

CENTRAL GARDEN & PET

FISCAL 2026

FINANCIAL RESULTS

ORGANIC SALES GROWTH AND RECORD EPS

ORGANIC NET SALES
$2.7B
+1% vs. PY

NON-GAAP GROSS MARGIN
33.6%
+150 bps vs. PY

NON-GAAP OPERATING INCOME
$285MM
+8% vs. PY

NON-GAAP EPS
$3.00
$0.27 vs. PY

PET

ORGANIC NET SALES
$1.4B
+1% vs. PY

NON-GAAP OPERATING INCOME
$237MM
+5% vs. PY

GARDEN

NET SALES
$1.3B
+1% vs. PY

NON-GAAP OPERATING INCOME
$160MM
+9% vs. PY

Q4 HIGHLIGHTS

Announced acquisition of Burpee, which closed early in Q1 fiscal 2027

Agreed to acquire TRIXIE, expected to close in Q2 FY27

Held or gained share in Dog Treats, Wild Bird, Equine, Flea & Tick, Professional, Grass Seed, Fertilizer, and Packet Seeds

Pet eCommerce sales grew high single digits

Garden eCommerce POS up more than 30%, with record digital penetration

The GAAP to non-GAAP reconciliation is available at IR.central.com

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