



2024-03-22 Redacted



Agenda

- Programme Update
- Vehicle & Motor Selection Alignment Discussion
- E-Motor Landscape Update
- Commercial Strategy
- Next Steps

PROJECT ALPHA – PHASE II MARCH UPDATE (REDACTED)



Programme Update

- Tesla Secured
- Test Facility Shortlisted& Available
- Storage & Workshops Available



PROJECT ALPHA – PHASE II MARCH UPDATE (REDACTED)



Predictions

Which vehicles & real-world use cases benefit most from multi-motor?

| # | Prediction |
|---|---|
| 1 | MOST vehicles will benefit |
| 2 | High-performance vehicles will benefit more (e.g. high-speed) |
| 3 | |
| 4 | REDACTED |



Prediction 1:

MOST vehicles will benefit

Rationale:

- vehicles are designed for compromised applications
- single motors must deliver performance across entire operational envelope
- multiple motors can pull overall efficiency towards normal use

Reality: Most vehicles DID show a real benefit

REDACTED DATA

PROJECT ALPHA – PHASE II MARCH UPDATE <mark>(REDACTED)</mark>



Prediction 2:

High-performance vehicles will benefit more (e.g. high-speed)

Rationale:

• The nominal efficiency is further from the actual use case

Reality: Higher performance vehicles DID show higher benefit

REDACTED DATA

PROJECT ALPHA – PHASE II MARCH UPDATE <mark>(REDACTED)</mark>





Prediction 3:

REDACTED

PROJECT ALPHA – PHASE II MARCH UPDATE <mark>(REDACTED)</mark>





Prediction 4:

REDACTED

PROJECT ALPHA – PHASE II MARCH UPDATE (REDACTED)



Conclusion 1:

Benefits Extend Beyond Passenger Vehicles to Commercial Vans & Trucks

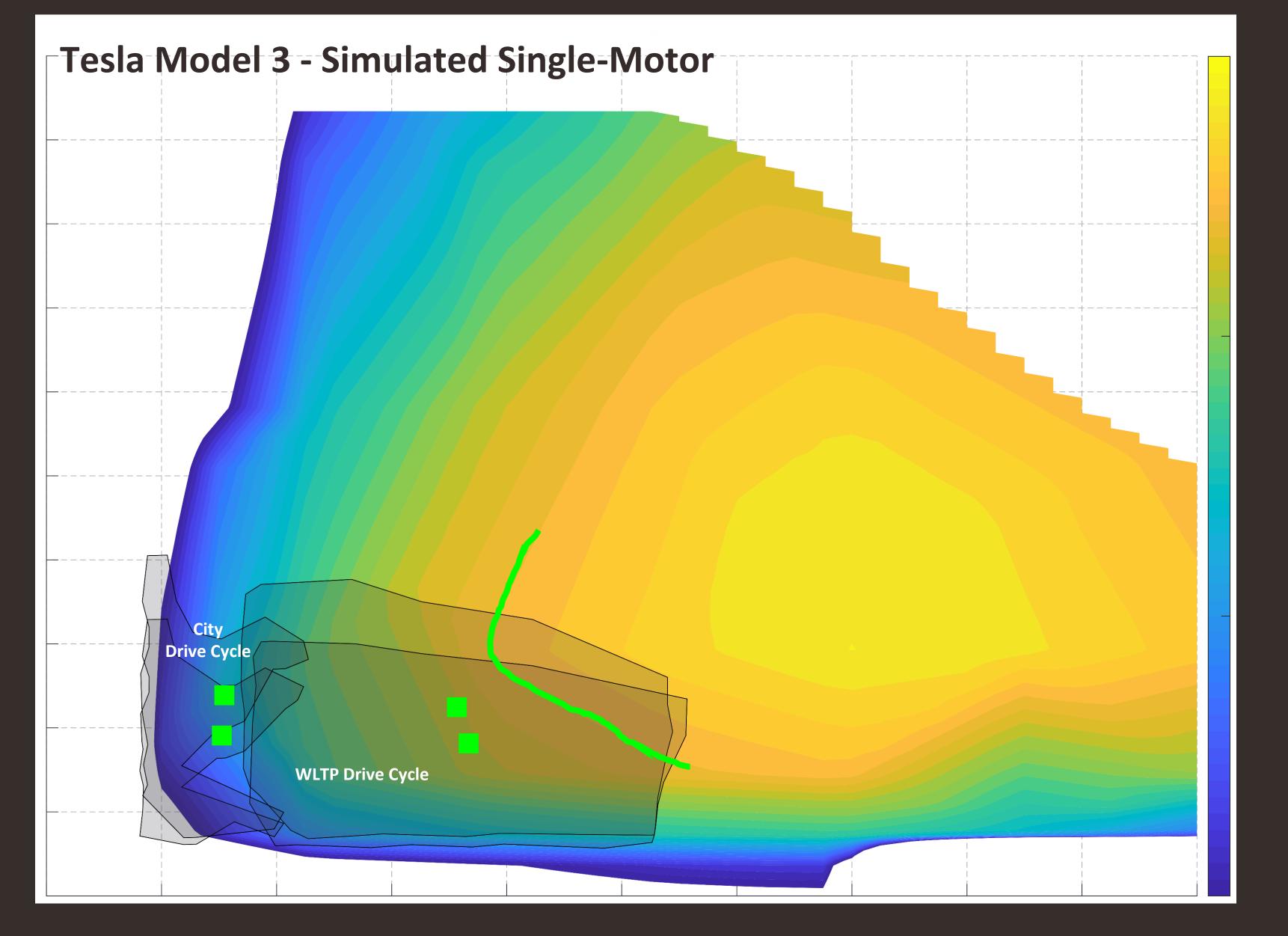
Conclusion 2:

Three Potential Motor Selection Approaches:

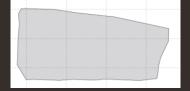
- 1. Use two high-speed-optimized
 - 1x low-to medium torque
 - 1x high-torque
- 2. Partner with an OEM or motor supplier to develop new motor technology that is low-speed-optimized and can over-speed

3. REDACTED

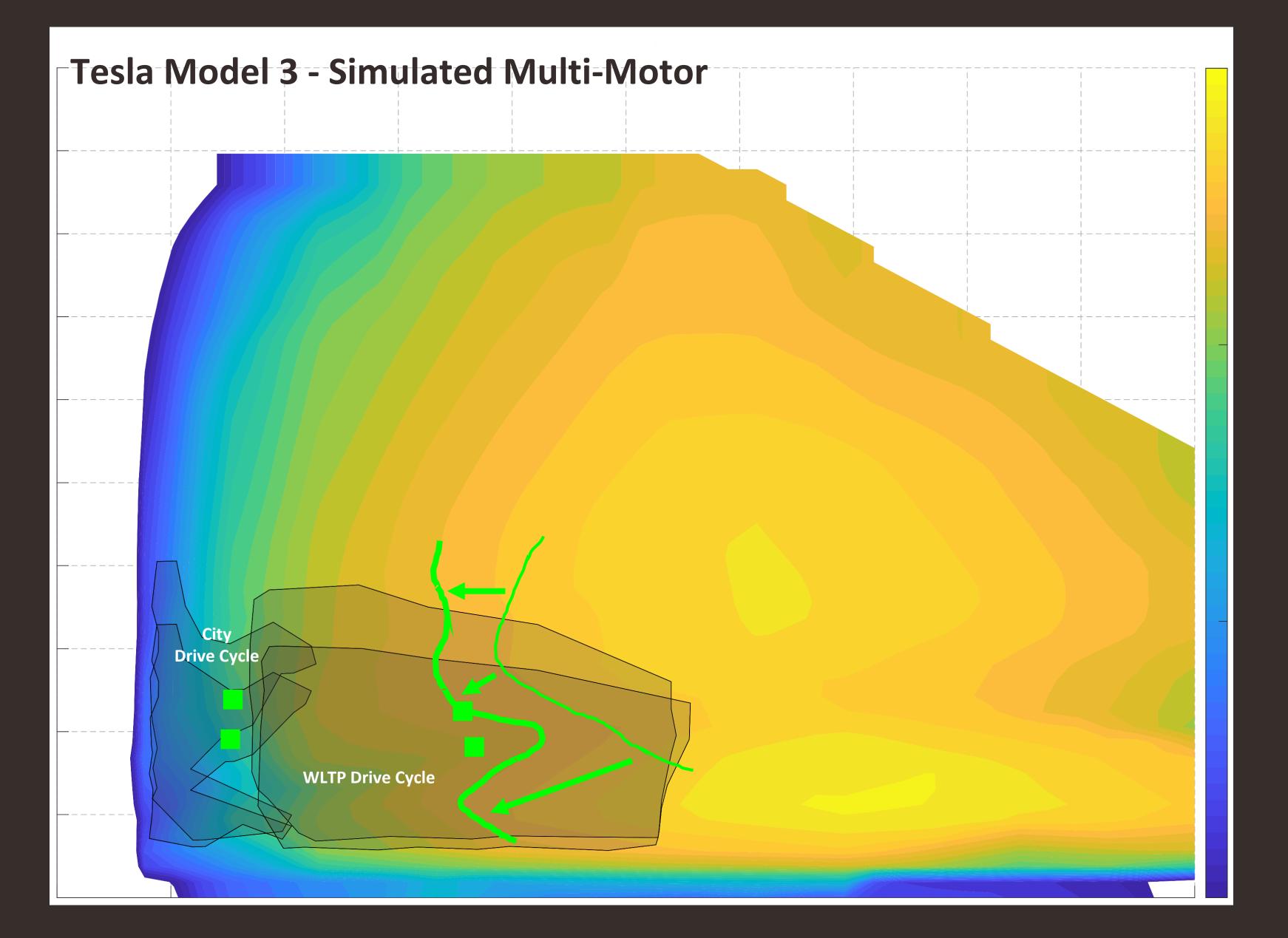




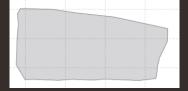
ENERGY-WEIGHTED AVERAGE



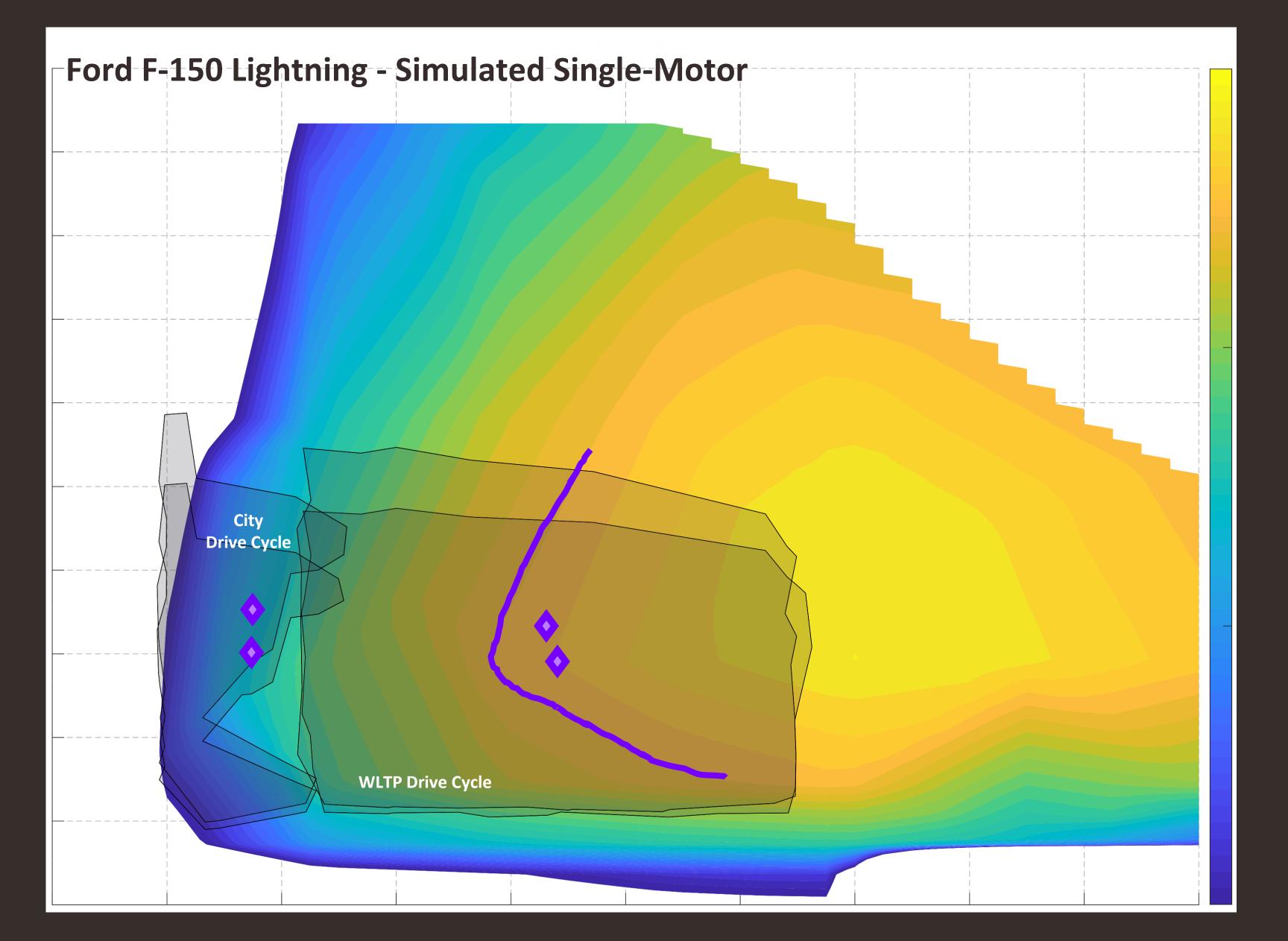


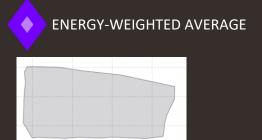


ENERGY-WEIGHTED AVERAGE

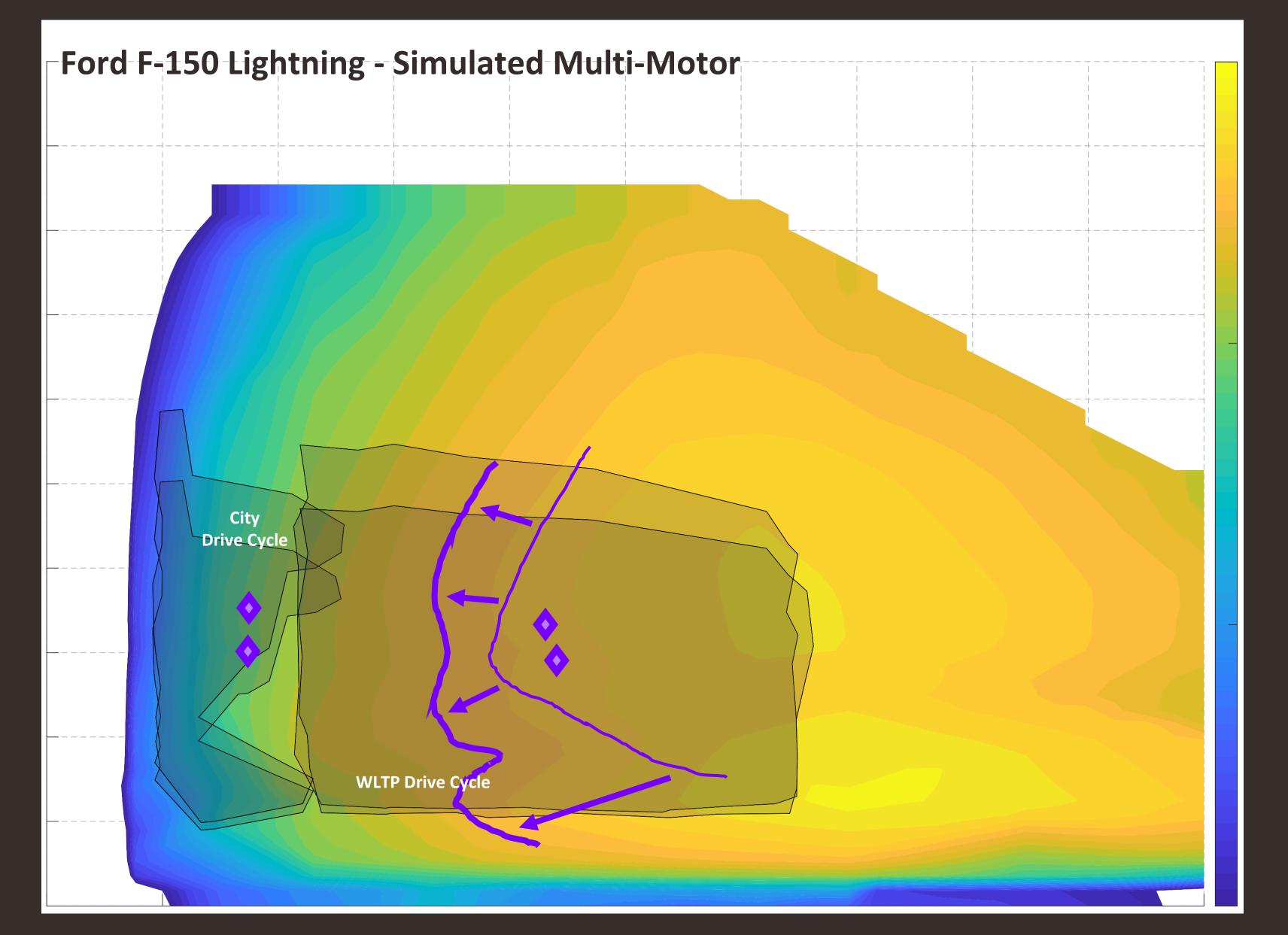






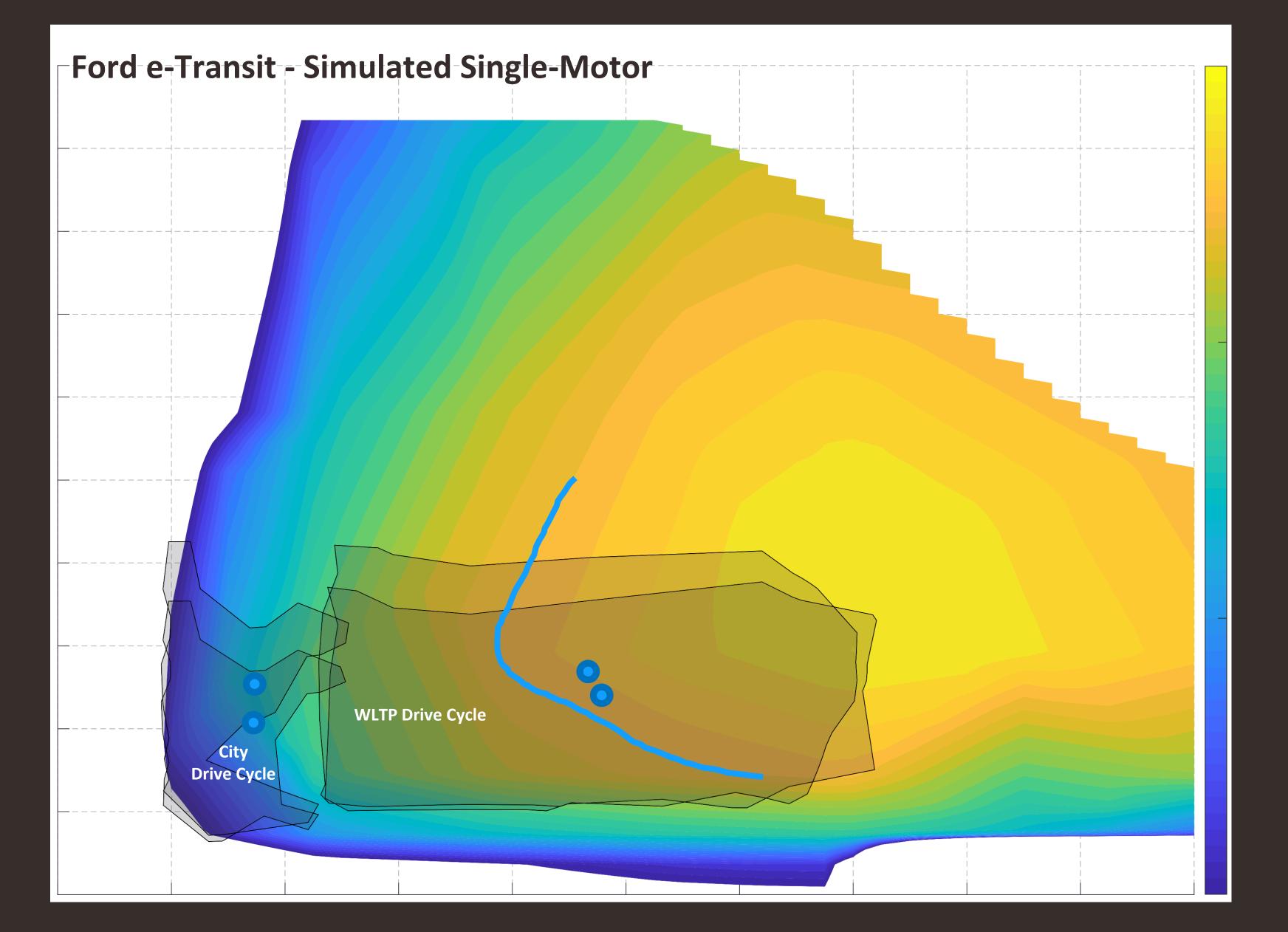




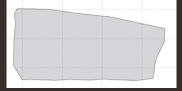






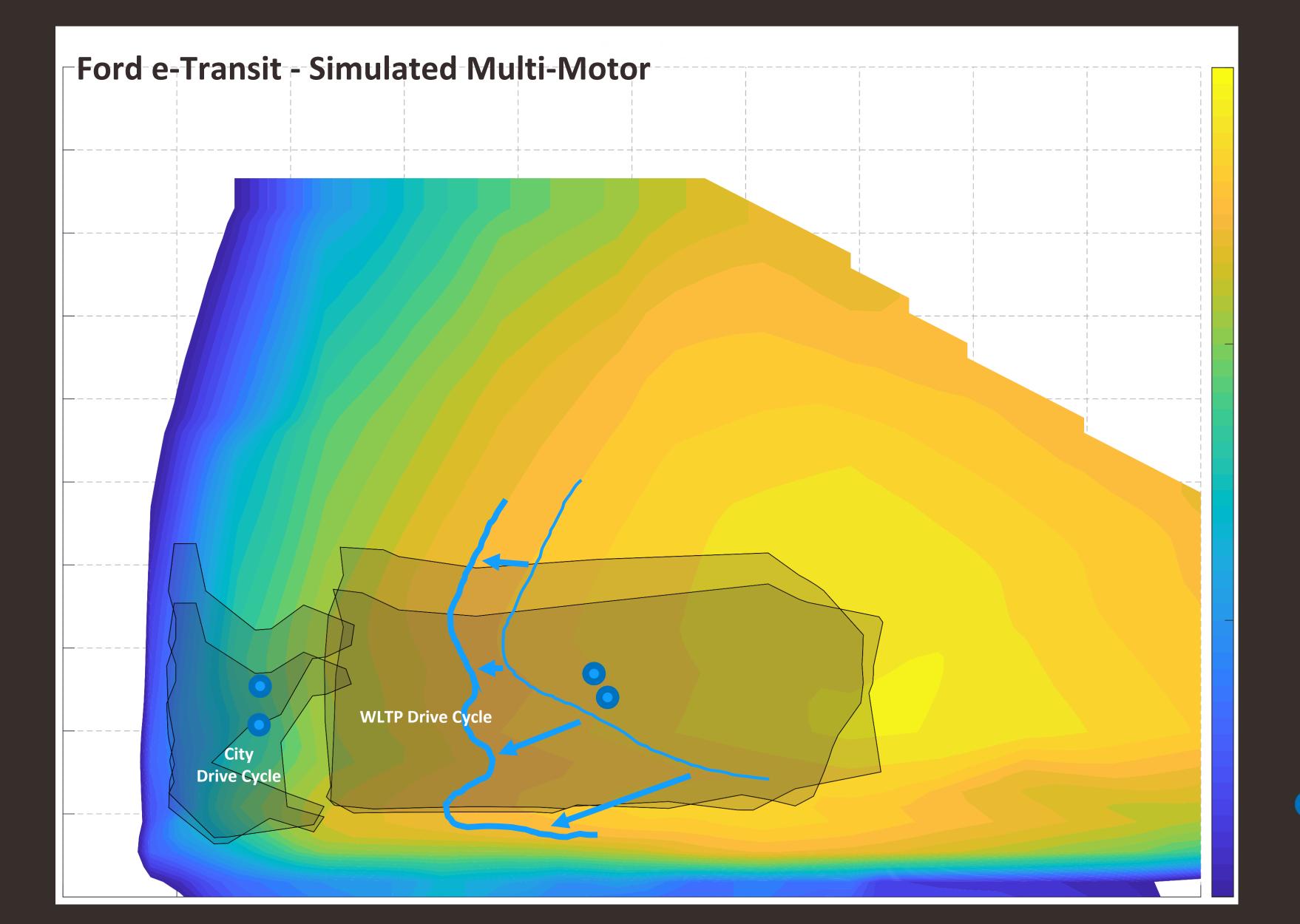






DUTY CYCLE 1 STANDARD DEVIATION FROM ENERGY-WEIGHTED AVERAGE







ENERGY-WEIGHTED AVERAGE



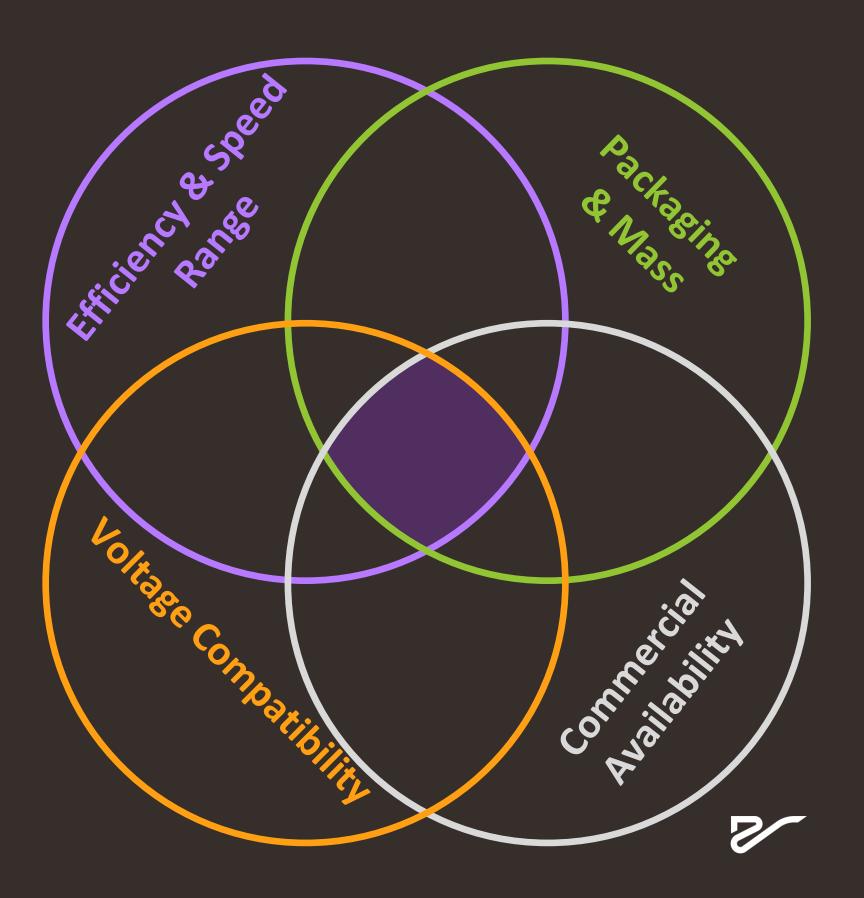
DUTY CYCLE 1 STANDARD DEVIATION FROM ENERGY-WEIGHTED AVERAGE



E-Motor Landscape

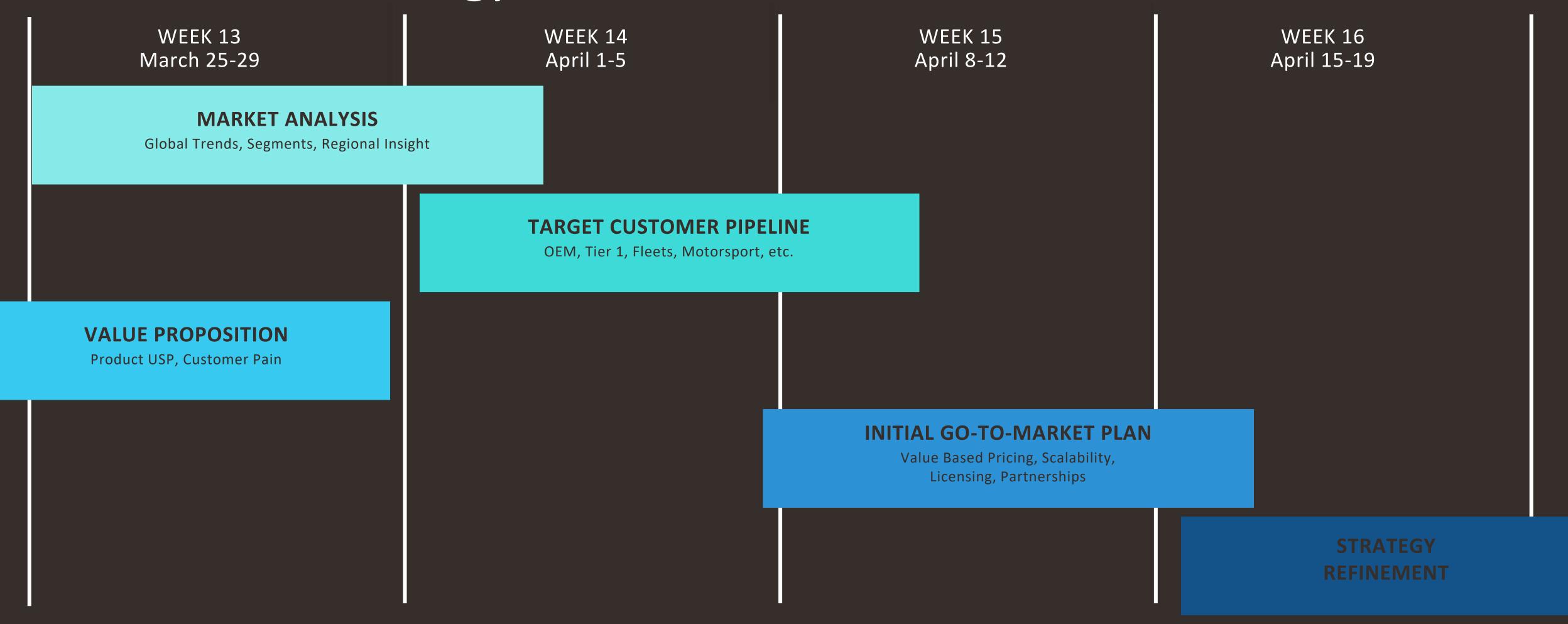
- Collecting data from e-motor suppliers

 [REDACTED tors from supplie REDACTED
- Conversations with bespoke suppliers
 [e.g. REDACTED
- Shortlisting Motors





Commercial Strategy First Pass



MARCH UPDATE (REDACTED) 17



Next Steps

- Vehicle Benchmarking
- Select & Benchmark Spare IDU
- Remove Primary IDU from Vehicle
- Commercial Strategy Alignment