

PARTNER SOLUTIONS

Building a Stronger
Healthcare Workforce
Through Tailored
Training and Talent
Solutions.

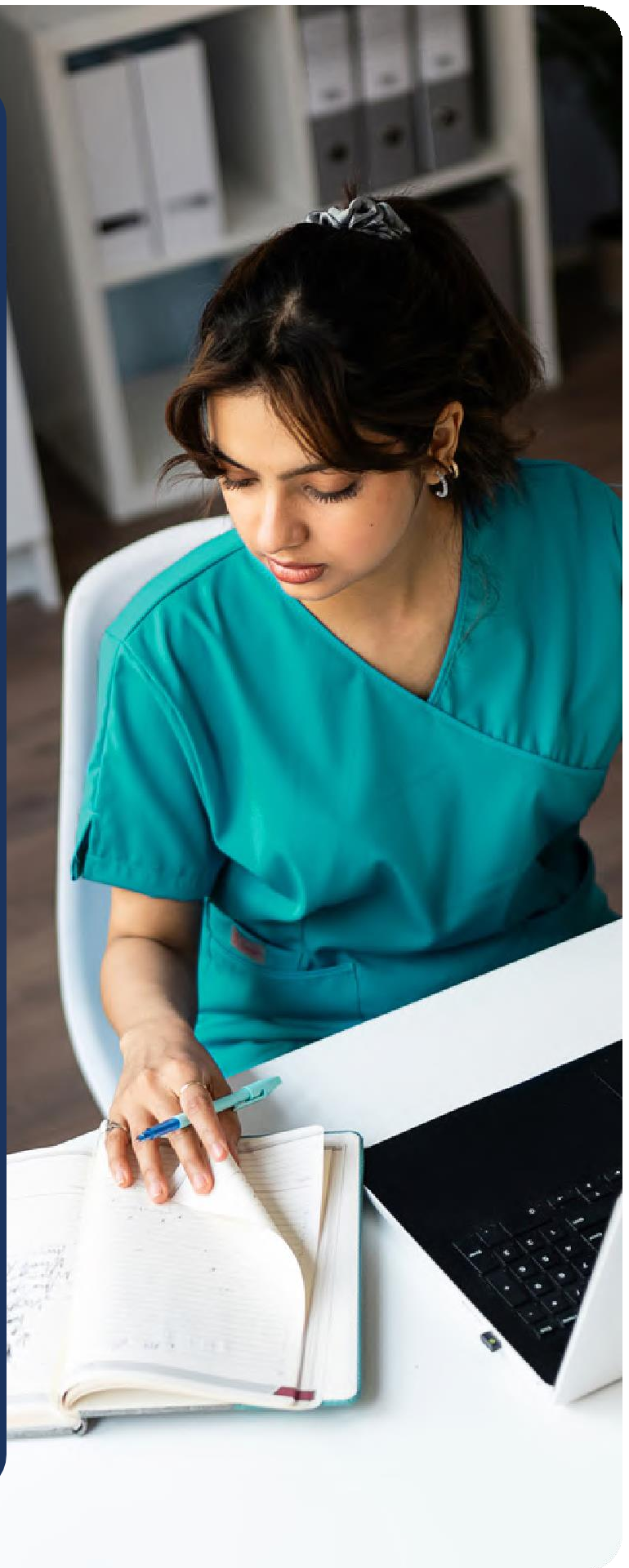


INTRODUCTION

At Advanced eClinical Training (ACT), we are dedicated to bridging the gap between **employers, academic institutions, workforce development agencies, and job seekers**. Our tailored partnership solutions are designed to meet the unique needs of each sector, fostering growth, enhancing skills, and creating clear pathways to success in the healthcare industry.

ACT partners with hospitals, clinics, and healthcare organizations to provide industry-leading certification and mentorship programs that upskill employees and enhance workforce capabilities. Each program offers a customized schedule or flexible learning options, making it easy to integrate training into your employees' busy schedules while ensuring full accountability and course completion.

Our courses are designed to prepare healthcare professionals with the skills and certifications needed to excel in their roles and support your organization's commitment to delivering exceptional patient care.



ACT SERVES 3 MAIN PARTNERSHIP SECTORS

ACT's Partner Solutions strengthen the workforce ecosystem by partnering with **employers** to close workforce gaps, **academic institutions** to enhance program offerings, and **workforce agencies** to provide grant-funded training and apprenticeships for sustainable talent pipelines.

Employer & Workforce Partnerships

Employers face critical challenges in recruiting and retaining skilled professionals, particularly in the healthcare sector.

- ✓ Source job-ready graduates
- ✓ Upskill programs
- ✓ Customized training pathways
- ✓ Government grant partnerships
- ✓ Apprenticeships



Academic Partnerships

Academic institutions partner with ACT to expand their course catalogs with program reselling, content licensing, and Credits for Prior Learning (CPL) solutions.

- ✓ Attract a more diverse student body
- ✓ Provide flexible learning options
- ✓ Integrate industry-aligned certifications into degree pathways

EMPLOYER PARTNERSHIPS

ACT collaborates with healthcare employers to address staffing challenges, enhance employee skills, and streamline the hiring process.

1. Clinical Staff Upskilling

Empower your existing clinical staff with advanced skills through our online, short-term, accredited allied health certifications. By building a connection between training and organizational needs, employers can fill vacancies faster, reduce turnover, and build a sustainable talent pipeline, ensuring long-term workforce success

- ✓ Enhance team competencies
 - ✓ Improve employee retention
 - ✓ Reduce turnover rates
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2. Medical Assistant Staffing

Access a pipeline of qualified medical assistants from ACT's job-ready graduates.

- ✓ Expedite hiring processes
 - ✓ Ensure a well-trained workforce
 - ✓ Fill vacancies efficiently
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3. Train-and-Hire: Build a Talent Pipeline

Facilitate employee progression from certification to advanced career roles within your organization.

- ✓ We locate quality candidates from our expert talent pool
- ✓ ACT trains and credentials talent in 6-8 weeks
- ✓ Qualified talent is ready for hire

ACADEMIC PARTNERSHIPS

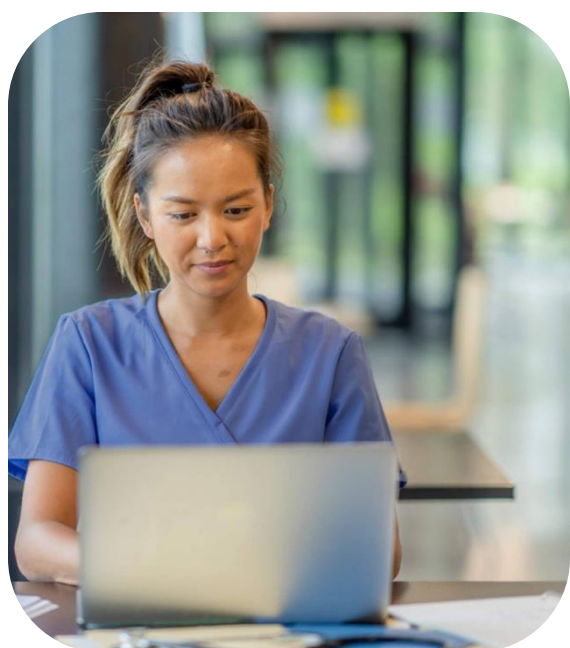
ACT partners with academic institutions to expand allied health program offerings, provide flexible course options, and offer credit transfer opportunities.

1. License ACT Content/ Courses

License ACT's fully online allied health programs to enhance your institution's course catalogue.

- ✓ Attract a diverse student demographic
- ✓ Offer in-demand healthcare certifications
- ✓ Expand educational reach without extensive development costs

ACT Partner Solutions can help grow your course healthcare catalog and student base.



2. Transfer Credits for Prior Learning

ACT courses are **ACE-approved**, allowing for seamless credit transfers toward degree programs.

- ✓ Provide students with flexible learning pathways
- ✓ Enhance the value of educational programs
- ✓ Facilitate accelerated degree completion

Access thousands of graduates interested in furthering their education and turning their certifications into 2- and 4-year degrees.

WORKFORCE DEVELOPMENT

PARTNERSHIPS

ACT collaborates with workforce development agencies and job training organizations to provide meaningful training and career pathways for community members.

1. Externship/Clinical Placement Partnerships

Offer real-world experience through externships and clinical placements, ensuring students are job-ready upon completion.

- ✓ Bridge the gap between training and employment
 - ✓ Increase placement success rates
 - ✓ Enhance community workforce capabilities
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2. Related Technical Instruction (RTI) for Apprenticeship Programs

Serve as an RTI provider, delivering technical instruction that aligns with apprenticeships in allied health fields.

- ✓ Support structured job training efforts
 - ✓ Enhance program quality
 - ✓ Ensure compliance with apprenticeship standards
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3. Job Training Organizations and Workforce Development Funds

Collaborate with organizations and funds (e.g., SEIU) to provide accessible training programs aligned with community workforce goals.

- ✓ Increase employability and career advancement for community members
- ✓ Strengthen local workforces in allied health fields
- ✓ Promote economic growth and stability

FILL VACANCIES FASTER WITH OUR TECH-ENABLED PLATFORM

As a partner of ACT, you will gain access to our Experiential Learning and Talent Management Platform, [EXTERNI](#). **The Only AI-Enabled Professional Network for Healthcare Talent, Employers, and Academic Institutions.**



AI enabled smart talent matching



AI enabled retention and skills building offering for clinics



Talent and learning marketplace

with externi

- o **Talent Pool Curation & Opportunity Management**

Explore a curated pool of talent, leverage smart matching tools, and efficiently manage opportunities and placements requirements to connect with suitable candidates.

- o **AI-Powered Affiliation & Agreement Management**

Easily create, manage, and adapt affiliation agreements with AI-driven tools, streamlining negotiations and reducing manual work.

- o **Automated Student Placements & Evaluations**

Automate placements, manage performance evaluations, and provide feedback with tools that streamline the process and ensure accurate tracking.

- o **Staff & Skill Development Management**

Manage staff credentials and accreditations while providing ongoing upskilling opportunities, maintaining high-quality supervision.

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- o **Difficulty Attracting and Retaining Talent**

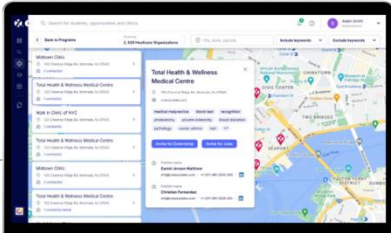
- o **Cumbersome Affiliation Agreement Processes**

- o **Manual Student Placement & Performance Management**

- o **Limited Tools for Staff Management and Skill Development**

*Explore a **curated pool of talent**, leverage **smart matching tools**, and efficiently manage opportunities and placements requirements to connect with suitable candidates.*

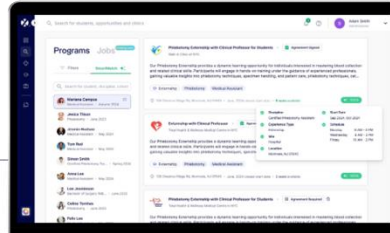
+ Discover and Connect



Educational Institutions

- Grow your network of clinical partners
- Navigate onboarding, documentation and regulatory requirements
- Reduce admin burden of scheduling and matching students to externships
- Improve efficiency of managing and evaluating externships

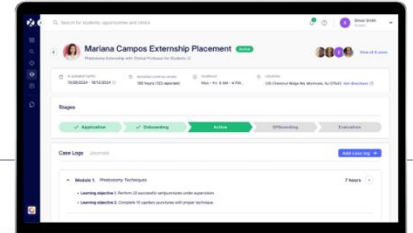
+ Specify and Match



Healthcare Employers

- Increase network of educational partners
- Reduce admin burden of managing externship program
- Improve credentialing and compliance tracking
- Up-skill, train and retain talent

+ Manage and Evaluate



Allied Health Workers

- Build skills through externships
- Build your professional network and relationships
- Simplify identifying and matching with full time jobs
- Enhance your job search

RECRUIT, MANAGE, AND UPSKILL Your Workforce, All In One Place.

For Schools



- Placement Management
- Student Smart Matching
- Application Status Tracking
- Student Management
- Student Progress Monitoring
- Clinics Database Access
- Skills Development Tracking
- Agreement Standardization
- Advanced Reporting
- Student Data Import

For Talents



- Learning and Job Opportunities Access
- Opportunities Smart Matching + AI Powered
- Profile Development
- Documents Management
- One-Click Applications
- Clinical Hours Tracking
- Experience Logging
- Skills Assessment + AI Powered
- Skills Development
- Instant Job Alerts
- Digital Badges

For Clinics/Hospitals



- Learning and Job Opportunities Posting
- Talent Smart Matching + AI Powered
- Applications Management
- Onboarding and Offboarding Tracking
- Student Progress Evaluation
- Team Management
- Talent Pool Curation
- Advanced Reporting
- Interview Scheduling
- HIPPA/FERPA Compliance

PARTNER SOLUTIONS

Bridging The Gap Between Employers, Higher Education, Workforce Agencies And Job Seekers.

ACT employs a multi-faceted approach to close workforce gaps, upskill employees, and establish impactful career and training pathways in healthcare. Whether you are an academic institution looking to expand your program offerings or an employer seeking skilled, job-ready graduates, ACT provides tailored solutions to meet your unique needs and drive your organizational goals forward.

Partner with ACT today!

Partnersolutions@advclinical.org

