Case Study #777-02

We sat down with a large volume servicing client that employs an IT department of over 2,000 FTEs to discuss how OrangeGrid has benefitted their organization and here are the findings.

$3.5 Million
Annual Savings

These savings resulted from various internal operating cost savings, such as less reliance on third-party outsourced development solutions like IBM, SalesForce, and Pega and significantly expediting the time it takes to develop backlogged business needs.

46% increase in
Year One Revenue

Customer saw a 46% increase in year one revenue. This substantial increase is attributed to the improved workflow that reduced new client onboarding from 6 months to 2 weeks, which led to realizing new revenue faster than ever before.

22% increase in margins over
140k Work Orders

Customer was able to implement a vendor savings of $2 per month workflow unit, resulting in a 22% increase in margins over 140k work orders.

92% decrease in time to onboard
New Clients

Customer saw a 92% decrease in the time it took to onboard new clients. Improved workflow reduced new client onboarding from over 6 months to less than 2 weeks, enabling our customer to realize revenue faster.

98% reduction in time to
Build Reports

Customer saw a 98% reduction in time to build reports. OrangeGrid dashboards, ad hoc reporting tools, and advanced task queues eliminated the need to build reports and also provided their clients with better transparency and improved KPI management capabilities.

EMPOWERING **PEOPLE** IN PROCESS

OrangeGrid™