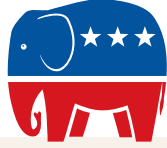


# IT'S ELECTION YEAR!

No matter which way the **VOTES GO**,  
**DEALERS HAVE THE OPPORTUNITY TO WIN!**

Contact EFG **TODAY** to learn more about how our team can help you achieve your winning strategy.

[efgcompanies.com](http://efgcompanies.com) | [election2024@efgusa.com](mailto:election2024@efgusa.com)



## ECONOMIC POLICY

Favor smaller government and less government intervention to support free markets and competition

More likely to support policies that favor business and commercial interests

More likely to utilize the Federal Reserve to manage inflation

Believe private sector and government both play a role in a mixed economy and promoting a fair market

Support stronger labor laws and regulations, investment in infrastructure and public services

## TAXATION

Support broader tax cuts; reduce taxes and regulations on businesses

Generally favor a trickle-down approach to taxation, a flat tax system, and fewer tax loopholes

Support targeted tax cuts; lower taxes for lower-income households

Generally favor higher taxes for the wealthy, a progressive tax system, and tax loopholes for businesses and the wealthy

## CONSUMER DEBT AND SOCIAL AID

Not as likely to see spending on social aid programs as a way to balance the budget

Advocate for greater requirements for access to welfare benefits

Reduce student loan debt through staggered elimination to qualified individuals

Advocate for increased access to welfare benefits

## GOVERNMENT REGULATION AND OVERSIGHT

Believe that "onerous" government regulations prevent a free market by hampering business growth

Reduce the power and reach of the FTC and CFPB, and allow businesses to self-regulate

Believe that government regulations promote a fair market by protecting consumers

Lend support to the FTC and CFPB to enforce consumer protection measures

## LABOR

Support businesses to self-determine wages and benefits for employees, but cannot reverse union gains

Support the mission of unions and an increase in the Federal minimum wage

## TAXES

Less corporate, capital gains, and estate taxation. Provide tax breaks to companies to keep jobs in the U.S.

Heightened corporate, capital gains, and income taxation across highest tiers to fund government support programs

## EMPLOYER BENEFITS

Allow companies to set their own benefits to compete for qualified labor

Believe that government plays an important role in setting national standards for wage and benefits

## YOU WIN!

Fewer taxes, less oversight, greater autonomy and control over how you position your business in the market

gives dealers greater opportunity to increase sales and profit.

## YOU WIN!

With government support, more consumers will have more discretionary dollars, giving dealers greater opportunity to increase sales and profit.



Through 11 presidential elections, 22 congressional elections, and countless state and local contests, EFG has helped dealers increase their profits despite the twists and turns of the economy, politics, and policies for almost 50 years.

