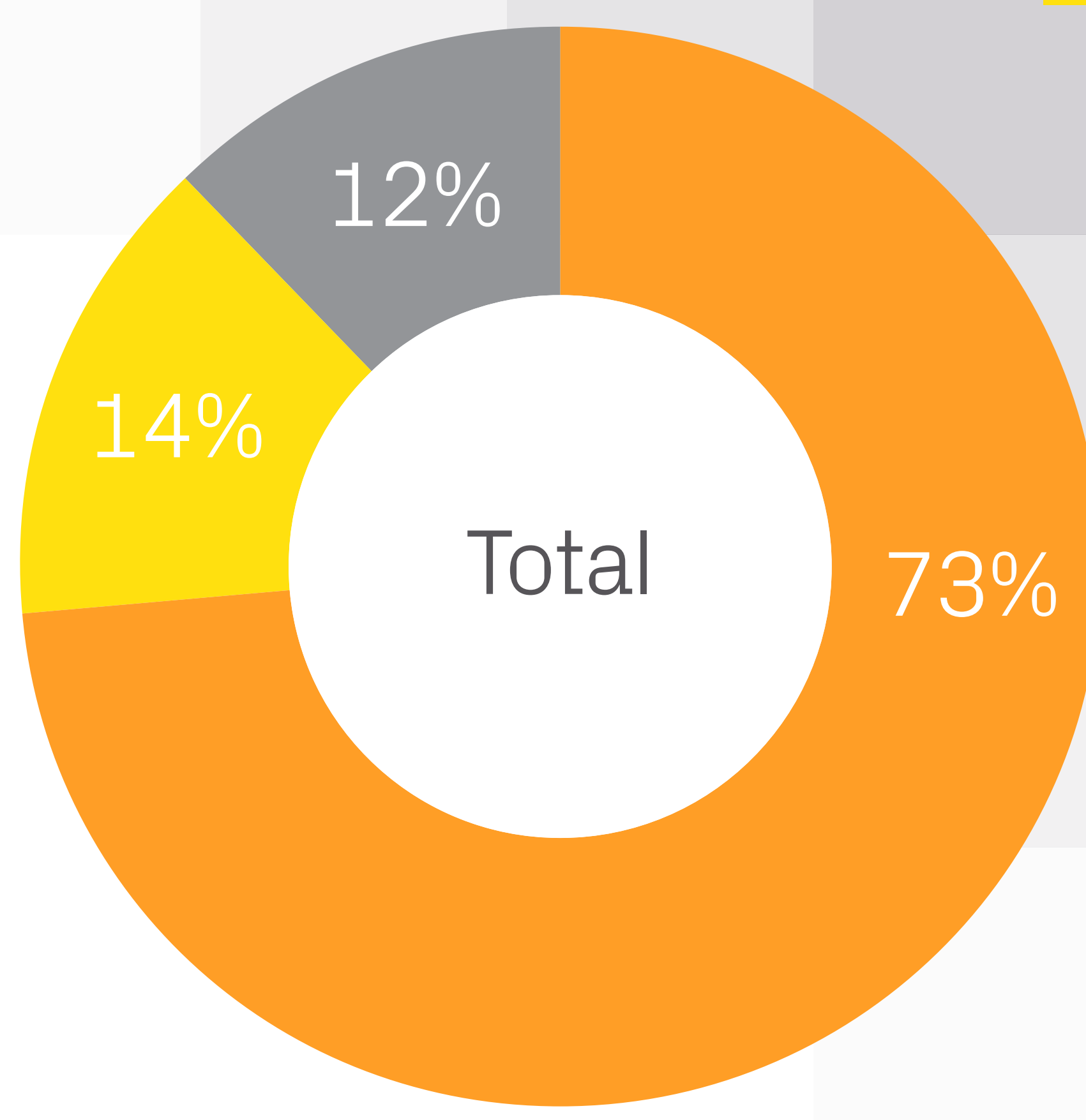


# How is Generative AI impacting M&A?

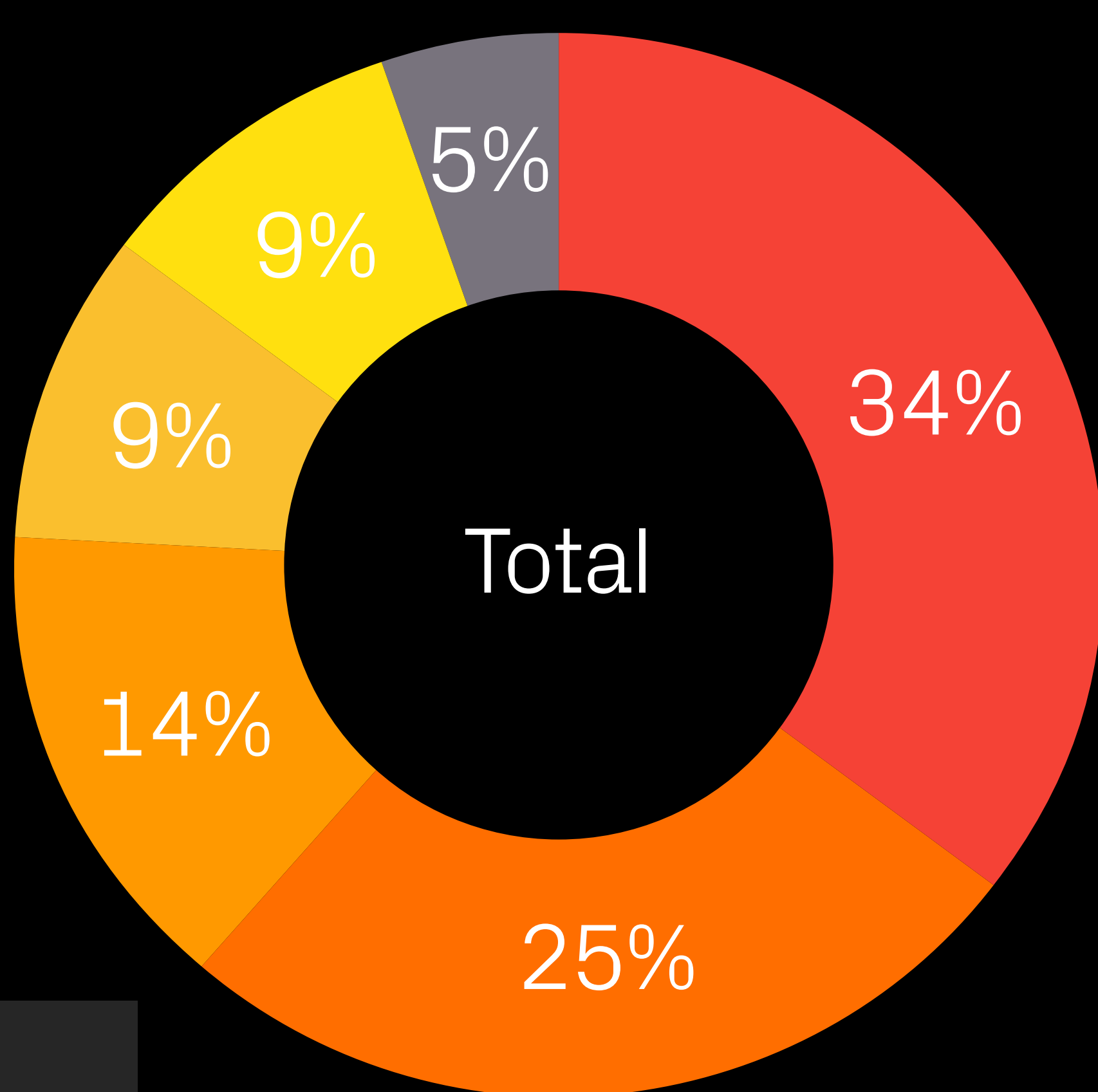
Artificial intelligence (AI), especially generative AI (GenAI) holds the promise of transforming productivity, efficiency, and innovation itself. Yet, it also poses risks. To better understand how the technology is impacting the M&A industry, Datasite surveyed 500 global dealmakers for their thoughts on the challenges and opportunities the technology poses. Following are some key takeaways.

## Should government regulate AI?

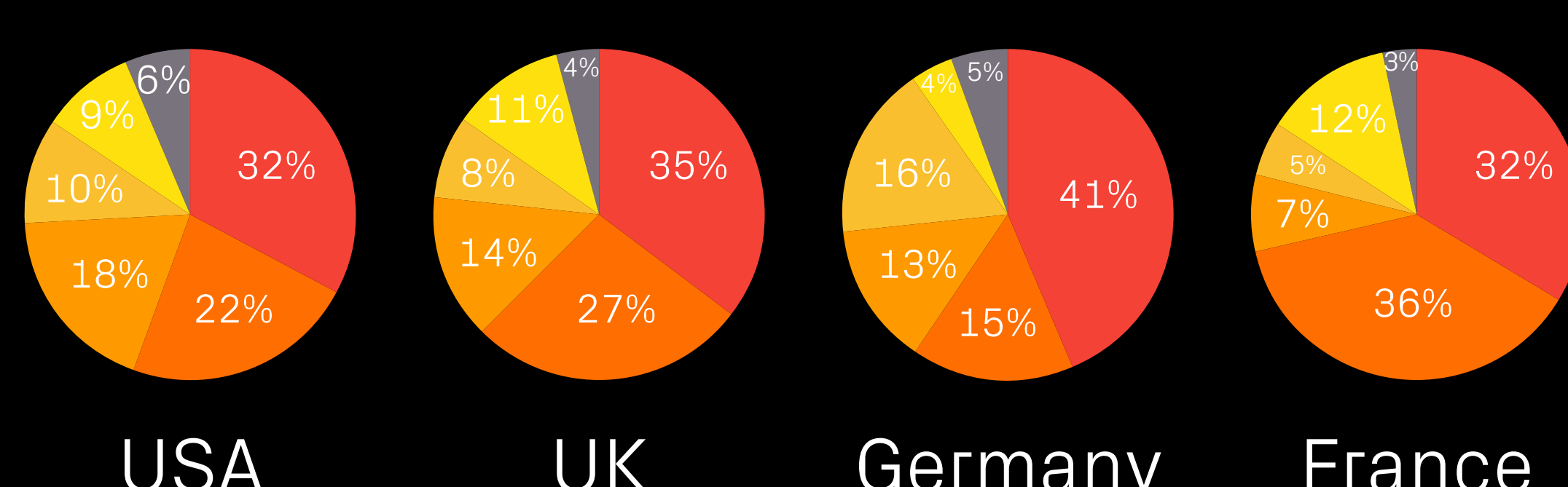
73% of global dealmakers said yes, especially in France and the UK.



## Biggest GenAI risks: Data security and privacy

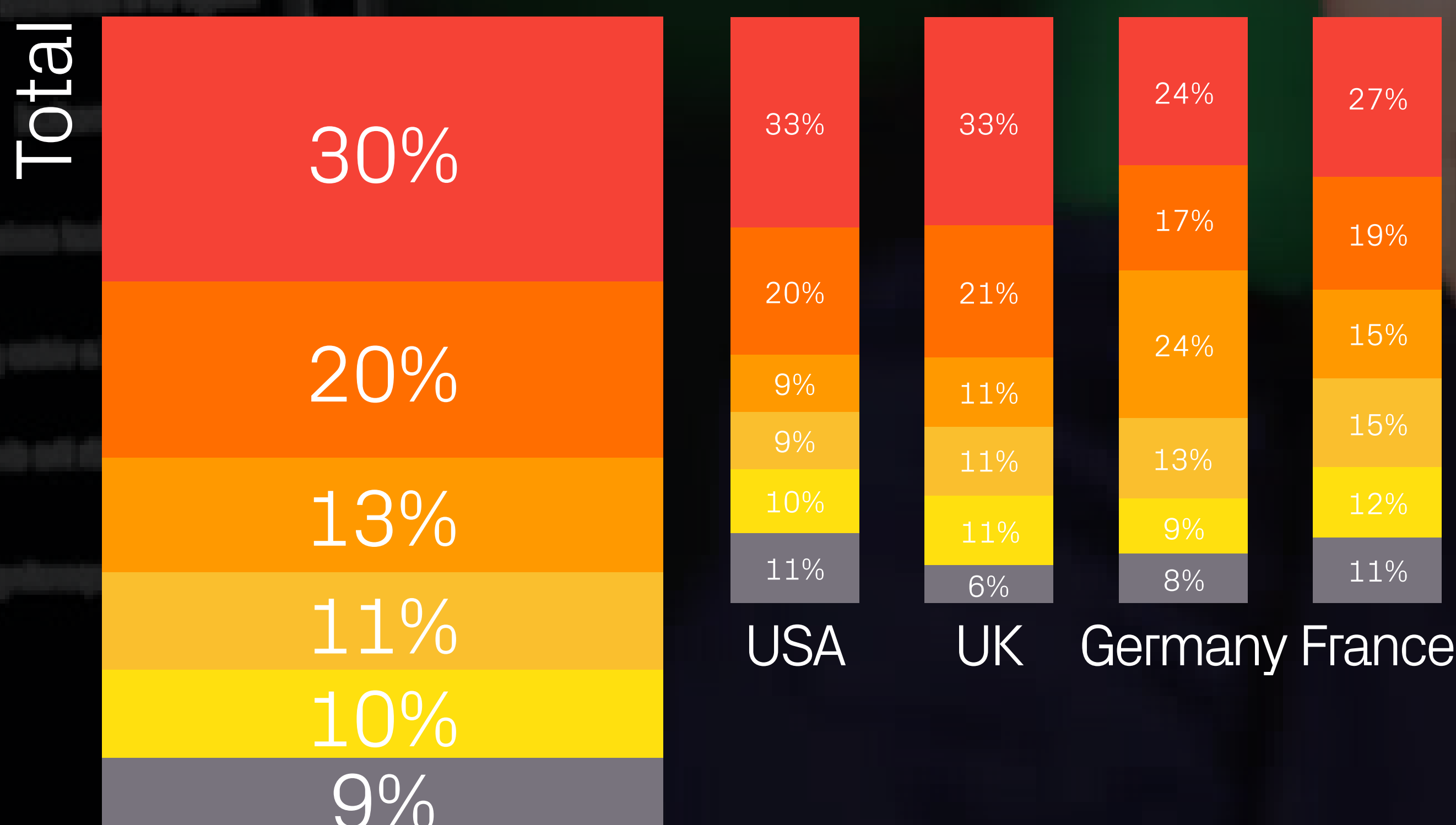


- Data security and privacy
- Job displacement
- Quality control
- Bias and fairness
- Intellectual property rights
- Reputational damage



## What is most likely to sink a GenAI M&A deal?

Security, privacy and compliance

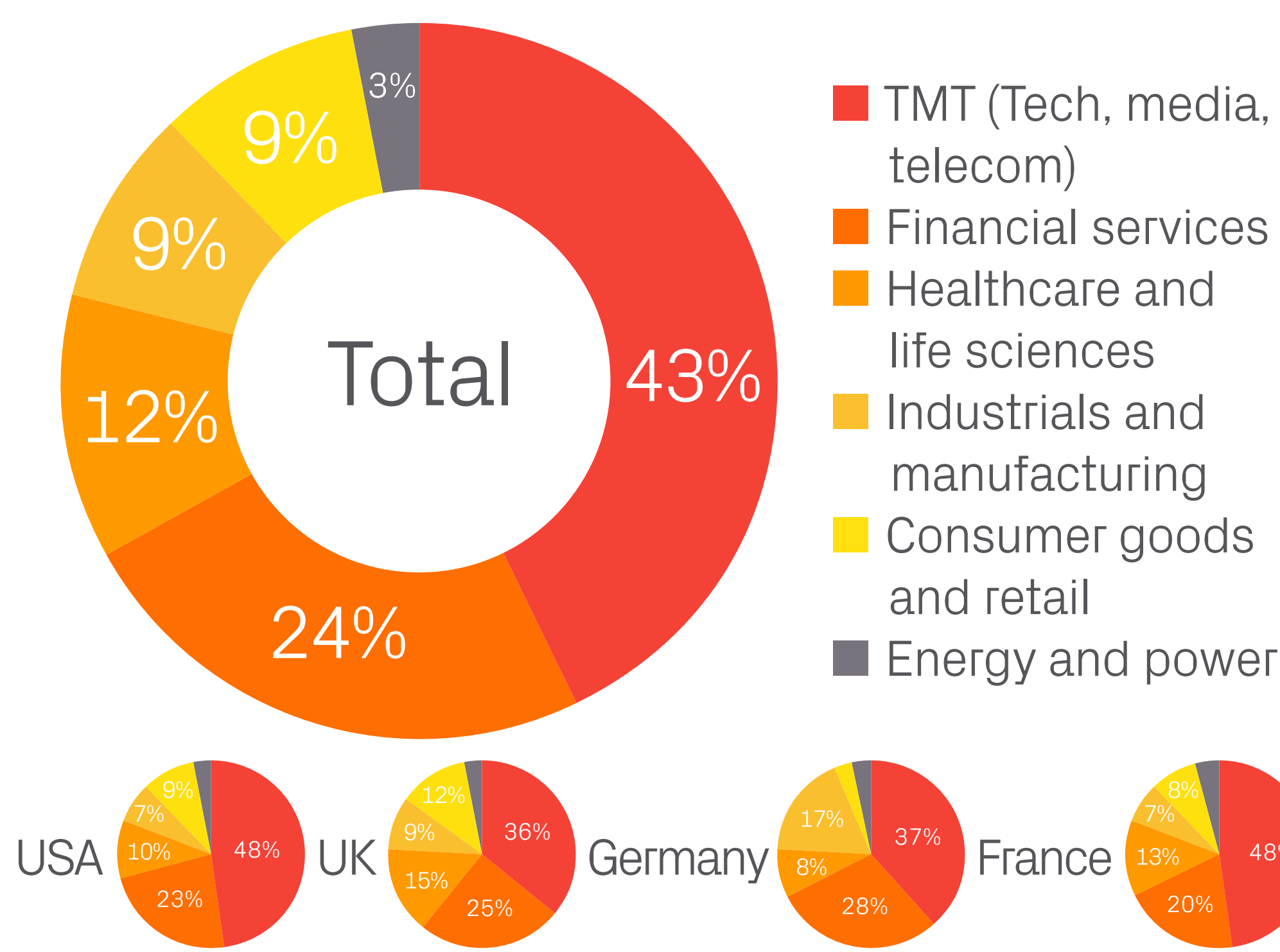


- Security, privacy and compliance
- Data and data quality
- Competence and expertise
- Transparency and explainability
- Technology validation
- Algorithmic bias

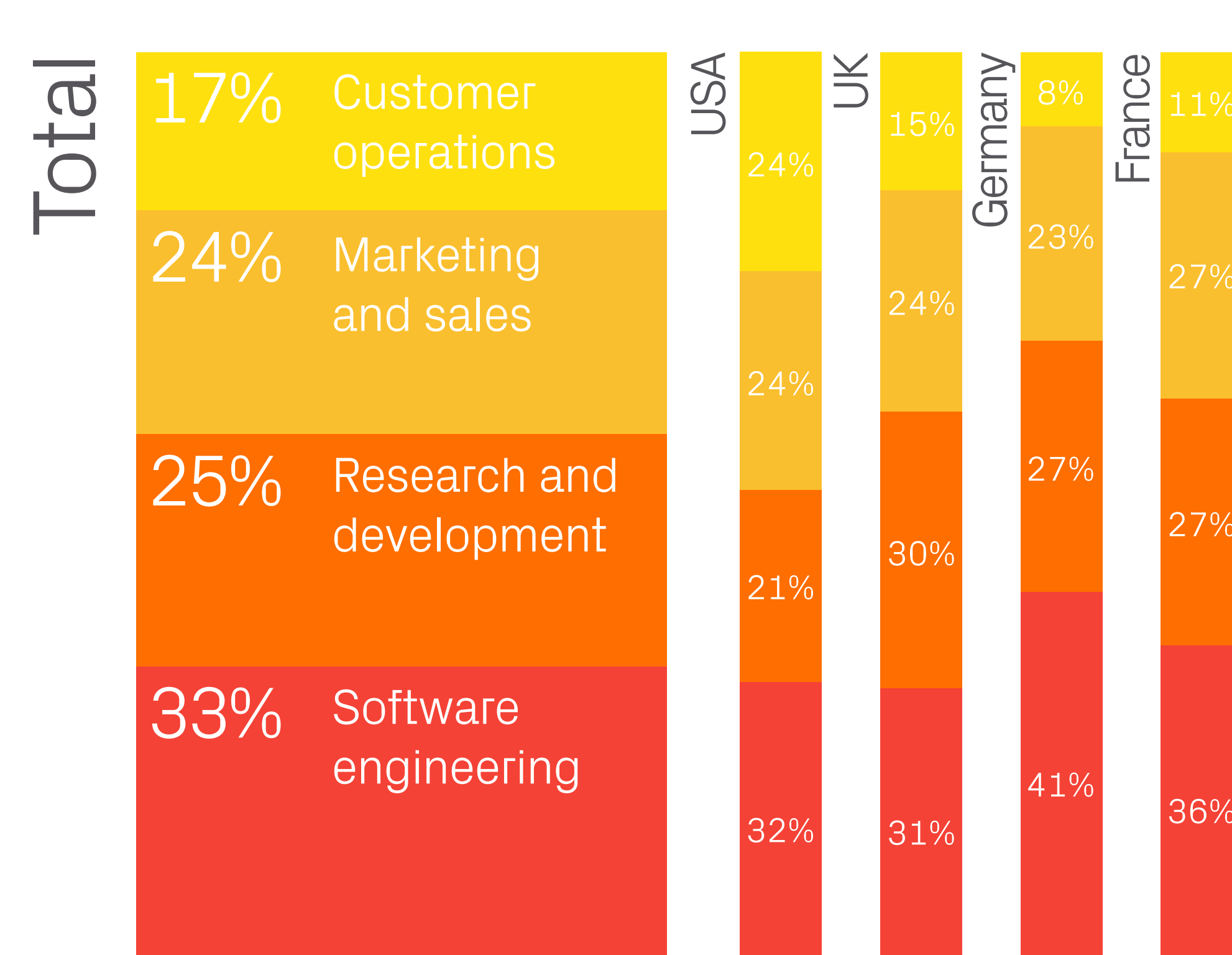
## Biggest GenAI investment opportunities: TMT, financial services, and software engineering

TMT, financial services, and software engineering

Which industry do you think will be most disrupted by GenAI in the next five years?



Which area will drive the most GenAI-related M&A opportunities in the next five years?



## Biggest improvements from GenAI in M&A? Processes and speed

Processes and speed

- Process improvements and efficiencies
- Improved deal intelligence
- Better deal decisions
- Improved risk identification
- M&A cost reduction

