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## KIMBALL ELECTRONICS REPORTS Q2 RESULTS; WITH STRONG SALES GROWTH IN THE MEDICAL VERTICAL; COMPANY RAISES ITS GUIDANCE FOR FISCAL 2026

JASPER, Ind., February 4, 2026 -- (BUSINESS WIRE) -- Kimball Electronics, Inc. (Nasdaq: KE) today announced financial results for the second quarter ended December 31, 2025.

*"I'm pleased with the results for the second quarter and our updated guidance for fiscal 2026. Sales in Q2 were in line with expectations, highlighted by another quarter of strong double-digit year-over-year growth in the medical vertical, margins improved compared to the same period last year, and cash from operations was positive for the eighth consecutive quarter.*

*Our focus as a medical CMO continues to gain momentum as we leverage our unique capabilities in the industry. We expect top-line growth in medical to outpace our other two verticals as we balance our portfolio across the markets we serve. Our recent announcement to rebrand as Kimball Solutions, and the grand opening of the new medical manufacturing facility in Indianapolis, reflects this strategy and our expanded offering of capabilities and services."*

**Richard D. Phillips**  
**Chief Executive Officer**

### Second Quarter 2026 Highlights

- Revenue of \$341.3 million, a 5% decrease compared to Q2 of fiscal 2025
- Sales in the medical vertical increased 15% year-over-year
- Operating income of \$10.8 million, or 3.2% of net sales
- Adjusted operating income of 4.5%, up 80 bps year-over-year
- Cash from operations of \$6.9 million, the eighth consecutive quarter of positive operating cash generation
- Debt of \$154.2 million and borrowing capacity of \$285.1 million
- Cash Conversion Days of 91, a 16-day improvement compared to the same period last year
- Invested \$4.3 million to repurchase 149,000 shares of common stock
- Company increases guidance for fiscal 2026 sales and adjusted operating income

## Net Sales by Vertical Market For Q2 Fiscal 2026

Sales in the medical vertical market increased 15% compared to the second quarter of fiscal 2025, while sales in automotive decreased 13% and industrial decreased 5%.



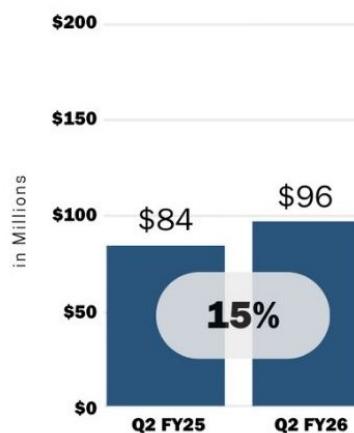
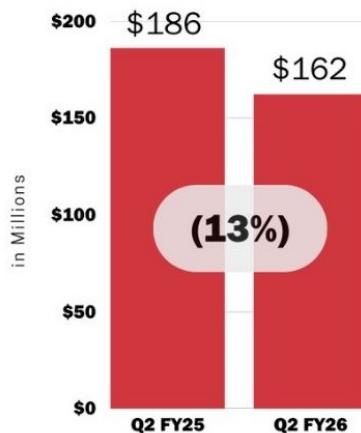
- Electronic Power Steering
- Body Controls
- Advanced Driver-Assistance Systems
- Electronic Braking Systems



- Sleep Therapy and Respiratory Care
- Image Guided Therapy
- In Vitro Diagnostics
- Drug Delivery
- AED
- Patient Monitoring



- Climate Controls
- Automation Controls
- Public Safety
- IoT and Factory Automation
- Efficient Energy
- Off Highway Equipment/Commercial Transportation



\* Percentage of net sales.

\*\* Percentage changes compared to Q2 of fiscal 2025.

AT&M excluded from all amounts, percentages, and periods.

## FISCAL YEAR 2026 GUIDANCE

As part of today's announcement, the Company increased its guidance for net sales and adjusted operating income in fiscal year 2026:

- Net sales are now expected to be in the range of \$1,400 - \$1,460 million, compared to the previous guidance of \$1,350 - \$1,450 million
- Adjusted operating income is estimated to be 4.2% - 4.5% of net sales versus the prior estimate of 4.0% - 4.25%
- The guidance for capital expenditures did not change with a range of \$50 - \$60 million

**Q2 2026 Earnings  
Conference Call at  
10:00 AM ET on  
Feb 5, 2026**

**Dial in  
877-407-8293  
(or 201-689-8349)**

## Conference Call / Webcast

Thursday, February 5, 2026

### Live Webcast:

[investors.kimballelectronics.com/events-and-presentations/events](https://investors.kimballelectronics.com/events-and-presentations/events)

*For those unable to participate in the live webcast, the call will be archived at [investors.kimballelectronics.com](https://investors.kimballelectronics.com).*

## Forward-Looking Statements

Certain statements contained within this release are considered forward-looking, including our guidance, under the Private Securities Litigation Reform Act of 1995. The statements may be identified by the use of words such as "expect," "should," "goal," "predict," "will," "future," "optimistic," "confident," and "believe." Undue reliance should not be placed on these forward-looking statements. These statements are based on current expectations of future events and thus are inherently subject to uncertainty. If underlying assumptions prove inaccurate or known or unknown risks or uncertainties materialize, actual results could vary materially from our expectations and projections. These forward-looking statements are subject to risks and uncertainties including, without limitation, global economic conditions, geopolitical environment and conflicts such as the war in Ukraine, global health emergencies, availability or cost of raw materials and components, tariffs and other trade barriers, foreign exchange rate fluctuations, and our ability to convert new business opportunities into customers and revenue. Additional cautionary statements regarding other risk factors that could have an effect on the future performance of the company are contained in its Annual Report on Form 10-K for the year ended June 30, 2025.

## Non-GAAP Financial Measures

This press release contains non-GAAP financial measures. The non-GAAP financial measures contained herein include constant currency growth, net sales excluding Automation, Test & Measurement, adjusted selling and administrative expenses, adjusted operating income, adjusted net income, adjusted diluted EPS, and ROIC. Reconciliations of the reported GAAP numbers to these non-GAAP financial measures are included in the Reconciliation of Non-GAAP Financial Measures section below. Management believes these measures are useful and allow investors to meaningfully trend, analyze, and benchmark the performance of the company's core operations. The company's non-GAAP financial measures are not necessarily comparable to non-GAAP information used by other companies.

## About Kimball Electronics, Inc.

Kimball Electronics is a global, multifaceted manufacturer offering Electronics Manufacturing Services (EMS) and Contract Manufacturing Organization (CMO) solutions to customers around the world. From our operations in the United States, China, Mexico, Poland, Romania, and Thailand, our teams are proud to provide manufacturing services for a variety of industries. Recognized for a reputation of excellence, we are committed to a high-performance culture that values quality, reliability, value, speed, and ethical behavior. Kimball Electronics, Inc. (Nasdaq: KE) is headquartered in Jasper, Indiana.

To learn more about Kimball Electronics, visit [www.kimballelectronics.com](https://www.kimballelectronics.com).

**Lasting relationships. Global success.**



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Financial highlights for the second quarter and year-to-date period ended December 31, 2025 are as follows:

(Amounts in Thousands, except EPS)	Three Months Ended		Six Months Ended	
	December 31,		December 31,	
	2025	2024	2025	2024
Net Sales	\$ 341,280	\$ 357,392	\$ 706,883	\$ 731,648
Operating Income	\$ 10,767	\$ 8,230	\$ 25,221	\$ 17,345
Adjusted Operating Income (non-GAAP)	\$ 15,308	\$ 13,333	\$ 32,842	\$ 25,923
Operating Income %	3.2%	2.3%	3.6%	2.4%
Adjusted Operating Income (non-GAAP) %	4.5%	3.7%	4.6%	3.5%
Net Income	\$ 3,637	\$ 3,432	\$ 13,723	\$ 6,586
Adjusted Net Income (non-GAAP)	\$ 6,925	\$ 7,354	\$ 19,175	\$ 12,881
Diluted EPS	\$ 0.15	\$ 0.14	\$ 0.55	\$ 0.26
Adjusted Diluted EPS (non-GAAP)	\$ 0.28	\$ 0.29	\$ 0.77	\$ 0.51

Net Sales by Vertical Market for Q2 Fiscal 2026:

(Amounts in Millions)	Three Months Ended				Six Months Ended					
	December 31,				December 31,					
	2025	*	2024 <sup>(2)</sup>	*	Percent Change	2025	*	2024 <sup>(2)</sup>	*	Percent Change
Automotive	\$ 162.3	48%	\$ 186.3	52%	(13)%	\$ 326.7	46%	\$ 368.0	50%	(11)%
Medical	96.3	28%	84.0	23%	15%	197.9	28%	173.8	24%	14%
Industrial excluding AT&M <sup>(1)</sup>	82.7	24%	87.1	25%	(5)%	182.3	26%	187.7	26%	(3)%
Net Sales excluding AT&M <sup>(1)</sup>	\$ 341.3	100%	\$ 357.4	100%	(5)%	\$ 706.9	100%	\$ 729.5	100%	(3)%
AT&M <sup>(1)</sup>	—	—%	—	—%	—%	—	—%	2.1	—%	(100)%
Total Net Sales	<u>\$ 341.3</u>	<u>100%</u>	<u>\$ 357.4</u>	<u>100%</u>	<u>(5)%</u>	<u>\$ 706.9</u>	<u>100%</u>	<u>\$ 731.6</u>	<u>100%</u>	<u>(3)%</u>

\* As a percent of Total Net Sales

(1) Sales from our Automation, Test, and Measurement business (AT&M), which was divested effective July 31, 2024, were previously included in the industrial vertical

(2) Beginning in the first quarter of fiscal year 2026, sales to customers related to commercial transportation, previously included in the automotive vertical, are now reflected in the industrial vertical; prior periods have been recast to conform to current period presentation

— Automotive includes electronic power steering, body controls, advanced driver-assistance systems, and electronic braking systems

— Medical includes sleep therapy and respiratory care, image guided therapy, in vitro diagnostics, drug delivery, AED, and patient monitoring

— Industrial includes climate controls, automation controls, public safety, IoT and factory automation, efficient energy, off highway equipment, and commercial transportation

## Condensed Consolidated Statements of Income

(Unaudited)

(Amounts in Thousands, except Per Share Data)

	Three Months Ended			
	December 31, 2025		December 31, 2024	
Net Sales	\$ 341,280	100.0%	\$ 357,392	100.0%
Cost of Sales	313,412	91.8%	333,965	93.4%
Gross Profit	27,868	8.2%	23,427	6.6%
Selling and Administrative Expenses	14,862	4.4%	10,526	3.0%
Restructuring Expense	1,817	0.5%	4,671	1.3%
Asset Impairment	422	0.1%	—	—%
Operating Income	10,767	3.2%	8,230	2.3%
Interest Income	375	0.1%	253	0.1%
Interest Expense	(2,095)	(0.6)%	(4,241)	(1.2)%
Non-Operating Income (Expense), net	(2,063)	(0.7)%	(768)	(0.2)%
Other Income (Expense), net	(3,783)	(1.2)%	(4,756)	(1.3)%
Income Before Taxes on Income	6,984	2.0%	3,474	1.0%
Provision (Benefit) for Income Taxes	3,347	0.9%	42	—%
Net Income	\$ 3,637	1.1%	\$ 3,432	1.0%

Earnings Per Share of Common Stock:

Basic	\$ 0.15	\$ 0.14
Diluted	\$ 0.15	\$ 0.14
Average Number of Shares Outstanding:		
Basic	24,606	24,870
Diluted	24,823	24,968

(Unaudited)

(Amounts in Thousands, except Per Share Data)

	Six Months Ended			
	December 31, 2025		December 31, 2024	
Net Sales	\$ 706,883	100.0%	\$ 731,648	100.0%
Cost of Sales	650,179	92.0%	684,621	93.6%
Gross Profit	56,704	8.0%	47,027	6.4%
Selling and Administrative Expenses	27,952	3.9%	23,953	3.2%
Restructuring Expense	3,233	0.5%	6,993	1.0%
Asset Impairment (Gain on Disposal)	298	—%	(1,264)	(0.2)%
Operating Income	25,221	3.6%	17,345	2.4%
Interest Income	514	0.1%	475	0.1%
Interest Expense	(4,448)	(0.6)%	(9,033)	(1.2)%
Non-Operating Income (Expense), net	(3,304)	(0.6)%	(2,429)	(0.4)%
Other Income (Expense), net	(7,238)	(1.1)%	(10,987)	(1.5)%
Income Before Taxes on Income	17,983	2.5%	6,358	0.9%
Provision (Benefit) for Income Taxes	4,260	0.6%	(228)	—%
Net Income	\$ 13,723	1.9%	\$ 6,586	0.9%

Earnings Per Share of Common Stock:

Basic	\$ 0.56	\$ 0.26
Diluted	\$ 0.55	\$ 0.26
Average Number of Shares Outstanding:		
Basic	24,603	24,924
Diluted	24,878	25,098

**Condensed Consolidated Statements of Cash Flows**

(Unaudited)

(Amounts in Thousands)

	Six Months Ended December 31,	
	2025	2024
Net Cash Flow provided by Operating Activities	\$ 14,943	\$ 74,932
Net Cash Flow used for Investing Activities	(24,368)	(1,214)
Net Cash Flow used for Financing Activities	(2,142)	(97,255)
Effect of Exchange Rate Change on Cash, Cash Equivalents, and Restricted Cash	623	(722)
Net Decrease in Cash, Cash Equivalents, and Restricted Cash	(10,944)	(24,259)
Cash, Cash Equivalents, and Restricted Cash at Beginning of Period	89,467	78,779
Cash, Cash Equivalents, and Restricted Cash at End of Period	<u>\$ 78,523</u>	<u>\$ 54,520</u>

**Condensed Consolidated Balance Sheets**

(Amounts in Thousands)

(Unaudited)

	December 31, 2025	June 30, 2025
<b>ASSETS</b>		
Cash and cash equivalents	\$ 77,853	\$ 88,781
Receivables, net	213,994	222,623
Contract assets	79,521	71,812
Inventories	281,699	273,500
Prepaid expenses and other current assets	32,214	36,027
Assets held for sale	6,610	6,861
Property and Equipment, net	276,433	264,804
Goodwill	6,191	6,191
Other Intangible Assets, net	2,182	2,427
Other Assets, net	106,774	104,286
<b>Total Assets</b>	<u>\$ 1,083,471</u>	<u>\$ 1,077,312</u>

**LIABILITIES AND SHARE OWNERS' EQUITY**

Current portion of long-term debt	\$ 24,112	\$ 17,400
Accounts payable	218,830	218,805
Advances from customers	28,439	35,867
Accrued expenses	41,995	46,489
Long-term debt, less current portion	129,700	129,650
Other long-term liabilities	61,233	59,217
Share Owners' Equity	579,162	569,884
<b>Total Liabilities and Share Owners' Equity</b>	<u>\$ 1,083,471</u>	<u>\$ 1,077,312</u>

## Other Financial Metrics

(Unaudited)

(Amounts in Millions, except CCD)

	At or For the Three Months Ended		
	December 31, 2025	September 30, 2025	December 31, 2024
Depreciation and Amortization	\$ 9.3	\$ 9.1	\$ 9.1
Cash Conversion Days (CCD) <sup>(1)</sup>	91	83	107
Open Orders <sup>(2)</sup>	\$ 557	\$ 593	\$ 564

(1) Cash Conversion Days (“CCD”) are calculated as the sum of Days Sales Outstanding plus Contract Asset Days plus Production Days Supply on Hand less Accounts Payable Days and less Advances from Customers Days. CCD, or a similar metric, is used in our industry and by our management to measure the efficiency of managing working capital.

(2) Open Orders are the aggregate sales price of production pursuant to unfulfilled customer orders.

## Select Financial Results of Automation, Test and Measurement

(Unaudited)

(Amounts in Millions)

	Three Months Ended		Six Months Ended	
	December 31,		December 31,	
	2025	2024	2025	2024
Net Sales	\$ —	\$ —	\$ —	\$ 2.1
Operating Income (Loss) <sup>(1)</sup>	\$ (0.4)	\$ —	\$ (0.4)	\$ 0.8

(1) Amounts include gain (loss) on sale adjustments following the close of the sale on July 31, 2024: (\$0.4 million) in the three and six months ended December 31, 2025 and \$1.3 million for the six months ended December 31, 2024.

### Reconciliation of Non-GAAP Financial Measures

(Unaudited, Amounts in Thousands, except Per Share Data)

	Three Months Ended		Six Months Ended	
	December 31,		December 31,	
	2025	2024	2025	2024
Net Sales Growth (vs. same period in prior year)	(5)%	(15)%	(3)%	(15)%
Foreign Currency Exchange Impact	2%	—%	2%	—%
Constant Currency Growth	(7)%	(15)%	(5)%	(15)%
 Selling and Administrative Expenses, as reported	\$ 14,862	\$ 10,526	\$ 27,952	\$ 23,953
Stock Compensation Expense	(2,217)	(501)	(3,780)	(2,573)
SERP	(85)	69	(310)	(276)
Adjusted Selling and Administrative Expenses	<u>\$ 12,560</u>	<u>\$ 10,094</u>	<u>\$ 23,862</u>	<u>\$ 21,104</u>
 Operating Income, as reported	\$ 10,767	\$ 8,230	\$ 25,221	\$ 17,345
Stock Compensation Expense	2,217	501	3,780	2,573
SERP	85	(69)	310	276
Restructuring Expense	1,817	4,671	3,233	6,993
Asset Impairment (Gain on Disposal)	422	—	298	(1,264)
Adjusted Operating Income	<u>\$ 15,308</u>	<u>\$ 13,333</u>	<u>\$ 32,842</u>	<u>\$ 25,923</u>
 Net Income, as reported	\$ 3,637	\$ 3,432	\$ 13,723	\$ 6,586
Stock Compensation Expense, After-Tax	1,681	380	2,866	1,951
Restructuring Expense, After-Tax	1,287	3,542	2,360	5,303
Asset Impairment (Gain on Disposal), After-Tax	320	—	226	(959)
Adjusted Net Income	<u>\$ 6,925</u>	<u>\$ 7,354</u>	<u>\$ 19,175</u>	<u>\$ 12,881</u>
 Diluted Earnings per Share, as reported	\$ 0.15	\$ 0.14	\$ 0.55	\$ 0.26
Stock Compensation Expense	0.07	0.01	0.12	0.07
Restructuring Expense	0.05	0.14	0.09	0.21
Asset Impairment (Gain on Disposal)	0.01	—	0.01	(0.03)
Adjusted Diluted Earnings per Share	<u>\$ 0.28</u>	<u>\$ 0.29</u>	<u>\$ 0.77</u>	<u>\$ 0.51</u>
 Twelve Months Ended				
	December 31,			
	2025	2024		
Operating Income, as reported	\$ 53,411	\$ 30,522		
Goodwill Impairment	—	5,820		
SERP	648	649		
Restructuring Expense	7,230	9,379		
Asset Impairment (Gain on Disposal)	(829)	15,776		
Legal Settlements (Recovery)	—	(892)		
Stock Compensation Expense	7,726	6,096		
Adjusted Operating Income	<u>\$ 68,186</u>	<u>\$ 67,350</u>		
Tax Effect	<u>23,836</u>	<u>17,019</u>		
After-tax Adjusted Operating Income	<u>\$ 44,350</u>	<u>\$ 50,331</u>		
Average Invested Capital <sup>(1)</sup>	<u>\$ 657,074</u>	<u>\$ 756,966</u>		
ROIC	6.7%	6.6%		

(1) Average invested capital is computed using Share Owners' equity plus current and non-current debt less cash and cash equivalents averaged for the last five quarters.