

# Q3 2024

## FINANCIAL RESULTS



### DELIVERED SOLID THIRD QUARTER EARNINGS

#### NET SALES

**\$996MM**

(3)% vs. PY

#### NON-GAAP OPERATING INCOME

**\$127MM**

(7)% vs. PY

#### NON-GAAP EPS

**\$1.32**

\$(0.08) vs. PY

### HIGHLIGHTS

Progressed on multi-year journey to simplify business and improve efficiency

Double-digit eCommerce growth driven by improved capabilities

Reduced inventory and improved cash position

### PET

#### NET SALES

**\$508MM**

+1% vs. PY

#### OPERATING INCOME

**\$83MM**

+39% vs. PY

### GARDEN

#### NET SALES

**\$488MM**

(6)% vs. PY

#### NON-GAAP OPERATING INCOME

**\$74MM**

(16)% vs. PY