



# Q2 2026

## FINANCIAL RESULTS



### DELIVERED RECORD SECOND QUARTER RESULTS

### Q2 HIGHLIGHTS

#### NET SALES

**\$906MM**

+9% vs. PY

#### GROSS MARGIN

**33.1%**

+30 bps vs. PY

#### OPERATING INCOME

**\$114MM**

+22% vs. PY

#### EPS

**\$1.28**

+\$0.30 vs. PY

Delivered record first-half earnings with sales up over 2% versus prior year

Gained market share in dog treats, rawhide, flea & tick, pet and wild bird, professional, grass seed, and fertilizer

Realized solid growth from recent innovation and newly awarded business

Formed a pet distribution partnership with Phillips Pet Food & Supplies

Maintained fiscal 2026 non-GAAP EPS guidance of \$2.70 or better

### PET

#### NET SALES

**\$477MM**

+5% vs. PY

#### OPERATING INCOME

**\$78MM**

+28% vs. PY

### GARDEN

#### NET SALES

**\$429MM**

+13% vs. PY

#### OPERATING INCOME

**\$66MM**

+12% vs. PY

Home is central to life—we are Central to home