



HPE REPORTS Q3 FY26 RESULTS

Record results and demand drive higher outlook
for fiscal 2026 and fiscal 2027

Key Operating and Financial Metrics:

Net revenue	Non-GAAP operating profit margin ⁽¹⁾	Non-GAAP gross margin ⁽¹⁾	Non-GAAP diluted net earnings per share ⁽¹⁾	Free cash flow ⁽¹⁾⁽²⁾
\$12.2B	16.2%	40.4%	\$1.11	\$958M

Key Points:

- Exceeded all company-wide financial commitments, demonstrating the durability of HPE's profitable growth momentum
- Achieved record revenue, gross margin, operating profit, and non-GAAP diluted net EPS⁽¹⁾
- Order backlog is largest ever, reflecting elevated customer demand
- Raising FY26 and FY27 guidance⁽⁴⁾ and intending to increase capital returns to shareholders in Q4



"HPE's strategy is proving itself again this quarter. Our results demonstrate the durability of our profitable growth momentum. We delivered record revenue, orders, and profitability, fueled by surging customer demand across our portfolio. AI is becoming a multi-year growth driver for HPE, and our differentiated portfolio positions us to capture that opportunity at scale."

Antonio Neri
President & CEO

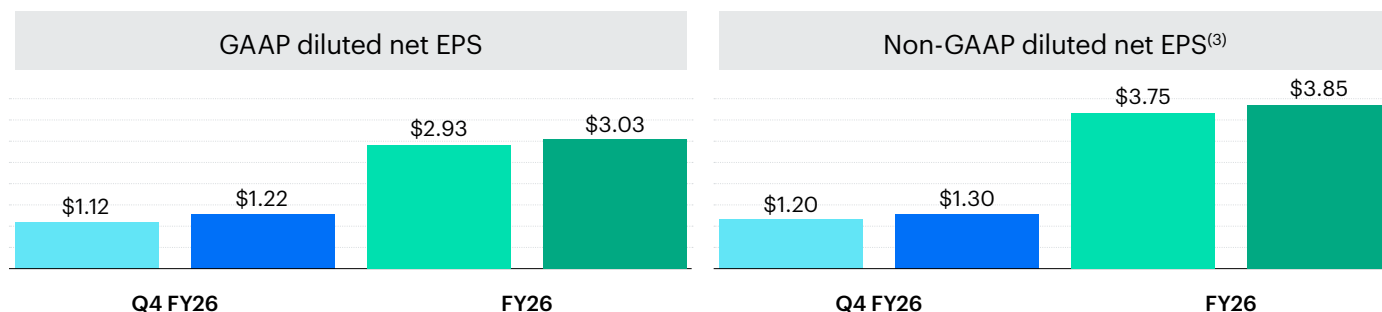


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Business Segments:

- **Cloud & AI:** Delivers compute, storage, cloud software, and professional and financial services to support AI, high-performance computing, data management and analytics, and mission critical workloads. Includes general purpose and workload optimized servers, integrated systems, hybrid and cloud native storage, alongside cloud software supporting AIOps, observability, data protection, virtualization, and cloud management, with flexible consumption, as-a-service, and financing solutions delivered through GreenLake.
- **Networking:** Provides secure, AI-native, fully autonomous networking solutions from the edge to the data center and cloud. The HPE Networking portfolio includes wired and wireless access, switching, routing, private cellular, network management and security, and related professional services, supported by AI-native, cloud-based platforms that deliver real-time insights, automation, and assurance, and include Mist and Aruba Central.
- **Corporate Investments & Other:** Includes Advisory and Professional Services, which deliver consulting, implementation, and complex solution expertise, as well as select business and innovation groups such as Instant On and Hewlett Packard Labs.

Outlook Range:



1. Reconciliation of specific adjustments to GAAP results for the current and prior periods are included in the earnings presentation at <https://investors.hpe.com>.
2. Free cash flow represents cash flow from operations, less net capital expenditures (investments in property, plant & equipment ("PP&E"), and software assets less proceeds from the sale of PP&E) and adjusted for the effect of exchange rate fluctuations on cash, cash equivalents, and restricted cash.
3. Q4 FY26 non-GAAP diluted net EPS estimate excludes net after-tax adjustments of approximately \$0.08 per diluted share, primarily related to amortization of intangible assets, stock-based compensation expense, acquisition, disposition and other charges, and cost reduction program. FY26 non-GAAP diluted net EPS estimate excludes net after-tax adjustments of approximately \$0.82 per diluted share, primarily related to amortization of intangible assets, stock-based compensation expense, acquisition, disposition and other charges, cost reduction program, and adjustments related to the sale of H3C.
4. HPE provides certain guidance on a non-GAAP basis. In reliance on the exception provided by Item 10(e)(1)(i)(B) of Regulation S-K, HPE is unable to provide a reconciliation to the most directly comparable GAAP financial measure without unreasonable efforts, as the Company cannot predict some elements that are included in such directly comparable GAAP financial measure. These elements could have a material impact on the Company's reported GAAP results for the guidance period. Refer to the discussion of non-GAAP financial measures included in the earnings presentation available at <https://investors.hpe.com> for more information.