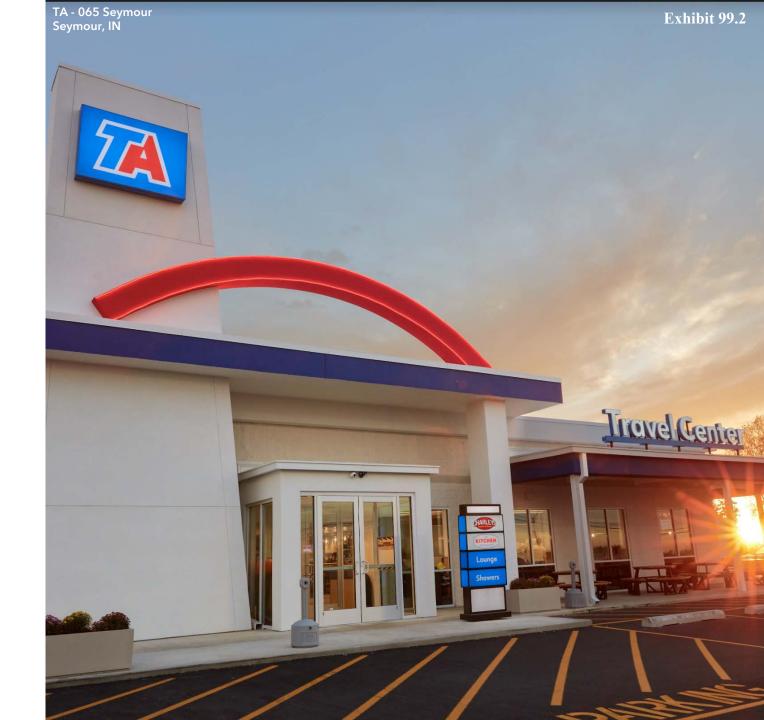


Service Properties Trust
Third Quarter 2023
Financial Results and
Supplemental Information

November 6, 2023



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### **Trading Symbols:**

Common Shares: SVC

#### **Investor Relations Contact:**

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### **Corporate Headquarters:**

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All amounts in this presentation are unaudited.

Additional information and reconciliations of Non-GAAP measures to amounts determined in accordance with U.S. GAAP appear in the appendix to this presentation. Please refer to Non-GAAP Financial Measures and Certain Definitions for terms used throughout this presentation.



# **Quarterly Results**

### Service Properties Trust Announces Third Quarter 2023 Financial Results



"SVC's third quarter hotel portfolio performance was in line with our expectations and reflects ongoing year over year RevPAR growth.

The net lease portfolio continues to provide dependable cash flows and is anchored by our TA leases, which are backed by an investment grade company in BP.

With over \$1 billion of total liquidity and a large portfolio of unencumbered assets, our balance sheet is well positioned to address upcoming debt maturities."

Todd Hargreaves, President and Chief Investment Officer

**Newton, MA (November 6, 2023):** Service Properties Trust (Nasdaq: SVC) today announced its financial results for the quarter ended September 30, 2023.

#### Dividend:

SVC has declared a quarterly distribution on its common shares of \$0.20 per share to shareholders of record as of the close of business on October 23, 2023. This distribution will be paid on or about November 16, 2023.

#### **Conference Call:**

A conference call to discuss SVC's third quarter results will be held on Tuesday, November 7, 2023 at 10:00 a.m. Eastern Time. The conference call may be accessed by dialing (877) 329-3720 or (412) 317-5434 (if calling from outside the United States and Canada); a pass code is not required. A replay will be available for one week by dialing (412) 317-0088; the replay pass code is 4473174. A live audio webcast of the conference call will also be available in a listen-only-mode on SVC's website, at <a href="https://www.svcreit.com">www.svcreit.com</a>. The archived webcast will be available for replay on SVC's website after the call. The transcription, recording and retransmission in any way of SVC's third quarter conference call are strictly prohibited without the prior written consent of SVC.

### **About Service Properties Trust:**

Service Properties Trust (Nasdaq: SVC) is a real estate investment trust, or REIT, with over \$11 billion invested in two asset categories: hotels and service-focused retail net lease properties. As of September 30, 2023, SVC owned 221 hotels with over 37,000 guest rooms throughout the United States and in Puerto Rico and Canada, the majority of which are extended stay and select service. As of September 30, 2023, SVC also owned 761 retail service-focused net lease properties totaling approximately 13.4 million square feet throughout the United States. SVC is managed by The RMR Group (Nasdaq: RMR), an alternative asset management company with approximately \$36 billion in assets under management as of September 30, 2023 and more than 35 years of institutional experience in buying, selling, financing and operating commercial real estate. SVC is headquartered in Newton, MA. For more information, visit <a href="https://www.svcreit.com">www.svcreit.com</a>.

# Third Quarter 2023 Highlights



### Financial Results

### Portfolio Update

# Investment Activity

# Liquidity and Financing Activities

- Net loss of \$4.1 million, or \$(0.03) per common share.
- Normalized FFO of \$92.1 million, or \$0.56 per common share.
- Adjusted EBITDAre of \$175.3 million.
- Comparable Hotel RevPAR of \$94.54.
- Comparable Hotel EBITDA of \$77.0 million.
- Net Lease occupancy of 95.8%.
- Net Lease rent coverage of 2.72x.
- Sold two net lease properties with an aggregate 39,133 square feet for an aggregate sales price of \$3.7 million, excluding closing costs.
- Since October 1, 2023, SVC has sold two net lease properties with an aggregate 9,537 square feet for an aggregate sales price of \$1.2 million, excluding closing costs.

• As of September 30, 2023, SVC had over \$1.0 billion of liquidity, including \$418.2 million of cash and cash equivalents and \$650.0 million available to borrow under its revolving credit facility.

### Third Quarter 2023 Results



	Three Mo	nth	Ended Sep	tem	ber 30,
Consolidated Financial Results	2023		2022		Change
Net (loss) income	\$ (4,128)	\$	7,500	\$	(11,628)
Net (loss) income per common share (basic and diluted)	\$ (0.03)	\$	0.05	\$	(80.0)
FFO	\$ 91,731	\$	88,397	\$	3,334
FFO per common share (basic and diluted)	\$ 0.56	\$	0.54	\$	0.02
Normalized FFO	\$ 92,109	\$	88,458	\$	3,651
Normalized FFO per common share (basic and diluted)	\$ 0.56	\$	0.54	\$	0.02
EBITDA	\$ 170,408	\$	191,144		(10.8 %)
Adjusted EBITDAre	\$ 175,328	\$	173,455		1.1 %
Hotel Results					
Comparable Hotels					
No. of hotels	219		219		_
No. of rooms or suites	37,429		37,429		_
Occupancy	67.3 %	, >	66.4 9	%	0.9 pts
ADR	\$ 140.47	\$	141.23		(0.5 %)
Hotel RevPAR	\$ 94.54	\$	93.78		0.8 %
Hotel EBITDA	\$ 76,981	\$	77,744		(1.0 %)
Hotel EBITDA margin	19.7 %	, 5	20.5 %	%	(0.8) pts
All Hotels					
No. of hotels	221		242		(21)
No. of rooms or suites	37,777		40,563		(2,786)
Occupancy	67.2 %	, o	65.8 %	%	1.4 pts
ADR	\$ 140.77	\$	140.05		0.5 %
Hotel RevPAR	\$ 94.60	\$	92.15		2.7 %
Hotel EBITDA	\$ 75,495	\$	78,944		(4.4 %)
Hotel EBITDA margin	19.1 %	, 5	19.7 %	%	(0.6) pts
Net Lease Metrics					
Number of properties	761		769	7	(8)
Occupancy	95.8 %	, o	97.3 9	%	(1.5) pts
Rent Coverage	2.72×		2.88	X	-0.16x



<sup>\*</sup> Dollars are in thousands, except per share data and hotel statistics.



# **Financials**

# Key Financial Data



(amounts in thousands, except per share data)

	As of and For the Three Months Ended									
		9/30/2023		6/30/2023		3/31/2023	•	12/31/2022		9/30/2022
Selected Income Statement Data:										
Total revenues	\$	496,825	\$	503,779	\$	429,209	\$	455,219	\$	498,521
Net (loss) income	\$	(4,128)	\$	(11,278)	\$	25,950	\$	(31,409)	\$	7,500
FFO	\$	91,731	\$	93,751	\$	35,894	\$	73,128	\$	88,397
Normalized FFO	\$	92,109	\$	95,127	\$	37,146	\$	73,266	\$	88,458
Adjusted EBITDAre	\$	175,328	\$	185,324	\$	116,841	\$	150,534	\$	173,455
Per Common Share Data (basic and diluted):										
Net (loss) income	\$	(0.03)	\$	(0.07)	\$	0.16	\$	(0.19)	\$	0.05
FFO	\$	0.56	\$	0.57	\$	0.22	\$	0.44	\$	0.54
Normalized FFO	\$	0.56	\$	0.58	\$	0.23	\$	0.44	\$	0.54
Dividend Data:										
Annualized dividends paid per share during the period	\$	0.80	\$	0.80	\$	0.80	\$	0.80	\$	0.04
Annualized dividend yield (at end of period)		10.4 %		9.2 %		8.0 %		11.0 %		0.8 %
Annualized Normalized FFO payout ratio		35.7 %		34.5 %		87.0 %		45.5 %		1.9 %
Selected Balance Sheet Data:										
Total gross assets	\$	10,733,398	\$	10,715,669	\$	10,505,429	\$	10,458,324	\$	10,561,906
Total assets	\$	7,604,311	\$	7,649,651	\$	7,482,166	\$	7,488,191	\$	7,632,713
Total liabilities	\$	6,302,361		6,310,576	\$	6,100,261	\$	6,099,399	\$	6,180,795
Total shareholders' equity	\$	1,301,950		1,339,075		1,381,905	\$		\$	1,451,918

	As of
	9/30/2023
Capitalization:	
Total common shares (at end of period)	165,772
Closing price (at end of period)	\$ 7.69
Equity market capitalization (at end of period)	\$ 1,274,787
Debt (principal balance)	5,809,058
Total market capitalization	\$ 7,083,845
Liquidity:	
Cash and cash equivalents	\$ 418,162
Available borrowings under revolving credit facility	650,000
Total liquidity	\$ 1,068,162

# Condensed Consolidated Statements of Income (Loss)



(amounts in thousands, except per share data)

	Three N	Nonths End	led S	eptember 30,	Ni	ptember 30,		
	20	)23		2022		2023		2022
Revenues:								
Hotel operating revenues (1)	\$	395,526	\$	400,453	\$	1,134,649	\$	1,116,843
Rental income <sup>(2)</sup>		101,299		97,798		295,164		290,949
Total revenues		496,825		498,251		1,429,813		1,407,792
Expenses:								
Hotel operating expenses (1)(3)		317,752		318,266		926,418		933,803
Other operating expenses		4,802		3,511		13,079		9,162
Depreciation and amortization		94,498		101,514		289,108		306,147
General and administrative		10,849		11,293		34,180		35,743
Transaction related costs <sup>(4)</sup>		115		_		1,933		1,920
Loss on asset impairment, net <sup>(5)</sup>		512		1,172		9,517		9,720
Total expenses		428,528		435,756		1,274,235		1,296,495
Gain (loss) on sale of real estate, net <sup>(6)</sup>		123		(164)		41,959		44,235
Gain on equity securities, net <sup>(7)</sup>		_		23,056		48,837		2,737
Interest income		5,626		1,442		11,880		2,735
Interest expense (including amortization of debt issuance costs and debt discounts and premiums of \$6,608, \$4,595, \$18,644 and \$15,529, respectively)		(82,280)		(81,740)		(246,363)		(263,904
Loss on early extinguishment of debt <sup>(8)</sup>		- (0.004)				(282)		(79
(Loss) income before income taxes and equity in earnings of an investee		(8,234)		5,089		11,609		(103,691
Income tax benefit (expense)		2,242		(390)		775		(1,558
Equity in earnings (losses) of an investee (9)	<u>.</u>	1,864		2,801		(1,840)		4,277
Net (loss) income	\$	(4,128)	\$	7,500	\$	10,544	\$	(100,972
Weighted average common shares outstanding (basic and diluted)		165,027		164,745		164,933		164,697
Net (loss) income per common share (basic and diluted)	\$	(0.03)	\$	0.05	\$	0.06	\$	(0.6



See accompanying notes on page 39.

## Condensed Consolidated Balance Sheets



(dollars in thousands, except share data)

	Sep	tember 30, 2023	Dece	ember 31, 2022
<u>ASSETS</u>				
Real estate properties:				
Land	\$	1,972,945	\$	1,902,587
Buildings, improvements and equipment		7,745,858		7,658,282
Total real estate properties, gross		9,718,803		9,560,869
Accumulated depreciation		(3,129,087)		(2,970,133)
Total real estate properties, net		6,589,716		6,590,736
Acquired real estate leases and other intangibles, net		137,366		252,357
Assets held for sale		13,567		121,905
Cash and cash equivalents		418,162		38,369
Restricted cash		17,366		7,051
Equity method investments		110,533		112,617
Investment in equity securities		_		53,055
Due from related persons		28,497		35,033
Other assets, net		289,104		277,068
Total assets	\$	7,604,311	\$	7,488,191
LIABILITIES AND SHAREHOLDERS' EQUITY				
Senior unsecured notes, net	\$	5,164,302	\$	5,655,530
Mortgage notes payable, net		556,447		-
Accounts payable and other liabilities		568,325		425,960
Due to related persons		13,287		17,909
Total liabilities		6,302,361		6,099,399
Commitments and contingencies				
Shareholders' equity:				
Common shares of beneficial interest, \$.01 par value; 200,000,000 shares authorized;				
165,772,040 and 165,452,566 shares issued and outstanding, respectively		1,658		1,655
Additional paid in capital		4,556,991		4,554,861
Cumulative other comprehensive income		2,139		2,383
Cumulative net income available for common shareholders		2,513,823		2,503,279
Cumulative common distributions		(5,772,661)		(5,673,386)
Total shareholders' equity		1,301,950		1,388,792
Total liabilities and shareholders' equity	\$	7,604,311	\$	7,488,191



### **Debt Summary**



#### As of September 30, 2023

(dollars in thousands)

	Weighted Average Interest Rate	Principal Balance	Maturity Date	Due at Maturity	Years to Maturity
Floating Rate Debt:					
\$650,000 revolving credit facility (1)(2)	7.930 %	\$ 	6/29/27	\$ _	3.7
Secured Fixed Rate Debt:					
Net lease mortgage notes (3)	5.600 %	\$ 609,058	2/10/28	\$ 600,576	4.4
Unsecured Fixed Rate Debt:					
Senior unsecured notes due 2024	4.650 %	\$ 350,000	3/15/24	\$ 350,000	0.5
Senior unsecured notes due 2024	4.350 %	825,000	10/1/24	825,000	1.0
Senior unsecured notes due 2025	4.500 %	350,000	3/15/25	350,000	1.5
Senior unsecured notes due 2025 <sup>(4)</sup>	7.500 %	800,000	9/15/25	800,000	2.0
Senior unsecured notes due 2026	5.250 %	350,000	2/15/26	350,000	2.4
Senior unsecured notes due 2026	4.750 %	450,000	10/1/26	450,000	3.0
Senior unsecured notes due 2027	4.950 %	400,000	2/15/27	400,000	3.4
Senior unsecured notes due 2027 (4)	5.500 %	450,000	12/15/27	450,000	4.2
Senior unsecured notes due 2028	3.950 %	400,000	1/15/28	400,000	4.3
Senior unsecured notes due 2029	4.950 %	425,000	10/1/29	425,000	6.0
Senior unsecured notes due 2030	4.375 %	400,000	2/15/30	400,000	6.4
Subtotal / weighted average	5.126 %	5,200,000		5,200,000	2.9
Total / weighted average <sup>(5)</sup>	5.185 %	\$ 5,809,058		\$ 5,800,576	3.1

- (1) SVC is required to pay interest at a rate of SOFR plus a premium, which was 250 basis points per annum as of September 30, 2023. SVC also pays an unused commitment fee of 20 to 30 basis points per annum based on amounts outstanding under its revolving credit facility. The interest rate listed in this debt summary is as of September 30, 2023. Subject to the payment of an extension fee and meeting certain other conditions, SVC may extend the maturity date of its credit facility by two additional six month periods.
- (2) SVC has provided equity pledges on certain of its property owning subsidiaries and provided first mortgage liens on 69 properties owned by the pledged subsidiaries to secure its obligations under the credit agreement governing its credit facility.
- (3) These notes are secured by 308 net lease properties and are prepayable without penalty 24 months prior to the expected maturity date.
- (4) These notes are guaranteed by certain of SVC's subsidiaries.
- (5) The carrying value of SVC's total debt of \$5,720,749 as of September 30, 2023 is net of unamortized discounts and premiums and certain issuance costs totaling \$88,309.

# Debt Maturity Schedule



As of September 30, 2023





- (1) SVC's net lease mortgage notes are partially amortizing and require balloon payments at maturity. These notes are prepayable without penalty 24 months prior to the expected maturity date.
- As of September 30, 2023, SVC had no amounts outstanding under its \$650 million revolving credit facility.

# Leverage Ratios, Coverage Ratios and Public Debt Covenants



		As of and F	or the Three Mo	onths Ended	
	9/30/2023	6/30/2023	3/31/2023	12/31/2022	9/30/2022
Leverage Ratios:					
Net debt / total gross assets	50.2 %	50.2 %	53.6 %	54.1 %	54.2 %
Net debt / gross book value of real estate assets and cash and cash equivalents	53.1 %	53.1 %	57.9 %	56.4 %	56.5 %
Secured debt / total assets	7.9 %	8.1 %	8.2 %	- %	0.4 %
Variable rate debt / net debt	- %	- %	- %	- %	1.7 %
Coverage Ratios:					
Rolling four-quarter Adjusted EBITDAre / rolling four-quarter interest expense	1.9x	1.9x	1.9x	1.7x	1.6x
Net debt / rolling four-quarter Adjusted EBITDAre	8.6x	8.6x	9.0x	9.5x	10.1x

	Д	s of and For the	e Trailing Twelv	e Months Ende	d
	9/30/2023	6/30/2023	3/31/2023	12/31/2022	9/30/2022
Public Debt Covenants:					
Maintenance Covenant					
Total unencumbered assets / unsecured debt - required minimum 150%	163.2 %	163.9 %	157.1 %	159.1 %	161.0 %
Incurrence Covenants					
Total debt / adjusted total assets - allowable maximum 60.0%	53.2 %	53.1 %	54.8 %	53.6 %	53.8 %
Secured debt / adjusted total assets - allowable maximum 40.0%	5.6 %	5.6 %	5.8 %	- %	0.9 %
Consolidated income available for debt service / debt service - required minimum 1.50x	2.02x	1.97x	1.90x	1.85x	1.72x



# Capital Expenditures and Restricted Cash Activity



(dollars in thousands)

			For the Three Months Ended									
	9/30/2023		6/30/2023		3/31/2023		12/31/2022		9,	/30/2022		
Capital Expenditures:												
Hotel capital improvements & FF&E Reserve fundings (1)	\$	63,948	\$	41,043	\$	21,773	\$	36,629	\$	22,841		
Net lease capital improvements		769		1,704		505		170		1,520		
Lease related costs		267		11		67		102		51		
Total capital improvements & FF&E Reserve fundings	\$	64,984	\$	42,758	\$	22,345	\$	36,901	\$	24,412		

	As of and For the Three Months Ended										
	9/30/2023		ć	6/30/2023		3/31/2023	12/31/2022			9/30/2022	
Restricted Cash:											
Total restricted cash (beginning of period)	\$	15,758	\$	15,220	\$	7,051	\$	10,891	\$	64,901	
Manager deposits into FF&E Reserve		1,825		1,739		1,923		2,598		2,700	
Hotel improvements funded from FF&E Reserve		(902)		(1,481)		(1,558)		(1,024)		(1,577)	
Net lease mortgage note rent collection account activity, net		688		268		5,867		_		_	
Net lease mortgage note liquidity reserve activity, net		(3)		12		2,000		_		_	
Proceeds from asset sales deposited into (withdrawn from) revolving credit facility collateral account, net		_		_		(63)		(5,414)		(55,133)	
Total restricted cash (end of period)	\$	17,366	\$	15,758	\$	15,220	\$	7,051	\$	10,891	



 Includes amounts SVC funded into its FF&E Reserves and amounts directly reimbursed to its hotel managers for capital expenditures.

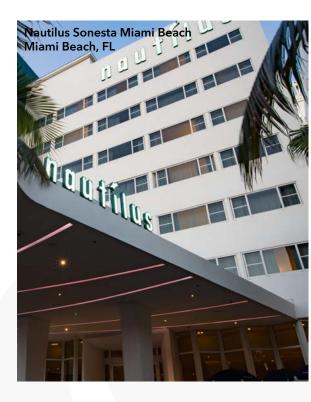
## Property Acquisitions and Dispositions Information Since January 1, 2023



(dollars in thousands, except per room/sq. ft. data)

ACQUISITIONS:									
Quarter Acquired	Properties	Property Type	Brand	Location	Rooms or Suites	Purc	hase Price <sup>(1)</sup>	Avera	ge Purchase Price per Room or Suite
Q2 2023	1	Hotel	Sonesta	FL	250	\$	165,400	\$	662

DISPOSITIONS:							
Quarter Disposed	Properties	Property Type	Brand	Location	Rooms or Suites / Square Footage	Sales Price (1)	Average Sales Price per Room or Suite / Square Foot
Q1 2023	1	Hotel	Sonesta Select	MD	152	\$ 5,350	\$ 35
	1	Hotel	Sonesta	NJ	219	14,580	67
	3	Hotel	Residence Inn	NY, PA, NC	342	29,018	85
	13	Hotel	Courtyard	Various	1,813	108,282	60
Q2 2023	2	Net Lease	Vacant	ОН	2,384	620	260
Q3 2023	2	Net Lease	Various	GA, SC	39,133	3,725	95
Q4 2023	2	Net Lease	Vacant	KY, NC	9,537	1,190	125
	24				2,526 / 51,054	\$ 162,765	\$62 / \$132



(1) Represents cash purchase or sale price, as applicable, and excludes closing related costs.



# **Portfolio Information**

# Portfolio Summary



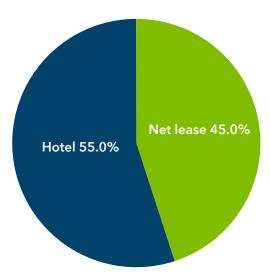
### As of September 30, 2023

(dollars in thousands)

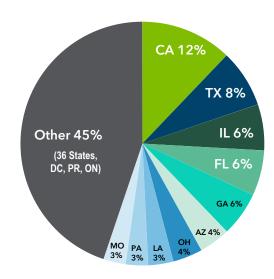
Number of Properties			
Hotel Properties	221	Number of hotel rooms	37,777
Net Lease Properties	761	Net lease square feet	13,430,345
Total Properties	982	Average hotel property size	171 rooms
		Average net lease property size	17,648 sq. feet

Investments		Diversification Facts	
Hotels	\$ 6,207,414	Tenants/Operators	178
Net Lease Properties	5,076,147	Brands	144
Total Investments	\$ 11,283,561	Industries	22
		States	46





### Geographical Diversification (1)





(1) Based on investment.

# Consolidated Portfolio Diversification by Industry



### As of September 30, 2023

(dollars in thousands)

Industry	No. of Properties	Rooms/ Square Footage	Investments	Percent of Total Investment
1. Hotels	221	37,777	\$ 6,207,414	55.0%
2. Travel Centers	179	5,113,374	3,315,814	29.4%
3. Restaurants - Quick Service	209	669,723	283,225	2.5%
4. Health and Fitness	13	873,258	186,362	1.7%
5. Restaurants - Casual Dining	51	399,792	184,262	1.6%
6. Movie Theaters	18	935,581	160,060	1.4%
7. Grocery Stores	19	1,020,819	129,152	1.1%
8. Home Goods and Leisure	20	700,906	121,066	1.1%
9. Automotive Equipment and Services	64	463,492	107,054	0.9%
10. Medical, Dental Office	70	372,171	103,849	0.9%
11. Automotive Dealers	8	177,433	62,651	0.6%
12. Entertainment	4	199,853	61,436	0.5%
13. Educational Services	8	213,755	54,759	0.5%
14. General Merchandise Stores	4	381,193	55,457	0.5%
15. Building Materials	29	465,283	33,464	0.3%
16. Car Washes	5	41,456	28,658	0.3%
17. Miscellaneous Manufacturing	5	538,932	24,148	0.2%
18. Drug Stores and Pharmacies	7	67,423	19,251	0.2%
19. Sporting Goods	3	120,847	17,742	0.2%
20. Legal Services	5	25,429	11,362	0.1%
21. Dollar Stores	3	27,593	2,971	-%
22. Other	5	139,423	27,244	0.2%
23. Vacant	32	482,609	86,160	0.8%
Total	982	37,777 / 13,430,345	\$ 11,283,561	100.0%



# Consolidated Portfolio by Geographic Diversification



As of September 30, 2023

(dollars in thousands)

								Investmen	ts		
State	Total Property Count	Hotel Count	Net Lease Count	т	otal (\$000s)	% of Total	Н	otel (\$000s)	Hotel % of Total	Net Lease (\$000s)	Net Lease % of Total
California	58	36	22	\$	1,387,471	12.3 %	\$	1,114,406	18.0 %	\$ 273,065	5.4 %
Texas	76	20	56		876,237	7.8 %		361,254	5.8 %	514,983	10.1 %
Illinois	66	10	56		705,210	6.2 %		414,700	6.7 %	290,510	5.7 %
Florida	58	12	46		691,789	6.1 %		445,550	7.2 %	246,239	4.9 %
Georgia	89	16	73		671,839	6.0 %		402,265	6.5 %	269,574	5.3 %
Arizona	39	14	25		475,951	4.2 %		227,574	3.7 %	248,377	4.9 %
Ohio	44	5	39		451,418	4.0 %		121,793	2.0 %	329,625	6.5 %
Louisiana	15	3	12		381,322	3.4 %		249,617	4.0 %	131,705	2.6 %
Pennsylvania	33	5	28		338,360	3.0 %		134,246	2.2 %	204,114	4.0 %
Missouri	29	4	25		285,984	2.5 %		156,834	2.5 %	129,150	2.6 %
Top 10	507	125	382		6,265,581	55.5 %		3,628,239	58.6 %	2,637,342	52.0 %
Other <sup>(1)</sup>	475	96	379		5,017,980	44.5 %		2,579,175	41.4 %	2,438,805	48.0 %
Total	982	221	761	\$	11,283,561	100.0 %	\$	6,207,414	100.0 %	\$ 5,076,147	100.0 %



(1) Consists of properties in 36 different states, the District of Columbia, Puerto Rico and Ontario, Canada with an average investment of \$10,564 per property.

# Hotel Portfolio by Brand



As of September 30, 2023

(dollars in thousands, except per room or suite data)

Brand	Service Level	Chain Scale	Number of Hotels	Percent of Total Number of Hotels	Number of Rooms or Suites	Percent of Total Number of Rooms or Suites	Investment	Percent of Total Hotel Investment	Investment Per Room or Suite
Royal Sonesta Hotels®	Full Service	Upper Upscale	17	7.7 %	5,663	15.0 %	\$ 1,889,468	30.4 %	\$ 333,651
Sonesta Hotels & Resorts®	Full Service	Upscale	23	10.4 %	7,399	19.6 %	1,333,601	21.5 %	180,241
Sonesta ES Suites®	Extended Stay	Upper Midscale	60	27.0 %	7,643	20.3 %	1,104,154	17.8 %	144,466
Sonesta Select®	Select Service	Upscale	44	19.9 %	6,427	17.0 %	685,837	11.0 %	106,712
Sonesta Simply Suites®	Extended Stay	Midscale	51	23.1 %	6,464	17.1 %	580,930	9.4 %	89,872
Hyatt Place®	Select Service	Upscale	17	7.7 %	2,107	5.6 %	265,317	4.3 %	125,922
Radisson® Hotels & Resorts	Full Service	Upscale	5	2.3 %	1,149	3.0 %	170,297	2.7 %	148,213
Crowne Plaza®	Full Service	Upscale	1	0.5 %	495	1.3 %	123,734	2.0 %	249,968
Country Inns & Suites® by Radisson	Full Service	Upper Midscale	3	1.4 %	430	1.1 %	54,076	0.9 %	125,758
Total/Average Hotels			221	100.0 %	37,777	100.0 %	\$ 6,207,414	100.0 %	\$ 164,317
Hyatt Place® Radisson® Hotels & Resorts Crowne Plaza® Country Inns & Suites® by Radisson	Select Service Full Service Full Service	Upscale Upscale Upscale	17 5 1 3	7.7 % 2.3 % 0.5 % 1.4 %	2,107 1,149 495 430	5.6 % 3.0 % 1.3 % 1.1 %	265,317 170,297 123,734 54,076	4.3 % 2.7 % 2.0 % 0.9 %	125, 148, 249, 125,

# Hotel Operating Statistics by Service Level - Comparable Hotels



				Occupancy			ADR					RevPAR				
				Three Months Ended September 30,			TI	ree Months	<b>Ended Sep</b>	tember 30,	Three Months Ended September 30,					
Brand	Service Level	No. of Hotels	No. of Rooms or Suites	2023	2022	Change		2023	2022	Change		2023	2022	Change		
Sonesta Hotels & Resorts	Full Service	22	7,149	67.9 %	63.2 %	4.7 pts	\$	153.34 \$	154.00	(0.4)%	\$	104.12 \$	97.33	7.0 %		
Royal Sonesta	Full Service	17	5,663	62.3 %	60.3 %	2.0 pts		230.44	241.75	(4.7)%		143.56	145.78	(1.5)%		
Radisson Hotel	Full Service	5	1,149	64.1 %	65.8 %	(1.7) pts		148.18	138.88	6.7 %		94.98	91.38	3.9 %		
Crowne Plaza	Full Service	1	495	62.5 %	59.0 %	3.5 pts		142.56	135.27	5.4 %		89.10	79.81	11.6 %		
Country Inn and Suites	Full Service	3	430	76.4 %	74.1 %	2.3 pts		155.66	160.31	(2.9)%		118.92	118.79	0.1 %		
Full Service Total / Av	verage	48	14,886	65.5 %	62.4 %	3.1 pts		180.63	184.93	(2.3)%		118.31	115.40	2.5 %		
Sonesta Select	Select Service	44	6,427	59.1 %	58.0 %	1.1 pts		121.79	124.46	(2.1)%		71.98	72.19	(0.3)%		
Hyatt Place	Select Service	17	2,107	70.8 %	71.1 %	(0.3) pts		121.65	121.30	0.3 %		86.13	86.24	(0.1)%		
Select Service Total /	Average	61	8,534	62.0 %	61.2 %	0.8 pts		121.75	123.55	(1.5)%		75.49	75.61	(0.2)%		
Sonesta ES Suites	Extended Stay	60	7,643	72.6 %	72.5 %	0.1 pts		129.21	130.19	(0.8)%		93.81	94.39	(0.6)%		
Sonesta Simply Suites	Extended Stay	50	6,366	72.1 %	75.5 %	(3.4) pts		90.56	88.70	2.1 %		65.29	66.97	(2.5)%		
Extended Stay Total /	' Average	110	14,009	72.4 %	73.8 %	(1.4) pts		111.73	111.07	0.6 %		80.89	81.97	(1.3)%		
		219	37,429	67.3 %	66.4 %	0.9 pts	\$	140.47 \$	141.23	(0.5)%	\$	94.54 \$	93.78	0.8 %		

All operating data presented are based upon the operating results provided by SVC's managers and tenants for the indicated periods. SVC has not independently verified its managers' or tenants' operating data.

# Hotel Operating Statistics by Service Level - Comparable Hotels



					Occupancy				ADR				RevPAR	
				Nine Months	<b>Ended Sept</b>	tember 30,	N	line Months	Ended Sep	otember 30,	Ni	ne Months E	nded Sept	tember 30,
Brand	Service Level	No. of Hotels	No. of Rooms or Suites	2023	2022	Change		2023	2022	Change		2023	2022	Change
Sonesta Hotels & Resorts	Full Service	22	7,149	64.4 %	61.0 %	3.4 pts	\$	154.07 \$	152.54	1.0 %	\$	99.22 \$	93.05	6.6 %
Royal Sonesta	Full Service	17	5,663	57.7 %	52.5 %	5.2 pts		238.60	236.17	1.0 %		137.67	123.99	11.0 %
Radisson Hotel	Full Service	5	1,149	64.8 %	64.5 %	0.3 pts		148.68	134.84	10.3 %		96.34	86.97	10.8 %
Crowne Plaza	Full Service	1	495	63.5 %	54.6 %	8.9 pts		140.97	130.66	7.9 %		89.52	71.34	25.5 %
Country Inn and Suites	Full Service	3	430	69.0 %	65.5 %	3.5 pts		139.86	138.52	1.0 %		96.50	90.73	6.4 %
Full Service Total / Ave	rage	48	14,886	62.0 %	57.9 %	4.1 pts		182.90	178.95	2.2 %		113.40	103.61	9.4 %
Sonesta Select	Select Service	44	6,427	56.2 %	52.0 %	4.2 pts		119.71	118.60	0.9 %		67.28	61.67	9.1 %
Hyatt Place	Select Service	17	2,107	69.7 %	68.1 %	1.6 pts		124.17	118.99	4.4 %		86.55	81.03	6.8 %
Select Service Total / A	verage	61	8,534	59.5 %	56.0 %	3.5 pts		121.00	118.72	1.9 %		72.00	66.48	8.3 %
Sonesta ES Suites	Extended Stay	60	7,643	69.2 %	70.8 %	(1.6) pts		129.69	124.30	4.3 %		89.75	88.00	2.0 %
Sonesta Simply Suites	Extended Stay	50	6,366	70.1 %	72.7 %	(2.6) pts		90.65	84.96	6.7 %		63.55	61.77	2.9 %
Extended Stay Total / A	Average	110	14,009	69.6 %	71.7 %	(2.1) pts		111.91	106.32	5.3 %		77.89	76.23	2.2 %
		219	37,429	64.3 %	62.6 %	1.7 pts	\$	140.97 \$	135.32	4.2 %	\$	90.64 \$	84.71	7.0 %

All operating data presented are based upon the operating results provided by SVC's managers and tenants for the indicated periods. SVC has not independently verified its managers' or tenants' operating data.

# Hotel Operating Statistics by Service Level - All Hotels<sup>(1)</sup>



				Occupancy					ADR		RevPAR			
				Three Months Ended September 30,			Tł	ree Months	<b>Ended Sep</b>	tember 30,	Three Months Ended September 30,			
Brand	Service Level	No. of Hotels	No. of Rooms or Suites	2023	2022	Change		2023	2022	Change	2023	2022	Change	
Sonesta Hotels & Resorts	Full Service	23	7,399	67.8 %	63.4 %	4.4 pts	\$	154.46 \$	157.15	(1.7)%	\$ 104.72	99.63	5.1 %	
Royal Sonesta	Full Service	17	5,663	62.3 %	60.3 %	2.0 pts		230.44	241.75	(4.7)%	143.56	145.78	(1.5)%	
Radisson Hotel	Full Service	5	1,149	64.1 %	65.8 %	(1.7) pts		148.18	138.88	6.7 %	94.98	91.38	3.9 %	
Crowne Plaza	Full Service	1	495	62.5 %	59.0 %	3.5 pts		142.56	135.27	5.4 %	89.10	79.81	11.6 %	
Country Inn and Suites	Full Service	3	430	76.4 %	74.1 %	2.3 pts		155.66	160.31	(2.9)%	118.92	118.79	0.1 %	
Full Service Total / Av	verage	49	15,136	65.5 %	62.6 %	2.9 pts		180.76	185.91	(2.8)%	118.40	116.38	1.7 %	
Sonesta Select	Select Service	44	6,427	59.1 %	58.0 %	1.1 pts		121.79	124.46	(2.1)%	71.98	72.19	(0.3)%	
Hyatt Place	Select Service	17	2,107	70.8 %	71.1 %	(0.3) pts		121.65	121.30	0.3 %	86.13	86.24	(0.1)%	
Select Service Total /	Average	61	8,534	62.0 %	61.2 %	0.8 pts		121.75	123.55	(1.5)%	75.49	75.61	(0.2)%	
Sonesta ES Suites	Extended Stay	60	7,643	72.6 %	72.5 %	0.1 pts		129.21	130.19	(0.8)%	93.81	94.39	(0.6)%	
Sonesta Simply Suites	Extended Stay	51	6,464	71.4 %	74.7 %	(3.3) pts		90.56	88.70	2.1 %	64.66	66.26	(2.4)%	
Extended Stay Total /	' Average	111	14,107	72.1 %	73.5 %	(1.4) pts		111.73	111.07	0.6 %	80.56	81.64	(1.3)%	
		221	37,777	67.2 %	66.3 %	0.9 pts	\$	140.77 \$	141.90	(0.8)%	\$ 94.60	94.08	0.6 %	

All operating data presented are based upon the operating results provided by SVC's managers and tenants for the indicated periods. SVC has not independently verified its managers' or tenants' operating data.

(1) Results of all hotels owned as of September 30, 2023.

# Hotel Operating Statistics by Service Level - All Hotels<sup>(1)</sup>



				Occupancy Nine Months Ended September 30,			ADR Nine Months Ended September 30,				RevPAR Nine Months Ended September 30,			
Brand	Service Level	No. of Hotels	No. of Rooms or Suites	2023	2022	Change		2023	2022	Change	2	2023	2022	Change
Sonesta Hotels & Resorts	Full Service	23	7,399	64.4 %	61.0 %	3.4 pts	\$	159.13 \$	160.40	(0.8)%	\$	102.48 \$	97.84	4.7 %
Royal Sonesta	Full Service	17	5,663	57.7 %	52.5 %	5.2 pts		238.60	236.17	1.0 %		137.67	123.99	11.0 %
Radisson Hotel	Full Service	5	1,149	64.8 %	64.5 %	0.3 pts		148.68	134.84	10.3 %		96.34	86.97	10.8 %
Crowne Plaza	Full Service	1	495	63.5 %	54.6 %	8.9 pts		140.97	130.66	7.9 %		89.52	71.34	25.5 %
Country Inn and Suites	Full Service	3	430	69.0 %	65.5 %	3.5 pts		139.86	138.52	1.0 %		96.50	90.73	6.4 %
Full Service Total / Ave	erage	49	15,136	62.0 %	58.0 %	4.0 pts		184.96	182.46	1.4 %		114.68	105.83	8.4 %
Sonesta Select	Select Service	44	6,427	56.2 %	52.0 %	4.2 pts		119.71	118.60	0.9 %		67.28	61.67	9.1 %
Hyatt Place	Select Service	17	2,107	69.7 %	68.1 %	1.6 pts		124.17	118.99	4.4 %		86.55	81.03	6.8 %
Select Service Total / A	Average	61	8,534	59.5 %	56.0 %	3.5 pts		121.00	118.72	1.9 %		72.00	66.48	8.3 %
Sonesta ES Suites	Extended Stay	60	7,643	69.2 %	70.8 %	(1.6) pts		129.69	124.30	4.3 %		89.75	88.00	2.0 %
Sonesta Simply Suites	Extended Stay	51	6,464	69.4 %	71.9 %	(2.5) pts		90.65	84.96	6.7 %		62.91	61.09	3.0 %
Extended Stay Total / A	Average	111	14,107	69.3 %	71.3 %	(2.0) pts		111.91	106.32	5.3 %		77.55	75.81	2.3 %
		221	37,777	64.2 %	62.5 %	1.7 pts	\$	142.05 \$	136.91	3.8 %	\$	91.20 \$	85.57	6.6 %

All operating data presented are based upon the operating results provided by SVC's managers and tenants for the indicated periods. SVC has not independently verified its managers' or tenants' operating data.

(1) Results of all hotels owned as of September 30, 2023. Excludes the results of hotels sold during the periods presented and includes data for one hotel for periods prior to when SVC acquired it.

# Net Lease Portfolio by Brand



As of September 30, 2023

(dollars in thousands)

	Brand	Properties	Square Feet	lı	nvestment	Percent of Total Investment	Annualized Minimum Rent	Percent of Total Annualized Minimum Rent	Rent Coverage
1.	TravelCenters of America Inc.	132	3,697,503	\$	2,258,977	44.5 %	\$ 173,403	46.3 %	2.26x <sup>(1)</sup>
2.	Petro Stopping Centers	44	1,367,802		1,015,156	20.0 %	80,597	21.5 %	2.26x <sup>(1)</sup>
3.	The Great Escape	14	542,666		98,242	1.9 %	7,711	2.1 %	6.20x
4.	Life Time Fitness	3	420,335		92,617	1.8 %	5,770	1.5 %	2.35x
5.	AMC Theatres	8	401,403		77,738	1.5 %	4,713	1.3 %	1.46x
6.	Buehler's Fresh Foods	5	502,727		76,469	1.5 %	5,657	1.5 %	3.08x
7.	Heartland Dental	59	234,274		61,120	1.2 %	4,699	1.3 %	4.24x
8.	Norms	10	63,490		53,673	1.1 %	3,693	1.0 %	3.35x
9.	Express Oil Change	23	83,825		49,724	1.0 %	3,717	1.0 %	4.32x
10.	Pizza Hut	40	167,366		45,285	0.9 %	3,401	0.9 %	2.35x
11.	Flying J Travel Plaza	3	48,069		41,681	0.8 %	3,247	0.9 %	6.40x
12.	Courthouse Athletic Club	4	193,659		39,688	0.8 %	1,906	0.5 %	1.25x
13.	America's Auto Auction	6	72,338		38,314	0.8 %	3,216	0.9 %	6.57x
14.	Fleet Farm	1	218,248		37,802	0.7 %	2,783	0.7 %	1.75x
15.	B&B Theatres	4	261,300		37,619	0.7 %	1,670	0.4 %	1.45x
16.	Big Al's	2	111,912		35,214	0.7 %	2,336	0.6 %	1.37x
17.	Regal Cinemas	5	223,846		34,953	0.7 %	1,958	0.5 %	1.92x
18.	Martin's	16	81,909		31,144	0.6 %	2,252	0.6 %	1.91x
19.	Burger King	18	59,106		30,730	0.6 %	1,878	0.5 %	3.28x
20.	Arby's	19	57,868		29,234	0.6 %	1,733	0.5 %	3.51x
21.	Crème de la Crème	4	81,929		29,131	0.6 %	2,429	0.6 %	1.08x
22.	Mister Car Wash	5	41,456		28,658	0.6 %	2,214	0.6 %	3.07x
23.	Popeye's	20	45,708		28,434	0.6 %	1,983	0.5 %	4.09x
24.	Church's Chicken	32	43,399		26,326	0.5 %	1,699	0.5 %	3.02x
25.		6	236,178		26,121	0.5 %	1,686	0.5 %	5.34x
26.	Other <sup>(2)</sup>	278	4,172,029		752,097	14.8 %	48,094	12.8 %	4.09x
	Total	761	13,430,345	\$	5,076,147	100.0 %	\$ 374,445	100.0 %	2.72x



- Rent coverage information provided by tenant is for all 176 sites on a consolidated basis and is as of September 30, 2023.
   Consists of 110 distinct brands with an average investment of
- \$2,705 per property.

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# Net Lease Portfolio by Industry



As of September 30, 2023

(dollars in thousands)

	Industry	No. of Properties	Square Feet	Investment	Percent of Total Investment	nnualized nimum Rent	Percent of Total Annualized Minimum Rent	Rent Coverage
1.	Travel Centers	179	5,113,374	\$ 3,315,814	65.3%	\$ 257,247	68.6%	2.31x <sup>(1)</sup>
2.	Restaurants - Quick Service	209	669,723	283,225	5.6%	19,284	5.1%	2.85x
3.	Health and Fitness	13	873,258	186,362	3.7%	11,148	2.9%	1.99x
4.	Restaurants - Casual Dining	51	399,792	184,262	3.6%	11,549	3.0%	2.92x
5.	Movie Theaters	18	935,581	160,060	3.2%	8,941	2.4%	1.72x
6.	Grocery Stores	19	1,020,819	129,152	2.5%	9,223	2.5%	3.65x
7.	Home Goods and Leisure	20	700,906	121,066	2.4%	10,505	2.8%	5.36x
8.	Automotive Equipment and Services	64	463,492	107,054	2.1%	7,737	2.1%	4.41x
9.	Medical, Dental Office	70	372,171	103,849	2.0%	7,713	2.1%	3.72x
10.	Automotive Dealers	8	177,433	62,651	1.2%	4,964	1.3%	5.84x
11.	Entertainment	4	199,853	61,436	1.2%	4,329	1.2%	3.35x
12.	Educational Services	8	213,755	54,759	1.1%	4,356	1.2%	1.63x
13.	General Merchandise Stores	4	381,193	55,457	1.1%	3,929	1.0%	2.53x
14.	Building Materials	29	465,283	33,464	0.7%	2,832	0.8%	7.50x
15.	Car Washes	5	41,456	28,658	0.6%	2,214	0.6%	3.07x
16.	Miscellaneous Manufacturing	5	538,932	24,148	0.5%	1,711	0.5%	15.25x
17.	Drug Stores and Pharmacies	7	67,423	19,251	0.4%	1,245	0.3%	0.55x
18.	Sporting Goods	3	120,847	17,742	0.3%	1,092	0.3%	5.47x
19.	Legal Services	5	25,429	11,362	0.2%	1,054	0.3%	5.49x
20.	Dollar Stores	3	27,593	2,971	0.1%	189	0.1%	2.54x
21.	Other <sup>(2)</sup>	5	139,423	27,244	0.5%	3,183	0.9%	5.70x
22.	Vacant	32	482,609	86,160	1.7%		-%	-x
	Total	761	13,430,345	\$ 5,076,147	100.0%	\$ 374,445	100.0%	2.72x



- (1) Rent coverage for TravelCenters of America Inc., or TA, is as of September 30, 2023.
- (2) Consists of miscellaneous businesses with an average investment of \$5,449 per property.

# Net Lease Portfolio by Tenant (Top 10)



As of September 30, 2023

(dollars in thousands)

Tenant	Brand Affiliation	No. of Properties	Square Feet	Investment	Percent of Total Investment	Annualized Minimum Rent	Percent of Total Annualized Minimum Rent	Weighted Average Lease Term	Rent Coverage
ravelCenters of America Inc. <sup>(1)</sup>	TravelCenters of America / Petro Stopping Centers	176	5,065,305	\$ 3,274,133	64.5 %	\$ 254,000	67.8 %	9.6	2.26x
Jniversal Pool Co., Inc.	The Great Escape	14	542,666	98,242	1.9 %	7,711	2.1 %	4.2	6.20x
lealthy Way of Life II, LLC	Life Time Fitness	3	420,335	92,617	1.8 %	5,770	1.5 %	12.0	2.35x
American Multi-Cinema, Inc.	AMC Theatres	8	401,403	77,738	1.5 %	4,713	1.3 %	3.5	1.46x
Styx Acquisition, LLC	Buehler's Fresh Foods	5	502,727	76,469	1.5 %	5,657	1.5 %	12.3	3.08x
Professional Resource Development, Inc.	Heartland Dental	59	234,274	61,120	1.2 %	4,699	1.3 %	2.8	4.24x
Norms Restaurants, LLC	Norms	10	63,490	53,673	1.1 %	3,693	1.0 %	22.0	3.35x
Express Oil Change, L.L.C.	Express Oil Change	23	83,825	49,724	1.0 %	3,717	1.0 %	11.8	4.32x
Pilot Travel Centers LLC	Flying J Travel Plaza	3	48,069	41,681	0.8 %	3,247	0.9 %	5.5	6.40x
Capitol Racquet Sports, Inc.	Courthouse Athletic Club	4	193,659	39,688	0.8 %	1,906	0.5 %	18.1	1.25x
Sub-total, Top 10		305	7,555,753	3,865,085	76.1 %	295,113	78.9 %	9.6	2.48x
Other <sup>(2)</sup>	Various	456	5,874,592	1,211,062	23.9 %	79,332	21.1 %	7.3	3.63x
Total		761	13,430,345	\$ 5,076,147	100.0 %	\$ 374,445	100.0 %	9.1	2.72x
	TravelCenters of America Inc. (1) Universal Pool Co., Inc. Healthy Way of Life II, LLC American Multi-Cinema, Inc. By Acquisition, LLC Professional Resource Development, Inc. Norms Restaurants, LLC Express Oil Change, L.L.C. Pilot Travel Centers LLC Capitol Racquet Sports, Inc. Sub-total, Top 10 Other (2)	TravelCenters of America Inc. (1)  TravelCenters of America / Petro Stopping Centers  Universal Pool Co., Inc.  The Great Escape  Healthy Way of Life II, LLC  Life Time Fitness  American Multi-Cinema, Inc.  AMC Theatres  Etyx Acquisition, LLC  Buehler's Fresh Foods  Professional Resource Development, Inc.  Heartland Dental  Norms  Express Oil Change, L.L.C.  Express Oil Change  Pilot Travel Centers LLC  Capitol Racquet Sports, Inc.  Sub-total, Top 10  Other (2)  Various	TravelCenters of America Inc. (1) TravelCenters of America / Petro Stopping Centers Universal Pool Co., Inc. The Great Escape Italy Way of Life II, LLC Life Time Fitness TravelCenters of America / Petro Stopping Centers Italy Way of Life II, LLC Life Time Fitness The Great Escape Italy Way of Life II, LLC Life Time Fitness The Great Escape Italy Way of Life II, LLC Life Time Fitness The Great Escape Italy Way of Life II, LLC Life Time Fitness The Great Escape Italy Way of Life II, LLC Life Time Fitness The Great Escape Italy Way of Life II, LLC The Great Escape Italy Way of Lif	Tenant Brand Affiliation Properties Square Feet TravelCenters of America / Petro Stopping Centers 176 5,065,305 Universal Pool Co., Inc. The Great Escape 14 542,666 Healthy Way of Life II, LLC Life Time Fitness 3 420,335 American Multi-Cinema, Inc. AMC Theatres 8 401,403 Universal Resource Development, Inc. Heartland Dental 59 234,274 Worms Restaurants, LLC Norms 10 63,490 Express Oil Change, L.L.C. Express Oil Change 23 83,825 Unitot Travel Centers LLC Flying J Travel Plaza 3 48,069 Capitol Racquet Sports, Inc. Courthouse Athletic Club 4 193,659 Sub-total, Top 10 Various 456 5,874,592	Tenant         Brand Affiliation         Properties         Square Feet         Investment           Gravel Centers of America Inc. (1)         Travel Centers of America / Petro Stopping Centers         176         5,065,305         \$ 3,274,133           Universal Pool Co., Inc.         The Great Escape         14         542,666         98,242           Healthy Way of Life II, LLC         Life Time Fitness         3         420,335         92,617           American Multi-Cinema, Inc.         AMC Theatres         8         401,403         77,738           Atyx Acquisition, LLC         Buehler's Fresh Foods         5         502,727         76,469           Professional Resource Development, Inc.         Heartland Dental         59         234,274         61,120           Norms Restaurants, LLC         Norms         10         63,490         53,673           Express Oil Change, L.L.C.         Express Oil Change         23         83,825         49,724           Filot Travel Centers LLC         Flying J Travel Plaza         3         48,069         41,681           Capitol Racquet Sports, Inc.         Courthouse Athletic Club         4         193,659         39,688           Sub-total, Top 10         Various         456         5,874,592         1,211,062	Tenant         Brand Affiliation         No. of Properties         Square Feet         Investment         Total Investment           Gravel Centers of America Inc. (1)         Travel Centers of America / Petro Stopping Centers         176         5,065,305         \$3,274,133         64.5 %           Universal Pool Co., Inc.         The Great Escape         14         542,666         98,242         1.9 %           Healthy Way of Life II, LLC         Life Time Fitness         3         420,335         92,617         1.8 %           American Multi-Cinema, Inc.         AMC Theatres         8         401,403         77,738         1.5 %           Attyx Acquisition, LLC         Buehler's Fresh Foods         5         502,727         76,469         1.5 %           Professional Resource Development, Inc.         Heartland Dental         59         234,274         61,120         1.2 %           Advisors Restaurants, LLC         Norms         10         63,490         53,673         1.1 %           Express Oil Change, L.L.C.         Express Oil Change         23         83,825         49,724         1.0 %           Capitol Racquet Sports, Inc.         Courthouse Athletic Club         4         193,659         39,688         0.8 %           Capitol Racquet Sports, Inc.         Courthouse Athlet	Tenant   Brand Affiliation   Properties   Square Feet   Investment   Total Investment   Investment   Rent	Tenant   Brand Affiliation   Properties   Square Feet   Investment   Percent of Total Investment   Total Minimum Rent   Mini	Tenant   Brand Affiliation   Properties   Square Feet   Investment   Investment   Total Investment   Invest

<sup>(1)</sup> TA is SVC's largest tenant. As of September 30, 2023, SVC leased 176 travel centers (132 under the TravelCenters of America brand and 44 under the Petro Stopping Centers brand) to a subsidiary of TA under five master leases that expire in 2033. TA has five renewal options for 10 years each for all of the travel centers. BP Corporation North America Inc. guarantees payment under each of the five master leases, limited by an initial aggregate cap of approximately \$3,040,000. Annualized minimum rent excludes the impact of rents prepaid by TA. Rent coverage was 2.17x, 2.31x, 2.32x, 2.42x and 2.15x, for our TA leases no. 1, no. 2, no. 3, no. 4 and no. 5, respectively. Rent coverage is as of September 30, 2023.

<sup>(2)</sup> Consists of 164 tenants with an average investment of \$2,656 per property and an average annual minimum rent of \$174 per property.

# Net Lease Portfolio - Expiration Schedule



As of September 30, 2023

(dollars in thousands)

Year <sup>(1)</sup> 2023	Square Feet	Annualized Minimum Rent Expiring	Percent of Total Annualized Minimum Rent Expiring	Cumulative Percent of Total Annualized Minimum Rent Expiring
	113 612			willing Rent Expining
	113.612	Φ 007	0.40/	0.40/
	·	\$ 397	0.1%	0.1%
2024	711,352	8,482	2.3%	2.4%
2025	436,038	8,975	2.4%	4.8%
2026	1,053,914	11,833	3.2%	8.0%
2027	939,989	12,504	3.3%	11.3%
2028	670,157	10,880	2.9%	14.2%
2029	256,618	5,630	1.5%	15.7%
2030	138,590	4,208	1.1%	16.8%
2031	372,186	4,731	1.3%	18.1%
2032	143,954	2,972	0.8%	18.9%
2033	5,349,669	259,674	69.4%	88.3%
2034	307,101	4,953	1.3%	89.6%
2035	1,089,282	18,713	5.0%	94.6%
2036	297,074	5,271	1.4%	96.0%
2037	296,403	2,145	0.6%	96.6%
2038	66,700	1,254	0.3%	96.9%
2039	134,901	3,219	0.9%	97.8%
2040	115,142	2,406	0.6%	98.4%
2041	216,040	2,225	0.6%	99.0%
2042	_	_	-%	99.0%
2043	57,543	155	-%	99.0%
2044	83,635	125	-%	99.0%
2045	63,490	3,693	1.0%	100.0%
Total	12,913,390	\$ 374,445	100.0%	



(1) The year of lease expiration is pursuant to contract terms.

Weighted Average Lease Term

8.3 years 9.1 years

# Net Lease Portfolio - Occupancy Summary



As of September 30, 2023

	As of and For the Three Months Ended													
	9/30/2023	6/30/2023	3/31/2023	12/31/2022	9/30/2022									
Properties (end of period)	761	763	765	765	769									
Vacant properties beginning of period	30	27	23	21	17									
Vacant property sales / leased	(2)	(2)	(1)	(1)	(7)									
Lease terminations	4	5	5	3	11									
Vacant properties end of the period	32	30	27	23	21									
Percentage of properties leased	95.8 %	96.1 %	96.5 %	97.0 %	97.3 %									





# Appendix

## Company Profile and Research Coverage



### The Company:

Service Properties Trust, or SVC, is a real estate investment trust, or REIT, that owns hotels and service-focused retail net lease properties throughout the United States and in Puerto Rico and Canada. SVC is included in 171 market indices and comprises more than 1% of the following indices as of September 30, 2023: Bloomberg Reit Hotels Index (BBREHOTL) and Invesco S&P SmallCap Financials ETF INAV Index (PSCFIV).

### **Management:**

SVC is managed by The RMR Group (Nasdaq: RMR). RMR is an alternative asset management company that is focused on commercial real estate and related businesses. As of September 30, 2023, RMR had approximately \$36 billion of real estate assets under management and the combined RMR managed companies had more than \$5 billion of annual revenues, over 2,000 properties and over 20,000 employees. SVC believes that being managed by RMR is a competitive advantage for SVC because of RMR's depth of management and experience in the real estate industry. SVC also believes RMR provides management services to it at costs that are lower than SVC would have to pay for similar quality services if SVC were self-managed.

### **Equity Research Coverage**

#### B. Riley Securities, Inc.

Bryan Maher (646) 885-5423 bmaher@brileyfin.com

#### Oppenheimer & Co. Inc.

Tyler Batory (212) 667-7230 tyler.batory@opco.com

### **Rating Agencies and Issuer Ratings**

#### **Moody's Investors Service**

Reed Valutas (212) 553-4169

B2 (Outlook: Negative)/B1\*

\*B1 rating assigned to guaranteed Senior Unsecured Notes.

#### **HSBC**

Meredith Jensen (212) 525-6858 meredith.jensen@us.hsbc.com

#### Wells Fargo Securities

Dori Kesten (617) 603-4233 dori.kesten@wellsfargo.com

#### S&P Global

Alan Zigman
(416) 507-2556
alan.zigman@spglobal.com
B+ (Outlook: Negative)/BB\*
\*\*RR rating assigned to quaranteed Senior

\*BB rating assigned to guaranteed Senior Unsecured Notes.

### Governance Information



### **Board of Trustees**

Laurie B. Burns
Independent Trustee

Robert E. Cramer Independent Trustee

John L. Harrington Independent Trustee

William A. Lamkin Independent Trustee

Rajan C. Penkar Independent Trustee Adam D. Portnoy

Chair of the Board & Managing Trustee

### **Executive Officers**

Todd W. Hargreaves

President and Chief Investment Officer

Brian E. Donley
Chief Financial Officer and Treasurer

Donna D. Fraiche Lead Independent Trustee

John G. Murray *Managing Trustee* 



### Non-GAAP Financial Measures and Certain Definitions



#### Non-GAAP Financial Measures

SVC presents certain "non-GAAP financial measures" within the meaning of the applicable Securities and Exchange Commission, or SEC, rules, including FFO, Normalized FFO, EBITDA, Hotel EBITDA, EBITDAre and Adjusted EBITDAre. These measures do not represent cash generated by operating activities in accordance with GAAP and should not be considered alternatives to net (loss) income as indicators of SVC's operating performance or as measures of its liquidity. These measures should be considered in conjunction with net (loss) income as presented in SVC's condensed consolidated statements of income (loss). SVC considers these non-GAAP measures to be appropriate supplemental measures of operating performance for a REIT, along with net (loss) income. SVC believes these measures provide useful information to investors because by excluding the effects of certain historical amounts, such as depreciation and amortization expense, they may facilitate a comparison of its operating performance between periods and with other REITs and, in the case of Hotel EBITDA, reflecting only those income and expense items that are generated and incurred at the hotel level may help both investors and management to understand the operations of its hotels.

FFO and Normalized FFO: SVC calculates funds from operations, or FFO, and normalized funds from operations, or Normalized FFO, as shown on page 35. FFO is calculated on the basis defined by The National Association of Real Estate Investment Trusts, or Nareit, which is net (loss) income, calculated in accordance with GAAP, excluding any gain or loss on sale of properties and loss on impairment of real estate assets, if any, plus real estate depreciation and amortization, less any gains and losses on equity securities, as well as adjustments to reflect SVC's share of FFO attributable to an investee and certain other adjustments currently not applicable to SVC. In calculating Normalized FFO, SVC adjusts for the items shown on page 35. FFO and Normalized FFO are among the factors considered by SVC's Board of Trustees when determining the amount of distributions to SVC's shareholders. Other factors include, but are not limited to, requirements to satisfy its REIT distribution requirements, the availability to SVC of debt and equity capital, SVC's distribution rate as a percentage of the trading price of its common shares, or dividend yield, and to the dividend yield of other REITs, SVC's expectation of its future capital requirements and operating performance and its expected needs for and availability of cash to pay its obligations. Other real estate companies and REITs may calculate FFO and Normalized FFO differently than SVC does.

EBITDA, EBITDAre and Adjusted EBITDAre: SVC calculates earnings before interest, taxes, depreciation and amortization, or EBITDA for real estate, or EBITDAre, and Adjusted EBITDAre as shown on page 36. EBITDAre is calculated on the basis defined by Nareit, which is EBITDA, excluding gains and losses on the sale of real estate, loss on impairment of real estate assets, if any, and adjustments to reflect SVC's share of EBITDAre attributable to an investee. In calculating Adjusted EBITDAre, SVC adjusts for the items shown on page 36. Other real estate companies and REITs may calculate EBITDA, EBITDAre and Adjusted EBITDAre differently than SVC does.

Hotel EBITDA: SVC calculates Hotel EBITDA as hotel operating revenues less hotel operating expenses of all managed and leased hotels, prior to any adjustments required for presentation in its condensed consolidated statements of income (loss) in accordance with GAAP. SVC believes that Hotel EBITDA provides useful information to management and investors as a key measure of the profitability of its hotel operations.

#### **Other Definitions**

Adjusted Total Assets and Total Unencumbered Assets: Adjusted total assets and total unencumbered assets include original cost of real estate assets calculated in accordance with GAAP before impairment writedowns, if any, and exclude depreciation and amortization, accounts receivable and intangible assets.

Annualized Dividend Yield: Annualized dividend yield is the annualized dividend paid during the period divided by the closing price of SVC's common shares at the end of the period.

Annualized Minimum Rent: Generally, SVC's lease agreements with its net lease tenants require payment of minimum rent to SVC. Certain of these minimum rent payment amounts are secured by full or limited guarantees. Annualized minimum rent represents cash amounts and excludes adjustments, if any, necessary to record scheduled rent changes on a straight line basis or any expense reimbursements. Annualized minimum rent for TA excludes the impact of rents prepaid by TA.

<u>Average Daily Rate</u>: ADR represents rooms revenue divided by the total number of room nights sold in a given period. ADR provides useful insight on pricing at SVC's hotels and is a measure widely used in the hotel industry.

<u>Chain Scale</u>: As characterized by STR Global Limited, a data benchmark and analytics provider for the lodging industry.

Comparable Hotels Data: SVC presents RevPAR, ADR and occupancy for the periods presented on a comparable basis to facilitate comparisons between periods. SVC generally defines comparable hotels as those that it owned on September 30, 2023 and were open and operating since the beginning of the earliest period being compared. For the periods presented, SVC's comparable results excluded two hotels, one of which was not owned for the entirety of the periods and the other of which had suspended operations during part of the periods presented.

Consolidated Income Available for Debt Service: Consolidated income available for debt service, as defined in SVC's debt agreements, is earnings from operations excluding interest expense, unrealized gains and losses on equity securities, depreciation and amortization, loss on asset impairment, unrealized appreciation on assets held for sale, gains and losses on early extinguishment of debt, gains and losses on sales of property and amortization of deferred charges.

<u>Debt</u>: Debt amounts reflect the principal balance as of the date reported. Net debt means total debt less unrestricted cash and cash equivalents as of the date reported.

### Non-GAAP Financial Measures and Certain Definitions (Continued)



**Equity Research Coverage / Ratings Agencies:** SVC is followed by the analysts and its publicly held debt is rated by the rating agencies listed on page 31. Please note that any opinions, estimates or forecasts regarding SVC's performance made by these analysts or agencies do not represent opinions, forecasts or predictions of SVC or its management. SVC does not by its reference above imply its endorsement of or concurrence with any information, conclusions or recommendations provided by any of these analysts or agencies.

<u>FF&E Reserve</u>: Various percentages of total sales at certain of SVC's hotels are escrowed as reserves for future renovations or refurbishments, or FF&E Reserve escrows. SVC owns all the FF&E reserve escrows for its hotels.

**FF&E Reserve Deposits Not Funded by Hotel Operations:** The operating agreements for SVC's hotels generally provide that, if necessary, SVC will provide FF&E funding in excess of escrowed reserves. To the extent SVC makes such fundings, its contractual owner's priority returns or rents generally increase by a percentage of the amounts it funds.

<u>Gross Book Value of Real Estate Assets</u>: Gross book value of real estate assets is real estate properties at cost plus acquisition related costs, if any, before purchase price allocations, less impairment write-downs, if any.

Hotel EBITDA Margin: Hotel EBITDA as a percentage of hotel operating revenues.

Investment: SVC defines hotel investment as historical cost of its properties plus capital improvements funded by it less impairment write-downs, if any, and excludes capital improvements made from FF&E reserves funded from hotel operations that do not result in increases in owner's priority return or rents.

SVC defines net lease investment as historical cost of its properties plus capital improvements funded by SVC less impairment write-downs, if any.

Occupancy: Occupancy represents the total number of room nights sold divided by the total number of room nights available at a hotel or group of hotels, and represents occupied properties as of the end of the period shown for net lease properties. Occupancy is an important measure of the utilization rate and demand of SVC's properties.

Owner's Priority Return: Each of its management agreements or leases with hotel operators provides for payment to SVC of an annual owner's priority return or minimum rent, respectively. Certain of these minimum payment amounts are secured by full or limited guarantees. In addition, certain of its hotel management agreements provide for payment to SVC of additional amounts to the extent of available cash flows as defined in the management agreement. Payments of these additional amounts are not guaranteed.

Rent Coverage: SVC defines rent coverage as earnings before interest, taxes, depreciation, amortization and rent, or EBITDAR, divided by the annual minimum rent due to SVC weighted by the minimum rent of the property to total minimum rents of the net lease portfolio. Tenants with no minimum rent required under the lease are excluded. EBITDAR amounts used to determine rent coverage are generally for the latest twelve month period, based on the most recent operating information, if any, furnished by the tenant. Operating statements furnished by the tenant often are unaudited and, in certain cases, may not have been prepared in accordance with GAAP and are not independently verified by SVC. In instances where SVC does not have tenant financial information, it calculates an implied coverage ratio for the period based on other tenants with available financial statements operating the same brand or within the same industry. As a result, SVC believes using this implied coverage metric provides a more reasonable estimated representation of recent operating results and the financial condition for those tenants.

Revenue per Available Room: RevPAR represents rooms revenue divided by the total number of room nights available to guests for a given period. RevPAR is an industry metric correlated to occupancy and ADR and helps measure revenue performance over comparable periods.

**SOFR:** SOFR is the secured overnight financing rate.

<u>Total Gross Assets</u>: Total gross assets is total assets plus accumulated depreciation.

# Calculation of FFO and Normalized FFO



(amounts in thousands, except per share data)

				For the Nine I	Months Ended					
		9/30	/2023	6/30/2023	3/31/2023		12/31/2022	9/30/2022	9/30/2023	9/30/2022
Net (loss) inco	ome	\$	(4,128)	\$ (11,278)	\$ 25,950	) \$	(31,409)	\$ 7,500	\$ 10,544	\$ (100,972)
Add (Less):	Depreciation and amortization		94,498	94,571	100,039	)	94,961	101,514	289,108	306,147
	Loss on asset impairment, net <sup>(5)</sup>		512	9,005	-	-	1,269	1,172	9,517	9,720
	(Gain) loss on sale of real estate, net <sup>(6)</sup>		(123)	62	(41,898	3)	(3,583)	164	(41,959)	(44,235)
	Loss (gain) on equity securities, net <sup>(7)</sup>		_	593	(49,430	))	10,841	(23,056)	(48,837)	(2,737)
	Adjustments to reflect SVC's share of FFO attributable to an investee		972	798	1,233	}	1,049	1,103	3,003	2,674
FFO			91,731	93,751	35,894		73,128	88,397	221,376	170,597
Add (Less):	Loss on early extinguishment of debt <sup>(8)</sup>		_	238	44	Ļ	_	_	282	791
	Adjustments to reflect SVC's share of Normalized FFO attributable to an investee <sup>(9)</sup>		263	207	321		138	61	791	899
	Transaction related costs (4)		115	931	887	,	_	_	1,933	1,920
Normalized Fl	<del>-</del> 0	\$	92,109	\$ 95,127	\$ 37,146	\$	73,266	\$ 88,458	\$ 224,382	\$ 174,207
Weighted ave	rage shares outstanding (basic and diluted)		165,027	164,902	164,867	, = =	164,862	164,745	164,933	164,697
Basic and dilu	ted per share common share amounts:									
Net (loss) ind	come	\$	(0.03)	\$ (0.07)	\$ 0.16	\$	(0.19)	\$ 0.05	\$ 0.06	\$ (0.61)
FFO		\$	0.56	\$ 0.57	\$ 0.22	2 \$	0.44	\$ 0.54	\$ 1.34	\$ 1.04
Normalized	FFO	\$	0.56	\$ 0.58	\$ 0.23	\$	0.44	\$ 0.54	\$ 1.36	\$ 1.06

# Calculation of EBITDA, EBITDAre and Adjusted EBITDAre



(dollars in thousands)

			For th	For the Nine M	onths Ended			
		9/30/2023	6/30/2023	3/31/2023	12/31/2022	9/30/2022	9/30/2023	9/30/2022
Net (loss) inc	ome	\$ (4,128)	\$ (11,278)	\$ 25,950	\$ (31,409) \$	7,500	\$ 10,544	\$ (100,972)
Add (Less):	Interest expense	82,280	82,503	81,580	77,891	81,740	246,363	263,904
	Income tax expense (benefit)	(2,242)	5,247	(3,780)	(1,757)	390	(775)	1,558
	Depreciation and amortization	94,498	94,571	100,039	94,961	101,514	289,108	306,147
EBITDA		170,408	171,043	203,789	139,686	191,144	545,240	470,637
Add (Less):	Loss on asset impairment, net <sup>(5)</sup>	512	9,005	_	1,269	1,172	9,517	9,720
	Loss (gain) on sale of real estate, net <sup>(6)</sup>	(123)	62	(41,898)	(3,583)	164	(41,959)	(44,235)
	Adjustments to reflect SVC's share of EBITDA <i>re</i> attributable to an investee (9)	2,707	2,275	2,614	2,340	2,787	7,596	5,541
EBITDA <i>re</i>		173,504	182,385	164,505	139,712	195,267	520,394	441,663
Add (less):	Loss (gain) on equity securities, net <sup>(7)</sup>	_	593	(49,430)	10,841	(23,056)	(48,837)	(2,737)
	Loss on early extinguishment of debt <sup>(8)</sup>	-	238	44	-	_	282	791
	Adjustments to reflect SVC's share of Adjusted EBITDA <i>re</i> attributable to an investee (9)	263	207	321	(529)	272	791	1,566
	Transaction related costs (4)	115	931	887	-	_	1,933	1,920
	General and administrative expense paid in common shares (10)	1,446	970	514	510	972	2,930	2,266
Adjusted EBI	TDAre	\$ 175,328	\$ 185,324	\$ 116,841	\$ 150,534 \$	173,455	\$ 477,493	\$ 445,469

### Calculation and Reconciliation of Hotel EBITDA - Comparable Hotels



(dollars in thousands)

	For the Three Months Ended										ths Ended			
		9/30/2023	6	5/30/2023	;	3/31/2023	1	2/31/2022		9/30/2022		9/30/2023		9/30/2022
Number of hotels		219		219		219		219		219		219		219
Room revenues	\$	324,923	\$	328,538	\$	268,045	\$	273,896	\$	320,563	\$	921,506	\$	855,875
Food and beverage revenues		43,333		52,567		41,909		45,341		41,985		137,809		110,546
Other revenues		22,844		21,833		17,042		15,893		16,174		61,719		45,342
Hotel operating revenues - comparable hotels		391,100		402,938		326,996		335,130		378,722		1,121,034		1,011,763
Rooms expenses		103,376		100,527		88,383		89,952		98,440		292,286		266,455
Food and beverage expenses		35,953		38,964		34,337		34,677		33,880		109,254		87,896
Other direct and indirect expenses		132,028		127,589		124,612		118,534		123,288		384,229		350,839
Management fees		15,080		15,370		12,651		12,876		14,695		43,101		39,412
Real estate taxes, insurance and other		25,963		25,353		30,162		23,942		28,990		81,478		88,020
FF&E Reserves (11)		1,719		1,737		1,554		1,459		1,685		5,010		4,587
Hotel operating expenses - comparable hotels		314,119		309,540		291,699		281,440		300,978		915,358		837,209
Hotel EBITDA	\$	76,981	\$	93,398	\$	35,297	\$	53,690	\$	77,744	\$	205,676	\$	174,554
Hotel EBITDA Margin		19.7 %	5	23.2 %	6	10.8 %	6	16.0 %	5	20.5 %	<u> </u>	18.3 %	5	17.3 %
Hotel operating revenues (GAAP) (1)	\$	395,526	\$	404,327	\$	334,796	\$	350,501	\$	400,453	\$	1,134,649	\$	1,116,843
Add (less)														
Hotel operating revenues from non-comparable hotels		(4,426)		(1,389)		(7,800)		(15,371)		(21,731)		(13,615)		(105,080)
Hotel operating revenues - comparable hotels	\$	391,100	\$	402,938	\$	326,996	\$	335,130	\$	378,722	\$	1,121,034	\$	1,011,763
Hotel operating expenses (GAAP) (1)	\$	317,752	\$	309,100	\$	299,566	\$	293,554	\$	318,266	\$	926,418	\$	933,803
Add (less)														
Hotel operating expenses from non-comparable hotels		(5,913)		(1,643)		(10,377)		(14,194)		(19,594)		(17,933)		(103,044)
Reduction for security deposit and guaranty fundings, net (3)		(140)		(195)		335		_		_		_		_
Management and incentive management fees paid from cash flows in excess of minimum returns and rents		80		(80)		_		_		_		-		-
FF&E Reserves from managed hotel operations (11)		1,719		1,737		1,554		1,459		1,685		5,010		4,587
Other <sup>(12)</sup>		621		621		621		621		621		1,863		1,863
		314,119	\$	309,540		291,699	\$	281,440	\$	300,978		915,358		837,209

See accompanying notes on page 39.

### Calculation and Reconciliation of Hotel EBITDA - All Hotels\*



(dollars in thousands)

	For the Three Months Ended For the Nine Months Ende													hs Ended
	ç	9/30/2023		6/30/2023	;	3/31/2023	1	2/31/2022	9	9/30/2022		9/30/2023	9	9/30/2022
Number of hotels		221		221		220		238		242		221		242
Room revenues	\$	327,688	\$	329,484	\$	275,267	\$	288,082	\$	341,106	\$	932,439	\$	956,843
Food and beverage revenues		44,279		52,837		42,245		45,968		42,636		139,361		112,794
Other revenues		23,559		22,006		17,284		16,451		16,711		62,849		47,206
Hotel operating revenues		395,526		404,327		334,796		350,501		400,453		1,134,649		1,116,843
Rooms expenses		104,550		100,935		91,300		93,067		104,761		296,785		300,486
Food and beverage expenses		36,997		39,282		34,750		35,248		34,497		111,029		90,064
Other direct and indirect expenses		132,254		126,360		128,202		124,396		130,470		386,816		393,586
Management fees		14,611		14,855		12,143		12,450		14,362		41,609		40,934
Real estate taxes, insurance and other		29,900		28,014		34,128		29,014		34,797		92,042		110,592
FF&E Reserves (11)		1,719		1,737		1,992		2,252		2,622		5,448		7,016
Hotel operating expenses		320,031		311,183		302,515		296,427		321,509		933,729		942,678
Hotel EBITDA	\$	75,495	\$	93,144	\$	32,281	\$	54,074	\$	78,944	\$	200,920	\$	174,165
Hotel EBITDA Margin		19.1 %		23.0 %		9.6 %		15.4 %		19.7 %		17.7 %		15.6 %
Hotel operating expenses (GAAP) (1)	\$	317,752	\$	309,100	\$	299,566	\$	293,554	\$	318,266	\$	926,418	\$	933,803
Add (less)														
Reduction for security deposit and guaranty fundings, net (3)		(140)		(195)		335		_		_		_		_
Management and incentive management fees paid from cash flows in excess of minimum returns and rents		80		(80)		-		_		_		-		_
FF&E Reserves from managed hotel operations (11)		1,718		1,737		1,993		2,252		2,622		5,448		7,012
Other <sup>(12)</sup>		621		621		621		621		621		1,863		1,863
Hotel operating expenses	\$	320,031	\$	311,183	\$	302,515	\$	296,427	\$	321,509	\$	933,729	\$	942,678

<sup>\*</sup> Results of all hotels as owned during the periods presented, including the results of hotels sold by SVC for the periods owned by SVC.

# Notes to Condensed Consolidated Statements of Income (Loss) and Calculations of FFO, Normalized FFO, EBITDA, EBITDAre, Adjusted EBITDAre and Hotel EBITDA



(dollars in thousands)

- (1) As of September 30, 2023, SVC owned 221 hotels. SVC's condensed consolidated statements of income (loss) include hotel operating revenues and expenses of its managed hotels.
- (2) SVC increased rental income by \$6,548 and reduced rental income by \$1,845 for the three months ended September 30, 2023 and 2022, respectively, and increased rental income by \$6,867 and reduced rental income by \$5,530 for the nine months ended September 30, 2023 and 2022, respectively, to record scheduled rent changes under certain of its leases on a straight line basis.
- (3) When managers of SVC's hotels are required to fund the shortfalls of owner's priority return under the terms of the management agreements or their guarantees, SVC reflects such fundings in its condensed consolidated statements of income (loss) as a reduction of hotel operating expenses. When these shortfalls are replenished by cash flows from the applicable hotel operations in excess of the owner's priority return due, SVC reflects such replenishment in its condensed consolidated statements of income (loss) as an increase to hotel operating expenses. The net increase to hotel operating expenses was \$140 for the three months ended September 30, 2023 and there were no adjustments to hotel operating expenses for the nine months ended September 30, 2023. There were no adjustments to hotel operating expenses during the three months and nine months ended September 30, 2022.
- (4) Transaction related costs for the three and nine months ended September 30, 2023 of \$115 and \$1,933, respectively, primarily consisted of costs related to hotel rebranding activity, the demolition of certain vacant properties, and potential acquisitions. Transaction related costs for the three months ended June 30, 2022 and March 31, 2022 of \$743 and \$1,177, respectively, primarily consisted of costs related to SVC's exploration of possible financing transactions.
- (5) SVC recorded a loss on asset impairment of \$512 to reduce the carrying value of three net lease properties to their estimated fair value less costs to sell during the three months ended September 30, 2023, \$9,005 to reduce the carrying value of 16 net lease properties to their estimated fair value less costs to sell during the three months ended June 30, 2023, \$1,269 to reduce the carrying value of one hotel and one net lease property to their estimated fair value less costs to sell during the three months ended December 31, 2022, and \$1,172 to reduce the carrying value of three hotels and one net lease property to their estimated fair value less costs to sell during the three months ended September 30, 2022.
- (6) SVC recorded a \$123 net gain on sale of real estate during the three months ended September 30, 2023 in connection with the sale of two net lease properties, a \$62 net loss on sale of real estate during the three months ended June 30, 2023 in connection with the sale of two net lease properties, a \$41,898 net gain on sale of real estate during the three months ended March 31, 2023 in connection with the sale of 18 hotels, a \$3,583 net gain on sale of real estate during the three months ended December 31, 2022 in connection with the sale of four hotels and two net lease properties, and a \$164 net loss on sale of real estate during the three months ended September 30, 2022 in connection with the sale of five hotels and six net lease properties. SVC recorded a \$44,235 net gain on sale of real estate during the nine months ended September 30, 2022 in connection with the sale of 61 hotels and 19 net lease properties.
- (7) Gain or loss on equity securities, net represents the adjustment required to adjust the carrying value of SVC's former investment in shares of TA common stock to its fair value.
- (8) SVC recorded a \$238 loss on early extinguishment of debt during the three months ended June 30, 2023 related to the write off of unamortized issuance costs relating to the amendment to its revolving credit agreement. SVC recorded a \$44 loss on early extinguishment of debt during the three months ended March 31, 2023 related to the write off of deferred financing costs relating to its repayment of \$500,000 of unsecured senior notes due in March 2023. SVC recorded a \$791 loss on early extinguishment of debt during the nine months ended September 30, 2022 related to the write off of deferred financing costs and unamortized discounts relating to its amendment of its revolving credit facility and the repayment of \$500,000 of unsecured senior notes.
- (9) Represents SVC's proportionate share from its equity investment in Sonesta.
- (10) Amounts represent the equity compensation for SVC's Trustees, officers and certain other officers and employees of RMR.
- (11) Various percentages of total sales at certain of SVC's hotels are escrowed as reserves for future renovations or refurbishments, or FF&E reserve escrows. SVC owns all the FF&E reserve escrows for its hotels.
- (12) SVC is amortizing a liability it recorded for the fair value of its initial investment in Sonesta as a reduction to hotel operating expenses in the condensed consolidated statements of income (loss). SVC reduced hotel operating expenses by \$621 for each of the three months ended September 30, 2023 and 2022 for this liability, and \$1,863 for each of the nine months ended September 30, 2023 and 2022 for this liability.

# Warning Concerning Forward-Looking Statements



This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and other securities laws that are subject to risks and uncertainties. These statements may include words such as "believe", "expect", "anticipate", "intend", "plan", "estimate", "will", "may" and negatives or derivatives of these or similar expressions. These forward-looking statements include, among others, statements about: the continued growth in SVC's hotel portfolio and ongoing strength in the net lease business; the credit quality of TA; SVC's current liquidity and ability to address debt maturities; and the amount and timing of future distributions.

Forward-looking statements reflect management's current expectations, are based on judgments and assumptions, are inherently uncertain and are subject to risks, uncertainties and other factors, which could cause SVC's actual results, performance, or achievements to differ materially from expected future results, performance or achievements expressed or implied in those forward-looking statements. Some of the risks, uncertainties and other factors that may cause SVC's actual results, performance or achievements to differ materially from the expressed or implied forward-looking statements include, but are not limited to, the following: Sonesta Holdco Corporation and its subsidiaries, or Sonesta's, ability to successfully operate the hotels it manages for SVC; SVC's ability and the ability of SVC's managers and tenants to operate under unfavorable market and economic conditions, rising or sustained high interest rates, high inflation, labor market challenges, disruption and volatility in the public equity and debt markets, global geopolitical hostilities and tensions and economic recessions or downturns; if and when business transient hotel business will return to historical pre-COVID-19 pandemic levels and whether any improved hotel industry conditions will continue, increase or be sustained; whether and the extent to which SVC's managers and tenants will pay the contractual amounts of returns, rents or other obligations due to SVC; competition within the commercial real estate, hotel, transportation and travel center and other industries in which SVC's managers and tenants operate, particularly in those markets in which SVC's properties are located; SVC's ability to repay or refinance its debts as they mature or otherwise become due; SVC's ability to maintain sufficient liquidity, including the availability of borrowings under its revolving credit facility; SVC's ability to pay interest on and principal of its debt; SVC's ability to acquire properties that realize its targeted returns; SVC's ability to sell properties at prices it targets; SVC's ability to raise or appropriately balance the use of debt or equity capital; potential defaults of SVC's management agreements and leases by its managers and tenants; SVC's ability to increase hotel room rates and rents at its leased properties as SVC's leases expire in excess of its operating expenses and to grow its business; SVC's ability to increase and maintain hotel room and net lease property occupancy at its properties; SVC's ability to pay distributions to its shareholders and to increase or sustain the amount of such distributions; the impact of increasing labor costs and shortages and commodity and other price inflation due to supply chain challenges or other market conditions; SVC's ability to make cost-effective improvements to SVC's properties that enhance its appeal to hotel quests and net lease tenants; SVC's ability to engage and retain qualified managers and tenants for its hotels and net lease properties on satisfactory terms; SVC's ability to diversify its sources of rents and returns that improve the security of its cash flows; SVC's credit ratings; the ability of SVC's manager, The RMR Group LLC, or RMR, to successfully manage SVC; actual and potential conflicts of interest with SVC's related parties, including its Managing Trustees, Sonesta, RMR and others affiliated with them; SVC's ability to realize benefits from the scale, geographic diversity, strategic locations and variety of service levels of its hotels; limitations imposed on SVC's business and its ability to satisfy complex rules in order for it to maintain its qualification for taxation as a REIT for U.S. federal income tax purposes; compliance with, and changes to, federal, state and local laws and regulations, accounting rules, tax laws and similar matters; acts of terrorism, outbreaks or continuation of pandemics or other significant adverse public health safety events or conditions, war or other hostilities, supply chain disruptions, climate change or other man-made or natural disasters beyond its control; and other matters.

These risks, uncertainties and other factors are not exhaustive and should be read in conjunction with other cautionary statements that are included in SVC's periodic filings. The information contained in SVC's filings with the SEC including under the caption "Risk Factors" in its periodic reports, or incorporated therein, identifies important factors that could cause differences from the forward-looking statements in this presentation. SVC's filings with the SEC are available on its website and at www.sec.gov.

You should not place undue reliance on forward-looking statements. Except as required by law, SVC undertakes no obligation to update any forward-looking statement, whether as a result of new information, future events or otherwise.