



Q1 2026

FINANCIAL RESULTS

STRONG START AS FOCUS SHIFTS TO GROWTH AND INNOVATION

Q1 HIGHLIGHTS

NET SALES
\$617MM
(6)% vs. PY

GROSS MARGIN
30.8%
100 basis points vs. PY

NON-GAAP OPERATING INCOME
\$24MM
(11)% vs. PY

NON-GAAP EPS
\$0.21
Consistent with PY

Market share gains in dog treats, flea & tick, wild and pet bird, professional, fertilizer, and packet seeds

Started embedding innovation more deeply across the organization

Acquired assets of Champion USA, provider of EPA-approved feed through fly control solutions

Repurchased 660,000 shares or 18.5 million of stock

Reaffirmed Fiscal 2026 non-GAAP EPS guidance of \$2.70 or better

PET
NET SALES
\$416MM
(3)% vs. PY

NON-GAAP OPERATING INCOME
\$50MM
(2)% vs. PY

GARDEN
NET SALES
\$202MM
(12)% vs. PY

NON-GAAP OPERATING INCOME
\$(2)MM
(201)% vs. PY

