



FIME®

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One Action. **A billion transactions.**

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# FIME press pack

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February, 2018

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# Company profile

**Vision, mission, promise**

**Global reach**

**Key figures**



# Our vision

In an increasingly **connected** world, we aim to be the partner of choice helping **digital technology** and **service providers** to develop and launch products.

We help them to enable people and devices across the globe to pay, authenticate, travel, interact and communicate **conveniently and securely**.



# Our mission & promise

## Our mission

To support the efficient design, implementation, certification and deployment of secure and interoperable solutions across banking, transport, security and beyond.

## Our promise

Our agility, customer-dedication, experience and expertise, combined with our test tools and certification services, give you the competitive edge to succeed.

**We empower you to win.**

# Global reach



**FIME LABS**  
MONTREAL • CAEN  
SAN JOSE • BANGALORE  
SHENZHEN • TAIPEI  
SEOUL • TOKYO

**FIME OFFICES**

**FIME DISTRIBUTORS**

- 8 test laboratories and counting
- NEW laboratory in Shenzhen
- Customers in 180+ different countries

# Global reach



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**3,000+  
clients**



**150+  
experts**



**400+  
employees**



**We empower  
you to win**

- Agility
- Experience
- Expertise
- Proximity

**8 test  
laboratories**



**30+  
accreditations**



- No.1 mobile payment testing laboratory
- No.1 provider of CPV and M-TIP services
- First international lab accredited by UnionPay
- Supported development & launch of world's first Android POS terminal





**20 YEARS**  
in the industry

Supported card  
& mobile  
migration for 15+  
PAYMENT SCHEMES  
globally

Leader in HCE  
and cloud-based  
payments consultancy  
testing and  
certification



We are a proud  
member of the  
US Payments  
Forum



We have worked on EMV  
since the beginning and  
have supported numerous  
successful migrations



Working with China's  
top 5 payment  
terminal vendors &  
5 main mobile  
manufacturers



# SUPPORTING THE FUTURE

Digital payment

Instant  
payment

Wearables

IoT

eUICC

Mobile ticketing

GiantPay

Biometrics

Open-loop payment

Blockchain





# Markets & activities

# Markets



## PAYMENT SCHEMES



Supporting the payments ecosystem to define new rules and specifications.

Global schemes  
Domestic schemes

## BANKS & RETAIL



Helping banks and retailers to comply with the global and domestic schemes' rules and specifications.

Acquiring  
Issuing  
Retail

## PAYMENT SOLUTIONS



Helping the payments community achieve compliance in a complex and evolving market and deliver innovative solutions quickly and cost effectively.

Card  
Terminal

## MOBILE SOLUTIONS



Ensuring payment regulation compliance for mobile devices thanks to FIME laboratory's expertise in mobile payment applications and cloud-based payment.

Mobile  
Solution providers  
MNOs

## TRANSPORT



Enabling transport ticketing to innovate and go digital securely with QA of AFC ticketing system.

Transport authorities  
Solution providers

# Offering



- **Training**
- **Consulting**
- **Technology design**
  - **Test tools**
- **Certification testing**



# Our expertise



With 20+ years' experience, we have unrivalled testing and certification expertise in a number of specialist domains.



**CARDS & SECURE  
ELEMENTS**



**TERMINALS  
& MPOS**



**MOBILE &  
CONNECTED  
DEVICES**



**CLOUD  
& SERVERS**



# Accreditations & memberships









Calypso  
Networks Association

CARCONNECTIVITY  
consortium



fido<sup>®</sup>  
alliance  
member



GLOBALPLATFORM<sup>®</sup>  
MEMBER



Associate  
Member



business  
partner  
2017





# Biographies





# Stéphanie El Rhomri

*Vice President - Services*



*GlobalPlatform board member & Chair of the GlobalPlatform Device Compliance Working Group*

*Member of the EMVCo Board of Advisors*

Stéphanie joined FIME in 2007 after more than 10 years working for an embedded terminal manufacturer as head of technical support. She is responsible for developing new services, understanding international technology trends and ensuring alignment of FIME's NFC and payments offering. Stéphanie actively contributes to GlobalPlatform as a board member and heads up the association's Device Compliance Working Group and Transportation Sub-Task Force. Stéphanie also represents FIME on the EMVCo Board of Advisors.

## **STEPHANIE'S BIGGEST ACHIEVEMENT**

Stéphanie was responsible for FIME's expansion in the NFC and payments markets as well as positioning the company as a leader on GlobalPlatform technology.



# Arnaud Peninon

## *Vice President – Security*



Arnaud has almost 16 years' industry experience gained within a variety of global markets including Taiwan, France, China and the US. He is in charge of FIME's operations in Asia-Pacific, heading up a 75-strong team of testing experts and consultants across the region. Arnaud ensures accelerated product time to market through FIME's extensive consultancy, innovation and laboratory services.

### **ARNAUD'S KEY ACHIEVEMENT**

Through successful delivery of numerous large-scale projects over the last three years, the FIME Asia Pacific operation has doubled under Arnaud's leadership, making it the largest secure-chip testing team in the region.



# Jean-Philippe Wolyniec

*Sales Director - EMEA*



Jean Philippe has over fifteen years' experience within the semiconductor, cards and payments industry, with a focus on product launches, marketing strategy and sales. He is responsible for engineering the sales strategy for the EMEA market and developing FIME's business and product offerings in accordance with market trends.

Prior to joining FIME in 2016, Jean-Philippe worked at Gemalto, where he held various senior project marketing, sales management and business development roles.

## **JEAN-PHILIPPE'S KEY ACHIEVEMENTS**

Already in his time at FIME, Jean-Philippe has made a significant impact in refining FIME's EMEA sales strategy. He is currently working closely with the team in the transit vertical, developing FIME's business offering to meet the evolving needs of this market.



# Thank you



# For further FIME media information

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