

Service Properties Trust
Third Quarter 2024
Financial Results and
Supplemental Information

November 6, 2024



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WARNING CONCERNING FORWARD-LOOKING STATEMENTS



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## Trading Symbols:

Common Shares: SVC

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All amounts in this presentation are unaudited.

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Additional information and reconciliations of Non-GAAP Financial Measures to amounts determined in accordance with U.S. GAAP appear in the Appendix to this presentation. Please refer to Non-GAAP Financial Measures and Certain Definitions for terms used throughout this presentation.



# **Quarterly Results**

## Service Properties Trust Announces Third Quarter 2024 Financial Results



"SVC's third quarter results reflect the relative strength of our full-service portfolio, which experienced RevPAR growth of 2.7% when excluding renovation disruption. Our dividend reduction and the planned sale of 114 hotels in the Sonesta portfolio will unlock considerable liquidity and enhance our flexibility to reduce leverage and invest in our full-service hotels that present the greatest upside.

We are confident that the optimization of our portfolio, stable cash flows from our net lease portfolio and continued prudent capital management will enable us to improve performance and drive long term value for SVC shareholders."

Todd Hargreaves, President and Chief Investment Officer

**Newton, MA (November 6, 2024):** Service Properties Trust (Nasdaq: SVC) today announced its financial results for the quarter ended September 30, 2024.

#### Distribution:

SVC declared a quarterly distribution on its common shares of \$0.01 per share to shareholders of record as of the close of business on October 28, 2024. This distribution will be paid on or about November 14, 2024.

#### **Conference Call:**

A conference call to discuss SVC's third quarter results will be held on Thursday, November 7, 2024 at 10:00 a.m. Eastern Time. The conference call may be accessed by dialing (877) 329-3720 or (412) 317-5434 (if calling from outside the United States and Canada); a pass code is not required. A replay will be available for one week by dialing (877) 344-7529; the replay pass code is 5076927. A live audio webcast of the conference call will also be available in a listen only mode on SVC's website, at <a href="https://www.svcreit.com">www.svcreit.com</a>. The archived webcast will be available for replay on SVC's website after the call. The transcription, recording and retransmission in any way of SVC's third quarter conference call are strictly prohibited without the prior written consent of SVC.

## **About Service Properties Trust:**

SVC is a real estate investment trust, or REIT, with over \$11 billion invested in two asset categories: hotels and service-focused retail net lease properties. As of September 30, 2024, SVC owned 214 hotels with over 36,000 guest rooms throughout the United States and in Puerto Rico and Canada. As of September 30, 2024, SVC also owned 745 service-focused retail net lease properties with over 13.3 million square feet throughout the United States. SVC is managed by The RMR Group (Nasdaq: RMR), a leading U.S. alternative asset management company with nearly \$41 billion in assets under management as of September 30, 2024, and more than 35 years of institutional experience in buying, selling, financing and operating commercial real estate. SVC is headquartered in Newton, MA. For more information, visit <a href="https://www.svcreit.com">www.svcreit.com</a>.

# Third Quarter 2024 Highlights



# Financial Results

# Portfolio Update

# Investment Activity

- Net loss of \$46.9 million, or \$0.28 per common share.
- Normalized FFO of \$52.9 million, or \$0.32 per common share.
- Adjusted EBITDAre of \$155.0 million.
- Hotel RevPAR of \$94.58.
- Hotel EBITDA of \$60.1 million.
- Net Lease occupancy of 97.6% as of September 30, 2024.
- Net Lease rent coverage of 2.16x.
- Invested \$82.1 million in capex during the quarter.
- Sold six hotels with an aggregate of 822 keys for an aggregate sales price of \$44.9 million, excluding closing costs, and four vacant net lease properties with an aggregate of 52,088 square feet for an aggregate sales price of \$3.6 million, excluding closing costs.
- Since October 1, 2024, sold five hotels with an aggregate of 642 keys for an aggregate sales price of \$32.2 million, excluding closing costs.
- Entered into agreements to sell eight hotels with an aggregate of 985 keys for an aggregate sales price of \$44.2 million, excluding closing costs, and one net lease property with 3,381 square feet for a sales price of \$1.0 million, excluding closing costs.
- Announced plans to sell 114 focused service hotels managed by Sonesta with an aggregate of 14,925 keys and an aggregate net carrying value of \$850.0 million. SVC expects to sell these hotels in 2025 and use the net sales proceeds to repay debt.



# **Financials**

# Key Financial Data



(dollars in thousands, except per share data)

As of and For the Three Months Ended											
		9/30/2024		6/30/2024		3/31/2024	1	12/31/2023	ç	9/30/2023	
Selected Income Statement Data:											Ca
Total revenues	\$	491,171	\$	512,948	\$	436,250	\$	444,050	\$	496,825	То
Net loss	\$	(46,901)	\$	(73,850)	\$	(78,383)	\$	(43,323)	\$	(4,128)	CI
FFO	\$	52,736	\$	57,764	\$	21,204	\$	51,316	\$	91,731	Ec
Normalized FFO	\$	52,869	\$	73,810	\$	21,206	\$	50,036	\$	92,109	De
CAD	\$	13,742	\$	47,650	\$	7,532	\$	13,914	\$	51,477	To
Rolling four quarter CAD	\$	82,838	\$	120,573	\$	151,043	\$	179,665	\$	224,261	10
Adjusted EBITDAre	\$	154,992	\$	171,524	\$	115,548	\$	141,154	\$	175,328	
											<u>Lic</u>
Per Common Share Data (basic and diluted):											Ca
Net loss	\$	(0.28)	\$	(0.45)	\$	(0.48)	\$	(0.26)	\$	(0.03)	Av
FFO	\$	0.32	\$	0.35	\$	0.13	\$	0.31	\$	0.56	Cre
Normalized FFO	\$	0.32	\$	0.45	\$	0.13	\$	0.30	\$	0.56	10
CAD	\$	0.08	\$	0.29	\$	0.05	\$	0.08	\$	0.31	
Rolling four quarter CAD	\$	0.50	\$	0.73	\$	0.91	\$	1.09	\$	1.36	
Dividend Data:											
Annualized dividends paid per share during the period (1)	\$	0.80	\$	0.80	\$	0.80	\$	0.80	\$	0.80	
Annualized dividend yield (at end of period)		17.5 %		15.6 %		11.8 %		9.4 %		10.4 %	
Annualized Normalized FFO payout ratio		62.5 %		44.4 %		153.8 %		66.7 %		35.7 %	(
Rolling four quarter CAD payout ratio (2)		160.0 %		109.6 %		87.9 %		73.4 %		58.8 %	
Selected Balance Sheet Data:											(:
Total gross assets	\$	10,278,496	\$	10,286,546	\$	10,469,518	\$	10,537,913	\$	10,733,398	
Total assets	\$	7,086,792	\$	7,121,661		7,231,519		7,356,116	\$	7,604,311	(.
Total liabilities	\$			6,112,855		6,116,850		6,129,983		6,302,361	
Total shareholders' equity	\$	929,019		1,008,806	\$			1,226,133	\$	1,301,950	

	As of
	9/30/2024
Capitalization:	
otal common shares (at end of period)	166,648,452
Closing price (at end of period)	\$ 4.56
quity market capitalization (at end of period)	\$ 759,917
Pebt (principal balance)	5,682,101
otal market capitalization	\$ 6,442,018
iquidity:	
Cash and cash equivalents	\$ 48,588
vailable borrowings under secured revolving redit facility (3)	650,000
otal liquidity	\$ 698,588

- (1) On October 16, 2024, SVC declared a quarterly dividend of \$0.01 per share (\$0.04 per year) which it expects to pay on or about November 14, 2024 to shareholders of record on October 28, 2024.
- (2) Reflects the annualized dividends paid per common share during the period as a percentage of rolling four quarter CAD per common share.
- (3) Availability under SVC's revolving credit facility is subject to meeting ongoing minimum performance and market values of the collateral properties, satisfying certain financial covenants and other credit facility conditions.

# Condensed Consolidated Statements of Income (Loss)



(amounts in thousands, except per share data)

	Three Months End	led September 30,	Nine Months End	ed September 30,
	2024	2023	2024	2023
Revenues:				
Hotel operating revenues <sup>(1)</sup>	\$ 390,935	\$ 395,526	\$ 1,139,657	\$ 1,134,649
Rental income <sup>(2)</sup>	100,236	101,299	300,712	295,164
Total revenues	491,171	496,825	1,440,369	1,429,813
Expenses:				
Hotel operating expenses <sup>(1)(3)</sup>	328,535	317,752	961,868	926,418
Net lease operating expenses	4,791	4,802	14,472	13,079
Depreciation and amortization	89,005	94,498	277,786	289,108
General and administrative	10,472	10,849	31,659	34,180
Transaction related costs <sup>(4)</sup>	-	115	-	1,933
Loss on asset impairment, net <sup>(5)</sup>	13,692	512	51,030	9,517
Total expenses	446,495	428,528	1,336,815	1,274,235
Gain on sale of real estate, net (6)	4,105	123	1,110	41,959
Gain on equity securities, net	_	_	_	48,837
Interest income	537	5,626	3,318	11,880
Interest expense (including amortization of debt issuance costs, discounts and premiums of \$8,076, \$6,608, \$22,768 and \$18,644, respectively)	(99,126)	(82,280)	(284,390)	(246,363)
Loss on early extinguishment of debt, net (7)	(133)	_	(16,181)	(282)
(Loss) income before income tax benefit (expense) and equity in earnings (losses) of an investee	(49,941)	(8,234)	(192,589)	11,609
Income tax benefit (expense)	77	2,242	(1,454)	775
Equity in earnings (losses) of an investee	2,963	1,864	(5,091)	(1,840)
Net (loss) income	\$ (46,901)	\$ (4,128)	\$ (199,134)	\$ 10,544
Weighted average common shares outstanding (basic and diluted)	165,398	165,027	165,252	164,933
Net (loss) income per common share (basic and diluted)	\$ (0.28)	\$ (0.03)	\$ (1.21)	\$ 0.06

See accompanying notes on page 38.

# Condensed Consolidated Balance Sheets



(dollars in thousands, except per share data)

	Sep	tember 30,	D	ecember 31,
		2024		2023
ASSETS				
Real estate properties:				
Land	\$	1,931,353	\$	1,972,145
Buildings, improvements and equipment		7,644,949		7,814,192
Total real estate properties, gross		9,576,302		9,786,337
Accumulated depreciation		(3,191,704)		(3,181,797)
Total real estate properties, net	•	6,384,598		6,604,540
Acquired real estate leases and other intangibles, net		113,292		130,622
Assets held for sale		87,111		10,500
Cash and cash equivalents		48,588		180,119
Restricted cash		14,258		17,711
Equity method investment		110,783		113,304
Due from related persons		20,139		6,376
Other assets, net		308,023		292,944
Total assets	\$	7,086,792	\$	7,356,116
LIABILITIES AND SHAREHOLDERS' EQUITY				
Revolving credit facility	\$	-	\$	-
Senior secured notes, net		971,066		968,017
Senior unsecured notes, net		4,017,135		3,993,327
Mortgage notes payable, net		566,046		558,876
Accounts payable and other liabilities		585,143		587,005
Due to related persons		18,383		22,758
Total liabilities		6,157,773		6,129,983
Commitments and contingencies				
Shareholders' equity:				
Common shares of beneficial interest, \$.01 par value; 200,000,000 shares authorized; 166,648,452 and 165,769,595 shares issued and outstanding, respectively		1,666		1,658
Additional paid in capital		4,559,791		4,557,473
Cumulative other comprehensive income		1,496		2,318
Cumulative net income		2,271,366		2,470,500
Cumulative common distributions		(5,905,300)		(5,805,816)
Total shareholders' equity		929,019		1,226,133
Total liabilities and shareholders' equity	\$	7,086,792	\$	7,356,116
1 /		, ,		, ,



# **Debt Summary**



## As of September 30, 2024

(dollars in thousands)

	Weighted Average Interest Rate	Principal Balance	Maturity Date	Due at Maturity	Years to Maturity
Floating Rate Debt:					
\$650,000 revolving credit facility (1)(2)	7.460 %	\$ _	6/29/27	\$ _	2.8
Secured Fixed Rate Debt:					
Net lease mortgage notes (3)	5.600 %	607,101	2/20/28	600,576	3.4
Senior secured notes due 2031 (4)(5)	8.625 %	1,000,000	11/15/31	1,000,000	7.1
Subtotal / weighted average	7.482 %	1,607,101		1,600,576	5.7
Unsecured Fixed Rate Debt:					
Senior unsecured notes due 2026	5.250 %	350,000	2/15/26	350,000	1.4
Senior unsecured notes due 2026	4.750 %	450,000	10/1/26	450,000	2.0
Senior unsecured notes due 2027	4.950 %	400,000	2/15/27	400,000	2.4
Senior unsecured notes due 2027 (5)	5.500 %	450,000	12/15/27	450,000	3.2
Senior unsecured notes due 2028	3.950 %	400,000	1/15/28	400,000	3.3
Senior unsecured notes due 2029 (5)	8.375 %	700,000	6/15/29	700,000	4.7
Senior unsecured notes due 2029	4.950 %	425,000	10/1/29	425,000	5.0
Senior unsecured notes due 2030	4.375 %	400,000	2/15/30	400,000	5.4
Senior unsecured notes due 2032 (5)	8.875 %	500,000	6/15/32	500,000	7.7
Subtotal / weighted average	5.930 %	4,075,000		4,075,000	4.1
Total / weighted average (6)	6.369 %	\$ 5,682,101		\$ 5,675,576	4.5

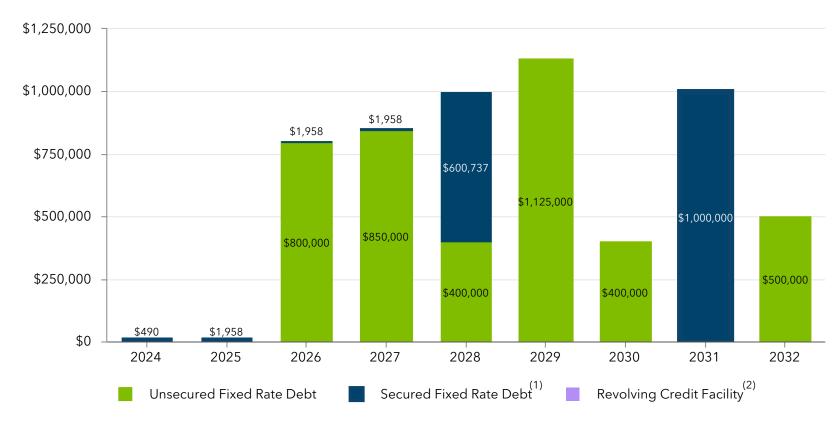
- (1) SVC is required to pay interest at a rate of SOFR plus a premium, which was 250 basis points per annum as of September 30, 2024. SVC also pays an unused commitment fee of 20 to 30 basis points per annum based on amounts outstanding under its revolving credit facility. Subject to the payment of an extension fee and meeting certain other conditions, SVC may extend the maturity date of its revolving credit facility by two additional six month periods.
- (2) SVC has provided equity pledges on certain of its property owning subsidiaries and provided first mortgage liens on 70 properties owned by the pledged subsidiaries to secure its obligations under the credit agreement governing its revolving credit facility.
- (3) These notes are secured by 308 net lease properties and are prepayable without penalty 24 months prior to the expected maturity date.
- (4) These notes are secured by first-priority liens on the equity interests of subsidiaries owning 70 travel centers leased to TravelCenters of America Inc., or TA, pursuant to two master leases.
- (5) These notes are guaranteed by certain of SVC's subsidiaries.
- (6) The carrying value of SVC's total debt of \$5,554,247 as of September 30, 2024 is net of unamortized discounts and premiums and certain issuance costs totaling \$127,854.

# Debt Maturity Schedule

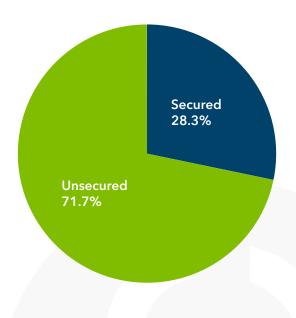


As of September 30, 2024

(dollars in thousands)



#### Secured vs. Unsecured Debt



- (1) SVC's net lease mortgage notes are partially amortizing and require balloon payments at maturity. These notes are prepayable without penalty 24 months prior to the expected maturity date.
- (2) As of September 30, 2024, SVC had no amounts outstanding under its \$650,000 revolving credit facility.

# Leverage Ratios, Coverage Ratios and Debt Covenants



	As of and For the Trailing Twelve Months Ended						
	9/30/2024	6/30/2024	3/31/2024	12/31/2023	9/30/2023		
Leverage Ratios:							
Net debt / total gross assets	54.8 %	55.1 %	53.1 %	51.8 %	50.2 %		
Net debt / gross book value of real estate assets and cash and cash equivalents	58.5 %	59.1 %	56.3 %	54.7 %	53.1 %		
Secured debt / total assets	22.6 %	22.4 %	22.1 %	21.7 %	7.9 %		
Variable rate debt / net debt	- %	- %	- %	- %	- %		
Coverage Ratios:							
Rolling four-quarter Adjusted EBITDAre / rolling four-quarter interest expense	1.6x	1.7x	1.8x	1.8x	1.9x		
Net debt / rolling four-quarter Adjusted EBITDA <i>re</i>	9.7x	9.4x	9.0x	8.8x	8.6x		
	A	s of and For the	Trailing Twelv	e Months Ende	d		
	9/30/2024	6/30/2024	3/31/2024	12/31/2023	9/30/2023		
Senior Note Debt Covenants:							
Maintenance Covenant:							
Total unencumbered assets / unsecured debt - required minimum 150%	173.4 %	173.6 %	177.5 %	183.2 %	163.2 %		
Incurrence Covenants:							
Total debt / adjusted total assets - allowable maximum 60.0%	53.7 %	53.5 %	52.9 %	52.4 %	53.2 %		
Secured debt / adjusted total assets - allowable maximum 40.0%	15.2 %	15.1 %	15.1 %	15.0 %	5.6 %		
Consolidated income available for debt service / debt service - required minimum 1.50x	1.55x	1.60x	1.78x	1.79x	2.02x		
Total unencumbered assets in guarantor subsidiaries / senior guaranteed unsecured debt - required minimum 2.2x	4.09x	4.10x	5.47x	5.65x	6.49x		



# Capital Expenditures Summary



(dollars in thousands)

	For the Three Months Ended									
	(	9/30/2024		6/30/2024		3/31/2024		12/31/2023		9/30/2023
Hotel capital improvements	\$	28,823	\$	20,999	\$	10,011	\$	28,196	\$	27,538
Lease related costs		1,611		1,001		510		596		1,128
Recurring capital expenditures		30,434		22,000		10,521		28,792		28,666
Hotel renovations, redevelopment and other activities		51,669		44,475		58,330		77,234		36,318
Total capital improvements & FF&E Reserve fundings	\$	82,103	\$	66,475	\$	68,851	\$	106,026	\$	64,984
Retained Hotels	\$	48,761	\$	39,612	\$	50,694	\$	73,301	\$	47,865
Exit Hotels		30,812		24,858		17,207		31,222		15,288
Sold Hotels		295		819		439		766		795
Net Lease		2,235		1,185		511		737		1,036
Total capital improvements & FF&E Reserve fundings	\$	82,103	\$	66,475	\$	68,851	\$	106,026	\$	64,984



# Property Acquisitions and Dispositions



## Since January 1, 2024

(dollars in thousands, except per room or suite data)

ACQUISITIONS:							
Quarter Acquired	Properties	Property Type	Brand	Location	Rooms or Suites / Square Footage	Purchase Price	Average Sales Price per Room or Suite / Square Foot
SVC has not acqui	ired any proper	ties since Janu	ary 1, 2024.				

DISPOSITIONS:							
Quarter Disposed	Properties	Property Type	Brand	Location	Rooms or Suites / Square Footage	Sales Price (1)	Average Sales Price per Room or Suite / Square Foot
Q1 2024	1	Net Lease	Vacant	IL	4,100	\$ 257	\$ 63
	1	Net Lease	Vacant	MI	1,110	100	90
	1	Hotel	Country Inn & Suites® by Radisson	MN	84	3,315	39,464
	1	Net Lease	Vacant	IL	29,639	2,575	87
Q3 2024	1	Hotel	Sonesta Select®	WI	148	3,500	23,649
	1	Hotel	Sonesta Hotels & Resorts®	WI	198	7,300	36,869
	4	Hotel	Sonesta ES Suites®	IL, NC, TX	476	34,100	71,639
	4	Net Lease	Vacant	IA, IL, MO	52,088	3,600	69
Q4 2024	2	Hotel	Sonesta Simply Suites®	TX	244	9,000	36,885
	1	Hotel	Sonesta ES Suites®	TX	142	8,850	62,324
	1	Hotel	Sonesta ES Suites®	GA	122	9,550	78,279
	1	Hotel	Sonesta Simply Suites®	MN	134	4,800	35,821
	19				1,548 / 86,937	\$ 86,947	\$51,948 / \$75



(1) Represents cash purchase or sale price, as applicable, and excludes closing related costs.



# **Portfolio Information**

# Portfolio Summary



## As of September 30, 2024

(dollars in thousands)

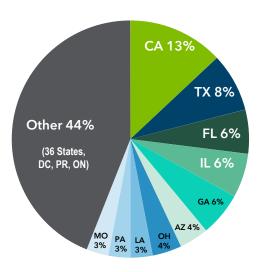
Number of Properties			
Hotel Properties	214	Number of hotel rooms	36,875
Net Lease Properties	745	Net lease square feet	13,332,131
Total Properties	959	Average hotel property size	172 rooms
		Average net lease property size	17,895 sq. ft.

Investments		Diversification Facts	
Hotels	\$ 6,394,812	Tenants/Operators	180
Net Lease Properties	5,051,372	Brands	146
Total Investments	\$ 11,446,184	Industries	22
		States	46

# Hotels 55.9% Net Lease Properties 44.1%

Portfolio Composition<sup>(1)</sup>







(1) Based on investment.

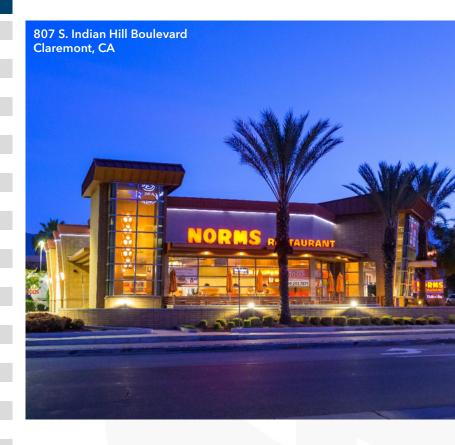
# Consolidated Portfolio Diversification by Industry



## As of September 30, 2024

(dollars in thousands)

Industry	No. of Properties	Rooms / Square Footage	Investments	Percent of Total Investment
1. Hotels	214	36,875	\$ 6,394,812	55.9%
2. Travel Centers	178	5,099,794	3,311,787	29.0%
3. Restaurants - Quick Service	208	697,793	283,292	2.6%
4. Restaurants - Casual Dining	55	503,450	194,453	1.7%
5. Health and Fitness	13	873,258	186,578	1.6%
6. Movie Theaters	15	785,344	139,569	1.2%
7. Home Goods and Leisure	20	700,906	134,502	1.2%
8. Grocery Stores	19	1,020,819	129,152	1.1%
9. Automotive Equipment and Services	64	463,492	107,054	0.9%
10. Medical, Dental Office	70	372,171	104,042	0.9%
11. Automotive Dealers	8	177,433	62,656	0.5%
12. Entertainment	4	199,853	61,436	0.5%
13. General Merchandise Stores	4	381,193	55,457	0.5%
14. Educational Services	7	159,793	44,820	0.4%
15. Building Materials	29	465,283	34,006	0.3%
16. Car Washes	6	50,831	30,798	0.3%
17. Miscellaneous Manufacturing	5	538,932	24,156	0.2%
18. Sporting Goods	3	120,847	18,400	0.2%
19. Drug Stores and Pharmacies	6	58,048	17,111	0.1%
20. Legal Services	5	25,429	11,362	0.1%
21. Dollar Stores	3	27,593	2,971	-%
22. Other	5	139,423	27,247	0.2%
23. Vacant	18	470,446	70,523	0.6%
Total	959	36,875 / 13,332,131	\$ 11,446,184	100.0%



# Consolidated Portfolio by Geographic Diversification



As of September 30, 2024

(dollars in thousands)

						Investment	:s		
State	Total Property Count	Hotel Count	Net Lease Count	Total	% of Total	Hotel	Hotel % of Total	Net Lease	Net Lease % of Total
California	58	36	22	\$ 1,460,016	12.8 %	\$ 1,186,951	18.6 %	\$ 273,065	5.4 %
Texas	73	18	55	873,906	7.6 %	361,765	5.7 %	512,141	10.1 %
Florida	58	12	46	724,973	6.3 %	478,734	7.5 %	246,239	4.9 %
Illinois	62	9	53	699,284	6.1 %	417,609	6.5 %	281,675	5.6 %
Georgia	89	16	73	684,311	6.0 %	416,255	6.5 %	268,056	5.3 %
Arizona	39	14	25	484,959	4.2 %	236,384	3.7 %	248,575	4.9 %
Ohio	44	5	39	457,676	4.0 %	128,052	2.0 %	329,624	6.5 %
Louisiana	15	3	12	384,894	3.4 %	253,189	4.0 %	131,705	2.6 %
Pennsylvania	33	5	28	340,529	3.0 %	136,199	2.1 %	204,330	4.0 %
Missouri	28	4	24	280,831	2.5 %	159,167	2.5 %	121,664	2.4 %
Top 10	499	122	377	6,391,379	55.9 %	3,774,305	59.1 %	2,617,074	51.7 %
Other (1)	460	92	368	5,054,805	44.1 %	2,620,507	40.9 %	2,434,298	48.3 %
Total	959	214	745	\$ 11,446,184	100.0 %	\$ 6,394,812	100.0 %	\$ 5,051,372	100.0 %



(1) Consists of properties in 36 different states, the District of Columbia, Puerto Rico and Ontario, Canada with an average investment of \$10,989 per property.

# Hotel Portfolio by Brand



As of September 30, 2024

(dollars in thousands, except per room or suite data)

Brand	Service Level	Chain Scale	Number of Hotels	Percent of Total Number of Hotels	Number of Rooms or Suites	Percent of Total Number of Rooms or Suites	Investment	Percent of Total Hotel Investment	Investment Per Room or Suite
Royal Sonesta Hotels®	Full Service	Upper Upscale	17	7.9 %	5,663	15.4 %	\$ 1,915,501	30.0 %	\$ 338,248
Sonesta Hotels & Resorts®	Full Service	Upscale	22	10.3 %	7,205	19.6 %	1,408,861	22.0 %	195,539
Sonesta ES Suites®	Extended Stay	Upper Midscale	56	26.3 %	7,167	19.5 %	1,117,697	17.5 %	155,950
Sonesta Select®	Select Service	Upscale	43	20.1 %	6,279	17.0 %	688,976	10.8 %	109,727
Sonesta Simply Suites®	Extended Stay	Midscale	51	23.8 %	6,464	17.5 %	602,263	9.4 %	93,172
Hyatt Place®	Select Service	Upscale	17	7.9 %	2,107	5.7 %	319,455	5.0 %	151,616
Radisson® Hotels & Resorts	Full Service	Upscale	5	2.3 %	1,149	3.1 %	171,514	2.7 %	149,272
Crowne Plaza®	Full Service	Upscale	1	0.5 %	495	1.3 %	124,276	1.9 %	251,063
Country Inn & Suites® by Radisson	Full Service	Upper Midscale	2	0.9 %	346	0.9 %	46,269	0.7 %	133,725
Total / Average Hotels			214	100.0 %	36,875	100.0 %	\$ 6,394,812	100.0 %	\$ 173,419

# Hotel Operating Statistics by Service Level - Comparable Hotels



				Occupancy					ADR			RevPAR	
							Th	ree Months	Ended Sep	tember 30,	Three Months	Ended Sep	tember 30,
Brand	Service Level	No. of Hotels	No. of Rooms or Suites	2024	2023	Change		2024	2023	Change	2024	2023	Change
Sonesta Hotels & Resorts®	Full Service	22	7,205	60.5 %	68.2 %	(7.7) pts	\$	158.39 \$	155.17	2.1 %	\$ 95.87 \$	105.88	(9.5)%
Royal Sonesta Hotels®	Full Service	17	5,663	67.5 %	62.3 %	5.2 pts		227.48	230.44	(1.3)%	153.49	143.47	7.0 %
Radisson® Hotels & Resorts	Full Service	5	1,149	67.2 %	63.8 %	3.4 pts		148.21	148.87	(0.4)%	99.53	95.03	4.7 %
Crowne Plaza®	Full Service	1	495	62.7 %	62.5 %	0.2 pts		141.21	142.56	(0.9)%	88.49	89.13	(0.7)%
Country Inn & Suites® by Radisson	Full Service	2	346	78.3 %	76.5 %	1.8 pts		167.43	169.09	(1.0)%	131.05	129.38	1.3 %
Full Service Total / Average		47	14,858	64.2 %	65.6 %	(1.4) pts		184.94	181.99	1.6 %	118.68	119.40	(0.6)%
Sonesta Select®	Select Service	43	6,279	61.7 %	59.5 %	2.2 pts		118.31	121.95	(3.0)%	72.96	72.58	0.5 %
Hyatt Place®	Select Service	17	2,107	70.4 %	70.8 %	(0.4) pts		120.02	121.65	(1.3)%	84.50	86.13	(1.9)%
Select Service Total / Average		60	8,386	63.9 %	62.4 %	1.5 pts		118.79	121.86	(2.5)%	75.86	75.98	(0.2)%
Sonesta ES Suites®	Extended Stay	56	7,167	71.5 %	73.1 %	(1.6) pts		126.43	130.70	(3.3)%	90.39	95.56	(5.4)%
Sonesta Simply Suites®	Extended Stay	50	6,366	74.7 %	72.1 %	2.6 pts		91.89	90.56	1.5 %	68.63	65.33	5.1 %
Extended Stay Total / Average		106	13,533	73.0 %	72.7 %	0.3 pts		109.80	111.97	(1.9)%	80.15	81.36	(1.5)%
Comparable Hotels Total / Averag	ge	213	36,777	67.3 %	67.5 %	(0.2) pts	\$	140.66 \$	141.52	(0.6)%	\$ 94.73 \$	95.47	(0.8)%

All operating data presented are based upon the operating results provided by SVC's managers for the indicated periods. SVC has not independently verified its managers' operating data.

# Hotel Operating Statistics by Service Level - Comparable Hotels



				(	Occupancy				ADR			RevPAR	
				Nine Months	<b>Ended Sept</b>	ember 30,	N	line Months I	Ended Sept	ember 30,	Nine Months	Ended Sept	ember 30,
Brand	Service Level	No. of Hotels	No. of Rooms or Suites	2024	2023	Change		2024	2023	Change	2024	2023	Change
Sonesta Hotels & Resorts®	Full Service	21	6,955	60.1 %	65.2 %	(5.1) pts	\$	156.63 \$	154.85	1.1 %	\$ 94.06 \$	100.89	(6.8)%
Royal Sonesta Hotels®	Full Service	17	5,663	61.9 %	57.7 %	4.2 pts		234.33	238.60	(1.8)%	145.13	137.78	5.3 %
Radisson® Hotels & Resorts	Full Service	5	1,149	66.3 %	64.5 %	1.8 pts		148.43	149.48	(0.7)%	98.42	96.36	2.1 %
Crowne Plaza®	Full Service	1	495	65.5 %	63.5 %	2.0 pts		144.86	140.97	2.8 %	94.95	89.45	6.1 %
Country Inn & Suites® by Radisson	Full Service	2	346	71.1 %	70.1 %	1.0 pts		153.08	149.67	2.3 %	108.82	104.99	3.6 %
Full Service Total / Average		46	14,608	61.7 %	62.3 %	(0.6) pts		185.63	184.14	0.8 %	114.57	114.66	(0.1)%
Sonesta Select®	Select Service	43	6,279	57.8 %	56.6 %	1.2 pts		116.88	120.02	(2.6)%	67.59	67.97	(0.6)%
Hyatt Place®	Select Service	17	2,107	62.9 %	69.7 %	(6.8) pts		121.53	124.17	(2.1)%	76.50	86.52	(11.6)%
Select Service Total / Average		60	8,386	59.1 %	59.9 %	(0.8) pts		118.13	121.23	(2.6)%	69.83	72.63	(3.9)%
Sonesta ES Suites®	Extended Stay	56	7,167	69.6 %	69.8 %	(0.2) pts		126.25	131.28	(3.8)%	87.91	91.62	(4.0)%
Sonesta Simply Suites®	Extended Stay	50	6,366	70.0 %	70.1 %	(0.1) pts		90.45	90.65	(0.2)%	63.35	63.57	(0.3)%
Extended Stay Total / Average		106	13,533	69.8 %	70.0 %	(0.2) pts		109.36	112.21	(2.5)%	76.36	78.49	(2.7)%
Comparable Hotels Total / Average		212	36,527	64.1 %	64.6 %	(0.5) pts	\$	140.57 \$	141.78	(0.9)%	\$ 90.14 \$	91.55	(1.5)%

All operating data presented are based upon the operating results provided by SVC's managers for the indicated periods. SVC has not independently verified its managers' operating data.

# Hotel Operating Statistics by Service Level - All Hotels<sup>(1)</sup>



				Occupancy		ADR				RevPAR			
							Th	ree Months	Ended Sep	tember 30,	Three Months	<b>Ended Sep</b>	tember 30,
Brand	Service Level	No. of Hotels	No. of Rooms or Suites	2024	2023	Change		2024	2023	Change	2024	2023	Change
Sonesta Hotels & Resorts®	Full Service	22	7,205	60.5 %	68.2 %	(7.7) pts	\$	158.39 \$	155.17	2.1 %	\$ 95.87 \$	105.88	(9.5)%
Royal Sonesta Hotels®	Full Service	17	5,663	67.5 %	62.3 %	5.2 pts		227.48	230.44	(1.3)%	153.49	143.47	7.0 %
Radisson® Hotels & Resorts	Full Service	5	1,149	67.2 %	63.8 %	3.4 pts		148.21	148.87	(0.4)%	99.53	95.03	4.7 %
Crowne Plaza®	Full Service	1	495	62.7 %	62.5 %	0.2 pts		141.21	142.56	(0.9)%	88.49	89.13	(0.7)%
Country Inn & Suites® by Radisson	Full Service	2	346	78.3 %	76.5 %	1.8 pts		167.43	169.09	(1.0)%	131.05	129.38	1.3 %
Full Service Total / Average		47	14,858	64.2 %	65.6 %	(1.4) pts		184.94	181.99	1.6 %	118.68	119.40	(0.6)%
Sonesta Select®	Select Service	43	6,279	61.7 %	59.5 %	2.2 pts		118.31	121.95	(3.0)%	72.96	72.58	0.5 %
Hyatt Place®	Select Service	17	2,107	70.4 %	70.8 %	(0.4) pts		120.02	121.65	(1.3)%	84.50	86.13	(1.9)%
Select Service Total / Average		60	8,386	63.9 %	62.4 %	1.5 pts		118.79	121.86	(2.5)%	75.86	75.98	(0.2)%
Sonesta ES Suites®	Extended Stay	56	7,167	71.5 %	73.1 %	(1.6) pts		126.43	130.70	(3.3)%	90.39	95.56	(5.4)%
Sonesta Simply Suites®	Extended Stay	51	6,464	74.0 %	71.4 %	2.6 pts		91.89	90.56	1.5 %	67.97	64.70	5.1 %
Extended Stay Total / Average		107	13,631	72.7 %	72.3 %	0.4 pts		109.80	111.97	(1.9)%	79.79	80.98	(1.5)%
All Hotels Total / Average		214	36,875	67.2 %	67.3 %	(0.1) pts	\$	140.66 \$	141.52	(0.6)%	\$ 94.58 \$	95.31	(0.8)%

All operating data presented are based upon the operating results provided by SVC's managers for the indicated periods. SVC has not independently verified its managers' operating data.

(1) Includes results of all hotels owned as of September 30, 2024. Excludes the results of hotels sold during the periods presented.

# Hotel Operating Statistics by Service Level - All Hotels<sup>(1)</sup>



				(	Occupancy				ADR			RevPAR	
						N	line Months I	Ended Sept	tember 30,	Nine Months	Ended Sept	ember 30,	
Brand	Service Level	No. of Hotels	No. of Rooms or Suites	2024	2023	Change		2024	2023	Change	2024	2023	Change
Sonesta Hotels & Resorts®	Full Service	22	7,205	60.6 %	65.1 %	(4.5) pts	\$	162.24 \$	159.97	1.4 %	\$ 98.29 \$	104.15	(5.6)%
Royal Sonesta Hotels®	Full Service	17	5,663	61.9 %	57.7 %	4.2 pts		234.33	238.60	(1.8)%	145.13	137.78	5.3 %
Radisson® Hotels & Resorts	Full Service	5	1,149	66.3 %	64.5 %	1.8 pts		148.43	149.48	(0.7)%	98.42	96.36	2.1 %
Crowne Plaza®	Full Service	1	495	65.5 %	63.5 %	2.0 pts		144.86	140.97	2.8 %	94.95	89.45	6.1 %
Country Inn & Suites® by Radisson	Full Service	2	346	71.1 %	70.1 %	1.0 pts		153.08	149.67	2.3 %	108.82	104.99	3.6 %
Full Service Total / Average		47	14,858	62.0 %	62.3 %	(0.3) pts		187.69	186.20	0.8 %	116.28	115.99	0.3 %
Sonesta Select®	Select Service	43	6,279	57.8 %	56.6 %	1.2 pts		116.88	120.02	(2.6)%	67.59	67.97	(0.6)%
Hyatt Place®	Select Service	17	2,107	62.9 %	69.7 %	(6.8) pts		121.53	124.17	(2.1)%	76.50	86.52	(11.6)%
Select Service Total / Average		60	8,386	59.1 %	59.9 %	(0.8) pts		118.13	121.23	(2.6)%	69.83	72.63	(3.9)%
Sonesta ES Suites®	Extended Stay	56	7,167	69.6 %	69.8 %	(0.2) pts		126.25	131.28	(3.8)%	87.91	91.62	(4.0)%
Sonesta Simply Suites®	Extended Stay	51	6,464	69.4 %	69.4 %	0.0 pts		90.45	90.65	(0.2)%	62.74	62.95	(0.3)%
Extended Stay Total / Average		107	13,631	69.5 %	69.6 %	(0.1) pts		109.36	112.21	(2.5)%	76.01	78.13	(2.7)%
All Hotels Total / Average		214	36,875	64.1 %	64.5 %	(0.4) pts	\$	141.73 \$	142.87	(0.8)%	\$ 90.84 \$	92.09	(1.4)%

All operating data presented are based upon the operating results provided by SVC's managers for the indicated periods. SVC has not independently verified its managers' operating data.

(1) Includes results of all hotels owned as of September 30, 2024. Excludes the results of hotels sold during the periods presented and includes data for one hotel for periods prior to when SVC acquired it.

# Sonesta Hotel Operating Statistics by Retained and Exit Hotels



(dollars in thousands, except ADR and RevPAR)

				Occupancy			ADR			RevPAR		Hç	otel EBITDA	A
				ns Ended Sept	tember 30,	Three Months	Ended Sep	otember 30,	Three Months	Ended Ser	ptember 30,	Three Months	<b>Ended Ser</b>	ptember 30,
Brand	No. of Hotels	No. of Rooms or Suites	2024	2023	Change	2024	2023	Change	2024	2023	Change	2024	2023	Change
Retained Hotels														
Full Service														
Royal Sonesta Hotels®	17	5,663	67.5 %	62.3 %	5.2 pts \$	\$ 227.48 \$	230.44	(1.3)% \$	\$ 153.49 \$	143.47	7.0 % \$	\$ 17,737 \$	20,650	(14.1)%
Sonesta Hotels & Resorts®	22	7,205	60.5 %	68.2 %	(7.7) pts	158.39	155.17	2.1 %	95.87	105.88	(9.5)%	10,055	16,237	(38.1)%
Total Full Service	39	12,868	63.6 %	65.6 %	(2.0) pts	190.64	186.74	2.1 %	121.21	122.49	(1.0)%	27,792	36,887	(24.7)%
1														
Extended Stay and Select Serv	vice													
Sonesta ES Suites®	7	958	75.2 %	79.3 %	(4.1) pts	157.62	160.22	(1.6)%	118.60	127.08	(6.7)%	3,284	4,218	(22.1)%
Sonesta Select®	6	873	70.8 %	73.0 %	(2.2) pts	156.51	161.53	(3.1)%	110.78	117.88	(6.0)%	3,017	3,818	(21.0)%
Sonesta Simply Suites®	7	1,144	76.4 %	67.5 %	8.9 pts	123.76	113.46	9.1 %	94.53	76.53	23.5 %	3,586	2,275	57.6 %
Total Focused Service	20	2,975	74.4 %	72.9 %	1.5 pts	143.94	143.96	– %	107.05	104.94	2.0 %	9,887	10,311	(4.1)%
Total Retained Hotels	59	15,843	65.6 %	67.0 %	(1.4) pts \$	\$ 180.70 \$	177.96	1.5 % \$	\$ 118.55 \$	119.18	(0.5)% \$	\$ 37,679 \$	47,198	(20.2)%
		<u> </u>	4	4 7	<u> </u>	<u> </u>			4		4			
Exit Hotels														
Extended Stay and Select Serv	vice													
Sonesta ES Suites®	49	6,209	70.9 %	72.2 %	(1.3) pts \$	\$ 121.32 \$	125.70	(3.5)% \$	\$ 86.03 \$	90.70	(5.1)% \$	\$ 7,716 \$	11,110	(30.5)%
Sonesta Select®	37	5,406	60.2 %	57.3 %	2.9 pts	111.06	113.82	(2.4)%	66.85	65.26	2.4 %	3,684	4,138	(11.0)%
Sonesta Simply Suites®	44	5,320	73.5 %	72.3 %	1.2 pts	84.71	85.93	(1.4)%	62.22	62.13	0.1 %	5,500	6,630	(17.0)%
Total Exit Hotels	130	16,935	68.3 %	67.5 %	0.8 pts \$	\$ 106.11 \$	109.16	(2.8)% \$	\$ 72.45 \$	73.64	(1.6)% \$	\$ 16,900 \$	21,878	(22.8)%
1	<del></del>													
Total Sonesta Hotels	189	32,778	67.0 %	67.2 %	(0.2) pts \$	\$ 141.46 \$	142.27	(0.6)% \$	\$ 94.76 \$	95.64	(0.9)% \$	\$ 54,579 \$	69,076	(21.0)%

# Sonesta Hotel Operating Statistics by Retained and Exit Hotels



(dollars in thousands, except ADR and RevPAR)

				Occupancy			ADR			RevPAR		Ho	otel EBITDA	A
			Nine Month	s Ended Sept	tember 30,	Nine Months	<b>Ended Sep</b>	tember 30,	Nine Months	<b>Ended Sep</b>	tember 30,	Nine Months	<b>Ended Sep</b>	tember 30,
Brand	No. of Hotels	No. of Rooms or Suites	2024	2023	Change	2024	2023	Change	2024	2023	Change	2024	2023	Change
Retained Hotels														
Full Service														,
Royal Sonesta Hotels®	17	5,663	61.9 %	57.7 %	4.2 pts \$	234.33 \$	238.60	(1.8)% \$	\$ 145.13 \$	137.78	5.3 % \$	50,167 \$	54,326	(7.7)%
Sonesta Hotels & Resorts®	22	7,205	60.6 %	65.1 %	(4.5) pts	162.24	159.97	1.4 %	98.29	104.15	(5.6)%	37,268	46,876	(20.5)%
Total Full Service	39	12,868	61.2 %	61.8 %	(0.6) pts	194.34	192.59	0.9 %	118.90	119.09	(0.2)%	87,435	101,202	(13.6)%
Extended Stay and Select Serv	vice													
Sonesta ES Suites®	7	958	72.7 %	74.6 %	(1.9) pts	155.75	159.67	(2.5)%	113.16	119.13	(5.0)%	9,719	11,026	(11.9)%
Sonesta Select®	6	873	65.6 %	67.1 %	(1.5) pts	142.05	147.72	(3.8)%	93.25	99.19	(6.0)%	6,498	8,060	(19.4)%
Sonesta Simply Suites®	7	1,144	71.9 %	68.4 %	3.5 pts	121.71	115.91	5.0 %	87.46	79.30	10.3 %	9,460	8,007	
Total Focused Service	20	<u> </u>	70.3 %	70.0 %	0.3 pts	138.61	139.87	(0.9)%	97.43	97.96	(0.5)%	25,677	27,093	(5.2)%
Total Retained Hotels	59	15,843	62.9 %	63.4 %	(0.5) pts \$	182.64 \$	181.56	0.6 % \$	\$ 114.86 \$	115.09	(0.2)% \$	113,112 \$	128,295	(11.8)%
		<u> </u>		<u> </u>	<u> </u>									
Exit Hotels														
Extended Stay and Select Serv	vice													
Sonesta ES Suites®	49	6,209	69.2 %	69.1 %	0.1 pts \$	121.47 \$	126.54	(4.0)%\$	\$ 84.01 \$	87.38	(3.9)% \$	23,034 \$	31,389	(26.6)%
Sonesta Select®	37	5,406	56.6 %	54.9 %	1.7 pts	112.17	114.55	(2.1)%	63.45	62.93	0.8 %	9,390	12,012	(21.8)%
Sonesta Simply Suites®	44	5,320	68.8 %	69.7 %	(0.9) pts	83.38	85.21	(2.1)%	57.39	59.37	(3.3)%	12,409	16,183	(23.3)%
Total Exit Hotels	130	16,935	65.0 %	64.7 %	0.3 pts \$	106.28 \$	109.47	(2.9)% \$	\$ 69.11 \$	70.84	(2.4)% \$	44,833 \$	59,584	(24.8)%
1	<del></del> _													
Total Sonesta Hotels	189	32,778	64.0 %	64.1 %	(0.1) pts \$	142.59 \$	143.90	(0.9)% \$	\$ 91.25 \$	92.20	(1.0)% \$	157,945 \$	187,879	(15.9)%

# Net Lease Portfolio by Brand



As of September 30, 2024

(dollars in thousands)

	Brand	No. of Properties	Square Feet	lı	nvestment	Percent of Total Investment	Annualized Minimum Rent	Percent of Total Annualized Minimum Rent	Rent Coverage
1.	TravelCenters of America Inc.	131	3,683,923	\$	2,254,950	44.6 %	\$ 176,793	46.5 %	1.46x <sup>(1)</sup>
2.	Petro Stopping Centers	44	1,367,802		1,015,156	20.1 %	82,287	21.7 %	1.46x <sup>(1)</sup>
3.	The Great Escape	14	542,666		98,242	1.9 %	7,711	2.0 %	4.75x
4.	Life Time Fitness	3	420,335		92,617	1.8 %	5,770	1.5 %	2.80x
5.	Buehler's Fresh Foods	5	502,727		76,469	1.5 %	5,657	1.5 %	3.15x
6.	Heartland Dental	59	234,274		61,120	1.2 %	4,769	1.3 %	4.56x
7.	Norms	10	63,490		53,673	1.1 %	3,759	1.0 %	3.68x
8.	Express Oil Change	23	83,825		49,724	1.0 %	3,717	1.0 %	5.87x
9.	AMC Theatres	5	251,166		57,247	1.1 %	3,558	0.9 %	1.94x
10.	Pizza Hut	40	167,366		45,285	0.9 %	3,444	0.9 %	2.42x
11.	Flying J Travel Plaza	3	48,069		41,681	0.8 %	3,279	0.9 %	4.22x
12.	America's Auto Auction	6	72,338		38,314	0.8 %	3,216	0.8 %	7.72x
13.	Fleet Farm	1	218,248		37,802	0.7 %	2,837	0.7 %	2.25x
14.	Big Al's	2	111,912		35,214	0.7 %	2,569	0.7 %	1.04x
15.	Crème de la Crème	4	81,929		29,131	0.6 %	2,429	0.6 %	1.12x
16.	Mister Car Wash	5	41,456		28,658	0.6 %	2,258	0.6 %	2.87x
17.	Martin's	16	81,909		31,144	0.6 %	2,252	0.6 %	1.71x
18.	B&B Theatres	4	261,300		37,619	0.7 %	2,234	0.6 %	1.59x
19.	Popeye's	20	45,708		28,434	0.6 %	2,047	0.5 %	4.73x
20.	Burger King	19	90,970		31,427	0.6 %	2,009	0.5 %	3.07x
21.	Regal Cinemas	5	223,846		34,953	0.7 %	1,958	0.5 %	2.34x
22.	Courthouse Athletic Club	4	193,659		39,688	0.8 %	1,935	0.5 %	2.50x
23.	Arby's	19	57,868		29,234	0.6 %	1,792	0.5 %	3.65x
24.	Church's Chicken	32	43,399		26,326	0.5 %	1,732	0.5 %	3.49x
25.	Hardee's	15	49,958		24,919	0.5 %	1,725	0.5 %	2.20x
26.	Other <sup>(2)</sup>	256	4,391,988		752,345	15.0 %	48,297	12.7 %	3.98x
	Total	745	13,332,131	\$	5,051,372	100.0 %	\$ 380,034	100.0 %	2.16x



- (1) Rent coverage information provided by tenant is for all 175 sites on a consolidated basis and is as of September 30, 2024.
- (2) Consists of 112 distinct brands with an average investment of \$2,939 per property and an average annual minimum rent of \$189 per property.

# Net Lease Portfolio by Industry



## As of September 30, 2024

(dollars in thousands)

	Industry	No. of Properties	Square Feet	Investment	Percent of Total Investment	Annualized Minimum Rent	Percent of Total Annualized Minimum Rent	Rent Coverage
1.	Travel Centers	178	5,099,794	\$ 3,311,787	65.6%	\$ 262,359	69.0%	1.49x <sup>(1</sup>
2.	Restaurants - Quick Service	208	697,793	283,292	5.5%	19,515	5.1%	3.29x
3.	Restaurants - Casual Dining	55	503,450	194,453	3.8%	11,703	3.1%	2.84x
4.	Health and Fitness	13	873,258	186,578	3.7%	11,226	3.0%	2.45x
5.	Home Goods and Leisure	20	700,906	134,502	2.7%	10,700	2.8%	4.15x
6.	Grocery Stores	19	1,020,819	129,152	2.6%	9,305	2.4%	3.63x
7.	Movie Theaters	15	785,344	139,569	2.8%	8,410	2.2%	2.08x
8.	Medical, Dental Office	70	372,171	104,042	2.1%	8,210	2.2%	3.57x
9.	Automotive Equipment and Services	64	463,492	107,054	2.1%	7,799	2.1%	5.14x
10.	Automotive Dealers	8	177,433	62,656	1.2%	4,973	1.3%	6.38x
11.	Entertainment	4	199,853	61,436	1.2%	4,590	1.2%	2.52x
12.	General Merchandise Stores	4	381,193	55,457	1.1%	3,983	1.0%	3.07x
13.	Educational Services	7	159,793	44,820	0.9%	3,563	0.9%	1.66x
14.	Building Materials	29	465,283	34,006	0.7%	2,859	0.8%	7.42x
15.	Car Washes	6	50,831	30,798	0.6%	2,411	0.6%	2.87x
16.	Miscellaneous Manufacturing	5	538,932	24,156	0.5%	1,715	0.5%	13.11x
17.	Drug Stores and Pharmacies	6	58,048	17,111	0.3%	1,106	0.3%	1.17x
18.	Sporting Goods	3	120,847	18,400	0.4%	1,099	0.3%	4.40x
19.	Legal Services	5	25,429	11,362	0.2%	1,075	0.3%	4.44x
20.	Dollar Stores	3	27,593	2,971	0.1%	190	-%	1.96x
21.	Other <sup>(2)</sup>	5	139,423	27,247	0.5%	3,243	0.9%	4.29x
22.	Vacant	18	470,446	70,523	1.4%	_	-%	-x
	Total	745	13,332,131	\$ 5,051,372	100.0%	\$ 380,034	100.0%	2.16x



- (1) Rent coverage for TA is as of September 30, 2024.
- (2) Consists of miscellaneous businesses with an average investment of \$5,449 per property.

# Net Lease Portfolio by Tenant (Top 10)



As of September 30, 2024

(dollars in thousands)

	Tenant	Brand Affiliation	No. of Properties	Square Feet	Investment	Percent of Total Investment	Annualized Minimum Rent	Percent of Total Annualized Minimum Rent	Weighted Average Lease Term	Rent Coverage
1.	TravelCenters of America Inc. (1)	TravelCenters of America / Petro Stopping Centers	175	5,051,725	\$ 3,270,106	64.8 %	\$ 259,080	68.2 %	8.6	1.46x
2.	Universal Pool Co., Inc.	The Great Escape	14	542,666	98,242	1.9 %	7,711	2.0 %	2.9	4.75x
3.	Healthy Way of Life II, LLC	Life Time Fitness	3	420,335	92,617	1.8 %	5,770	1.5 %	10.8	2.80x
4.	Styx Acquisition, LLC	Buehler's Fresh Foods	5	502,727	76,469	1.5 %	5,657	1.5 %	11.1	3.15x
5.	Professional Resource Development, Inc.	Heartland Dental	59	234,274	61,120	1.2 %	4,769	1.3 %	1.5	4.56x
6.	Norms Restaurants, LLC	Norms	10	63,490	53,673	1.1 %	3,759	1.0 %	20.8	3.68x
7.	Express Oil Change, L.L.C.	Express Oil Change	23	83,825	49,724	1.0 %	3,717	1.0 %	10.5	5.87x
8.	American Multi-Cinema, Inc.	AMC Theatres	5	251,166	57,247	1.1 %	3,558	0.9 %	3.2	1.94x
9.	Pilot Travel Centers LLC	Flying J Travel Plaza	3	48,069	41,681	0.8 %	3,279	0.9 %	4.2	4.22x
10.	Automotive Remarketing Group, Inc.	America's Auto Auction	6	72,338	38,314	0.8 %	3,216	0.8 %	10.6	7.72x
	Subtotal, Top 10		303	7,270,615	3,839,193	76.0 %	300,516	79.1 %	8.5	1.84x
11.	Other <sup>(2)</sup>	Various	442	6,061,516	1,212,179	24.0 %	79,518	20.9 %	7.2	3.37x
	Total		745	13,332,131	\$ 5,051,372	100.0 %	\$ 380,034	100.0 %	8.3	2.16x

<sup>(1)</sup> TA is SVC's largest tenant. As of September 30, 2024, SVC leased 175 travel centers (131 under the TravelCenters of America brand and 44 under the Petro Stopping Centers brand) to a subsidiary of TA under five master leases that expire in 2033. TA has five renewal options for 10 years each for all of the travel centers under each lease. BP Corporation North America Inc. guarantees payment under each of the five master leases. The aggregate guaranty as of September 30, 2024 was \$3,037,475. Annualized minimum rent excludes the impact of rents prepaid by TA. Rent coverage was 1.48x, 1.49x, 1.54x, 1.60x and 1.25x for the TA leases no. 1, no. 2, no. 3, no. 4 and no. 5, respectively. Rent coverage is as of September 30, 2024.

<sup>(2)</sup> Consists of 166 tenants with an average investment of \$2,742 per property and an average annual minimum rent of \$180 per property.

# Net Lease Portfolio - Expiration Schedule



## As of September 30, 2024

(dollars in thousands)

Year <sup>(1)</sup>	Number of Properties	Square Feet	An	nualized Minimum Rent Expiring	Percent of Total Annualized Minimum Rent Expiring	Cumulative Percent of Total Annualized Minimum Rent Expiring
			•			2.20
2024	13	141,679	\$	1,041	0.3%	0.3%
2025	25	491,717		8,871	2.3%	2.6%
2026	103	1,020,706		11,269	3.0%	5.6%
2027	36	962,760		12,651	3.3%	8.9%
2028	23	645,082		10,339	2.7%	11.6%
2029	65	511,999		9,564	2.5%	14.1%
2030	35	170,356		4,966	1.3%	15.4%
2031	27	390,854		5,039	1.3%	16.7%
2032	35	145,509		2,873	0.8%	17.5%
2033	214	5,369,470		265,364	69.7%	87.2%
2034	23	325,625		5,897	1.6%	88.8%
2035	45	1,155,578		19,197	5.1%	93.9%
2036	15	304,540		5,617	1.5%	95.4%
2037	11	318,609		3,267	0.9%	96.3%
2038	7	66,700		1,263	0.3%	96.6%
2039	10	141,443		3,637	1.0%	97.6%
2040	19	117,879		2,486	0.7%	98.3%
2041	6	216,040		2,262	0.6%	98.9%
2042	_	_		_	-%	98.9%
2043	1	57,543		155	-%	98.9%
2044	3	126,116		353	0.1%	99.0%
2045	11	154,966		3,923	1.0%	100.0%
Total	727	12,835,171	\$	380,034	100.0%	
Weighted Average Lease Term		7.8 yea	rs	8.3 years		



(1) The year of lease expiration is pursuant to contract terms.

# Net Lease Portfolio - Occupancy Summary



As of September 30, 2024

		As of and	l For the Three Months Er	nded	
	9/30/2024	6/30/2024	3/31/2024	12/31/2023	9/30/2023
Properties (end of period)	745	749	749	752	761
Vacant properties beginning of period	20	20	22	32	30
Vacant properties sold	(4)	_	(3)	(9)	(1)
Vacant properties leased	_	(1)	_	(3)	(1)
Lease terminations	2	1	1	2	4
Vacant properties end of the period	18	20	20	22	32
Percentage of properties leased	97.6 %	97.3 %	97.3 %	97.1 %	95.8 %





# **Appendix**

# Company Profile and Research Coverage



## The Company:

SVC is a REIT that owns hotels and service-focused retail net lease properties throughout the United States and in Puerto Rico and Canada. SVC is included in 139 market indices and comprises more than 1% of the following indices as of September 30, 2024: Bloomberg Reit Hotels Index (BBREHOTL).

## **Management:**

SVC is managed by The RMR Group (Nasdaq: RMR). RMR is an alternative asset management company that is focused on commercial real estate and related businesses. As of September 30, 2024, RMR had nearly \$41 billion of real estate assets under management and the combined RMR managed companies had more than \$5 billion of annual revenues, over 2,000 properties and over 18,000 employees. SVC believes that being managed by RMR is a competitive advantage for SVC because of RMR's depth of management and experience in the real estate industry. SVC also believes RMR provides management services to it at costs that are lower than SVC would have to pay for similar quality services if SVC were self-managed.

## **Equity Research Coverage**

B. Riley Securities, Inc.

Bryan Maher (646) 885-5423 bmaher@brileyfin.com

Oppenheimer & Co. Inc.

Tyler Batory (212) 667-7230 tyler.batory@opco.com

## **Rating Agencies**

**Moody's Investors Service** 

Misbah Seyal (212) 553-9357 misbah.seyal@moodys.com **HSBC** 

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SVC is followed by the analysts and its publicly held debt is rated by the rating agencies listed on this page. Please note that any opinions, estimates or forecasts regarding SVC's performance made by these analysts or agencies do not represent opinions, forecasts or predictions of SVC or its management. SVC does not by its reference above imply its endorsement of or concurrence with any information, conclusions or recommendations provided by any of these analysts or agencies.

## Governance Information



## **Board of Trustees**

Laurie B. Burns
Independent Trustee

John L. Harrington Independent Trustee

Rajan C. Penkar Independent Trustee

**Executive Officers** 

Todd W. Hargreaves

President and Chief Investment Officer

Jesse W. Abair *Vice President* 

Robert E. Cramer Independent Trustee

William A. Lamkin
Independent Trustee

Adam D. Portnoy

Chair of the Board & Managing Trustee

Brian E. Donley
Chief Financial Officer and Treasurer

Donna D. Fraiche Lead Independent Trustee

John G. Murray *Managing Trustee* 



# Calculation of FFO, Normalized FFO and CAD



(amounts in thousands, except per share data)

					For	the	Three Months E	nde	d				For the Nine M	lont	ns Ended
		9	/30/2024	6	/30/2024		3/31/2024		12/31/2023		9/30/2023		9/30/2024		9/30/2023
Net (loss) income		\$	(46,901)	\$	(73,850)	\$	(78,383)	\$	(43,323)	\$	(4,128)	\$	(199,134)	\$	10,544
Add (Less):	Depreciation and amortization	•	89,005	•	95,674	•	93,107	•	94,952	•	94,498		277,786	•	289,108
,	Loss on asset impairment, net <sup>(5)</sup>		13,692		34,887		2,451		27		512		51,030		9,517
	(Gain) loss on sale of real estate, net (6)		(4,105)		32		2,963		(1,280)		(123)		(1,110)		(41,959)
	Gain on equity securities, net		-		-		-		-		-		-		(48,837)
	Adjustments to reflect SVC's share of FFO attributable to an investee		1,045		1,021		966		940		972		3,032		3,003
FFO			52,736		57,764		21,104		51,316		91,731		131,604		221,376
Add (Less):	Loss on early extinguishment of debt, net <sup>(7)</sup>		133		16,048		_		1,242		_		16,181		282
	Adjustments to reflect SVC's share of Normalized FFO attributable to an investee		_		(2)		2		1,034		263		_		791
	Transaction related costs (4)		_		_		_		(3,556)		115		_		1,933
Normalized FFO			52,869		73,810		21,106		50,036		92,109		147,785		224,382
Add (Less):	Non-cash revenues		(11,974)		(12,713)		(13,074)		(13,445)		(14,413)		(37,761)		(21,401)
	Non-cash interest expense		8,076		7,466		7,226		7,066		6,608		22,768		18,644
	Non-cash expenses		(298)		(120)		(1,086)		(1,030)		(573)		(1,504)		(1,621)
	SVC's share of Normalized FFO attributable to an investee		(4,008)		1,697		4,370		568		(3,099)		2,059		(1,954)
	Principal amortization		(489)		(490)		(489)		(489)		(489)		(1,468)		(1,142)
	Recurring capital expenditures		(30,434)		(22,000)		(10,521)		(28,792)		(28,666)		(62,955)		(51,157)
CAD		\$	13,742	\$	47,650	\$	7,532	\$	13,914	\$	51,477	\$	68,924	\$	165,751
Weighted average	common shares outstanding (basic and diluted)		165,398	_	165,198	_	165,158	_	165,154	_	165,027	_	165,252		164,933
Basic and diluted pe	er common share amounts:														
Net (loss) income		\$	(0.28)	\$	(0.45)	\$	(0.48)	\$	(0.26)	\$	(0.03)	\$	(1.21)	\$	0.06
FFO		\$	0.32	\$	0.35	\$	0.13	\$	0.31	\$		\$	0.80	\$	1.34
Normalized FFO		\$	0.32	\$	0.45	\$	0.13	\$	0.30	\$	0.56	\$	0.89	\$	1.36
CAD		\$	0.08	\$	0.29	\$	0.05	\$	0.08	\$	0.31	\$	0.42	\$	1.00

See accompanying notes on page 38.

# Calculation of EBITDA, EBITDAre and Adjusted EBITDAre



(dollars in thousands)

				For t	For the Nine N	1onths Ended				
		9/3	0/2024	6/30/2024		3/31/2024	12/31/2023	9/30/2023	9/30/2024	9/30/2023
Net (loss) incor	me	\$	(46,901)	\$ (73,850	)) \$	\$ (78,383)	\$ (43,323)	\$ (4,128)	\$ (199,134)	\$ 10,544
Add (Less):	Interest expense		99,126	93,850	)	91,414	89,979	82,280	284,390	246,363
	Income tax (benefit) expense		(77)	524	ļ	1,007	(723)	(2,242)	1,454	(775)
	Depreciation and amortization		89,005	95,674	ļ	93,107	94,952	94,498	277,786	289,108
EBITDA			141,153	116,198	3	107,145	140,885	170,408	364,496	545,240
Add (Less):	Loss on asset impairment, net <sup>(5)</sup>		13,692	34,887	,	2,451	27	512	51,030	9,517
	(Gain) loss on sale of real estate, net (6)		(4,105)	32	<u>-</u>	2,963	(1,280)	(123)	(1,110)	(41,959)
	Adjustments to reflect SVC's share of EBITDAre attributable to an investee		2,900	2,964	ļ	2,556	2,315	2,707	8,420	7,596
EBITDA <i>re</i>			153,640	154,081		115,115	141,947	173,504	422,836	520,394
Add (Less):	Gain on equity securities, net		_	_	-	_	_	_	_	(48,837)
	Loss on early extinguishment of debt, net (7)		133	16,048	}	_	1,242	_	16,181	282
	Adjustments to reflect SVC's share of Adjusted EBITDA <i>re</i> attributable to an investee		_	(2	2)	2	1,034	263	_	791
	Transaction related costs (4)		_	_	-	_	(3,556)	115	_	1,933
	General and administrative expense paid in common shares		1,219	1,397	,	431	487	1,446	3,047	2,930
Adjusted EBITE	DAre	\$	154,992	\$ 171,524	{	\$ 115,548	\$ 141,154	\$ 175,328	\$ 442,064	\$ 477,493

## Calculation and Reconciliation of Hotel EBITDA - Comparable Hotels



(dollars in thousands)

	For the Three Months Ended											For the Nine	ths Ended	
	9	9/30/2024	ć	5/30/2024	;	3/31/2024	1	12/31/2023		9/30/2023		9/30/2024		9/30/2023
Number of hotels		213		213		213		213		213		212		212
Room revenues	\$	320,502	\$	329,679	\$	266,656	\$	270,299	\$	322,368	\$	916,837	\$	908,235
Food and beverage revenues		44,943		54,959		46,470		49,706		44,166		146,372		137,385
Other revenues		22,931		23,149		19,681		19,556		23,451		65,761		61,420
Hotel operating revenues - comparable hotels		388,376		407,787		332,807		339,561		389,985		1,128,970		1,107,040
Rooms expenses		105,878		100,540		89,316		90,877		102,636		295,734		287,292
Food and beverage expenses		39,079		41,743		38,403		38,927		36,810		119,225		108,793
Other direct and indirect expenses		139,530		134,480		127,480		121,736		132,406		401,490		377,241
Management fees		14,862		15,428		12,623		12,850		14,959		42,913		42,464
Real estate taxes, insurance and other		27,050		31,327		33,595		30,126		25,529		91,972		79,479
FF&E Reserves		1,713		1,724		1,082		981		1,689		4,519		4,938
Hotel operating expenses - comparable hotels		328,112		325,242		302,499		295,497		314,029		955,853		900,207
Hotel EBITDA	\$	60,264	\$	82,545	\$	30,308	\$	44,064	\$	75,956	\$	173,117	\$	206,833
Hotel EBITDA Margin		15.5 %	,	20.2 %	6	9.1 %	6	13.0 %		19.5 %		15.3 %		18.7 %
Hotel operating revenues (GAAP) (1)	\$	390,935	\$	412,486	\$	336,236	\$	343,385	\$	395,526	\$	1,139,657	\$	1,134,649
Add (Less):														
Hotel operating revenues from non-comparable hotels		(2,559)		(4,699)		(3,429)		(3,824)		(5,541)		(10,687)		(27,609)
Hotel operating revenues - comparable hotels	\$	388,376	\$	407,787	\$	332,807	\$	339,561	\$	389,985	\$	1,128,970	\$	1,107,040
Hotel operating expenses (GAAP) (1)	\$	328,535	\$	328,247	\$	305,086	\$	297,488	\$	317,752	\$	961,868	\$	926,418
Add (Less):	•	<b>,</b>	•	,	•	<b>,</b>	•	,	•	- , -	•	- ,	•	-, -
Hotel operating expenses from non-comparable hotels		(2,757)		(4,828)		(4,812)		(4,243)		(5,973)		(12,397)		(33,012)
Reduction for guaranty fundings and replenishments, net (3)		_		(522)		522		650		(140)		_		_
Management and incentive management fees paid from cash flows in excess of minimum returns and rents		_		_		_		_		80		_		_
FF&E Reserves from managed hotel operations		1,713		1,724		1,082		981		1,689		4,519		4,938
Other <sup>(8)</sup>		621		621		621		621		621		1,863		1,863
Hotel operating expenses - comparable hotels	\$	328,112	\$	325,242	\$	302,499	<u> </u>	295,497	\$	314,029	\$	955,853	<u></u>	900,207

See accompanying notes on page 38.

## Calculation and Reconciliation of Hotel EBITDA - All Hotels\*



(dollars in thousands)

	For the Three Months Ended For the Nine Months E											ths Ended		
	9	9/30/2024	ć	6/30/2024	3	3/31/2024	1	2/31/2023	(	9/30/2023	-	9/30/2024	ç	9/30/2023
Number of hotels		214		220		220		221		221		214		221
Room revenues	\$	322,803	\$	334,118	\$	269,926	\$	273,869	\$	327,688	\$	926,847	\$	932,439
Food and beverage revenues		44,947		55,136		46,563		49,878		44,279		146,646		139,361
Other revenues		23,185		23,232		19,747		19,638		23,559		66,164		62,849
Hotel operating revenues		390,935		412,486		336,236		343,385		395,526		1,139,657		1,134,649
Rooms expenses		106,835		102,068		90,806		92,477		104,550		299,709		296,785
Food and beverage expenses		39,114		41,945		38,513		39,095		36,997		119,572		111,029
Other direct and indirect expenses		139,075		134,889		127,578		121,289		132,254		401,542		386,816
Management fees		14,392		15,060		12,294		12,583		14,611		41,746		41,609
Real estate taxes, insurance and other		29,740		34,384		37,038		33,315		29,900		101,162		92,042
FF&E Reserves		1,714		1,723		1,092		992		1,719		4,529		5,448
Hotel operating expenses		330,870		330,069		307,321		299,751		320,031		968,260		933,729
Hotel EBITDA	\$	60,065	\$	82,417	\$	28,915	\$	43,634	\$	75,495	\$	171,397	\$	200,920
Hotel EBITDA Margin		15.4 %		20.0 %		8.6 %		12.7 %		19.1 %		15.0 %		17.7 %
Hotel operating expenses (GAAP) (1)	\$	328,535	\$	328,247	\$	305,086	\$	297,488	\$	317,752	\$	961,868	\$	926,418
Add (Less):														
Reduction for guaranty fundings and replenishments, net (3)		_		(522)		522		650		(140)		_		_
Management and incentive management fees paid from cash flows in excess of minimum returns and rents		_		_		_		_		80		_		_
FF&E Reserves from managed hotel operations		1,714		1,723		1,092		992		1,718		4,529		5,448
Other (8)		621		621		621		621		621		1,863		1,863
Hotel operating expenses	\$	330,870	\$	330,069	\$	307,321	\$	299,751	\$	320,031	\$	968,260	\$	933,729

<sup>\*</sup> Results of all hotels as owned during the periods presented, including the results of hotels sold by SVC for the periods owned by SVC.

# Notes to Condensed Consolidated Statements of Income (Loss) and Calculations of FFO, Normalized FFO, CAD, EBITDA, EBITDAre, Adjusted EBITDAre and Hotel EBITDA



(dollars in thousands)

- (1) As of September 30, 2024, SVC owned 214 hotels. SVC's condensed consolidated statements of income (loss) include hotel operating revenues and expenses of its managed hotels.
- (2) SVC increased rental income by \$4,030 and \$6,548 for the three months ended September 30, 2024 and 2023, respectively, and increased rental income by \$14,576 and \$6,867 for the nine months ended September 30, 2024 and 2023, respectively, to record scheduled rent changes under certain of its leases on a straight line basis.
- (3) When managers of SVC's hotels are required to fund the shortfalls of owner's priority return under the terms of the management agreements or their guarantees, SVC reflects such fundings in its condensed consolidated statements of income (loss) as a reduction of hotel operating expenses. When these shortfalls are replenished by cash flows from the applicable hotel operations in excess of the owner's priority return due, SVC reflects such replenishment in its condensed consolidated statements of income (loss) as an increase to hotel operating expenses. There were no adjustments required for the three months ended September 30, 2024 and each of the nine months ended September 30, 2024 and 2023. The net increase to hotel operating expenses was \$140 for the three months ended September 30, 2023.
- (4) Transaction related costs for the three and nine months ended September 30, 2023 of \$115 and \$1,933, respectively, primarily consisted of costs related to hotel rebranding activity, the demolition of certain vacant properties, and potential acquisitions.
- (5) SVC recorded a net loss on asset impairment for the three and nine months ended September 30, 2024 of \$13,692 and \$51,030, respectively, to reduce the carrying value of four hotels and two net lease properties in the three month period, and ten hotels and eight net lease properties in the nine month period, to their estimated fair value or estimated fair value less costs to sell.

  SVC recorded a net loss on asset impairment for the three and nine months ended September 30, 2023 of \$512 and \$9,517, respectively, to reduce the carrying value of three net lease properties in the three month period, and 16 net lease properties in the nine month period, to their estimated fair value less costs to sell.
- (6) SVC recorded a net gain on sale of real estate for the three and nine months ended September 30, 2024 of \$4,105 and \$1,110, respectively, in connection with the sales of six hotels and four net lease properties in the three month period, and seven hotels and seven net lease properties in the nine month period.
  - SVC recorded a net gain on sale of real estate for the three and nine months ended September 30, 2023 of \$123 and \$41,959, respectively, in connection with the sales of two net lease properties in the three month period, and 18 hotels and four net lease properties in the nine month period.
- (7) SVC recorded a net loss on early extinguishment of debt during the three and nine months ended September 30, 2024 of \$133 and \$16,181, respectively, in connection with a make-whole premium and the write off of unamortized deferred financing costs and discounts relating to the redemption of its \$800,000 senior unsecured notes due 2025 and the purchase and satisfaction and discharge pursuant to a cash tender offer of its \$350,000 senior unsecured notes due 2025.
  - SVC recorded a loss on early extinguishment of debt during the nine months ended September 30, 2023 of \$282 in connection with the write off of unamortized deferred financing costs and unamortized discounts relating to the amendment of its revolving credit facility and the repayment of certain unsecured senior notes.
- (8) SVC is amortizing a liability it recorded for the fair value of its initial investment in Sonesta as a reduction to hotel operating expenses in the condensed consolidated statements of income (loss). SVC reduced hotel operating expenses by \$621 for each of the three months ended September 30, 2024 and 2023, related to this liability, and \$1,863 for each of the nine months ended September 30, 2024 and 2023, related to this liability.

## Non-GAAP Financial Measures and Certain Definitions



#### **Non-GAAP Financial Measures**

SVC presents certain "non-GAAP financial measures" within the meaning of the applicable Securities and Exchange Commission, or SEC, rules, including FFO, Normalized FFO, CAD, EBITDA, Hotel EBITDA, EBITDAre and Adjusted EBITDAre. These measures do not represent cash generated by operating activities in accordance with GAAP and should not be considered alternatives to net income (loss) as indicators of SVC's operating performance or as measures of its liquidity. These measures should be considered in conjunction with net income (loss) as presented in SVC's condensed consolidated statements of income (loss). SVC considers these non-GAAP measures to be appropriate supplemental measures of operating performance for a REIT, along with net income (loss). SVC believes these measures provide useful information to investors because by excluding the effects of certain historical amounts, such as depreciation and amortization expense, they may facilitate a comparison of its operating performance between periods and with other REITs and, in the case of Hotel EBITDA, reflecting only those income and expense items that are generated and incurred at the hotel level may help both investors and management to understand the operations of its hotels.

FFO and Normalized FFO: SVC calculates funds from operations, or FFO, and normalized funds from operations, or Normalized FFO, as shown on page 34. FFO is calculated on the basis defined by The National Association of Real Estate Investment Trusts, or Nareit, which is net income (loss), calculated in accordance with GAAP, excluding any gain or loss on sale of real estate and loss on impairment of real estate assets, if any, plus real estate depreciation and amortization, less any gains on equity securities, as well as adjustments to reflect SVC's share of FFO attributable to an investee and certain other adjustments currently not applicable to SVC. In calculating Normalized FFO, SVC adjusts for the items shown on page 34. FFO and Normalized FFO are among the factors considered by SVC's Board of Trustees when determining the amount of distributions to SVC's shareholders. Other factors include, but are not limited to, requirements to satisfy its REIT distribution requirements, the availability to SVC of debt and equity capital, SVC's distribution rate as a percentage of the trading price of its common shares, or dividend yield, and to the dividend yield of other REITs, SVC's expectation of its future capital requirements and operating performance and its expected needs for and availability of cash to pay its obligations. Other real estate companies and REITs may calculate FFO and Normalized FFO differently than SVC does.

<u>Cash Available for Distribution:</u> SVC calculates cash available for distribution, or CAD, as shown on <u>page 34</u>. SVC defines CAD as Normalized FFO minus SVC's proportionate share of Normalized FFO from its equity method investment, plus operating cash flow distributions from its equity method investment, if any, less recurring real estate related capital expenditures and adjusted for other non-cash and nonrecurring items. CAD is among the factors considered by SVC's Board of Trustees when determining the amount of distributions to SVC's shareholders. Other real estate companies and REITs may calculate CAD differently than SVC does.

EBITDA, EBITDAre and Adjusted EBITDAre: SVC calculates earnings before interest, taxes, depreciation and amortization, or EBITDA for real estate, or EBITDAre, and Adjusted EBITDAre as shown on page 35. EBITDAre is calculated on the basis defined by Nareit, which is EBITDA, excluding gains and losses on the sale of real estate, loss on impairment of real estate assets, if any, and adjustments to reflect SVC's share of EBITDAre attributable to an investee. In calculating Adjusted EBITDAre, SVC adjusts for the items shown on page 35. Other real estate companies and REITs may calculate EBITDAre and Adjusted EBITDAre differently than SVC does.

<u>Hotel EBITDA</u>: SVC calculates Hotel EBITDA as hotel operating revenues less hotel operating expenses of all managed and leased hotels, prior to any adjustments required for presentation in its condensed consolidated statements of income (loss) in accordance with GAAP. SVC believes that Hotel EBITDA provides useful information to management and investors as a key measure of the profitability of its hotel operations.

# Non-GAAP Financial Measures and Certain Definitions (Continued)



#### **Other Definitions**

Adjusted Total Assets and Total Unencumbered Assets: Adjusted total assets and total unencumbered assets include the original cost of real estate assets calculated in accordance with GAAP, before impairment write-downs, if any, and exclude depreciation and amortization, accounts receivable and intangible assets.

Annualized Dividend Yield: Annualized dividend yield is the annualized dividend paid during the period divided by the closing price of SVC's common shares at the end of the period.

Annualized Minimum Rent: Generally, SVC's lease agreements with its net lease tenants require payment of minimum rent to SVC. Certain of these minimum rent payment amounts are secured by full or limited guarantees. Annualized minimum rent represents cash amounts and excludes adjustments, if any, necessary to record scheduled rent changes on a straight line basis or any expense reimbursements. Annualized minimum rent for TA excludes the impact of rents prepaid by TA.

<u>Average Daily Rate</u>: ADR represents rooms revenue divided by the total number of room nights sold in a given period. ADR provides useful insight on pricing at SVC's hotels and is a measure widely used in the hotel industry.

<u>Chain Scale</u>: As characterized by STR Global Limited, a data benchmark and analytics provider for the lodging industry.

<u>Comparable Hotels Data</u>: SVC presents RevPAR, ADR and occupancy for the periods presented on a comparable basis to facilitate comparisons between periods. SVC defines comparable hotels as those that it owned on September 30, 2024 and were open and operating for the entirety of the periods being compared. For each of the three months ended September 30, 2024 and 2023, SVC's comparable results exclude one hotel that was not owned for the entirety of the periods presented and the other suspended operations during part of the periods presented.

<u>Consolidated Income Available for Debt Service</u>: Consolidated income available for debt service, as defined in SVC's debt agreements, is earnings from operations excluding interest expense, gains on equity securities, depreciation and amortization, loss on asset impairment, unrealized appreciation on assets held for sale, gains and losses on early extinguishment of debt, gains and losses on sales of property and amortization of deferred charges.

<u>Debt</u>: Debt amounts reflect the principal balance as of the date reported. Net debt means total debt less unrestricted cash and cash equivalents as of the date reported.

**Earnings and Adjustments Attributable to an Investee:** Represents SVC's proportionate share from its equity investment in Sonesta Holdco Corporation and its subsidiaries, or Sonesta.

<u>Exit Hotels</u>: Exit Hotels represent 130 hotels (114 focused service hotels announced to be sold in October 2024 and 16 hotels previously announced to be sold) managed by Sonesta that SVC plans to sell and include 93 extended stay hotels and 37 select service hotels.

<u>FF&E Reserves</u>: FF&E Reserves, or FF&E Reserves from managed hotel operations, represent various percentages of total sales at certain of SVC's hotels that are escrowed as reserves for future renovations or refurbishments, or FF&E Reserve escrows. SVC owns all the FF&E Reserve escrows for its hotels.

<u>FF&E Reserve Deposits Not Funded by Hotel Operations</u>: The operating agreements for SVC's hotels generally provide that, if necessary, SVC will provide FF&E funding in excess of escrowed reserves. To the extent SVC makes such fundings, its contractual owner's priority returns or rents generally increase by a percentage of the amounts it funds.

<u>Gain on Equity Securities, Net</u>: Gain on equity securities, net represents the adjustment required to adjust the carrying value of SVC's former investment in shares of TA common stock to its fair value.

General and Administrative Expense Paid in Common Shares: Amounts represent the equity compensation for SVC's Trustees, officers and certain other officers and employees of RMR.

<u>Gross Book Value of Real Estate Assets</u>: Gross book value of real estate assets is real estate properties at cost plus acquisition related costs, if any, before purchase price allocations, less impairment write-downs, if any.

Hotel Capital Improvements and FF&E Reserve Fundings: Generally include the replacement of obsolete building components and expenditures that extend the useful life of existing assets or replacement of furniture, fixtures and equipment (FF&E).

Hotel EBITDA Margin: Hotel EBITDA as a percentage of hotel operating revenues.

## Non-GAAP Financial Measures and Certain Definitions (Continued)



Hotel Renovations, Redevelopment and Other Activities: Hotel Renovations, Redevelopment and Other Activities generally include comprehensive hotel renovation projects, brand standard updates, projects that reposition a property or result in new sources of revenue and other non-recurring capital expenditures.

<u>Investment</u>: SVC defines hotel investment as historical cost of its properties plus capital improvements funded by it less impairment write-downs, if any, and excludes capital improvements made from FF&E Reserves funded from hotel operations that do not result in increases in owner's priority return or rents. SVC defines net lease investment as historical cost of its properties plus capital improvements funded by SVC less impairment write-downs, if any.

<u>Lease Related Costs</u>: Generally include capital expenditures used to improve tenants' space or amounts paid directly to tenants to improve their space and leasing related costs, such as brokerage commissions and tenant inducements.

Occupancy: Occupancy represents the total number of room nights sold divided by the total number of room nights available at a hotel or group of hotels, and represents occupied properties as of the end of the period shown for net lease properties. Occupancy is an important measure of the utilization rate and demand of SVC's properties.

<u>Non-Cash Expenses</u>: Non-cash expenses represent general and administrative expense paid in common shares and amortization of liabilities relating to SVC's initial investment in Sonesta and its former investment in The RMR Group, Inc.

**Non-Cash Interest Expense:** Non-cash interest expense represents amortization of debt issuance costs, discounts and premiums.

Non-Cash Revenues: Non-cash revenues represent straight-line rent adjustments, lease value amortization, FF&E Reserves, including interest income earned, and the impact of rents prepaid by TA.

<u>Owner's Priority Return</u>: Each of its management agreements or leases with hotel operators provides for payment to SVC of an annual owner's priority return or minimum rent, respectively. Certain of these minimum payment amounts are secured by full or limited guarantees. In addition, certain of its hotel management agreements provide for payment to SVC of additional amounts to the extent of available cash flows as defined in the management agreement. Payments of these additional amounts are not guaranteed.

Rent Coverage: SVC defines rent coverage as earnings before interest, taxes, depreciation, amortization and rent, or EBITDAR, divided by the annual minimum rent due to SVC weighted by the minimum rent of the property to total minimum rents of the net lease portfolio. Tenants with no minimum rent required under the lease are excluded. EBITDAR amounts used to determine rent coverage are generally for the latest twelve month period, based on the most recent operating information, if any, furnished by the tenant. Operating statements furnished by the tenant often are unaudited and, in certain cases, may not have been prepared in accordance with GAAP and are not independently verified by SVC. In instances where SVC does not have tenant financial information, it calculates an implied coverage ratio for the period based on other tenants with available financial statements operating the same brand or within the same industry. As a result, SVC believes using this implied coverage metric provides a more reasonable estimated representation of recent operating results and the financial condition for those tenants.

<u>Retained Hotels</u>: Retained Hotels represent 59 hotels managed by Sonesta that SVC will continue to own after the Exit Hotels are sold and include 39 full service hotels, 14 extended stay hotels and six select service hotels.

<u>Revenue per Available Room</u>: RevPAR represents rooms revenue divided by the total number of room nights available to guests for a given period. RevPAR is an industry metric correlated to occupancy and ADR and helps measure revenue performance over comparable periods.

**Rolling four quarter CAD:** Represents CAD for the preceding twelve month period as of the respective quarter end date.

**SOFR:** SOFR is the secured overnight financing rate.

<u>Total Gross Assets</u>: Total gross assets is total assets plus accumulated depreciation.

# Warning Concerning Forward-Looking Statements



This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and other securities laws that are subject to risks and uncertainties. These statements may include words such as "believe", "expect", "anticipate", "intend", "plan", "estimate", "will", "may" and negatives or derivatives of these or similar expressions. These forward-looking statements include, among others, statements about: stable cash flows from the net lease portfolio; the dividend reduction; the planned sale of hotels unlocking considerable liquidity and enhancing SVC's flexibility to reduce leverage; implementing strategic capital investments; improving performance and driving long-term value for SVC shareholders; and the amount and timing of future distributions.

Forward-looking statements reflect management's current expectations, are based on judgments and assumptions, are inherently uncertain and are subject to risks, uncertainties and other factors, which could cause SVC's actual results, performance or achievements to differ materially from expected future results, performance or achievements expressed or implied in those forward-looking statements. Some of the risks, uncertainties and other factors that may cause SVC's actual results, performance or achievements to differ materially from those expressed or implied by forward-looking statements include, but are not limited to, the following: the ability of Sonesta to successfully operate the hotels it manages for SVC; SVC's ability and the ability of SVC's managers and tenants to operate under unfavorable market and commercial real estate industry conditions due to, among other things, high interest rates, prolonged high inflation, labor market challenges, supply chain disruptions, volatility in the public equity and debt markets, pandemics, geopolitical instability and tensions, economic downturns or a possible recession or changes in real estate utilization; if and when business transient hotel business will return to historical levels and whether any improved hotel industry conditions will continue, increase or be sustained; whether and the extent to which SVC's managers and tenants will pay the contractual amounts of returns, rents or other obligations due to SVC; competition within the commercial real estate, hotel, transportation and travel center and other industries in which SVC's managers and tenants operate, particularly in those markets in which SVC's properties are located; SVC's ability to sell properties at prices it targets; SVC's ability to repay or refinance its debts as they mature or otherwise become due; SVC's ability to maintain sufficient liquidity, including the availability of borrowings under its revolving credit facility; SVC's ability to pay interest on and principal of its debt; SVC's ability to make cost-effective improvements to SVC's properties that enhance their appeal to hotel quests and net lease tenants; SVC's ability to pay distributions to its shareholders and to increase or sustain the amount of such distributions; SVC's ability to acquire properties that realize its targeted returns; SVC's ability to raise or appropriately balance the use of debt or equity capital; potential defaults under SVC's management agreements and leases by its managers and tenants; SVC's ability to increase hotel room rates and rents at its net leased properties as SVC's leases expire in excess of its operating expenses and to grow its business; SVC's ability to increase and maintain hotel room and net lease property occupancy at its properties; SVC's ability to engage and retain gualified managers and tenants for its hotels and net lease properties on satisfactory terms; SVC's ability to diversify its sources of rents and returns that improve the security of its cash flows; SVC's credit ratings; the ability of SVC's manager, The RMR Group LLC, or RMR, to successfully manage SVC; actual and potential conflicts of interest with SVC's related parties, including its Managing Trustees, Sonesta, RMR and others affiliated with them; SVC's ability to realize benefits from the scale, geographic diversity, strategic locations and variety of service levels of its hotels; limitations imposed by, and SVC's ability to satisfy, complex rules to maintain its qualification for taxation as a REIT for U.S. federal income tax purposes; compliance with, and changes to, federal, state and local laws and regulations, accounting rules, tax laws and similar matters; acts of terrorism, outbreaks of pandemics or other public health safety events or conditions, war or other hostilities, global climate change or other man-made or natural disasters beyond its control; and other matters.

These risks, uncertainties and other factors are not exhaustive and should be read in conjunction with other cautionary statements that are included in SVC's periodic filings. The information contained in SVC's filings with the SEC, including under the caption "Risk Factors" in SVC's periodic reports, or incorporated therein, identifies important factors that could cause differences from SVC's forward-looking statements in this presentation. SVC's filings with the SEC are available on the SEC's website at www.sec.gov.

You should not place undue reliance upon SVC's forward-looking statements. Except as required by law, SVC does not intend to update or change any forward-looking statements as a result of new information, future events or otherwise.